
TP Aerospace Solutions ApS

Stamholmen 165 R, DK-2650 Hvidovre

Annual Report for 1 January - 31 December 2018

CVR No 31 60 42 06

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
19/3 2019

Peter Jørgen Lyager
Chairman of the General
Meeting



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Management's Statement

The Executive Board has today considered and adopted the Annual Report of TP Aerospace Solutions ApS for the financial year 1 January - 31 December 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2018 of the Company and of the results of the Company operations for 2018.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Hvidovre, 19 February 2019

Executive Board

Thomas Daniel Ibsø

Peter Jørgen Lyager

Independent Auditor's Report

To the Shareholder of TP Aerospace Solutions ApS

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of TP Aerospace Solutions ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Independent Auditor's Report

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 19 February 2019

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Torben Jensen
statsautoriseret revisor
mne18651

Thomas Baunkjær Andersen
statsautoriseret revisor
mne35483

Company Information

The Company

TP Aerospace Solutions ApS
Stamholmen 165 R
DK-2650 Hvidovre

CVR No: 31 60 42 06

Financial period: 1 January - 31 December

Incorporated: 10 July 2008

Financial year: 10th financial year

Municipality of reg. office: Hvidovre

Executive Board

Thomas Daniel Ibsø
Peter Jørgen Lyager

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Strandvejen 44
DK-2900 Hellerup

Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2018 TUSD	2017 TUSD	2016 TUSD	2015 TUSD	2014 TUSD
Key figures					
Profit/loss					
Revenue	53.798	42.449	39.518	33.583	28.392
Gross profit/loss	5.313	3.616	7.242	5.730	4.480
Operating profit/loss	2.551	1.379	4.130	3.628	2.299
Profit/loss before financial income and expenses	2.551	1.379	4.130	3.628	2.299
Net financials	883	1.352	-393	-20	-152
Net profit/loss for the year	2.677	2.114	2.894	2.750	1.614
Balance sheet					
Balance sheet total	103.096	70.124	49.010	30.340	18.281
Equity	13.696	11.019	16.219	12.119	9.470
Investment in property, plant and equipment	11	337	10	4	495
Number of employees	14	16	17	13	13
Ratios					
Gross margin	9,9%	8,5%	18,3%	17,1%	15,8%
Profit margin	4,7%	3,2%	10,5%	10,8%	8,1%
Return on equity	21,7%	15,5%	20,4%	25,5%	18,5%

For definitions, see under accounting policies.

Management's Review

Key activities

TP Aerospace is the leading aftermarket supplier of wheels and brakes, carrying the world's largest ready-to-go inventory in the market for most commercial, regional and commuter aircraft types.

From our locations in Copenhagen, Hamburg, Las Vegas, Orlando, Singapore, Dubai and Melbourne, we offer our services to airlines all over the world through our Trading and Program divisions, supported by our extensive in-house MRO capabilities.

The main activity of TP Aerospace Solution ApS consists of trading and wholesale of aircraft parts.

Development in the year

Revenue has increased from USD 42.4m in 2017 to USD 53,8m in 2018 corresponding to an increase of 27%. The increase is primarily due to higher activities.

EBITDA has increased from USD 1.5m in 2017 to USD 2.7m in 2018.

Net result after tax for 2018 of USD 2.7m is an increase of USD 0.6m.

Special risks - operating risks and financial risks

Business risks

TP Aerospace is Part 145, ISO 9001 and AS 9120 approved. To retain this certification level there is continuing focus on quality and risk management.

Financial exposure

Management does not consider the company has any financial exposure of significance.

Targets and expectations for the year ahead

Management expect the positive development in revenue and profit of the company to continue during 2018.

Research and development

To support the growth strategy of the company, TP Aerospace Group continues to develop its product platform, capacity, capability and global footprint. In 2018, the Group has opened repair facilities in the UK, Thailand, Malaysia and Russia.

Management's Review

External environment

TP Aerospace acknowledges its community responsibility. Operating in the aftermarket, re-use of parts is an integrated part of our strategy. For further information a reference are made to the consolidated Financial Statements for TPA Holding I A/S.

Intellectual capital resources

Despite the continuing growth of the Company the number of employees has decreased during 2018.

All employees in TP Aerospace go through continuous training and evaluation to increase the Company's knowledge level.

Statement on gender composition

The TP Aerospace Groups COP report and diversity policy are described in the consolidated Financial Statements for TPA Holding I A/S, where a reference is made to for further information.

Uncertainty relating to recognition and measurement

In the application of the Company's accounting policies, Management of the Company is required to make accounting judgements, estimates and assumptions which form basis for the financial statements that are not readily apparent from other sources. Description of critical accounting judgement, estimates and assumptions are included in the section "Accounting policies".

Unusual events

No unusual matters have affected the Financial Statement for 2018.

Subsequent events

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

Income Statement 1 January - 31 December

	Note	2018 TUSD	2017 TUSD
Revenue		53.798	42.449
Cost of sales		-45.856	-36.506
Other external expenses		-2.629	-2.327
Gross profit/loss		5.313	3.616
Staff expenses	2	-2.643	-2.126
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-119	-111
Profit/loss before financial income and expenses		2.551	1.379
Financial income	4	3.550	2.929
Financial expenses	5	-2.667	-1.577
Profit/loss before tax		3.434	2.731
Tax on profit/loss for the year	6	-757	-617
Net profit/loss for the year		2.677	2.114

Balance Sheet 31 December

Assets

	Note	2018 TUSD	2017 TUSD
Land and buildings		134	140
Other fixtures and fittings, tools and equipment		147	198
Leasehold improvements		103	149
Property, plant and equipment	7	384	487
Fixed assets		384	487
Inventories		33.017	19.178
Trade receivables		3.478	4.086
Receivables from group enterprises		63.807	45.470
Other receivables		199	444
Deferred tax asset	11	36	35
Prepayments	8	1.988	404
Receivables		69.508	50.439
Cash at bank and in hand		187	20
Currents assets		102.712	69.637
Assets		103.096	70.124

Balance Sheet 31 December

Liabilities and equity

	Note	2018 TUSD	2017 TUSD
Share capital		27	27
Retained earnings		13.669	10.992
Equity	9	13.696	11.019
Bank loans		10.634	4.707
Prepayments received from customers		650	38
Trade payables		6.848	4.832
Payables to group enterprises		70.434	48.674
Corporation tax		655	552
Other payables		179	302
Short-term debt		89.400	59.105
Debt		89.400	59.105
Liabilities and equity		103.096	70.124
Subsequent events	1		
Distribution of profit	10		
Contingent assets, liabilities and other financial obligations	12		
Related parties	13		
Accounting Policies	14		

Statement of Changes in Equity

	Share capital	Retained earnings	Total
	TUSD	TUSD	TUSD
Equity at 1 January	27	10.992	11.019
Net profit/loss for the year	0	2.677	2.677
Equity at 31 December	27	13.669	13.696

Notes to the Financial Statements

1 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

	2018 TUSD	2017 TUSD
2 Staff expenses		
Wages and salaries	1.955	1.666
Pensions	47	50
Other social security expenses	20	17
Other staff expenses	621	393
	2.643	2.126
Including remuneration to the Executive Board of:		
Executive Board	100	100
	100	100
Average number of employees	14	16

Remuneration to the Executive Board:

The remuneration paid to Executive Board in 2018 is made in other Group companies. Amounts allocated for Executive Board functions in the Company are USD 100k, for the financial year 2018.

	2018 TUSD	2017 TUSD
3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		
Depreciation of property, plant and equipment	119	111
	119	111
4 Financial income		
Interest received from group enterprises	1.879	1.463
Other financial income	1.671	983
Exchange gains	0	483
	3.550	2.929

Notes to the Financial Statements

	2018 TUSD	2017 TUSD	
5 Financial expenses			
Interest paid to group enterprises	2.138	1.373	
Other financial expenses	236	204	
Exchange loss	293	0	
	2.667	1.577	
6 Tax on profit/loss for the year			
Current tax for the year	757	593	
Deferred tax for the year	-1	-24	
Adjustment of tax concerning previous years	1	33	
Adjustment of deferred tax concerning previous years	0	15	
	757	617	
7 Property, plant and equipment			
	Land and buildings TUSD	Other fixtures and fittings, tools and equipment TUSD	Leasehold improvements TUSD
Cost at 1 January	161	361	346
Additions for the year	0	11	5
Disposals for the year	0	-57	-91
Cost at 31 December	161	315	260
Impairment losses and depreciation at 1 January	21	163	197
Depreciation for the year	6	62	51
Reversal of impairment and depreciation of sold assets	0	-57	-91
Impairment losses and depreciation at 31 December	27	168	157
Carrying amount at 31 December	134	147	103
Depreciated over	20 years	3-5 years	3-5 years

Notes to the Financial Statements

8 Prepayments

Prepayments consist of prepaid expenses concerning event and insurance costs paid in advance for subsequent years.

9 Equity

The share capital is broken down as follow:

	<u>Number</u>	<u>Nominal value</u> TUSD
A-shares	1.250	26
B-shares	65	<u>1</u>
		<u>27</u>

Since the formation of the Company, the share capital has been nominally TUSD 27. The Company's share capital is divided into two classes of shares, A-shares and B-shares. None of them have special rights.

10 Distribution of profit

	<u>2018</u> TUSD	<u>2017</u> TUSD
Extraordinary dividend paid	0	7.314
Retained earnings	<u>2.677</u>	<u>-5.200</u>
	<u>2.677</u>	<u>2.114</u>

11 Deferred tax asset

Deferred tax asset at 1 January	35	26
Amounts recognised in the income statement for the year	1	24
Amounts recognised in equity for the year	<u>0</u>	<u>-15</u>
Deferred tax asset at 31 December	<u>36</u>	<u>35</u>

Notes to the Financial Statements

	2018 TUSD	2017 TUSD
12 Contingent assets, liabilities and other financial obligations		
Charges and security		
The Company has pledged floating charge in fixed assets, inventories, and receivables as security for bank debt, as well as group companies' bank commitments.		
Rental and lease obligations		
Lease obligations under operating leases. Total future lease payments:		
Within 1 year	339	345
Between 1 and 5 years	908	1.265
	1.247	1.610

Guarantee obligations

TP Aerospace Solutions A/S has provided a guarantee for the Parent Companies TP Aerospace Holding A/S and TPA Holding I A/S' bank debt.

Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of CC Green Wall Invest ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on un-earned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

Notes to the Financial Statements

13 Related parties

Basis

Controlling interest

CataCap I K/S, Copenhagen	Ultimate capital owner, 39 %
TP Aerospace Holding A/S, Hvidovre	Capital owner, 100 %

CataCap I K/S ultimately controls the majority of the votes in the Group, due to specific rights in the ownership agreement between parties.

Transactions

All transactions with related parties have occurred on normal market conditions in the financial year 2018.

Consolidated Financial Statements

Name and registered office of the Parents preparing consolidated financial statements for the smallest and largest group:

Name	Place of registered office
TPA Holding I A/S	Hvidovre

The Group Annual Report of TPA Holding I A/S may be obtained at the following address:

TPA Holding I A/S
Stamholmen 165 rst.
DK-2650 Hvidovre
Danmark

Notes to the Financial Statements

14 Accounting Policies

The Annual Report of TP Aerospace Solutions ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2018 are presented in TUSD. The exchange rate is 6,51 as of 31 December 2018 and 6,20 as of 31 December 2017.

Changes in accounting estimates

Change of method for estimating impairment of trading inventory

The Company has changed methods for estimating provisions for impairment of units on Trading inventory. The new method is based on comparison of the book value and internal market data for net realisable value per part number. Provision for impairment is made when the book value per part number, is above the net realisable value. The new method is implemented and effective from 1 January 2018.

It replaces the previous method, where impairment was estimated through a generic and systematic linear principle.

The change in estimate have affected 2018 by increasing EBITDA and Inventory with USD 2,100k, tax cost with USD 462k and increasing equity with USD 1,638k, comparative figures are not affected by the change in accounting estimates.

Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of TPA Holding I A/S, the Company has not prepared a cash flow statement.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Notes to the Financial Statements

14 Accounting Policies (continued)

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Critical accounting judgements, estimates and assumptions

In the application of the Company's accounting policies, Management is required to make accounting judgements, estimates and assumptions that are not readily apparent from other sources in order to serve as the basis for the preparation of the financial statements. The estimates, judgements and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The judgements, estimates and underlying assumptions are reviewed on an ongoing basis. Changes in accounting estimates are recognised in the period in which the estimate is changed if the change affects only that period, or in the period of the change and future periods if the change affects both current and future periods.

In particular, the accounting judgements, estimates and assumptions relate to the following matters:

- Revenue related to the programs are recognised as a service exclusive of the value of the core assets that are exchanged during delivery within the program as they are considered exchange of assets of similar nature and value. Cost of the delivered core asset is transferred for recognition as cost of the core asset received. Costs related to maintenance, repair and overhaul (MRO) of the goods delivered are expensed on delivery.
- For goods to be included in programs, the allocation of total cost between the core element and the MRO element, respectively, is determined at the first exchange based on an estimate.
- Inventories are recognised at cost less write-down to net realisable value in case of impairment. The estimate of the required write-downs is made on the basis of an assessment of the individual characteristics and historical sales patterns for the inventories in the perspective of a value loss over time. In addition, further write-downs are made to the extent that impairment is indicated specifically.

Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

Notes to the Financial Statements

14 Accounting Policies (continued)

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Income Statement

Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Cost of sales

Cost of sales comprise the raw materials and consumables consumed to achieve revenue for the year.

Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of property, plant and equipment.

Notes to the Financial Statements

14 Accounting Policies (continued)

Financial income and expenses

Financial income and expenses comprises interest, including interest income, expenses and charges on receivables and payables from group enterprises, net capital gains and losses on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with their Danish parent company. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance Sheet

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Land and buildings	20 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	3-5 years

Depreciation period and residual value are reassessed annually.

Notes to the Financial Statements

14 Accounting Policies (continued)

Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Inventories

Inventories are measured at the lower of cost based on weighted average prices and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Notes to the Financial Statements

14 Accounting Policies (continued)

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Notes to the Financial Statements

14 Accounting Policies (continued)

Financial Highlights

Explanation of financial ratios

Gross margin

$$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$$

Profit margin

$$\frac{\text{Profit before financials} \times 100}{\text{Revenue}}$$

Return on equity

$$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$$