



Siedle Nordic A/S

Avedøreholmen 96-98
2650 Hvidovre
CVR No. 31601207

Annual report 2020

The Annual General Meeting adopted the
annual report on 22.06.2021

Gabriele Siedle
Chairman

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Entity details

Entity

Siedle Nordic A/S

Avedøreholmen 96-98

2650 Hvidovre

CVR No.: 31601207

Registered office: Hvidovre

Financial year: 01.01.2020 - 31.12.2020

Board of Directors

Gabriele Siedle, formand

Jochen Peter Cura

Fred Penzin

Executive Board

Per Henrik Ingemann Thomsen, adm. dir

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Siedle Nordic A/S for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Hvidovre, 22.06.2021

Executive Board

Per Henrik Ingemann Thomsen
adm. dir

Board of Directors

Gabriele Siedle
formand

Jochen Peter Cura

Fred Penzin

Independent auditor's report

To the shareholder of Siedle Nordic A/S

Opinion

We have audited the financial statements of Siedle Nordic A/S for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

København, 22.06.2021

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556

Lars Andersen

State Authorised Public Accountant
Identification No (MNE) mne27762

Management commentary

Primary activities

The company's purpose is the sale and marketing of components and equipment in systems engineering for building communications and public telephony - especially in the field of door communication, video systems, telephone equipment and mailbox systems with accessories as well as products for building system engineering.

Development in activities and finances

The result for 2020 shows a loss of DKK 840 thousand after tax, which management considers unsatisfactory based on the current market conditions.

Events after the balance sheet date

After the year-end the Finnish Branch has been closed. No other events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2020

| | Notes | 2020 DKK | 2019 DKK |
|--|-------|--------------------|-------------------|
| Gross profit/loss | | 10,768,865 | 12,840,056 |
| Staff costs | 1 | (11,463,966) | (11,911,139) |
| Depreciation, amortisation and impairment losses | | (252,801) | (246,698) |
| Operating profit/loss | | (947,902) | 682,219 |
| Other financial income | 2 | 39,901 | 8,778 |
| Other financial expenses | 3 | (234,795) | (197,873) |
| Profit/loss before tax | | (1,142,796) | 493,124 |
| Tax on profit/loss for the year | 4 | 302,693 | (100,133) |
| Profit/loss for the year | | (840,103) | 392,991 |
| Proposed distribution of profit and loss | | | |
| Ordinary dividend for the financial year | | 0 | 350,000 |
| Retained earnings | | (840,103) | 42,991 |
| Proposed distribution of profit and loss | | (840,103) | 392,991 |

Balance sheet at 31.12.2020

Assets

| | Notes | 2020 DKK | 2019 DKK |
|--|-------|-------------------|-------------------|
| Acquired intangible assets | | 111,604 | 44,387 |
| Intangible assets | | 111,604 | 44,387 |
| Other fixtures and fittings, tools and equipment | | 667,801 | 359,739 |
| Leasehold improvements | | 82,912 | 108,100 |
| Property, plant and equipment | | 750,713 | 467,839 |
| Deposits | | 250,108 | 245,346 |
| Deferred tax | | 398,539 | 103,807 |
| Financial assets | | 648,647 | 349,153 |
| Fixed assets | | 1,510,964 | 861,379 |
| Manufactured goods and goods for resale | | 4,524,322 | 4,665,457 |
| Inventories | | 4,524,322 | 4,665,457 |
| Trade receivables | | 5,195,940 | 6,696,091 |
| Income tax receivable | | 311,343 | 590,024 |
| Prepayments | | 159,533 | 669,047 |
| Receivables | | 5,666,816 | 7,955,162 |
| Cash | | 4,798,782 | 4,641,095 |
| Current assets | | 14,989,920 | 17,261,714 |
| Assets | | 16,500,884 | 18,123,093 |

Equity and liabilities

| | Notes | 2020 DKK | 2019 DKK |
|--|-------|-------------------|-------------------|
| Contributed capital | | 2,000,001 | 2,000,001 |
| Share premium | | 2,499,999 | 2,499,999 |
| Translation reserve | | (127,486) | 0 |
| Retained earnings | | (724,868) | 115,225 |
| Proposed dividend | | 0 | 350,000 |
| Equity | | 3,647,646 | 4,965,225 |
| Other payables | | 0 | 270,992 |
| Non-current liabilities other than provisions | | 0 | 270,992 |
| Trade payables | | 796,218 | 583,225 |
| Payables to group enterprises | | 7,979,202 | 9,092,174 |
| Other payables | | 4,077,818 | 3,211,477 |
| Current liabilities other than provisions | | 12,853,238 | 12,886,876 |
| Liabilities other than provisions | | 12,853,238 | 13,157,868 |
| Equity and liabilities | | 16,500,884 | 18,123,093 |
| Unrecognised rental and lease commitments | 5 | | |
| Group relations | 6 | | |

Statement of changes in equity for 2020

| | Contributed capital DKK | Share premium DKK | Translation reserve DKK | Retained earnings DKK | Proposed dividend DKK |
|---------------------------|-------------------------------|-------------------------|-------------------------------|-----------------------------|-----------------------------|
| Equity beginning of year | 2,000,001 | 2,499,999 | 0 | 115,235 | 350,000 |
| Ordinary dividend paid | 0 | 0 | 0 | 0 | (350,000) |
| Exchange rate adjustments | 0 | 0 | (127,486) | 0 | 0 |
| Profit/loss for the year | 0 | 0 | 0 | (840,103) | 0 |
| Equity end of year | 2,000,001 | 2,499,999 | (127,486) | (724,868) | 0 |

| | Total DKK |
|---------------------------|------------------|
| Equity beginning of year | 4,965,235 |
| Ordinary dividend paid | (350,000) |
| Exchange rate adjustments | (127,486) |
| Profit/loss for the year | (840,103) |
| Equity end of year | 3,647,646 |

Notes

1 Staff costs

| | 2020 DKK | 2019 DKK |
|---------------------------------------|-------------------|-------------------|
| Wages and salaries | 9,936,252 | 10,284,357 |
| Other social security costs | 1,527,714 | 1,626,782 |
| | 11,463,966 | 11,911,139 |
| Average number of full-time employees | 22 | 22 |

2 Other financial income

| | 2020 DKK | 2019 DKK |
|------------------------|---------------|--------------|
| Other financial income | 39,901 | 8,778 |
| | 39,901 | 8,778 |

3 Other financial expenses

| | 2020 DKK | 2019 DKK |
|---------------------------|----------------|----------------|
| Exchange rate adjustments | 149,014 | 145,310 |
| Other financial expenses | 85,781 | 52,563 |
| | 234,795 | 197,873 |

4 Tax on profit/loss for the year

| | 2020 DKK | 2019 DKK |
|--------------------------------------|------------------|----------------|
| Current tax | 5,529 | 129,630 |
| Change in deferred tax | (287,299) | (29,497) |
| Adjustment concerning previous years | (20,923) | 0 |
| | (302,693) | 100,133 |

5 Unrecognised rental and lease commitments

| | 2020 DKK | 2019 DKK |
|--|------------------|------------------|
| Liabilities under rental or lease agreements until maturity in total | 5,309,760 | 7,100,072 |

6 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:
S. Siedle & Söhne Telefon- und Telegrafengeräte OHG, Germany

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, cost of consumables and external expenses.

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

| | |
|--|----------|
| Other fixtures and fittings, tools and equipment | 5 years |
| Leasehold improvements | 10 years |

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.