# LKL ApS

Sødalsparken 18, 8220 Brabrand

CVR No 31 60 06 69

**Annual Report 2019/20** 

(Annual year 1/9 - 31/8)

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 28 January 2021

Jesper Aabenhus Rasmussen **Chairman** 

# **Contents**

	Page
Management's Review	
Company Information	1
Financial Highlights of the Group	2
Management's Review	3
Management's Statement and Auditor's Report	
Management's Statement	5
Independent Auditor's Report	6
Financial Statements	
Income Statement	9
Balance Sheet	10
Statement of changes in equity	12
Consolidated Cash Flow	13
Notes to the Annual Report	14
Accounting Policies	24
Supplementary Report	
Statutory Statement of Corporate Social Responsibility	34

# **Company Information**

**The Company** LKL ApS

Sødalsparken 18 DK-8220 Brabrand

Telephone +45 89 397 500

Website: www.larslarsengroup.com

CVR No 31 60 06 69

Financial year: 1 September – 31 August Municipality of reg. office: Aarhus

**Board of Directors** Jacob Brunsborg, Chairman

Mette Brunsborg Hans Henrik Kjølby

Jesper Aabenhus Rasmussen

**Executive Board** Jesper Lund

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Nobelparken

Jens Chr. Skous Vej 1 DK-8000 Aarhus C

Bank Nordea Bank Danmark A/S

Skt. Clemens Torv 2-6 DK-8000 Aarhus C

# Financial Highlights of the Group (DKK '000)

	2019/20	2018/19	2017/18
Key figures			
Income Statement			
Revenue	7,922,305	4,515,754	0
Profit before financial items (EBIT)	1,585,538	379,255	-344
Net financials	-45,675	22,916	1,735
Net profit for the year	1,229,325	305,516	1,102
Balance sheet			
Balance sheet total	5,540,915	5,054,055	7,333,394
Equity	2,319,712	2,206,395	84,702
Cash flow statement			
Investment in tangible assets	173,661	560,215	0
Ratios			
Solvency ratio	41.9%	43.7%	1.2%
Return on equity	54.3%	26.7%	1.3%
Number of employees	3,647	3,378	1

The ratios have been prepared in accordance with the definitions provided under accounting policies.

## **Management's Review**

#### Main activity

The main activity of the Parent Company is ownership of companies.

The main activity of the Group is within retail. The Group has ownership of JYSK retailers in a number of countries, as well as the ownership of ILVA and SengeSpecialisten.

Besides ownership of retail companies, the Group also owns a number of smaller businesses and investment companies.

#### Development in the financial year

Group revenue amounts to DKK 7,922,305k compared to DKK 4,515,754k in financial year 2018/19.

Profit before financial income and expenses amounts to DKK 1,585,538k compared to DKK 379,255k in 2018/19.

Profit for the year after tax amounts to DKK 1,229,325k compared to DKK 305,516k in 2018/19. The result is satisfying and in conjunction with management expectations.

As a consequence of COVID-19, a number of governments across the world chose to impose restrictions and temporarily close a number of institutions, businesses and activities, which have had a great impact on the global economy.

However the Group has not been severely impacted by the effects of COVID-19.

#### Special risks

The Group's activities abroad imply that profit, cash flows and equity are affected by the development in exchange and interest rates of a number of currencies. Currency risks relating to investments in foreign subsidiaries and associates are, as a main rule, not hedged as, in the Group's opinion, current currency hedging of such long-term investments will not be optimal based on overall risk and cost considerations.

#### **External environment**

The Group has no environmentally damaging activities, neither through land pollution nor through the discharge of polluting waste.

#### **Knowledge resources**

The Group develops competent employees to undertake operational and management tasks through specially adapted training programmes and at its own academy.

#### **Corporate social responsibility**

The statutory statement of corporate social responsibility and statement on the underrepresented gender appear on pages 34 - 56.

#### **Expected development**

For the year ahead, LKL ApS expects to realise a profit in line with the 2019/20 level provided that the financial markets evolve normally as well as a limited severity of the COVID-19 impact.

#### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

## **Management's Statement**

The Executive Board have today considered and adopted the Annual Report of LKL ApS for the financial year 1 September 2019 – 31 August 2020.

The Annual Report was prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Parent Company Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position of the Parent Company and the Group at 31 August 2020 and of the results of the Parent Company and the Group operations and cash flows for 2019/20.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aarhus, 28 January 2021

# Executive Board Jesper Lund Board of Directors

Jacob Brunsborg, Chairman Mette Brunsborg

Hans Henrik Kjølby Jesper Aabenhus Rasmussen

# **Independent Auditor's Report**

To the shareholder of LKL ApS

#### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 August 2020, and of the results of the Group's and the Parent Company's operations as well as the consolidated cash flows for the financial year 1 September 2019 - 31 August 2020 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of LKL ApS for the financial year 1 September 2019 - 31 August 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("financial statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has

## **Independent Auditor's Report**

been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement in Management's Review.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

# **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aarhus, 28 January 2021 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No. 33 77 12 31* 

Henrik Kragh State Authorised Public Accountant MNE-no. 26783

# **Income statement 1 September - 31 August (DKK '000)**

		Parent company		Group	
	Note	2019/20	2018/19	2019/20	2018/19
Revenue	1	0	0	7,922,305	4,515,754
Cost of sales		0	0	-4,590,773	-2,565,036
Other operating income		0	0	1,419,796	474,735
Other external expenses	2	-3,449	-911	-1,481,889	-1,006,373
Gross Profit		-3,449	-911	3,269,439	1,419,079
Staff expenses	3	0	0	-1,436,513	-871,096
Depreciation and amortisation		0	0	-243,235	-163,753
Other operating expenses		0	0	-4,153	-4,975
Result before financial items		-3,449	-911	1,585,538	379,255
Result from subsidiaries	8	216,043	-70,727	0	0
Result from associated companies	9	0	0	-239	1,111
Result from other investments	10	0	0	-5,618	35,606
Financial income		1,848	2,309	5,639	129,352
Financial expenses		-4,923	-2,665	-45,457	-143,153
Result before tax		209,519	-71,994	1,539,863	402,171
Tax on profit for the year	4	-1,941	283	-310,538	-96,655
Result for the year		207,578	-71,711	1,229,325	305,516

Distribution of profit

5

# Balance sheet at 31 August (DKK '000)

Assets	Parent company		Group		
	Note	2020	2019	2020	2019
Rights		0	0	2,123	3,518
Development projects		0	0	34,636	52,526
Software		0	0	2,820	5,741
Goodwill		0	0	3,929	6,361
Intangible assets	6	0	0	43,508	68,146
Land and buildings		0	0	132,939	798,196
Fixtures and fittings, tools and equipment	nent	0	0	249,930	253,663
Trucks and cars		0	0	32,475	29,388
Leasehold improvements		0	0	342,518	373,723
Assets under construction		0	0	42,784	38,451
Tangible assets	7	0	0	800,646	1,493,421
Investments in subsidiaries	8	1,217,740	1,433,448	0	0
Investments in associates	9	0	0	3,383	16,418
Other investments	10	0	0	28,994	132,541
Instruments of debt	11	0	163,000	0	590,790
Deposits	12	0	0	115,774	37,428
Fixed asset investments		1,217,740	1,596,448	148,151	777,177
Fixed assets		1,217,740	1,596,448	992,305	2,338,744
Commercial products		0	0	1,417,484	1,614,465
Prepayments of goods		0	0	645	1,056
Inventories		0	0	1,418,129	1,615,521
Trade receivables		0	0	640,136	396,249
Receivables from subsidiaries		167,619	0	0	0
Corporation tax		0	32,319	0	0
Other receivables		85,358	966	1,872,626	41,863
Prepayments	13	0	0	58,734	44,459
Receivables		252,977	33,285	2,571,496	482,571
Securities		0	0	0	129,643
Cash at bank and in hand		0	0	558,985	487,576
Current assets		252,977	33,285	4,548,610	2,715,311
Assets		1,470,717	1,629,733	5,540,915	5,054,055

# Balance sheet at 31 August (DKK '000)

## Liabilities

		Parent company		Gro	up
	Note	2020	2019	2020	2019
Share capital		9,000	9,000	9,000	9,000
Retained earnings		373,174	485,241	373,174	485,241
Equity attributable to parent					
company shareholders		382,174	494,241	382,174	494,241
Non-controlling interests		0	0	1,937,538	1,712,154
Equity		382,174	494,241	2,319,712	2,206,395
Other provisions		0	0	9,955	8,084
Deferred tax	14	58,974	32,317	43,837	18,700
Provisions			·	<del></del>	
Provisions		58,974	32,317	53,792	26,784
Mortgage debt, long-term	15	0	0	0	276,640
Loans, long-term	16	0	0	0	30,000
Deposits, long-term		0	0	21	21
Long-term debt		0	0	21	306,661
		·			
Mortgage debt, short-term	15	0	0	0	21,565
Credit institutions		0	0	24,429	33,243
Deposits, short-term		0	0	0	623
Loans, short-term	16	915,300	1,000,000	1,030,700	1,000,000
Prepayments, received		0	0	171,884	141,699
Trade payables		0	0	594,527	440,824
Payables to subsidiaries		106,655	0	0	0
Corporation tax		6,694	0	263,215	138,169
Other payables		920	103,175	1,068,476	726,626
Accrued expenses		0	0	14,159	11,466
Short-term debt		1,029,569	1,103,175	3,167,390	2,514,215
Debt		1,029,569	1,103,175	3,167,411	2,820,876
Liabilities and equity		1,470,717	1,629,733	5,540,915	5,054,055
Contractual obligations	17				
Security	18				
Contingent liabilities	19				
Controlling interest	20				
0					

## Statement of changes in equity (DKK '000)

	Parent company		Group	
	2020	2019	2020	2019
Equity				
Opening at 1st September	505,880	84,702	2,322,787	84,702
Adjustment opening balance	-11,639	-3,000	-116,392	-3,000
Corrected opening at 1st September	494,240	81,702	2,206,395	81,702
Capital increase	0	1,425,000	0	1,425,000
Result for the year	207,578	-71,711	1,229,325	305,516
Aquisition of group companies	-315,300	-840,077	-315,300	-840,077
Other adjustments	0	-83,555	0	-83,555
Exchange adjustment on foreign subsidiaries	-4,344	-5,479	-4,344	-5,479
Non-controlling interests	0	0	-796,364	1,439,680
Equity at 31st August	382,174	505,880	2,319,713	2,322,787
Specified as follows:				
503 shares of DKK 1,000	503	503	503	503
2 shares of DKK 1,000	2	2	2	2
8.495 shares of DKK 1,000	8,495	8,495	8,495	8,495
Share capital	9,000	9,000	9,000	9,000

Share capital has been changed in financial year 2019 from DKK 505k to DKK 9.000k. Share capital has been changed in financial year 2018 from DKK 503k to DKK 505k. There have been no further changes to the share capital during the last 5 years.

#### Non-controlling interests

Non-controlling interests at 1st September	1,816,907
Adjustment opening balance	-104,753
Corrected opening at 1st September	1,712,154
Paid dividend	-796,364
Share of profit of the year	1,021,748
Non-controlling interests at 31st August	1,937,538

# Consolidated Cash Flows (DKK '000)

	Note	2019/20	2018/19
Profit for the year		1,229,325	305,516
Adjustments	21	372,557	231,767
Change in working capital	22	279,317	-145,632
Cash flows from operating activities before financial income and ex	apenses	1,881,199	391,651
Financial income		5,639	100,739
Financial expenses	_	-44,442	-143,153
Cash flows from ordinary activities		1,843,396	349,237
Corporation tax paid	_	-145,888	-226,877
Cash flows from operating activities	-	1,696,508	122,360
Acquisition of securities, net		128,628	-54,378
Purchase of intangible assets		-20,051	-21,134
Purchase of property, plant and equipment		-173,661	-560,215
Sale of property, plant and equipment		0	2,331
Sale of fixed asset investments		93,636	0
Acquisitions of enterprises		0	-947,636
Cash at purchase of enterprises		-17,352	321,653
Cash at sale of enterprises	-	135,564	
Cash flows from investing activities	-	146,664	-1,259,253
Received payments of instruments debt		590,790	5,102,807
Raising of loans		0	30,000
Payment of loans		-430,000	-4,873,525
Loan of instruments of debt		0	-439,637
Received payments on loans		186,555	467,414
Payments on loans		-8,814	-436,558
Payments of mortgage debt		-10,777	-20,731
Capital increase		0	1,422,000
Credit institutions		0	33,243
Paid dividend	-	-796,364	0
Cash flows from financing activities	-	-468,610	1,285,013
Change in cash and cash equivalents		1,374,562	148,120
Cash and cash equivalents at 1st September	_	415,167	267,047
Cash and cash equivalents at 31st August	-	1,789,729	415,167
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		558,985	487,576
Cash pool (Other receivables)		1,230,744	-72,409
Cash and cash equivalents at 31st August	-	1,789,729	415,167

#### 1 Revenue

In accordance with section 96(1) of the Danish Financial Statements Acts, disclosures on revenue broken down by business segments are not provided as the Company's Executive Board assess that such disclosures would be very detrimental to the Company.

	Parent company		Group	
	2019/20	2018/19	2019/20	2018/19
2 Fees to the auditors appointed at the annual gene	eral meeting			
PricewaterhouseCoopers				
Auditfee	313	200	2,176	1,694
Other assurance engagements	0	0	108	36
Tax advisory services	2,084	0	3,045	1,454
Other non-audit services	1,002	661	1,683	1,363
	3,399	861	7,012	4,547
Other auditors				
Auditfee	0	0	550	605
Other assurance engagements	0	0	13	67
Tax advisory services	0	0	107	120
Other non-audit services	0	0	173	131
	0	0	843	923
3 Staff				
Salaries and wages	0	0	1,307,481	778,663
Pensions	0	0	76,564	46,616
Other social security costs	0	0	52,468	45,817
	0	0	1,436,513	871,096
Average number of employees	0	0	3,647	3,378

		Parent company		Group	
		2019/20	2018/19	2019/20	2018/19
4	Tax on profit for the year				
	Current tax for the year	-24,792	-32,596	285,644	59,631
	Deferred tax for the year	26,656	32,317	24,131	28,497
	Tax concerning previous years	77		763	8,527
	Tax on profit for the year	1,941	-283	310,538	96,655
5	Distribution of profit				
	Retained earnings	207,578	-71,711	207,577	-71,711
	Non-controlling interests' share of profit/loss	0	0	1,021,748	377,227
		207,578	-71,711	1,229,325	305,516
6	Intangible assets	Rights	Development projects	Software	Goodwill
	Group				
	Cost at 1st September	4,901	137,924	8,427	24,330
	Addition for the year	1,240	17,828	983	0
	Exchange adjustment	0	0	-7	0
	Disposals for the year	0	0	-2	0
	Cost at 31st August	6,141	155,752	9,401	24,330
	Depreciation at 1st September	1,382	85,398	2,686	17,969
	Exchange adjustment	0	0	-3	-31
	Depreciation for the year	1,681	22,399	1,720	2,463
	Depreciation - write-down	955	13,319	2,180	0
	Acc depreciation reversed	0	0	-2	0
	Depreciation at 31st August	4,018	121,116	6,581	20,401
	Booked value at 31st August	2,123	34,636	2,820	3,929
	Depreciated over	Rental period	5 years	3 - 5 years	5 years
	Depreciated over	Rental period	5 years	3 - 5 years	5 years

## 7 Tangible assets

		Fixtures		Leasehold	
	Land and	and fittings,	Trucks and	improve-	Assets under
	buildings	tools and	cars	ments	constructions
Group					
Cost at 1st September	879,200	759,397	58,867	661,130	38,451
Addition by acquisition	98,767	0	0	0	35,482
Exchange adj. on opening balance	0	-97	4	942	-4
Addition	1,760	70,882	19,103	61,035	20,881
Exchange adjustment on movement	0	-526	-52	-772	-332
Transfer	35,482	1,568	0	0	-37,050
Disposals for the year	-879,200	-8,161	-10,847	-8,318	-14,644
Cost at 31st August	136,009	823,063	67,075	714,017	42,784
Depreciation at 1st September	81,004	505,734	29,479	287,407	0
Exchange adj. on opening balance	0	-14	1	1,045	0
Depreciation	20,120	73,783	14,073	90,541	0
Exchange adjustment on					
depreciation for the year	0	-119	-9	-69	0
Acc depreciation reversed	-98,054	-6,251	-8,944	-7,425	0
Depreciation at 31st August	3,070	573,133	34,600	371,499	0
Booked value at 31st August	132,939	249,930	32,475	342,518	42,784
Depreciated over	25 years	4 - 7 years	4 - 5 years	Rental period	

8	Investments in subsidiaries	2020
	Parent company	
	Cost at 1st September	1,467,060
	Addition for the year	86,078
	Cost at 31st August	1,553,138
	Value adjustment at 1st September	-21,973
	Adjustment opening balance	-11,639
	Corrected opening at 1st September	-33,612
	Exchange adjustment on foreign subsidiaries	-4,344
	Dividend	-513,485
	Result for the year	216,043
	Impairment at 31st August	-335,398
	Investments in subsidiaries	1,217,740
	Specified as:	
		Ownershare
	JYSK A/S, Denmark	10%
	Kapital LKL ApS, Denmark	100%
	LLPT Holding ApS, Denmark	100%

# 8 Investments in subsidiaries (continued)

Subsidiaries owned indirectly:	Ownershare
Anpartsselskabet af 1. april 1993, Denmark	100%
Anpartsselskabet af 17. maj 2011, Denmark	100%
Anpartsselskabet af 5/9 2003, Denmark	100%
Garia A/S, Denmark	100%
Garia Inc., USA	100%
Graham Bells Vej P/S, Denmark	100%
ID Furniture Franchising A/S, Denmark	100%
ILVA A/S, Denmark	100%
ILVA SWE AB, Sweden	100%
JYSK A.E., Greece	100%
JYSK BVBA, Belgium	100%
JYSK Limited, Ireland	100%
JYSK LLC, Russia	100%
JYSK Ltd., England	100%
JYSK SAS, France	100%
JYSK Unipessoal LDA, Portugal	100%
Komplementarselskabet Graham Bells Vej ApS, Denmark	100%
Letz Sushi ApS, Denmark	100%
LKL Invest ApS, Denmark	100%
LKL Investment ApS, Denmark	100%
LLBE Holding ApS, Denmark	100%
LLCL Holding ApS, Denmark	100%
LLCN Holding ApS, Denmark	100%
LLFR Holding ApS, Denmark	100%
LLGB Finans ApS, Denmark	100%
LLGR Holding ApS, Denmark	100%
LLIE Holding ApS, Denmark	100%
LLIT Finans ApS, Denmark	100%
LLRU Holding ApS, Denmark	100%
Selskabet af 26. august 2011 ApS, Denmark	100%
Sengespecialisten A/S, Denmark	95%
Årets Hotel & Brasserie ApS, Denmark	100%

		2020
9	Investment in associates	
	Group	
	Cost at 1st September	6,271
	Addition for the year	100
	Disposals	-3,639
	Cost at 31st August	2,732
	Value adjustment at 1st September	10,147
	Result for the year	416
	Depreciation goodwill	-655
	Disposals	
	Value adjustment at 31st August	651
	Investment in associates	3,383
	Specified as:	
		Ownershare
	Racehall Holding A/S, Denmark	18%
10	Other investments	
	Group	
	Cost at 1st September	129,982
	Disposals	-97,929
	Cost at 31st August	32,053
	Value adjustment at 1st September	2,559
	Value adjustments for the year	-5,618
	Value adjustment at 31st August	-3,059
	Other investments	28,994

11 Instruments of debt	Parent company 2020	Group 2020
Cost at 1st September Additions for the year	163,000 11,000	590,790 0
Disposals for the year	-174,000	-590,790
Cost at 31st august	0	0
Booked value at 31st August	0	0
12 Deposits	-	2020
Group		
Cost at 1st September		37,428
Addition for the year		79,739
Disposals for the year		-1,325
Exchange adjustment	<u>-</u>	-68
Cost at 31st August	_	115,774

## 13 Prepayments

Prepayments comprise prepaid expenses relating to rent, property tax, etc.

	Parent company		Group	
	2020	2019	2020	2019
14 Deferred tax				
Intangible assets	0	0	2,226	4,134
Tangible assets	0	0	-11,290	-10,223
Inventories	0	0	-2,461	-3,592
Other	58,974	32,317	55,362	28,381
	58,974	32,317	43,837	18,700

	Parent company		Gro	Group	
	2020	2019	2020	2019	
15 Mortgage debt					
Payments due within 1 year are recognised in short-t long-term debt.	erm debt. Other	debt is recognise	d in		
The debt falls due for payment as specified below					
Mortage debt, after 5 years	0	0	0	188,100	
Mortage debt, between 1 and 5 years	0	0	0	88,540	
Mortage debt, long-term debt	0	0	0	276,640	
Mortage debt, within 1 year	0	0	0	21,565	
	0	0	0	298,205	
•					
16 Loans  Loans fall due for payment as specified below:					
Loans, after 5 years	0	0	0	0	
Loans, between 1 and 5 years	0	0	0	30,000	
Loans, long-term debt	0	0	0	30,000	
Loans, within 1 year	915,300	1,000,000	1,030,700	1,000,000	
	915,300	1,000,000	1,030,700	1,030,000	
17 Contractual obligations					
Rental obligations	0	0	3,620,645	3,945,714	
Lease obligations	0	0	2,474	4,562	
Letters of credit	0	0	38,362	34,571	
Other obligations	0	0	46,571	82,409	

	Parent company		Group	
	2020	2019	2020	2019
18 Security			_	_
Provided as security for mortgage				
debts:				
Buildings and cash at bank and in				
hand - booked value	0	0	0	645,793
19 Contingent liabilities				
Guarantees	0	0	487	488

The Company is jointly liable for tax on the Group's joint taxable income etc. The total amount for corporation tax appears from these Group Financial Statements. Moreover, the Danish enterprises of the Group are jointly liable for withholding tax such as tax on dividend, royalty and interest. Possible later corrections in corporation taxes and withholding taxes may result in the Company being liable for a larger amount.

LLG A/S has entered into a cash pool agreement for Lars Larsen Group. As per 31 August 2020 the withdrawal was MDKK 7. As participant in the cash pool agreement LKL ApS has issued a guarantee towards credit institutions.

The parent company has issued unlimited letters of support for the following subsidiaries: Garia A/S, Garia Inc., Letz Sushi ApS, Årets Hotel & Brasserie ApS, LLPT Holding ApS and LLRU Holding ApS.

#### 20 Controlling interest

Basis

Estate after Lars Larsen, Rådhuspladsen 3, DK-8000 Aarhus C

Controlling shareholder

#### **Transactions**

Reffering to section 98 C, litra 7 of the Danish Financial Statements Act, no information describing transactions with related parties is provided.

	Group 2019/20	Group 2018/19
21 Cash flow statement - adjustments		
Profit/loss, associates	239	-1,111
Other operating income	-226,341	0
Profit/loss, other investments	5,618	-35,606
Financial income	-5,639	-129,352
Financial expenses	45,457	143,153
Depreciation and amortisation	243,234	163,753
Tax on profit/loss for the year	310,538	96,656
Other adjustments	-549	-5,726
	372,557	231,767
22 Cash flow statement - change in working capital		
Change in inventories	197,391	-49,309
Change in receivables	-243,886	381,446
Change in other receivables	-61,661	-219,409
Change in trade payables	153,703	-8,265
Change in other payables	200,893	-250,095
Other adjustments in working capital	32,877	0
	279,317	-145,632

The Annual Report of LKL ApS for the financial year 1 September 2019 to 31 August 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies are unchanged compared to last year. The Financial Statements for 2019/20 are presented in TDKK.

There has been an adjustment of equity as of 1 September 2019 by TDKK 116,392 in JYSK A/S. The adjustment has implied an adjustment of equity of 1 September 2019 by TDKK 11,639 in the Parent company and TDKK 116,392 for the Group.

There have been minor changes to comparative figures. The changes do not effect result for the year or equity.

#### Intercompany restructuring processes – book value method

The Company has chosen to use book value method in connection to intercompany restructuring. For accounting purposes the restructuring took place at book value at the date of acquisition. Comparative figures are not shown in compliance with the book value method.

#### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, LKL ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises. The financial statements applied for the Group's Annual Report have been prepared in accordance with the accounting policies of the Group.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

#### **Recognition and measurement (continued)**

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### **Translation policies**

Transactions in foreign currencies are translated during the year at the exchange rates at the dates of transaction. Exchange gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement.

The income statements of foreign subsidiaries and associates that are separate legal entities are translated at the exchange rates at the dates of transaction or an approximated average exchange rate. Balance sheet line items are translated at the exchange rates at the balance sheet dates. Exchange adjustments arising on the translation of the opening equity and exchange adjustments arising from the translation of the income statements at the balance sheet dates are recognised directly in equity.

#### **Segment reporting**

In accordance with section 96(1) of the Danish Financial Statements Act, disclosures on revenue broken down by business segments are not provided as the Company's Executive Board and Board of Directors assess that such disclosures would be very detrimental to the Company.

#### **Income Statement**

#### Revenue

Revenue from the sale of goods for resale is recognised in the income statement when the sale is considered effected based on the following criteria:

- delivery has been made before year end;
- a binding sales agreement has been made;
- the sales price has been determined; and
- payment has been received or may with reasonable certainty be expected to be received.

Revenue is recognised exclusive of VAT and net of discounts relating to sales.

#### Cost of sales

Cost of sales comprises cost incurred in connection with the purchase of commercial products.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the activities of the enterprises, including gains and losses from the sale of intangible assets and tangible assets.

#### Other external expenses

Other external expenses comprise sales and administrative expenses as well as expenses for premises.

#### Staff expenses

Staff expenses comprise wages and salaries, including holiday pay and pensions as well as other social security costs etc. to the Company's employees. Allowances received from public authorities are deducted from staff expenses.

#### **Depreciation and amortisation**

Depreciation and amortisation comprise depreciation and amortisation of tangible assets and intangible assets for the year.

#### Result from subsidiaries and associated companies

The items "Result from subsidiaries" and "Result from associated companies" in the income statement include the proportionate share of the profit/loss for the year less goodwill amortisation.

#### **Result from other investments**

Result from other investments in the income statement include regulations on fair value and dividend paid.

#### Financial income and expenses

Financial income and expenses comprise interest, exchange adjustments, fees, etc.

#### Tax on profit for the year

Tax for the year consists of current tax for the year and any changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

Any changes in deferred tax due to changes to tax rates are recognised in the income statement.

The Company is jointly taxed with its subsidiaries. The tax effect of the joint taxation with group enterprises is allocated to enterprises showing profits or losses in proportion to their taxable incomes. The jointly taxed enterprises have adopted the on-account taxation scheme.

#### **Balance Sheet**

#### **Intangible assets**

#### Rights

Rights is measured at the lower of cost less accumulated amortisation and the recoverable amount. Rights is amortised over the term of the agreement.

#### **Development projects**

Costs of development projects comprise salaries, amortisation and other expenses directly or indirectly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable and in respect of which technical feasibility, sufficient resources and a potential future market or development opportunity in the enterprise can be demonstrated, and where it is the intention to manufacture, market or use the project, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover cost of sales, distribution and administrative expenses involved as well as the development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

#### Development projects (continued)

Capitalised development costs are measured at the lower of cost less accumulated amortisation and impairment loss and the recoverable amount.

Capitalised development costs are amortised as from the date of completion on a straight-line basis over the period during which development work is expected to generate economic benefits.

The amortisation period is 5 years.

#### **Software**

Software is measured at the lower of cost less accumulated amortisation and the recoverable amount.

Software is amortised over 3 - 5 years.

#### Goodwill

Acquired goodwill is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over the expected useful life which is estimated at 5 years.

#### **Tangible assets**

Tangible assets are measured at cost with the addition of revaluations and less accumulated depreciation and impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use. In the case of assets of own construction, cost comprises direct and indirect expenses for labour, materials, components and sub-suppliers.

Interest expenses on loans raised directly for the financing of the production of tangible assets are recognised in cost over the period of production. All indirectly attributable borrowing costs are recognised in the income statement.

Depreciation based on cost with the addition of revaluations and reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Land and buildings25 yearsFixtures and fittings, tools and equipment4-7 yearsTrucks and cars4-5 yearsLeasehold improvementsRental period

Profit and losses from current replacement of tangible assets are recognised in "Other operating income" or "Other operating expenses".

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation. If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

Goodwill, head office buildings and other assets for which a separate value in use cannot be determined as the asset does not on an individual basis generate future cash flows are reviewed for impairment together with the group of assets to which they are attributable.

#### Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured under the equity method.

The items "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the date of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition or deduction of any remaining value of positive or negative differences (goodwill or negative goodwill).

The total net revaluation of investments in subsidiaries and associates is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in subsidiaries and associates.

Subsidiaries with a negative carrying amount are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Other investments

Other investments are recognised and measured at fair value.

#### **Deposits**

Deposits are recognised and measured at cost.

#### **Inventories**

Inventories are measured at the lower of cost under the average cost formula and net realisable value. The net realisable value of inventories is calculated at the total of future sales revenue which the inventories are expected to generate at the balance sheet date in the process of normal operations allowing for marketability, obsolescence and development in expected selling price with deduction of selling expenses expected to be incurred to realise the sale.

The cost of goods for resale equals landed cost.

#### Receivables

Receivables are recognised in the balance sheet at the lower of amortised cost and net realisable value, which generally corresponds to nominal value less provisions for bad debts.

Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company's experience from previous years.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### **Securities**

Securities consist of listed bonds, which are measured at fair values at the balance sheet date. The fair value is stated on the basis of the most recently quoted selling price.

#### Equity - Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

#### Deferred tax assets and liabilities

Deferred tax is recognised in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. Deferred tax on temporary differences concerning non-taxable amortisable goodwill as well as other items is not recognised where, unless arising from acquisitions, they have arisen at the date of acquisition without affecting the profit/loss for the year or the taxable income.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. In cases where the computation of the tax base may be made according to alternative tax rules, deferred tax is measured on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities.

Deferred tax assets and liabilities are offset within the same legal tax entity.

#### Corporation tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as tax calculated on the taxable income for the year, adjusted for tax on the taxable income of previous years and for taxes paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in financial income and expenses in the income statement.

#### **Prepayments**

Deferred income comprises payments received in respect of income in subsequent years.

#### **Debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

No cash flow statement has been prepared for the Parent Company as the Parent Company cash flows are included in the Consolidated Cash Flow Statement.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

#### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, tangible assets, fixed asset investments as well as securities.

#### **Cash flows from financing activities**

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt, other short-term debt under credit institutions as well as payments to and from shareholders.

#### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand" and "Cash pool".

The cash flow statement cannot be immediately derived from the published financial records.

# **Financial Highlights**

Ratios are calculated as follows:

Solvency ratio =  $\frac{\text{Equity at year end x } 100}{\text{Equity at year end x } 100}$ 

Total assets

Return on equity =  $\frac{\text{Net profit for the year x } 100}{\text{Net profit for the year x } 100}$ 

Average equity

### **Statutory Statement of Corporate Social Responsibility**

### LKL ApS

This is the statutory corporate social responsibility (CSR) report, pursuant to sections 99a and 99b of the Danish Financial Statements Act. The report is part of Management Review for LKL ApS, covering the financial year of 01.09.2019 – 31.08.2020. From hereinafter, this report is discussed as our sustainability report.

#### Lars Larsen Group

Lars Larsen Group is owned by the Brunsborg family, and named after the founder of JYSK, Lars Larsen. We are active within a broad range of business areas as majority owner and investor.

Lars Larsen opened the first JYSK shop in Aarhus in 1979. The opening of this shop marked the beginning of the journey towards the establishment of Lars Larsen Group.

The way we do business in Lars Larsen Group is anchored with the family values; Tradesmanship, Responsibility and Growth.

With the family values as our framework, we continuously strive towards long term, successful development of Lars Larsen Group, while at the same time leaving a significant positive imprint on society.

Read more about Lars Larsen Group at; www.larslarsengroup.com

With reference to our annual reporting cf. The Danish Financial Statements Act §99a and §99b, below scheme presents an overall view of companies included in our sustainability reports.

Figure 1 Lars Larsen Group

(Companies encompassed by the Danish Financial Statements Act §99a and §99b).

# Lars Larsen Group

#### **Group companies**

Goose I Invest ApS / Goose V Invest ApS / LLG A/S / LKL ApS / Anpartsselskabet af 31.08 1984 II

#### Companies managed within and across the Group companies

JYSK / Dänisches Bettenlager / Bettenwelt / ILVA / Bolia / ScanCom / Actona

# Lars Larsen Group sustainability strategy

During this financial year, Lars Larsen Group introduced a sustainability strategy, which communicates how we address sustainability through majority ownership and investments.

The strategy is founded on our shared values; Tradesmanship, Responsibility, and Growth. Moreover, the central core of the strategy is the commitment that all companies have to comply with Lars Larsen Group Employee Code of Conduct and to work actively to implement our shared group sustainability policies. Moreover, anchored with the headline "cross-company-initiatives", we have identified three areas, where we expect our companies to work together to reach a set of shared targets. These areas cover;

- Reduce our negative climate impact
- Reduce plastic from packaging
- Increase use of more sustainable raw material

The strategy will have effect as of financial year 2020/2021.



### Dialogue is the way forward

As an international group, we are in contact with customers, employees and business partners as well as other stakeholders every day.

Doing business in a responsible and sustainable way is a continuous process. We consider dialogue with our stakeholders to be a key element in our work with sustainability. Cooperation,

dialogue and commitment is the way forward when it comes to improving social and environmental conditions.

# Highlights in financial year 2019/2020 across companies owned by Lars Larsen Group;

Whistleblower service:

Lars Larsen Group Whistleblower service was implemented during the spring of 2019. The Whistleblowing service is an early warning system to reduce risks. It is an important tool to foster high ethical standards and maintain confidence in us. Inquiries that will be processed through our Whistleblowing service are scoped to concern employees and other persons who act directly on behalf of companies within Lars Larsen Group.

During financial year 2019/2020, we evaluated our work with the Whistleblowing service. Based on our evaluation, which included both the case management of reports as well as new legislation affecting us in the near future, it was decided to broaden the scope. With effect from September 2020, the Whistleblowing service would enable case management of reports within the following scope. "Concerns of suspected violations of the Lars Larsen Group Employee Code of Conduct, criminal acts, other serious matters that can have a serious effect on the company and its reputation, as well as matters that may have a significant impact on a person's life or health".

During financial year 2019/2020 all board members, management, and employees in the companies owned by Lars Larsen Group, were informed of the new scope, with effect from September 2020.

During the financial year, Lars Larsen Group received five reports.

The Whistleblowing service is accessible from the webpage www.larslarsengroup.com

# Shipping;

During the financial year 2017/18 Lars Larsen Group made an exclusive agreement with MAERSK Group.

Part of the agreement is that MAERSK is obliged to reduce the CO2-emission per container that MAERSK delivers to companies within Lars Larsen Group.

In order to be able to track improvements related to reducing CO2 emission, we established a baseline together with MAERSK. MAERSK delivered data on the total number of 40 foot containers delivered and the total CO2-emission caused by the transport.

From 1 September 2019 to 31 August 2020 MAERSK shipped 50.933 40 foot containers for Lars Larsen Group, and the total CO2-emissions from these transports were 43.829,100 tons equal to 861 kilo of CO2 per container.

The comparable number for FY19 where 51.669 containers and 44.002 tons of CO2 equaling 852 kilo of CO2 per container.

By exclusively choosing MAERSK for shipping, JYSK have saved 8.084 tons of CO2 compared to the average carrier emssions, based on numbers from Clean-cargo org. Further information can be found at <a href="https://www.clean-cargo.org/data-methods">https://www.clean-cargo.org/data-methods</a>.

Lars Larsen Group will monitor and report on MAERSK's effort to reduce emissions per container in future CSR reports.

Lars Larsen Group and JYSK Head Office;

During this financial year, we started the building process of expanding the head office of Lars Larsen Group and JYSK (housing employees of LLG A/S and JYSK).

The existing head office will be expanded by close to 6,000m2, split on two new buildings.

The buildings are constructed in accordance with a DGNB<sup>1</sup> certification and the aim is to reach a gold certification.

With this certification, we look into the global and local environmental impact of the construction. This is done by making a life cycle assessment (LCA) of the building as well as looking into environmental risks and impact of the building material.

Moreover, in the design of the building, there is a great focus on resource consumption and waste, so that the building has a low energy and domestic water consumption. The new buildings will have close to 300m2 solar power cells installed.

The new buildings are expected to be taken into use during the spring of 2022.

#### Data

During this financial year, JYSK Nordic, Dänishes Bettenlager and Bettenwelt have initiated a process towards merging their business activities, to operate united under the name of JYSK. Only exception are the stores in Germany, which will keep the name of Dänishes Bettenlager<sup>2</sup>.

JYSK is the name of an operational company (not a legal entity) that transcends the Groups of LLG A/S, LKL ApS, and Anpartsselskabet af 31.8 1984 II.

<sup>&</sup>lt;sup>1</sup> Deutsche Gesellschaft für Nachhaltiges Bauen

<sup>&</sup>lt;sup>2</sup> Dänisches Bettenlager stores are included in the Group annual report for Anpartsselskabet af 31.8 1984 II

This merger within JYSK, includes an alignment of strategy, policies, procedures and business activities. Naturally, this is an extensive transformation, affecting many business areas for some time to come. Going forward, Executive Management Team of JYSK, located at the Danish head office, will decide the strategic direction for JYSK. The alignment of strategy and business activities will, as a natural consequence, be reflected in the data communicated in these sustainability reports.

Therefore, the business units, which up until this financial year, have reported under the names of JYSK Nordic, Dänishes Bettenlager and Bettenwelt, will report as a unified company under the name of JYSK.

Besides data from JYSK, this report comprises data from ILVA A/S.

Below scheme presents an overview of the companies, as they will be referred to hereinafter.

Legal entities	As referred to hereinafter
JYSK country organisations	JYSK
ILVA A/S	ILVA

# **Report Structure**

About the company

- Business model
- Risks
- Due Diligence

Code of Conduct

**Group Policies** 

Reporting on §99b (Board composition)

**KPI** overview

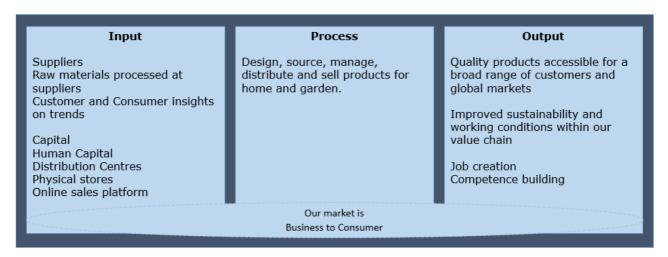
# About the company

JYSK and ILVA are furniture retail companies with a primary focus on business-to-consumer markets. Business activities include to; source, design, manage, distribute and sell products for home and garden.

### **Business model**

The following model illustrates a business model for LKL ApS.

Figure 2 Business Model, LKL ApS



# Risks

Below schemes, presents an overview of identified main risks, impact, and action related to each of the policy<sup>3</sup> areas covered by this report.

Policy	What is the risk?
Environment and Climate	Sustainable sourcing is a significant focus area. If we do not integrate sustainability within the choice of raw material, both in regards to sourcing and processing of raw material, there is a risk of contributing to a negative climate impact.
Human Rights	We have a truly global presence. We are present in risk countries with own business units as well as through our supplier network. Particularly in risk countries, there is a risk, within our industry, to be involved with non-compliance of Human Rights and/or Labour Rights.
Social and Employee	Employees are the greatest asset of the group. If we fail to provide a safe workplace and a business environment, where employees experience job satisfaction as well as the opportunity to develop personally and professionally, it will have a significant negative effect on our business.
Anti- Corruption and Bribery	A global presence as well as increasing legislation within this area requires a strong focus on compliance with all areas of business ethics. Neglecting to integrate this topic with relevant business procedures, will expose our company to significant risk.

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<sup>&</sup>lt;sup>3</sup> Cf. The Danish Financial Statements Act §99a

Policy	What is the impact?
Environment and Climate	Inadequate due diligence, supplier requirements, traceability, and auditing my lead to significant negative impact on environment and climate. Long term risk is lack of raw material due to unsustainable management of supply chain.
Human Rights	Inadequate due diligence, supplier requirements and auditing may lead to violation of Human Rights and/or Labour Standards, with severe negative effect on the local communities within our supply chain. Such violation would also expose our company to severe negative impact on our company image.
Social and Employee	Inadequate procedures regarding work safety, work satisfaction and development may lead to long term negative effect on our employees. Moreover, if employee competences are not developed in a direction and pace that correspond with customer and market demands, there is a risk that our company will loose customers.
Anti- Corruption and Bribery	Involvement with non-compliance related to Anti-Corruption and Bribery will expose our company to both direct and indirect financial loss. Direct loss is e.g. through fines and indirect loss is e.g. through severe negative impact on our company image.

Policy	What is the action?
Environment and Climate	Ongoing implementation of supplier Code of Conduct and other relevant supplier requirements. Ongoing focus to increasingly source more sustainable raw material.
Human Rights	Ongoing implementation of supplier Code of Conduct and thorough follow up via BSCI managed compliance audits. Continuous implementation of Human Rights policy.
Social and Employee	Thorough and systematic work with health and safety. Ensure that HR processes will support employee satisfaction and competence development. This should be done in a way that will both benefit employees as well as ensure that competences within the company will develop in accordance with customer and market demands.
Anti- Corruption and Bribery	Thorough implementation of Anti-Corruption and Bribery policy and procedures, including systematic risk assessment to ensure that our efforts will match the risk profile. Ongoing awareness and information on rules and requirements is key to avoid incidents of noncompliance.

# **Due Diligence**

The due diligence model covers Lars Larsen Group, at an overall level. Additional due diligence initiatives, that are more company specific, are implemented locally within the respective companies. Common for the companies within Lars Larsen Group, included by our annual sustainability reporting, is that some due diligence processes stand out as more significant based on industry and business activity. To exemplify, our due diligence process related to responsible supplier management, takes high priority because of a higher risk level.

Figure 3 Due Diligence

	Environment and Climate	Human Rights	Social and Employee	Anti-Corruption and Bribery
Examples of due diligence processes		ernal audit of business pro	ation of group sustainabilit cesses and safety procedu suppliers and factories	
Examples of topics covered by due diligence processes	Compliance with environment legislation and requirements	Compliance with Human Rights and Labour standards	Work safety and employee competence development	Compliance with Anti- Corruption and Bribery legislation
Reporting a concern of non-compliance	Formalised reporting channels are established for reporting a concern of non-compliance. A group Whistleblowing service is established.			

# **Code of Conduct and Group Policies**

Lars Larsen Group Employee Code of Conduct communicates our group policies on Human Rights, Environment and Climate, Social and Employee Terms, Anti-Corruption and Bribery as well as our Gender Equality Policy.

The Code of Conduct and Group Policies have been implemented with companies within Lars Larsen Group.

This sustainability report will present a policy excerpt for each of the group policies, shared by all companies. Following the policy excerpt, the report will present individual reporting on implementation of the respective policy and the results achieved by each respective company. Where relevant, the report will comment on initiatives addressed both internally and externally.

#### **Environment and Climate**

The purpose of this policy is to outline our effort to reduce the negative environmental and climate impact of our business activities. It is our belief, that consistent and long-term environmental work creates both environmental benefit and value for our company.

We aim to have environment and climate considerations incorporated as an integral part of business activities, striving to reduce the negative impact of our business activities.

Our Environment and Climate policy is supported by initiatives defined within the individual companies, including company specific actions to reduce CO2 emissions.

Common for the companies included by this annual report, is their respective engagement with The Forest Stewardship Council® (FSC), as an essential focus area of the Environment and Climate policy.

Forest clearing and illegal harvesting of wood are threats to the environment and the climate. Wood is a raw material that is used for a significant part of our products. Therefore, we have a significant focus on ensuring that the wood used for producing our products originates from legal sources, and we are working to ensure this in accordance with the EU Timber Regulation, EUTR.

Moreover, it is our aim that an increasing part of the wood used, should originate from sustainable forests. Therefore, we are directing efforts at increasing the share of sustainable wood in our product range.

### About FSC:

- The Forest Stewardship Council<sup>®</sup> (FSC) is an international non-profit organisation that promotes environmentally appropriate, socially beneficial, and economically viable forestry worldwide.
- All FSC certified wood is traceable, which means that all links between the forest and the consumer are checked and have an FSC number.
- Forestry workers in FSC forests are ensured proper working conditions, including education, safety equipment and fair pay.
- In an FSC forest, no more trees are felled than the forest can naturally replace. At the same time, there are areas in the forest where the trees are never cut down as this helps create better conditions for both animals and plants.

A significant part of the business within LKL ApS consists of sales of products filled with down and feathers from ducks and geese. In that connection, it is essential to ensure that down and feathers have not been plucked from live birds. This is ensured through supplier requirements and systematic internal and external auditing of suppliers.

# Policy implementation and progress

# **JYSK**

Internal focus:

JYSK has made sustainability the sixth pillar of the company strategy and employed a Sustainability Manager to be part the CSR department. One of the main goals of this is to do a full mapping of JYSK's global footprint, including a full GHG mapping.

Moreover, during this financial year, JYSK finalized the company's FSC-strategy making it possible to publicly state the ambition of making sure that all JYSK products will be made from FSC-certified wood by 1 January 2025.

Within this financial year, 100% of the wooden garden furniture, except for bamboo, purchased for JYSK is FSC certified (FSC® N001715) and (FSC® N001596).

Moreover, 27% of the indoor furniture<sup>4</sup> for JYSK (Nordic region), containing wood, is made with FSC certified wood and 7,17 % of indoor furniture for JYSK (DBL region) is FSC certified.

JYSK also made a new packaging design, which will reduce the use of packaging material and make it possible for JYSK to demand that all cardboard used for packaging of JYSK products should be FSC-certified by 1 January 2025.

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<sup>&</sup>lt;sup>4</sup> Percentage is based on sales value from respective financial year

During the financial year JYSK also decided on a new plastic strategy. The aim of this strategy is to limit the number of plastic types used by JYSK and to gradually out-phase the use of flamingo totally. By using fewer types of plastic JYSK wants to decrease complexity when handling waste and increase recycling of plastic.

Furthermore, JYSK introduced a number of new products made from recycled materials. This includes boxes made from recycled plastic. Duvets made from recycled plastic and recycled cotton, and a chair made partly from recycled plastic.

JYSK also carry a product group called Scandinavian Sense, which is GOTS certified. GOTS is an abbreviation of Global Organic Textile Standard, and the products are made with cotton, silk, linen or wool that is farmed and processed organically. The GOTS certification ensures a reduced environmental impact as well as compliance with stringent environmental and social criteria during the entire manufacturing process.

One of the issues faced by JYSK is also to ensure that resources do not go to waste in situations where JYSK has had a product produced and delivered, and then discovering that the product does not live up to JYSK's requirements regarding product quality.

In these situations, JYSK will try to dispose of the products as environmentally friendly as possible. A good example of that is JYSK's newly established cooperation with clothing designer Clara Hjelt. She has in several occasions, received bed linen from JYSK, which she has upcycled into clothes, and then sold this clothes on her website.

Energy optimisation is another core focus area. JYSK has optimized light sources in stores with more energy-efficient light sources, and all new stores are equipped with LED lighting. LED is both cost and energy-efficient and has a longer lifespan than ordinary lighting. Current status is that 85% of all JYSK (Nordic region) stores have LED implemented. Close to 350 JYSK stores (DBL region) have LED light sources. Distribution Centres also have LED implemented.

JYSK does not tolerate animal abuse. As a result, we make sure that down and feathers are not plucked from live birds. Suppliers commit themselves by contract to only supply down and feathers from slaughtered fowl. In cooperation with International Down and Feather Laboratory (IDFL) JYSK performs ongoing audits at suppliers.

Examples of animal abuse, which are not tolerated, are live plucking of geese and mulesing of sheep. To ensure that this kind of animal abuse will not take place, all leather, fur, skins, down and feathers must come from slaughtered animals, meaning animals that were supposed to be slaughtered anyway and is thus not killed solely for the raw material used in production of furniture and textile products.

Lastly, regarding environment and climate, transport is categorised as a 'high risk industry'. Therefore, JYSK performs a proportional due diligence before entering agreements on transportation.

### External focus;

External focus on Environment and Climate is addressed via the membership of Amfori BSCI<sup>5</sup>. The BSCI Supplier Code of Conduct requires suppliers to comply with local environmental regulations. Environmental impacts such as wastewater treatment and chemical storage are included in supplier audits. Moreover, during this financial year, JYSK has initiated a project to strengthen environment and climate requirements towards suppliers. More specifically, selected suppliers will be audited based on a standard referred to as BEPI, which is an environment and climate branch of Amfori BSCI. During this financial year, ten suppliers have been selected for the BEPI program. It is the expectation that more suppliers during the coming years will be included, equally to the Amfori BSCI process.

# **ILVA**

Our work to reduce the negative environmental and climate impact of our business activities is addressed both internally at our own operations and externally towards suppliers.

The external focus is anchored with the membership of Amfori BSCI, which is the core of ILVA's responsible supplier management<sup>6</sup>. The BSCI Supplier Code of Conduct requires of suppliers to comply with local environmental regulations.

Internally, focus is based on several key areas. Energy optimization through installation of LED light sources is a core focus. Throughout the financial year, ILVA has continued the work with implementation of LED I all buildings. Most places at the HQ building have Led installed. The warehouse now uses 100 LED light sources and 95% of the stores have LED in all sales areas.

Another environmental focus area is the ambition to increase purchase of products with FSC certified wood. 100% of the wooden garden furniture purchased for ILVA is FSC certified (FSC®-N001748). During the financial year, ILVA has initiated several information initiatives in catalogues and on SOME to promote FSC.

ILVA does not tolerate animal abuse. As a result, we make sure that down and feathers are not plucked from live birds. Our suppliers commit themselves by contract to only supply down and feathers from slaughtered fowl.

Moreover, we ensure that all products comply with existing legislation, and we focus e.g. on reducing the use of harmful phthalates and hazardous chemicals in accordance with the EU chemicals regulation, REACH. REACH stands for "Registration, Evaluation and Authorisation of Chemicals". During this financial year, ILVA has further strengthened their requirements and has banned all SVHC's (Substances of Very High Concern) in products.

<sup>6</sup> Read more on Amfori BSCI at the section on Human Rights

44

<sup>&</sup>lt;sup>5</sup> Read more on Amfori BSCI at the section on Human Rights

ILVA systematically manages tests and documentation of compliance with product safety legislation.

As part of product quality, ILVA also works with products' impact on safety, health and environment. Oeko-Tex Standard 100 certification is found on a wide range of textile products. Oeko-Tex is the most widespread and best known label for textiles tested for harmful substances.

Integrated with ILVA's sustainability plan, is the selection of three primary product labels; Swan Ecolabel, Oeko-tex Made in Green, GOTS. Suppliers are expected to increasingly design products, compliant with these labels.

### **Human Rights**

Lars Larsen Group respect Human Rights. We accept the responsibility we have towards our employees and the communities in which we operate, and we expect the same of suppliers.

We comply with the laws and regulations that apply in the countries in which we operate, and we aim to ensure that Human Rights are an integral part of relevant processes.

Human Rights related processes are primarily anchored with Human Resource departments as well as with Health and Safety departments.

Safety of the employees is a core focus for all companies within Lars Larsen Group. Health and Safety departments are responsible for systematic training and control of adequate safety procedures to meet respective risk level, with the overall purpose of ensuring a safe workplace for all employees. Moreover, systematic registration, reporting and follow-up is performed on work accidents. Included in this report, are data on accidents based on below definitions.

- Work accidents with one or more days of absence, other than the day of the accident
- Work accidents per million hours worked (accident frequency)

Common for the companies encompassed by this annual report, is also their respective memberships of Amfori Business Social Compliance Initiative (BSCI), through which they address Human Rights within the supply chain.

Amfori BSCI is a leading supply chain management system that supports companies to drive social compliance and improvements within a global supply chain.

All members of BSCI agree to a common Code of Conduct, which, among other things, prohibits child labour, forced labour, discrimination and corruption, and sets requirements for safety and decent working hours as well as protection of the environment.

Compliance audits are performed by third party auditors, approved by Amfori BSCI, and are based on the requirements communicated in the Code of Conduct.

If necessary, the auditor will issue a corrective action plan (CAP), on how to improve conditions not fully in line with Amfori BSCI requirements. If a corrective action plan is issued, the Group closely monitors that conditions are improved to a satisfactory level. The ambition by Amfori BSCI is to drive improvements within our global supply chain. Thus, significant resources are invested in supporting such progress, rather than leaving a supplier, who initially may not meet the requirements. Only in cases, where a supplier is reluctant to cooperate to reach a satisfactory compliance level, the cooperation with the supplier will be terminated.

# Policy implementation and progress

### **JYSK**

Internal focus:

JYSK has continued the work to implement the Human Rights policy as well as ensuring that related work processes are adequately implemented to meet both requirements and risk level of the countries where JYSK are present.

With safety as a core focus, all work accidents are reported according to legislation. Accidents encompassed by this sustainability report are work accidents, related to the Distribution Centres.

Distribution Centre	Accidents with absence,	Accidents with absence,
	2018/2019 <sup>7</sup>	2019/2020
Uldum	10	10
Radomsko	2	4
Nässjö	8	9
Bozhurishte	2	7
Kammlach	1	4
Zarrentin	9	18
Homberg	10	6
Valencia	1	4

Distribution Centre	Accident frequency, 2018/2019 <sup>8</sup>	Accident frequency,
		2019/2020
Uldum	16,2	13,58
Radomsko	2,3	4,05
Nässjö	25,6	27,9
Bozhurishte	NA	23,3
Kammlach	NA	9,83
Zarrentin	NA	32,96
Homberg	NA	17,08
Valencia	NA	46,82

<sup>&</sup>lt;sup>7</sup> Accidents with one or more days of absence, other than the day of the accidents

<sup>8</sup> Accidents per million hours worked

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Moreover, JYSK actively works to emphasize awareness on Human Rights through the membership with the Danish Ethical Trading Initiative (DIEH).

The DIEH is a multi-stakeholder initiative for businesses, trade unions and popular organisations. The objective is to work jointly with ethical trade and find constructive solutions to the challenges faced by Danish enterprises in relation to suppliers in the developing countries and new growth economies.

#### External focus:

Human rights within the supply chain, is addressed through a membership with Amfori Business Social Compliance Initiative (BSCI).

JYSK has been a member of Amfori, BSCI since 2006.

JYSK incorporated the Amfori BSCI Code of Conduct, into their own Supplier Guideline (Supplier Code of Conduct).

All suppliers<sup>9</sup> accept the Supplier Code of Conduct, when they sign a supplier contract. During this financial year, 75% of the suppliers, located in risk countries, received audits based on Amfori BSCI guidelines.

During the financial year, no supplier cooperation has been terminated due to non-compliance with the Amfori BSCI Supplier Code of Conduct.

During the last couple of years, criteria in regards to auditors activating the zero-tolerance protocol have been adjusted. Up until now, proof of violations were necessary to activate the protocol, while as of now a suspicion of violations is enough. As a result, we have experienced a few more cases on zero tolerance this year. In all cases, remediation groups were established to cooperate on an improvement plan.

JYSK has decided that ongoing improvement of the BSCI performance of suppliers should be a strategic focus area.

Integration of the BSCI efforts internally is essential. Therefore, JYSK focuses on internal transparency. The overall status is assessed at internal meetings attended by employees with supplier relations. The status of each individual purchase-employee is presented to establish how the suppliers, in their respective product area, are performing measured against the BSCI principles.

After the meeting, purchase-employees will enter into dialogue with suppliers, where improvement is encouraged. Moreover, BSCI performance is also discussed with the suppliers when employees from the purchase department conduct supplier visits.

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<sup>&</sup>lt;sup>9</sup> Direct suppliers, first tier

New employees in the purchase department, to whom BSCI is a core focus, receives BSCI training.

### **ILVA**

### Internal focus;

ILVA has been working to implement the Human Rights policy as well as ensuring that related work processes are adequately implemented to meet both requirements and risk level of the countries where ILVA is present.

Safety is a core focus. Work accidents registered within financial year:

Company	Accidents with absence,	Accidents with absence,
	2018/2019	2019/2020
ILVA	6	5

Company	Accident frequency, 2018/2019	Accident frequency, 2019/2020
ILVA	NA	4,51

Our focus on Human rights within our supply chain, is addressed through our membership with Amfori Business Social Compliance Initiative (BSCI).

ILVA has been a member of Amfori, BSCI since 2018. The Amfori BSCI Code of Conduct has been implemented with the supplier contracts, and supplier audits are managed according to Amfori, BSCI guidelines.

During the financial year, 66,7% of the suppliers, located in risk countries, received audits based on the Amfori BSCI Code of Conduct.

During the financial year, no supplier cooperation has been terminated due to non-compliance with the Amfori BSCI Supplier Code of Conduct.

# **Social and Employee Terms**

Lars Larsen Group aim to provide responsible work conditions and employment terms for all employees within the Group. We follow and comply with legislation, collective agreements as well as ILO<sup>10</sup> conventions.

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<sup>&</sup>lt;sup>10</sup> International Labour Organisation

We seek to attract, develop and retain qualified and motivated employees in a professional environment.

Our policy on Social and Employee Terms communicates a requirement for the company to perform employee satisfaction surveys (ESS), employee-Manager dialogue, as well as workplace assessment.

Furthermore, we aim to engage with community work through strategic partnerships, donations, sponsor agreements, events or other ways of supporting.

### Policy implementation and progress

#### **JYSK**

At JYSK, corporate values include a right and duty to speak up.

Every two years, an employee satisfaction survey (ESS) is conducted, by an external partner, to invite employees to express their views. The findings of the survey enable JYSK to understand where to take measures to increase satisfaction and loyalty. The latest survey for JYSK Nordic region was performed during 2020 and 98% of the employees participated.

Employee Satisfaction Survey	FY 2018/2019	FY 2019/2020
Response rate	97%	98%

Compared to the previous ESS surveys, both response rate and satisfaction is at a high level, and remains stable.

The results of the ESS are communicated to managers. Managers can then work with an action plan in an online module.

The latest survey for JYSK DBL region was performed in 2018 and the response rate of this survey had improved compared to the previous survey. Going forward, JYSK DBL region will be included by the ESS process performed by JYSK. Next ESS is planned for 2022.

In addition to the employee satisfaction survey, JYSK performs annual employee-appraisal dialogue, called a PDP. PDP is an abbreviation for Personal Development Plan. PDP's are performed at all levels of the organisation, ensuring that individual career plans and goals are aligned and clear for each employee.

As a big company JYSK has a natural obligation to contribute to society in many ways. Of course this includes paying taxes and creating safe and attractive jobs, but it also includes contributing by donating money or products for organisations or people in need.

All country organisations at JYSK are encouraged to cooperate with local charities, across the

countries, where JYSK operates. We are engaged in a number of different initiatives including donations for Danmarks Indsamling, DanChurch Social, UNICEF, Hopes and Homes for Children and much more.

During this financial year, JYSK also participated in a project related to planting trees, and a number of our country organisations also helped hospitals or municipalities struggling with coronavirus by providing, pillows, duvets, blankets or other products needed to ensure that all patients were treated well.

### **ILVA**

At ILVA, employee development and wellbeing are managed, mainly through Human Resource procedures. Every second year, all employees are invited to take part in an employee satisfaction survey (ESS). During this financial year, ILVA prepared for an Employee Satisfaction Survey, which was performed at the beginning of September 2020<sup>11</sup>. The response rate was 94%.

Employee Satisfaction Survey	FY 2018/2019	FY 2019/2020
Response rate	97%	94%

Employee Satisfaction Survey	FY 2018/2019	FY 2019/2020
Satisfaction score, overall	79%	76%

The results on response rate and satisfaction is at a very high level and has been close to stable for the last couple of surveys. During the next years, ILVA will work systematically with the results of the survey. Each department and store will work with action plans to ensure thorough follow-up.

In addition to above mentioned activities, ILVA also, two times a year, perform employee-manager dialogue. A personal development plan is made for each individual employee.

In addition to the internal employee focus, ILVA also invests in social community projects. ILVA has engaged in a partnership with Safe the Children, to help improve the opportunity for education and development of children less fortunate.

ILVA is engaged in a collaboration with a parental foundation (Forælder Fonden) that provides a temporary place to live for less fortunate single parents and support them in finding a steady state in life going forward. ILVA contributes by supplying the foundation with non-sellable, but fully functional, furniture for the temporary homes.

<sup>&</sup>lt;sup>11</sup> Data from most recent ESS was known at the time of this report, and therefore included here, even though they represent next FY.

# **Anti-Corruption and Bribery**

The purpose of this policy is to outline compliance requirements relating to Anti-Corruption and Bribery, to reinforce our commitment to conduct business with the highest level of integrity.

All employees, representatives, and third parties acting on behalf of Lars Larsen Group, are expected to show honesty and integrity in dealing with other employees, customers, suppliers, business partners, organisations and authorities.

Lars Larsen Group has zero tolerance for all forms of corruption and makes active efforts to ensure that this does not occur within the Group.

Our Anti-Corruption and Bribery policy communicates our viewpoint and guidance related to issues such as bribery, fraud, conflict of interest and fair competition.

# Policy implementation and progress

#### **JYSK**

At JYSK, the responsibility to implement the Anti-Corruption and Bribery policy, as well as related company policies and procedures, is managed from the Group Finance department at the Group head office.

Relevant policies are published on the company Intranet, to guide employees on adequate behaviour in order to ensure that employees conduct business in alignment with company expectations. Moreover, based on a systematic approach, relevant policies are implemented in the introduction program for a selected group of new employees.

Anti-Corruption risk assessment is performed annually, most recently within this financial year. If the risk profile changes, policies and procedures are updated accordingly, in order to ensure that the implemented precautions always are adequately corresponding to the current risk profile.

JYSK takes a risk based approach when targeting anti-corruptions initiatives including training.

Anti-corruption initiatives are managed in 2 levels.

- 1. Group head office is responsible of identifying and communicating high risk countries and industries to country management
- 2. Based on risk assessment, by Group head office, country management will initiate proportional and reasonable procedures

If Group head office have classified a country and/or industry as 'high risk', local management is responsible of matching the risk with proportionally efforts in e.g. training in JYSKs anti-bribery policy, security screenings, background checks, controlling activities etc.

JYSK has an annual strategy kick-off for all managers, in all countries, where Anti-Corruption information are presented to s selected group of employees. However, due to Covid-19 this event

has been cancelled for this financial year. Information on this topic has been directed to employees via other channels, including by written format.

Moreover, during this financial year, JYSK DBL region have prepared to integrate business processes with JYSK. Also, JYSK DBL region have been working to implement a shared it-platform enabling access to written guidelines for employees regarding travel, representation and gifts with JYSK.

### **ILVA**

ILVA performed an Anti-Corruption and Bribery Risk analysis during 2020. Findings form the analysis was communicated to the management team and also shared with relevant departments.

At ILVA, the Anti-Corruption and Bribery policy has been implemented as part of the implementation of Lars Larsen Group Employee Code of Conduct.

Supporting the policy on Anti-Corruption and Bribery, ILVA has also implemented related guidelines on e.g. Travel, Representation and Gifts, and made these guidelines available in the employee handbook.

Furthermore, the implementation of the Whistleblowing system across Lars Larsen Group has increased the awareness and positively contributed to minimizing risks related to Anti-Corruption and Bribery in ILVA.

### **Gender Equality**

The purpose of the Policy on Gender Equality is to ensure career development for men and women on an equal basis.

We aim at reaching a balanced gender composition within our workforce on a long-term perspective. Processes of recruitment and/or promotion must always identify the person best qualified for the position at focus. The policy does not require to make changes in top management solely to achieve a more even gender composition. The policy communicates a requirement to ensure equal opportunity.

# Policy implementation and progress

### **JYSK**

As part of JYSK's internal career paths, JYSK works with the performance management programs to secure the internal pipeline. The purpose of these programs are to evaluate employees - irrespective of their gender, race, political affiliation and religious beliefs - according to their ability to work under JYSK VALUES and JYSK LEADERSHIP. Based on the work with the

performance management programs, potential leaders are identified and selected for development programs at different levels within the organisation.

At JYSK, the goal is to secure a 90% internal pipeline. That means that JYSK want 90% of the managers in JYSK to be trained and developed internally. To be able to do that, JYSK follow up on each employee from the moment they start to work in JYSK.

Unfortunately, the situation with Covid19 forced some country organisations to postpone some of their training sessions, which means JYSK was unable to succeed with the number of graduates that they had planned for. However, despite Covid19 and lockdowns, 170 employees successfully graduated in Store Management Trainee programme, 24 in District Manager Trainee programme, 3 in Retail Management Trainee programme. These employees are now ready to climb the stairs and engage with their new responsibility.

Additionally, 28 Talents graduated in Talent Academy in Denmark, a new training initiative launched during this financial year.

In addition to the formalized training of employees, with the specific purpose of ensuring talent management and management training, JYSK also offers annual training courses within various areas, ranging from cultural understanding, presentation techniques to Excel training.

Moreover, JYSK work with an HR module, which enables the Human Resource department to follow up systematically on timely performance of the annual employee-manager dialogue.

At JYSK DBL Region, JYSK Values & Leadership training was rolled out as a result of the merger between business units. Starting with training sessions for employees at the Regional Head Office and the retail managers, the training was then passed on to 970 German store managers. By the end of March, store trainings took place, and close to 6,800 employees of the retail organisation were trained in JYSK Values & Leadership.

At the end of this financial year, the gender composition of the three main management levels at JYSK is as illustrated below.

JYSK Management	Gender composition FY 2019/2020
Executive Management Team	100% male employees
JYSK management team <sup>12</sup>	Close to 80% male employees and 20% female employees
Store manager level	Close to 50% male employees and 50% female employees
(Nordic Region countries)	
Store manager level	43% male employees and 57% female employees
(DBL Region countries)	

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<sup>&</sup>lt;sup>12</sup> JYSK management team, including Directors and Department Heads

JYSK will continue to work for a balanced gender composition throughout the management levels, ensuring a solid talent pipeline. The Human Resource department ensures that recruitment and promotion procedures are aligned with the policy.

#### **ILVA**

At ILVA, equal opportunity is essential when working with competence- and talent programs, with the overall purpose to ensure career development for all employees, as well as an equal gender representation at all management levels.

At the end of this financial year, the gender composition of the main management level at ILVA is as illustrated below.

Management level	Gender composition FY 2019/2020
Director	100% male employees
Management team incl. store managers, head	64% male employees and 36% female employ-
of departments and team leaders	ees

The Human Resource department ensures that employee development, recruitment and promotion procedures are aligned with the policy.

In addition to a broad variety of training courses for employees, ILVA has also performed management training for Store Managers and department managers.

# Reporting on §99b (Board composition)

During the last two financial years, Lars Larsen Group have implemented substantial organizational changes, the most significant change being the generational handover from founder, Lars Larsen to the next generation of the family.

In June 2019, after more than 40 years of managing JYSK and Lars Larsen Group, Lars Larsen decided to step back as Chairman of the Board of Lars Larsen Group.

Jacob Brunsborg took over the position as Chairman of the Board of Lars Larsen Group, LLG A/S (former JYSK Holding A/S).

Moreover, by February 2020, Jesper Lund was appointed President and CEO of Lars Larsen Group, taking over after CEO, Hans Henrik Kjølby.

As part of this generational handover, a new structure for Board composition is being implemented throughout Lars Larsen Group, with the purpose to establish a more consistent management structure. This includes, among others, revised objectives for board composition.

The Board of LKL ApS has three male board members and one female board member. Gender representation is assumed equal, and no further objective is set.

LKL ApS has less than 50 employees. Therefore, no target and no further reporting on the policy on Gender Equality at LKL ApS is included by this report.

LKL ApS owns two companies which are independently comprised by section 99b of the Danish Financial Statements Act: JYSK A/S and ILVA A/S.

The Board of JYSK A/S consists of three male board members. During this financial year, the new CEO of Lars Larsen Group has replaced the previous CEO of Lars Larsen Group. This change of Board composition is a result of the new strategy for Board composition, following the generational handover.

The Board of Directors aim for male and female board members to be represented equally 13 by year 2024.

The Board of ILVA A/S consists of three male board members, reduced from previously four male board members. This change of Board composition is a result of the new strategy for Board composition, following the generational handover.

The Board of Directors aim for male and female board members to be represented equally <sup>14</sup> by year 2024.

# **KPI** overview

JYSK	KPI status
Zero accidents	KPI not achieved <sup>15</sup>
By 2022, we aim to have LED implemented in	85% percent of stores have LED light sources
all our buildings in all countries	(Nordic region)
	350 stores have LED (DBL region)
Employee satisfaction survey, performed every	KPI achieved for JYSK (Nordic region).
second year, with a response rate on 90% or	JYSK (DBL region) to include by JYSK ESS
more	going forward.

<sup>15</sup> For specific result, se section on Human Rights

<sup>&</sup>lt;sup>13</sup> Cf. guidance on equal gender representation, by Danish Commerce and Companies Agency <sup>14</sup> Cf. guidance on equal gender representation, by Danish Commerce and Companies Agency

ILVA A/S	KPI status
Zero accidents	KPI not achieved <sup>16</sup>
By 2022, we aim to have LED implemented in	95% percent of stores have LED light sources.
all department stores	Warehouse has 100% LED light sources im-
	plemented.
Employee satisfaction survey, performed every	KPI achieved. Response rate of most recent
second year, with a response rate on 90% or	Employee Satisfaction Survey is 94%
more	

<sup>&</sup>lt;sup>16</sup> For specific result, se section on Human Rights