

KYOCERA UNIMERCO Fastening A/S

Drejervej 2, 7451 Sunds, Denmark Company reg. no. 31 59 90 32

Annual Report for the period 1 April 2022 - 31 March 2023

Approved at the General Meeting
4 July 2023
Chairman:
Charlotte Tamstrup

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MANAGEMENT STATEMENT

The Board of Directors and the Management have today considered and adopted the Annual Report of KYOCERA UNIMERCO Fastening A/S for 2022/23.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

We consider the accounting policies applied appropriate, and thus the Annual Report provides a true and fair view of the company's assets, liabilities and financial position as of 31 March 2023, and of the results of the company's activities for the period 2022/23.

We are also of the opinion that the Management's report provides a true and fair account of the development in the company's activities and financial conditions, profit for the year and the company's financial position.

We recommend the Annual Report for adoption at the General Meeting.

Sunds, 4 July 2023

манадешені.		
Mads Mølbak President	Shoji Gotoda Vice President	
Board of Directors:		
Senri Nagashima (Chairman)	Shoji Gotoda	Kunihiko Ueki
Peer Ditlev (staff-elected)	Lise Rahbek Laursen (staff-elected)	

INDEPENDENT AUDITOR'S REPORT

To the Shareholder of KYOCERA UNIMERCO Fastening A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 March 2023, and of the results of the Company's operations for the financial year 1 April 2022 - 31 March 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of KYOCERA UNIMERCO Fastening A/S for the financial year 1 April 2022 - 31 March 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INDEPENDENT AUDITOR'S REPORT

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Herning, 4 July 2023 **PricewaterhouseCoopers**Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31*

Poul Spencer Poulsen State Authorised Public Accountant mne23324 Hans Jørgen Andersen State Authorised Public Accountant mne30211

COMPANY DETAILS

KYOCERA UNIMERCO Fastening A/S Drejervej 2 DK-7451 Sunds

Telephone : +45 97 14 14 11 Telefax : +45 97 14 14 86 Website : www.tjep.eu

E-mail : tjep@kyocera-unimerco.com

Reg. office : Sunds

Company reg. no. 31 59 90 32

Ownership structure

The company is 100 % owned by:

KYOCERA UNIMERCO A/S Drejervej 2 DK-7451 Sunds

Company reg. no. 26 77 69 10

Board of Directors

Senri Nagashima (Chairman) Shoji Gotoda Kunihiko Ueki Peer Ditlev (staff-elected) Lise Rahbek Laursen (staff-elected)

Management

Mads Mølbak, President Shoji Gotoda, Vice President

Financial year

1 April 2022 - 31 March 2023

Auditors

PricewaterhouseCoopers

Bankers

Danske Bank

Lawyers

DLA Piper, Aarhus

General Meeting

The company's General Meeting will be held in the company's office Tuesday 4 July 2023.

KEY FIGURES

DKK '000	2018/19	2019/20	2020/21	2021/22	2022/23
Revenue				351.079	342.453
Operating profit	30.974	31.671	48.612	56.841	50.338
Financial items	-629	-672	435	-2.286	-2.149
Net profit	23.657	24.169	38.254	42.555	37.586
Fixed assets	915	998	820	1.606	1.349
Current assets	130.982	141.215	193.432	200.832	231.307
Total assets	131.897	142.213	194.252	202.438	232.656
Share capital	10.000	10.000	10.000	10.000	10.000
Equity	107.191	119.360	157.614	160.168	197.754
Current liabilities	24.706	22.853	36.639	42.269	34.902
Average no. of employees	54	53	54	56	60
Investments in tangible fixed assets	608	444	238	1.331	226
Profit ratio				16,2	14,7
Return on invested capital p.a.	32,0	29,4	37,1	38,9	29,6
Gross margin ratio				32,6	32,7
Return on equity p.a.	23,6	21,3	27,6	26,8	21,0
Equity ratio	81,3	83,9	81,1	79,1	85,0

For definitions of financial ratios a reference is made to "Financial ratios" under accounting policies.

MANAGEMENT'S REPORT

Core activities

KYOCERA UNIMERCO Fastening A/S is a leading supplier of fastening tools. The product range comprises pneumatic and gas-driven nailers, finish nailers and staplers as well as a wide range of related fasteners. In addition, the product range includes re-bar binders and wire, T-nut insertion solutions as well as compressors and accessories.

Development this financial year

The revenue for this financial year amounted to DKK 342,5 million, which represents a decrease of 2,5% compared to the year before. The revenue is below our expectations for the year, however, still considered satisfactory considering the current market conditions. We have experienced a downtrend in the market conditions during the financial year.

This year's earnings before tax amounted to DKK 48,2 million, which is a decrease of 11,7% compared to the previous year. Based on earnings before tax, the profit ratio equals 14,1%. The earnings before tax is below our expectations for the year, however, still considered satisfactory given the current market conditions.

Expectations for the coming year

Next year, we expect sales to decrease up to 10% compared to this year and we expect earnings before tax to decrease accordingly.

Equity and liquidity

Net profit for the year increased equity by DKK 37,6 million, from DKK 160,2 to DKK 197,8 million. Liquidity decreased from DKK 28,0 million to DKK 12,5 million.

Risks

We purchase a significant part of our goods in foreign currency and therefore currency fluctuations can impact our purchase prices. During the financial year we have experienced increasing purchase prices and significant fluctuations in landing costs. We continuously evaluate the need to implement countermeasures to mitigate these risks.

Product development

In order to maintain and strengthen the position as an innovative supplier in this business segment, focus on sourcing and product development will be even stronger in the years to come. The product range will be continuously expanded with related new products in order to ensure the company's ability to offer a complete product range within the fastening segment. Investigations regarding new products for new segments are also part of the scope for the coming period.

Environment and quality

The company has retained and passed its ISO 14001 certification. All relevant regulations are adhered to in a systematic approval process of new products. In relation to suppliers, all relevant regulations, e.g. CE, WEEE, REACH and ROHS, are compulsory for the cooperation.

Mandatory statement on social responsibility under section 99(a) of the Danish Financial Statements Act

Please refer to the 2022 Integrated report of the ultimate parent company Kyocera Corporation, which is prepared in accordance with the Global Reporting Initiative (GRI Standards 2016). The report can be obtained from the Kyocera Group website on the following link: https://global.kyocera.com/ecology/catalog.html.

MANAGEMENT'S REPORT

Mandatory statement on the underrepresented gender under section 99(b) of the Danish Financial Statements Act

During the year there has been one change to the members of the Board of Directors elected by the Annual General Meeting. However, currently all three members of the Board of Directors elected by the Annual General Meeting are still men. The Board of Directors has set a target that the Board of Directors elected by the Annual General Meeting shall include at least 1 woman in 2024.

The company's overall goal is to promote gender diversity while still recruiting based on the person's competences. To promote diversity, the company has made a policy to increase the number of women at other management levels below the Board of Directors. The company believes managers should be chosen based on their competences regardless of gender, age, ethnicity, religion etc. However, the company also recognises the benefits of diversity in management.

When recruiting, the job advert will be gender neutral, and we will aim to call in an equal number of female and male applicants, provided that all candidates possess the right qualifications. We will aim to prioritize women for positions where women are under-represented. Through this effort the company has maintained a gender distribution that is considered satisfactory for the industry.

Mandatory statement on the data ethics report under section 99(d) of the Danish Financial Statements Act

Please refer to the FY23 Management's report of our parent company Kyocera Unimerco A/S.

Basic principles

The Annual Report for KYOCERA UNIMERCO Fastening A/S for 2022/23 is presented in accordance with the requirements of the Danish Financial Statements Act for class C companies (large).

Compared to last year the company class has changed from a class C company (medium-sized) to a class C company (large-sized). Other than that the accounting policies applied in this Annual Report are unchanged from last year.

The Annual Report is presented in T.DKK.

In general

Income is recognised in the income statement when earned – this includes recognition of value adjustments of financial assets and liabilities which are measured at fair value or amortised cost. Furthermore, all costs incurred to achieve the profit for the year – including depreciation, write-downs and provisions – are recognised in the income statement along with reversal of amounts, which have previously been recognised in the income statement due to changes in accounting estimates.

Assets are recognised in the balance sheet when it is probable that future economic benefits will accrue to the company and the value of the assets can be measured reliably.

Liabilities are recognised in the balance sheet when they are probable and when they can be measured reliably.

Initial recognition of assets and liabilities is done at cost price. Subsequently, assets and liabilities are measured as described below for each item.

Certain financial assets and liabilities are measured at amortised cost price, which means a constant true interest is recognised. Amortised cost is calculated as initial cost less any instalments and addition/deduction of the accumulated amortisation of the difference between cost and nominal value. Consequently, the capital gains and losses are allocated over the expected useful lives.

When recognising and measuring, allowance is made for any profits, losses and risks that become known before the financial statements are presented and which confirm or deny conditions, which existed on the balance sheet date.

Translation of foreign currency

Transactions in foreign currency during the year have been booked during the year at the exchange rate effective on the date of transaction. Exchange differences arising from the difference between the exchange rate on the transaction date and the exchange rate prevailing at the balance sheet date are recognised in the income statement.

Receivables, payables and other monetary items in foreign currency, which have not been settled on the balance sheet date, are translated using the closing rate. The difference between the exchange rate of the balance sheet date and the exchange rate when the receivable or debt was incurred or recognised in the latest annual report is recognised in the income statement under financial items.

Non-current assets purchased in foreign currency are translated using the rate of exchange on the date of transaction.

Income statement:

Revenue

The revenue related to goods for resale and repair service is recognised in the income statement provided that delivery and passing of the risk have taken place before the end of the financial year, and provided that the income can be stated reliably and is expected to be received. Revenue is recognised ex VAT, taxes and discounts related to sales.

Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise cost of sales and costs incurred to achieve the revenue for the year, including depreciation and wages/salaries.

Distribution expenses

Distribution expenses comprise expenses regarding sales and distribution personnel, market development costs, other sales promotion costs, costs related to sales risks, etc., including depreciation.

Administrative expenses

Administrative expenses comprise expenses regarding administrative staff, management and office expenses, etc., including depreciation. Administrative expenses also comprise other overheads regarding IT, including technical IT, human resource development, training and education and the company canteen.

Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the core activities of the company.

Financial income and expenses

Financial income and expenses include interest income and expenses, exchange gains and losses on securities and amortisation of financial assets and liabilities.

Tax on profit for the year

Expected tax on the year's taxable income is recognised as an expense in the income statement along with the year's adjustment of provisions for deferred tax.

The company is jointly taxed with KYOCERA UNIMERCO A/S. Corporation tax and deferred tax are provided for in the company without consideration of the joint taxation. The remaining tax is provided for in the parent company.

Balance sheet:

Intangible fixed assets

Acquired rights

Depreciation of investments in software purchased to improve and streamline routines, processes, etc., is amortised on a straight-line basis over a period of 5 years. Software upgrades and updates are written off immediately.

Tangible fixed assets

Plant and equipment are measured at acquisition cost less accumulated depreciation.

Plant and machinery as well as vehicles, fixtures, fittings, tools and equipment are depreciated over 5 years using the straight-line method.

Decrease in value of assets

The accounting values of tangible as well as intangible fixed assets are calculated annually for indications of decrease in value beyond that which is expressed by depreciation. If there are indications of decrease in value, impairment tests are made of each individual asset or group of assets. The assets are written down to recoverable amount if this is lower than the accounting value.

Inventories

Inventories are recognised at cost price, using the FIFO method or net realisation value, if lower.

The cost of goods for resale comprises the purchase price plus delivery costs.

Receivables

Receivables are measured at amortised cost. Anticipated uncollectibles are written down.

Prepayments

Prepayments recognised under assets comprise incurred costs related to the following financial year.

Equity - dividend

Proposed dividend is recognised as a liability in the accounts when approved at the annual general meeting (the time of announcement). The expected dividend is shown as a separate item under equity.

Deferred tax and corporation tax

Provision for deferred tax is calculated according to the debt method on the basis of all temporary differences between the tax and accounting values of assets and liabilities. Deferred tax is measured on the basis of the planned use of the asset as well as the planned settlement of the obligation.

Deferred tax is measured on the basis of the tax rules and tax rates in force when the deferred tax is expected to become current tax, based on the legislation which applies on the balance sheet date. Changes to deferred tax based on changed tax rates are recognised in the income statement.

Corporation tax is the tax expected to be liable on the year's taxable earnings calculated in accordance with the tax law, less tax on account.

Liabilities

Other liabilities, comprising trade payables and other payables, are measured at amortised cost, which essentially equals the nominal value.

Cash flow statement:

With reference to section 86, subsection 4 of the Danish Financial Statements Act, no cash flow statement has been included in the annual report, because this is covered by the cash flow statement for the Group in the annual report for Kyocera Unimerco A/S.

Financial ratios:

Financial ratios have been prepared in accordance with the 2010 guidelines of the Danish Society of Financial Analysts concerning the calculation of financial ratios.

The financial ratios mentioned in the section "Key figures" have been calculated as follows:

Profit ratio	Operating profit x 100
	Revenue
Return on invested capital	Operating profit x 100
	Average invested capital
Gross margin ratio	Gross profit x 100
	Revenue
Return on equity	Net profit x 100
	Average equity
Equity ratio	Equity (end of period) x 100
	Liabilities, total (end of period)

INCOME STATEMENT FOR THE PERIOD 1 APRIL 2022 - 31 MARCH 2023

		KYOCERA UNIMERO	CO Fastening A/S
DKK '000	<u>Note</u>	2022/23	2021/22
Revenue	1	342.453	351.079
Expenses for raw materials and consumables	2	-230.496	-236.736
Gross profit		111.957	114.343
Distribution expenses	2	-51.590	-48.016
Administrative expenses	2,3	-10.034	-9.558
Other operating income	4,5	5	72
Operating profit		50.338	56.841
Financial income	6	540	5
Financial expenses		-2.689	-2.292
Earnings before tax		48.189	54.555
Tax on profit for the year	7	-10.603	-12.000
Net profit		37.586	42.555

BALANCE SHEET AS OF 31 MARCH 2023

	ı	KYOCERA UNIMER	CO Fastening A/S
DKK '000	<u>Note</u>	31/03/2023	31/03/2022
<u>ASSETS</u>			
Acquired rights		15	21
Intangible fixed assets	8	15	21
Other fixtures, tools and equipment		1.334	1.585
Tangible fixed assets	9	1.334	1.585
FIXED ASSETS		1.349	1.606
Goods for resale		109.065	88.084
Prepayments for goods		6.879	24.900
Inventories		115.944	112.984
Trade receivables		45.411	53.709
Receivables from group enterprises		55.905	4.184
Deferred tax assets	10	20	20
Other receivables		234	249
Prepayments		1.280	1.723
Receivables		102.850	59.885
Cash at bank and in hand		12.513	27.963
CURRENT ASSETS		231.307	200.832
ASSETS TOTAL		232.656	202.438

BALANCE SHEET AS OF 31 MARCH 2023

		KY <u>OCERA UNIMER</u>	CO Fastening A/S
DKK '000	<u>Note</u>	31/03/2023	31/03/2022
<u>LIABILITIES</u>			
Share capital		10.000	10.000
Retained earnings		157.754	150.168
Proposed dividend		30.000	0
EQUITY	11	197.754	160.168
Payables to group enterprises		8.202	3.115
Trade payables		6.264	12.920
Corporation tax, joint taxation		10.603	11.978
Other payables		9.833	14.256
Current liabilities		34.902	42.269
LIABILITIES		34.902	42.269
LIABILITIES TOTAL		232.656	202.438
Contingent liabilities and other financial obligations	12		
Transactions	13		
Events after reporting period	14		

STATEMENT OF CHANGES IN EQUITY

DKK '000	Share capital	Retained profit	Proposed dividend	Total
Equity at 1 April 2021	10.000	107.613	40.000	157.613
Dividend paid	0	0	-40.000	-40.000
Net profit for the year	0	42.555	0	42.555
Equity at 31 March 2022	10.000	150.168	0	160.168
Dividend paid	0	0	0	0
Net profit for the year	0	7.586	30.000	37.586
Equity at 31 March 2023	10.000	157.754	30.000	197.754

The share capital of the company is DKK 10.000 thousand divided into shares of DKK 1.000 or multiples thereof.

NOTES

	DKK '000	2022/23	2021/22
1	Segment information on revenue		
	The entity is recognized as a single business unit, trading one type of product and operating of market. As a result of this, it is not relevant to segment the revenue into business units and ge		
2	<u>Staff</u>		
	Wages and salaries	34.286	33.826
	Pensions Other again acquirity expenses	1.945 454	1.695
	Other social security expenses		436
	-	36.685	35.958
	Of this, consideration of Management and the Board of Directors amounts to:		
	Management	2.046	1.990
	Board of Directors	0	(
	_	2.046	1.990
	Average number of employees	60	56
	-		
	Fee for auditor appointed by the General Meeting With reference to section 96 subsection 3 of the Danish Financial Statement Act and to the in consolidated financial statement of Kyocera Unimerco A/S, no information is given on the fee the General meeting.		
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NOTES

8 Intangible fixed assets

	DKK '0000	Acquired rights
	Cost at 1 April 2022	160
	Cost at 31 March 2023	160
	Amortisation at 1 April 2022 Amortisation for the year	139 6
	Amortisation at 31 March 2023	145
	Carrying amount at 31 March 2023	15
	Carrying amount at 31 March 2022	21
9	Tangible fixed assets	Other fixtures, tools and
	DKK '000	equipment
	Cost at 1 April 2022	4.589
	Additions for the year	226
	Disposals for the year	-177
	Cost at 31 March 2023	4.638
	Depreciation at 1 April 2022	3.004
	Depreciation for the year	477
	Reversal of depreciation of sold assets	-177
	Depreciation at 31 March 2023	3.304
	Carrying amount at 31 March 2023	1.334
	Carrying amount at 31 March 2022	1.585

NOTES

KYOCERA	UNIMERCO	Fastening	A/S
KIUULKA	CIMINIFICO	ı astellili	A 3

10 <u>Deferred tax assets</u>	2022/23	2021/22
Deferred tax assets at 1 April 2022	20	42
Changes of the year	0	-22
Carrying amount at 31 March 2023	20	20
The deferred tax assets relate to:		
Fixed assets	20	20
Carrying amount at 31 March 2023	20	20

The recognised tax assets relate to fixed assets and provisions and are expected to be utilised in future income. The Company expects to realise income in the coming years.

11 Proposed distribution of profit

Proposed dividend for the year	30.000	0
Retained earnings	7.586	42.555
	37.586	42.555

12 Contingent liabilities and other financial obligations

Rental and lease commitments

The company has entered into operational lease commitments totalling DKK 623,- thousand, payable within the coming year. The lease commitments amount to a total of DKK 1.220,- thousand.

Furthermore, the company has entered into tenancy agreements to rent warehouse facilities.

The commitment amounts to DKK 3.168,- thousand.

Contingent liabilities

The Danish companies of the group are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of KYOCERA UNIMERCO A/S, which is the management company for joint taxation purposes. Moreover, the Danish companies of the group are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

13 Transactions

The company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98c (7) of the Danish Financial Statements Act. There have been no transactions with the Supervisory Board, the Executive Board, senior officers, significant shareholders, group enterprises or other related parties, except for intercompany transactions on an arm's length basis and normal management remuneration.

14 Events after reporting period

No events have occured after the reporting period of importance to the financial statements.