



Piaster Revisorerne  
vi giver bedre råd

# Kisserup International Trade Roots Europe ApS

**CVR-no. 31 58 65 85**

**Rådhuspladsen 16  
1550 København V**

## **Annual Report 2016** **(Financial year 1 January 2016 - 31 December 2016)**

The Annual Report is presented and  
adopted at the Annual General Meeting of  
shareholders on the 12 June 2017

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Pernille Fischer Boulter  
*Chairman of the meeting*

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# Management's Statement

The Executive Board have today considered and approved the Annual Report of 1 January 2016 - 31 December 2016 for Kisserup International Trade Roots Europe ApS.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements give a true and fair view of the Company's assets and liabilities, financial position and results of operations for the financial year ended 31 December 2016.

In my opinion the Management's Review gives a true and fair statement regarding the content in the Management's Review.

We recommend the Annual Report approved at the Annual General Meeting.

Copenhagen, 12 June 2017

Executive Board:

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Pernille Fischer Boulter

# Independent Auditor's Reports

## *To the Shareholders of Kisserup International Trade Roots Europe ApS*

### **Opinion**

We have audited the Financial Statements of Kisserup International Trade Roots Europe ApS for the financial year 1 January 2016 - 31 December 2016, which comprise the income statement, balance sheet, notes and accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2016 and of the results of the operations for the financial year 1 January 2016 - 31 December 2016, in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the “Auditor’s Responsibilities for the Audit of the Financial Statements” section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants’ Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management’s Responsibilities for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company’s ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Independent Auditor's Reports (-continued)

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

## **Independent Auditor's Reports (-continued)**

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not identify any material misstatement of Management's Review.

# **Independent Auditor's Reports (-continued)**

Birkerød, 12 June 2017

**Piaster Revisorerne,  
statsautoriseret revisionsaktieselskab  
CVR. no.: 25 16 00 37**

Niels Kristian Tordrup Nielsen  
State Authorized Public Accountant

## Company Details

<b>Company details</b>	Kisserup International Trade Roots Europe ApS Rådhuspladsen 16 1550 København V
	CVR no.: 31 58 65 85
	Founded: 1 July 2008
	Registered office: Copenhagen
	Financial year: 1 January - 31 December
<b>Executive Board</b>	Pernille Fischer Boulter
<b>Auditor</b>	Piaster Revisorerne, Statsautoriseret Revisionsaktieselskab Abildgårdsparken 8A 3460 Birkerød



# **Management's Review**

## **Primary activities of the Company**

The company's activities are international training and export development.

## **Development in activities and financial affairs**

The company has during the year established a branch in Greenland in order to handle their activities in Greenland.

The company's financial performance is considered dissatisfying.

## **Significant events occurred after the end of the financial year**

No events materially affecting the financial position of the company have occurred after the end of the financial year.

## Income statement 1 January - 31 December

DKK	Notes	2016	2015
<b>Revenue</b>		<b>828.631</b>	<b>1.157.734</b>
Cost of sales		-35.649	-82.539
Other external expenses		-528.162	-534.273
<b>Gross profit</b>		<b>264.820</b>	<b>540.922</b>
Staff costs	1	-318.998	-491.982
<b>Operating profit</b>		<b>-54.178</b>	<b>48.940</b>
Financial income		39.278	376
Financial expenses	2	-17.263	-24.818
<b>Profit before tax</b>		<b>-32.163</b>	<b>24.498</b>
Tax expense	3	-573	0
<b>Profit for the year</b>		<b>-32.736</b>	<b>24.498</b>
<b>Proposed distribution of results</b>			
Retained earnings		-32.736	24.498
Proposed dividend recognised in equity		0	0
<b>Total distribution</b>		<b>-32.736</b>	<b>24.498</b>

## Balance sheet at 31 December

### Assets

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
Trade receivables		742.937	231.194
Receivables from group enterprises		231.508	333.436
Other receivables		20.247	15.473
Deferred tax assets	4	12.000	0
<b>Receivables</b>		<b><u>1.006.692</u></b>	<b><u>580.103</u></b>
<b>Cash and cash equivalents</b>		<b><u>4.396</u></b>	<b><u>3.867</u></b>
<b>Current assets</b>		<b><u>1.011.088</u></b>	<b><u>583.970</u></b>
<b>Assets</b>		<b><u>1.011.088</u></b>	<b><u>583.970</u></b>

## Balance sheet at 31 December

### Equity and liabilities

	Notes	2016	2015
		<u>          </u>	<u>          </u>
Share capital		125.000	125.000
Retained earnings		241.946	274.682
<b>Equity</b>	<b>5</b>	<b><u>366.946</u></b>	<b><u>399.682</u></b>
Debt to banks		299.304	5.941
Trade payables		177.024	56.817
Tax payables		8.650	0
Payables to shareholders and management		97.951	37.919
Other payables		61.213	83.611
<b>Short-term liabilities other than provisions</b>		<b><u>644.142</u></b>	<b><u>184.288</u></b>
<b>Liabilities other than provisions</b>		<b><u>644.142</u></b>	<b><u>184.288</u></b>
<b>Equity and liabilities</b>		<b><u>1.011.088</u></b>	<b><u>583.970</u></b>

## Notes

	2016	2015
<b>1 Staff costs</b>		
Wages and salaries	306.711	482.667
Post-employment benefit expense	2.100	0
Social security contributions	10.187	9.315
	<b>318.998</b>	<b>491.982</b>
Average number of full time employees	1	2
<b>2 Financial expenses</b>		
Other financial expenses	17.263	24.818
	<b>17.263</b>	<b>24.818</b>
<b>3 Tax expense</b>		
Tax expense on ordinary activities, Kisserup Europe ApS	0	0
Tax expense on ordinary activities, Kisserup Arctic	7.632	0
Adjustment of deferred tax	-12.000	0
Tax, prior years	4.941	0
	<b>573</b>	<b>0</b>

## Notes

	2016	2015
<b>4 Deferred tax assets</b>		
Deferred tax at 1 January	0	0
Revaluation of deferred tax this year	12.000	0
	<b>12.000</b>	<b>0</b>
<b>5 Equity</b>		
Share capital at 1 January	125.000	125.000
Share capital at 31 December	125.000	125.000
Retained earnings at 1 January	274.682	250.184
Proposed distribution of results this year	-32.736	24.498
Retained earnings at 31 December	241.946	274.682
<b>Equity 31 December</b>	<b>366.946</b>	<b>399.682</b>

## **Accounting policies**

The Annual Report has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B with election from reporting class C.

The accounting policies are consistent with those of last year.

### **General**

#### **Reporting currency**

The Annual Report is presented in Danish kroner (DKK).

#### **In general regarding accounting and measuring**

Income is recognized in the income statement when they are earned. Furthermore are all costs, depreciations and write downs recognized in the income statement when incurred.

Assets are recognized in the balance sheet when it is probable that future economical benefits will accrue to the company and the assets value can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that future economical benefits will be deducted from the company and the value can be measured reliably.

On initial recognition assets and liabilities are measured to cost price. Thereafter assets and liabilities are measured as described for each entry.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

#### **Currency retranslation**

Transactions denominated in foreign currency are translated into the functional currency at the exchange rates ruling at the date of the transaction. Exchange differences arising between the transaction date and the exchange rate at the date of actual payment are recognized in the income statement under financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated into the functional currency at the exchange rates ruling at the balance sheet date. The difference between the exchange rates ruling at the balance sheet date and at the date when the receivable or payable arose is recognized in the income statement under financial income or financial expenses.

Non-current assets acquired in foreign currency are measured to the exchange rate ruling at the date of the transaction.

# Accounting policies

## Income statement

### Revenue

Revenue includes invoiced sales of goods and rendering of services, recognition is done, when

- delivery and transfer of risk to the buyer has taken place before year end
- a committing sales agreement exists
- sales price is determined, and
- payment is received, or there are reasonable security that it will be received

Revenue is recognized excluding value added tax and after deduction of provisions rebates and trade discounts relating to the sale.

### Cost of sales

Cost of sales include costs incurred to achieve revenue for the year. Cost of sales include freight and forwarding costs.

### Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, bad debt, premises, operating lease agreements etc.

### Staff costs

Staff costs comprise costs such as wages and salaries, pension costs and other social security benefits ect. to the company's employees.

### Financial items

Financial income and expenses are recognized in the income statement with the amounts related to the year. Financial income and expenses comprise interest receivable and payable, realised and unrealised capital gains on securities and currency translation adjustments.

### Tax expense

Tax on income for the year, consisting of the year's current tax and deferred tax, is recognized in the income statement to the extent that it relates to the income or loss for the year and on equity to the extent that it relates there to.



# Accounting policies

## Balance sheet

### Receivables

Receivables are measured at amortized cost which corresponds in all material respects to nominal value. The value is reduced with provisions for expected bad debts.

### Deferred income

Deferred income, recognized under assets, comprise costs concerning subsequent financial years.

### Cash and bank balances

Cash comprises cash balances and bank balances.

### Dividends

Dividends expected to be paid in respect of the year are stated as a separate line item under

### Current tax and current deferred tax

Current tax liabilities and current tax assets are recognized in the balance sheet as estimated tax on the taxable income for the year, adjusted for change in tax on prior years' taxable income and for tax paid under the on-account tax scheme.

Deferred tax is measured according to the balance sheet liability method on all timing differences between the tax and accounting value of assets and liabilities.

Deferred income tax is measured using tax rules and tax rates that apply by the balance sheet date when the deferred tax asset is realised or the deferred income tax liability is settled. The change in deferred tax as a result of changes in tax rates is recognized in the income statement.

### Liabilities

Other liabilities are measured at amortized cost, corresponding to the nominal value.

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## Pernille Boulter

Direktør

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