

# **Saga IV EUR-A K/S**

c/o Accura Advokatpartnerselskab

Tuborg Boulevard 1

2900 Hellerup

Registration no. 31 58 52 01

## **Annual Report**

**1 October 2018 – 30 September 2019**

Approved at the partnership's annual general meeting on

Chairman

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## Fund Summary

Name	Saga IV EUR-A K/S
Address, Zip code, city	c/o Accura Advokatpartnerselskab Tuborg Boulevard 1 DK-2900 Hellerup
Registration no.	31 58 52 01
Established	16 June 2008
Registered office	Gentofte
Financial year	1 October – 30 September
Management from inception to 31 December 2018	General Partner: DPE Partners IV ApS with Erik Fosgrau
Management from 1 January 2019	General Partner: Saga IV GP ApS with Karsten Sivebæk Knudsen
Auditors	Ernst & Young Godkendt Revisionspartnerselskab Dirch Passers Allé 36 2000 Frederiksberg Denmark
Manager from inception to 31 December 2018	Danske Private Equity A/S (FT-no. 23026) Website: <a href="http://www.danskeprivateequity.com">www.danskeprivateequity.com</a>
Manager from 1 January 2019	Saga Private Equity ApS (FT-no. 23133) Website: <a href="http://www.saga-pe.com">www.saga-pe.com</a>

### Main and key figures

EUR 1,000	2018/19	2017/18	2016/17	2015/16	2014/15
Gains/losses on portfolio funds' investments	6,101	41,478	15,943	23,111	23,890
Operating profit/losses	4,961	37,039	13,973	20,335	20,990
Net financial income and expenses	-194	155	-219	-27	-9
Profit/loss	4,767	37,194	13,754	20,308	20,981
Total assets	61,551	105,051	116,125	127,506	111,257
Total limited partners' capital	47,337	91,371	106,554	119,452	105,449
Investments in portfolio funds	59,832	88,208	104,605	118,891	109,551
Performance ratio*	1.91	1.87	1.61	1.52	1.43

\*Accumulated distributions and capital account end period/accumulated paid-in capital

## **Management's statement on the annual report**

The Management have today discussed and approved the annual report of Saga IV EUR-A K/S for the financial year 1 October 2018 - 30 September 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the partnership's financial position at 30 September 2019 and of the results of its operations for the financial year 1 October 2018 - 30 September 2019.

Furthermore, in our opinion, the Management's review includes a fair review of the developments in the partnership's activities and financial matters.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 18 December 2019

Management:

General Partner, Saga IV GP ApS

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Karsten Sivebæk Knudsen

# Independent auditor's report

## To the limited partners of Saga IV EUR-A K/S

### Opinion

We have audited the financial statements of Saga IV EUR-A K/S for the financial year 1 October 2018 – 30 September 2019, which comprise accounting policies, income statement, balance sheet, statement of changes in limited partners' capital, cash flow statement and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the partnership at 30 September 2019, and of the results of the partnership's operations for the financial year 1 October 2018 – 30 September 2019, in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the partnership or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

## Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the partnership's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the Management's review**

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statement Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 December 2019

Ernst & Young

Godkendt revisionspartnerselskab

CVR no. 30 70 02 28

Thomas Hjortkjær Petersen

State Authorised

Public Accountant

MNE no.: mne33748

## Management's review

### Main activity of the partnership

Saga IV EUR-A K/S (Saga IV EUR-A) is a fund-of-funds with a geographical focus on investments in Western Europe. Investments are mainly made in small and mid market buy-out funds.

### Change of manager

On an extraordinary general meeting 16 October 2018, the limited partners in the formerly Danske Private Equity Partners IV (EUR-A) K/S (now Saga IV EUR-A K/S) decided to terminate Danske Private Equity A/S as the manager and DPE Partners IV ApS as the general partner of the partnership and to appoint Saga Private Equity ApS as the new manager and Saga IV GP ApS as the new general partner of the partnership effective from 1 January 2019. The termination has resulted in a termination fee to Danske Private Equity A/S and DPE Partners IV ApS.

### Performance in the financial year

The financial year resulted in a profit EUR 4.8 million, corresponding to an IRR of 7.1%. Gains on investments in portfolio funds amounted to EUR 6.1 million. Administrative expenses in the form of management fee (including termination fee) amounted to EUR 0.6 million and carried interest amounted to EUR 0.5 million.

The result is in line with the management's expectations.

An aggregate amount of EUR 1.0 million was contributed to the portfolio funds during the financial year, bringing total contributions to the portfolio funds to EUR 135.5 million, corresponding to 91.1% of the commitments to the portfolio funds.

In the financial year an amount of EUR 48.8 million was distributed to the limited partners, bringing accumulated distributions to EUR 222.6 million, corresponding to 157.4% of the limited partners' paid-in capital. An aggregate amount of EUR 35.4 million was distributed from portfolio funds during the financial year, bringing total distributions from portfolio funds to EUR 225.7 million, corresponding to 166.6% of the capital contributed to portfolio funds.

### Special risk

#### Financial risk

The objective of Saga IV EUR-A is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in the European small and mid market. The highest factor of risk is therefore the changes in the value of the companies in which Saga IV EUR-A's portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is based on an estimate and could therefore be connected with some degree of uncertainty.

#### Interest rate risk

Saga IV EUR-A is less sensitive to the changes in interest rate levels.

#### Foreign exchange currency risk

Saga IV EUR-A's investments in portfolio funds have been made in EUR and GBP. As the capital in Saga IV EUR-A is in EUR, Saga IV EUR-A is influenced by currency fluctuations in GBP. The currency risk is therefore considered as material. In accordance with Saga IV EUR-A's investment policy Saga IV EUR-A does not hedge its exposure toward currency rate fluctuations.

### Investment Activity

In the period from inception to 30 September 2019 Saga IV EUR-A has invested in eight portfolio funds. One of the portfolio funds has been liquidated as of 30 September 2019.

## **Management's review**

Since inception the portfolio funds have in general performed very well.

### **Cash resources**

Saga IV EUR-A's cash resources as of 30 September 2019, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the limited partners and are estimated as satisfactory to cover Saga IV EUR-A's liabilities.

### **Expectation for 2019/20**

Following a strong 2018, European companies experienced a significant reduction in earnings growth in 2019 amid increased macroeconomic and geopolitical uncertainty. The private equity market followed suit with a slowdown in investment and exit activity this year. Nevertheless, the private equity market remains active and robust, and returns are solid – especially compared to other asset classes. The expectation is that this will continue into 2020.

The above-mentioned will affect the result for 2019/20. The continuous exit activity and thereby the reduction of the portfolio will affect future results which are expected to be in line with the current financial year.

### **Events after the end of the accounting period**

There have been no events after the end of the financial year and to the signing of the annual report which are considered of significance to the annual report.



# Financial statement for the period 1 October – 30 September

## Accounting policies

The annual report of Saga IV EUR-A has been prepared in accordance with the Danish Financial Statements Act for a reporting class C entity with the adjustments following the legal form and operating activities of the partnership.

The accounting policies applied are consistent with those of last year.

The annual report has been prepared in the functional currency EUR.

## Income Statement

### Gains/losses on portfolio funds' investments etc.

Gains/losses on portfolio funds' investments include income from investments (dividend and interest), realised and unrealised revaluations or depreciations of investments in portfolio funds as well as realised and unrealised exchange rate profit margins and losses related to the investment in portfolio funds etc.

### Management fees and carried interest

The management fees and carried interest include management fee and carried interest for the period according to the Limited Partnership Agreement.

### Fund operating expenses

Fund operating expenses include cost incurred by the partnership.

### Financial income and expenses

Financial income and expenses include interest as well as exchange gains and losses related to accounts receivable and payable.

### Tax

The partnership is not independently liable to tax, and therefore no tax is charged to the profit and loss account.

## Balance sheet

### Investments assets

Investments in portfolio funds and co-investments are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

# Financial statement for the period 1 October – 30 September

## Accounting policies

### Other receivables

Other receivables are measured at amortised cost after deduction of write-down for anticipated losses.

### Prepayments

Prepayments include paid costs relating to subsequent financial years. Prepayments primarily relates to prepaid management fee to the manager. Prepayments are measured at cost.

### Other liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at fair value.

Other payables include potential carried interest and fund operating expenses due. Liabilities are measured at net realised value.

### Foreign currency translation

Transactions in foreign currency are translated into Euro (EUR) according to the currency exchange rate at the transaction date. Investments, accounts receivable and accounts payable in foreign currency are translated into Euro (EUR) according to the currency rate at the balance sheet date.

### Cash flow statement

The cash flow statement shows the partnerships' cash flow of investment activity, operating and financing activity for the period, the period's changes in cash and cash equivalents as well as the partnership's cash and cash equivalents at the beginning and end of the period.

### Cash flow from investment activity

Cash flow from investment activities comprise the cash flow between the partnership and the portfolio funds for the period.

### Cash flow from operations

Cash flow from operating activities are entered as the result adjusted for non-cash operating items in the partnership and received and paid non-operating income.

### Cash flow from financing

Cash flow from financing include payments to and from the limited partners and the partnership.

### Cash and cash equivalents

Cash and cash equivalents include cash funds in open accounts and fixed short term loans.

## Financial statement for the period 1 October – 30 September

### Income statement

Note	EUR 1,000	1/10 2018 - 30/9 2019	1/10 2017 - 30/9 2018
1	Gains/losses on portfolio funds' investments	6,101	41,478
	<b>Profit/losses in portfolio funds etc.</b>	<u>6,101</u>	<u>41,478</u>
2	Management fees etc.	-1,082	-4,413
3	Fund operating expenses	-58	-26
	<b>Operating profit/losses</b>	<u>4,961</u>	<u>37,039</u>
	Financial income	0	180
	Financial expenses	-194	-25
	<b>PROFIT/LOSS</b>	<u>4,767</u>	<u>37,194</u>
 <b>PROPOSED DISTRIBUTION OF THE PROFIT/LOSS</b>			
	Transferred to retained earnings	4,767	37,194
	<b>TOTAL RETAINED EARNINGS</b>	<u>4,767</u>	<u>37,194</u>

## Financial statement for the period 1 October – 30 September

### Balance sheet

Note	EUR 1,000	30/9 2019	30/9 2018
	<b>ASSETS</b>		
	<b>FIXED ASSETS</b>		
	<b>Investment assets</b>		
1	Investments in portfolio funds	59,832	88,208
	<b>Total investment assets</b>	59,832	88,208
	<b>Total fixed assets</b>	59,832	88,208
	<b>CURRENT ASSETS</b>		
	<b>Receivables</b>		
	Other receivables	921	382
	<b>Total receivables</b>	921	382
	Cash and cash equivalents	798	16,461
	<b>Total current assets</b>	1,719	16,843
	<b>TOTAL ASSETS</b>	61,551	105,051
	<b>LIMITED PARTNERS' CAPITAL AND LIABILITIES</b>		
	<b>LIMITED PARTNERS' CAPITAL</b>		
4	Limited partners' paid-in capital	141,463	141,463
	Distributions limited partners	-222,632	-173,831
	Retained earnings	128,506	123,739
	<b>Total limited partners' capital</b>	47,337	91,371
	<b>LIABILITIES</b>		
	<b>SHORT-TERM LIABILITIES</b>		
	Other payables	14,214	13,680
	<b>Total short-term liabilities</b>	14,214	13,680
	<b>Total liabilities</b>	14,214	13,680
	<b>TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES</b>	61,551	105,051
5	Related parties		
6	Contingent liabilities		

## Financial statement for the period 1 October – 30 September

### Statement of changes in limited partners' capital

<b>EUR 1,000</b>	<b>Paid-in capital from limited partners</b>	<b>Distributed to limited partners</b>	<b>Retained earnings</b>	<b>Total</b>
Capital at 1 October 2017	141,463	-121,454	86,545	106,554
Paid-in capital from limited partners	0	0	0	0
Distributed to limited partners	0	-52,377	0	-52,377
Retained earnings	0	0	37,194	37,194
Capital at 1 October 2018	141,463	-173,831	123,739	91,371
Paid-in capital from limited partners	0	0	0	0
Distributed to limited partners	0	-48,801	0	-48,801
Retained earnings	0	0	4,767	4,767
<b>Capital at 30 September 2019</b>	<b>141,463</b>	<b>-222,632</b>	<b>128,506</b>	<b>47,337</b>

## Financial statement for the period 1 October – 30 September

### Cash flow statement

EUR 1,000	<u>30/9 2019</u>	<u>30/9 2018</u>
Contributions to portfolio funds etc.	-967	-1,157
Distributions from portfolio funds etc.	35,443	59,032
Distributed tax from portfolio funds etc.	<u>-438</u>	<u>763</u>
<b>Cash flow from investment activities</b>	<u>34,038</u>	<u>58,638</u>
Cash flow from expenses	-706	-330
Cash flow from financial items	<u>-194</u>	<u>-25</u>
<b>Cash flow from operations</b>	<u>-900</u>	<u>-355</u>
Limited partners' paid-in capital	0	0
Distributions to limited partners (Cash)	<u>-48,801</u>	<u>-52,377</u>
<b>Cash flow from financing</b>	<u>-48,801</u>	<u>-52,377</u>
Net increase/decrease in cash and cash equivalents	-15,663	5,906
Cash and cash equivalents, beginning of period	<u>16,461</u>	<u>10,555</u>
<b>Cash and cash equivalents, end of period</b>	<u><u>798</u></u>	<u><u>16,461</u></u>

# Financial statement for the period 1 October – 30 September

## Notes

### 1 Investments in portfolio funds

EUR 1,000	<u>30/9 2019</u>	<u>30/9 2018</u>
Cost at 1 October	82,522	94,845
Additions in the year	967	1,157
Disposals in the year	<u>-8,978</u>	<u>-13,480</u>
<b>Cost at 30 September</b>	<b><u>74,511</u></b>	<b><u>82,522</u></b>
Revaluations at 1 October	5,686	9,760
Revaluations on disposals in the year	-26,466	-45,552
Revaluation in the year	<u>6,101</u>	<u>41,478</u>
<b>Revaluations at 30 September</b>	<b><u>-14,679</u></b>	<b><u>5,686</u></b>
<b>Carrying amount at 30 September</b>	<b><u>59,832</u></b>	<b><u>88,208</u></b>
<b>Specification of revaluations in the year</b>		
Realised gains/losses on investments	26,568	49,689
Unrealised gains/losses on investments	<u>-20,559</u>	<u>-7,948</u>
	6,009	41,741
Exchange gains/losses on investments	<u>92</u>	<u>-263</u>
<b>Gains/losses on investments</b>	<b><u>6,101</u></b>	<b><u>41,478</u></b>

#### Investments in portfolio funds

The partnership has through investments in portfolio funds ownership of mainly unquoted investments. The partnership has no controlling or significant influence on the portfolio funds in which the partnership has invested.

The portfolio funds in which the partnership has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the partnership has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies.

The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) the peer group multiple, i.e. the market value of comparable listed companies, (ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company

# Financial statement for the period 1 October – 30 September

## Notes

### 1 Investments in portfolio funds (continued)

is publicly traded or (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company.

The partnership invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted priced for identical assets and liabilities in active markets.

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 – Unobservable input

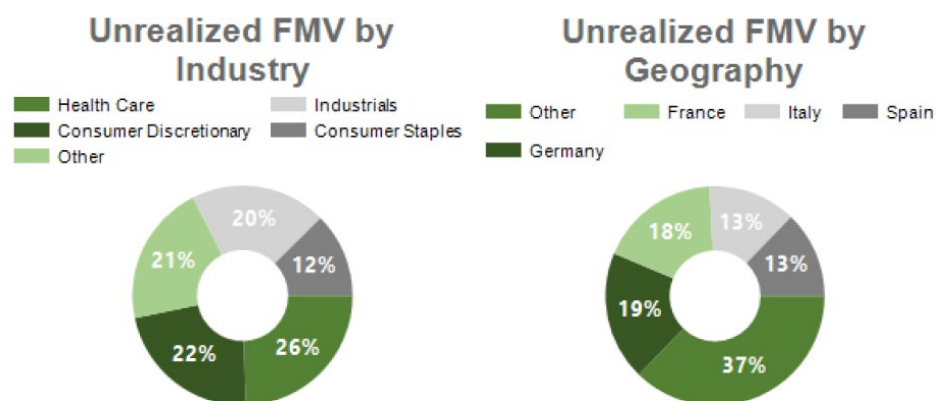
#### Fair market value measurements as of 30 September 2019

EUR 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	0	59,832	59,832
Total	0	0	59,832	59,832

#### Fair market value measurements as of 30 September 2018

EUR 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	0	88,208	88,208
Total	0	0	88,208	88,208

The investments divided by Industry and Geography, based on fair market value as of 30 September 2019:





## Financial statement for the period 1 October – 30 September

### Notes

#### Note

#### 2 Management fees etc.

<b>EUR 1,000</b>	<b>1/10 2018 - 30/9 2019</b>	<b>1/10 2017 - 30/9 2018</b>
Management fee	552	304
Adjustment of carried interest	530	4,109
<b>Management fees etc. in total</b>	<b>1,082</b>	<b>4,413</b>

#### 3 Fund operating expenses

The partnership has no employees.

#### 4 Limited partners

<b>EUR 1,000</b>	<b>Commitment</b>	<b>Paid-in</b>	<b>Outstanding commitment</b>
Limited partners	152,193	141,463	10,730

#### 5 Related parties

##### Manager

Manager from 1 October to 31 December 2018: Danske Private Equity A/S, Parallelvej 17, DK-2800 Kgs. Lyngby

Transactions: Management fee, termination fee and possible carried interest.

Manager from 1 January 2019: Saga Private Equity ApS, Amaliegade 24, 1., 1256 Copenhagen K

Transactions: Management fee.

##### General Partner

General Partner from 1 October to 31 December 2018: DPE Partners IV ApS, c/o Gorrissen Federspiel, Axeltorv 2, 1609 Copenhagen V

Transactions: Administration fee and termination fee.

General Partner from 1 January 2019: Saga IV GP ApS, c/o Accura Advokatpartnerselskab, Tuborg Boulevard 1, 2900 Hellerup

Transactions: Administration fee.

# Financial statement for the period 1 October – 30 September

## Notes

### Note

#### 6 Contingent liabilities

##### Investment obligations

EUR 1,000	Commitment		Outstanding commitment	
	<u>Currency</u>	<u>EUR</u>	<u>Currency</u>	<u>EUR</u>
Commitment, EUR	118,113	118,113	7,842	7,842
Commitment, GBP	<u>25,116</u>	<u>30,602</u>	<u>3,891</u>	<u>4,392</u>
<b>Total commitment, EUR</b>		<b><u><u>148,715</u></u></b>		<b><u><u>12,234</u></u></b>

Commitment in EUR is calculated as residual commitment in local currency multiplied by exchange rate, end period plus contributed to portfolio funds in EUR (transaction date's currency rate).

The portfolio funds have made recallable distributions to the partnership, which as of 30 September 2019 amounts to EUR 9.9 million.

The partnership has no other contingent liabilities as of 30 September 2019.