

# Aviagen ApS

Klostergade 13, 6622 Baekke

## **Annual report**

1 July 2016 - 30 June 2017

Company reg. no. 31 58 20 91

The annual report have been submitted and approved by the general meeting on the 27 November 2017.

Mr Patrick Germain Emiel Claeys Chairman of the meeting

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Notes to users of the English version of this document:

• To ensure the greatest possible applicability of this document, British English terminology has been used.

• Please note that decimal points remain unchanged from the Danish version of the document. This means that for instance EUR 146.940 is the same as the English amount of EUR 146,940, and that 23,5 % is the same as the English 23.5 %.

## **Management's report**

The executive board has today presented the annual report of Aviagen ApS for the financial year 1 July 2016 to 30 June 2017.

The annual report has been presented in accordance with the Danish Financial Statements Act.

We consider the accounting policies used appropriate, and in our opinion the annual accounts provide a true and fair view of the company's assets and liabilities and its financial position as on 30 June 2017 and of the company's results of its activities and cash flows in the financial year 1 July 2016 to 30 June 2017.

We are of the opinion that the management's review includes a fair description of the issues dealt with.

The annual report is recommended for approval by the general meeting.

Baekke, 27 November 2017

#### **Executive board**

Mr Christopher Hill

Mr Patrick Germain Emiel Claeys Mr Patrick Marie-Louise Henri Cornelius Cos

#### To the shareholder of Aviagen ApS

#### **Opinion**

We have audited the financial statements of Aviagen ApS for the financial year 1 July 2016 to 30 June 2017, comprising accounting policies, income statement, balance sheet, statement of changes in equity, cash flow statement and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 30 June 2017 and of the results of the Company's operations and cash flows for the financial year 1 July 2016 to 30 June 2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are con-sidered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

## **Independent auditor's report**

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of inter-nal control
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern
- evaluate the overall presentation, structure and contents of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions
  and events in a manner that gives a true and fair view

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

**Independent auditor's report** 

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 27 November 2017

#### **KPMG**

Statsautoriseret Revisionspartnerselskab Company reg. no. 25 57 81 98

Jakob Westerdahl State Authorised Public Accountant

## **Company data**

**The company** Aviagen ApS

Klostergade 13 6622 Baekke

Company reg. no. 31 58 20 91
Established: 23 May 2008
Domicile: Vejen, Denmark
Financial year: 1 July - 30 June

9th financial year

**Executive board** Mr Christopher Hill

Mr Patrick Germain Emiel Claeys

Mr Patrick Marie-Louise Henri Cornelius Cos

Parent company Aviagen EPI NV, Belgien

## **Financial highlights**

EUR in thousands.	2016/17	2015/16	2014/15	2013/14	2012/13
Profit and loss account:					
Gross profit	4.214	5.223	4.047	2.282	2.238
Results from operating activities	2.918	3.816	2.698	1.110	1.168
Net financials	-108	6	69	-66	-68
Results for the year	2.190	2.980	2.116	788	825
Balance sheet:					
Balance sheet sum	7.190	11.173	8.124	5.420	6.535
Investments in tangible fixed assets					
represent	19	0	0	0	0
Equity	2.464	3.273	6.293	4.177	3.389
Cash flow:					
Operating activities	2.303	6.386	1.171	61	-132
Investment activities	-19	0	0	0	0
Financing activities	-3.000	-6.000	0	0	0
Employees:					
Average number of full time employees	27	27	25	22	19
Key figures in %:					
Acid test ratio	151,7	141,4	443,7	436,0	207,6
Solvency ratio	34,3	29,3	77,5	77,1	51,9
Return on equity	76,3	62,3	40,4	20,8	27,7

The calculation of key figures and ratios follow the Danish Association of Finance Analysts' recommendations.

The key figures appearing from the survey have been calculated as follows:

Solvency ratio  $\frac{\text{Equity at year end x 100}}{\text{Total equity and liabilities at year end}}$ 

 $\frac{\text{Results for the year x 100}}{\text{Average equity}}$ 

## Management's review

#### The principal activities of the enterprise

The main activity of the company is the operation of a hatchery. The total sales of the company and the majority of its purchase takes place with consolidated companies.

#### **Development in activities and financial matters**

The result of the company is considered satisfactory and as expected in the latest annual report.

#### Special risks

#### Exchange rate risks:

The vast majority of the company's transactions take place in Euro, and consequently, it is estimated that no currency risk exists.

#### Other risks:

There is some risk that the company's livestock may be struck by diseases. The company has, however, established very strict procedures and made considerable investments with the purpose of reducing this risk to an absolute minimum.

#### **Environmental issues**

The company seeks to limit the environmental impact as much as possible, for instance by exploiding by-products to a great extent, and additionally, current investments are made in order to limit possible undesirable emmissions etc.

### The expected development

Without unforeseen circumstances, the company expects the result of 2017/18 to be on the same level.

#### **Events subsequent to the financial year**

No events have occurred subsequent to the balance sheet date, that have material impact on the annual report of the company.

The annual report for Aviagen ApS is presented in accordance with those regulations of the Danish Financial Statements Act concerning companies identified as class C enterprises (medium sized enterprises).

The accounting policies used are unchanged compared to last year, and the annual report is presented in euro (EUR).

#### Recognition and measurement in general

Income is recognised in the profit and loss account concurrently with its realisation, including the recognition of value adjustments of financial assets and liabilities. Likewise, all costs, these including depreciation, amortisation, writedown, provisions, and reversals which are due to changes in estimated amounts previously recognised in the profit and loss account are recognised in the profit and loss account.

Assets are recognised in the balance sheet when the company is liable to achieve future, financial benefits and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the company is liable to lose future, financial benefits and the value of the liability can be measured reliably.

At the first recognition, assets and liabilities are measured at cost. Later, assets and liabilities are measured as described below for each individual accounting item.

At recognition and measurement, such predictable losses and risks are taken into consideration, which may appear before the annual report is presented, and which concerns matters existing on the balance sheet date.

#### **Translation of foreign currency**

Transactions in foreign currency are translated by using the exchange rate prevailing at the date of the transaction. Differences in the rate of exchange arising between the rate at the date of transaction and the rate at the date of payment are recognised in the profit and loss account as an item under net financials.

Debtors, creditors, and other monetary items in foreign currency are translated by using the closing rate. The difference between the closing rate and the rate at the time of the occurrence or the recognition in the latest annual accounts of the amount owed or the liability is recognised in the profit and loss account under financial income and expenses.

Fixed assets and other non-monetary assets acquired in foreign currency and which are not considered to be investment assets purchased in foreign currencies are measured at the exchange rate on the transaction date.

## The profit and loss account

#### **Gross profit**

According to § 32 in the Danish Financial Statements Act, the gross profit comprises the net turnover, changes in inventories of finished goods and work in progress, other operating income, and external costs.

The net turnover is recognised in the profit and loss account if delivery and risk transfer to the buyer have taken place before the end of the year, and if the income can be determined reliably and is expected to be received. The net turnover is recognised exclusive of VAT and taxes and with the deduction of any discounts granted in connection with the sale.

Other operating income and costs comprise accounting items of secondary nature in proportion to the principal activities of the enterprise, including gains and losses on disposal of intangible and tangible fixed assets.

#### Staff costs

Staff costs include salaries and wages including holiday allowances, pensions and other costs for social security etc. for staff members. Staff costs are less public reimbursements.

#### **Depreciation and writedown**

Depreciation and writedown comprise depreciation on and writedown relating to tangible fixed assets.

#### **Net financials**

Net financials include interest income, interest expenses, and realised and unrealised capital gains and losses on financial assets and liabilities. Net financials are recognised in the income statement with the amounts concerning the financial year.

### Tax of the results for the year

The tax for the year comprises the current tax for the year and the changes in deferred tax, and it is recognised in the profit and loss account with the share referring to the results for the year and directly in the equity with the share referring to entries directly on the equity.

The company is subject to the Danish legislation concerning compulsory joint taxation with the Danish group enterprises. The company acts as an administration company in relation to the joint taxation. This means that the total Danish tax payable of the income of the Danish consolidated companies is paid to the tax authorities by the company.

The current Danish corporate tax is allocated among the jointly taxed companies in proportion to their respective taxable income (full allocation with reimbursement of tax losses).

### The balance sheet

#### Tangible fixed assets

Tangible fixed assets are measured at cost with deduction of accrued depreciation and writedown.

The basis of depreciation is cost with deduction of expected residual value.

The cost comprises the acquisition cost and costs directly attached to the acquisition until the time when the asset is ready for use.

Depreciation takes place on a straight line basis and based on an evaluation of the expected useful life:

Production plant and machinery

5-10 years

The useful life and residual value are reassed anually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Minor assets with an expected useful life of less than 1 year are recognised as costs in the profit and loss account in the year of acquisition.

Profit or loss deriving from the sales of tangible fixed assets is measured as the difference between the sales price reduced by the selling costs and the book value at the time of the sale. Profit or losses are recognised in the profit and loss account as other operating income or other operating expenses.

#### **Inventories**

Inventories are measured at cost on basis of the FIFO method. In case the net realisable value of the inventories is lower than the cost, writedown takes place to this lower value.

The cost of fodder includes the acquisition cost with the addition of delivery costs.

The cost of livestock includes the direct and indirect costs, including the acquisition of livestock, fodder, medicine, veterinary control visits, etc, however, adjusted with the individual livestock's expected remaining production capacity.

The cost of eggs comprises the cost for raw materials, consumables, direct wages, and indirect production costs.

Indirect production costs comprise indirect materials and wages and the maintenance of and depreciation on machinery, factory buildings, and equipment applied during the production process. Furthermore, indirect production costs comprise the costs for factory administration and management, and the capitalised development costs concerning the products.

The net realisable value for inventories is recognised as the market price with the deduction of completion costs and selling costs, and it is determined by taking marketability, obsolescence, and the development in the expected market price into consideration.

#### **Debtors**

Debtors are measured at amortised cost which usually corresponds to face value. In order to meet expected losses, writedown takes place at the net realisable value.

#### Accrued income and deferred expenses

Accrued income and deferred expenses recognised under assets comprise incurred costs concerning subsequent years.

#### **Equity - Dividend**

Dividend expected to be distributed for the year is recognised as a separate item under the equity.

#### Corporate tax and deferred tax

Current tax receivable and tax liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable income for the year adjusted for tax on previous years' taxable income and prepaid taxes. Tax receivable and tax liabilities are set off to the extent that legal right of set-off exists and if the items are expected to be settled net or simultaneously.

Aviagen ApS is jointly taxed with the Danish group entities and acts in this respect as the administration company. According to the rules of joint taxation, Aviagen ApS is unlimited, jointly and severally liable towards the Danish tax authorities for the total corporation tax, including withholding tax on interest, royalties and dividend, arising within the jointly taxed group of companies.

Payable and receivable joint taxation contributions are recognised in the balance sheet as "Receivable corporate tax" or "Payable corporate tax".

Deferred tax is measured on the basis of all temporary differences in assets and liabilities with a balance sheet focus.

#### Liabilities

Other liabilities are measured at amortised cost which usually corresponds to the nominal value.

## The cash flow statement

The cash flow statement shows the cash flow of the company for the year, divided in cash flows deriving from operating activities, investment activities, and financing activities, respectively, the changes in the liabilities, and the available funds at the beginning and the end of the year respectively.

#### Cash flow from operating activities

Cash flow from operating activities are calculated as the results for the year adjusted for non-cash operating items, the change in the working capital, and corporate tax paid.

#### **Cash flow from investment activities**

Cash flow from investment activities comprises payments in connection with the acquisition and sale of enterprises and activities as well as the acquisition and sale of intangible and tangible fixed assets and fixed asset investments respectively.

#### Cash flow from financing activities

Cash flow from financing activities comprises changes in the size or the composition of the share capital and the costs in this connection. Furthermore, these activities comprise borrowings, instalments on interestbearing debt, and payment of dividend to the shareholders.

#### **Available funds**

Available funds comprise cash at bank and in hand

## **Profit and loss account 1 July - 30 June**

All amounts in EUR.

<u>Note</u>		2016/17	2015/16
	Gross profit	4.214.218	5.222.579
1	Staff costs	-1.294.990	-1.406.415
	Depreciation and writedown relating to tangible fixed assets	-918	0
	Operating profit	2.918.310	3.816.164
	Other financial income	0	6.910
2	Other financial costs	-108.227	-1.167
	Results before tax	2.810.083	3.821.907
	Tax on ordinary results	-619.724	-841.540
3	Results for the year	2.190.359	2.980.367

## **Balance sheet 30 June**

All amounts in EUR.

## Assets

Note	2	2017	2016
	Fixed assets		
4	Production plant and machinery	17.971	0
	Tangible fixed assets in total	17.971	0
	Fixed assets in total	<u> 17.971</u>	0
	Current assets		
	Livestock with contracting breeders	2.706.892	2.187.853
	Stocks of fodder	34.377	30.728
	Eggs	814.562	860.111
	Inventories in total	3.555.831	3.078.692
	Trade debtors	195.674	3.374
	Amounts owed by group enterprises	2.110.630	5.945.081
5	Deferred tax assets	4.286	5.392
	Other debtors	128.608	246.500
6	Accrued income and deferred expenses	13.219	14.386
	Debtors in total	2.452.417	6.214.733
	Available funds	1.163.479	1.879.534
	Current assets in total	7.171.727	11.172.959
	Assets in total	7.189.698	11.172.959

## **Balance sheet 30 June**

All amounts in EUR.

## **Equity and liabilities**

Note	2	2017	2016
	Equity		
	Contributed capital	16.715	16.715
	Results brought forward	2.446.880	3.256.521
	Equity in total	2.463.595	3.273.236
	Liabilities		
	Current liabilities		
	Trade creditors	612.236	592.659
	Debt to group enterprises	3.513.976	6.464.810
	Corporate tax	523.439	753.359
7	Other debts	76.452	88.895
	Current liabilities in total	4.726.103	7.899.723
	Liabilities in total	4.726.103	7.899.723
	Equity and liabilities in total	7.189.698	11.172.959

- 8 Contingencies
- 9 Related parties

## Statement of changes in equity

All amounts in EUR.

	Contributed capital	Results brought forward	In total
Equity 1 July 2015	16.715	6.276.154	6.292.869
Profit or loss for the year brought forward	0	-3.019.633	-3.019.633
Extraordinary dividend adopted during the			
financial year	0	6.000.000	6.000.000
Distributed extraordinary dividend adopted during			
the financial year.	0	-6.000.000	-6.000.000
Equity 1 July 2016	16.715	3.256.521	3.273.236
Profit or loss for the year brought forward	0	-809.641	-809.641
Extraordinary dividend adopted during the			
financial year	0	3.000.000	3.000.000
Distributed extraordinary dividend adopted during			
the financial year.	0	-3.000.000	-3.000.000
	16.715	2.446.880	2.463.595

## Cash flow statement 1 July - 30 June

All amounts in EUR.

Note	<u>!</u>	2016/17	2015/16
10 11	Results for the year Adjustments Change in working capital	2.190.359 728.869 340.370	2.980.367 835.797 3.232.607
	Cash flow from operating activities before net financials	3.259.598	7.048.771
	Interest received and similar amounts Interest paid and similar amounts	1 -108.227	6.908
	Cash flow from ordinary activities	3.151.372	7.054.512
	Corporate tax paid	-848.538	-668.182
	Cash flow from operating activities	2.302.834	6.386.330
	Purchase of tangible fixed assets	-18.889	0
	Cash flow from investment activities	-18.889	0
	Dividend distributed	-3.000.000	-6.000.000
	Cash flow from financing activities	-3.000.000	-6.000.000
	Changes in available funds	-716.055	386.330
	Available funds opening balance	1.879.534	1.493.204
	Available funds closing balance	1.163.479	1.879.534
	Available funds		
	Available funds	1.163.479	1.879.534
	Available funds closing balance	1.163.479	1.879.534

## Notes

-10			
All a	mounts in EUR.		
		2016/17	2015/16
1.	Staff costs		
	Wages and salaries	1.215.959	1.245.957
	Pensions	15.601	14.545
	Other social security costs	63.430	145.913
		1.294.990	1.406.415
	Executive board	0	0
	Average number of employees	27	27
2.	Other financial costs		
	Financial costs, group enterprises	102.288	1.167
	Other financial costs	5.939	0
		108.227	1.167
3.	Proposed distribution of the results		
	Extraordinary dividend adopted during the financial year	3.000.000	6.000.000
	Allocated from results brought forward	-809.641	-3.019.633
	Distribution in total	2.190.359	2.980.367
4	But dead the subset and are detained		
4.	Production plant and machinery		
	Cost opening balance	25.550	25.550
	Additions during the year	18.889	0
	Cost closing balance	44.439	25.550
	Depreciation and writedown opening balance	-25.550	-25.550
	Depreciation and writedown for the year	-918	0

Depreciation and writedown closing balance

**Book value closing balance** 

-25.550

0

-26.468

17.971

## **Notes**

All amounts in EUR.

		30/6 2017	30/6 2016
5.	Deferred tax assets		
	Deferred tax assets opening balance	5.392	6.048
	Deferred tax of the results for the year	-1.106	-656
		4.286	5.392
	The following items are subject to deferred tax:		
	Tangible fixed assets	4.286	5.392
		4.286	5.392

The company has recognized a deferred tax asset. The management of the company expects continuing positive results for the upcoming years which means that the future economic benefits of the asset are expected to flow to the company.

## 6. Accrued income and deferred expenses

	13.219	14.386
Other prepayments	6.250	6.645
Prepaid insurance	6.969	7.741

#### **Notes**

All amounts in EUR.

		30/6 2017	30/6 2016
7.	Other debts		
	Withheld tax and labour market contributions	0	15.895
	The Danish Labour Market Supplementary Pension Scheme and other social contributions	12.658	11.638
	Salaries, wages and bonus	23.589	22.142
	Holiday pay	19.505	20.420
	Holiday pay obligation, salaried staff	20.700	18.800
		76.452	88.895

#### 8. Contingencies

#### **Contingent liabilities**

The company has assumed a rent liability that is 100% variable in relation to the production, and consequently, this liability can not be determined. In 2016/17, the rent was EUR 204 thousand. In the financial year 2017/18 the rent is expected to remain at the same level.

#### Operational leasing

The company has entered into operational leasing contracts with reamaining terms of up till 15 months and with a total leasing payment of EUR 711 thousand.

#### Joint taxation

The company is the administration company of the group of companies and branches subject to the Danish scheme of joint taxation and unlimited jointly and severally liable with the other jointly taxed companies for the total corporation tax.

The company is unlimited jointly and severally liable with the other jointly taxed companies and branches for any obligation to withhold tax on interest, royalties and dividend.

The liability relating to obligations in connection with corporation tax represents an estimated maximum of EUR 523 thousand at June 2017.

The liability relating to obligations in connection with withholding tax on dividend, interest and royalties represents an estimated maximum of EUR 0 thousand.

Any subsequent adjustments of corporate taxes or withheld taxes etc. may cause changes in the company's liabilities.

All amounts in EUR.

### 9. Related parties

Belgium

#### **Controlling interest**

Aviagen EPI NV Nazarethsesteenweg 83 Deinze Majority shareholder

#### Other related parties

Aviagen International Finance Ltd.
Stratford Hatchery Alscott Industri Estate
Atherstone On Stour
CV37 8BH Stratford-Upon-Avon
Warwickshire
United Kingdom

Consolidated financial statements, in which the accounts of Aviagen ApS are recognised. Aviagen International Finance Ltd. which is the smallest group in which the company is included as subsidiary. The consolidated financial statements of Aviagen International Finance Ltd. can be obtained by contacting Company.

### Related party transactions

The company has chosen only to disclose transactions that are not carried out on an arms length basis in accordance with section 98c (7) of the Danish Financial Statements Act.

		2016/17	2015/16
10.	Adjustments		
	Depreciation and amortisation	918	0
	Other financial income	0	-6.910
	Other financial costs	108.227	1.167
	Tax on ordinary results	619.724	841.540
		728.869	835.797
11.	Change in working capital		
	Change in inventories	-477.139	-493.879
	Change in debtors	3.761.210	-2.169.699
	Change in trade creditors and other liabilities	-2.943.701	5.896.185
		340.370	3.232.607