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# ***KPI OceanConnect A/S***

Turbinevej 10, DK-5500 Middelfart

Annual Report for  
1 May 2023 - 30 April 2024

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CVR No. 31 37 01 83

The Annual Report was  
presented and adopted  
at the Annual General  
Meeting of the  
company  
on 12/7 2024

Casper Pasgaard  
Dybdal  
Chairman of the  
general meeting



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# Management's statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of KPI OceanConnect A/S for the financial year 1 May 2023 - 30 April 2024.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 30 April 2024 of the Company and of the results of the Company operations for 2023/24.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Middelfart, 24 June 2024

## Executive Board

Patrick Bøgedal Hoé  
CEO

## Board of Directors

Christoffer Berg Lassen

Anders Grønberg

Patrick Bøgedal Hoé

# Independent Auditor's report

To the shareholder of KPI OceanConnect A/S

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 30 April 2024 and of the results of the Company's operations for the financial year 1 May 2023 - 30 April 2024 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of KPI OceanConnect A/S for the financial year 1 May 2023 - 30 April 2024, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Independent Auditor's report

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Trekantområdet, 24 June 2024

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Lasse Berg

State Authorised Public Accountant

mne35811

## Company information

<b>The Company</b>	KPI OceanConnect A/S Turbinevej 10 5500 Middelfart  CVR No: 31 37 01 83 Financial period: 1 May 2023 - 30 April 2024 Municipality of reg. office: Middelfart
<b>Board of Directors</b>	Christoffer Berg Lassen Anders Grønborg Patrick Bøgedal Hoé
<b>Executive Board</b>	Patrick Bøgedal Hoé
<b>Auditors</b>	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Herredsvej 32 DK-7100 Vejle

# Financial Highlights

Seen over a 5-year period, the development of the Company is described by the following financial highlights:

	2023/24	2022/23	2021/22	2020/21	2019/20
	TUSD	TUSD	TUSD	TUSD	TUSD
<b>Key figures</b>					
<b>Profit/loss</b>					
Revenue	335,323	495,749	504,239	361,172	656,629
Gross profit	1,887	5,259	4,113	3,509	13,207
Profit/loss of primary operations	565	4,420	3,318	2,609	7,556
Profit/loss of financial income and expenses	121	-30	-42	412	213
Profit before tax	686	4,390	3,276	3,021	7,769
Net profit/loss for the year	494	3,393	2,598	2,250	6,081
<b>Balance sheet</b>					
Balance sheet total	28,775	37,428	62,142	35,015	36,409
Investment in property, plant and equipment	20	31	24	25	0
Equity	8,729	11,235	10,044	9,646	13,397
<b>Ratios</b>					
Gross margin	0.6%	1.1%	0.8%	1.0%	2.0%
Solvency ratio	30.3%	30.0%	16.2%	27.5%	36.8%
Return on equity	4.9%	31.9%	26.4%	19.5%	52.4%

For definitions, see accounting policies.

# Management's review

## Key activities

The main activities of the Company comprise the purchase, sale, mediation and supply of bunkers and lubricating oil for ships as well as various naturally related services. Trade takes place on a worldwide basis with suppliers and customers within the shipping industry. The Company is represented by offices in Middelfart and Copenhagen.

## Development in the year

Earnings before tax amounted to USD 0.7 million. The equity amounted to USD 8.7 million at year end. Revenue decreased by USD 160 million to USD 335 million and gross profit decreased by USD 3.4 million. Profit before tax in 2023/24 was USD 3.7 million lower compared to 2022/23.

KPI OceanConnect A/S maintained a high nominal equity and the solvency ratio ended at 30.3% of the total assets end of the year. Due to this continued solid and robust financial position of the Company we maintain a very strong position with our suppliers in terms of credits. The Company participates in a loan agreement through its parent company and has access to substantial funds and liquidity.

The performance in 2023/24 is considered by management to be satisfactory as the company has been operating in a continued volatile shipping market due the macroeconomic conditions.

Last year we expected a result for 2023/24 around the same level as 2022/23. The result for 2023/24 match our expectations.

## Expectations for the year ahead

The Company's level of activity, revenues and earnings are affected by several external factors, such as the development on the global freight market, oil price development and the general structure of the international energy markets.

In the financial year 2024/25, we expect a result before tax in the range of USD 2.3 - 2.4 million.

This is however with some uncertainty due to the price developments in the energy markets and a possible global recession.

## Operating risks

KPI OceanConnect A/S's vision is to be a global and leading supplier of bunkers, lubricating oil and related products and services.

KPI OceanConnect A/S will on a continuous basis develop its business in line with the customers' wishes and requirements. The Company wants to be known as a safe choice for its customers and for its high quality in a wide sense, and deliveries must follow the highest international standards as regards both trade and quality.

The Company's strategy plan contains clear objectives for KPI OceanConnect A/S as a whole and for the individual enterprises of the Group to support growth in activities and earnings. Current follow-up is made on the realization of the goals set.

## Foreign exchange risks

The Company hedges against commercial foreign exchange exposure on a current basis and moreover, assesses the need to hedge against foreign exchange exposure of future cash flows. Hedging mainly takes place by means of forward exchange contracts. Future expected cashflows are hedged for a maximum period of the first succeeding 12 months.

## Interest rate risks

The Company's interest-bearing debt is mainly based on variable interest rates, and therefore earnings are affected by any changes in the level of interest. The Company monitors and assesses on a current basis the financial consequences of interest rate changes and hedges the interest rate risk if considered adequate.



# Management's review

## Credit risks

The Company is exposed to credit risk relating to its customers, and all customers and other business partners are credit rated regularly in accordance with the Company's policy for assuming credit risks. Thorough internal procedures are in place to minimize the credit risks and the international conventions for obtaining maritime lien for bunker deliveries mitigates the negative impact from defaulting payers. In addition, the Company insures the credit risk on certain receivables where considered adequate due to the credit worthiness of the counterparty or the size of the credit exposure.

## Oil price risk

The Company's trading activities are back-to-back trading, where sale and purchase are done simultaneously and thus without any open positions. When the Company enters into fixed price agreements the oil price exposure from such contracts is also hedged to reduce the price risk.

## Trading risks

The Company's trading activities are widely spread on the various shipping segments and no single customer or supplier has a significant part of the Company's sales or purchases. Deliveries take place widely spread over the world and as such geographical or political uncertainty in specific parts of the world should not affect the Group's activities significantly.

## Statement of corporate social responsibility

(cf. Section 99 a of the Danish Financial Statements Act)

The Company's policies for corporate social responsibility are disclosed in the Financial Statement of Bunker Holding A/S (CVR-no. 75 26 63 16) for 2023/24.

## Statement on gender composition

(cf. Section 99 b in the Danish Financial Statements Act)

KPI OceanConnect A/S believes in creating an open and inclusive business culture where every employee thrives the best way possible. People management is more diverse than ever before, and an inclusive work environment is key to innovation, continuous improvement, and retention of people. Every single day the company works to provide an atmosphere where all employees feel included, appreciated, and valued. In 2023/24 the company has strived to ensure the underrepresented gender is represented on the list of candidates at top management levels, and have focused continuously on recruiting the best candidates for open positions, including top management level positions, regardless of their gender. Since there has been no replacement in the Board of Directors during the year the gender composition did not change and the company has not yet reached their target for 2028. The company continues to work towards achieving a more balanced gender composition and cultivating a more diverse and inclusive workplace. To help achieve this, the parent company, Bunker Holding A/S, launched a global Gender Balance Policy last year. Their policy is that all employees irrespective of gender, nationality, age, must have equal career and management opportunities. KPI OceanConnect A/S. does, however, reserve the right to select the most qualified candidate irrespective of his or her gender.

# Management's review

2023/24

## Top management

Total number of members	3
Underrepresented gender %	0%
Year for meeting target	2028: 25% 2032: 40%

## Other management levels

Total number of members	1
Underrepresented gender %	0%

The gender balance in other management layers has not been explained further, as KPI OceanConnect A/S in 2023/24 has less than 50 employees and is therefore not obliged to set targets for other management levels."

## Statement on data ethics

(cf. Section 99 d in the Danish Financial Statements Act)

The Company's policies for data ethics are disclosed in the Financial Statement of Bunker Holding A/S (CVR-no. 75 26 63 16) for 2023/24.

## Compliance

At KPI OceanConnect A/S, we know that every lasting business relationship is based on mutual trust and respect. We also know that trust is earned and should not be taken for granted. Keeping promises and meeting expectations are keys to building a trustful relation where two parties can rely on each other.

Quality, proactivity and attention to detail must characterize everything we do. This means that we always strive to create value for our customers and suppliers in any way that we can, and that we aim to avoid unnecessary bureaucracy and obsolete routines. We set high standards for our employees and expect initiative from all, while at the same time displaying a high degree of humanity and compassion.

## Competition & Anti-corruption

It is a fundamental principle that KPI OceanConnect A/S must act in full compliance with applicable competition laws and anti-corruption laws. Due to the global nature of our activities, it is imperative that KPI OceanConnect A/S complies with all relevant rules and legislation in those countries where the Company operates.

KPI OceanConnect A/S's activities are subject to a number of anti-corruption laws, i.a. the Danish Criminal Code, the UK law against corruption (the UK Bribery Act) and the American anti-corruption law (the U.S. Foreign Corrupt Practices Act).

The Company has introduced a compliance program to ensure that the Company has adequate procedures to prevent fraudulent behavior among individuals within the Company or persons associated with the Company.

# Management's review

## Compliance Programs

It is KPI OceanConnect A/S's policy that all board members, managers and employees must have a general understanding of competition and anti-corruption laws and possesses the tools and knowledge necessary to ensure that KPI OceanConnect A/S acts in full compliance herewith. Furthermore, it is our policy that all board members, managers and employees must demonstrate proper business ethics and code of conduct.

To realize the goal, KPI OceanConnect A/S strengthens the knowledge of competition law and anticorruption law by having a 'competition law compliance program' and an 'anti-corruption law compliance program'. The programs each consist of a compliance manual (available on the company intranet) and recurring training of relevant managers and employees in competition-law and anticorruption law matters. Furthermore, each employee is to complete a compliance e-learning once every year.

KPI OceanConnect A/S's management assists in ensuring that we act in compliance with competition law and anti-corruption law. Employees must always report to management both in clear-cut cases and cases of doubt. Employees are encouraged to consult management with any questions or grey zone matters.

## Income statement 1 May 2023 - 30 April 2024

	Note	2023/24	2022/23
		TUSD	TUSD
Revenue	1	335,323	495,749
Other operating income		1,105	318
Expenses for raw materials and consumables		-328,771	-485,381
Other external expenses		-5,770	-5,427
<b>Gross profit</b>		<b>1,887</b>	<b>5,259</b>
Staff expenses	2	-1,286	-801
Amortisation, depreciation and impairment losses of intangible assets and property, plant and equipment		-36	-38
<b>Profit/loss before financial income and expenses</b>		<b>565</b>	<b>4,420</b>
Financial income	3	440	454
Financial expenses	4	-319	-484
<b>Profit/loss before tax</b>		<b>686</b>	<b>4,390</b>
Tax on profit/loss for the year	5	-192	-997
<b>Net profit/loss for the year</b>	6	<b>494</b>	<b>3,393</b>

# Balance sheet 30 April 2024

## Assets

	Note	2023/24	2022/23
		TUSD	TUSD
Other fixtures and fittings, tools and equipment		52	68
<b>Property, plant and equipment</b>	7	<b>52</b>	<b>68</b>
<b>Fixed assets</b>		<b>52</b>	<b>68</b>
Trade receivables		13,817	22,555
Receivables from group enterprises		14,805	14,547
Other receivables		64	166
Deferred tax asset	8	7	5
Prepayments	9	24	13
<b>Receivables</b>		<b>28,717</b>	<b>37,286</b>
<b>Cash at bank and in hand</b>		<b>6</b>	<b>74</b>
<b>Current assets</b>		<b>28,723</b>	<b>37,360</b>
<b>Assets</b>		<b>28,775</b>	<b>37,428</b>

# Balance sheet 30 April 2024

## Liabilities and equity

	Note	2023/24	2022/23
		TUSD	TUSD
Share capital		1,781	1,781
Retained earnings		6,948	9,454
<b>Equity</b>		<b>8,729</b>	<b>11,235</b>
Prepayments received from customers		0	29
Trade payables		6,721	9,019
Payables to group enterprises		12,875	15,716
Corporation tax		160	973
Other payables		290	456
<b>Short-term debt</b>		<b>20,046</b>	<b>26,193</b>
<b>Debt</b>		<b>20,046</b>	<b>26,193</b>
<b>Liabilities and equity</b>		<b>28,775</b>	<b>37,428</b>
Contingent assets, liabilities and other financial obligations	10		
Related parties	11		
Fee to auditors appointed at the general meeting	12		
Subsequent events	13		
Accounting Policies	14		

## Statement of changes in equity

	Share capital	Retained earnings	Total
	TUSD	TUSD	TUSD
Equity at 1 May	1,781	9,454	11,235
Extraordinary dividend paid	0	-3,000	-3,000
Net profit/loss for the year	0	494	494
<b>Equity at 30 April</b>	<b>1,781</b>	<b>6,948</b>	<b>8,729</b>

# Notes to the Financial Statements

	<u>2023/24</u>	<u>2022/23</u>
	TUSD	TUSD
<b>1. Revenue</b>		
The Company's activities are considered one segment.		
Geographical segments		
Europe	163,238	252,327
America	20,596	66,037
Asia	131,043	155,515
Other	20,446	21,870
	<u>335,323</u>	<u>495,749</u>
	<u>2023/24</u>	<u>2022/23</u>
	TUSD	TUSD
<b>2. Staff Expenses</b>		
Wages and salaries	1,199	752
Pensions	73	39
Other staff expenses	14	10
	<u>1,286</u>	<u>801</u>
Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.		
Average number of employees	<u>13</u>	<u>9</u>
	<u>2023/24</u>	<u>2022/23</u>
	TUSD	TUSD
<b>3. Financial income</b>		
Interest received from group enterprises	311	237
Other financial income	129	217
	<u>440</u>	<u>454</u>



## Notes to the Financial Statements

	2023/24	2022/23
	TUSD	TUSD
<b>4. Financial expenses</b>		
Interest paid to group enterprises	262	400
Other financial expenses	57	84
	<u>319</u>	<u>484</u>

	2023/24	2022/23
	TUSD	TUSD
<b>5. Income tax expense</b>		
Current tax for the year	161	973
Deferred tax for the year	-2	-2
Adjustment of tax concerning previous years	33	26
	<u>192</u>	<u>997</u>

	2023/24	2022/23
	TUSD	TUSD
<b>6. Profit allocation</b>		
Extraordinary dividend paid	3,000	2,202
Retained earnings	-2,506	1,191
	<u>494</u>	<u>3,393</u>

### 7. Property, plant and equipment

	Other fixtures and fittings, tools and equipment
	TUSD
Cost at 1 May	335
Additions for the year	20
Cost at 30 April	<u>355</u>
Impairment losses and depreciation at 1 May	267
Depreciation for the year	36
Impairment losses and depreciation at 30 April	<u>303</u>
Carrying amount at 30 April	<u>52</u>

## Notes to the Financial Statements

	2023/24	2022/23
	TUSD	TUSD
<b>8. Deferred tax asset</b>		
Deferred tax asset at 1 May	5	3
Amounts recognised in the income statement for the year	2	2
<b>Deferred tax asset at 30 April</b>	<u>7</u>	<u>5</u>

Deferred tax asset relates to software and equipment.

## 9. Prepayments

Prepayments comprise prepaid expenses relating to rent, fees, subscriptions, etc.

	2023/24	2022/23
	TUSD	TUSD
<b>10. Contingent assets, liabilities and other financial obligations</b>		
<b>Rental and lease obligations</b>		
Lease obligations under operating leases. Total future lease payments:		
Within 1 year	26	27
	<u>26</u>	<u>27</u>

### Other contingent liabilities

KPI OceanConnect A/S is an obligor in respect of the bank loans of the group companies. As at 30 April 2024, these obligations were limited to USD 8,759 k, which is equal to KPI OceanConnect A/S equity and KPI OceanConnect A/S intra-group liability to Bunker Holding A/S as at 30 April 2024.

In the event that these obligations in respect of the bank loans of the group companies materialize, Bunker Holding A/S will cancel any claim it may have against KPI OceanConnect A/S in an amount equaling the part of the obligations which relate to KPI OceanConnect A/S intra-group liability to Bunker Holding A/S.

The Danish group enterprises are jointly and severally liable for tax on the consolidated jointly taxed income etc. The total corporation tax payable is shown in the Annual Report of SelfGenerations T ApS, which is the management company of the joint taxation. The Danish group enterprises are moreover jointly and severally liable for Danish withholding taxes. Any subsequent adjustments of corporation tax and withholding taxes may imply that the Company is liable for a higher amount.

# Notes to the Financial Statements

## 11. Related parties and disclosure of consolidated financial statements

### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

### Related parties

Related parties comprise the Supervisory Board, the Executive Board and senior executives in the group enterprises as well as companies in which these persons have significant interests.

### Consolidated Financial Statements

The Company is included in the Consolidated Financial Statements of the immediate Parent Company,

Name	Place of registered office
Bunker Holding A/S	Middelfart, Denmark.
SelfGenerations T ApS	Middelfart, Denmark.

The Company's ultimate Parent Company which prepares Consolidated Financial Statements is SelfGenerations T ApS, in which Torben Østergaard Nielsen, CEO, exercises control.

## 12. Fee to auditors appointed at the general meeting

Fee to auditors appointed at the general meeting is stated in the Annual Report of Bunker Holding A/S.

## 13. Subsequent events

No significant events affecting the assessment of the Annual report have occurred after the balance sheet date.

# Notes to the Financial Statements

## 14. Accounting policies

The Annual Report of KPI OceanConnect A/S for 2023/24 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2023/24 are presented in TUSD.

### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Bunker Holding A/S, the Company has not prepared a cash flow statement.

### Recognition and measurement

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

US dollar is used as the measurement currency. All other currencies are regarded as foreign currencies.

### Translation policies

USD is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement; however, see the section on hedge accounting.

# Notes to the Financial Statements

Income statements of foreign subsidiaries and associates that are separate legal entities are translated at transaction date rates or approximated average exchange rates. Balance sheet items are translated at the exchange rates at the balance sheet date. Exchange adjustments arising on the translation of the opening equity and exchange adjustments arising from the translation of the income statements at the exchange rates at the balance sheet date are recognised directly in equity.

In accordance with the Danish Financial Statements Act the exchange rate, per the balance date, for the presentation currency in relation to Danish kroner is 695,87 against 678,79 last year.

## Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at cost and are subsequently remeasured at their fair values. Positive and negative fair values of derivative financial instruments are classified as "Other receivables" and "Other payables", respectively.

Changes in the fair values of derivative financial instruments are recognised in the income statement unless the derivative financial instrument is designated and qualify as hedge accounting.

## Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in the fair value reserve under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

## Segment information on revenue

Segment information on activities is presented. The distribution of net revenue by business area does not differ significantly from each other.

## Income statement

### Revenue

Revenue from the sale of goods for resale and finished goods is recognised in the income statement when the sale is considered effected based on the following criteria:

- delivery has been made before year end;
- a binding sales agreement has been made;
- the sales price has been determined; and
- payment has been received or may with reasonable certainty be expected to be received.

Revenue is recognised exclusive of VAT and net of discounts relating to sales.

Revenue also includes income from the sale of financial derivatives in respect of crude oil and oil-related products at the time when the contract is concluded.

# Notes to the Financial Statements

## Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

## Other external expenses

Other external expenses comprise expenses for premises, sales as well as office expenses, etc.

## Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

## Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

## Financial income and expenses

Financial income and expenses comprise interest, financial expenses in respect of finance leases, realised and unrealised exchange adjustments, price adjustment of securities, amortisation of mortgage loans as well as extra payments and repayment under the onaccount taxation scheme.

## Tax on profit/loss for the year

Tax for the year consists of current tax for the year and deferred tax for the year. The tax attributable to the profit for year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

Any changes in deferred tax due to changes to tax rates are recognised in the income statement.

The Company is jointly taxed with Danish group companies. The tax effect of the joint taxation with the subsidiaries is allocated to enterprises showing profits or losses in proportion to their taxable incomes (full allocation with credit for tax losses).

## Balance sheet

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans contracted directly for financing the construction of property, plant and equipment are recognised in cost over the construction period.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	3-6 years
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# Notes to the Financial Statements

Depreciation period and residual value are reassessed annually.

## **Impairment of fixed assets**

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

## **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

## **Prepayments**

Prepayments under assets comprise prepaid expenses.

## **Deferred tax assets and liabilities**

Deferred tax is recognised in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised in respect of temporary differences concerning goodwill not deductible for tax purposes.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. In cases where the computation of the tax base may be made according to alternative tax rules, deferred tax is measured on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities.

Deferred tax assets and liabilities are offset within the same legal tax entity.

## **Current tax receivables and liabilities**

Current tax receivables and liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable income for the year adjusted for tax on taxable incomes for prior years. Tax receivables and liabilities are offset if there is a legally enforceable right of set-off and an intention to settle on a net basis or simultaneously.

## **Financial liabilities**

Loans, such as mortgage loans, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

# Notes to the Financial Statements

## Financial Highlights

### Explanation of financial ratios

Gross margin

$\text{Gross profit} \times 100 / \text{Revenue}$

Solvency ratio

$\text{Equity at year end} \times 100 / \text{Total assets at year end}$

Return on equity

$\text{Net profit for the year} \times 100 / \text{Average equity}$