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# **MZ Denmark ApS**

Pilestræde 58 1112 Copenhagen K Central Business Registration No 31252741

**Annual report 2019** 

The Annual General Meeting adopted the annual report on 15.04.2020

**Chairman of the General Meeting** 

Yafi Wen

Name: Yafei Wen

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# **Entity details**

## **Entity**

MZ Denmark ApS Pilestræde 58 1112 Copenhagen K

Central Business Registration No: 31252741

Founded: 31.01.2008

Registered in: Copenhagen

Financial year: 01.01.2019 - 31.12.2019

### **Executive Board**

Amy Elise Keating Yafei Wen

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 P.O. Box 1600 0900 Copenhagen C

## Statement by Management on the annual report

The Executive Board has today considered and approved the annual report of MZ Denmark ApS for the financial year 01.01.2019 - 31.12.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations and cash flows for the financial year 01.01.2019 - 31.12.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, den 15.04.2020

### **Executive Board**

Amy Elise Keating Yafei Wen

# **Independent auditor's report**

## To the shareholder of MZ Denmark ApS Opinion

We have audited the consolidated financial statements and parent financial statements of MZ Denmark ApS for the financial year 01.01.2019 - 31.12.2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and parent financial statements of MZ Denmark ApS for the financial year 01.01.2019 - 31.12.2019 give a true and fair view of the Group's and the Parent's financial position at 31.12.2019, and of the results of their operations and the consolidated cash flows for the financial year 01.01.2019 - 31.12.2019 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibilities for the consolidated financial statements and parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the consolidated financial statements and parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be

# **Independent auditor's report**

expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and
  parent financial statements and the parent financial statements represent the underlying transactions
  and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are
  responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Statement on the management commentary

Management is responsible for the management commentary.

# **Independent auditor's report**

Our opinion on the consolidated financial statements and parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 15.04.2020

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Jan/Larsen

State Authorised Public Accountant Identification number (MNE) mne16541

# **Management commentary**

|  | 2019<br>DKK'000 | 2018<br>DKK'000 | 2017<br>DKK'000 | 2016<br>DKK'000 | 2015<br>DKK'000 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Financial highlights                         |                 | _               |                 | _               |                 |
| Key figures                                  |                 |                 |                 |                 |                 |
| Revenue                                      | 302.508         | 295.920         | 269.373         | 260.762         | 252.826         |
| Gross profit/loss                            | 254.274         | 230.893         | 212.576         | 198.891         | 186.595         |
| Operating profit/loss                        | 18.609          | 20.714          | 19.275          | 15.828          | 15.420          |
| Net financials                               | (1.233)         | (65)            | (213)           | (751)           | (289)           |
| Profit/loss for the year                     | 23.981          | 33.163          | 19.899          | 18.846          | 17.276          |
| Total assets                                 | 192.695         | 160.251         | 145.264         | 102.613         | 86.844          |
| Investments in property, plant and equipment | 13.807          | 22.670          | 25.775          | 12.150          | 2.200           |
| Equity                                       | 143.221         | 119.854         | 86.784          | 67.495          | 50.750          |
| Employees in average                         | 227             | 190             | 164             | 174             | 172             |
| Ratios                                       |                 |                 |                 |                 |                 |
| Gross margin (%)                             | 84,1            | 78,0            | 78,9            | 76,3            | 73,8            |
| Net margin (%)                               | 7,9             | 11,2            | 7,4             | 7,2             | 6,8             |
| Return on equity (%)                         | 18,2            | 32,1            | 25,8            | 31,9            | 41,3            |
| Equity ratio (%)                             | 74,3            | 74,8            | 59,7            | 65,8            | 58,4            |

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

| Ratios               | Calculation formula                              | Ratios   |
|----------------------|--|--|
| Gross margin (%)     | <u>Gross profit/loss x 100</u><br>Revenue        | The entity's operating gearing.                                      |
| Net margin (%)       | Profit/loss for the year x 100<br>Revenue        | The entity's operating profitability.                                |
| Return on equity (%) | Profit/loss for the year x 100<br>Average equity | The entity's return on capital invested in the entity by the owners. |
| Equity ratio (%)     | <u>Equity x 100</u><br>Total assets              | The financial strength of the entity.                                |

# **Management commentary**

### **Primary activities**

The Group provides internet-based open source software and services (Mozilla Products) which are made available to hundreds of millions of users worldwide to fulfill Mozilla's worldwide mission to make the internet and the web open and accessible to all.

#### **Development in activities and finances**

Profit for 2019 amounts to DKK 23,981 thousand, which is in line with the expectations for the year.

#### Uncertainty relating to recognition and measurement

There has been no uncertainty relating to recognition and measurement.

#### **Particular risks**

MZ Denmark bears no particular risks compared to other enterprises and players on the markets on which the Company operates.

#### **Group relations**

The Company has a subsidiary in Germany - MZ Denmark GmbH. The MZ Denmark GmbH makes use of exemption rules of sec. 264 (3) of German Commercial Code (HGB) – which relates to preparation of audited financial statements.

### Foreign branches

The Company has branches in the following countries:

France

Sweden

The Netherlands

United Kingdom

Spain

Finland

Belgium

Poland

#### **Events after the balance sheet date**

In December 2019, a coronavirus (COVID-19) was reported in China, and, in January 2020, the World Health Organization declared it a Public Health Emergency of International Concern. This contagious disease outbreak, which has continued to spread to all countries in Europe, and any related public health developments, could adversely affect workforces, customers, economies and financial markets globally, potentially leading to an economic downturn. Any of the foregoing could harm our business and we cannot anticipate all of the ways in which health epidemics such as COVID-19 could negatively impact our business. Although we are continuing to monitor and assess the effects of the COVID-19 pandemic on our business, the ultimate impact of the COVID-19 outbreak or a similar health epidemic is highly uncertain and subject to change.

No other events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# **Consolidated income statement for 2019**

|  | Notes | 2019<br>DKK   | 2018<br>DKK   |
|--|-------|---------------|---------------|
| Revenue  |       | 302.508.147   | 295.920.001   |
| Other operating income                           |       | 230.899       | 422.301       |
| Other external expenses                          |       | (48.464.743)  | (65.449.578)  |
| Gross profit/loss                                |       | 254.274.303   | 230.892.724   |
| Staff costs                                      | 1     | (219.844.735) | (200.200.579) |
| Depreciation, amortisation and impairment losses | 2     | (15.820.555)  | (9.978.062)   |
| Operating profit/loss                            |       | 18.609.013    | 20.714.083    |
| Other financial income                           |       | 5.175         | 4.850         |
| Other financial expenses                         |       | (1.238.355)   | (70.089)      |
| Profit/loss before tax                           |       | 17.375.833    | 20.648.844    |
| Tax on profit/loss for the year                  | 3     | 6.605.056     | 12.514.408    |
| Profit/loss for the year                         | 4     | 23.980.889    | 33.163.252    |

# Consolidated balance sheet at 31.12.2019

|  | Notes | 2019<br>DKK | 2018<br>DKK |
|--|-------|-------------|-------------|
| Other fixtures and fittings, tools and equipment |       | 7.829.737   | 9.974.549   |
| Leasehold improvements                           |       | 35.996.099  | 35.670.152  |
| Property, plant and equipment                    | 5     | 43.825.836  | 45.644.701  |
| Deposits   |       | 2.215.503   | 2.792.475   |
| Deferred tax                                     | 7     | 4.891.491   | 3.786.884   |
| Fixed asset investments                          | 6     | 7.106.994   | 6.579.359   |
| Fixed assets                                     |       | 50.932.830  | 52.224.060  |
| Receivables from group enterprises               |       | 74.022.229  | 16.671.773  |
| Other receivables                                |       | 6.021.052   | 10.684.333  |
| Income tax receivable                            |       | 39.101.327  | 30.397.484  |
| Receivables                                      |       | 119.144.608 | 57.753.590  |
| Cash   |       | 22.617.503  | 50.273.650  |
| Current assets                                   |       | 141.762.111 | 108.027.240 |
| Assets   |       | 192.694.941 | 160.251.300 |

# Consolidated balance sheet at 31.12.2019

|   | Notes | 2019<br>DKK | 2018<br>DKK |
|---|-------|-------------|-------------|
| Contributed capital                       |       | 125.000     | 125.000     |
| Retained earnings                         |       | 143.096.285 | 119.728.801 |
| Equity                                    |       | 143.221.285 | 119.853.801 |
| Other provisions                          | 8     | 4.235.223   | 0           |
| Provisions                                |       | 4.235.223   | 0           |
| Trade payables                            |       | 1.844.701   | 7.869.671   |
| Payables to group enterprises             |       | 4.712.309   | 0           |
| Income tax payable                        |       | 291.553     | 3.788.560   |
| Other payables                            |       | 37.713.644  | 28.739.268  |
| Deferred income                           | 9     | 676.226     | 0           |
| Current liabilities other than provisions |       | 45.238.433  | 40.397.499  |
| Liabilities other than provisions         |       | 45.238.433  | 40.397.499  |
| Equity and liabilities                    |       | 192.694.941 | 160.251.300 |
| Unrecognised rental and lease commitments | 11    |             |             |
| Mortgages and securities                  | 12    |             |             |
| Subsidiaries                              | 13    |             |             |

# Consolidated statement of changes in equity for 2019

|                                    | Contributed<br>capital<br>DKK | Retained<br>earnings<br>DKK | Total<br>DKK |
|------------------------------------|-------------------------------|-----------------------------|--------------|
| Equity beginning of year           | 125.000                       | 119.728.801                 | 119.853.801  |
| Corrections of errors              | 0                             | (2.004.783)                 | (2.004.783)  |
| Adjusted equity, beginning of year | 125.000                       | 117.724.018                 | 117.849.018  |
| Exchange rate adjustments          | 0                             | 1.391.378                   | 1.391.378    |
| Profit/loss for the year           | 0                             | 23.980.889                  | 23.980.889   |
| Equity end of year                 | 125.000                       | 143.096.285                 | 143.221.285  |

# Consolidated cash flow statement for 2019

|   | Notes | 2019<br>DKK  | 2018<br>DKK  |
|---|-------|--------------|--------------|
| Operating profit/loss   |       | 18.609.013   | 20.714.083   |
| Amortisation, depreciation and impairment losses              |       | 15.820.555   | 9.978.062    |
| Working capital changes                                       | 10    | (42.118.794) | 12.077.389   |
| Cash flow from ordinary operating activities                  |       | (7.689.226)  | 42.769.534   |
| Financial income paid   |       | (1.233.180)  | (65.239)     |
| Income taxes refunded/(paid)                                  |       | (6.681.371)  | (1.894.446)  |
| Cash flows from operating activities                          |       | (15.603.777) | 40.809.849   |
| Acquisition etc of property, plant and equipment              |       | (13.806.609) | (22.670.416) |
| Sale of fixed asset investments                               |       | 576.972      | (166.961)    |
| Cash flows from investing activities                          |       | (13.229.637) | (22.837.377) |
| Increase/decrease in cash and cash equivalents                |       | (28.833.414) | 17.972.472   |
| Cash and cash equivalents beginning of year                   |       | 50.273.650   | 32.439.023   |
| Currency translation adjustments of cash and cash equivalents |       | 1.177.267    | (137.845)    |
| Cash and cash equivalents end of year                         |       | 22.617.503   | 50.273.650   |

# Notes to consolidated financial statements

|  | 2019<br>DKK | 2018<br>DKK  |
|--|-------------|--------------|
| 1. Staff costs   |             |              |
| Wages and salaries   | 189.435.888 | 175.894.087  |
| Pension costs  | 14.841.993  | 12.631.596   |
| Other staff costs  | 15.566.854  | 11.674.896   |
|  | 219.844.735 | 200.200.579  |
| Average number of employees  | 227         | 190          |
|  | 2019<br>DKK | 2018<br>DKK  |
| 2. Depreciation, amortisation and impairment losses                          |             |              |
| Depreciation of property, plant and equipment                                | 13.133.878  | 9.670.654    |
| Profit/loss from sale of intangible assets and property, plant and equipment | 2.686.677   | 307.408      |
|  | 15.820.555  | 9.978.062    |
|  | 2019<br>DKK | 2018<br>DKK  |
| 3. Tax on profit/loss for the year   |             |              |
| Tax on current year taxable income   | (4.920.602) | (4.936.488)  |
| Change in deferred tax for the year  | (1.085.577) | 495.289      |
| Adjustment concerning previous years   | (598.877)   | (8.073.209)  |
|  | (6.605.056) | (12.514.408) |

Tax on profit for the year is affected by income relating to R&D tax credit of DKK 12.7 million (2018: DKK 19.3 million).

|   | 2019<br>DKK | 2018<br>DKK |
|---|-------------|-------------|
| 4. Proposed distribution of profit/loss |             |             |
| Retained earnings                       | 23.980.889  | 33.163.252  |
|   | 23.980.889  | 33.163.252  |

# Notes to consolidated financial statements

|  | Other<br>fixtures and<br>fittings,<br>tools and<br>equipment<br>DKK | Leasehold<br>improve-<br>ments<br>DKK |
|--|---|---------------------------------------|
| 5. Property, plant and equipment                         |   |                                       |
| Cost beginning of year                                   | 26.166.290  | 50.425.447                            |
| Changes in accounting policies                           | 0   | 4.235.223                             |
| Exchange rate adjustments                                | 202.285   | 288.070                               |
| Additions  | 3.445.001   | 5.150.543                             |
| Disposals  | (8.063.865)   | (8.983.443)                           |
| Cost end of year   | 21.749.711  | 51.115.840                            |
| Depreciation and impairment losses beginning of the year | (16.191.668)  | (14.755.295)                          |
| Changes in accounting policies                           | 0   | (1.120.287)                           |
| Exchange rate adjustments                                | (151.829)   | (101.346)                             |
| Depreciation for the year                                | (5.635.113)   | (7.540.934)                           |
| Reversal regarding disposals                             | 8.058.636   | 8.398.121                             |
| Depreciation and impairment losses end of the year       | (13.919.974)  | (15.119.741)                          |
| Carrying amount end of year                              | 7.829.737   | 35.996.099                            |
|  | Deposits<br>DKK   | Deferred tax<br>DKK                   |
| 6. Fixed asset investments                               |   |                                       |
| Cost beginning of year                                   | 2.792.475   | 3.786.884                             |
| Exchange rate adjustments                                | 0   | 19.030                                |
| Additions  | 0   | 1.085.577                             |
| Disposals  | (576.972)   | 0                                     |
| Cost end of year   | 2.215.503   | 4.891.491                             |
| Carrying amount end of year                              | 2.215.503   | 4.891.491                             |

# Notes to consolidated financial statements

|                                    | 2019<br>DKK | 2018<br>DKK |
|------------------------------------|-------------|-------------|
| 7. Deferred tax                    |             |             |
| Property, plant and equipment      | 4.891.491   | 3.786.884   |
|                                    | 4.891.491   | 3.786.884   |
|                                    |             | _           |
| Changes during the year            |             |             |
| Beginning of year                  | 3.786.884   |             |
| Recognised in the income statement | 1.104.607   |             |
| End of year                        | 4.891.491   |             |

## 8. Other provisions

Other provision relates to an assets retirement obligations relating to lease in Berlin, Paris and London.

## 9. Short-term deferred income

The deferred income relates to lease obligation.

|   | 2019<br>DKK  | 2018<br>DKK |
|---|--------------|-------------|
| 10. Change in working capital   |              |             |
| Increase/decrease in receivables  | (52.687.175) | 7.651.244   |
| Increase/decrease in trade payables etc                                     | 8.324.936    | 4.426.145   |
| Other changes   | 2.243.445    | N/A         |
| _   | (42.118.794) | 12.077.389  |
|   | 2019<br>DKK  | 2018<br>DKK |
| 11. Unrecognised rental and lease commitments                               |              |             |
| Hereof liabilities under rental or lease agreements until maturity in total | 17.700.000   | 31.700.000  |

## 12. Mortgages and securities

One of the Group's leases is secured by way of deposited cash of approx. DKK 0.75 million (EUR 100,000).

|                  | Registered in   | Corpo-<br>rate<br>form | Equity<br>inte-<br>rest<br>% |
|------------------|-----------------|------------------------|------------------------------|
| 13. Subsidiaries |                 |                        |                              |
| MZ Denmark GmbH  | Berlin, Germany | GmbH                   | 100,0                        |

# Parent income statement for 2019

|  | Notes | 2019<br>DKK   | 2018<br>DKK   |
|--|-------|---------------|---------------|
| Revenue  |       | 162.588.201   | 172.540.391   |
| Other operating income                           |       | 230.899       | 422.301       |
| Other external expenses                          |       | (27.109.578)  | (35.140.105)  |
| Gross profit/loss                                |       | 135.709.522   | 137.822.587   |
| Staff costs                                      | 1     | (120.882.152) | (122.476.175) |
| Depreciation, amortisation and impairment losses | 2     | (5.980.212)   | (2.932.802)   |
| Operating profit/loss                            |       | 8.847.158     | 12.413.610    |
| Income from investments in group enterprises     |       | 6.398.580     | 5.152.508     |
| Other financial income                           |       | 5.175         | 4.850         |
| Other financial expenses                         |       | (1.230.627)   | (69.979)      |
| Profit/loss before tax                           |       | 14.020.286    | 17.500.989    |
| Tax on profit/loss for the year                  | 3     | 9.960.601     | 15.662.263    |
| Profit/loss for the year                         | 4     | 23.980.887    | 33.163.252    |

# Parent balance sheet at 31.12 2019

|  | <u>Notes</u> | 2019<br>DKK | 2018<br>DKK |
|--|--------------|-------------|-------------|
| Other fixtures and fittings, tools and equipment |              | 2.404.201   | 1.727.381   |
| Leasehold improvements                           |              | 7.640.344   | 3.638.738   |
| Property, plant and equipment                    | 5            | 10.044.545  | 5.366.119   |
| Investments in group enterprises                 |              | 21.936.834  | 16.461.711  |
| Deposits   |              | 1.107.868   | 1.685.537   |
| Deferred tax                                     | 7            | 3.060.766   | 2.883.083   |
| Fixed asset investments                          | 6            | 26.105.468  | 21.030.331  |
| Fixed assets                                     |              | 36.150.013  | 26.396.450  |
| Receivables from group enterprises               |              | 74.022.229  | 40.458.200  |
| Other receivables                                |              | 1.899.153   | 4.854.782   |
| Income tax receivable                            |              | 38.957.233  | 30.397.484  |
| Receivables                                      |              | 114.878.615 | 75.710.466  |
| Cash   |              | 18.356.583  | 41.256.848  |
| Current assets                                   |              | 133.235.198 | 116.967.314 |
| Assets   |              | 169.385.211 | 143.363.764 |

# Parent balance sheet at 31.12.2019

|  | Notes | 2019<br>DKK | 2018<br>DKK |
|--|-------|-------------|-------------|
| Contributed capital  |       | 125.000     | 125.000     |
| Reserve for net revaluation according to the equity method |       | 22.636.368  | 16.237.788  |
| Retained earnings  |       | 120.459.915 | 103.490.908 |
| Equity   |       | 143.221.283 | 119.853.696 |
| Other provisions   | 8     | 1.928.517   | 0           |
| Provisions   |       | 1.928.517   | 0           |
| Trade payables   |       | 1.184.219   | 3.742.290   |
| Income tax payable   |       | 291.553     | 839.840     |
| Other payables   |       | 22.297.120  | 18.927.938  |
| Deferred income  | 9     | 462.519     | 0           |
| Current liabilities other than provisions                  |       | 24.235.411  | 23.510.068  |
| Liabilities other than provisions                          |       | 24.235.411  | 23.510.068  |
| Equity and liabilities                                     |       | 169.385.211 | 143.363.764 |
| Unrecognised rental and lease commitments                  | 10    |             |             |
| Mortgages and securities                                   | 11    |             |             |
| Related parties with controlling interest                  | 12    |             |             |

# Parent statement of changes in equity for 2019

|                                    | Contributed<br>capital<br>DKK | Reserve for net revaluation according to the equity method DKK | Retained<br>earnings<br>DKK | Total<br>DKK |
|------------------------------------|-------------------------------|--|-----------------------------|--------------|
| Equity beginning of year           | 125.000                       | 16.237.788   | 103.490.908                 | 119.853.696  |
| Corrections of errors              | 0                             | 0  | (1.989.775)                 | (1.989.775)  |
| Adjusted equity, beginning of year | 125.000                       | 16.237.788   | 101.501.133                 | 117.863.921  |
| Exchange rate adjustments          | 0                             | 0  | 1.376.475                   | 1.376.475    |
| Profit/loss for the year           | 0                             | 6.398.580  | 17.582.307                  | 23.980.887   |
| Equity end of year                 | 125.000                       | 22.636.368   | 120.459.915                 | 143.221.283  |

# **Notes to parent financial statements**

|  | 2019<br>DKK | 2018<br>DKK  |
|--|-------------|--------------|
| 1. Staff costs   |             |              |
| Wages and salaries   | 107.952.501 | 110.321.788  |
| Pension costs  | 6.151.384   | 6.152.538    |
| Other staff costs  | 6.778.267   | 6.001.849    |
|  | 120.882.152 | 122.476.175  |
| Average number of employees  | 119         | 102          |
|  | 2019<br>DKK | 2018<br>DKK  |
| 2. Depreciation, amortisation and impairment losses                          |             |              |
| Depreciation of property, plant and equipment                                | 3.293.535   | 2.932.802    |
| Profit/loss from sale of intangible assets and property, plant and equipment | 2.686.677   | 0            |
|  | 5.980.212   | 2.932.802    |
|  | 2019<br>DKK | 2018<br>DKK  |
| 3. Tax on profit/loss for the year   |             |              |
| Tax on current year taxable income   | (8.323.195) | (7.419.995)  |
| Change in deferred tax for the year  | (159.176)   | (169.059)    |
| Adjustment concerning previous years   | (1.478.230) | (8.073.209)  |
|  | (9.960.601) | (15.662.263) |

Tax on profit for the year is affected by income relating to R&D tax credit of DKK 19.3 million (2017: DKK 6.5 million).

|   | DKK        | DKK        |
|---|------------|------------|
| 4. Proposed distribution of profit/loss                                   |            |            |
| Transferred to reserve for net revaluation according to the equity method | 6.398.580  | 5.194.483  |
| Retained earnings   | 17.582.307 | 27.968.769 |
|   | 23.980.887 | 33.163.252 |

# **Notes to parent financial statements**

|   |   | Other fixtures and fittings, tools and equipment | Leasehold<br>improve-<br>ments<br>DKK |
|---|---|--|---------------------------------------|
| 5. Property, plant and equipment                    |   |  |                                       |
| Cost beginning of year                              |   | 12.581.988                                       | 13.495.880                            |
| Changes in accounting policies                      |   | 0  | 1.928.517                             |
| Exchange rate adjustments                           |   | 193.400  | 264.433                               |
| Additions   |   | 2.286.601  | 4.352.643                             |
| Disposals   |   | (8.063.865)                                      | (8.983.443)                           |
| Cost end of year                                    |   | 6.998.124  | 11.058.030                            |
| Depreciation and impairment losses beginning of the | e year  | (10.854.528)                                     | (9.857.142)                           |
| Changes in accounting policies                      |   | 0  | (181.927)                             |
| Exchange rate adjustments                           |   | (148.255)  | (97.996)                              |
| Depreciation for the year                           |   | (1.649.776)                                      | (1.678.742)                           |
| Reversal regarding disposals                        |   | 8.058.636  | 8.398.121                             |
| Depreciation and impairment losses end of the       | year  | (4.593.923)                                      | (3.417.686)                           |
| Carrying amount end of year                         |   | 2.404.201  | 7.640.344                             |
|   | Investments<br>in group<br>enterprises<br>DKK | Deposits<br>DKK                                  | Deferred tax<br>DKK                   |
| 6. Fixed asset investments                          |   |  |                                       |
| Cost beginning of year                              | 223.923                                       | 1.685.537  | 2.883.083                             |
| Exchange rate adjustments                           | 0   | 0  | 18.507                                |
| Additions   | 0   | 0  | 159.176                               |
| Disposals   | 0   | (577.669)  | 0                                     |
| Cost end of year                                    | 223.923                                       | 1.107.868  | 3.060.766                             |
| Revaluations beginning of year                      | 16.237.788                                    | 0  | 0                                     |
| Exchange rate adjustments                           | 12.900  | 0  | 0                                     |
| Share of profit/loss for the year                   | 6.398.580                                     | 0  | 0                                     |
| Other adjustments                                   | (936.357)                                     | 0  | 0                                     |
| Revaluations end of year                            | 21.712.911                                    | 0  | 0                                     |
| Carrying amount end of year                         | 21.936.834                                    | 1.107.868  | 3.060.766                             |

# Notes to parent financial statements

|                                    | 2019<br>DKK | 2018<br>DKK |
|------------------------------------|-------------|-------------|
| 7. Deferred tax                    |             |             |
| Property, plant and equipment      | 3.060.766   | 2.883.083   |
|                                    | 3.060.766   | 2.883.083   |
|                                    |             |             |
| Changes during the year            |             |             |
| Beginning of year                  | 2.883.083   |             |
| Recognised in the income statement | 177.683     |             |
| End of year                        | 3.060.766   |             |

### 8. Other provisions

Other provision relates to an assets retirement obligations relating to lease in Berlin, Paris and London.

### 9. Deferred income

The deferred income relates to lease obligation.

|   | 2019<br>DKK | 2018<br>DKK |
|---|-------------|-------------|
| 10. Unrecognised rental and lease commitments                               |             |             |
| Hereof liabilities under rental or lease agreements until maturity in total | 8.600.000   | 17.900.000  |

### 11. Mortgages and securities

One of the Company's leases is secured by way of deposited cash of approx. DKK 0.75 million (EUR 100,000).

### 12. Related parties with controlling interest

The Company is a wholly owned subsidiary of Mozilla Corporation, 331 East Evelyn Avenue, Mountain View, CA 94041-2021, USA.

## 11. Audit exemption in Germany

The MZ Denmark GmbH makes use of exemption rules of sec. 264 (3) of German Commercial Code (HGB), which relates to preparation of audited financial statements.

## **Accounting policies**

#### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year.

The consolidated financial statements and parent financial statements have been prepared using DKK.

#### Changes in accounting policies

The Company have not in prior year included an asset retirement obligations ("ARO") which relates to the groups obligation in connection with facility lease agreements in Berlin, Paris and London, which generally have "return to original condition" clauses which require the Company to remove or restore items such as demising walls and office buildouts, among others. The calculated provisions amounts to DKK 4.2 million at year-end, and an amount of DKK 2.3 million have been included in leasehold improvements.

The equity at 01.01.2019 have been reduced with DKK 2.0 million and the amortisation for the year amounts to DKK 0.8 million.

#### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling, influence are regarded as associates.

# **Accounting policies**

#### **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements. Minority interests' proportionate share of profit or loss is presented as a separate item in Management's proposal for distribution of profit or loss, and their share of subsidiaries' net assets is presented as a separate item in group equity.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the acquisition date, with net assets having been calculated at fair value.

#### **Income statement**

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities, including rental income and gains from the sale of intangible assets and property, plant and equipment.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of internal profits or losses.

## **Accounting policies**

### Other financial income from group enterprises

Other financial income from group enterprises comprises interest income etc on receivables from group enterprises.

#### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Financial expenses from group enterprises

Financial expenses from group enterprises comprise interest expenses etc from payables to group enterprises.

### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

### **Balance sheet**

### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment Leasehold improvements 1-7 years

7 years or term of lease whichever is shorter

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

# **Accounting policies**

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### **Investments in group enterprises**

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus or minus unamortised goodwill and plus or minus unrealised intra-group profits or losses.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

### Cash

Cash comprises cash in hand and bank deposits.

### Other provisions

Other provisions comprise anticipated costs relating to the assets retirement obligation.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

# **Accounting policies**

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.

#### Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank loans.