# GroupM Denmark A/S

Holmbladsgade 133, DK-2300 Copenhagen S

# Annual Report for 1 January - 31 December 2020

CVR No 30 24 07 82

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 28/5 2021

Mikkel Primdal Kæregaard Chairman of the General Meeting

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# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of GroupM Denmark A/S for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2020 of the Company and of the results of the Company operations for 2020.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 28 May 2021

#### **Executive Board**

Jonas Von Barnekow Benzon Hemmingsen CEO

### **Board of Directors**

Pia Tellefsen Jonas Von Barnekow Benzon Paw Daniel Munoz Saxgren Chairman Hemmingsen

# **Independent Auditor's Report**

To the Shareholder of GroupM Denmark A/S

#### **Opinion**

We have audited the Financial Statements of GroupM Denmark A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

# **Independent Auditor's Report**

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

# **Independent Auditor's Report**

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Copenhagen, 28 May 2021 **Deloitte**Statsautoriseret Revisionspartnerselskab *CVR No 33 96 35 56* 

Lars Hansen State Authorised Public Accountant mne24828

# **Company Information**

**The Company** GroupM Denmark A/S

Holmbladsgade 133 DK-2300 Copenhagen S

CVR No: 30 24 07 82

Financial period: 1 January - 31 December Municipality of reg. office: Copenhagen

**Board of Directors** Pia Tellefsen, Chairman

Jonas Von Barnekow Benzon Hemmingsen

Paw Daniel Munoz Saxgren

**Executive Board** Jonas Von Barnekow Benzon Hemmingsen

**Auditors** Deloitte

Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6 DK-2300 Copenhagen S

# **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2020	2019	2018	2017	2016
·	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Revenue	687.884	727.273	711.751	597.301	509.456
Gross profit/loss	126.634	121.714	104.068	99.162	88.922
Operating profit/loss	3.116	1.486	3.770	2.953	3.369
Net financials	434	-103	-270	-95	-31
Net profit/loss for the year	2.757	1.050	2.714	2.253	2.524
Balance sheet					
Balance sheet total	189.343	168.455	155.312	177.086	176.291
Equity	20.629	17.872	16.822	14.108	11.855
Investment in property, plant and equipment	11.327	11.967	-1.112	-1.069	1.583
Number of employees	203	208	174	161	144
Ratios					
Gross margin	18,4%	16,7%	14,6%	16,6%	17,5%
Solvency ratio	10,9%	10,6%	10,8%	8,0%	6,7%
Return on equity	14,3%	6,1%	17,5%	17,4%	23,4%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

In connection with the merger in 2017, the comparative figures for 2015 have not been restated.

# **Management's Review**

### **Key activities**

The primary activities are to provide services within administration, accounting and business development to companies within the group.

GroupM Denmark A/S is part of the WPP Group.

## Development in the year

The income statement of the Company for 2020 shows a profit of TDKK 2,757, and at 31 December 2020 the balance sheet of the Company shows equity of TDKK 20,629.

The financial performance is satisfactory and in line with expectations.

In 2020, GroupM Denmark A/S has bought Mediacom Denmark A/S from Grey Nordic ApS for DKK 74.207.000. The price was paid in cash.

#### Particular risks

During 2020 the business was impacted by Covid-19, however management steered the business in a manner to reduce significant impact on the result.

#### **Outlook**

The Company's outlook for the future is positive and at the date of this report, GroupM Denmark A/S expects in 2021 to deliver a profit before tax at a higher level than in 2020. The Company will continue the focus on investments to maintain the leading position in the data and technology driven communications market.

## **Intellectual capital resources**

A substantial part of GroupM Denmark's business hinges on the existence of certain staff resources and tools which have been further developed throughout the year, both in terms of value-based management and with respect to processes and structures for the knowledge-based work.

# **Management's Review**

### Statement of corporate social responsibility

Being part of the global WPP Group we're privileged to work with many pioneers of sustainable business, helping our clients to create brands with purpose and to embed sustainability into products, marketing and communications.

A statement regarding the Entity's policies, actions and results within matters relating to CSR is evident from the annual report of the ultimate Parent, WPP Plc. who is a member of the United Nations Global Compact and committed to its 10 principles.

The WPP Group provides a clear policy framework which are included in the WPP Policy Book. These policies are cascaded to employees through regular communication and online training modules.

For full details we refer to the annual report of the ultimate Parent, WPP Plc.

https://www.wpp.com/investors/annual-report-2020

#### Statement on gender composition

At 31 December 2020, the gender balance of the Entity showed a percentage of women of 41% and a percentage of men of 59%. The Entity's total management group consisted of 33% women. There is one woman (33%) on the Executive Board and one on the Board of Directors (33%). It is the overall and long-term objective of the Entity to maintain an equal balance between the genders at management level, including to focus on attracting more women to the Entity in future and developing these women to join the management group. We expect to expand the management group to reach a target of 40% women.

## Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

### **Unusual events**

The financial position at 31 December 2020 of the Company and the results of the activities of the Company for the financial year for 2020 have not been affected by any unusual events.

# **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

# **Income Statement 1 January - 31 December**

	Note	2020	2019
		TDKK	TDKK
Revenue		687.884	727.273
Cost of sales		-505.266	-539.477
Other external expenses	<u>-</u>	-55.984	-66.082
Gross profit/loss		126.634	121.714
Staff expenses	2	-119.041	-117.547
Depreciation of intangible assets and property, plant and equipment	3	-4.477	-2.681
Profit/loss before financial income and expenses		3.116	1.486
Financial income	4	1.095	1.684
Financial expenses	5	-661	-1.787
Profit/loss before tax		3.550	1.383
Tax on profit/loss for the year	6	-793	-333
Net profit/loss for the year	-	2.757	1.050

# **Balance Sheet 31 December**

# Assets

	Note	2020	2019
		TDKK	TDKK
Other fixtures and fittings, tools and equipment		9.849	7.206
Leasehold improvements	_	8.788	4.582
Property, plant and equipment	7 .	18.637	11.788
Investments in subsidiaries	8	106.668	32.461
Deposits	9	4.509	4.475
Fixed asset investments	-	111.177	36.936
Fixed assets		129.814	48.724
Trade receivables		21.684	19.706
Contract work in progress	10	224	895
Receivables from group enterprises		32.865	88.535
Other receivables		595	2.717
Deferred tax asset	14	367	226
Corporation tax		0	1.099
Prepayments	11	3.794	6.553
Receivables	-	59.529	119.731
Currents assets	-	59.529	119.731
Assets	-	189.343	168.455

# **Balance Sheet 31 December**

# Liabilities and equity

	Note	2020	2019
		TDKK	TDKK
Share capital	12	500	500
Retained earnings	_	20.129	17.372
Equity	_	20.629	17.872
Other payables	_	10.489	3.981
Long-term debt	15 _	10.489	3.981
Prepayments received from customers		1.930	5.597
Trade payables		49.811	65.600
Contract work in progress, liabilities	10	8.641	7.157
Payables to group enterprises		62.060	43.141
Corporation tax		563	0
Other payables	15,16	35.220	25.107
Short-term debt	_	158.225	146.602
Debt	_	168.714	150.583
Liabilities and equity	_	189.343	168.455
Subsequent events	1		
Distribution of profit	13		
Contingent assets, liabilities and other financial obligations	17		
Related parties	18		
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# **Statement of Changes in Equity**

		Retained		
	Share capital	Share capital earnings	Total	
	TDKK	TDKK	TDKK	
Equity at 1 January	500	17.372	17.872	
Net profit/loss for the year	0	2.757	2.757	
Equity at 31 December	500	20.129	20.629	

## 1 Subsequent events

No other events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

	2020	2019
2 Staff expenses	TDKK	TDKK
Wages and salaries	111.063	109.066
Pensions	5.806	5.748
Other social security expenses	1.289	1.437
Other staff expenses	883	1.296
	119.041	117.547
Average number of employees	203	208

Referring to section 98b(3) of the Danish Financial Statements Act, information about the Executive Board remuneration is not disclosed. No remuneration has been paid to the Company's Board of Directors.

The Executive Board and senior officers at GroupM Denmark A/S are participating in the WPP Group's share option programme. The programme has been entered with WPP Plc. and GroupM Denmark A/S is not impacted financially.

# 3 Depreciation of intangible assets and property, plant and equipment

Depreciation of property, plant and equipment	4.477	2.681
	4.477	2.681

		2020	2019
	71 11	TDKK	TDKK
4	Financial income		
	Interest received from group enterprises	58	92
	Other financial income	0	277
	Exchange gains	1.037	1.315
		1.095	1.684
5	Financial expenses		
	Other financial expenses	6	168
	Exchange loss	655	1.619
		661	1.787
6	Tax on profit/loss for the year		
	Current tax for the year	934	-909
	Deferred tax for the year	-141	1.242
		793	333
7	Property, plant and equipment		
,	F. VIE	Other fixtures	
		and fittings,	
		tools and	Leasehold
		equipment	improvements
		TDKK	TDKK
	Cost at 1 January	9.549	5.236
	Additions for the year	5.180	6.147
	Cost at 31 December	14.729	11.383
	Impairment losses and depreciation at 1 January	2.344	654
	Depreciation for the year	2.536	1.941
	Impairment losses and depreciation at 31 December	4.880	2.595
	Carrying amount at 31 December	9.849	8.788

					2020	2019
8	Investments in subsi	diaries		_	TDKK	TDKK
	Cost at 1 January				32.461	32.461
	Additions for the year			_	74.207	0
	Carrying amount at 31 Do	ecember			106.668	32.461
	Investments in subsidiaries	s are specified as	s follows:			
		Place of		Votes and		Net profit/loss
	Name	registered offic	e Share capital	ownership	Equity	for the year
	Wavemaker A/S	Copenhagen	kDKK 24.600	100%	50.653	3.966
	Mediacom Danmark A/S	Copenhagen	kDKK 21.000	100%	78.151	3.944
•	Other fixed asset inv	a atmonata				
9	Other fixed asset filv	estillents				Deposits
						TDKK
	Cost at 1 January					4.475
	Additions for the year					34
	Cost at 31 December					4.509
	Carrying amount at 31 De	ecember				4.509
				_	2020	2019
10	Contract work in pro	ogress			TDKK	TDKK
	Selling price of work in pro	ogress			3.006	4.915
	Payments received on acc	count		_	-11.423	-11.177
				_	-8.417	-6.262
	Recognised in the balance	sheet as follows	:			
	Contract work in progress	recognised in ass	sets		224	895
	Prepayments received rec	ognised in debt		_	-8.641	-7.157
				_	-8.417	-6.262

## 11 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums and subscriptions.

# 12 Equity

The share capital consists of 500 shares of a nominal value of TDKK 1,000. No shares carry any special rights.

There have been no changes in the share capital during the last 5 years.

		2020	2019
13	Distribution of profit	TDKK	TDKK
	Retained earnings	2.757	1.050
		2.757	1.050
14	Deferred tax asset		
	Deferred tax asset at 1 January	226	1.468
	Amounts recognised in the income statement for the year	141	-1.242
	Deferred tax asset at 31 December	367	226

# 15 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

## Other payables

Between 1 and 5 years	10.489	3.981
Long-term part	10.489	3.981
Other short-term payables	35.220	25.107
	45.709	29.088

		2020	2019
16	Other payables	TDKK	TDKK
	Value added tax etc	8.057	6.419
	Wages and salaries, personal income taxes, social security costs, etc	8.874	2.003
	Holiday pay obligation	4.870	8.382
	Other debt	13.419	8.303
		35.220	25.107

### 17 Contingent assets, liabilities and other financial obligations

#### **Contingent liabilities**

Commitments under rental agreements or leases until expiry	54.308	58.272
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The Company has provided a guarantee of DKK 750 thousand in favour of the Company's banker. The guarantee is provided towards the Security Fund of the Danish Association of Advertising and Relationship Agencies in order to compensate the Company's obligations in relation to owners of papers and magazines, and a specified group of Danish owners, respectively.

The companies GroupM Denmark A/S and Wavemaker A/S have provided a guarantee of DKK 14,500 thousand in favour of the Companies' banker. The guarantee is provided towards the Security Fund of the Danish Association of Advertising and Relationship Agencies in order to compensate the companies' obligations in relation to owners of papers and magazines, and a specified group of Danish owners, respectively.

The Company participates in a Danish joint taxation arrangement in which WPP Holding Denmark A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is, therefore, liable for income taxes etc for the jointly taxed companies and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

## 18 Related parties

## **Controlling interest**

WPP Holding Denmark A/S, Per Henrik Lings Allé 4, 7, 2100 Copenhagen Ø, Central Registration No 56 87 36 19 owns all the shares of the Company and thus has control over the Company.

#### **Transactions**

The Company only disclose transactions with related parties which are not effected at arm's length. All transactions are at arm's length.

### **Consolidated Financial Statements**

Name and registered office of the Parent preparing consolidated financial statements for the smallest and largest group:

Name	Place of registered office	
WPP plc.	27 Farm Street, W1J 5RJ, London, England.	

The Group Annual Report of WPP plc. may be obtained at the following address: www.wpp.com.

		2020	2019
19	Fee to auditors appointed at the general meeting	TDKK	TDKK
	Deloitte		
	Audit fee	530	711
	Other assurance engagements	8	8
		538	719

### 20 Accounting Policies

The Annual Report of GroupM Denmark A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2020 are presented in TDKK.

#### Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of WPP plc., the Company has not prepared consolidated financial statements.

#### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of WPP plc., the Company has not prepared a cash flow statement.

### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### 20 Accounting Policies (continued)

### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

## **Income Statement**

#### Revenue

Revenue from the sale of media and administrative services to group related WPP-companies is recognised in the income statement when delivery is made to the buyer.

Consultancy services are included in revenue based on the stage of completion so that the revenue corresponds to the selling price of work performed in the financial year (the percentage-of-completion method).

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Cost of sales

Cost of sales comprises consumed use of media to achieve the revenue for the year. Use of media includes received discounts, etc.

#### Other external expenses

Other external expenses include expenses for premises, stationery and office supplies, marketing costs and services provided by group related companies etc. This item also includes write-downs of receivables recognised in current assets.

### Staff expenses

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### **20 Accounting Policies** (continued)

## Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### Income from investments in subsidiaries

Dividends from subsidiaries are recognised as income in the income statement when adopted at the General Meeting of the subsidiary.

### Financial income and expenses

Other financial income comprises interest income, including interest income on receivables from group enterprises, net foreign exchange gains, as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net foreign exchange losses, as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with the other WPP companies in Denmark. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

20 Accounting Policies (continued)

# **Balance Sheet**

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools

and equipment 3-5 years Leasehold improvements 5-10 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Investments in subsidiaries

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

#### Other fixed asset investments

Other fixed asset investments consist of deposits.

### Cash pool

The Company is part of a cash pool scheme with other Danish WPP companies. Consequently, a considerable portion of the Company's bank deposits and debt is included in receivables from and payables to group enterprises, respectively.

## 20 Accounting Policies (continued)

#### **Receivables**

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

#### **Contract work in progress**

Contract work in progress is measured at the sales value of the work carried out at the balance sheet date.

The sales value is measured based on the stage of completion and the total estimated income from the individual contracts in progress. Usually, the stage of completion is determined as the ratio of actual to total budgeted consumption of resources.

For some projects where the consumption of resources cannot be applied as a basis, stage of completion is determined as the ratio between completed and total sub activities of the individual projects.

Each contract in progress is recognised in the balance sheet under receivables or liabilities, depending on whether the net value, calculated as the selling price less on account billings, is positive or negative.

Cost of securing contracts are recognised in the income statement as incurred.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums and subscriptions.

### 20 Accounting Policies (continued)

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Surcharges under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

# **Financial Highlights**

#### **Explanation of financial ratios**

Gross margin	Gross profit x 100
	Revenue
Solvency ratio	Equity at year end x 100  Total assets at year end
Return on equity	Net profit for the year x 100
	Average equity