



**intertrust**  
GROUP

## **LINK Mobility A/S**

**Flæsketorvet 68, 1., DK-1711 Copenhagen**

**CVR no. 30 07 75 20**

## **Annual report for 2021**

Adopted at the annual general  
meeting on 5 August 2022

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Mia Markussen  
chairman

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## Statement by management on the annual report

The Board of Directors and executive board have today discussed and approved the annual report of LINK Mobility A/S for the financial year 1 January - 31 December 2021.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2021 and of the results of the company's operations for the financial year 1 January - 31 December 2021.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Copenhagen, 5 August 2022

### **Executive board**

Mia Markussen

### **Board of Directors**

Guillaume Alain  
Robert Van Gaver  
chairman

Stig Fredrik  
Nyman

Thomas Martin  
Berge

## Independent auditor's report

### ***To the shareholder of LINK Mobility A/S***

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2021 and of the results of the Company's operations for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Link Mobility A/S for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Statement on management's review**

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

## Independent auditor's report

### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

## Independent auditor's report

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 5 August 2022

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
CVR no. 33 77 12 31

Niels Henrik B. Mikkelsen  
State Authorised Public Accountant  
MNE no. mne16675

## Company details

### The company

LINK Mobility A/S  
Flæsketorvet 68, 1.  
DK-1711 Copenhagen

CVR no.: 30 07 75 20

Reporting period: 1 January - 31 December 2021

Domicile: Copenhagen

### Board of Directors

Guillaume Alain Robert Van Gaver, chairman  
Stig Fredrik Nyman  
Thomas Martin Berge

### Executive board

Mia Markussen

### Auditors

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

### Consolidated financial statements

The company is reflected in the group report as the parent company statements of the parent company LINK Mobility Group AS

The group report of statements of the parent company LINK Mobility Group AS can be obtained at the following address:

LINK Mobility Group AS  
Langaia 1  
0150 Oslo  
Norway

## Financial highlights

Seen over a 5-year period, the development of the Company may be described by means of the following financial highlights:

	2021	2020	2019	2018	2017
	TDKK	TDKK	TDKK	TDKK	TDKK
<b>Key figures</b>					
Gross profit/loss	27,178	28,485	33,475	30,688	37,785
Profit/loss before net financials	9,023	12,670	13,617	3,473	7,620
Net financials	-133	-168	47	-114	1,897
Profit/loss for the year	6,917	9,753	10,625	2,590	7,823
<b>Balance sheet</b>					
Balance sheet total	68,511	46,586	33,097	27,080	40,406
Investment in property, plant and equipment	0	0	0	0	154
Equity	20,282	13,365	11,612	7,787	11,043
Number of employees	20	18	23	31	39
<b>Financial ratios</b>					
Return on assets	15.7%	31.8%	45.3%	10.3%	22.3%
Solvency ratio	29.6%	28.7%	35.1%	28.8%	27.3%
Return on equity	41.1%	78.1%	109.5%	27.5%	82.0%

The financial ratios are calculated in accordance with the Danish Finance Society's recommendations and guidelines. For definitions, see the summary of significant accounting policies..



## Management's review

### Key activities

The objective of the Company is to sell SMS solutions to businesses and private customers in Denmark and abroad.

### Uncertainty regarding recognition or measurement

There is no material uncertainty regarding recognition or measurement.

### Development in the year

The income statement for 2021 shows a profit of TDKK 6.917 (2020: TDKK 9.753), and at 31 December 2021 the balance sheet of the Company shows equity of TDKK 20.282 (2020: TDKK 13.365). Management consider the result as satisfactory and above the expectations for the year.

### The past year and follow-up on development expectations from last year

The result for the year is as expected and is considered to be satisfactory

### Exceptional circumstances

No exceptional circumstances have affected recognition or measurement.

### Risks

The Company is not assessed to be exposed to any particular risks.

### External environment

The activities of the Company does not have material impact on the external environment.

### Expectations for the future

For the coming year we expect both gross profit and profit before tax to be around 2021 levels. Gross profit is expected to be approx. TDKK 25.000 – 30.000 and profit before tax is expected to be in the level of TDKK 10.000 – 12.000.

### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Income statement 1 January - 31 December

	<u>Note</u>	<u>2021</u> DKK	<u>2020</u> DKK
<b>Gross profit</b>		<b>27,178,177</b>	<b>28,485,184</b>
Staff expenses	1	-17,554,949	-15,559,289
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	2	<u>-600,406</u>	<u>-256,330</u>
<b>Profit/loss before net financials</b>		<b>9,022,822</b>	<b>12,669,565</b>
Financial income	3	63,707	119,557
Financial expenses		<u>-196,923</u>	<u>-287,809</u>
<b>Profit/loss before tax</b>		<b>8,889,606</b>	<b>12,501,313</b>
Tax on profit/loss for the year	4	<u>-1,972,898</u>	<u>-2,748,379</u>
<b>Profit/loss for the year</b>		<b><u>6,916,708</u></b>	<b><u>9,752,934</u></b>
Distribution of profit	5		

Balance sheet 31 December

	Note	2021 DKK	2020 DKK
<b>Assets</b>			
Completed development projects		621,058	797,947
<b>Intangible assets</b>	6	<b>621,058</b>	<b>797,947</b>
Other fixtures and fittings, tools and equipment		0	15,381
<b>Tangible assets</b>	7	<b>0</b>	<b>15,381</b>
Deposits	8	443,444	710,136
<b>Fixed asset investments</b>		<b>443,444</b>	<b>710,136</b>
<b>Total non-current assets</b>		<b>1,064,502</b>	<b>1,523,464</b>
Trade receivables		21,871,196	13,680,781
Receivables from group entities		45,161,701	31,011,362
Prepayments	9	309,198	211,692
<b>Receivables</b>		<b>67,342,095</b>	<b>44,903,835</b>
<b>Cash at bank and in hand</b>		<b>104,101</b>	<b>158,662</b>
<b>Total current assets</b>		<b>67,446,196</b>	<b>45,062,497</b>
<b>Total assets</b>		<b>68,510,698</b>	<b>46,585,961</b>

Balance sheet 31 December

	Note	2021 DKK	2020 DKK
<b>Equity and liabilities</b>			
Share capital		540,500	540,500
Reserve for development expenditure		484,425	622,399
Retained earnings		19,256,605	12,201,923
<b>Equity</b>	10	<b>20,281,530</b>	<b>13,364,822</b>
Provision for deferred tax		40,212	37,744
<b>Total provisions</b>		<b>40,212</b>	<b>37,744</b>
Prepayments received from customers		723,705	668,427
Trade payables		19,189,274	11,579,180
Payables to group entities		14,228,388	12,392,458
Corporation tax		1,970,430	2,661,450
Other payables		12,077,159	5,881,880
<b>Total current liabilities</b>		<b>48,188,956</b>	<b>33,183,395</b>
<b>Total liabilities</b>		<b>48,188,956</b>	<b>33,183,395</b>
<b>Total equity and liabilities</b>		<b>68,510,698</b>	<b>46,585,961</b>
Contingent liabilities	11		
Related parties and ownership structure	12		

## Statement of changes in equity

	Share capital	Reserve for development expenditure	Retained earnings	Total
Equity at 1 January 2021	540,500	622,399	12,201,923	13,364,822
Net profit/loss for the year	0	-137,974	7,054,682	6,916,708
<b>Equity at 31 December 2021</b>	<b>540,500</b>	<b>484,425</b>	<b>19,256,605</b>	<b>20,281,530</b>

## Notes

	2021	2020
	DKK	DKK
<b>1 Staff expenses</b>		
Wages and salaries	17,031,180	14,276,015
Other social security costs	70,190	101,356
Other staff costs	453,579	1,181,918
	<u>17,554,949</u>	<u>15,559,289</u>
Average number of employees	<u>20</u>	<u>18</u>
According to section 98 B(3) of the Danish Financial Statements Act, remuneration to the executive board has not been disclosed.		
<b>2 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment</b>		
which breaks down as follows		
Completed development projects	585,025	235,822
Other fixtures and fittings, tools and equipment	15,381	20,508
	<u>600,406</u>	<u>256,330</u>
<b>3 Financial income</b>		
Interest received from group entities	53,501	96,998
Other financial income	10,206	22,559
	<u>63,707</u>	<u>119,557</u>

Notes

	2021	2020
	DKK	DKK
<b>4 Tax on profit/loss for the year</b>		
Current tax for the year	1,970,430	2,661,450
Deferred tax for the year	2,468	117,281
Adjustment of deferred tax concerning previous years	0	-30,352
	<u><b>1,972,898</b></u>	<u><b>2,748,379</b></u>
<b>5 Distribution of profit</b>		
Transferred to reserve for development expenditure	-137,974	190,046
Retained earnings	7,054,682	9,562,888
	<u><b>6,916,708</b></u>	<u><b>9,752,934</b></u>
<b>6 Intangible assets</b>		
		Completed development projects
Cost at 1 January 2021		5,501,027
Additions for the year		<u>408,136</u>
Cost at 31 December 2021		<u>5,909,163</u>
Impairment losses and amortisation at 1 January 2021		4,703,080
Amortisation for the year		<u>585,025</u>
Impairment losses and amortisation at 31 December 2021		<u>5,288,105</u>
<b>Carrying amount at 31 December 2021</b>		<u><b>621,058</b></u>

## Notes

### 7 Tangible assets

	Other fixtures and fittings, tools and equipment
Cost at 1 January 2021	1,220,445
Additions for the year	0
Disposals for the year	0
Cost at 31 December 2021	<u>1,220,445</u>
Impairment losses and depreciation at 1 January 2021	1,205,064
Depreciation for the year	15,381
Reversal of impairment and depreciation of sold assets	0
Impairment losses and depreciation at 31 December 2021	<u>1,220,445</u>
<b>Carrying amount at 31 December 2021</b>	<b><u><u>0</u></u></b>

### 8 Fixed asset investments

	Deposits
Cost at 1 January 2021	710,136
Disposals for the year	-266,692
Cost at 31 December 2021	<u>443,444</u>
<b>Carrying amount at 31 December 2021</b>	<b><u><u>443,444</u></u></b>

### 9 Prepayments

Consists of prepaid expenses related to 2022.



## Notes

### 10 Equity

The share capital consists of 5,405 shares of a nominal value of DKK 100. No shares carry any special rights.

### 11 Contingent liabilities

#### Rental and lease obligations:

Within 1 year: DKK 531.353 (2020 DKK 601.292)  
Between 1 and 5 years: DKK 321.559 (2020 DKK 227.606)  
TOTAL: DKK 852.912 (2020 DKK 828.989)

The Company has issued third party guarantees of DKK 1.700.000 (2020 DKK 1.700.000)

#### Other:

The company is jointly taxed with the Danish group entities and is jointly and severally liable with other jointly taxed group entities for payment of income taxes as well as withholding taxes on interest.

### 12 Related parties and ownership structure

#### Transactions

During the year, Group internal transactions have been carried through with affiliated companies in the Link Group. Transactions with related parties have been entered at market conditions in the financial year. In accordance with the Danish Financial Statements Act §98 C. subsection 7. information regarding transactions with related parties is not disclosed.

The Company has receivables and debt with other group companies. The balances are disclosed separately in the balance sheet.

## Accounting policies

The annual report of LINK Mobility A/S for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied are consistent with those of last year.

The annual report for 2021 is presented in DKK.

### **Basis of recognition and measurement**

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

### **Income statement**

#### **Gross profit**

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

Gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less costs of raw materials and consumables and other external expenses.

## Accounting policies

### **Revenue**

Income from the sale of services is recognised in the income statement, provided that the transfer of risk, usually on delivery to the buyer, has taken place and that the income can be measured reliably and is expected to be received.

Revenue is measured at the fair value of the agreed consideration, excluding VAT and other indirect taxes. Revenue is net of all types of discounts granted.

### **Cost of sales**

Cost of sales comprise costs incurred to achieve the net revenue for the year.

### **Other operating income and expenses**

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company.

### **Other external expenses**

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

### **Staff costs**

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

### **Amortisation, depreciation and impairment losses**

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### **Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial year. Net financials include interest income and expenses, realised and unrealised capital/exchange gains, liabilities and foreign currency transactions and surcharges and allowances under the Danish Tax Prepayment Scheme, etc.

### **Tax on profit/loss for the year**

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

## Accounting policies

The Company is jointly taxed with a Danish affiliate. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

### Balance sheet

#### Intangible assets

Other intangible assets includes software and are measured at the lower of cost less accumulated amortisation and recoverable amount. Intangible assets are amortised on a straight-line basis over the expected useful life which is estimated to 5 years.

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.

#### Tangible assets

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

	Useful life
Other fixtures and fittings, tools and equip.	3-5 years

The useful life and residual value are re-assessed annually. A change is accounted for as an accounting estimate, and the impact on amortisation/depreciation is recognised going forward.

Gains or losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses, respectively.

#### Impairment of fixed assets

The carrying amount of fixed assets is tested annually for impairment, other than what is reflected through normal amortisation and depreciation.

Where there is evidence of impairment, an impairment test is performed for each individual asset or group of assets. Write-down is made to the lower of the recoverable amount and the carrying amount.

## Accounting policies

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### Prepayments

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

### Cash and cash equivalents

Cash and cash equivalents comprise cash and deposits at banks.

### Equity

#### Dividends

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### Income tax and deferred tax

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively. Deferred tax is measured at net realisable value.

Deferred tax is measured according to the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax adjustments resulting from changes in tax rates are recognised in the income statement, with the exception of items taken directly to equity.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at the value to which the asset is expected to be realised, either as a set-off against tax on future income or as a set-off against deferred tax liabilities within the same legal tax entity. Any deferred net tax assets are measured at net realisable value.

### Liabilities

Liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

### Deferred income

Deferred income recognised under 'Current liabilities' comprises payments received concerning income in subsequent financial years.

## Accounting policies

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency instruments are considered cash flow hedges, any unrealised value adjustments are taken directly to a fair value reserve under 'Equity'.

### Cash flow statement

No cash flow statement has been prepared for the parent company, as the parent company's cash flows are included in the consolidated cash flow statement, see section 86(4) of the Danish Financial Statements Act.

### Financial highlights

Definitions of financial ratios.

Return on assets	$\frac{\text{Profit/loss before financials} \times 100}{\text{Average assets}}$
Solvency ratio	$\frac{\text{Equity, end of year} \times 100}{\text{Total assets at year-end}}$
Return on equity	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$

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"By my signature I confirm all dates and content in this document."

## Mia Markussen

### Adm. direktør

On behalf of: Link Mobility A/S

Serial number: PID:9208-2002-2-013538993867

IP: 80.62.xxx.xxx

2022-08-05 11:36:35 UTC

NEM ID 

## Thomas Martin Berge

### Bestyrelsesmedlem

On behalf of: Link Mobility A/S

Serial number: 9578-5994-4-487892

IP: 109.203.xxx.xxx

2022-08-05 11:59:30 UTC

 bankID 

## Thomas Martin Berge

### Bestyrelsesmedlem

On behalf of: Link Mobility A/S

Serial number: 9578-5994-4-487892

IP: 109.203.xxx.xxx

2022-08-05 12:30:59 UTC

 bankID 

## Niels Henrik B. Mikkelsen

### Statsautoriseret revisor

On behalf of: PricewaterhouseCoopers

Serial number: CVR:33771231-RID:54907958

IP: 83.136.xxx.xxx

2022-08-05 12:40:36 UTC

NEM ID 

## Mia Markussen

### Dirigent

On behalf of: Link Mobility A/S

Serial number: PID:9208-2002-2-013538993867

IP: 80.62.xxx.xxx

2022-08-05 13:30:57 UTC

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Penneo document key: T0HXW-8ZB7M-18T6U-GWCXB-IAOTT-3IXME

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