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## **TwentyThree ApS**

Sortedam Dossering 5D 2200 København N Central Business Registration No 30070860

**Annual report 2017** 

The Annual General Meeting adopted the annual report on 05.06.2018

Chairman of the General Meeting

Name: Amjad Khan

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## **Entity details**

#### **Entity**

TwentyThree ApS Sortedam Dossering 5D 2200 København N

Central Business Registration No: 30070860

Registered in: København

Financial year: 01.01.2017 - 31.12.2017

#### **Executive Board**

Thomas Madsen-Mygdal Steffen Fagerström Christensen

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 Postboks 1600 0900 København C

### Statement by Management on the annual report

The Executive Board have today considered and approved the annual report of TwentyThree ApS for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 05.06.2018

#### **Executive Board**

Thomas Madsen-Mygdal

Steffen Fagerström Christensen

## **Independent auditor's report**

# To the shareholders of TwentyThree ApS Opinion

We have audited the financial statements of TwentyThree ApS for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

## Independent auditor's report

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

## **Independent auditor's report**

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 05.06.2018

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Bjørn Winkler Jakobsen State Authorised Public Accountant Identification number (MNE) mne32127

## **Management commentary**

#### **Primary activities**

The primary actitivies of TwentyThree ApS is to develop and supply tools for visual communication.

#### **Development in activities and finances**

Loss for the year amounts to DKK 686.436, which was expected by management and is considered satisfactory.

The Company continues to invest significantly in internationalization, technological development and organizational development.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

#### **Treasury shares**

The Company owns nominally 6.250 treasury shares which corresponds to 5 % of the total share capital at 31 December 2017. The shares are held as a part of the Company's ongoing growth strategy.

## **Income statement for 2017**

	Notes	2017 DKK	2016 DKK'000
Gross profit		12.297.449	11.935
Staff costs	1	(10.054.248)	(10.387)
Depreciation, amortisation and impairment losses	2	(2.957.223)	(2.293)
Operating profit/loss		(714.022)	(745)
Income from investments in group enterprises		0	174
Other financial income		592	0
Other financial expenses		(273.186)	(182)
Profit/loss before tax		(986.616)	(753)
Tax on profit/loss for the year	3	300.180	298
Profit/loss for the year		(686.436)	(455)
Proposed distribution of profit/loss			
Retained earnings		(686.436)	(455)
		(686.436)	(455)

## **Balance sheet at 31.12.2017**

	Notes	2017 DKK	2016 DKK'000
Completed development projects	_	7.522.567	6.174
Intangible assets	4 _	7.522.567	6.174
Other fixtures and fittings, tools and equipment		1.132.473	1.645
Leasehold improvements	-	89.859	159
Property, plant and equipment	5 _	1.222.332	1.804
Investments in group enterprises		650	0
Deposits	-	50.627	51_
Fixed asset investments	6 _	51.277	51
Fixed assets	-	8.796.176	8.029
Trade receivables		4.649.026	3.414
Receivables from group enterprises		2.036.562	487
Deferred tax		0	410
Other receivables		398.168	324
Prepayments	-	448.203	0
Receivables	-	7.531.959	4.635
Cash	-	46.589	294
Current assets	-	7.578.548	4.929
Assets	<u>-</u>	16.374.724	12.958

## **Balance sheet at 31.12.2017**

	<u>Notes</u>	2017 DKK	2016 DKK'000
Contributed capital		125.000	125
Reserve for development expenditure		4.292.872	2.264
Retained earnings		(3.264.183)	(549)
Equity		1.153.689	1.840
Deferred tax		839.830	0
Provisions		839.830	0
Finance lease liabilities		38.041	164
Non-current liabilities other than provisions		38.041	164
Current portion of long-term liabilities other than provisions		87.459	184
Bank loans		4.537.298	1.000
Trade payables		1.374.519	1.255
Payables to group enterprises		38.577	0
Other payables		2.240.258	2.159
Deferred income		6.065.053	6.356
Current liabilities other than provisions		14.343.164	10.954
Liabilities other than provisions		14.381.205	11.118
Equity and liabilities		16.374.724	12.958
Unrecognised rental and lease commitments	7		
Contingent liabilities	8		
Mortgages and securities	9		

## Statement of changes in equity for 2017

		Reserve for		
	Contributed	development	Retained	
	capital	expenditure	earnings	Total
-	DKK	DKK	DKK	DKK
Equity				
beginning of year	125.000	2.264.396	(549.271)	1.840.125
Profit/loss for the year	0	2.028.476	(2.714.912)	(686.436)
Equity end of vear	125.000	4.292.872	(3.264.183)	1.153.689

## **Notes**

	2017	2016
	<u>DKK</u>	DKK'000
1. Staff costs		
Wages and salaries	9.279.971	9.863
Other social security costs	174.637	218
Other staff costs	599.640	306
	10.054.248	10.387
Average number of employees	24	27
	2017	2016
	DKK	DKK'000
2. Depreciation, amortisation and impairment losses		
Amortisation of intangible assets	2.221.047	1.582
Depreciation of property, plant and equipment	736.176	711
	2.957.223	2.293
	2017	2016
	DKK	DKK'000
3. Tax on profit/loss for the year		
Change in deferred tax for the year	1.249.820	(144)
Adjustment concerning previous years	0	(154)
Refund in joint taxation arrangement	(1.550.000)	0
	(300.180)	(298)

### **Notes**

	Completed develop- ment projects DKK
4. Intangible assets	
Cost beginning of year	10.743.700
Additions	3.569.793
Cost end of year	14.313.493
Amortisation and impairment losses beginning of year	(4.569.879)
Impairment losses for the year	(2.221.047)
Amortisation and impairment losses end of year	(6.790.926)
Carrying amount end of year	7.522.567

The Company's development projects relate to the Company's product, and as such is an integral part of the business strategy and management's future expectations.

	Other fixtures and	
	fittings,	Leasehold
	tools and	improve-
	equipment	ments
	DKK	DKK
5. Property, plant and equipment		
Cost beginning of year	4.426.238	354.473
Additions	153.873	0
Disposals	(1.366.816)	0
Cost end of year	3.213.295	354.473
Depreciation and impairment losses beginning of the year	(2.781.393)	(194.683)
Impairment losses for the year	(666.245)	(69.931)
Reversal regarding disposals	1.366.816	0
Depreciation and impairment losses end of the year	(2.080.822)	(264.614)
Carrying amount end of year	1.132.473	89.859
Recognised assets not owned by entity	266.253	<u> </u>

#### **Notes**

6. Fixed asset inverse Cost beginning of year Additions Cost end of year				Investments in group enterprises DKK  0 650	Deposits
Carrying amount e	end of year			650	50.627
Investments in	Registered in	Corpo- rate <u>form</u>	Equity inte- rest %	Equity DKK	Profit/loss DKK
group enterprises comprise: TwentyThree Inc.	USA	Inc.	100,0	30.951	30.331
7. Unrecognised re	ental and lease comi	mitments		2017 DKK	2016 <u>DKK'000</u>
Hereof liabilities und	ler rental or lease agre	ements until m	aturity in tot	al <b>1.808.491</b>	3.226

#### 8. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which Bootstrapping ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2013 for income taxes etc for the jointly taxed entities, and from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The total known net liability of the jointly taxed entities under the joint taxation arrangement is evident from the administration company's financial statements.

#### 9. Mortgages and securities

The Company's bank has posted a payment guarantee on the amount of DKK 1.229.291 and DKK 148.574 which relates to deposit for the Company's premises.

## **Accounting policies**

#### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue, cost of raw materials and consumables and external expenses.

#### Revenue

Revenue from the sale of services is recognized linearly over the contract period. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Costs of raw materials and consumables

Costs of raw materials and consumables comprise costs directly related to revenue.

## **Accounting policies**

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises received dividens from investments and profit/loss from the sale of investments in group enterprises.

#### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### Intellectual property rights etc

Intellectual property rights etc comprise development projects completed.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling

### **Accounting policies**

the costs incurred is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects, protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation period used are 5 years.

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Leasehold improvements

3-5 years

Other fixtures and fittings, tools and equipment

3-5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Investments in group enterprises**

Investments in group enterprises are measured at cost and are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

## **Accounting policies**

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.