

**Annual report 2017**  
**Statoil Refining Denmark A/S**  
**Melbyvej 17, 4400 Kalundborg**

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**CVR no. 29 97 58 84**

The annual report has been presented and approved  
at the Company's annual general meeting

Copenhagen 16 May 2018



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Niklas Korsgaard Christensen  
chairman

## Contents

	Page
Statement by the Board of Directors and the Executive Board	3
Independent auditor's report	4
Company details	7
Management's review	8
Financial highlights	17
Income statement	18
Balance sheet	19
Statement of changes in equity	21
Notes	22

## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Statoil Refining Denmark A/S for the financial year 1 January – 31 December 2017.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2017 and of the results of the Company's operations for the financial year 1 January – 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's activities and financial matters, of the results for the year and of the Company's financial position.

We recommend that the annual report be approved at the annual general meeting.


Hedehusene 7 May 2018

CEO:

  
Jofrid Tone Klokkehaug

Board of Directors:

  
Torben Haurum  
chair

  
Lars Rosenløv Jensen

  
Hanne Smedvig

  
Børje Eikemo

  
Svein Harald Storli

  
Annette Munch

  
Mikkel Pagh

## **Independent auditor's report**

To the shareholders of Statoil Refining Denmark A/S:

### **Opinion**

We have audited the financial statements of Statoil Refining Denmark A/S for the financial year 1 January – 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January – 31 December 2017 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company, cease operations or has no realistic alternative but to do so.



## Independent auditor's report

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Independent auditor's report

### Statement on the Management's review

Management is responsible for Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not identify any material misstatement of the Management's review.

Copenhagen 7 May 2018

KPMG

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98



Lau Bent Baun

State Authorised

Public Accountant

mne 26708



Morten Høgh-Petersen

State Authorised

Public Accountant

mne 34283

## Company details

### Name and address

Statoil Refining Denmark A/S  
Melbyvej 17  
4400 Kalundborg  
Denmark  
CVR no.: 29 97 58 84  
Financial year: 12

### Board of Directors

Torben Haurum, chair  
Lars Rosenløv Jensen  
Hanne Smedvig  
Svein Harald Storli  
Børje Eikemo  
Mikkel Pagh  
Annette Munch

### CEO

Jofrid Tone Klokkehaug

### Parent company

Statoil Danmark A/S  
Melbyvej 10  
4400 Kalundborg  
Denmark  
Ownership: 100%  
CVR no. 56 15 14 19

### Auditors

KPMG  
Statsautoriseret Revisionspartnerselskab  
Dampfærgevej 28  
2100 København Ø  
Denmark  
CVR no. 25 57 81 98



### Company business model

Statoil Refining Denmark A/S is the largest refinery in Denmark processing approx. 5.5 million tonnes of raw material per year. Crude oil, condensates and other raw materials are refined into gas, naphtha, gasoline, diesel, heating oil and fuel oil. The refinery's processing plant configuration allows for a certain flexibility, enabling product output optimization towards market demand and margin development through optimizing crude and condensate mix. The refinery is also successful in optimizing output towards high value products such as low aromatic diesel for the Swedish market. The plant has access to a tank capacity of approximately 1.2 million m3.



Jofrid Tone Klokkehaug, CEO

Statoil Refining Denmark A/S receives all raw materials by cargo and part of the refined products are also transported by cargo from Kalundborg. The refinery owns and operates a Pier facility with about 625 ships arriving each year.

The refinery is connected to a terminal in Hedehusene where two pipelines transport gasoline and diesel.

The refined products are primarily sold in Denmark, but the company also exports products to other parts of Scandinavia and Northwest Europe. All product sales are wholesale to other companies in the oil industry.

### Financial and operational business risk

The refinery business is continuously challenged by large fluctuations in margins. Therefore, forecasts about future results always include a considerable degree of uncertainty. Refinery supply from various regions, fluctuations in demand, shut down cycles, and shut down timing in relation to margin fluctuations all affect profitability. In order to increase robustness in financial performance, Statoil Refining Denmark A/S has developed a strategy for a sustainable future where safe and profitable operations are key.

Exposure related to price fluctuations on stock of crude, condensate and products are mitigated through a hedging policy. Products and raw material above operational stock are hedged.

Statoil Refining Denmark A/S is subject to foreign exchange rate exposure primarily related to USD as crude, condensate and products are traded in USD but paid in various currencies, primarily USD and DKK. Operational costs are primarily in DKK. USD exchange rate exposure is not hedged.

### Primary activities in 2017

2017 was a good year for Statoil Refining Denmark A/S with stable and high production. Plant regularity ended at 99.7% in 2017, the highest ever. The company processed 5.5 million tonnes of raw materials compared to 5.0 million tonnes in 2016, which was affected by a major planned shutdown.



In 2017 Statoil Refining Denmark A/S initiated investments of approximately DKK 200 million in modification projects to increase the refinery's safety, value creation, environmental performance and technical integrity.

Up until 2017 Statoil Refining Denmark A/S produced approximately 2/3 of its steam consumption and imported the remaining part.



In December 2017 Statoil Refining Denmark A/S started the refinery's own steam production. This setup replaces current coal based steam supply from 2018 and enables Statoil Refining Denmark A/S to produce steam based on natural gas. This change will also enable the use of natural gas rather than propane for heating purposes in the production.

For Statoil Refining Denmark A/S to continue strengthening its position in the future refinery market, the refinery has a dedicated tank program for renovating and expanding our total tank capacity. In 2017 the renovation of crude tank 1361 was completed and the capacity increased.

In addition, an upgrade of the pier facilities was completed with new walkways and dolphins to ensure ships are moored in a safe and efficient manner.

In September 2017 operator responsibility of the terminals in Kalundborg and Hedehusene returned to Statoil Refining Denmark A/S. The terminals have been operated by Statoil Fuel & Retail since the demerger in 2010, but still owned by Statoil Refining Denmark A/S.



New employees Hedehusene and Kalundborg terminal



## Financial results in 2017

In 2017, Statoil Refining Denmark A/S delivered a result after tax of DKK 1,015 million compared with DKK 346 million in 2016. The financial result is considered very satisfactory for the company.

The 2017 result is affected by high refinery margins and a record high regularity of 99.7% compared with 83.7% in 2016, in which regularity was affected by a major planned shutdown.

The standard Northwest European product flows continued for 2017 with gasoline being exported from the region and distillate being imported. In 2016 profit was reduced by weak gasoline and distillate margins due to oversupply. However, in 2017 both in Northwest Europe as well as the world in general, gasoline and distillates became more balanced, thus increasing margins in both products. 2017 also saw a significant increase in North Sea crude prices. North Sea Crude traded in a range from 45.60 USD/BBL to 66.67 USD/BBL while the USD weakened over the year decreasing from 7.05 to 6.21 DKK/USD. Crude prices were relatively consistent for the first three quarters of the year and then, as the market fundamentals became more balanced, year-end prices increased somewhat.

The refinery has been able to continue its efficiency focus and reduce expenses compared to previous years. Operating costs are continuously reduced in line with plan and cost efficiency initiatives will continue to be a management priority, supported by LEAN measures, becoming part of the company culture.



Kalundborg refinery in operation.

As routine, assessments are made on whether the carrying value of assets reflect a correct valuation according to the company's accounting principles. The calculations include the development in crude oil prices, the US dollar exchange rate, investments, costs, energy tax and duties along with margin expectations.

In the financial year 2017, these assessments led to:

- an impairment reversal (gain), of previous years writedowns of the Refinery of DKK 235 million in Q4
- write-up of part of the deferred tax asset from DKK 224 million in 2016 to DKK 282 million in 2017

#### Dividend

The Company's equity amounted to DKK 3,770 million at 31 December 2017 (2016: DKK 3,955 million). The solvency ratio was 57% at 31 December 2017. As intended, the solvency ratio is still considered to be at a high and solid level. At the annual general meeting, it is proposed that dividends of DKK 700 million be distributed to shareholders which the management consider appropriate. The proposed dividend will reduce equity to DKK 3,070 million. The solvency ratio will be 52% after dividend pay-out, which is assessed as sufficient coverage by management.

#### Events after the balance sheet date

No material events have occurred after the balance sheet date.

#### Outlook

A positive result for the coming period is expected.

The European refining industry is, in a long-term perspective, challenged with decline in regional demand driven by gradual change towards higher energy efficiency and increased use of renewable energy. Refinery margins are therefore expected to continue to be subject to a highly competitive market environment.

In addition, price and margin fluctuations will continue to occur caused by temporary changes in the supply and demand balance and the cyclic and volatile nature of the industry.

The challenging market conditions require continued efforts to adapt. Statoil Refining Denmark A/S improves operations over time by focused value uplift initiatives. A program to increase value creation, focus on better choice of raw material and upgrade of the sales portfolio. These initiatives have been successful over the last years but the competitive environment requires continued development.

IMO (International Maritime Organization) has decided to reduce Sulphur in marine fuels from 3.5 to 0.5 wt. % Sulphur from 2020. Statoil Refining Denmark A/S will study this development and identify possibilities to change mode of operation to produce the new product specification.

#### Sustainability report

Statoil Group's strategy is to position itself as an energy company committed to long-term value creation in a low carbon future. It can be summarized as "Always safe, high value and low carbon".

Our sustainability priorities are as follow:



- Safeguarding people, the environment and assets
- Conducting our business with integrity and transparency
- Responding to climate change
- Managing our environmental impact
- Creating value for our employees and our society
- Respecting human rights

Each year Statoil Group also submits a sustainability report and Statoil Refining Denmark A/S is leaning on the Group report according to Danish Financial Statements Act §99a. The report for 2017 can be found at:

<https://www.statoil.com/content/dam/statoil/documents/sustainability-reports/statoil-sustainability-report-2017.pdf>

### Safeguarding people, the environment and assets

Statoil Group has an ambition to be an industry leader in safety and security in the energy industry and we believe that all accidents related to people, environment and assets can be prevented.

Safe operations form part of Statoil Refining Denmark A/S' strategy for a sustainable future. Safe operations are achieved by a strong safety & security culture, environmental consciousness in our operation, and a high level of technical integrity.

In 2017 we have worked on a wide range of initiatives intended to improve our safety results. Safety training, risk awareness and safety management is incorporated in all our work processes. Awareness campaigns, safety dialogues, observation programs are just some of the tools provided by the Safety & Security Unit to maintain and continuously develop a strong safety and security culture.

In 2017 we have improved our technical integrity through the execution of various projects.

In 2017, the Statoil Group launched the "I am safety" initiative directed at strengthening personal commitment to safety by increasing engagement, visibility and awareness of relevant safety and security factors.



For Statoil Refining Denmark A/S the total recordable injuries per million hours worked (TRIF) was 15,0 in 2017 compared to 6.8 in 2016. This result is not satisfactory and efforts to prevent injury will continue.



Statoil Refining Denmark A/S had no serious personal incidents in 2017. We had one serious process related incident in 2017 due to a gas leak.

Security is also a key issue. In Statoil Refining Denmark A/S security risk is systematically assessed on a continuous basis in order to achieve effective and proportionate security risk management.

#### **Conducting our business with integrity and transparency**

Statoil Group believes that the ability to create value depends on applying high ethical standards to create a trust-based relationship with our people, our owners, our business partners and our communities. We are committed to complying with applicable laws, act in an ethical, sustainable and socially responsible manner, practice good corporate governance and respect internationally recognized human rights principles.

Statoil's Code of Conduct (the Code) reflects our values and the commitment to high ethical standards in our business activities. A detailed description can be found in Statoil Code of Conduct:

[https://www.statoil.com/content/dam/statoil/documents/ethics/Statoil-Code-of-Conduct-\(5-Jan-2016\).pdf](https://www.statoil.com/content/dam/statoil/documents/ethics/Statoil-Code-of-Conduct-(5-Jan-2016).pdf)

#### **Responding to climate change and managing our environmental impact**

The Statoil Group actively works to reduce climate emissions and strive to be recognized as the most carbon-efficient oil and gas producer.

The annual audit of the energy management system in 2017 for Statoil Refining Denmark A/S went very well and it was also verified that Statoil Refining Denmark A/S complies with the requirements of the energy efficiency agreement with DEA (Danish Energy Agency).



Every year, Statoil Refining Denmark A/S submits an annual sustainability report, which includes information on the Refinery's energy consumption, energy efficiency and environmental performance.

For a detailed description of Safety & Sustainability measures please refer to Statoil Refining Denmark A/S' sustainability report for 2017:

<https://www.statoil.com/en/where-we-are/denmark/green-account-reports.html>

### Creating value for our employees and for society

The Statoil Group has a global people policy in place intended to create a caring and inspiring working environment, value diversity and to promote equal opportunities for all employees. Part of Statoil Refining Denmark A/S' strategy for a sustainable future encompasses Statoil as an attractive place to work. A high level of competency, an excellent working environment and a committed LEAN culture are prioritized means to achieve this. Statoil Refining Denmark A/S has a people policy which describes policies for recruitment, working environment, pension, insurance, staff benefits, training & education, working hours, holiday & leave, health & illness, travel etc.

The intentions in our people policy are supported by Statoil Group's company values; Courageous, Open, Collaborative and Caring



Every year a Global People Survey is conducted with the purpose of measuring the overall employee wellbeing in the company. The survey is anonymous and evaluates many different parameters such as engagement, competence development, performance, workload,

influence, trust in management, conflict handling, teamwork, health etc. The results of the survey are actively used to determine goals and focus areas for the Company as well as for each department in order to continuously improve employee wellbeing. In 2017, people engagement has been chosen as a focus area for Statoil Refining Denmark A/S.

Statoil Refining Denmark A/S is committed to encouraging apprentices develop their technical skills and has an active policy of taking in apprentices. In 2017 the company had 9 apprentices, of which 6 were hired during the year.

In 2017 Statoil Refining Denmark A/S also awarded a scholarship to student Emil Nørgård Nielsen from Allikeland High School in Kalundborg for his impressive skills and for having achieved the highest exam grade average.

Statoil Refining Denmark A/S sponsors local initiatives within sport and culture. We arrange neighbour meetings and participate actively in Kalundborg Recruiting Alliance and are member of Kalundborg Symbiosis.

Statoil Refining Denmark A/S also participate in "Event pool – Liv i Kalundborg". Members are Kalundborg Municipality, Kalundborg Business Council, Novo Nordisk A/S, Kalundborg Utility, National Oilwell Varco, Alfa Nordic and Statoil Refining Denmark A/S. The purpose of the initiative is to fund events that contribute to making Kalundborg an attractive place to work and live and make new citizens of all nationalities feel at home in Kalundborg.



Every year the Statoil Foundation awards the Statoil prize. The purpose of the Statoil prize is to support and promote initiatives that benefit society. The initiatives may be of a national, social, scientific, commercial, or human nature. In March 2018, the Statoil prize was awarded to



associate professor and head of research Dr Colin A. Stedmon, Technical University of Denmark, for his internationally recognised research work in the field of chemical oceanography. Colin Stedmon's broad expertise reflects his combination of experimental, field and modelling studies in many different research areas (physical, chemical and biological oceanography) across national institutions.

In September 2017, the Condensate prize was awarded for the 22<sup>nd</sup> time. The aim of the prize is to acknowledge an enthusiast, who has demonstrated extraordinary efforts within sport, culture or similar in Kalundborg municipality. This year, the Condensate Prize was awarded to Dorthe Rasmussen, Chairman of the Buerup Beboerforening (Buerup Residents Association). For many years, Dorthe has been working on a voluntary basis to make Buerup a good place to live especially for children and young people in the area.

### Respect human rights

Statoil Refining Denmark A/S works systematically to secure contractors and subcontractors' compliance with rules and regulations on employee social conditions and human rights. Training on site as well as e-learning courses have been established and a Supplier Declaration is sent out with all waivers and contracts. Further, knowledge sharing among plants on contractor and subcontractor findings is facilitated.

Statoil Refining Denmark A/S wish to ensure a diverse workforce with equal career opportunities for all talents by attracting, recruiting and retaining people of both genders without prejudice to age, ethnic origin, sexual, religious and political orientation and likewise. Equality of gender is practiced through remuneration policy and personal development plans.



With reference to Danish Financial Statements Act §99b Statoil Refining Denmark A/S aim to increase the number of female representatives in management to at least 30 % and female representatives on the Board of Directors to at least 20 % by the end of 2018 (employee representatives not included as stated in §99b).

Status on female representatives as of December 2017:

- Total number of representatives in management: 32
- Share of female representatives in management: 25 %
- Share of female representatives in senior management: 50 %
- Total number of representatives in the Board of Directors: 5
- Share of female representatives on the Board of Directors: 20 %
- Share of female employee representatives in the Board of Directors: 50%

At the General Assembly in May 2018 two representatives on the Board of Directors are expected to be replaced by new representatives, bringing the number of female representatives up to 2 out of 5.

In 2017, Statoil Refining Denmark A/S employed an average of 334 full time employees. The overall percentage of women in Statoil Refining Denmark A/S was 12 %, covering 3 % of female technicians and 19 % female salaried staff. Lack of female candidates and/or lack of open management positions in the period up until the end of 2018 may impede reaching the target share of female representatives in management of at least 30%.

The Board of Directors and management will actively work to ensure that qualified candidates of both genders are treated equally. Measures are continuously made to ensure that women have equal opportunities in pursuing management roles. Monitoring of the goals will be assessed annually by the Board of Directors, to continuously assess if they are still realistic and sufficiently ambitious.

#### **Annual report of Statoil ASA**

Statoil Refining Denmark A/S is included in the annual report of its ultimate parent company:

Statoil ASA  
Forusbeen 50  
N-4035 Stavanger  
Norway

The annual report of Statoil ASA can be found at:

<https://www.statoil.com/en/investors.html.html#annual-reports>

## Financial highlights

<i>DKK m</i>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Revenue	20,910	15,978	19,447	25,501	29,571
Ordinary operating profit/loss	1,033	460	993	-1,380	-1,706
Profit/loss from financial income and expenses	-29	24	-46	-82	73
Profit/loss before tax	1,004	484	947	-1,462	-1,633
Tax on profit/loss for the year	11	-138	162	-250	71
Profit/loss for the year	1,015	346	1,109	-1,712	-1,563
Total assets	6,557	6,095	5,710	3,754	5,005
Equity	3,770	3,955	3,609	1,138	1,173
Investment in property, plant and equipment	163	537	310	606	136
Average number of full-time employees	329	335	362	383	395

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Financial Ratios 2015".

The financial ratios have been calculated as follows:

### Key figures

	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Operating margin <i>Operating profit/loss x 100 / Revenue</i>	5%	3%	5%	-5%	-6%
Return on invested capital <i>Operating profit/loss x 100 / Average invested capital</i>	27%	12%	42%	-37%	-34%
Return on equity <i>Profit/loss for the year x 100 / Average equity</i>	26%	9%	47%	-146%	-57%
Solvency ratio <i>Equity at year end x 100 / Total equity and liabilities at year end</i>	57%	65%	63%	30%	23%

# Financial statements 1 January – 31 December

## Income statement

DKK'000

Note		2017	2016
2	Revenue	20,910,231	15,977,883
	Production costs	-19,784,083	-15,469,086
	Gross income / loss	<b>1,126,148</b>	<b>508,797</b>
	Administrative expenses	-142,428	-119,170
5	Other operating income	49,187	70,680
	Operating income / loss	<b>1,032,907</b>	<b>460,307</b>
6	Financial income	16,187	38,881
7	Financial expenses	-45,471	-15,134
	Income / loss before tax	<b>1,003,623</b>	<b>484,054</b>
8	Tax on profit / loss for the year	11,008	-138,486
9	Income / loss for the year	<b>1,014,631</b>	<b>345,568</b>



**Financial statements 1 January – 31 December**  
**Balance sheet**  
DKK'000

Note		2017	2016
	<b>Assets</b>		
	Non-current assets		
10	Intangible assets		
	Software	13,455	19,237
11	Property, plant and equipment		
	Land	64,427	64,427
	Buildings, plant and machinery	1,351,093	1,163,239
	Assets under construction	131,586	79,599
		1,547,106	1,307,265
	Other non-current assets		
8	Deferred tax asset	281,500	223,500
	<b>Total non-current assets</b>	<b>1,842,061</b>	<b>1,550,002</b>
	Current assets		
	Inventories		
	Raw materials and consumables	795,636	532,613
	Finished goods and goods for resale	945,508	683,274
		1,741,144	1,215,887
	Receivables		
	Trade receivables	1,080,567	855,507
	Intercompany receivables	1,890,357	2,469,376
	Other receivables	809	1,808
	Prepayments	2,211	2,471
		2,973,944	3,329,162
	Cash at bank and in hand	0	0
	<b>Total current assets</b>	<b>4,715,088</b>	<b>4,545,049</b>
	<b>TOTAL ASSETS</b>	<b>6,557,149</b>	<b>6,095,051</b>

# Financial statements 1 January – 31 December

## Balance sheet

DKK'000

Note		2017	2016
	<b>Equity and liabilities</b>		
	Equity		
12	Share capital	1,288,200	1,288,200
	Retained earnings	1,781,364	1,466,733
	Proposed dividends for the financial year	700,000	1,200,000
		<b>3,769,564</b>	<b>3,954,933</b>
13	Non-current liabilities		
	Non-current asset retirement obligation provisions	489,122	505,614
		<b>489,122</b>	<b>505,614</b>
	Current liabilities		
	Trade payables	507,612	272,438
	Intercompany payables	1,425,427	1,156,122
	VAT and taxes payable	287,250	148,514
	Other payables	73,869	50,741
	Prepayments received from customers	4,305	6,689
		<b>2,298,463</b>	<b>1,634,504</b>
	<b>Total liabilities</b>	<b>2,787,585</b>	<b>2,140,118</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>6,557,149</b>	<b>6,095,051</b>
3	Specification of salaries and social costs		
4	Fees to auditors		
14	Contractual obligations, contingencies, etc.		
15	Related party disclosures		



# Financial statements 1 January – 31 December

## Statement of changes in equity

DKK'000

	Share capital	Retained earnings	Proposed dividend	Total equity
Equity at 1 January 2017	1,288,200	1,466,733	1,200,000	3,954,933
Distributed dividend	0	-700,000	-500,000	-1,200,000
Transferred to development costs reserve	0	0	0	0
Transferred over the [profit appropriation/distribution of loss]	0	1,014,631	0	1,014,631
Exchange rate adjustment, foreign subsidiary	0	0	0	0
Value adjustment of hedging instruments:	0	0	0	0
Value adjustment for the year	0	0	0	0
Value adjustments reclassified to the income statement	0	0	0	0
Tax on items under equity	0	0	0	0
Equity at 31 December 2017	1,288,200	1,781,364	700,000	3,769,564

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies

The annual report for 2017 has been prepared in accordance with the provisions applying to reporting class C large entities under the Danish Financial Statements Act.

As from 1 January 2016, the Company has implemented Act no. 738 of 1 June 2015.

The changes have no monetary effect on the income statement or the balance sheet for 2017 or for the comparative figures. Apart from the above, the accounting policies used in the preparation of the financial statements are consistent with those of last year.

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The financial statements and cash flow statement of Statoil Refining Denmark A/S are included in the consolidated financial statements of Statoil ASA, Stavanger, Norway.

#### Recognition and measurement

Income is recognized in the income statement as earned, including value adjustments of financial assets and liabilities. All costs, depreciation, amortization and impairment losses are also recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the Company and the cost can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that the future economic benefits will flow from the Company and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described below.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognized in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies which have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose is recognised in the income statement as financial income or financial expenses.

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies (continued)

##### Derivative financial instruments

On initial recognition, derivative financial instruments are recognized in the balance sheet at cost and subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are recognized as other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments designated as or qualifying for recognition as a fair value hedge of a recognized asset or liability are recognized in the income statement together with changes in the fair value of the hedged asset or liability.

Changes in the fair value of derivative financial instruments designated as or qualifying for recognition as a hedge of future transactions are recognised as other receivables or other payables and in equity until the realisation of the hedged transactions. If the future transaction results in the recognition of assets or liabilities, amounts that were previously recognised in equity are transferred to the cost of the assets or liabilities. If the future transaction results in income or costs, amounts that were previously recognised in equity are transferred to the income statement for the period when the hedged item affects the income statement.

For derivative financial instruments not qualifying for treatment as hedging instruments, changes in fair value are recognised in the income statement on an ongoing basis.

### Income statement

#### Revenue

Income from the sale of oil products is recognised in revenue at the date of delivery if the income can be measured reliably and is expected to be realised. Revenue is measured exclusive of VAT and taxes and less discounts granted in connection with the sale.

#### Production costs

Production costs comprise costs, including wages and salaries and depreciation and amortisation incurred in generating revenue for the year. Production costs also comprise energy costs, freight costs, purchased services and maintenance costs that do not qualify for recognition as an asset in the balance sheet.

#### Administrative expenses

Administrative expenses comprise expenses incurred during the year for management and administration of the Company, including expenses for administrative staff, management, office premises and office expenses, etc., and depreciation of equipment for administrative purposes.

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies (continued)

##### Other operating income and costs

Other operating income and costs comprise items secondary to the primary activities of the Company, including gains and losses on the disposal of intangible assets and property, plant and equipment.

##### Financial income and expenses

Financial income and expenses comprise interest income and expense. Realised and unrealised gains and losses on receivables, payables and transactions denominated in foreign currencies are included as a separate item in the income statement. Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

##### Tax on profit/loss for the year

Tax for the year comprising current tax for the year, deferred tax provisions and tax relating to previous years is recognised in the income statement. Tax on entries directly in equity are recognised in equity.

Provisions for deferred tax comprise the differences between carrying amounts and tax values measured according to the balance sheet liability method at the tax rate applicable at the balance sheet date. Deferred tax may be an asset but is solely included in the financial statements as such if it is considered certain that the amount can be utilised within the foreseeable future.

The entities in the Statoil Danmark Group are jointly taxed. The Danish entities which Statoil Danmark A/S' parent company Statoil ASA controls are also included in the joint taxation.

The computed corporation tax is distributed between the jointly taxed entities in accordance with the full distribution method.

#### Balance sheet

##### Software

Intangible assets are initially recognised at cost and subsequently measured at cost less accumulated amortization and depreciation.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use.

Amortisation and depreciation are recognised on a straight-line basis over the expected useful life of the assets, taking into account any residual value. The expected useful life and residual value are determined based on past experience and expectations of the future use of the assets.

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies (continued)

The basis of the depreciation is calculated on the basis of the cost less the residual value and impairment losses.

##### Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated. The basis of depreciation is cost less expected residual value after the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use. In connection with large refinery projects, cost comprises costs of materials, components, sub suppliers, direct cost of labour and a share of indirect production overheads comprising costs for own workforce.

Interest expenses on loans to finance the production of property, plant and equipment relating to the production period are included in cost. All other borrowing costs are recognised in the income statement.

Depreciation is provided on a straight-line basis based on the estimated useful lives of the assets:

Buildings and storage tanks (incl. ARO)	20–50 years
Plant and machinery	10–20 years
Fixtures and fittings, tools and equipment	4–10 years

Depreciation is recognised as production costs based on the use of the assets.

Impairment tests are conducted of property, plant and equipment when there is an indication that they may be impaired. The impairment test is conducted for each asset or group of assets, respectively. Write-down is made to the higher of the value in use and the net selling price (recoverable amount) of the asset or group of assets if this is lower than the carrying amount.

##### Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment is subject to a quarterly test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies (continued)

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the forecast cash flows from the disposal of the asset or the group of assets after the end of the useful life.

##### Asset retirement obligations (ARO)

Provisions for ARO costs are recognised when Statoil has an obligation (legal or constructive) to dismantle and remove a facility or an item of property, plant and equipment and to restore the site on which it is located, and when a reliable estimate of that liability can be made. The amount recognised is the present value of the estimated future expenditures determined in accordance with local conditions and requirements. Cost is estimated based on current regulations and technology, considering relevant risks and uncertainties. The discount rate used in the calculation of the ARO is a risk-free rate based on the applicable currency and time horizon of the underlying cash flows, adjusted for a credit premium which reflects Statoil's own credit risk. Normally an obligation arises for a new facility, such as an oil and natural gas production or transportation facility, upon construction or installation.

An obligation may also crystallise during the period of operation of a facility through a change in legislation or through a decision to terminate operations, or be based on commitments associated with Statoil's ongoing use of pipeline transport systems where removal obligations rest with the volume shippers. The provisions are classified under provisions in the balance sheet. Some of the refining and process plants are deemed to have indefinite lives. Consequently, no ARO has been recognised for these assets.

When a provision for ARO costs is recognised, a corresponding amount is recognised to increase the related item of property, plant and equipment and is subsequently depreciated as part of the costs of the facility or item of property, plant and equipment. Any change in the present value of the estimated expenditure is reflected as an adjustment to the provision and the corresponding item of property, plant and equipment.

##### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries and indirect production overheads. Indirect production overheads comprise indirect materials and wages and salaries as well as the maintenance of

## Financial statements 1 January – 31 December

### Notes

#### 1. Accounting policies (continued)

depreciation of production machinery, buildings and equipment as well as factory administration and management.

The net realisable value of inventories is calculated as the selling price less costs of completion and costs necessary to make the sale.

#### Receivables

Receivables are measured at amortised cost, usually corresponding to nominal value. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis. Write-down for expected losses on trade receivables is made to net realisable value.

#### Prepayments

Prepayments comprise costs incurred concerning subsequent financial years. Prepayments are measured at amortised cost, usually corresponding to nominal value.

#### Cash at bank and in hand

Cash at bank and in hand comprise cash and unrestricted bank deposits.

#### Equity

Proposed dividends are recognized as a liability at the date on which they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

#### Liabilities other than provisions

Trade payables and payables to group entities as well as other payables are measured at amortised cost, usually corresponding to the nominal value.

#### Deferred income

Deferred income comprise payments received regarding subsequent financial years. Deferred income is measured at amortised cost, usually corresponding to nominal value.

#### Segmentation

Segment information is provided on business segments and geographical markets. The segment information is in line with the Company's accounting policies, risks and internal financial management.



## Notes

DKK'000

(continued)

	2017	2016
2 Revenue		
Domestic sales of oil products	8,785,623	8,218,052
Export sales of oil products	12,124,608	7,759,831
	<b>20,910,231</b>	<b>15,977,883</b>
3 Specification of salaries and social costs:		
Wages and salaries	226,238	246,640
Pensions	21,061	21,379
Other social security costs	4,760	4,680
	<b>252,059</b>	<b>272,699</b>
Remuneration of company management, the Executive Board and the Board of Directors is included in staff costs. With reference to section 98B (3) of the Danish Financial Statements Act, remuneration to company management is not disclosed.		
Average number of full-time employees	<b>329</b>	<b>335</b>
4 Fees to auditors appointed at the general meeting, KPMG		
Statutory audit services	680	680
Other assurance engagements	73	73
Other services	15	15
	<b>768</b>	<b>768</b>
5 Other operating income		
Service and rental income	49,187	70,680
	<b>49,187</b>	<b>70,680</b>



## Notes

DKK'000

(continued)

	2017	2016
6 Financial income		
Exchange rate income from other group entities	5,690	25,427
Financial income from group entities	1,298	11,162
Other financial income	9,199	2,292
	<b>16,187</b>	<b>38,881</b>
7 Financial expenses		
Exchange rate expenses to group entities	-28,727	0
Interest expenses to group entities	-3,661	-3,404
Interest component, asset retirement obligation	-8,071	-10,931
Other financial expenses	-5,012	-799
	<b>-45,471</b>	<b>-15,134</b>
8 Tax on profit for the year		
Deferred tax at 1 January	223,500	337,600
Adjustment for the year of deferred tax	58,000	-114,100
Deferred tax at 31 December	<b>281,500</b>	<b>223,500</b>
Tax prior year	-7,791	-262
Tax on profit for the year	<b>54,783</b>	<b>24,648</b>
9 Proposed profit appropriation		
Proposed dividends for the financial year	700,000	1,200,000
Retained earnings	314,631	-854,432
	<b>1,014,631</b>	<b>345,568</b>

## Notes

DKK'000

(continued)

	<b>Software</b>
10 Intangible assets	
Cost at 1 January 2017	56,534
Additions	218
Disposals	0
Transferred from assets under construction	0
Cost at 31 December 2017	56,752
Amortisation and impairment losses at 1 January 2017	37,297
Amortisation	6,000
Amortisation and impairment losses at 31 December 2017	43,297
<b>Carrying amount at 31 December 2017</b>	<b>13,455</b>

	<b>Land</b>	<b>Buildings, plant and machinery</b>	<b>Assets under con- struction</b>	<b>Total</b>
11 Property, plant and equipment				
Cost at 1 January 2017	64,427	10,403,519	79,601	10,547,547
Additions	0	49,248	113,490	162,738
Retirements	0	-384	-2	-386
Transferred	0	61,503	-61,503	0
Cost at 31 December 2017	64,427	10,513,886	131,586	10,709,899
Depreciation and impairment losses at 1 January 2017	0	9,240,280	2	9,240,282
Depreciation	0	157,701	-2	157,699
Impairment reversal	0	-234,910	0	-234,910
Disposals	0	-278	0	-278
Depreciation and impairment losses at 31 December 2017	0	9,162,793	0	9,162,793
<b>Carrying amount at 31 december 2017</b>	<b>64,427</b>	<b>1,351,093</b>	<b>131,586</b>	<b>1,547,106</b>

Asset Retirement Obligation (ARO) – carrying amount DKK 392,670 thousand is included in 'Buildings, plant and machinery'.

## Notes

DKK'000

(continued)

- 12 Changes in the share capital during the past five years are specified as follow:

	2017	2016	2015	2014	2013
10,000 shares of DKK 1,000	0	0	0	0	10,000
90,000 shares of DKK 1,000	0	0	0	0	90,000
2,200,000 shares of DKK 1,000	0	0	0	0	2,200,000
2,300,000 shares of DKK 1,304	0	0	0	2,999,200	0
2,300,000 shares of DKK 560.09	1,288,200	1,288,200	1,288,200	0	0
	<b>1,288,200</b>	<b>1,288,200</b>	<b>1,288,200</b>	<b>2,999,200</b>	<b>2,300,000</b>

All shares rank equally.

	2017	2016
13 Non-current asset retirement obligation provisions	489,122	505,614

Of the provision DKK 489,122 thousand relates to Asset Retirement Obligation (ARO), which is expected to be paid after 5 years.

- 14 Non-current liabilities

### Contingent assets

At 31 December 2017, the Company had an unrecognized deferred tax asset of DKK 274,475 thousand (2016: DKK 507,073 thousand) as it is not expected to be utilised within a 5 year period.

### Operational lease obligations

Rental- and lease obligations amounted to 57,410 thousand (2016: DKK 72,729 thousand) at 31 December 2017.

### Joint taxation

The Group's Danish enterprises are jointly and severally liable for tax on the Group's income subject to joint taxation. The jointly taxed enterprises' total net liability to SKAT amounted to DKK 5,219 thousand at 31 December 2017. Any subsequent corrections of the income subject to joint taxation or withholding taxes on dividends, etc., may entail an increase in the enterprises' liability. The Group as a whole is not liable to any other parties.

## Notes

DKK'000  
(continued)

### 15 Related party disclosures

Statoil Refining Denmark A/S' related parties comprise the following:

#### **Control**

Statoil ASA, Forusbeen 50, N-4035 Stavanger, Norway

Statoil ASA holds the majority of the share capital in the Company through holding company Statoil Danmark A/S (sub-group).

Statoil Refining Denmark A/S is part of the consolidated financial statements of Statoil ASA, Forusbeen 50, N-4035 Stavanger, Norway, which is the largest group in which the Company is included as a subsidiary. The consolidated financial statements of Statoil ASA can be obtained by contacting the Company or at the following website:

<https://www.statoil.com/en/investors.html#contact-investor-relations>

#### **Related party transactions**

The Company has chosen only to disclose transactions that are not carried out on an arm's length basis in accordance with section 98c(7) of the Danish Financial Statements Act.

All transactions with related parties have been conducted in terms equivalent to arm's length.