



Visma Consulting A/S

Nørgaardsvej 32, 2800 Kgs. Lyngby

CVR no. 29 97 33 34

Annual report 2020

Approved at the Company's annual general meeting on 25 January 2021

Chairman:

.....
Øystein Moan

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Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Visma Consulting A/S for the financial year 1 January - 31 December 2020.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations for the financial year 1 January - 31 December 2020.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 25 January 2021
Executive Board:

.....
Lars E. Berthelsen
Managing Director

Board of Directors:

.....
Øystein Moan
Chairman

.....
Lars Engbork

.....
Carsten Boje Møller

Independent auditor's report

To the shareholder of Visma Consulting A/S

Opinion

We have audited the financial statements of Visma Consulting A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Independent auditor's report

- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Odense, 25 January 2021
EY Godkendt Revisionspartnerselskab
CVR no. 30 70 02 28

Søren Smedegaard Hvid
State Authorised Public Accountant
mne31450

Management's review

Company details

Name	Visma Consulting A/S
Address, Postal code, City	Nørgaardsvej 32, 2800 Kgs. Lyngby
CVR no.	29 97 33 34
Established	20 October 2006
Registered office	Kgs. Lyngby
Financial year	1 January - 31 December
Website	www.visma.com
Board of Directors	Øystein Moan, Chairman Lars Engbork Carsten Boje Møller
Executive Board	Lars E. Berthelsen, Managing Director
Auditors	EY Godkendt Revisionspartnerselskab Englandsgade 25, P.O. Box 200, 5100 Odense C, Denmark

Management's review

Financial highlights

DKK'000	2020	2019	2018	2017	2016
Key figures					
Revenue	334,137	292,492	235,726	210,596	208,078
Earnings before interest, taxes, depreciation and amortisation (EBITDA)	51,870	43,646	29,458	23,832	31,366
Operating profit/loss	49,638	41,926	27,555	22,000	29,287
Net financials	-608	53	-180	193	11
Profit for the year	38,656	32,736	21,350	17,701	22,811
Total assets					
Investment in property, plant and equipment	3,390	1,103	596	1,558	782
Equity	67,159	58,503	43,229	55,879	58,178
Financial ratios					
EBITDA-margin	15.5%	14.9%	12.5%	11.3%	15.1%
Return on assets	26.8%	33.2%	27.3%	19.0%	24.2%
Current ratio	165.2%	168.1%	189.1%	212.5%	200.6%
Equity ratio	31.6%	37.1%	45.8%	51.8%	46.8%
Return on equity	61.5%	64.4%	43.1%	31.0%	41.6%
Average number of employees					
	170	156	128	125	130

Financial ratios are calculated in accordance with the Danish Finance Society's recommendations on the calculation of financial ratios "Recommendations and Financial Ratios 2015". For terms and definitions, please see the accounting policies.

The company is merged with Mind4IT A/S per 1 January 2019 for which comparative figures are not included in finance highlights for 2016-2018.

Management's review

Business review

In Visma Consulting A/S, we work to digitise Denmark. We help both public and private companies to develop, modernise and maintain their IT solutions.

We provide standard and customised solutions, software as a service and consultancy. Together with our customers, we create increased productivity and growth in Denmark to the benefit of us all.

Mission and target

Visma Consulting A/S is part of the "Visma Custom Solutions Division" in the Visma Group. The Company is a leading provider of business critical and customised IT solutions through a broad range of competences within consulting, system development, application management and software solutions.

Visma Consulting A/S provides IT solutions that are based on understanding the customer's businesses, challenges and potential. The IT solutions cover strategy and process-optimisation, development and implementation of applications on a broad spectrum of platforms, integration and application management. The strength of the company is to create value through intelligent integration between systems and customer business processes.

Recognition and measurement uncertainties

The Company has not experienced any uncertainties relating to recognition and measurement at the preparation of the financial statements for 2020.

Financial review

The company's profit before amortisation and depreciation (EBITDA) is DKK 52 million. This is an increase of 19,3% compared to last year's EBITDA of DKK 43.6 million.

The profit of the year is a surplus of DKK 38.7 million compared to last year's profit of DKK 32,7 million, which is an increase of +18.1%.

With realized EBITDA-margin of 15.4% and an increase in revenue to DKK 334.1 million. The results are above expectations and considered satisfactory.

Events in 2020

Visma Consulting A/S continues to be a healthy company with good customers, good employees and a strong economy. The company was not negatively affected by the COVID-19 pandemic.

Knowledge resources

The key to create value for the customers is the personal development of the employees. Through competence development programs and continuing education, the company assures that the employees continuously update their skills to fit the customers' current and future demands.

Visma Consulting A/S requires that the employees have a general knowledge of IT and the customers' business processes, but also that they have the time to specialise in specific fields.

Events after the balance sheet date

Subsequent to closing of the annual accounts for 2020, Visma Consulting A/S has acquired the consulting operations from Ditmer A/S.

Besides the above, no other events have occurred after the financial year end, which could significantly affect the Company's financial position.

Management's review

Outlook

Expectations to 2021

The economic objectives for 2021 are:

- Revenue growth of minimum 10,0%
- EBITDA margin of minimum 16,0%

Financial statements 1 January - 31 December

Income statement

Note	DKK	2020	2019
	Revenue	334,136,802	292,491,519
	Other operating income	591,976	24,000
	Other external expenses	-153,789,017	-135,340,874
	Gross profit	180,939,761	157,174,645
2	Staff costs	-129,070,061	-113,528,910
3	Amortisation/depreciation of intangible assets and property, plant and equipment	-1,639,372	-1,696,199
	Profit before net financials	50,230,328	41,949,536
	Financial income	22,178	110,909
	Financial expenses	-630,038	-57,909
	Profit before tax	49,622,468	42,002,536
4	Tax for the year	-10,966,901	-9,266,665
	Profit for the year	38,655,567	32,735,871

Financial statements 1 January - 31 December

Balance sheet

Note	DKK	2020	2019
	ASSETS		
	Fixed assets		
5	Intangible assets		
	Acquired intangible assets	122,413	375,026
		<u>122,413</u>	<u>375,026</u>
6	Property, plant and equipment		
	Fixtures and fittings, other plant and equipment	3,727,792	1,504,287
	Leasehold improvements	124,132	343,978
		<u>3,851,924</u>	<u>1,848,265</u>
	Total fixed assets	<u>3,974,337</u>	<u>2,223,291</u>
	Non-fixed assets		
	Receivables		
	Trade receivables	95,557,913	103,560,663
7	Work in progress for third parties	1,301,804	3,111,741
	Receivables from group enterprises	108,374,278	41,083,624
9	Deferred tax assets	1,517,164	0
	Other receivables	101,654	86,890
	Prepayments	1,677,535	754,709
		<u>208,530,348</u>	<u>148,597,627</u>
	Cash	<u>0</u>	<u>7,054,894</u>
	Total non-fixed assets	<u>208,530,348</u>	<u>155,652,521</u>
	TOTAL ASSETS	<u><u>212,504,685</u></u>	<u><u>157,875,812</u></u>

Financial statements 1 January - 31 December

Balance sheet

Note	DKK	2020	2019
	EQUITY AND LIABILITIES		
	Equity		
8	Share capital	4,584,335	4,584,335
	Retained earnings	2,574,474	23,918,907
	Dividend proposed	60,000,000	30,000,000
	Total equity	<u>67,158,809</u>	<u>58,503,242</u>
	Provisions		
9	Deferred tax	0	120,646
	Other provisions	6,519,273	2,670,328
11	Total provisions	<u>6,519,273</u>	<u>2,790,974</u>
	Liabilities other than provisions		
10	Non-current liabilities other than provisions		
	Other payables	12,599,150	3,967,352
		<u>12,599,150</u>	<u>3,967,352</u>
	Current liabilities other than provisions		
	Trade payables	71,020,748	53,440,910
	Payables to group enterprises	2,365,367	1,218,848
	Joint taxation contribution payable	12,657,025	8,506,887
12	Other payables	32,727,980	20,727,255
	Deferred income	7,456,333	8,720,344
		<u>126,227,453</u>	<u>92,614,244</u>
	Total liabilities other than provisions	<u>138,826,603</u>	<u>96,581,596</u>
	TOTAL EQUITY AND LIABILITIES	<u><u>212,504,685</u></u>	<u><u>157,875,812</u></u>
1	Accounting policies		
13	Contractual obligations and contingencies, etc.		
14	Collateral		
15	Related parties		
16	Appropriation of profit		

Financial statements 1 January - 31 December

Statement of changes in equity

Note	DKK	Share capital	Retained earnings	Dividend proposed	Total
	Equity at				
	1 January 2019	4,583,335	7,895,758	30,750,000	43,229,093
	Additions on				
	merger/corporate				
	acquisition	1,000	13,287,278	0	13,288,278
16	Transfer, see				
	"Appropriation of				
	profit"	0	2,735,871	30,000,000	32,735,871
	Proposed dividend in				
	merger	0	30,750,000	0	30,750,000
	Dividend distributed	0	-30,750,000	-30,750,000	-61,500,000
	Equity at				
	1 January 2020	4,584,335	23,918,907	30,000,000	58,503,242
16	Transfer, see				
	"Appropriation of				
	profit"	0	-21,344,433	60,000,000	38,655,567
	Dividend distributed	0	0	-30,000,000	-30,000,000
	Equity at				
	31 December 2020	4,584,335	2,574,474	60,000,000	67,158,809

Financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies

The annual report of Visma Consulting A/S for 2020 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to medium-sized reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement for the parent company is prepared, as the parent company's cash flows are part of the consolidated cash flow statement.

Reporting currency

The financial statements are presented in Danish kroner (DKK).

Intra-group business combinations

The book value method is applied to business combinations such as acquisition and disposal of investments, mergers, demergers, contributions of assets and share conversions, etc. in which entities controlled by the parent company are involved, provided that the combination is considered completed at the time of acquisition without any restatement of comparative figures. Differences between the agreed consideration and the carrying amount of the acquiree are recognised directly in equity.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Income statement

Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Income from the rendering of services is recognised as revenue as the services are rendered, implying that revenue corresponds to the market value of the services rendered in the year (production method).

The entity have agreements regarding services on behalf of suppliers, where the entity is not taking on material risks related to the services. Income is recognized as work is performed and delivered from the supplier to the third parties, where the entity earns the right to commission. Revenue is recognized to net value of the commission.

Revenue is recognized without VAT charged on behalf of the third parties. All discounts are recognized within the revenue

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Other operating income

Other operating income comprise items of a secondary nature relative to the Company's core activities, including gains on the sale of fixed assets.

Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Software	3-5 years
Fixtures and fittings, other plant and equipment	3-5 years
Leasehold improvements	3-10 years

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. exchange gains and losses and amortisation of financial assets and liabilities.

Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity and its Danish group entities are taxed on a joint basis. The Danish income tax charge is allocated between profit-making and loss-making Danish entities in proportion to their taxable income (full allocation method).

Jointly taxed companies entitled to a tax refund are, as a minimum, reimbursed by the management company according to the current rates applicable to interest allowances, and jointly taxed companies having paid too little tax pay, as a maximum, a surcharge according to the current rates applicable to interest surcharges to the management company.

Financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Balance sheet

Intangible assets

Other intangible assets include acquired intangible rights, including software licences and distribution rights.

Other intangible assets are measured at cost less accumulated amortisation and impairment losses.

Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Leases

The Company has chosen IAS 17 as interpretation for classification and recognition of leases.

Leases that do not transfer substantially all the risks and rewards incident to the ownership to the Company are classified as operating leases. Payments relating to operating leases and any other rent agreements are recognised in the income statement over the term of the lease. The Company's aggregate liabilities relating to operating leases and other rent agreements are disclosed under "Contingent liabilities".

Impairment of fixed assets

Intangible assets, property, plant and equipment are subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation. Impairment tests are conducted in respect of individual assets or groups of assets generating separate cash flows when there is indications of impairment. The assets are written down to the higher of the value in use and net realisable value (recoverable amount) of the asset or group of assets if this is lower than the carrying amount. As for group of assets, impairment losses are first recognised in respect of goodwill and thereafter proportionately in respect of the other assets.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

Receivables

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Write-downs are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received.

Financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Work in progress for third parties

Ongoing service supplies and work in progress for third parties are measured at the market value of the work performed less advances received. The market value is calculated on the basis of the percentage of completion at the balance sheet date and the total expected income from the relevant contract. The percentage of completion is made up based on costs incurred relative to the expected, total expenses on each individual work in progress.

Where the outcome of contract work in progress cannot be made up reliably, the market value is measured at the costs incurred in so far as they are expected to be paid by the purchaser.

Where the total expenses relating to the work in progress are expected to exceed the total market value, the expected loss is recognised as a loss-making agreement under "Provisions" and is expensed in the income statement.

The value of each contract in progress less prepayments is classified as assets when the market value exceeds prepayments and as liabilities when prepayments exceed the market value.

Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

Cash

Cash and cash equivalents comprise cash which is subject to an insignificant risk of changes in value.

Given the nature of the Group's cash pool arrangement, cash pool balances are not considered cash, but are recognised under "Receivables from group entities".

Equity

Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

Provisions

Provisions comprise expected expenses relating to guarantee commitments, losses on work in progress, restructurings, etc. Provisions are recognised when the company has a legal or constructive obligation as a result of a past event at the balance sheet date and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

Other payables

Other payables are measured at net realisable value.

Deferred income

Deferred income recognised as a liability comprises payments received concerning income in subsequent financial reporting years.

Financial statements 1 January - 31 December

Notes to the financial statements

1 Accounting policies (continued)

Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss	Profit/loss before financial items adjusted for other operating income and other operating expenses
EBITDA-margin	$\frac{\text{Earnings before interest, taxes and amortisations (EBITDA)} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit/loss from operating activities} \times 100}{\text{Average assets}}$
Current ratio	$\frac{\text{Current assets} \times 100}{\text{Current liabilities}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Total equity and liabilities, year-end}}$
Return on equity	$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$

Financial statements 1 January - 31 December

Notes to the financial statements

DKK	2020	2019
2 Staff costs		
Wages/salaries	120,497,751	105,905,782
Pensions	5,473,164	4,451,410
Other social security costs	561,282	555,061
Other staff costs	2,537,864	2,616,657
	<u>129,070,061</u>	<u>113,528,910</u>
 Average number of full-time employees	 <u>170</u>	 <u>156</u>
 Total remuneration to Management: DKK 2.981 thousand (2019: DKK 2.193 thousand)		
By reference to section 98b(3), (i), of the Danish Financial Statements Act, remuneration to Management is disclosed total and not separately by category.		
3 Amortisation/depreciation of intangible assets and property, plant and equipment		
Amortisation of intangible assets	252,613	329,672
Depreciation of property, plant and equipment	1,386,759	1,366,527
	<u>1,639,372</u>	<u>1,696,199</u>
4 Tax for the year		
Estimated tax charge for the year	12,653,919	8,500,890
Deferred tax adjustments in the year	-1,687,018	765,775
	<u>10,966,901</u>	<u>9,266,665</u>
5 Intangible assets		
DKK		Acquired intangible assets
Cost at 1 January 2020		<u>5,544,482</u>
Cost at 31 December 2020		<u>5,544,482</u>
Impairment losses and amortisation at 1 January 2020		5,169,456
Amortisation for the year		<u>252,613</u>
Impairment losses and amortisation at 31 December 2020		<u>5,422,069</u>
Carrying amount at 31 December 2020		<u>122,413</u>
Amortised over		<u>3-5 years</u>

Financial statements 1 January - 31 December

Notes to the financial statements

6 Property, plant and equipment

DKK	Fixtures and fittings, other plant and equipment	Leasehold improvements	Total
Cost at 1 January 2020	14,161,932	2,753,010	16,914,942
Additions	3,349,935	40,483	3,390,418
Cost at 31 December 2020	17,511,867	2,793,493	20,305,360
Impairment losses and depreciation at 1 January 2020	12,657,645	2,409,032	15,066,677
Depreciation	1,126,430	260,329	1,386,759
Impairment losses and depreciation at 31 December 2020	13,784,075	2,669,361	16,453,436
Carrying amount at 31 December 2020	3,727,792	124,132	3,851,924
Depreciated over	3-5 years	3-10 years	

DKK	2020	2019
7 Work in progress for third parties		
Selling price of work performed	8,049,040	14,867,704
Progress billings	-6,747,236	-11,755,963
	1,301,804	3,111,741
recognised as follows:		
Work in progress for third parties(assets)	1,301,804	3,111,741
	1,301,804	3,111,741

8 Share capital

Analysis of the share capital:

4,501,000 A shares of DKK 1.00 nominal value each	4,501,000	4,501,000
83,335 B shares of DKK 1.00 nominal value each	83,335	83,335
	4,584,335	4,584,335

Analysis of changes in the share capital over the past 5 years:

DKK	2020	2019	2018	2017	2016
Opening balance	4,584,335	4,583,335	4,583,335	4,583,335	4,583,335
Capital increase	0	1,000	0	0	0
	4,584,335	4,584,335	4,583,335	4,583,335	4,583,335

Financial statements 1 January - 31 December

Notes to the financial statements

DKK	2020	2019
9 Deferred tax		
Deferred tax at 1 January	120,646	-618,720
Addition, merger	0	-21,303
Adjustment prior year	0	-5,106
Deferred tax adjustments in the year	-1,637,810	765,775
Deferred tax at 31 December	<u>-1,517,164</u>	<u>120,646</u>

10 Non-current liabilities other than provisions

DKK	Total debt at 31/12 2020	Repayment, next year	Long-term portion	Outstanding debt after 5 years
Other payables	<u>12,599,150</u>	<u>0</u>	<u>12,599,150</u>	<u>0</u>
	<u>12,599,150</u>	<u>0</u>	<u>12,599,150</u>	<u>0</u>

11 Provisions

Other provisions comprise of provisions for idle office space and reestablishment of leasehold improvement. The total provision is expected to be used in 2021.

DKK	2020	2019
12 Other payables		
VAT and other indirect taxes	3,871,217	4,407,432
Salary taxes, social security contributions, etc.	11,500,955	546,740
Compensated absence commitment	5,887,849	10,431,793
Other accrued expenses	11,467,959	5,341,290
	<u>32,727,980</u>	<u>20,727,255</u>

13 Contractual obligations and contingencies, etc.

Other contingent liabilities

DKK	2020	2019
Guarantee commitments	<u>214,377</u>	<u>227,778</u>
	<u>214,377</u>	<u>227,778</u>

The Company is jointly taxed with its parent, Visma Danmark Holding A/S, which acts as management company, and is jointly and severally with other jointly taxed group entities for payment of income taxes as well as withholding taxes on interest, royalties and dividends falling due for payment.

Other financial obligations

Other rent and lease liabilities:

DKK	2020	2019
Rent and lease liabilities	<u>11,261,600</u>	<u>11,546,032</u>

Financial statements 1 January - 31 December

Notes to the financial statements

14 Collateral

The Visma Group has a cash pool agreement, under which the Norwegian parent company, Visma AS, is the holder of the agreement, while other group companies are sub-account holders. The bank can settle drafts and deposits with each other, so the net amount constitutes a balance between the bank and Visma AS. For Visma Consulting A/S's intercompany balances, 107 million are included in the joint cash pool agreement.

15 Related parties

Visma Consulting A/S' related parties comprise the following:

Parties exercising control

Related party	Domicile	Basis for control
Metatron AS	Oslo, Norway	Ultimate owner
Visma Danmark Holding A/S	Copenhagen, Denmark	Capital owner, 100%

Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
Visma A/S	Oslo, Norway	www.visma.com/investors

Related party transactions

Other related parties

The parent company Visma AS and its affiliated are the only related parties of Visma Consulting A/S.

The company only discloses transactions with related parties that have not been completed within normal market conditions, cf. The Danish Financial Statements Act §98 C, point 7. All transactions are done according to normal market conditions.

Ownership

The following shareholders are registered in the Company's register of shareholders as holding minimum 5% of the votes or minimum 5% of the share capital:

Name	Domicile
Visma Danmark Holding A/S	Copenhagen, Denmark

DKK	2020	2019
16 Appropriation of profit		
Recommended appropriation of profit		
Proposed dividend recognised under equity	60,000,000	30,000,000
Retained earnings/accumulated loss	-21,344,433	2,735,871
	<u>38,655,567</u>	<u>32,735,871</u>



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Søren Smedegaard Hvid

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Øystein Moan

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