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## **AREPA Danmark A/S**

Mads Clausens Vej 12 8600 Silkeborg Business Registration No 29614814

Annual report 01.10.2017 - 30.09.2018

The Annual General Meeting adopted the annual report on 12.12.2018

Name: Jørgen Ebbesen Dam

**Chairman of the General Meeting** 

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## **Entity details**

### **Entity**

AREPA Danmark A/S Mads Clausens Vej 12 8600 Silkeborg

Central Business Registration No (CVR): 29614814

Registered in: Silkeborg

Financial year: 01.10.2017 - 30.09.2018

#### **Board of Directors**

Torben Vad, chairman Jørgen Ebbesen Dam Kenneth Millard

#### **Executive Board**

Kenneth Millard

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Papirfabrikken 26 8600 Silkeborg

### Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of AREPA Danmark A/S for the financial year 01.10.2017 - 30.09.2018.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.09.2018 and of the results of its operations for the financial year 01.10.2017 - 30.09.2018.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Silkeborg, 12.12.2018

#### **Executive Board**

Kenneth Millard

#### **Board of Directors**

Torben Vad chairman

Jørgen Ebbesen Dam

Kenneth Millard

## **Independent auditor's report**

# To the shareholders of AREPA Danmark A/S Opinion

We have audited the financial statements of AREPA Danmark A/S for the financial year 01.10.2017 - 30.09.2018, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.09.2018 and of the results of its operations for the financial year 01.10.2017 - 30.09.2018 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

## Independent auditor's report

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
  disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

## **Independent auditor's report**

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Silkeborg, 12.12.2018

### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No (CVR) 33963556

Hans Trærup State Authorised Public Accountant Identification No (MNE) mne10648 Thorsten Jørgensen State Authorised Public Accountant Identification No (MNE) mne31431

### **Management commentary**

#### **Primary activities**

The Company's primary activity is renovation of technical equipment following fire and water damage as well as general technical service and preventive maintenance.

#### **Development in activities and finances**

The profit before tax for the year is considered satisfactory. Comparative figures 2016/17 is based on the period 01.07.2016 - 30.09.2017 (15 months), which was an extension compared to the annual report 2017/18, which is based on the period from 01.10.2017 to 30.09.2018 (12 months). Therefore, there will be a lack of comparability in the accounting records. The accounting period in 2016/17 was changed to adopt the financial period of the Group.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

## Income statement for 2017/18

	Notes	2017/18 DKK	2016/17 DKK
Gross profit		28.570.766	35.514.668
Staff costs	1	(23.312.153)	(29.154.865)
Depreciation, amortisation and impairment losses	2	(53.423)	(385.492)
Operating profit/loss		5.205.190	5.974.311
Other financial income		5.330	0
Other financial expenses		(128)	(141)
Profit/loss before tax		5.210.392	5.974.170
Tax on profit/loss for the year	3	(1.150.465)	(1.385.534)
Profit/loss for the year		4.059.927	4.588.636
Proposed distribution of profit/loss			
Ordinary dividend for the financial year		4.000.000	4.000.000
Retained earnings		59.927	588.636
		4.059.927	4.588.636

## **Balance sheet at 30.09.2018**

	Notos	2017/18	2016/17
	<u>Notes</u>	DKK	DKK
Goodwill		0	0
Intangible assets	4	0	0
-			
Plant and machinery		12.075	17.675
Other fixtures and fittings, tools and equipment		82.850	82.607
Leasehold improvements		51.088	36.804
Property, plant and equipment	5	146.013	137.086
Other receivables		435.390	435.390
Fixed asset investments		435.390	435.390
Fixed assets		581.403	572.476
Raw materials and consumables		493.010	472.227
Inventories		493.010	472.227
Trade receivables		7.401.055	5.424.090
Contract work in progress	6,8	4.901.046	5.825.786
Receivables from group enterprises		7.225.891	5.071.870
Other receivables		4.472	6.565
Prepayments		362.969	392.577
Receivables		19.895.433	16.720.888
Cash		1.343.940	2.885.844
Current assets		21.732.383	20.078.959
Assets		22.313.786	20.651.435

## **Balance sheet at 30.09.2018**

	Notes	2017/18 DKK	2016/17 DKK
Contributed capital	7	1.097.000	1.097.000
Retained earnings		4.725.239	4.665.312
Proposed dividend		4.000.000	4.000.000
Equity		9.822.239	9.762.312
Deferred tax		802.000	995.000
Provisions		802.000	995.000
Income tax payable Other payables		1.343.465 150.000	631.534 150.000
Non-current liabilities other than provisions		1.493.465	781.534
Contract work in progress	6,8	80.594	97.905
Trade payables	-,-	3.030.706	2.563.158
Payables to group enterprises		0	47.219
Income tax payable		631.534	0
Other payables		6.453.248	6.404.307
Current liabilities other than provisions		10.196.082	9.112.589
Liabilities other than provisions		11.689.547	9.894.123
Equity and liabilities		22.313.786	20.651.435
Unrecognised rental and lease commitments	9		
Contingent liabilities	10		
Assets charged and collateral	11		

## Statement of changes in equity for 2017/18

	Contributed capital	Retained earnings	Proposed dividend	Total
-	DKK_	DKK	DKK	DKK
Equity				
beginning of	1.097.000	4.665.312	4.000.000	9.762.312
year Ordinary				
dividend paid	0	0	(4.000.000)	(4.000.000)
Profit/loss for	0	59.927	4.000.000	4.059.927
the year	<del></del>	<del></del>		
Equity end of year	1.097.000	4.725.239	4.000.000	9.822.239

## Notes

	2017/18 DKK	2016/17 DKK
1. Staff costs		
Wages and salaries	20.338.473	25.410.476
Pension costs	2.649.859	3.248.854
Other social security costs	323.821	495.535
	23.312.153	29.154.865
Average number of employees	48	50
	2017/18	2016/17
2. Depreciation, amortisation and impairment losses	DKK	DKK
Amortisation of intangible assets	0	283.301
Depreciation of property, plant and equipment	53.423	101.500
Profit/loss from sale of intangible assets and property, plant and equipment	0	691
	53.423	385.492
	2017/18	2016/17
	DKK	DKK
3. Tax on profit/loss for the year		
Current tax	1.343.465	631.534
Change in deferred tax	(193.000)	754.000
	1.150.465	1.385.534
		Goodwill
		DKK
4. Intangible assets		
Cost beginning of year		11.950.000
Cost end of year		11.950.000
Amortisation and impairment losses beginning of year		(11.950.000)
Amortisation and impairment losses end of year		(11.950.000)
Carrying amount end of year		0

## **Notes**

	Plant and	Other fixtures and fittings, tools and	Leasehold improve-
	machinery	equipment	ments
5. Property, plant and equipment	<u>DKK</u>	<u>DKK</u>	<u>DKK</u>
Cost beginning of year	631.317	1.107.879	1.225.017
Additions	0	36.390	25.960
Cost end of year	631.317	1.144.269	1.250.977
Depreciation and impairment losses beginning			
of year	(613.642)	(1.025.272)	(1.188.213)
Depreciation for the year	(5.600)	(36.147)	(11.676)
Depreciation and impairment losses end of year	(619.242)	(1.061.419)	(1.199.889)
Carrying amount end of year	12.075	82.850	51.088
		2017/18	2016/17
		DKK	DKK
6. Contract work in progress		6 696 979	6 701 E02
Contract work in progress  Progress billings regarding contract work in progre	<b></b>	6.686.878 (1.785.832)	6.781.503 (955.717)
Progress billings regarding contract work in progre		4.901.046	5.825.786
		Nominal value	Share of contributed capital
	<u>Number</u>	DKK	<u>%</u>
7. Treasury shares			
Holding of treasury shares:		444 000	40.4
Share class A	1.110	111.000	10,1
	1.110	111.000	10,1

Own equity shares have been acquired as part of internal group restructuring in 2011/12.

### **Notes**

#### 8. Contract work in progress

	2017/18 DKK	2016/17 DKK
Contract work in progress	2.707.574	2.779.305
Progress billlings regarding contract work in progress	(2.788.168)	(2.877.211)
	(80.594)	(97.906)
9. Unrecognised rental and lease commitments	2017/18 DKK_	2016/17 DKK
Liabilities under rental or lease agreements until maturity in total	5.772.888	7.902.894

The Entity has entered into operating lease agreements for 17 cars for the years 2018-2022, and two interminable rent agreements for for Mads Clausens Vej, Silkeborg and Metalgangen 15, Karlslunde. The rent agreements is interminable for respectively 22 and 12 months.

The total liability is due within 5 years.

#### 10. Contingent liabilities

The Entity participates with effect from 01.05.2017 in a Danish joint taxation arrangement in which Pedershaab Concrete Technologies A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the 01.05.2017 for income taxes etc. and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities.

The Entity participated until 01.05.2017 in a Danish joint taxation arrangement in which Arepa A/S served as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2013 for income taxes etc. for the jointly taxed entities, and from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royal-ties and dividend for the jointly taxed entities.

#### 11. Assets charged and collateral

The Entity has provided performance bonds of DKK 18k through the bank.

The Entity has entered into an agreement to rent Mads Clausens Vej 12, Silkeborg. The Entity has provided a payment guarantee through the bank for a proportion of the rent, equivalent to approx. 6 months' rent.

### **Notes**

The Entity has entered into an agreement to rent the premises at Metalgangen 15, Karlslunde. The Entity has provided a payment guarantee through the bank for a proportion of rent, equivalent to approx. 8 months' rent.

As security for AREPA Danmark A/S's and AREPA A/S's debt to Jyske Bank, the Entity's property, plant and equipment, inventories and receivables, whose carrying amount is DKK 8,040k, have been pledged. The pledge is limited to DKK 3,500k.

In addition, AREPA Danmark A/S has provided a guarantee for AREPA A/S' debt to Jyske Bank. The guarantee is unlimited, and at 30.09.2018 AREPA A/S has no debt to Jyske Bank.

### **Accounting policies**

#### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### Non-comparability

Comparative figures 2016/17 is based on the period 01.07.2016 - 30.09.2017 (15 months), which was an extension compared to the annual report 2017/18, which is based on the period from 01.10.2017 to 30.09.2018 (12 months). Therefore, there will be a lack of comparability in the accounting records. The accounting period in 2016/17 was changed to adopt the financial period of the Group.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue, changes in inventories of finished goods and work in progress, own work capitalised, other operating income, cost of raw materials and consumables and external expenses.

### **Accounting policies**

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### Other operating income

Other operating income comprises rental income.

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes write-downs of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc. for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### Other financial income

Other financial income comprises dividends etc. received on other investments, interest income, including interest income on receivables from group enterprises, net capital gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

### **Accounting policies**

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish subsidiaries. Current Danish corporation tax is distributed among the jointly taxed companies in proportion to their taxable income (full distribution with reimbursement regarding tax losses).

#### **Balance sheet**

#### Goodwill

Goodwill is amortised straight-line over its estimated useful life which is fixed based on the experience gained by Management for each business area. The amortisation periods used is 10 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Leasehold improvements, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery 5 years
Other fixtures and fittings, tools and equipment 5 years
Leasehold improvements 5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less write-downs for bad and doubtful debts.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

### **Accounting policies**

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### Contract work in progress

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

The selling price is measured based on the stage of completion and the total estimated income from the individual contracts in progress. Usually, the stage of completion is determined as the ratio of actual to total budgeted consumption of resources.

If the selling price of a project in progress cannot be made up reliably, it is measured at the lower of costs incurred and net realisable value.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

Costs of sales work and of securing contracts as well as financing costs are recognised in the income statement as incurred.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

#### **Treasury shares**

Acquisition and selling prices and dividends for treasury shares are classified directly as equity under retained earnings. Gains and losses on sale are not recognised in the income statement. Capital reduction by cancellation of treasury shares reduces the contributed capital by an amount corresponding to the nominal value.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

## **Accounting policies**

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.