

# MAERSK H2S SAFETY SERVICES A/S Ravnevej 12, 6705 Esbjerg Ø

# Annual Report 2020

The Annual Report was presented and adopted at the Company's Annual General Meeting

6/4 2021

Jacob Ramsgaard Nielsen Chairman

CVR no. (Business Registration number) 29 19 34 87

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# **Company Information**

The Company	MAERSK H2S SAFETY SERVICES A/S Ravnevej 12 6705 Esbjerg Ø	
	Telephone:	7613 8000
	Website: E-mail:	www.maerskh2s.com finance@maerskh2s.com
		ess Registration number): 29 19 34 87 eg. office: Esbjerg
Board of Directors	Johan Pedersso Brian Weishaup Jan Matthiesen	on Hay Uggla (Chairman) t
Executive Board	Peter Skjærbæk	
Auditors	Pricewaterhouse Statsautoriseret Herredsvej 32 DK-7100 Vejle	eCoopers Revisionspartnerselskab

Annual General Meeting The Annual General Meeting is scheduled to be held in April 2021.

# **Financial highlights**

	<u>2020</u> MDKK	<u>2019</u> MDKK	<u>2018</u> MDKK	<u>2017</u> MDKK	<u>2016</u> MDKK
Income Statement:					
Gross profit/loss	56,9	55,1	61,2	43,0	38,1
Profit before financial income and expenses	21,7	18,7	26,1	11,3	4,4
Financial income and expenses	-4,9	-0,5	1,7	1,2	0,3
Ordinary profit for the year	21,6	14,2	21,6	8,2	3,9
Profit for the year	21,6	14,2	21,6	8,2	3,9
Balance Sheet:					
Total Assets	89,8	86,7	86,3	99,0	68,5
Investment in Property, plant and equipment	12,1	8,6	3,9	11,5	8,4
Equity	73,3	66,7	67,5	55,9	57,6
Staff:					
Average number of employees	62	55	51	45	53
Key figures:					
Return on Invested Capital	33,5%	27,6%	34.5%	17.7%	9,7%
Assets/Equity	1.2	1.3	1.3	1.8	1.2
Return on Equity	20,0%	21,0%	35.1%	14.5%	7,0%

For definition of Key ratios, see under accounting policies.

### **Management's Review**

The main activities of MAERSK H2S SAFETY SERVICES A/S are to provide services to the oil and gas industry, in particular the supply of H2S contingency, supervision, instruction and servicing of safety equipment.

Profit for the year was DKK 21.6 million against DKK 14.2 million last year.

The primary activities of MAERSK H2S SAFETY SERVICES A/S have been as expectations. Profit before financial income and expenses has also been as expected and is considered satisfactory.

Activities have not been significant affected by the COVID-19 pandemic, but the pandemic has impacted the business, and we had to find a way to adapt to this new situation.

The Company's activities include operations in Norway, Brunei, Congo, Dubai and UK which provides services to the oil and gas industry, including, in particular, H2S response and servicing of safety equipment in the offshore market. The Company has subsidiaries in Italy, Australia and Brazil which provides the same services.

Investments for the year were at a normal level and included, in particular, investment in and replacement of safety equipment.

MAERSK H2S SAFETY SERVICES A/S income is spread across several currencies. Based on specific assessments the company uses financial instruments to reduce this risk and impact in general of exchange rate fluctuation, etc.

The Company has a certain concentration of customers but no significant dependency on any particular customer. The Company has no significant credit risk.

The Company has adopted and participated in joint efforts within the Group to document and live up to the ideal of good corporate social responsibility. The report is available at

#### https://www.maersk.com/about/sustainability

The market outlook for 2021 looks promising, the activity in 2021 is expected to increase but with pressure on profit, due to high focus on cost from our clients and constantly requirement of lower prices. Foresee a more sensitive market than normal due to the risk of COVID-19 flare-ups.

# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Maersk H2S Safety Services A/S for the financial year 1 January – 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the Company's financial position at 31 December 2020 and of the results of the Company's operations for 2020.

We recommend that the Annual Report is adopted at the Annual General Meeting.

Esbjerg, 26. March 2021

**Executive Board** 

Peter Skjærbæk

**Board of Directors** 

Johan Pedersson Hay Uggla Chairman Brian Weishaupt

Jan Matthiesen

## Independent Auditor's Report

To the Shareholders of Maersk H2S Safety Services A/S

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020, and of the results of the Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Maersk H2S Safety Services A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting polices ("financial statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting
  in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we
  are required to draw attention in our auditor's report to the related disclosures in the financial
  statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are
  based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 26. Marts 2021 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No* 33 77 12 31

Morten Elbæk Jensen State Authorised Public Accountant mne27737

# Income Statement 1 January – 31 December

ТДКК	Note	<u>2020</u>	<u>2019</u>
Gross profit		56.936	55.142
Staff expenses	1	-27.632	-26.132
Depreciation and amortisation of plant and equipment	5	-7.631	-10.352
Profit before financial income and expense	es	21.673	18.658
Income from investments in subsidiaries	6	7.455	0
Financial income	2	15	61
Financial expenses	3	-4.929	-558
Profit before tax		24.214	18.161
Tax on profit for the year	4	-2.630	-3.974
Profit for the year		21.584	14.187

Proposed distribution of profit

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# **Balance Sheet as at 31 December**

ТДКК	Note	<u>2020</u>	<u>2019</u>
ASSETS			
Property, plant and equipment	5		
Plant, equipment and machinery		24.866	20.231
Leasehold improvements		24	187
		24.890	20.418
Fixed asset investments			
Investments in subsidiaries	6	12.321	12.321
		12.321	12.321
Fixed assets		37.211	32.739
Current assets			
Inventories			
Finished goods and goods for resale		219	268
		219	268
Receivables			
Trade receivables		26.624	31.758
Receivables from group enterprises		19.228	11.022
Other receivables		2.762	5.679
Deferred tax asset	8	1.712	2.275
		50.326	50.734
Cash at bank and in hand		2.090	2.919
Current assets		52.635	53.921
ASSETS		89.846	86.660

# **Balance Sheet as at 31 December**

ТДКК	Note <u>2020</u>	<u>2019</u>
LIABILITIES AND EQUITY		
Equity		
Share Capital	6.000	6.000
Retained earnings	52.287	45.703
Proposed dividend for the year	15.000	15.000
Equity	73.287	66.703
Short-term debt		
Trade payables	12.406	13.752
Payables to group enterprises	0	244
Corporation tax	0	2.984
Other payables	4.153	2.977
Short-term debt	16.559	19.957
LIABILITIES AND EQUITY	89.846	86.660

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# **Statement of Changes in Equity**

#### TDKK

	Share <u>capital</u>	Retained <u>earnings</u>	Proposed dividend for <u>the year</u>	<u>Total</u>
Equity at 1 January 2020	6.000	45.703	15.000	66.703
Paid ordinary dividend	0	0	-15.000	-15.000
Net Profit for the year	0	21.584	0	21.584
Proposed dividend	0	-15.000	15.000	0
Equity at 31 December 2020	<u> </u>	<u> </u>	<u>    15.000                              </u>	73.287

The share capital consists of 3 shares with nominal values of DKK 500.000, DKK 1.000.000 and DKK 4.500.000. No shares carry any special rights.

There have been no changes in the share capital during the last 5 years.

### **Notes to the Financial Statements**

TDKK

1 - Staff expenses	<u>2020</u>	<u>2019</u>
Salaries and wages	25.890	24.333
Pensions	1.645	1.702
Other social security expenses	97	97
	<u> </u>	<u> </u>
Average number of employees	62	55

Remuneration to the Executive Board has not been disclosed in accordance with section 98b paragraph 3 of the Danish Financial Statements Act.

2 - Financial income	14	57
Interest received from group enterprises	1	4
Other interest income	15	61
3 - Financial expenses	0	0
Interest paid to group enterprises	4.929	558
Other interest expenses	<b>4.929</b>	<b>558</b>
<b>4 - Tax on profit for the year</b>	-257	3.162
Current tax for the year	563	-783
Deferred tax for the year	65	-128
Adjustment of tax concerning previous years	<u>2.259</u>	<u>1.723</u>
Other taxes	<b>2.630</b>	<b>3.974</b>

# Notes to the Financial Statements

TDKK

	Plant, equip- ment and machinery	Leasehold improvement
5 – Property, plant and equipment		
Cost at 1 January 2020	102.720	2.412
Additions for the year	12.103	0
Disposals for the year	-696	0
Cost at 31 December 2020	114.127	2.412
Depreciation at 1 January 2020	82,489	2.225
Depreciation for the year	7.468	163
Depreciation of sold assets for the year	-696	0
Depreciation at 31 December 2020	89.261	2.388
Carrying amount at 31 December 2020	24.866	24

#### 6 - Investments in subsidiaries

Cost at 1 January 2020	12.321
Additions for the year	0
Disposals for the year	0
Cost at 31 December 2020	12.321
Value adjustments at 1 January 2020	0
Value adjustment for the year	0
Value adjustments at 31 December 2020	0
Carrying amount at 31 December 2020	<u>    12.321</u>

Investments in subsidiaries are specified as follows:

	Place of registered office	<u>Ownership</u>	Net profit/ <u>loss</u>	<u>Equity</u>
Maersk H2S Safety Services Australia Pty Lto Maersk H2S Safety Services Italia Srl. Maersk H2S Safety Services Brasil Ltda.	d.* Australia Italy Brazil	100% 100% 99%	4.438 -878	15.636 3.870

\* No local Annual Report is prepared.

### **Notes to the Financial Statements**

	<u>2020</u>	<u>2019</u>
7 – Proposed distribution of profit		
Proposed dividend for the year	15.000	15.000
Retained earnings	6.584	-813
	21.584	14.187
8 – Deferred tax		
Deferred tax at 1 January 20120	-2.275	-1.492
Deferred tax for the year recognized in profit/loss for the year	563	-783
Deferred tax at 31 December 2020	-1.712	-2.275
Deferred tax relates to:		
Intangible assets	-1.135	-1.135
Tangible fixed assets	-577	-1.140
Deferred tax at 31 December 2020	-1.712	-2.275

 9 - Contingent asset, liabilities and other financial obligations

 Contingent liabilities

 Rental agreements and leases:

 Lease obligations

 MDKK 12.7

Maersk H2S Safety Services A/S is a Danish joint taxation company and is therefore jointly and severally liable for tax on taxed income, etc.

#### 10 - Related parties

The parent company Maersk Training A/S Svendborg and A.P. Moller - Maersk A/S, Copenhagen both have a controlling interest.

The Company is included in the consolidated financial statements for A.P. Moller - Maersk A/S.

Transactions with related parties take place on market terms. Transactions are disclosed according to the Danish Financial Statements Act section 98c.7.

#### 11 – Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

The Annual Report of MAERSK H2S SAFETY SERVICES A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting Class C.

Consolidated financial statements are not prepared in accordance with the provisions set out in Section 112 of the Danish Financial Statements Act. MAERSK H2S SAFETY SERVICES A/S and its subsidiaries are included in the consolidated financial statements for A.P. Moller - Maersk A/S - CVR no. (Business Registration Number) 22 75 62 14 based in Copenhagen.

In accordance with the Danish Financial Statements Act section 86 (4), the cash flow statement has not been included.

The Annual Report are prepared using the same accounting policies as last year and is presented in DKK.

#### **Recognition and measurement**

The income statement recognises income as earned. This includes recognition of value adjustments for financial assets and liabilities. The income statement also recognises all costs including depreciation and impairment losses.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be reliably measured.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company and the value of the liability can be reliably measured.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, including a constant effective interest rate over the term. Amortised cost is calculated as original cost less any repayments and plus / less the accumulated amortisation of the difference between cost and nominal amount.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or disprove affairs and conditions existing at the balance sheet date.

#### Translation policies

Foreign currency transactions are translated at the exchange rates at the dates of transaction.

Receivables, payables and other monetary items in foreign currencies that have not been settled on the balance sheet date are translated at the exchange rates at the balance sheet date.

Exchange differences are recognised in financial income and expenses in the income statement.

#### **Income Statement**

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the annual report.

#### Revenue

Revenue of services is recognised in the income statement when delivery and transfer of risk has been made before year end.

#### Other external expenses

Other external expenses include costs for sales, distribution, administration and purchasing services for resale.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses

#### Other operating income and expenses

Other operating income and expenses include accounting items of a secondary nature in terms of the Company's principal activities, including gains and losses on the sale of tangible fixed assets.

#### Amortisation and depreciation

Amortisation and depreciation comprise amortisation and depreciation of property, plant and equipment.

#### Financial income and expenses

Financial items include amortised interest rates etc., on financial receivables, other interest rates, gains and losses on foreign currency items.

#### Tax on profit for the year

MAERSK H2S SAFETY SERVICES A/S is part of a group taxed jointly with a number of Danish companies. Danish corporation tax is allocated between the jointly taxed companies (full allocation). The jointly taxed companies are part of the joint tax scheme.

Deferred tax is recognised from temporary differences between accounting and tax values of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry forwards, are recognised at the value at which they are expected to be used. Tax assets are recognised in the balance sheet under current assets.

#### **Balance Sheet**

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation is calculated on a linear basis over the expected useful lives of the assets, taking into account estimated residual values. The expected useful lives are:

Plant, equipment and machinery	3-10 years
Leasehold improvements	5 years

Depreciation period and residual value are re-assessed annually.

#### Investments in subsidiaries and associates

Investments in subsidiaries and associates are measured at cost or recoverable value, whichever is lower.

#### Inventories

Inventories are measured at cost. In cases where the net realisable value is lower than the cost, a writedown is made to this lower value.

#### Receivables

Receivables are measured at nominal value. A write-down is made for anticipated losses.

#### Prepayments

Prepayments recognised as assets include costs incurred relating to subsequent financial years.

#### Equity

#### Dividend

Proposed dividends are recognised as a liability at the time of adoption at the General Meeting. The expected dividend payment for the year is shown as a separate equity item.

#### Liabilities

Financial liabilities are recognised on the date on which the loan is borrowed for the proceeds received net of transaction costs. In subsequent periods, loans are measured at amortised cost, so that the difference between the proceeds and the nominal value is recognised in the income statement as interest expense over the loan period.

Other liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Key ratios

Definition of key ratios.

Return on invested capital (ROIC) =	Profit before financials x 100 Average operating assets
Assets/Equity =	Total assets at year end Equity at year end
Return on equity = (ROE)	<u>Net profit for the year x 100</u> Average equity