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# ***2care4 ApS***

Tømmervej 9, DK-6710 Esbjerg V

## **Annual Report for 1 January - 31 December 2018**

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CVR No 28 96 40 80

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
8 /5 2019

Frederik Bloch Jørgensen  
Chairman of the General  
Meeting



**pwc**

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of 2care4 ApS for the financial year 1 January - 31 December 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2018 of the Company and of the results of the Company operations for 2018.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Esbjerg, 8 May 2019

## Executive Board

Ulrik Ernst Rasmussen  
CEO

Torben Børsting  
COO

## Board of Directors

Henrik Bisgaard Jensen

Toke Værndal

# Independent Auditor's Report

To the Shareholders of 2care4 ApS

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of 2care4 ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-

# Independent Auditor's Report

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the

## Independent Auditor's Report

disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Esbjerg, 8 May 2019

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Palle H. Jensen  
State Authorised Public Accountant  
mne32115

Stefan Dracea  
State Authorised Public Accountant  
mne42827

## Company Information

### **The Company**

2care4 ApS  
Tømrervej 9  
DK-6710 Esbjerg V

Telephone: + 45 7515 2900

Facsimile: + 45 7515 2910

Website: [www.2care4.dk](http://www.2care4.dk)

CVR No: 28 96 40 80

Financial period: 1 January - 31 December

Incorporated: 5 August 2005

Financial year: 13th financial year

Municipality of reg. office: Esbjerg

### **Board of Directors**

Henrik Bisgaard Jensen  
Toke Værndal

### **Executive Board**

Ulrik Ernst Rasmussen  
Torben Børsting

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Esbjerg Brygge 28  
DK-6700 Esbjerg

## Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2018 DKK'000	2017 DKK'000	2016 DKK'000	2015 DKK'000	2014 DKK'000
<b>Key figures</b>					
<b>Profit/loss</b>					
Revenue	766,577	696,739	626,773	457,403	516,282
Gross profit/loss	90,998	76,501	83,368	56,656	58,878
Operating profit/loss	30,991	17,613	32,417	15,297	16,775
Net financials	-3,925	-2,352	-5,790	-4,951	-5,039
Net profit/loss for the year	21,083	11,751	20,723	7,926	8,785
<b>Balance sheet</b>					
Balance sheet total	314,888	285,558	244,275	195,678	189,717
Equity	42,833	21,750	29,871	26,079	18,681
Investment in property, plant and equipment	2,358	818	1,871	390	0
Number of employees	79	64	61	72	75
<b>Ratios</b>					
Gross margin	11.9%	11.0%	13.3%	12.4%	11.4%
Solvency ratio	13.6%	7.6%	12.2%	13.3%	9.8%
Return on equity	65.3%	45.5%	74.1%	35.4%	61.5%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

In connection with changes to accounting policies, the comparative figures back to 2014 have not been restated. See the description under accounting policies.



# Management's Review

## Key activities

The company's main activity is the import, production, distribution and exportation of medical products and this naturally related business.

## Development in the year

The income statement of the Company for 2018 shows a profit of kDKK 21,083, and at 31 December 2018 the balance sheet of the Company shows equity of kDKK 42,833.

Profit for the year after tax 2018 amounts to DKKm 21,1 (2017: DKKm 11,8). The profit for the year is considered satisfying, and meet the expectations for 2018. The growth was expected around 20% for 2018, but was only around 10%, still we reached our expectations at profit level due to efficiency actions.

For the financial year 2019 the company expect a growth in activity and profit.

## Special risks - operating risks and financial risks

### *General risk*

When launching new products the group is very dependent on the processing time partly at the healthcare authorities in the countries where the products are sold and partly the central European registration authority, EMA, in London. In a number of countries the processing time still remains long, which limit a fast introduction of new parallel imported goods.

### *Financial risks*

The group is exposed to fluctuations in interest rate levels and foreign exchange rates.

Control of the financial risk and cash flow of the group is conducted from the headquarters of the group. The group pursues a low risk profile within this area.

Equivalently, a tight control of the credit policy is implemented. Thus, the group only has a very limited risk towards customers or co-operators. The majority of sales is done to consolidated pharmaceutical wholesalers.

## Research and development

The development of the group includes implemented measures that within a few years is expected to generate increased revenue for the group.

## Foreign branches

2Care4 ApS, filial, Ulkomaat, Finland.

# Management's Review

## Statement on gender composition

Diversity target for the Board of Directors

2care4's Board of Directors only contains two positions; therefore, 2care4 has obtained equal representation in accordance with the guidance from the Danish Business Agency.

Diversity at other management levels

It is the policy of 2care4 to increase the percentage of underrepresented gender (currently women) at other management levels in our organization.

In 2018, 2care4 has continued to have annual interviews with all employees with management responsibility where especially female talent have been encouraged to seek a career within the Company. When seeking new employees outside the Company, 2care4 ensures that both male and female candidates may find the profile appealing, and in the rare cases when external recruiters are used, it is a standing requirement that the shortlist contains both male and female candidates.

2care4 generally has good representation of both genders in other management levels, and the split is approaching equal representation, both the Company has not yet achieved the 40/60 split.

## Statutory statement on CSR in accordance with section 99a of the Danish Financial Statements Act

Regarding our statutory statement on CSR in accordance with section 99a of the Danish Financial Statements Act, we refer to the Management Review Statement in the 2018 Annual Report of our mother company, VJ Investment ApS.

## Subsequent events

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

## Income Statement 1 January - 31 December

	Note	2018 DKK'000	2017 DKK'000
<b>Revenue</b>	1	<b>766,577</b>	<b>696,739</b>
Change in inventories of finished goods, work in progress and goods for resale		18,081	17,067
Expenses for raw materials and consumables		-664,674	-610,738
Other external expenses		-28,986	-26,567
<b>Gross profit/loss</b>		<b>90,998</b>	<b>76,501</b>
Staff expenses	2	-49,188	-49,052
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-10,819	-9,836
<b>Profit/loss before financial income and expenses</b>		<b>30,991</b>	<b>17,613</b>
Financial income	4	793	1,296
Financial expenses	5	-4,718	-3,648
<b>Profit/loss before tax</b>		<b>27,066</b>	<b>15,261</b>
Tax on profit/loss for the year	6	-5,983	-3,510
<b>Net profit/loss for the year</b>		<b>21,083</b>	<b>11,751</b>

# Balance Sheet 31 December

## Assets

	Note	2018 DKK'000	2017 DKK'000
Completed development projects		3,198	4,079
Acquired licenses		12,902	10,347
Development projects in progress		0	381
<b>Intangible assets</b>	<b>8</b>	<b>16,100</b>	<b>14,807</b>
Other fixtures and fittings, tools and equipment		1,900	1,705
Leasehold improvements		180	207
Prepayments for property, plant and equipment		1,260	0
<b>Property, plant and equipment</b>	<b>9</b>	<b>3,340</b>	<b>1,912</b>
<b>Fixed assets</b>		<b>19,440</b>	<b>16,719</b>
<b>Inventories</b>	<b>10</b>	<b>186,402</b>	<b>177,599</b>
Trade receivables		86,468	86,015
Receivables from group enterprises		18,538	2,525
Other receivables	11	1,075	1,867
Deferred tax asset	13	0	335
Prepayments	12	1,515	251
<b>Receivables</b>		<b>107,596</b>	<b>90,993</b>
<b>Cash at bank and in hand</b>		<b>1,450</b>	<b>247</b>
<b>Currents assets</b>		<b>295,448</b>	<b>268,839</b>
<b>Assets</b>		<b>314,888</b>	<b>285,558</b>

# Balance Sheet 31 December

## Liabilities and equity

	Note	2018 DKK'000	2017 DKK'000
Share capital		125	125
Reserve for development costs		1,069	1,950
Retained earnings		41,639	19,675
<b>Equity</b>		<b>42,833</b>	<b>21,750</b>
Provision for deferred tax	13	1,134	0
Other provisions	14	6,150	11,566
<b>Provisions</b>		<b>7,284</b>	<b>11,566</b>
Credit institutions		6,282	7,257
Lease obligations		374	478
<b>Long-term debt</b>	15	<b>6,656</b>	<b>7,735</b>
Credit institutions	15	172,285	177,293
Lease obligations	15	104	113
Prepayments received from customers		0	727
Trade payables		43,723	25,060
Payables to group enterprises		19,268	23,240
Corporation tax		4,514	3,079
Other payables		18,221	14,995
<b>Short-term debt</b>		<b>258,115</b>	<b>244,507</b>
<b>Debt</b>		<b>264,771</b>	<b>252,242</b>
<b>Liabilities and equity</b>		<b>314,888</b>	<b>285,558</b>
Distribution of profit	7		
Contingent assets, liabilities and other financial obligations	16		
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## Statement of Changes in Equity

	Share capital	Reserve for development costs	Retained earnings	Total
	DKK'000	DKK'000	DKK'000	DKK'000
Equity at 1 January	125	1,950	19,675	21,750
Development costs for the year	0	1,096	-1,096	0
Depreciation, amortisation and impairment for the year	0	-1,977	1,977	0
Net profit/loss for the year	0	0	21,083	21,083
<b>Equity at 31 December</b>	<b>125</b>	<b>1,069</b>	<b>41,639</b>	<b>42,833</b>

# Notes to the Financial Statements

	2018 <u>DKK'000</u>	2017 <u>DKK'000</u>
<b>1 Revenue</b>		
<b>Geographical segments</b>		
EU	696,649	628,663
Other world	<u>69,928</u>	<u>68,076</u>
	<b><u>766,577</u></b>	<b><u>696,739</u></b>
<b>Revenue by activity</b>		
Human	766,577	696,739
Veterinary	<u>0</u>	<u>53</u>
	<b><u>766,577</u></b>	<b><u>696,739</u></b>
<b>2 Staff expenses</b>		
Wages and salaries	45,469	45,392
Pensions	1,548	1,330
Other social security expenses	669	504
Other staff expenses	<u>1,502</u>	<u>1,826</u>
	<b><u>49,188</u></b>	<b><u>49,052</u></b>
<b>Average number of employees</b>	<b><u>79</u></b>	<b><u>64</u></b>
<p>Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.</p>		
<b>3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment</b>		
Amortisation of intangible assets	9,551	8,464
Depreciation of property, plant and equipment	1,015	917
Gain and loss on disposal	<u>253</u>	<u>455</u>
	<b><u>10,819</u></b>	<b><u>9,836</u></b>

## Notes to the Financial Statements

	2018 DKK'000	2017 DKK'000
<b>4 Financial income</b>		
Interest received from group enterprises	517	243
Exchange adjustments	276	1,053
	<b>793</b>	<b>1,296</b>
<b>5 Financial expenses</b>		
Interest paid to group enterprises	944	1,135
Other financial expenses	3,774	2,513
	<b>4,718</b>	<b>3,648</b>
<b>6 Tax on profit/loss for the year</b>		
Current tax for the year	4,514	3,079
Deferred tax for the year	1,469	431
	<b>5,983</b>	<b>3,510</b>
<b>7 Distribution of profit</b>		
Retained earnings	21,083	11,751
	<b>21,083</b>	<b>11,751</b>



## Notes to the Financial Statements

### 8 Intangible assets

	Completed development projects DKK'000	Acquired licenses DKK'000	Development projects in progress DKK'000
Cost at 1 January	10,183	44,851	381
Additions for the year	715	10,378	0
Disposals for the year	0	-9,348	0
Transfers for the year	381	0	-381
Cost at 31 December	<u>11,279</u>	<u>45,881</u>	<u>0</u>
Impairment losses and amortisation at 1 January	6,104	34,504	0
Amortisation for the year	1,977	7,574	0
Reversal of amortisation of disposals for the year	0	-9,099	0
Impairment losses and amortisation at 31 December	<u>8,081</u>	<u>32,979</u>	<u>0</u>
<b>Carrying amount at 31 December</b>	<b><u>3,198</u></b>	<b><u>12,902</u></b>	<b><u>0</u></b>
Amortised over	<u>3 years</u>	<u>3 years</u>	

#### Development projects in progress

Development projects in progress comprise development and registration of generic pharmaceutical products. Costs essentially consist of external costs to business partners. Costs are registered in an internal project tool. The individual pharmaceutical product will be finished in the years 2019-2022. Afterwards, sales will start up. Overall, the products are expected to contribute with significant competitive advantages and therefore a substantial increase in activity level and result from 2019.

The management has completed impairment test of the current book value of the assets. The recoverable amount, value in-use, exceeds the book value. Value in-use is calculated from expected cashflows based on management approved budgets through 2019-2022.

#### Completed development projects

Completed development projects include development and registration of pharmaceutical products for humans. Each product has a 3 year depreciation period, starting from when the product is launched in the market. The management has not established any indication for impairment of the current book value of the assets.

## Notes to the Financial Statements

### 9 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK'000	Leasehold improvements DKK'000	Prepayments for property, plant and equipment DKK'000
Cost at 1 January	5,722	2,576	0
Additions for the year	1,098	86	1,260
Disposals for the year	-993	0	0
Cost at 31 December	<u>5,827</u>	<u>2,662</u>	<u>1,260</u>
Impairment losses and depreciation at 1 January	4,018	2,369	0
Depreciation for the year	902	113	0
Reversal of impairment and depreciation of sold assets	-993	0	0
Impairment losses and depreciation at 31 December	<u>3,927</u>	<u>2,482</u>	<u>0</u>
<b>Carrying amount at 31 December</b>	<b><u>1,900</u></b>	<b><u>180</u></b>	<b><u>1,260</u></b>
Depreciated over	<u>3-5 years</u>	<u>3-10 years</u>	
Including assets under finance leases amounting to	<u>532</u>	<u>0</u>	<u>0</u>
		<u>2018</u>	<u>2017</u>
		DKK'000	DKK'000

### 10 Inventories

Raw materials and consumables	99,148	102,412
Work in progress	7,427	5,027
Finished goods and goods for resale	47,812	51,764
Prepayments for goods	32,015	18,396
	<b><u>186,402</u></b>	<b><u>177,599</u></b>

### 11 Other receivables

The company has entered currency forward contracts to hedge future cashflow in Swedish and Norwegian kroner, totalling kSEK 19,876 and kNOK 7.589 for January 2019. Compared to the forward exchange rates the contracts hold a positive value of kDKK 151. The hedging does not meet the accounting criterias for hedging and the profit is therefore booked in the income statement under financial income.

# Notes to the Financial Statements

## 12 Prepayments

Prepayments consist of prepaid expenses regarding operational leasing expenses.

	2018 DKK'000	2017 DKK'000
<b>13 Provision for deferred tax</b>		
Intangible assets	3,541	3,175
Property, plant and equipment	-499	-349
Inventories	-231	-251
Amortization	-1,682	-329
Tax loss carry-forward	5	-2,581
Transferred to deferred tax asset	0	335
	<b>1,134</b>	<b>0</b>
<b>Deferred tax asset</b>		
Calculated tax asset	0	335
<b>Carrying amount</b>	<b>0</b>	<b>335</b>

## 14 Other provisions

The recognized provision amounts to kDKK 6,150 (2017: kDKK 11,566) to cover the estimated reimbursement of price reductions to customers, to cover items at customers and profit on goods that probably will be returned according to cooperation agreements. The provision is recognized based on previous experience regarding the extend of these liabilities.

# Notes to the Financial Statements

## 15 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2018 DKK'000	2017 DKK'000
<b>Credit institutions</b>		
Between 1 and 5 years	6,282	7,257
Long-term part	<u>6,282</u>	<u>7,257</u>
Within 1 year	968	938
Other short-term debt to credit institutions	171,317	176,355
Short-term part	<u>172,285</u>	<u>177,293</u>
	<b><u>178,567</u></b>	<b><u>184,550</u></b>
<b>Lease obligations</b>		
Between 1 and 5 years	374	478
Long-term part	<u>374</u>	<u>478</u>
Within 1 year	104	113
	<b><u>478</u></b>	<b><u>591</u></b>

## Notes to the Financial Statements

	2018 DKK'000	2017 DKK'000
<b>16 Contingent assets, liabilities and other financial obligations</b>		
<b>Charges and security</b>		
The following assets have been placed as security with bankers:		
As collateral for bank loans kDKK 178,567, the company has issued a floating company charge at nominal value kDKK 98,000 including the following assets, which on the 31st of December 2018 amounts to kDKK:		
Trade receivables	86,468	86,015
Inventories	186,402	177,599
Fixture and fittings, tools and equipment (excl. finance leasing)	1,368	983
Intangible assets	16,100	14,807
Certain other fixtures etc have been financed by means of finance leases. The carrying amount of assets held under finance leased is kDKK 532.		
<b>Other contingent liabilities</b>		
The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of VJ Investment ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.		
<b>Including to group enterprises</b>		
As collateral for bank loans in group enterprises, the floating company charge is issued. The bank loans at 31st of December 2018 amounts to kDKK	108	399

# Notes to the Financial Statements

## 17 Related parties

### Basis

#### Controlling interest

VJ Investment ApS

Parent company

#### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

#### Consolidated Financial Statements

Name and registered office of the Parent preparing consolidated financial statements for the smallest group

Name

Place of registered office

VJ Investment ApS

Tømrervej 9, 6710 Esbjerg V.

# Notes to the Financial Statements

## 18 Accounting Policies

The Annual Report of 2care4 ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C .

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2018 are presented in kDKK.

### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of VJ Investment ApS, the Company has not prepared a cash flow statement.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Leases

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### Derivative financial instruments

Derivative financial instruments are initially recognised in the balance sheet at cost and are subsequently remeasured at their fair values. Positive and negative fair values of derivative financial instruments are classified as "Other receivables" and "Other payables", respectively.

Changes in the fair values of derivative financial instruments are recognised in the income statement unless the derivative financial instrument is designated and qualify as hedge accounting.

## Income Statement

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.



# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### **Other external expenses**

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

### **Amortisation, depreciation and impairment losses**

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### **Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### **Tax on profit/loss for the year**

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with VJ Investment ApS. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### Balance Sheet

#### Intangible assets

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights and acquired intellectual property rights.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation periods used are 3 years.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised over their remaining duration, and licences are amortised over the term of the agreement, but over no more than 20 years.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	3-5	years
Leasehold improvements	3-10	years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,500 are expensed in the year of acquisition.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### **Equity**

#### ***Dividend***

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### **Deferred tax assets and liabilities**

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### **Current tax receivables and liabilities**

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

# Notes to the Financial Statements

## 18 Accounting Policies (continued)

### Financial Highlights

#### Explanation of financial ratios

Gross margin	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$
Profit margin	$\frac{\text{Profit before financials} \times 100}{\text{Revenue}}$
Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$