

## SubC Partner A/S

Sahara 4, 6700 Esbjerg CVR no. 28 70 26 12

## Annual report 2018

Approved at the Company's annual general meeting on 8 February 2019 Chairman:



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### Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of SubC Partner A/S for the financial year 1 January - 31 December 2018.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Esbjerg, 30 January 2019 Executive Board:		
Tonny Klein		
Board of Directors:		
Peter Sønderlyng Chairman	Rune Værndal	Joachim Vanggaard
Tonny Klein		

#### Independent auditor's report

#### To the shareholders of SubC Partner A/S

### Opinion

We have audited the financial statements of SubC Partner A/S for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations as well as the cash flows for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

### Independent auditor's report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Esbjerg, 30 January 2019 ERNST & YOUNG Godkendt Revisionspartnerselskab CVR no. 30 70 02 28

Morten Østergaard Koch State Authorised Public Accountant mne35420

## Company details

Name SubC Partner A/S Address, Postal code, City Sahara 4, 6700 Esbjerg

CVR no. 28 70 26 12
Established 15 April 2005
Registered office Esbjerg

Financial year 1 January - 31 December

Website www.subcpartner.com E-mail @subcpartner.com

Telephone +45 70 23 21 22 Telefax +45 70 10 04 69

Board of Directors Peter Sønderlyng, Chairman

Rune Værndal Joachim Vanggaard

Tonny Klein

Executive Board Tonny Klein

Auditors Ernst & Young Godkendt Revisionspartnerselskab

Havnegade 33, 6700 Esbjerg, Denmark

## Financial highlights

DKK'000	2018	2017	2016	2015	2014
Key figures					
Gross margin	52.483	27.932	48,483	74,267	77,775
Earnings before interest, taxes,	02,.00	2.,002	.0,.00	,=0.	,
depreciation and amortisation					
(EBITDA)	15,816	-11,718	-2,453	17,257	21,101
Operating profit/loss	9,579	-23.985	-11,457	10.440	15,719
Net financials	-1.018	-1.568	-1.580	-945	-1.085
Profit/loss for the year	6,231	-19,961	-10,244	7,628	11,208
	-, -	,	-,	,	,
Total assets	48,991	51,793	61,017	71,855	71,401
Investment in property, plant and	•	•	•	·	
equipment	-4,698	-1,033	-7,899	-14,701	-7,596
Equity	7,604	1,370	12,970	30,812	34,172
Financial ratios					
Equity ratio	15.5%	2.6%	21.3%	42.9%	47.9%
Return on equity	138.9%	-278.4%	-46.8%	23.5%	39.3%
Return on equity	138.9%	-218.4%	-40.8%	23.5%	39.3%
Average number of employees	57	67	86	98	102

Financial ratios are calculated in accordance with the Danish Finance Society's recommendations on the calculation of financial ratios. For terms and definitions, please see the accounting policies.

#### **Business review**

SubC Partner A/S (SubC) is engaged in subsea and topside inspection, repair and maintenance of offshore oil/gas and wind installations and vessels as well as manufacturing and repair of modules, structures and process equipment for the oil/gas industry. SubC covers the entire value chain from engineering to installations and commissioning.

#### Financial review

In 2017 the direction was set by the management for "SubC 2.0". The new direction is a more focused company supplying attractive and innovative solutions for the market. SubC has continued this development in 2018 and the expectation is a continuously positive tendency in 2019.

Profit after tax amounted to DKK 6,231 thousand compared to DKK -19,961 thousand last year.

EBITDA in 2018 was DKK 15,816 thousand compared with a negative EBITDA DKK -11.718 thousand in 2017.

The results testify that the turnaround initiated in 2017 has been successful. SubC have focused on the following areas:

#### Focus on the business

It is the managements objective to create a more focused and lean business and various initiatives has already been initiated in 2018 to achieve this. One of the most perceptible consequences is that development of products only will be done when it is driven by clients demands.

#### Adjusted and more effective organization

In 2018 the organization have been adjusted which have had effect on all levels in the organization. The management is reduced as well as the rest of the organization and the company have terminated unnecessary building facilities and consolidated on one address.

#### Development of new crawler concept

A new crawler concept has been developed in close cooperation with a client. The crawler consists of a containerized equipment container and a control container for operation various crawlers capable of crawling on jacket structures subsea, in splash zone and above water. The crawler gains access for location normally difficult to access by personnel and are capable of cleaning structures using high pressure cleaning, inspecting structure and welding using high resolution cameras, inspecting the integrity of the structure performing thickness measurement using ultrasonic equipment, removing structures using a special developed diamond wire saw. There are potential in the concept and it will be a positive contribute to SubC future results

#### **Future expectations**

SubC enters 2019 with a strong organization, a clear strategy and the outlook to an increased activity level, with expectations of a profit for the year that exceeds the level of profit for the year in 2018.

#### **Unchanged strategy**

SubC expect unchanged execution of the strategy "SubC 2.0" in 2019. SubC will continue to establish its strong position as a service provider delivering a long value chain from engineering to installation/operation and commissioning- A 360 degree position that continuingly is sought for in the market. The focus will be on offshore oil/gas and Wind.

#### **Equity Adjustment**

A material misstatement related to valuation of fixed assets as at 31 December 2017 has been identified. The misstatement related to a factual error identified in the impairment test as of 31 December 2017.

As a result of the material misstatement equity as at 31 December and comparison figures for 2017 has been adjusted accordingly. The material misstatement has impacted profit before tax for 2017 negatively by DKK 2,674 thousand. Profit after tax for 2017 has been impacted negatively by DKK 2,086 thousand. Fixed assets as at 31 December 2017 has been impacted negatively by DKK 2,674 thousand. Total assets as at 31 December 2017 has been impacted negatively by DKK 2,086 thousand and equity as at 31 December 2017 has been impacted negatively by DKK 2,086 thousand. The equity ratio amounts to 15.5%compared to 2.6 %in 2017.

#### Events after the balance sheet date

No events have occurred subsequent to the balance sheet date, which would have negative impact on the financial position of the Company.

#### Special risks

#### General risks

The offshore Wind and the Oil and Gas industries are characterized by a cyclical level of activity. Furthermore, the activity level is highly influenced by political discussions and legislation. The activities in the Company are spread across a number of business areas, reducing dependence of individual segments. It is also essential to the Company to be ahead of the technological development within all business areas.

#### Financial risks

Due to the level of company interest bearing debt, moderate changes in the interest rates will only have minor effect on the company's earnings. Interest rate positions are made.

The ongoing operations are exposed to currency exchange risks. The Company invoices in DKK, EUR, GBP and NOK, whereas a large share of purchasing is in DKK, EUR and GBP. Currency risks are mainly hedged by purchasing and invoicing in the same currency. Significant contracts in GBP or NOK will be hedged by currency forward contracts.

#### Knowledge resources

The level of knowledge achieved by the Company is based on competence development, supplementary education, retention of staff and an inspiring, developing and challenging working environment, as well as ongoing employment of people with complementary expertise.

The Company continuously develops the level of knowledge so that it becomes a positive part of the Company image and amplifies the market opportunities for the Company.

In addition, the Company owns worldwide Intellectual Property Rights.

#### Impact on the external environment

For the benefit of the environment as well as from a financial point of view, the Company will try to reduce its environmental impact.

The Company maintains an efficient waste separation system, which ensures that the maximum amount of waste is recycled.

#### Research and development activities

The Company has no research activities.

The development activities include new welding procedures and technical solutions within splashzone and subsea activities.

## Income statement

Note	DKK'000	2018	2017
2	Gross margin Staff costs Amortisation/depreciation and impairment of intangible assets and property, plant and equipment	52,483 -36,667 -6,237	27,932 -39,650 -12,267
	Profit/loss before net financials Income from investments in group entities Financial income Financial expenses	9,579 -450 71 -1,089	-23,985 -57 76 -1,644
3	Profit/loss before tax Tax for the year	8,111 -1,880	-25,610 5,649
	Profit/loss for the year	6,231	-19,961

## **Balance sheet**

Note	DKK'000	2018	2017
	ASSETS Fixed assets		
4	Intangible assets	0.040	0.014
	Completed development projects Acquired intangible assets	3,949 387	2,611 535
	Development projects in progress	0	2,517
	Development projects in progress		
		4,336	5,663
5	Property, plant and equipment		
	Other fixtures and fittings, tools and equipment	9,410	15,383
	Leasehold improvements	414	688
		9,824	16,071
6	Investments		
	Investments in group entities, net asset value	189	636
	Other receivables	290	565
		479	1,201
	Total fixed assets	14,639	22,935
	Non-fixed assets	<u> </u>	<u> </u>
	Inventories		
	Raw materials and consumables	5,983	7,347
		5,983	7,347
	Receivables		
	Trade receivables	20,868	8,712
	Work in progress for third parties	2,795	4,884
10	Deferred tax assets	4,183	6,063
	Income taxes receivable	0	681
•	Other receivables	35	417
8	Prepayments	488	713
		28,369	21,470
	Cash	0	41
	Total non-fixed assets	34,352	28,858
	TOTAL ASSETS	48,991	51,793

## **Balance sheet**

Note	DKK'000	2018	2017
	EQUITY AND LIABILITIES Equity		
9	Share capital	500	500
	Net revaluation reserve according to the equity method	3	446
	Reserve for development costs	2,658	2,627
	Retained earnings	4,443	-2,203
	Total equity	7,604	1,370
	Liabilities other than provisions Non-current liabilities other than provisions		
	Lease liabilities	0	3,051
		0	3,051
	Current liabilities other than provisions		
	Current portion of long-term liabilities	0	1,230
11	Bank debt	23,052	32,386
7	Work in progress for third parties	7,522	1,182
	Trade payables	3,985	6,673
	Payables to group entities	130	469
	Other payables	6,698	5,432
		41,387	47,372
	Total liabilities other than provisions	41,387	50,423
	TOTAL EQUITY AND LIABILITIES	48,991	51,793

<sup>1</sup> Accounting policies
12 Contractual obligations and contingencies, etc.
13 Related parties

## Statement of changes in equity

Note	DKK'000	Share capital	Net revaluation reserve according to the equity method	Reserve for development costs	Retained earnings	Total
14	Equity at 1 January 2018 Transfer, see	500	446	2,627	-2,203	1,370
	"Appropriation of profit/loss"  Exchange adjustment	0	-446 3	31 0	6,646 0	6,231 3
	Equity at 31 December 2018	500	3	2,658	4,443	7,604

## **Cash flow statement**

Note	DKK'000	2018	2017
15	Profit/loss for the year Adjustments	6,231 8,815	-19,961 7,678
16	Cash generated from operations (operating activities) Changes in working capital	15,046 -3,517	-12,283 7,059
	Cash generated from operations (operating activities) Interest received, etc. Interest paid, etc. Income tax received	11,529 72 -1,089 681	-5,224 75 -1,142 290
	Cash flows from operating activities	11,193	-6,001
	Additions of intangible assets Additions of property, plant and equipment Disposals of property, plant and equipment Changes in deposits	-181 -4,698 6,985 275	-2,850 -1,033 1,373 5
	Cash flows to investing activities	2,381	-2,505
	Repayments, long-term liabilities	-4,281	-1,488
	Cash flows from financing activities	-4,281	-1,488
	Net cash flow Cash and cash equivalents at 1 January	9,293 -32,345	-9,994 -22,351
17	Cash and cash equivalents at 31 December	-23,052	-32,345

#### Notes to the financial statements

#### 1 Accounting policies

The annual report of SubC Partner A/S for 2018 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to medium-sized reporting class C entities.

In accordance with section 112(1) of the Danish Financial Statements Act, the Company has not prepared consolidated financial statements.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Material misstatements

A material misstatement related to valuation of fixed assets as at 31 December 2017 has been identified. The misstatement related to a factual error identified in the impairment test as of 31 December 2017.

As a result of the material misstatement equity as at 31 December and comparison figures for 2017 has been adjusted accordingly. The material misstatement has impacted profit before tax for 2017 negatively by DKK 2,674 thousand. Profit after tax for 2017 has been impacted negatively by DKK 2,086 thousand. Fixed assets as at 31 December 2017 has been impacted negatively by DKK 2,086 thousand. Total assets as at 31 December 2017 has been impacted negatively by DKK 2,086 thousand and equity as at 31 December 2017 has been impacted negatively by DKK 2,086 thousand.

#### Basis of recognition and measurement

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of such assets can be reliably measured.

Liabilities are recognised in the balance sheet when an outflow of economic benefits is probable and the value of such liabilities can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described below for each individual item.

In recognising and measuring assets and liabilities, any gains, losses and risks occurring prior to the presentation of the annual report that evidence conditions existing at the balance sheet date are taken into account.

Income is recognised in the income statement as earned. Moreover, costs incurred to generate the year's earnings are recognised, including depreciation, amortisation, impairment losses and provisions as well as reversals as a result of changes in accounting estimates of amounts that were previously

recognised in the income statement.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK'000).

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Income statement

#### Revenue

Income from the sale of goods for resale and finished goods is recognised in revenue when the most significant rewards and risks have been transferred to the buyer and provided the income can be measured reliably and payment is expected to be received. The date of the transfer of the most significant rewards and risks is based on standardised terms of delivery based on Incoterms® 2010.

Income from construction contracts involving a high degree of customisation is recognised as revenue by reference to the stage of completion. Accordingly, revenue corresponds to the market value of the contract work performed during the year (percentage-of-completion method). This method is used where the total income and expenses and the degree of completion of the contract can be measured reliably.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### **Gross margin**

The items revenue, change in inventories, cost of goods sold, other operating income and external expenses have been aggregated into one item in the income statement called gross margin in accordance with section 32 of the Danish Financial Statements Act.

#### Other operating income

Other operating income comprise items of a secondary nature relative to the Company's core activities, including gains on the sale of fixed assets.

#### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

#### Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The cost net of the expected residual value for completed development projects and acquired IP rights is amortised over the expected useful life. Acquired IP rights include patents, rights and licences.

The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

2-10 years

Completed development projects 5-7 years Intangible assets aquired 5-7 years

Other fixtures and fittings, tools and

equipment

Leasehold improvements 5 years

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Profit from investments in subsidiaries

The item includes the Company's proportionate share of the profit/loss for the year in subsidiaries.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. from group entities and associates, declared dividends from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The Company is jointly taxed with its higher-ranking parent company.

The Company and its Danish group entities are jointly taxed. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

#### **Balance sheet**

#### Intangible assets

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is 5-7 years.

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

#### Investments

Deposits are recognised at cost.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Investments in subsidiaries

On initial recognition, investments in subsidiaries measured at cost and subsequently at the proportionate share of the entities' net asset values calculated in accordance with the parent company's accounting policies minus or plus any residual value of positive or negative goodwill calculated in accordance with the purchase method of accounting. Net revaluations of investments in subsidiaries and associates are transferred to the net revaluation reserve according to the equity method where the carrying amount exceeds the acquisition cost.

Dividend received is deduced from the carrying amount.

#### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in subsidiaries is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

#### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

The cost of raw materials and consumables comprises the cost of acquisition plus delivery costs.

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### Work in progress for third parties

Contract work in progress for third parties are measured at the market value of the work performed less progress billings. The market value is calculated based on the stage of completion at the balance sheet date and the total expected income from the relevant contract. The stage of completion is calculated based on the expenses incurred relative to the expected total expenses relating to the relevant contract.

Where the outcome of contract work in progress cannot be estimated reliably, the market value is measured at the lower of expenses incurred and the net realisable value.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

Where the total expenses relating to the work in progress are expected to exceed the total market value, the expected loss is recognised as a loss-making agreement under "Provisions" and is expensed in the income statement.

The value of work in progress less progress billings is classified as assets when the selling price exceeds progress billings and as liabilities when progress billings exceed the market value.

#### **Prepayments**

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### **Equity**

#### Reserve for net revaluation according to the equity method

The net revaluation reserve according to the equity method includes net revaluations of investments in subsidiaries relative to cost. The reserve can be eliminated in case of losses, realisation of investments or a change in accounting estimates. The reserve cannot be recognised at a negative amount.

#### Reserve for development costs

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividends or cover losses. The reserve will be reduced or dissolved if the recognised development costs are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

#### Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

#### Corporation tax and deferred tax

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

#### Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases.

Other liabilities are measured at net realisable value.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Lease liabilities

Leases for non-current assets that transfer substantially all the risks and rewards incident to ownership to the Company (finance leases) are initially recognised in the balance sheet at cost, corresponding to the lower of fair value and the net present value of furtue lease payments. In calculating the net present value of the future lease payments, the interest rate implicit in the lease or the incremental borrowing rate is used as the discount factor. Assets held under finance leases are subsequently depreciated as the Company's other non-current assets.

The capitalised residual lease obligation is recognised in the balance sheet as the liability, and the interest element of the lease payment is recognised in the income statement over the term of the lease.

All other leases are considered operating leases. Payments relating to operating leases and any other leases are recognised in the income statement over the term of the lease. The Company's total obligation relating to operating leases and other leases is disclosed in contingencies, etc.

#### Cash flow statement

The cash flow statement shows the Company's net cash flows broken down according to operating, investing and financing activities, the year's changes in cash and cash equivalents as well as the cash and cash equivalents at the beginning and the end of the year.

The cash flow statement shows the Company's cash flows from operating, investing and financing activities for the year. the year's changes in cash and cash equivalents as well as the Company's cash and cash equivalents at the beginning and end of the year.

Cash flow related to acquisitions and disposals of businesses are presented separately in cash flows from investing activities. Cash flows from acquisitions of businesses are recognised up until the date of acquisition, and disposals of businesses are recognised up until the date of disposal.

Cash flows from operating activities are calculated as the profit/loss for the year adjusted for non cash operating items, changes in working capital and paid corporate income tax.

Cash flows from investing activities comprise payments in connection with acquisitions and disposals of entities and activities and of intangible assets, property, plant and equipment and investments.

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related expenses as well as raising of loans, repayment of interest bearing debt and payment of dividends to shareholders.

Cash and cash equivalents comprise cash in hand and bank overdrafts.

#### Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Equity ratio Equity, year-end x 100

Total equity and liabilities, year-end

Return on equity

Profit/loss for the year after tax x 100

Average equity

#### Notes to the financial statements

	DKK'000	2018	2017
2	Staff costs		
	Wages/salaries	33,861	36,151
	Pensions	2,432	2,891
	Other social security costs	374	155
	Other staff costs	0	453
		36,667	39,650
	Average number of full-time employees	57	67

Total remuneration to the Executive Board and the Board of Directors amount to DKK 1,023 thousand (2017: DKK 2,533 thousand.) During 2018 there have been one person in the company's Executive Board. During 2017 there were, two persons in the company's Executive Board.

Remuneration of the management is partly based on the entities financial performance.

#### 3 Tax for the year

Tax for the year		
Estimated tax charge for the year	0	-48
Deferred tax adjustments in the year	1,880	-5,569
Tax adjustments, prior years	0	-32
	1,880	-5,649

## Notes to the financial statements

## 4 Intangible assets

DKK'000	Completed development projects	Acquired intangible assets	Development projects in progress	Total
Cost at 1 January 2018	9,613	1,277	2,517	13,407
Additions in the year	125	56	0	181
Disposals in the year	-1,500	0	0	-1,500
Transfer from other accounts	2,517	0	-2,517	0
Cost at 31 December 2018	10,755	1,333	0	12,088
Impairment losses and amortisation at				
1 January 2018	7,002	742	0	7,744
Amortisation in the year	1,304	204	0	1,508
Amortisation and impairment of disposals in the year	-1,500	0	0	-1,500
Impairment losses and amortisation at				
31 December 2018	6,806	946	0	7,752
Carrying amount at 31 December 2018	3,949	387	0	4,336

## 5 Property, plant and equipment

DKK'000	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total
Cost at 1 January 2018 Additions in the year Disposals in the year	42,198 4,492 -17,176	5,283 206 -3,138	47,481 4,698 -20,314
Cost at 31 December 2018	29,514	2,351	31,865
Impairment losses and depreciation at 1 January 2018 Depreciation in the year Depreciation and impairment of disposals in the year	26,815 4,369 -11,080	4,595 360 -3,018	31,410 4,729 -14,098
Impairment losses and depreciation at 31 December 2018	20,104	1,937	22,041
Carrying amount at 31 December 2018	9,410	414	9,824

#### Notes to the financial statements

#### 6 Investments

	Investments in group entities,		
DKK'000	net asset value	Other receivables	Total
Cost at 1 January 2018	190	565	755
Disposals in the year	-4	-275	-279
Cost at 31 December 2018	186	290	476
Value adjustments at 1 January 2018	446	0	446
Exchange adjustment	3	0	3
Share of the profit/loss for the year	-450	0	-450
Other adjustments, investments	4	0	4
Value adjustments at 31 December 2018	3	0	3
Carrying amount at 31 December 2018	189	290	479

Name	Domicile	Interest
Subsidiaries		
SubCPartner Deutschland GmbH	Germany	100.00%
DKK'000	2018	2017
Work in progress for third parties	,	
Selling price of work performed	27,586	11,602
Progress billings	-32,313	-7,900
	-4,727	3,702
recognised as follows:		
Work in progress for third parties (assets)	2,795	4,884
Work in progress for third parties (liabilities)	-7,522	-1,182
	-4,727	3,702

#### 8 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years, including insurance, plocies, rent, staffhealthcare and subscriptopns.

#### 9 Share capital

The share capital comprises 500,000 shares of DKK 1 each. All shares rank equally.

The Company's share capital has remained DKK 500 thousand for the 5 past years.

#### Notes to the financial statements

	DKK'000	2018	2017
10	Deferred tax		
	Deferred tax at 1 January	-6,063	-494
	Deferred tax on profit for the year	1,880	-4,918
	Other deferred tax	0	-651
	Deferred tax at 31 December	-4,183	-6,063

#### 11 Mortgage debt and debt to other credit institutions

The Company has provided a company charge of DKK 39,000 thousand as collateral for bank loans, etc. of DKK 23,052 thousand. The Company charge comprises unsecured claims, inventories, property, plant and equipment and intangible assets with a carrying amount of DKK 41,011 thousand at 31 December 2018.

#### 12 Contractual obligations and contingencies, etc.

#### Contingent liabilities

The parent company is jointly taxed with the ultimate parent company. The companies included in the joint taxation have joint and several unlimited liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties.

#### Other financial obligations

The Company has entered into leases with a combined lease payment of DKK 2,451 thousand. The remaining term of the leases is 1-38 months.

### 13 Related parties

SubC Partner A/S' related parties comprise the following:

#### Parties exercising control

Related party	Domicile	Basis for control
Parent company Offshore Capital Partners ApS	Sahara 4, 6700 Esbjerg	Shareholding
Ultimate parent company TKRV Holding ApS	Sahara 4, 6700 Esbjerg	Shareholding

#### Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
TKRV Holding ApS	Sahara 4, 6700 Esbjerg	The Danish Business Authority

#### Related party transactions

The Company solely discloses related party transactions that have not been carried out on an arm's length basis, cf. section 98c(7) of the Danish Financial Statements Act.

## Notes to the financial statements

14 Appropriation of profit/loss       Recommended appropriation of profit/loss         Net revaluation reserve according to the equity method       -446       -1         Reserve for development costs       31       1,76         Retained earnings/accumulated loss       6,646       -21,70         6,231       -19,96         15 Adjustments       6,226       12,26         Amortisation/depreciation and impairment losses       6,226       12,26         Gain/loss on the sale of non-current assets       -758       -56         Income from investments in group entities       450       5         Financial income       -72       -77         Financial expenses       1,089       1,62         Tax for the year       1,880       -5,64         Changes in working capital       -1,880       -5,64         Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40         Change in trade and other payables       -1,761       1,62
Net revaluation reserve according to the equity method       -446       -1         Reserve for development costs       31       1,76         Retained earnings/accumulated loss       6,646       -21,70         6,231       -19,96         15 Adjustments       -6,231       -19,96         Amortisation/depreciation and impairment losses       6,226       12,26         Gain/loss on the sale of non-current assets       -758       -56         Income from investments in group entities       450       5         Financial income       -72       -7         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         8,815       7,67         16 Changes in working capital       Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
Reserve for development costs       31       1,76         Retained earnings/accumulated loss       6,646       -21,70         6,231       -19,96         15 Adjustments       -19,96         Amortisation/depreciation and impairment losses       6,226       12,26         Gain/loss on the sale of non-current assets       -758       -56         Income from investments in group entities       450       5         Financial income       -72       -7         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         10 Changes in working capital       -3,120       4,40         Change in receivables       -3,120       4,40
15 Adjustments         Amortisation/depreciation and impairment losses       6,226       12,26         Gain/loss on the sale of non-current assets       -758       -56         Income from investments in group entities       450       5         Financial income       -72       -7         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         8,815       7,67         16 Changes in working capital       1,364       1,01         Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
15 Adjustments       Amortisation/depreciation and impairment losses       6,226       12,26         Gain/loss on the sale of non-current assets       -758       -56         Income from investments in group entities       450       5         Financial income       -72       -7         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         8,815       7,67         16 Changes in working capital       1,364       1,01         Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
Amortisation/depreciation and impairment losses Gain/loss on the sale of non-current assets Income from investments in group entities Financial income Financial expenses Tax for the year  1,089 Tax for the year  1,080  1,067  16 Changes in working capital Change in inventories Change in receivables  1,266 12,26
Gain/loss on the sale of non-current assets       -758       -566         Income from investments in group entities       450       5         Financial income       -72       -7         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         8,815       7,67         Changes in working capital         Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
Income from investments in group entities
Financial income       -72       -72         Financial expenses       1,089       1,64         Tax for the year       1,880       -5,64         8,815       7,67         16 Changes in working capital         Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
Financial expenses 1,089 1,64 Tax for the year 1,880 -5,64  8,815 7,67  16 Changes in working capital Change in inventories 1,364 1,01 Change in receivables -3,120 4,40
Tax for the year       1,880       -5,64         8,815       7,67         16 Changes in working capital         Change in inventories       Change in receivables       1,364       1,01       1,01       2,3,120       4,40           4,40       1,880       -5,64       8,815         7,67
16 Changes in working capital       Change in inventories       1,364       1,01         Change in receivables       -3,120       4,40
16 Changes in working capital Change in inventories 1,364 1,01 Change in receivables -3,120 4,40
Change in inventories 1,364 1,01 Change in receivables -3,120 4,40
Change in inventories 1,364 1,01 Change in receivables -3,120 4,40
· · · · · · · · · · · · · · · · · · ·
Change in trade and other payables -1 761 1 64
1,701
17 Cash and cash equivalents at year-end
Cash according to the balance sheet 0
Short-term debt to banks -23,052 -32,38
-23,052 -32,34

# PENN30

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"By my signature I confirm all dates and content in this document."

### **Tonny Klein**

#### **Executive Board**

On behalf of: SubC Partner A/S Serial number: PID:9208-2002-2-100250216369

IP: 212.112.xxx.xxx 2019-01-30 19:53:39Z





## **Tonny Klein**

#### **Board of Directors**

On behalf of: SubC Partner A/S Serial number: PID:9208-2002-2-100250216369

IP: 212.112.xxx.xxx 2019-01-30 19:55:10Z





#### Peter Sønderlyng

#### **Board of Directors**

On behalf of: SubC Partner A/S Serial number: PID:9208-2002-2-330753212132

IP: 85.191.xxx.xxx 2019-01-30 19:56:33Z





## Joachim Snebang Vanggaard Jensen

#### **Board of Directors**

On behalf of: SubC Partner A/S Serial number: PID:9208-2002-2-223127631967

IP: 85.129.xxx.xxx 2019-01-30 20:02:15Z





#### Rune Værndal

#### **Board of Directors**

On behalf of: SubC Partner A/S Serial number: PID:9208-2002-2-387396548149

IP: 212.112.xxx.xxx

2019-02-02 16:28:59Z





## Morten Oestergaard Koch

#### **State Authorised Public Accountant**

On behalf of: Ernst & Young P/S Serial number: CVR:30700228-RID:32977604

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