

## **Nutrimin A/S**

Bodalen 11

8643 Ans By

Central Business Registration No

28513518

## **Annual report 2017**

The Annual General Meeting adopted the annual report on 06.06.2018

### **Chairman of the General Meeting**

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Name: Jesper Ørskov Nielsen

# Contents

	<b><u>Page</u></b>
Entity details	1
Statement by Management on the annual report	2
Independent auditor's report	3
Management commentary	6
Income statement for 2017	9
Balance sheet at 31.12.2017	10
Statement of changes in equity for 2017	12
Cash flow statement 2017	13
Notes	14
Accounting policies	19

## Entity details

### Entity

Nutrimin A/S  
Bodalen 11  
8643 Ans By

Central Business Registration No: 28513518

Founded: 22.03.2005

Registered in: Silkeborg

Financial year: 01.01.2017 - 31.12.2017

### Board of Directors

Per Lyngaa, chairman  
Jesper Ørskov Nielsen  
Lars Bjerre Staunsbæk  
Morten Balle  
Torben Nielsen

### Executive Board

Torben Jensen

### Auditors

Deloitte Statsautoriseret Revisionspartnerselskab  
City Tower, Værkmestergade 2  
8000 Aarhus C

## Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Nutrimin A/S for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations and cash flows for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Ans By, 06.06.2018

### Executive Board

Torben Jensen

### Board of Directors

Per Lyngaa  
chairman

Jesper Ørskov Nielsen

Lars Bjerre Staunsbæk

Morten Balle

Torben Nielsen

# Independent auditor's report

## To the shareholders of Nutrimin A/S

### Opinion

We have audited the financial statements of Nutrimin A/S for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations and cash flows for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

## Independent auditor's report

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

## Independent auditor's report

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 06.06.2018

### **Deloitte**

Statsautoriseret Revisionspartnerselskab

Central Business Registration No: 33963556

Michael Bach

State Authorised Public Accountant

Identification number (MNE) mne19691

## Management commentary

	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>	<b>DKK'000</b>
<b>Financial highlights</b>					
<b>Key figures</b>					
Gross profit	29.133	28.407	18.201	13.493	5.952
Operating profit/loss	10.067	11.169	6.916	4.978	(821)
Net financials	(794)	(1.191)	(1.393)	(1.546)	(1.292)
Profit/loss for the year	7.225	7.819	4.360	2.736	(1.376)
Total assets	77.992	77.845	59.281	53.784	48.966
Investments in property, plant and equipment	72	1.216	2.142	713	27.845
Equity	23.749	24.493	16.953	12.548	9.969
<b>Ratios</b>					
Return on equity (%)	30,0	37,7	29,6	24,3	(13,0)
Equity ratio (%)	30,5	31,5	28,6	23,3	20,4

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

<b>Ratios</b>	<b>Calculation formula</b>	<b>Ratios</b>
Return on equity (%)	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$	The entity's return on capital invested in the entity by the owners.
Equity ratio (%)	$\frac{\text{Equity} \times 100}{\text{Total assets}}$	The financial strength of the entity.



## Management commentary

### Primary activities

The Company's activities consist of production and direct sale of mineral mixtures and piglet feed on the Danish market as well as production and sale of vitamin mixtures and premixtures to the Danish market as well as the export market.

### Development in activities and finances

In its fifth whole production year, the Company has succeeded in increasing revenue by 15 %. Profit for the year after tax of DKK 7,225k is satisfactory in a market where the primary customer group's earnings are considered subject to extensive pressure.

As per. 01.01.2017, Nutrimin has made a partial demerger of the property activity to the sister company Nutrimin Ejendomme ApS. The demerger has been accounted at booked value without adjustment of comparative figures (book value method).

### Outlook

Nutrimin is provided with a good starting point at the onset of 2018, and as a result of the continuously increasing level of activity, a profit is expected on the same level as 2017 for 2018.

### Particular risks

Risk management is a large focus area for Nutrimin. These risks relate primarily to volatile market prices. The Company's raw material and price risks are minimised, whenever possible, by entering into purchase contracts that minimise open positions on raw materials.

To ensure quality control at Nutrimin A/S, a certification according to the standards FAMI-QS and ISO 22000 is implemented. The quality control system describes all steps in the process from approval of suppliers and purchase of raw materials to production and delivery of the finished goods to the customer.

The Company is vulnerable to the market conditions of the primary agriculture. To eliminate this risk, debtors are credit insured to the widest possible extent.

By far the largest part of revenue and purchase is conducted in DKK. The rest is in EUR. If transactions are conducted in other foreign currencies, currency risks are eliminated by entering into forward contracts. Therefore, the Company's currency risks are considered very minimal.

### Intellectual capital resources

A Nutrimin guide has been prepared to ensure the following:

- An equal partnership
- The ability to acquire and communicate knowledge as well as a good deal of business practice
- Only bearing this in mind, we can ensure our customers the optimal feed mix.

## Management commentary

### Environmental performance

Nutrimin A/S has no policy for corporate social responsibility, but we pay much attention to environmental impacts from our factory. Nutrimin A/S meets the requirements of workplace evaluation, appraisals and working environment organisation, the overall task of which is to create the basis for a good, sound and safe working environment at Nutrimin.

Nutrimin A/S applies HACCP - Own check and Risk analysis, which means that all steps in the individual processes are assessed. HACCP provides an overview of the risks and errors that are typical in the manufacturing process. Therefore, HACCP contributes to increasing the level of protection of human and animal health.

To ensure as low environmental impact as possible when delivering goods to Danish customers, the Company uses lorries that are approved according to class Euro 6.

### Research and development activities

In the autumn of 2017, Nutrimin A/S has initiated the construction of a new raw material warehouse of 2596 m<sup>2</sup>, in particular in order to meet the demand on the Danish and the export markets.

### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

## Income statement for 2017

	<u>Notes</u>	<u>2017 DKK</u>	<u>2016 DKK</u>
<b>Gross profit</b>		<b>29.132.933</b>	<b>28.406.887</b>
Staff costs	1	(15.815.263)	(13.678.246)
Depreciation, amortisation and impairment losses	2	<u>(3.250.649)</u>	<u>(3.559.170)</u>
<b>Operating profit/loss</b>		<b>10.067.021</b>	<b>11.169.471</b>
Other financial income		4.491	1.807
Other financial expenses		<u>(798.170)</u>	<u>(1.193.092)</u>
<b>Profit/loss before tax</b>		<b>9.273.342</b>	<b>9.978.186</b>
Tax on profit/loss for the year	3	<u>(2.048.075)</u>	<u>(2.158.838)</u>
<b>Profit/loss for the year</b>	4	<u><b>7.225.267</b></u>	<u><b>7.819.348</b></u>

## Balance sheet at 31.12.2017

	<u>Notes</u>	<u>2017 DKK</u>	<u>2016 DKK</u>
Completed development projects		0	203.700
Goodwill		138.717	179.317
<b>Intangible assets</b>	<b>5</b>	<b><u>138.717</u></b>	<b><u>383.017</u></b>
Land and buildings		0	10.876.996
Plant and machinery		12.552.904	15.332.452
Other fixtures and fittings, tools and equipment		46.212	200.619
<b>Property, plant and equipment</b>	<b>6</b>	<b><u>12.599.116</u></b>	<b><u>26.410.067</u></b>
Other investments		99.550	20.000
Deposits		90.600	0
<b>Fixed asset investments</b>	<b>7</b>	<b><u>190.150</u></b>	<b><u>20.000</u></b>
<b>Fixed assets</b>		<b><u>12.927.983</u></b>	<b><u>26.813.084</u></b>
Raw materials and consumables		25.186.240	29.917.011
<b>Inventories</b>		<b><u>25.186.240</u></b>	<b><u>29.917.011</u></b>
Trade receivables		30.407.784	16.213.502
Receivables from group enterprises		6.934.763	24.775
Other receivables		0	119.899
Prepayments	8	0	38.727
<b>Receivables</b>		<b><u>37.342.547</u></b>	<b><u>16.396.903</u></b>
<b>Cash</b>		<b><u>2.535.328</u></b>	<b><u>4.718.254</u></b>
<b>Current assets</b>		<b><u>65.064.115</u></b>	<b><u>51.032.168</u></b>
<b>Assets</b>		<b><u>77.992.098</u></b>	<b><u>77.845.252</u></b>

## Balance sheet at 31.12.2017

	<u>Notes</u>	<u>2017 DKK</u>	<u>2016 DKK</u>
Contributed capital	9	5.000.000	5.000.000
Retained earnings		18.399.069	19.493.258
Proposed dividend		<u>350.000</u>	<u>0</u>
<b>Equity</b>		<b><u>23.749.069</u></b>	<b><u>24.493.258</u></b>
Deferred tax	10	<u>1.241.400</u>	<u>1.393.700</u>
<b>Provisions</b>		<b><u>1.241.400</u></b>	<b><u>1.393.700</u></b>
Mortgage debts		<u>0</u>	<u>4.263.484</u>
<b>Non-current liabilities other than provisions</b>		<b><u>0</u></b>	<b><u>4.263.484</u></b>
Current portion of long-term liabilities other than provisions		0	298.452
Bank loans		18.055.626	19.330.541
Trade payables		27.935.333	19.939.374
Income tax payable		947.308	1.920.538
Other payables		<u>6.063.362</u>	<u>6.205.905</u>
<b>Current liabilities other than provisions</b>		<b><u>53.001.629</u></b>	<b><u>47.694.810</u></b>
<b>Liabilities other than provisions</b>		<b><u>53.001.629</u></b>	<b><u>51.958.294</u></b>
<b>Equity and liabilities</b>		<b><u>77.992.098</u></b>	<b><u>77.845.252</u></b>
Contingent liabilities	12		
Mortgages and securities	13		
Related parties with controlling interest	14		
Group relations	15		

## Statement of changes in equity for 2017

	<b>Contributed capital DKK</b>	<b>Retained earnings DKK</b>	<b>Proposed dividend DKK</b>	<b>Total DKK</b>
Equity beginning of year	5.000.000	19.493.258	0	24.493.258
Effect of mergers and business combinations	0	(3.429.456)	0	(3.429.456)
Extraordinary dividend paid	0	(4.540.000)	0	(4.540.000)
Profit/loss for the year	0	6.875.267	350.000	7.225.267
<b>Equity end of year</b>	<b>5.000.000</b>	<b>18.399.069</b>	<b>350.000</b>	<b>23.749.069</b>

## Cash flow statement 2017

	<u>Notes</u>	<u>2017 DKK</u>	<u>2016 DKK</u>
Operating profit/loss		10.067.021	11.169.471
Amortisation, depreciation and impairment losses		3.250.649	3.559.170
Working capital changes	11	<u>(5.429.073)</u>	<u>(9.628.253)</u>
<b>Cash flow from ordinary operating activities</b>		<b>7.888.597</b>	<b>5.100.388</b>
Financial income received		4.491	1.807
Financial income paid		(798.170)	(1.193.092)
Income taxes refunded/(paid)		<u>(3.220.385)</u>	<u>0</u>
<b>Cash flows from operating activities</b>		<b><u>3.874.533</u></b>	<b><u>3.909.103</u></b>
Acquisition etc of intangible assets		0	(203.000)
Acquisition etc of property, plant and equipment		(72.394)	(1.216.408)
Acquisition of fixed asset investments		<u>(170.150)</u>	<u>(20.000)</u>
<b>Cash flows from investing activities</b>		<b><u>(242.544)</u></b>	<b><u>(1.439.408)</u></b>
Instalments on loans etc		0	(275.298)
Dividend paid		<u>(4.540.000)</u>	<u>(310.800)</u>
<b>Cash flows from financing activities</b>		<b><u>(4.540.000)</u></b>	<b><u>(586.098)</u></b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>(908.011)</b>	<b>1.883.597</b>
Cash and cash equivalents beginning of year		<u>(14.612.287)</u>	<u>(16.495.884)</u>
<b>Cash and cash equivalents end of year</b>		<b><u>(15.520.298)</u></b>	<b><u>(14.612.287)</u></b>
Cash and cash equivalents at year-end are composed of:			
Cash		2.535.328	4.718.254
Short-term debt to banks		<u>(18.055.626)</u>	<u>(19.330.541)</u>
<b>Cash and cash equivalents end of year</b>		<b><u>(15.520.298)</u></b>	<b><u>(14.612.287)</u></b>

## Notes

	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
<b>1. Staff costs</b>		
Wages and salaries	14.539.866	12.686.929
Pension costs	1.064.641	773.421
Other social security costs	210.756	217.896
	<b>15.815.263</b>	<b>13.678.246</b>
Average number of employees	<b>30</b>	<b>27</b>
	<b>Remunera-</b>	<b>Remunera-</b>
	<b>tion of</b>	<b>tion of</b>
	<b>manage-</b>	<b>manage-</b>
	<b>ment</b>	<b>ment</b>
	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
Total amount for management categories	1.250.000	885.000
	<b>1.250.000</b>	<b>885.000</b>
	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
<b>2. Depreciation, amortisation and impairment losses</b>		
Amortisation of intangible assets	244.300	227.383
Depreciation of property, plant and equipment	3.006.349	3.331.787
	<b>3.250.649</b>	<b>3.559.170</b>
	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
<b>3. Tax on profit/loss for the year</b>		
Tax on current year taxable income	2.195.970	1.920.538
Change in deferred tax for the year	(199.010)	238.300
Adjustment concerning previous years	51.115	0
	<b>2.048.075</b>	<b>2.158.838</b>



## Notes

	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
	<u>                    </u>	<u>                    </u>
<b>4. Proposed distribution of profit/loss</b>		
Ordinary dividend for the financial year	350.000	0
Retained earnings	<u>6.875.267</u>	<u>7.819.348</u>
	<b><u>7.225.267</u></b>	<b><u>7.819.348</u></b>
	<b>Completed develop- ment projects</b>	<b>Goodwill</b>
	<b>DKK</b>	<b>DKK</b>
	<u>                    </u>	<u>                    </u>
<b>5. Intangible assets</b>		
Cost beginning of year	<u>1.018.500</u>	<u>203.000</u>
<b>Cost end of year</b>	<b><u>1.018.500</u></b>	<b><u>203.000</u></b>
Amortisation and impairment losses beginning of year	(814.800)	(23.683)
Amortisation for the year	<u>(203.700)</u>	<u>(40.600)</u>
<b>Amortisation and impairment losses end of year</b>	<b><u>(1.018.500)</u></b>	<b><u>(64.283)</u></b>
<b>Carrying amount end of year</b>	<b><u>0</u></b>	<b><u>138.717</u></b>

## Notes

	<b>Land and buildings DKK</b>	<b>Plant and machinery DKK</b>	<b>Other fixtures and fittings, tools and equipment DKK</b>
<b>6. Property, plant and equipment</b>			
Cost beginning of year	12.537.066	24.876.856	743.677
Disposals on divestments etc	(12.537.066)	0	0
Additions	0	72.394	0
<b>Cost end of year</b>	<b>0</b>	<b>24.949.250</b>	<b>743.677</b>
Depreciation and impairment losses beginning of the year	(1.660.070)	(9.544.404)	(543.058)
Depreciation for the year	0	(2.851.942)	(154.407)
Reversal regarding disposals	1.660.070	0	0
<b>Depreciation and impairment losses end of the year</b>	<b>0</b>	<b>(12.396.346)</b>	<b>(697.465)</b>
<b>Carrying amount end of year</b>	<b>0</b>	<b>12.552.904</b>	<b>46.212</b>

	<b>Other investments DKK</b>	<b>Deposits DKK</b>
<b>7. Fixed asset investments</b>		
Cost beginning of year	20.000	0
Additions	79.550	90.600
<b>Cost end of year</b>	<b>99.550</b>	<b>90.600</b>
<b>Carrying amount end of year</b>	<b>99.550</b>	<b>90.600</b>

### 8. Prepayments

Prepayments comprise costs incurred relating to the next financial year.

	<b>Number</b>	<b>Par value DKK</b>	<b>Nominal value DKK</b>
<b>9. Contributed capital</b>			
Ordinary shares	5.000	1000	5.000.000
	<b>5.000</b>		<b>5.000.000</b>

## Notes

	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
<b>10. Deferred tax</b>		
Intangible assets	(1.400)	45.900
Property, plant and equipment	1.242.800	1.347.800
	<b>1.241.400</b>	<b>1.393.700</b>
<b>Changes during the year</b>		
Beginning of year	1.393.700	
Recognised in the income statement	(152.300)	
<b>End of year</b>	<b>1.241.400</b>	

	<b>2017</b>	<b>2016</b>
	<b>DKK</b>	<b>DKK</b>
<b>11. Change in working capital</b>		
Increase/decrease in inventories	4.730.771	(16.684.162)
Increase/decrease in receivables	(20.934.844)	300.542
Increase/decrease in trade payables etc	4.459.940	6.755.367
Other changes	6.315.060	0
	<b>(5.429.073)</b>	<b>(9.628.253)</b>

### 12. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which Nutrimin Holding ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2013 for income taxes etc for the jointly taxed entities, and from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities.

### 13. Mortgages and securities

The company is jointly and severally liable with the associated company Nutrimin Ejendomme ApS, which participated in the partial demerger as per. 01.01.2017 for the liabilities that existed in Nutrimin A/S at the time of the release of the demerger plan, but no more than an amount equal to the net asset value added 3,429k.

Bank debt is secured by way of a deposited mortgage deed registered to the mortgagor on property in the Group of DKK 4,000k nominal.

## Notes

The company has stated a guarantee for mortgage debt in the associated company Nutrimin Ejendomme ApS.

The carrying amount of mortgaged property amounts to DKK 17,565k. and the mortgage debt amount to DKK 4,281k.

Bank debt is secured on a floating charge of DKK 22,500k nominal.

### **14. Related parties with controlling interest**

Nutrimin Holding ApS, Bodalen 11, Ans By owns alle shares in the company and thus holds the full control.

### **15. Group relations**

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:  
Nutrimin Holding ApS, Bodalen 11, Ans By, Central Business Registration No. 34352925

## Accounting policies

### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises.

The accounting policies applied to these financial statements are consistent with those applied last year. However, some items have been changed by reclassification.

As per. 01.01.2017, Nutrimin has made a partial demerger of the property activity to the sister company Nutrimin Ejendomme ApS. The demerger has been accounted at booked value without adjustment of comparative figures (book value method).

### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

### Income statement

#### Gross profit or loss

Gross profit or loss comprises revenue, cost of raw materials and consumables and external expenses.

#### Revenue

## Accounting policies

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Costs of raw materials and consumables

Costs of raw materials and consumables comprise the consumption of raw materials and consumables for the financial year after adjustment for changes in inventories of these goods from the beginning to the end of the year. This item includes shrinkage, if any, and ordinary writedowns of the relevant inventories.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

### Other financial income

Other financial income comprises dividends and net capital gains on payables and transactions in foreign currencies etc.

### Other financial expenses

Other financial expenses comprise interest expenses and net capital losses on payables and transactions in foreign currencies etc.

### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

### Balance sheet

#### Goodwill

Goodwill is the positive difference between cost and value in use of assets and liabilities taken over as part of the acquisition. Goodwill is amortised straight-line over its estimated useful life which is fixed based on the experience gained by Management for each business area. Useful life is determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a

## Accounting policies

long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. If it is not possible to estimate the useful life reliably, it is set at 10 years. Useful lives are reassessed on an annual basis. The amortisation period used is 5 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

### Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects, protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation period used is 5 years.

### Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	30 years
Plant and machinery	10-15 years
Other fixtures and fittings, tools and equipment	5-10 years

Estimated useful lives and residual values are reassessed annually.

## Accounting policies

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### Other investments

Other investments comprise unlisted equity investments which are measured at purchase prices fair value at the balance sheet date and unlisted equity investments measured at cost. Unlisted equity investments are written down to any lower net realisable value.

### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### Cash

Cash comprises cash in hand and bank deposits.

### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

### Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

### Mortgage debt



## Accounting policies

At the time of borrowing, mortgage debt to mortgage credit institutions is measured at cost which corresponds to the proceeds received less transaction costs incurred. Mortgage debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal repayable amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

### Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax

### Cash flow statement

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as purchase, development, improvement and sale, etc of intangible assets and property, plant and equipment, including acquisition of assets held under finance leases.

Cash flows from financing activities comprise changes in the size or composition of the contributed capital and related costs as well as the raising of loans, repayments of interest-bearing debt, purchase of treasury shares and payment of dividend.

Cash and cash equivalents comprise cash less short-term bank loans.