

# Thomsen Food Line A/S

P.O. Pedersens Vej 14, 8200 Aarhus N, Denmark CVR no. 28 11 40 01

Annual report 2019

Approved at the Company's annual general meeting on 24.08.20

The state of the s

# Thomsen Food Line A/S Annual report 2019

## Contents

Statement by the Board of Directors and the Executive Board	2
Independent auditor's report	3
Management's review	5
Financial statements 1 January - 31 December Income statement	9
Balance sheet	10
Statement of changes in equity	12
Notes to the financial statements	13

Jens Ole Thomsen

## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Thomsen Food Line A/S for the financial year 1 January - 31 December 2019.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations for the financial year 1 January - 31 December 2019.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Aarhus, 24 August 2020 Executive Board:

Steffen U. Petersen

Bpard of Directors:

Lars Brinkmann Chairman

Steffen U. Petersen

Niels Thomsen

1/

Acker Hansen

## Independent auditor's report

#### To the shareholders of Thomsen Food Line A/S

#### Opinion

We have audited the financial statements of Thomsen Food Line A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

## Independent auditor's report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aabenraa, 24 August 2020 ERNST & YOUNG

Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

lon M.

Jon Midtgaard

State Authorised Public Accountant

mne28657

## Company details

Name Thomsen Food Line A/S

Address, Postal code, City P.O. Pedersens Vej 14, 8200 Aarhus N, Denmark

CVR no. 28 11 40 01 Established

23 September 2004

Registered office Aarhus

Financial year 1 January - 31 December

Telephone +45 86 18 61 00

Board of Directors Lars Brinkmann, Chairman

Niels Thomsen Jens Ole Thomsen Steffen U. Petersen Jesper Klokker Hansen

**Executive Board** Steffen U. Petersen

**Auditors** Ernst & Young Godkendt Revisionspartnerselskab

Skibbroen 16, 6200 Aabenraa, Denmark

Bankers Danske Bank

Kolding Åpark 8H, 6000 Kolding

## Financial highlights

DKK'000	2019	2018	2017	2016	2015
Key figures					
Revenue	470,662	401,272	408,890	663,387	541,117
Gross profit	6,888	8,577	7,310	14,889	12,545
Operating profit/loss	-1,214	1,611	-456	6,759	4,982
Net financials	-1,155	-1,182	-968	-951	-1,397
Profit/loss for the year	-1,759	420	-1,348	4,099	2,659
Total assets	99,062	46,203	53,442	59,286	82,176
Equity	12,926	14,811	14,684	15,892	12,440
Financial ratios					
Gross margin	1.5%	2.1%	1.8%	2.2%	2.3%
EBITDA-margin	-0.2%	0.4%	-0.1%	1.0%	1.0%
Current ratio	112.8%	142.8%	139.5%	134.4%	116.2%
Equity ratio	13.0%	32.1%	27.5%	26.8%	15.1%
Return on equity	-12.7%	2.8%	-8.8%	28.9%	21.5%
Average number of employees	10	10	10	11	10

Financial ratios are calculated in accordance with the Danish Finance Society's recommendations. For terms and definitions, please see the accounting policies.

#### **Business review**

The company has during the year implemented a new strategy and the business is now divided into 2 divisions:

- Foodservice Scandinavia and Europe
- Worldwide Trading

The new structure has been implemented to further strengthen our focus on being a key supplier of processed meat products to the foodservice market in Scandinavia and other markets in Europe, still keeping a strong focus on targeting the worldwide meat trading market.

#### Unusual matters having affected the financial statements

Financial year 2019 has been influenced by special items that management believes are not part of the company's ordinary activities. By the end of 2019 prices on the market in China dropped significantly as well as the COVID-19 situation in China had an early impact on the market in China.

Thomsen Food Line A/S had sales contracts with a customer in China by the end of 2019 who was not able to fulfill his responsibilities. Goods in transit and not delivered goods were held back. Thomsen Food Line A/S was able to sell the majority part of these goods on other markets, however at 31 December 2019 having an extraordinary stock located in transit in China. After the balance sheet date the majority part of this extraordinary stock has been sold at book value.

Total loss from selling the goods in question on other markets and loss from write down of remaining goods in transit have influenced the profit of the year negatively by DKK -2.2 million which is expensed as Cost of sales in the income statement.

Reference is made to note 2 for more details.

#### Financial review

Revenue for the year amounted to DKK 471 million against DKK 401 million last year. Loss for the year amounted to DKK -1,759 thousand against profit of DKK 420 thousand last year. The result is influenced significant by special items that are not expected to occur in coming years.

Management considers the loss for the year unacceptable especially due to the special item.

The Company has foreign branch office in Brazil and subsidiary in Singapore. During the year, the former branch office in Chinas has been closed down, as a consequence of the renewed strategy, with less focus on China.

As part of the new corporate structure the management team has been strengthened with dedicated business unit managers for each of the two divisions and for the financial and administrative department.

#### Credit facilities

The company has credit lines in place to handle the ordinary activities in 2020.

Due to the higher inventories because of the goods in transit Thomsen Food Line has received a temporary increase of its banking facilities to finance the goods in transit. The temporary increase is running until end of October 2020. Main part of the goods in transit has been sold after the balance sheet date, where after the temporary credit line is not needed.

#### Special risks

Due to its activities, the Company is exposed to a number of risks. The Company actively strives at reducing it's risks to acceptable levels, see below.

#### Price risks:

The Company's utilization of foodstuffs, such as goods for resale, means that the Company is affected by price fluctuations on inventories and proprietary trading. The Company is only to a limited extent stock-keeping and primarily in relation to activities with regular cooperators. With regard to trading, it is company policy not to speculate in open purchase and sales transactions, however short-term open purchase transactions cannot be avoided in today's trading market.

#### Credit risks:

Based on a specific credit rating, the Company grants credit to selected customers. It is company policy to take out credit insurance on customers to whom credit is granted. Customers that cannot be credit insured are required to place partial prepayment before trading commences.

## Foreign currency risks:

Prompted by activities abroad, profit, cash flows and equity are affected by the foreign exchange development for a number of currencies. It is company policy to hedge commercial currency risks. Hedging is primarily made via currency forward contracts to hedge sales and purchases as from the date of order. Speculative currency forward contracts are not made.

#### Interest rate risks:

Moderate changes in the interest rate level will not have any significant, direct effect on earnings. Thus, interest rate positions to hedge interest rate risks are not taken.?

#### Outlook

As a consequence of the COVID-19 situation and the challenging market situation in China, the new financial year has shown results lower than budgeted for the first months of 2020. The situation seems to normalize and the virus-outbreak is not expected to impact the company's level of activity significantly for the remaining part of 2020 due to an ongoing demand for foodstuffs, also in times of crisis.

Based on the outlook for the rest of the financial year, management expects positive result for 2020.

## Income statement

Note	DKK'000	2019	2018
1	Revenue	470,662	401,272
(	Cost of sales	-457,058	-386,551
(	Other external expenses	-6,716	-6,144
(	Gross profit	6,888	8,577
3	Staff costs	-7,861	-6,801
l	Depreciation and impairment of intangible assets and property, plant and equipment	-241	-165
	Profit/loss before net financials	-1,214	1,611
ļ	Income from investments in group entities	105	81
4 1	Financial income	303	575
5 I	Financial expenses	-1,458	-1,757
ı	Profit/loss before tax	-2,264	510
6	Tax for the year	505	-90
I	Profit/loss for the year	-1,759	420

## Balance sheet

Note	DKK'000	2019	2018
	ASSETS		
-	Fixed assets		
7	Intangible assets Acquired intangible assets	1,290	646
	,	1,290	646
•			040
8	Property, plant and equipment Other fixtures and fittings, tools and equipment	274	170
	other fixtures and fittings, tools and equipment	374	179
		374	179
9	Investments		
	Investments in group entities, net asset value	56	61
	Other investments	514	537
		570	598
	Total fixed assets	2,234	1,423
	Alex Blood and b	2,234	1,423
	Non-fixed assets Inventories		
	Finished goods and goods for resale	20,133	2,326
	Prepayments for goods	244	725
		20,377	3,051
	Receivables		
	Trade receivables	68,133	30,766
	Receivables from group entities	4,530	4,801
12	Deferred tax assets	510	0
	Other receivables	3,102	1,687
10	Prepayments	144	132
		76,419	37,386
	Cash	32	4,343
	Total non-fixed assets	96,828	44,780
	TOTAL ASSETS	99,062	46,203

## Balance sheet

Note	DKK'000	2019	2018
11	EQUITY AND LIABILITIES Equity Share capital	1,000	1,000
	Retained earnings	11,926	13,811
	Total equity Provisions	12,926	14,811
12	Deferred tax	0	24
	Total provisions	0	24
13	Liabilities other than provisions Non-current liabilities other than provisions	N <del></del>	).
	Other payables	260	0
		260	0
	Current llabilities other than provisions		***
	Bank debt Trade payables Other payables	17,327 67,318 1,231	9,870 20,233 1,265
		85,876	31,368
	Total liabilities other than provisions	86,136	31,368
	TOTAL EQUITY AND LIABILITIES	99,062	46,203

- 1 Accounting policies
  2 Special items
  14 Contractual obligations and contingencies, etc.
  15 Collateral

- 16 Currency risks
  17 Related parties
  18 Appropriation of profit/loss

## Statement of changes in equity

Note	DKK'000	Share capital	Retained earnings	Total
	Equity at 1 January 2019	1,000	13,811	14,811
18	Transfer, see "Appropriation of			
	profit/loss"	0	-1,759	-1,759
	Exchange adjustment	0	-23	-23
	Other value adjustments of equity		-103	-103
	Equity at 31 December 2019	1,000	11,926	12,926

Exchange adjustment comprise exchange rate adjustment related to recognition of foreign group entities.

Other value adjustments of equity comprise fair value adjustments of currency forward contracts, related to future sales and purchase transactions.

#### Notes to the financial statements

#### 1 Accounting policies

The annual report of Thomsen Food Line A/S for 2019 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to medium-sized reporting class C entities.

In accordance with section 112(1) of the Danish Financial Statements Act, the Company has not prepared consolidated financial statements.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The Company's cash flows are reflected in the consolidated cash flow statement for the higher-ranking parent company Baltic Food A/S.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK'000).

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### Foreign group entities

Foreign subsidiaries and associates are considered separate entities. Items in such entities' income statements are translated at an average exchange rate for the month, and balance sheet items are translated at closing rates. Foreign exchange differences arising on translation of the opening equity of foreign subsidiaries to closing rates and on translation of the income statements from average exchange rates to closing rates are taken directly to equity.

#### Derivative financial instruments

On initial recognition, derivative financial instruments are recognised at cost in the balance sheet and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in "Other receivables" and "Other payables", respectively.

Fair value adjustments of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognised asset or liability are recognised in the income statement along with changes in the fair value of the hedged asset or liability.

Fair value adjustments of derivative financial instruments designated as and qualifying for hedging of future assets or liabilities are recognised in other receivables or other payables, respectively, and in equity. If the hedged forecast transaction results in the recognition of assets or liabilities, amounts previously recognised in equity are transferred to the cost of the asset or liability, respectively. If the hedged forecast transaction results in income or expenses, amounts previously deferred in equity are transferred to the income statement in the period in which the hedged item affects the profit/loss for the year.

#### Notes to the financial statements

## 1 Accounting policies (continued)

#### Income statement

#### Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Income from the sale of goods is recognised in revenue at the time of delivery and when the risk passes to the buyer, provided that the income can be made up reliably and is expected to be received.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### Other operating income and operating expenses

Other operating income and operating expenses comprise items of a secondary nature relative to the Company's core activities, including gains or losses on the sale of fixed assets.

#### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

#### Amortisation/depreclation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.

The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Acquired intangible assets 5 years
Other fixtures and fittings, tools and 3-5 years equipment

#### Profit from investments in subsidiaries

A proportionate share of the underlying entities' profit/loss after tax is recognised in the income statement according to the equity method. Shares of profit/loss after tax in subsidiaries are presented as separate line items in the income statement. Full elimination of intra-group gains/losses is made for equity investments in subsidiaries.

## Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity is jointly taxed with other group entities. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

#### Balance sheet

#### Intangible assets

Acquired intangible assets include software.

Acquired intangible assets are measured at cost less accumulated amortisation and impairment losses.

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

Gains or losses are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses.

#### Investments in subsidiaries

Equity investments in subsidiaries and associates are measured according to the equity method.

Newly acquired and sold investments are recognised in the financial statements from the time of acquistion or until the time of sale, respectively.

The purchase method of accounting is applied to corporate takeovers.

Identified increases in value and goodwill, if any, compared to the underlying entity's net asset value are amortised in accordance with the accounting policies for the assets and liabilities to which they can be attributed. Negative goodwill is recognised in the income statement.

Dividend received is deduced from the carrying amount.

Equity investments in subsidiaries measured at net asset value are subject to impairment test requirements if there is any indication of impairment.

#### Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment and investments in subsidiaries is assessed for impairment on an annual basis.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

#### **Inventories**

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

Goods for resale are measured at cost, which comprises the cost of acquisition plus delivery costs as well as other expenses directly attributable to the acquisition.

#### Receivables

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables with no objective indication of individual impairment are tested for objective indication of impairment on a portfolio basis.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### **Prepayments**

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

#### Equity

## Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### **Provisions**

Provisions comprise anticipated expenses relating to warranty commitments, onerous contracts, restructurings, etc. Provisions are recognised when the Company has a legal or constructive obligation at the balance sheet date as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

#### Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

## Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost, corresponding to the capitalised value using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

## Notes to the financial statements

#### 1 Accounting policies (continued)

#### Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss

Profit/loss before financial items adjusted for other operating

income and other operating expenses

Gross margin ratio

Gross margin x 100

Revenue

EBITDA-margin

Earnings before interest, taxes and amortisations (EBITDA) x 100

Revenue

Current ratio

Current liabilities

Equity ratio

Equity, year-end x 100
Total equity and liabilities, year-end

Profit/loss after tax x 100

Average equity

Return on equity

#### 2 Special items

As discussed in Management's review loss for the year is influenced by special items that management believes are not part of the company's ordinary activities.

By the end of 2019 prices on the market in China dropped significantly as well as the COVID-19 situation in China had an early impact on the market in China.

Thomsen Food Line A/S had sales contracts with a customer in China by the end of 2019 who was not able to fulfill his responsibilities. Goods in transit and not delivered goods were held back. Thomsen Food Line was able to sell part of these goods on other markets, however approx. DKK 16 million hereof is on stock at 31 December 2019, located in transit in China. After the balance sheet date DKK 14 million has been sold at book value meaning that only DKK 2 million is on stock as of today.

Total loss from selling the goods in question on other markets and loss from write down of remaining goods in transit to net expected realizable value, also taking demurrage and storage cost into consideration, amounts to DKK -2.2 million which is expensed as Cost of sales in the income statement. Thus, result before tax for 2019 has been affected negatively by this amount. In 2018 special items amounted to DKK -980 thousand.

## Notes to the financial statements

Carrying amount at 31 December 2019

	DKK'000	2019	2018
3	Staff costs		-
	Wages/salaries	6,536	6,148
	Pensions	1,036	754
	Other social security costs Other staff costs	68 221	65
	Other stair costs	1	-166
		7,861	6,801
	Average number of full-time employees	10	10
	By reference to section 98b(3), (ii), of the Danish Financial Stater Management is not disclosed.	ments Act, remunera	ation to
	DKK'000	2019	2018
4	Financial income		\$ <del></del>
	Interest income, group entities	51	79
	Other financial income	252	496
		303	575
5	Financial expenses		
	Interest expenses, banks	634	405
	Other financial expenses	824	1,352
		1,458	1,757
6	Tax for the year		
	Estimated tax charge for the year	29	76
	Deferred tax adjustments in the year	<b>-</b> 534	40
	Tax adjustments, prior years	0	-26
		-505	90
7	Intangible assets		
•	intuligible dosets		Acquired
	DKK'000		intangible assets
	Cost at 1 January 2019 Additions in the year		1,233 719
	Cost at 31 December 2019		1,952
	Impairment losses and amortisation at 1 January 2019 Amortisation/depreciation in the year		587 75
	Impairment losses and amortisation at 31 December 2019		662
	impairment losses and amortisation at 31 December 2019		002

1,290

## Notes to the financial statements

## 8 Property, plant and equipment

DKK'000	Other fixtures and fittings, tools and equipment
Cost at 1 January 2019 Additions in the year	1,332 362
Cost at 31 December 2019	1,694
Impairment losses and depreciation at 1 January 2019 Depreciation in the year	1,153 167
Impairment losses and depreciation at 31 December 2019	1,320
Carrying amount at 31 December 2019	374

## 9 Investments

DKK'000	Investments in group entities, net asset value	Other investments	Total
Cost at 1 January 2019	80	537	617
Disposals in the year	0	-23	-23
Cost at 31 December 2019	80	514	594
Value adjustments at 1 January 2019	-19	0	-19
Exchange adjustment	-23	0	-23
Share of the loss for the year	105	0	105
Investment with a negative net asset value	-87	0	-87
Value adjustments at 31 December 2019	-24	0	-24
Carrying amount at 31 December 2019	56	514	570

Name	Domicile	Interest	Equity DKK'000	Profit/loss DKK'000
Subsidiaries				
Thomsen Food Line International ApS Thomsen Food Line Singapore	Aarhus	100.00%	56	-5
Ltd.	Singapore	95.00%	-736	116

Negative equity in Thomsen Food Line Singapore Ltd. has been set off against amount owed by the subsidiary.

## Notes to the financial statements

## 10 Prepayments

Prepayments include accrual of expenses relating to subsequent financial years.

	DKK'000	2019	2018
11	Share capital		
	Analysis of the share capital:		
	1,000 shares of DKK 1,000.00 nominal value each	1,000	1,000
		1,000	1,000

The Company's share capital has remained DKK 1,000 thousand over the past 5 years.

	DKK'000	2019	2018
12	Deferred tax		
	Deferred tax at 1 January Adjustment of the deferred tax charge for the year	24 -534	-16 40
	Deferred tax at 31 December	-510	24

## 13 Non-current liabilities other than provisions

DKK'000	Total debt at 31/12 2019	Repayment, next year	Long-term portion	Outstanding debt after 5 years
Other payables	260	0	260	0
	260	0	260	0

#### 14 Contractual obligations and contingencies, etc.

#### Other contingent llabilities

The company is jointly taxed with its parent, Baltic Food A/S, which acts as management company, and has limited and alternative liability together with other jointly taxed group entities for payment of income taxes for the income year as well as withholding taxes on interest, royalties and dividends.

## Other financial obligations

The Company has an office rent agreement with an annual rent of DKK 289 thousand. The rent is interminable until 30 June 2020, due to a 6 months notice.

Lease obligations (operating leases) falling due within 3 years total DKK 579 thousand (2018: DKK 717 thousand).

#### 15 Collateral

As security for the Company's debt to banks, DKK 17,327 thousand, the Company has provided a company charge of DKK 8,000 thousand secured on receivables.

#### Notes to the financial statements

#### 16 Currency risks

#### Forecast transactions

The Company uses forward exchange contracts to hedge expected currency risks relation to sale of goods in the current and coming year.

The fair value at 31 December 2019 amounts to DKK -183 thousand (2018: DKK -51 thousand).

#### 17 Related parties

Thomsen Food Line A/S' related parties comprise the following:

## Parties exercising control

Related party	Domicile	Basis for control
Baltic Food A/S	P.O. Pedersens Vej 14,	Ultimate parent of the
	8200 Aarhus N	Group
Baltic Food Holding ApS	P.O. Pedersens Vej 14,	Parent company
	8200 Aarhus N	

#### information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements	
Baltic Food A/S	Aarhus	P.O. Pedersens Vej 14,	
		8200 Aarhus N	

## Related party transactions

The company sells goods and management services to its subsidiary Thomsen Food Line Singapore Ltd. In addition, the company pays salaries to shareholders and interests on intercompany balances. All transactions have been carried out on an arm's length basis.

The Company solely discloses related party transactions that have not been carried out on an arm's length basis, cf. section 98c(7) of the Danish Financial Statements Act.

DKK'000	2019	2018
18 Appropriation of profit/loss Recommended appropriation of profit/loss Retained earnings/accumulated loss	-1,759	420
	-1,759	420