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NEXANS INDUSTRY SOLUTIONS A/S

Livøvej 37 B 8800 Viborg Business Registration No 27985378

Annual report 2018

The Annual General Meeting adopted the annual report on 31.05.2019

Chairman of the General Meeting

Name: Klaus Møller

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Entity details

Entity

NEXANS INDUSTRY SOLUTIONS A/S Livøvej 37 B 8800 Viborg

Central Business Registration No (CVR): 27985378 Registered in: Viborg Financial year: 01.01.2018 - 31.12.2018

Board of Directors

Alain Henri Caradec Robic Klaus Møller Anne-Lise Aukner

Executive Board

Klaus Møller

Entity auditors

PricewaterhouseCoopers Statautoriseret Revisionspartnerselskab Herredsvej 32 7100 Vejle

Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of NEXANS INDUSTRY SOLUTIONS A/S for the financial year 01.01.2018 - 31.12.2018.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2018 and of the results of its operations for the financial year 01.01.2018 - 31.12.2018.

We believe that the management review contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Viborg, 10.05.2019

Executive Board

Klaus Møller

Board of Directors

Alain Henri Caradec Robic

Klaus Møller

Anne-Lise Aukner

Independent auditor's report

To the shareholders of NEXANS INDUSTRY SOLUTIONS A/S Opinion

We have audited the financial statements of NEXANS INDUSTRY SOLUTIONS A/S for the financial year 01.01.2018 - 31.12.2018, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2018 and of the results of its operations for the financial year 01.01.2018 - 31.12.2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Independent auditor's report

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
 preparing the financial statements, and, based on the audit evidence obtained, whether a material
 uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability
 to continue as a going concern. If we conclude that a material uncertainty exists, we are required to
 draw attention in our auditor's report to the related disclosures in the financial statements or, if such
 disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
 obtained up to the date of our auditor's report. However, future events or conditions may cause the
 Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for the management review.

Our opinion on the financial statements does not cover the management review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management review and, in doing so, consider whether the management review is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management review provides the information required under the Danish Financial Statements Act.

Independent auditor's report

Based on the work we have performed, we conclude that the management review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management review.

Vejle, 10.05.2019

PricewaterhouseCoopers

Statautoriseret Revisionspartnerselskab Central Business Registration No (CVR) 33 77 12 31

Lars Almskou Ohmeyer statautoriseret revisor Identification No (MNE) mne24817

Management Review

	2018	2017	2016	2015	2014
-	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
Financial highlights					
Key figures					
Gross profit	69.623	34.181	26.656	17.535	17.025
Operating profit/loss	35.213	11.881	10.433	4.498	4.714
Net financials	35	(30)	38	35	33
Profit/loss for the year	27.304	9.243	8.167	3.468	3.582
Total assets	135.124	37.739	31.434	23.901	24.796
Investments in property,	947	365	373	1.255	0
plant and equipment	547	505	575	1.235	0
Equity	88.830	30.779	25.536	18.370	16.902
Ratios					
Return on equity (%)	45,7	32,8	37,2	19,7	20,9
Equity ratio (%)	67,6	81,6	81,2	76,9	68,2

Financial highlights are defined and calculated in accordance with current "Recommendations & Ratios" issued by the Danish Society of Financial Analysts.

By decision of 8 November 2018, the company merged retroactively with the sister company Nexans Denmark A/S with effect from 1 January 2018. The Company's management has chosen to use the book value method when preparing the financial statements for 2018, and no adjustment of the comparative figures has thus been made.

Ratios

Return on equity (%)

Equity ratio (%)

Calculation formula

Profit/loss for the year x 100 Average equity

> Equity x 100 Total assets

Calculation formula reflects

The entity's return on capital invested in the entity by the owners.

The financiel strength of the entity.

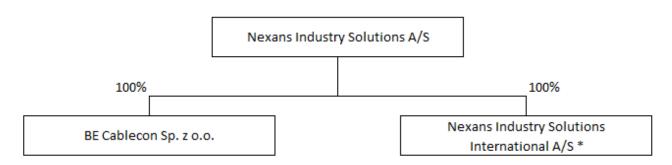
Management Review

Primary activities

Nexans Industry Solutions A/S is part of the global Nexans Group, whose head office is situated in Paris. Nexans is one of the largest cable manufacturers in the world – with production in more than 30 countries and commercial activities worldwide. Nexans employs about 25,000 people worldwide. Nexans is listed on the Stock Exchange in Paris.

Nexans Industry Solutions A/S mainly confects cables by request from the customers.

Group chart:



* Dormant

Description of material changes in activities and finances

By decision of 8 November 2018, the company merged retroactively with the sister company Nexans Denmark A/S with effect from 1 January 2018. The Company's management has chosen to use the book value method when preparing the financial statements for 2018, and no adjustment of the comparative figures has thus been made.

Development in activities and finances

The company's operations during the current financial year, shows a profit of DKK 27,304k after tax, which is characterized as a satisfactory result and in line with the expectations.

Current financial year has been positively influenced by income of DKK 20,651k before tax, from the sale of goodwill not previously recognized. The goodwill was linked to the non-wind business activities in Nexans Denmark A/S.

Current financial year has been negatively influenced by restructuring costs due to the merger between Nexans Industry Solutions A/S and Nexans Denmark A/S.

Outlook

A rise in activity is to be expected during the coming year, which expectedly will result in an improved result. An operating profit of approximately 20m DKK is to be expected.

Particular risks

The company has no risks – apart from risks commonly known to the business – including the risk of rises and drops in prices of copper and aluminium.

Management Review

Environmental performance

Nexans Industry Solutions A/S has made a policy regarding environmental performance to keep focus and reduce the environmental impact – primarily caused by consumption of electricity, heat and waste from the production. The policy will contain targets to be able to measure the performance. Nexans Industry Solutions A/S has obtained certification, according to DS/ ISO 9001, and environmental certification, according to DS/ ISO 14001. Through these certifications we expect to obtain a strengthened position to meet new challenges and to be better prepared to face existing and future demands from our customers with regards to quality and environment.

Research and development activities

Research is mainly carried out by other companies in the Nexans Group, whereas development concerning the company's line of business is made internally.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

Income statement for 2018

	Notes	2018 DKK	2017 DKK
Gross profit	1	69.623.132	34.181.179
Staff costs	2	(33.977.318)	(21.712.431)
Depreciation, amortisation and impairment losses	3	(433.267)	(587.579)
Operating profit/loss		35.212.547	11.881.169
Income from investments in group enterprises		(769.742)	0
Other financial income		1.198.842	50.995
Other financial expenses		(394.463)	(81.153)
Profit/loss before tax		35.247.184	11.851.011
Tax on profit/loss for the year	4	(7.942.971)	(2.608.400)
Profit/loss for the year	5	27.304.213	9.242.611

Balance sheet at 31.12.2018

	Notes	2018 DKK	2017 DKK
Plant and machinery		463.213	576.588
Other fixtures and fittings, tools and equipment		0	84.892
Property, plant and equipment in progress		712.320	0
Property, plant and equipment	6	1.175.533	661.480
Investments in group enterprises		0	484.900
Receivables from group enterprises		876.300	0
Fixed asset investments	7	876.300	484.900
Fixed assets		2.051.833	1.146.380
Raw materials and consumables		29.099.170	7.729.269
Work in progress		463.895	32.877
Manufactured goods and goods for resale		2.691.389	798.994
Inventories		32.254.454	8.561.140
Trade receivables		62.546.651	17.571.887
Receivables from group enterprises		21.579.959	0
Deferred tax	8	122.000	245.000
Other receivables		901.123	278.596
Income tax receivable		1.161.933	0
Prepayments	9	342.120	303.977
Receivables		86.653.786	18.399.460
Cash		14.163.657	9.632.332
Current assets		133.071.897	36.592.932
Assets		135.123.730	37.739.312

Balance sheet at 31.12.2018

	Notes	2018 DKK	2017 DKK
Contributed capital		3.694.000	2.000.000
Retained earnings		77.636.254	28.778.873
Proposed dividend		7.500.000	0
Equity		88.830.254	30.778.873
Bank loans		10.140.866	1.147
Trade payables		6.785.109	3.388.457
Payables to group enterprises		22.586.098	0
Income tax payable		0	624.400
Other payables		6.781.403	2.946.435
Current liabilities other than provisions		46.293.476	6.960.439
Liabilities other than provisions		46.293.476	6.960.439
Equity and liabilities		135.123.730	37.739.312
Unrecognised rental and lease commitments	10		
Contingent liabilities	11		
Related parties with controlling interest	12		
Transactions with related parties	13		
Group relations	14		

Statement of changes in equity for 2018

	Contributed capital DKK	Retained earnings DKK	Proposed dividend DKK	Total DKK
Equity beginning of year Effect of mergers	2.000.000	28.778.873	0	30.778.873
and business combinations Profit/loss for the	1.694.000	29.053.168	0	30.747.168
year	0	19.804.213	7.500.000	27.304.213
Equity end of				
year	3.694.000	77.636.254	7.500.000	88.830.254

1. Gross profit

Current financial year has been positively influenced by income of DKK 20,651k before tax, from the sale of goodwill not previously recognized. The goodwill was linked to the non-wind business activities in Nexans Denmark A/S.

	2018	2017
	DKK	DKK
2. Staff costs		
Wages and salaries	29.165.474	18.999.957
Pension costs	3.841.022	2.289.416
Other social security costs	970.822	423.058
	33.977.318	21.712.431
Average number of employees	75	54_

Referring to section 98B of the Danish Financial Statements Act, remuneration to Management is not disclosed.

Current financial year has been negatively influenced by restructuring costs due to the merger between Nexans Industry Solutions A/S and Nexans Denmark A/S.

	2018	2017
	DKK	DKK
3. Depreciation, amortisation and impairment losses		
Depreciation of property, plant and equipment	433.267	606.978
Profit/loss from sale of intangible assets and property, plant and		
equipment	0	(19.399)
	433.267	587.579
	2018	2017
	DKK	DKK
4. Tax on profit/loss for the year		
Current tax	5.674.667	2.607.400
Change in deferred tax	2.267.000	1.000
Adjustment concerning previous years	1.304	0
	7.942.971	2.608.400

	2018	2017
	DKK	DKK
5. Proposed distribution of profit/loss		
Ordinary dividend for the financial year	7.500.000	0
Retained earnings	19.804.213	9.242.611
	27.304.213	9.242.611

	Plant and machinery DKK	Other fixtures and fittings, tools and equipment DKK	Property, plant and equipment in progress
6. Property, plant and equipment			DKK
Cost beginning of year Addition through business combinations etc	2.961.859 16.389.970	764.045 1.996.177	0 0
Additions	235.000	0	712.320
Cost end of year	19.586.829	2.760.222	712.320
Depreciation and impairment losses beginning of year Addition through business combinations etc	(2.385.271) (16.389.970)	(679.153) (1.996.177)	0 0
Depreciation for the year	(348.375)	(84.892)	0
Depreciation and impairment losses end of year	(19.123.616)	(2.760.222)	0
Carrying amount end of year	463.213	0	712.320

7. Fixed asset investments	Invest- ments in group enterprises DKK	Receivables from group enterprises DKK
Cost beginning of year	525.000	0
Disposals on divestments etc	(525.000)	0
Additions	89.000	876.300
Cost end of year	89.000	876.300
Revaluations beginning of year	(40.100)	0
Disposals on divestments etc	40.100	0
Revaluations end of year	0	0
Share of profit/loss for the year	(769.742)	0
Investments with negative equity value depreciated over receivables	680.742	0
Impairment losses end of year	(89.000)	0
Carrying amount end of year	0	876.300

		Corpo- rate	Equity inte- rest
	Registered in	form	%
Investments in group enterprises comprise:			
		sp. z	
B E CableCon Poland sp. z o.o.	Poland	0.0.	100,0
Nexans Industry Solutions International A/S*	Denmark	A/S	100,0

* Dormant

	2018 DKK	2017 DKK
8. Deferred tax		
Property, plant and equipment	295.000	312.000
Inventories	(99.000)	0
Receivables	(74.000)	(67.000)
	122.000	245.000
Changes during the year		
Beginning of year	245.000	
Recognised in the income statement	(2.267.000)	
Other changes*	2.144.000	
End of year	122.000	

*due to the opening balance of deferred tax from Nexans Denmark A/S.

Deferred tax asset is related to property, plant and equipment, which is expected to equalize within a period of three years.

9. Prepayments

Prepayments consist of prepaid expenses.

	2018	2017
	DKK	DKK
10. Unrecognised rental and lease commitments		
Liabilities under rental or lease agreements until maturity in total	577.605	533.000

11. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Nexans Industry Solotions A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities.

12. Related parties with controlling interest

Nexans Participations SA, Courbevoie, France owns all shares in the company and therefor has a controlling interest.

13. Transactions with related parties

Only related party transactions not conducted on an arm's length basis are disclosed in the annual report. No such transactions have been conducted in the financial year.

14. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Nexans Participations SA, Courbevoie, France

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

The accounting policies applied to these financial statements are consistent with those applied last year.

Consolidated financial statements

Referring to section 112 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

Non-comparability

By decision of 8 November 2018, the company merged retroactively with the sister company Nexans Denmark A/S with effect from 1 January 2018. The Company's management has chosen to use the book value method when preparing the financial statements for 2018, and no adjustment of the comparative figures has thus been made.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, changes in inventories of finished goods and work in progress, own work capitalised, other operating income, cost of raw materials and consumables and external expenses.

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Changes in inventories of finished goods and work in progress

Changes in inventories of finished goods and work in progress comprise decreases or increases for the financial year in inventories of finished goods and work in progress. This item includes ordinary writedowns of such inventories. Changes in inventories of raw materials are included in costs of raw materials and consumables.

Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing.

Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs. For assets held under finance leases, cost is the lower of the asset's fair value and present value of future lease payments.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery

2-5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

Investments in group enterprises

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits or losses. Refer to the above section on business combinations for more details about the accounting policies used on acquisitions of investments in group enterprises.

Group enterprises with negative equity value are measured at DKK 0. Any receivables from these en-terprises are written down to net realisable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise, and it is probable that such obligation is imminent, a provision is recognised that is measured at present value of the costs deemed necessary to incur to settle the obligation.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of, depreciation of and impairment losses relating to machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management. Finance costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Cash flow statement

In accordance with section 86.4 of the Danish Financial Statements Act, the company has not prepared a cash flow statement.