

balticfinance Danmark A/S

Bredgade 45C, 3. 1260 København K

CVR no. 27 95 99 54

Annual Report 2020/21

The Annual Report was presented and adopted at the company's annual general meeting on:

3 January 2022

Peter Bangsgaard

Chairman



ANNUAL REPORT 2020/21

(17. financial year)

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COMPANY INFORMATION

Company

balticfinance Danmark A/S Bredgade 45C, 3. 1260 København K

Company registretion number (CVR-no.)

27 95 99 54

Financial year

1 October - 30 September

Principal activities

The company's principal activities consist of insurance agency business

The company's board of directors

Klaus Krützfeldt Philipp Brodersen Christian Krützfeldt

<u>CEO</u>

Peter Bangsgaard

The company's auditor

Haamann A/S, State Authorized Public Accountant Firm Filmbyen 20 2650 Hvidovre Denmark CVR-no. 24 25 69 95



MANAGEMENT'S STATEMENTS

The board of directors and the executive board have today presented the annual report for the financial year 1 October 2020 - 30 September 2021 for balticfinance Danmark A/S.

The annual report is presented in accordance with the Danish Financial Statements Act.

We consider the accounting policies appropriate for the annual report to provide a true and fair view of the company's assets and liabilities, cas flow statement, financial position and performance.

Moreover, in our opnion, the management's review includes a fair review of the matters described.

Copenhagen, 3 January 2022

Executive Board:

Peter Bangsgaard

Board of Directors:

Klaus Krützfeldt

Philipp Brodersen

Christian Krützfeldt



INDEPENDENT AUDITOR'S REPORT

To the shareholders of balticfinance Danmark A/S

Opinion

We have audited the Financial Statements of balticfinance Danmark A/S for the financial year 1 October 2020 - 30 September 2021, which comprise an income statement, balance sheet and notes. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the Company's financial position at 30 September 2021 and of the results of the Company's operations for the financial year 1 October 2020 - 30 September 2021 in accordance with the Danish Financial Statements Act.

Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users of accounting information taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the
 disclosures, and whether the Financial Statements represent the underlying transactions and events
 in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management's Review.

Hvidovre, 3 January 2022

Haamann A/S State Authorized Public Accountant Firm CVR-no. 24 25 69 95

Jan Bøllingtoft Asmussen

State Authorized Public Accountant

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MANAGEMENT'S REVIEW

The Company's principal activities

The company's principal activities consist of insurance agency business

Uncertainty as to recognition and measurement

No material uncertainties have affected the annual report.

Exceptional circumstances

No exceptional circumstances have occurred in the financial year.

Development in activities and financial affairs

The company had a profit of DKK 32.336.717, which the company's management considers satisfactory.

In the coming year the company expects a satisfactory result.

Events occurring after the end of the financial year

No events have occurred after the end of the financial year that would materially affect the company's financial position



INCOME STATEMENT 1 October 2020 - 30 September 2021

	Note	2020/21 DKK	2019/20 1.000 DKK
Gross profit		44.798.839	9.862
Staff costs Amortization and depreciation	1	-4.444.386 -416.862	-547 441
Operating profit		39.937.591	8.874
Profit or loss from subsidiaries Profit or loss from associates Financial income Financial expenses	2	1.192.289 9.877 187.643 -201.983	-2.075 10 287 -204
Profit before tax		41.125.417	6.892
Tax on profit for the year		-8.788.700	-1.974
Net profit for the year		32.336.717	4.918
Proposed distribution of net profit			
Dividend for the financial year Extraordinary dividend recognised in equity Transferred to reserve for development expenditure Retained earnings		20.000.000 5.600.000 -673.000 7.409.717	11.600 0 -225 -6.457
		32.336.717	4.918



BALANCE 30 September 2021

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ASSETS			
		2020/21	2019/20
	Note	DKK	1.000 DKK
Fixed assets			
Intangible assets			
Completed development projects		1 705 000	0.077
osmpiolog development projects		1.725.000	2.077
		1.725.000	2.077
Property, plant and equipment			
Fixtures, fittings, tools and equipment		363.661	135
		363.661	135
Financial assets			
Investments in subsidiaries		2.987.922	1 700
Investments in associates		134.739	1.798
Deposits			125
		84.636	19
		3.207.297	1.942
Fixed assets, total			
rixed assets, total		5.295.958	4.154
<u>Current assets</u>			
Receivables			
Trade receivables		1 020 001	0.074
Other receivables		1.920.091 2.053.343	2.974 390
Prepaid expences		360.295	
Corporation tax		16.915	82 0
Receivables from subsidiaries		8.099.863	7.636
Receivables from associates		39.657	
Trocorvation from associates		39.037_	64
		12.490.164	11.146
Cash and cash equivalents		27.217.501	6.919
Current assets		39.707.665	18.065
			10.000
Total assets		45.003.623	22.219



BALANCE 30 September 2021

LIABILITIES AND EQUITY

Contingent liabilities etc.

LIABILITIES AND EQUITY		0000/04	0040400
	Note	2020/21 DKK	2019/20 1.000 DKK
	11010	Ditit	1.000 DKK
<u>Equity</u>			
Share capital		500,000	500
Reserve for development expenditure		500.000 1.345.500	500 2.019
Retained earnings		10.051.097	2.641
Proposed dividends for the financial year		20.000.000	11.600
Total equity		31.896.597	16.760
Provisions			
Provisions for deferred tax		390.000	1.113
Liabilities			
Long-term liabilities other than provisions			
Corporation tax		9.511.700	2.521
		9.511.700	2.521
Short-term liabilities other than provisions			
Trade payables		1.316.606	437
Payables to subsidiaries		1.555.377	1.090
Corporation tax		0	255
Other payables		333.343	43
		3.205.326	1.825
		0.200.020	1.020
Total liabilities		12.717.026	4.346
Total liabilities and equity		45.003.623	22 240
i otal nabilities and equity		40.003.023	22.219

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STATE OF CHANGES IN EQUITY

	Share capital	Reserve for development expenditure	Retained earnings	Proposed dividends for the financial year	Total
Equity 1 October 2020	500.000	2.018.500	2.641.380	11.600.000	16.759.880
Dividend paid			0	-17.200.000	-17.200.000
Net profit for the year		-673.000	7.409.717	25.600.000	32.336.717
Equity 30 September 2021	500.000	1.345.500	10.051.097	20.000.000	31.896.597

NOTES

4		2020/21 DKK	2019/20 1.000 DKK
1.	<u>Staff costs</u>		
	Wages and salaries	3.779.263	473
	Pensions	623.464	0
	Social security costs	41.659	74
		4.444.386	547
	Average number of employees	8	2
2.	Financial income		
	Subsidiaries	400 000	007
	Other financial income	183.392	287
	Other illiancial illcome	4.251	0
		187.643	287

3. Contingent liabilities etc.

The company is part of a joint taxation. The company is liable unlimited and jointly with the parent company Baltic Finance Holding ApS for Danish corporation tax etc.within the joint taxation. Any subsequent correction may result in the company's liability amounting to a larger amount.

The company has entered into lease and rental aggrements. The maximum commitment is DKK 581.062.



ACCOUNTING POLICIES

The Annual Report of balticfinance Danmark A/S for 2020/21 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B with the option of certain provisions for class C.

Beside reclassifications in the balance, the accounting policies applied remain unchanged from last year.

General principles for recognition and measurement

Income is recognised in the Income Statement as it is earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the Balance Sheet when it is probable that future financial benefits will flow out of the Company, and the value of the liability can be measured reliably

On initial recognition, assets and liabilities are measured at cost. Subsequent to initial recognition, assets and liabilities are measured as described below for each individual item.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the term. Amortised cost is calculated as original cost less repayments and with the addition/deduction of the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, foreseeable risks and losses arising before the annual report is presented and proving or disproving matters existing on the balance sheet date are taken into consideration.

INCOME STATEMENT

Revenue

Gross profit is made up of net sales less the direct sales costs attributable to net sales and less other external costs. Other operating income and expenses comprise items of a secondary nature to the principal activity of the company.

Income from the sale of insurance products and services is recognised in the income statement from the date of delivery and when the risk has passed to the buyer and services are possible to calculate the income reliably. The revenue is calculated exclusive of VAT, charges and discounts.

Other external expenses

Other external expenses include expenses concerning distribution, sale, losses on debtors, auto operations, facilities, small purchases, administration, operational leasing costs etc.

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ACCOUNTING POLICIES

Staff costs

Staff costs include wages and salaries, incl. holiday pay and pensions, as well as other social security costs, etc. of the company's employees. In personnel costs, allowances received from public authorities are deducted.

Financial income and expenses

Financial income and expenses are recognised in the Income Statement with the amounts that concern the financial year. Financial income and expenses include interest income and expenses, realised and unrealised capital gains and losses regarding securities, debt and foreign currency transactions, dividends received from other equity investments, amortisation of financial assets and liabilities as well as surcharges and allowances under the tax repayment scheme.

Tax on net profit/loss for the year

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax. Current and deferred tax regarding changes in equity is recognised directly in equity.

BALANCE SHEET

Intangible assets

Development costs comprise costs, including personnel costs and depreciation directly attributable to the company's development activities, and fulfill the criteria for recognition.

Capitalised development costs are measured at cost less accumulated depreciation or recoverable amount, if this is lower.

Capitalised development costs are amortized on a straight-line basis after completion of development work over the expected economic life, usually estimated at 7-10 years.

Tangible assets

Plant and machinery, other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation.

Cost comprises acquisition price and costs directly related to acquisition until the time when the Company starts using the asset

Non-current assets are amortised on a straight line basis, based on cost, on the basis of the following assessment of useful life and residual values:

<u>Useful life:</u>

Residual value:

Other fixtures and fittings, tools and equipment

3-7 years

5-10%

Gains or losses on disposal of property, plant and equipment are recognised in the income statement under other operating income' or 'other operating costs'.



ACCOUNTING POLICIES

Impairment of assets

The carrying amount of property, plant and equipment and of investments in subsidiaries is assessed annually for indications of impairment exceeding depreciation.

Where indications of impairment exist, an impairment test is performed for each individual asset or group of assets. Where the recoverable amount is lower than the carrying amount, the carrying amount is written down to the recoverable amount.

The recoverable amount is the higher of the net selling price and the value in use. The value in use is determined as the present value of expected net cash flows from the use of the asset or the group of assets and expected net cash flows from sale of the asset or asset group at the end of the useful life.

Financial assets

Investments in subsidiary and associated companies are measured at the proportionate share of the equity value of the company calculated in accordance with the parent's accounting policies adjusted for unrealised intercompany gains and losses.

Net revaluation of investments in subsidiary and associated companies during the year is transferred through the profit allocation to the reserve for net revaluation using the equity method to the extent that the carrying amount of the equity exceeds the acquisition value.

Any negative value of shareholdings in subsidiary companies and associates is maximized to the company's liabilities, guarantees or liability.

Leasehold deposits are recognised in the balance sheet at cost.

Receivables

Receivables are measured at amortised cost, usually corresponding to nominal value. The value is reduced by impairment losses for bad and doubtful debts

Cash and equivalents

Cash and equivalents include bank account deposits on current accounts. Furthermore included premium payments from clients to client bankaccounts, from which premiums to the insurance company and commissions to agents and brokers have not yet been transferred.

ACCOUNTING POLICIES

Tax payable and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured under the balance-sheet liability method for temporary differences between the carrying amount and the tax base of assets and liabilities. In those cases, e.g. in respect of shares where the calculation of the tax value can be made according to alternative tax rules, deferred tax is measured on the basis of the planned use of the asset or settlement of the liability.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity. Any net deferred tax assets are measured at net realisable value.

Deferred tax is measured on the basis of the tax regulations and rates that according to the rules in force at the reporting date, will be applicable at the time when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement. For the current year, a tax rate of 22% has been applied.

Liabilities

Financial liabilities are recognised initially at the proceeds received net of transaction costs incurred. In subsequent periods, financial liabilities are measured at amortised cost corresponding to the capitalised value using the effective interest rate, entailing that the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other debt is measured at amortised cost, usually corresponding to nominal value.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements in recognised in the income statement as financial income or financial expenses.

On the recognition of foreign subsidiaries that are seperate entities, the income statements are translated at an average exchange rate for the month, and the balance sheet items are translated at the exchange rates at the balance sheet date. Foreign exchange differences arising on translation of the opening equity of foreign subsidiaries at the exchange rates at the balance sheet date and on translation of the income statements from average exchange rates to closing rates are taken directly to equity.

Foreign exchange adjustments of balances with foreign subsidiaries that are considered part of the total investment in the subsidiary are recognised directly in equity.