Triscan A/S

Engmarken 11, DK-8220 Brabrand

Annual Report for 1 January - 31 December 2019

CVR No 27 75 59 68

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 13/5 2020

Anders Borcher Iversen Chairman of the General Meeting



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Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Triscan A/S for the financial year 1 January - 31 December 2019.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2019 of the Company and of the results of the Company operations and cash flows for 2019.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Brabrand, 13 May 2020

Executive Board

Michael Juul Hansen CEO

Board of Directors

John Blom Iversen Chairman Bente Jørgensen

Anders Borcher Iversen

Michael Juul Hansen



Independent Auditor's Report

To the Shareholders of Triscan A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Triscan A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



Independent Auditor's Report

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events



Independent Auditor's Report

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Skive, 13 May 2020 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31*

Bjørn Jakobsen statsautoriseret revisor mne24813



Company Information

The Company Triscan A/S

Engmarken 11 DK-8220 Brabrand

Telephone: + 45 86225811 E-mail: auto@triscan.dk Website: www.triscan.dk

CVR No: 27 75 59 68

Financial period: 1 January - 31 December

Municipality of reg. office: Aarhus

Board of Directors John Blom Iversen, Chairman

Bente Jørgensen

Anders Borcher Iversen Michael Juul Hansen

Executive Board Michael Juul Hansen

Auditors PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Resenvej 81 Postboks 19 DK-7800 Skive

Bankers Nordea A/S

Skt. Clemens Torv 2-6

8000 Aarhus

Sydbank A/S Store Torv 12 8000 Aarhus



Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2019 TDKK	2018	2017 TDKK	2016	2015 TDKK
Key figures					
Profit/loss					
Gross profit/loss	42.635	50.296	49.253	54.281	54.996
Operating profit/loss	3.556	10.334	11.542	14.617	11.937
Net financials	-566	-1.228	-775	-1.363	-1.089
Net profit/loss for the year	2.634	7.084	8.548	10.422	8.079
Balance sheet					
Balance sheet total	147.418	181.185	171.166	148.903	134.816
Equity	29.382	26.839	37.454	29.496	19.078
Cash flows Cash flows from:					
- operating activities	15.144	-2.717	3.237	5.790	6.893
- investing activities	-695	-7.874	-3.053	-1.626	-359
including investment in property, plant and					
equipment	-1.531	-7.826	-1.475	-2.360	-654
- financing activities	-18.747	12.151	-5.955	-9.775	-1.500
Change in cash and cash equivalents for the					
year	-4.298	1.560	-5.771	-5.611	5.034
Number of employees	80	88	83	83	79
Ratios					
Return on assets	2,5%	5,7%	6,8%	8,8%	9,7%
Solvency ratio	19,9%	14,8%	21,9%	19,8%	14,2%
Return on equity	9,4%	22,0%	25,5%	42,9%	19,8%
Solvency ratio incl. subordinate loan capital	40,3%	31,4%	39,4%	40,1%	36,4%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

In connection with changes to accounting policies, the comparative figures 2016 back to 2015 have not been restated. See the description under accounting policies.



Management's Review

Key activities

The company manufacture, sells and distributes auto spare parts in the independent European aftermarket and invest in manufacturing companies as a part of our sourcing strategy.

Development in the year

The Company's activities in Germany has with effect from 1 January 2019 been transferred to the subsidiary Triscan GmbH.

The income statement of the Company including subsidiaries for 2019 shows a consolidated profit before tax of DKK 3.637.023 and a profit after tax of DKK 2,633,962 as tax in subsidiaries has reduced the income of investments with DKK 578,271, and at 31 December 2019 the balance sheet of the Company shows equity of DKK 29,382,130.

The result for 2019 is below our expectations. Earnings are affected by a lower level of activities at our domestic customers contrary to an increasing and positive development in our international sales.

Special risks - operating risks and financial risks

Foreign exchange risks

Significant parts of the company's purchases are made abroad, and part of the company's sales are in foreign currency, which is why the company is affected by price developments in the main currencies.

Interest rate risks

Interest-bearing debt constitutes a non-insignificant part of the company's debt. Therefore, continuous monitoring is carried out for optimization purposes.

Targets and expectations for the year ahead

Sales and earnings in the first quarter of 2020 were at a satisfactory level, but the remaining year will be impacted negatively by effects of the Covid-19 situation.

Research and development

The company is continuously developing and improving the products. The costs associated with this are expensed on an ongoing basis through the income statement.

External environment

Triscan A/S undertakes to carry out all its activities in such a way that the environmental impact is minimized and that health and safety of the employee at all times is best possible.



Management's Review

Intellectual capital resources

It is essential for the company's continued growth to maintain qualified labor. In order to ensure a competitive efficiency, the company uses the most modern technological aids. This requires a high level of competence, and we continue investments in further empowerment of the staff.

Statement of corporate social responsibility

Triscan A/S with affiliates works according to a defined code that clarifies the behavior of employees and managers in relation to ethical and legal challenges. This ensures uncompromising access to high ethics and morals in all circumstances.

Subsequent events

Except for the Covid-19 situation described in Note 1, no other circumstances have occurred after the balance sheet date that have a material impact on the assessment of the annual report.



Income Statement 1 January - 31 December

	Note	2019	2018
		DKK	DKK
Gross profit/loss		42.634.847	50.296.260
Staff expenses	2	-36.125.846	-38.207.507
Depreciation, amortisation and impairment of intangible assets and			
property, plant and equipment	3	-2.884.159	-1.741.709
Other operating expenses		0	-108.023
Profit/loss before financial income and expenses		3.624.842	10.239.021
Income from investments in subsidiaries		1.351.331	529.562
Financial income	4	34.273	123.155
Financial expenses	5	-1.951.694	-1.880.759
Profit/loss before tax		3.058.752	9.010.979
Tax on profit/loss for the year	6	-424.790	-1.927.070
Net profit/loss for the year		2.633.962	7.083.909



Balance Sheet 31 December

Assets

	Note	2019	2018
		DKK	DKK
Goodwill		2.000.000	2.250.000
Intangible assets	7	2.000.000	2.250.000
Other fixtures and fittings, tools and equipment		8.472.835	10.427.562
Property, plant and equipment	8	8.472.835	10.427.562
Investments in subsidiaries	9	3.682.325	2.421.433
Other investments	10	465.282	465.282
Deposits	10	1.531.657	1.510.081
Fixed asset investments		5.679.264	4.396.796
Fixed assets		16.152.099	17.074.358
Inventories	11	98.878.049	113.560.636
Trade receivables		26.802.834	39.260.905
Receivables from group enterprises		808.963	2.926.906
Other receivables		1.692.081	1.812.110
Prepayments	12	2.513.520	1.681.542
Receivables		31.817.398	45.681.463
Cash at bank and in hand		570.603	4.868.120
Currents assets		131.266.050	164.110.219
Assets		147.418.149	181.184.577



Balance Sheet 31 December

Liabilities and equity

	Note	2019	2018
		DKK	DKK
Share capital		666.667	666.667
Reserve for net revaluation under the equity method		1.359.216	98.324
Retained earnings		27.356.247	26.073.615
Equity		29.382.130	26.838.606
Provision for deferred tax	14	672.000	730.000
Provisions		672.000	730.000
Subordinate loan capital		30.000.000	30.000.000
Lease obligations		2.514.474	3.251.102
Payables to group enterprises		20.000.000	20.000.000
Other payables		1.031.292	0
Long-term debt	15	53.545.766	53.251.102
Credit institutions		19.677.866	39.928.470
Lease obligations	15	718.463	863.494
Trade payables		16.381.043	23.441.118
Payables to group enterprises	15	9.833.606	7.448.224
Payables to owners and Management		3.968.858	3.620.431
Payables to group enterprises relating to corporation tax		482.790	1.854.160
Other payables	15	12.755.627	23.208.972
Short-term debt		63.818.253	100.364.869
Debt		117.364.019	153.615.971
Liabilities and equity		147.418.149	181.184.577
Subsequent events	1		
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Statement of Changes in Equity

Reserve for net revaluation under the equity Retained Share capital method earnings Total DKK DKK DKK DKK Equity at 1 January 666.667 98.324 26.073.616 26.838.607 Exchange adjustments relating to foreign entities 0 -1.303 0 -1.303 Other equity movements 0 -89.136 0 -89.136 Net profit/loss for the year 0 1.351.331 1.282.631 2.633.962 **Equity at 31 December** 666.667 1.359.216 27.356.247 29.382.130



Cash Flow Statement 1 January - 31 December

	Note	2019	2018
		DKK	DKK
Net profit/loss for the year		2.633.962	7.083.909
Adjustments	16	3.869.031	5.004.843
Change in working capital	17	12.412.959	-11.625.072
Cash flows from operating activities before financial income and			
expenses		18.915.952	463.680
Financial income		34.273	123.155
Financial expenses		-1.951.702	-1.880.757
Cash flows from ordinary activities		16.998.523	-1.293.922
Corporation tax paid		-1.854.160	-1.422.662
Cash flows from operating activities		15.144.363	-2.716.584
Purchase of property, plant and equipment		-1.531.204	-7.825.951
Fixed asset investments made etc		-21.576	-272.066
Sale of property, plant and equipment		857.779	224.452
		-695.001	-7.873.565
Cash flows from investing activities		-035.001	-7.673.565
Repayment of loans from credit institutions		-20.250.603	14.028.709
Reduction of lease obligations		-881.659	-366.762
Change of payables with group enterprises		2.385.383	11.809.244
Lease obligations incurred		0	4.383.071
Dividend paid		0	-17.703.689
Cash flows from financing activities		-18.746.879	12.150.573
Change in cash and cash equivalents		-4.297.517	1.560.424
Cash and cash equivalents at 1 January		4.868.120	3.307.696
Cash and cash equivalents at 31 December		570.603	4.868.120
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		570.603	4.868.120
Cash and cash equivalents at 31 December		570.603	4.868.120



1 Subsequent events

The consequences of COVID-19, which many governments around the world have decided to "Shutting down the countries" will have a major impact on the world economy. Management considers the consequences of COVID-19 as an event that occurred after the balance sheet date 31. December 2019, and therefore have no impact on the 2019 financial statements (nonregulatory event).

The company has decided to temporarily close parts of the sales and administration department to minimize the spread of COVID-19. The affected employees have been sent home with salary and compensation will be sought under the state aid schemes.

The changed operations will have a negative impact on both the company's revenue and profit in 2020 compared to the budget. At present, it is not possible to quantify the effect. Management considers it has sufficient liquidity.

		2019	2018
2 Staff exper	ises	DKK	DKK
Wages and s	alaries	34.681.113	37.039.319
Pensions		2.595.806	2.593.271
Other social s	security expenses	648.877	600.008
Other staff ex	penses	106.561	238.725
		38.032.357	40.471.323
Transfer to p	roduction wages	-1.906.511	-2.263.816
		36.125.846	38.207.507
Including re	nuneration to the Executive Board and Board of Directors	3.899.412	4.282.864
Average nun	nber of employees	80	88
3 Depreciati	on, amortisation and impairment of intangible		
assets and	property, plant and equipment		
Amortisation	of intangible assets	250.000	250.000
Depreciation	of property, plant and equipment	2.634.159	1.491.709
		2.884.159	1.741.709



		2019	2018
4	Financial income	DKK	DKK
•			
	Interest received from group enterprises	10.444	51.141
	Other financial income	23.829	72.014
		34.273	123.155
5	Financial expenses		
	Interest paid to group enterprises	957.654	917.349
	Other financial expenses	744.292	702.348
	Exchange loss	249.748	261.062
		1.951.694	1.880.759
6	Tax on profit/loss for the year		
	Current tax for the year	482.790	1.854.160
	Deferred tax for the year	-58.000	72.910
		424.790	1.927.070
7	Intangible assets		
		-	Goodwill DKK
	Cost at 1 January		5.000.000
	Cost at 31 December	-	5.000.000
	Impairment losses and amortisation at 1 January		2.750.000
	Amortisation for the year	-	250.000
	Impairment losses and amortisation at 31 December	-	3.000.000
	Carrying amount at 31 December	-	2.000.000
	Amortised over	-	20 years



8 Property, plant and equipment

			Other fixtures and fittings, tools and equipment
	Cost at 1 January		23.516.325
	Additions for the year		1.531.304
	Disposals for the year		-907.880
	Cost at 31 December		24.139.749
	Impairment losses and depreciation at 1 January		13.088.763
	Depreciation for the year		2.634.159
	Reversal of impairment and depreciation of sold assets		-56.008
	Impairment losses and depreciation at 31 December		15.666.914
	Carrying amount at 31 December		8.472.835
	Depreciated over		3-10 years
	Including assets under finance leases amounting to		3.146.308
		2019	2018
9	Investments in subsidiaries	DKK	DKK
	Cost at 1 January	2.323.109	2.323.109
	Cost at 31 December	2.323.109	2.323.109
	Value adjustments at 1 January	98.324	-435.490
	Exchange adjustment	-1.303	4.252
	Net profit/loss for the year	1.351.331	529.562
	Other adjustments	-89.136	0
	Value adjustments at 31 December	1.359.216	98.324
	Carrying amount at 31 December	3.682.325	2.421.433



9 Investments in subsidiaries (continued)

Investments in subsidiaries are specified as follows:

	Place of		Votes and		Net profit/loss
Name	registered office	Share capital	ownership	Equity	for the year
Triscan Manufacturing A/S	Brabrand	DKK 500.000	100%	414.523	-13.028
Triscan GmbH	Iserlohn	EUR 25.000	100%	3.267.802	1.364.359

10 Other fixed asset investments

	Other investments DKK	Deposits DKK
Cost at 1 January	465.282	1.510.081
Additions for the year	0	21.576
Cost at 31 December	465.282	1.531.657
Carrying amount at 31 December	465.282	1.531.657
	2019	2018
11 Inventories	DKK	DKK
Finished goods and goods for resale	93.301.247	102.287.924
Goods in transit	5.576.802	11.272.712
	98.878.049	113.560.636

12 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums and subscriptions.

	2019	2018
13 Distribution of profit	DKK	DKK
Reserve for net revaluation under the equity method	1.351.331	94.072
Retained earnings	1.282.631	6.989.837
	2.633.962	7.083.909



		2019	2018
14	Provision for deferred tax	DKK	DKK
	Provision for deferred tax at 1 January	730.000	657.090
	Amounts recognised in the income statement for the year	-58.000	72.910
	Provision for deferred tax at 31 December	672.000	730.000

15 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

Subordinate loan capital

	13.786.919	23.208.972
Other short-term payables	12.755.627	23.208.972
Long-term part	1.031.292	0
Between 1 and 5 years	1.031.292	0
Other payables		
	29.833.606	27.448.224
Other short-term debt to group enterprises	9.833.606	7.448.224
Long-term part	20.000.000	20.000.000
Between 1 and 5 years	20.000.000	20.000.000
Payables to group enterprises	_	
	3.232.937	4.114.596
Within 1 year	718.463	863.494
Long-term part	2.514.474	3.251.102
Between 1 and 5 years	2.514.474	3.092.087
After 5 years	0	159.015
Lease obligations		
	30.000.000	30.000.000
Within 1 year	0	0
Long-term part	30.000.000	30.000.000
Between 1 and 5 years	30.000.000	30.000.000



		2019	2018
_		DKK	DKK
16	Cash flow statement - adjustments		
	Financial income	-34.273	-123.155
	Financial expenses	1.951.694	1.880.759
	Depreciation, amortisation and impairment losses, including losses and		
	gains on sales	2.878.151	1.849.731
	Income from investments in subsidiaries	-1.351.331	-529.562
	Tax on profit/loss for the year	424.790	1.927.070
		3.869.031	5.004.843
17	Cash flow statement - change in working capital		
	Change in inventories	14.682.588	-6.171.878
	Change in receivables	13.864.067	-5.144.907
	Change in trade payables, etc	-16.133.696	-308.287
		12.412.959	-11.625.072
.0			
18	Contingent assets, liabilities and other financial obligations		
	Rental and lease obligations		
	Lease obligations under operating leases. Total future lease payments:		
	Within 1 year	460.261	430.136
	Between 1 and 5 years	144.341	511.407
		604.602	941.543

Other contingent liabilities

The company has entered a commitment on rental of buildings with a non-cancellation agreement from 8 months to 9 years with a total obligation on DKK 45.326.679 as per 31 December 2019.

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Iverson Invest ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.



19 Related parties

	Basis
Controlling interest	
Iverson Invest ApS	Controlling shareholder
John Blom Iversen	Majority shareholder of Iverson Invest ApS
Other related parties	
Triscan Manufactoring A/S	Subsidiary
Triscan GmbH	Subsidiary
Triscan Holding A/S	Parent Company
Triscan Invest ApS	Related group company
Transactions	

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

Consolidated Financial Statements

The company is included in the consolidated report for the parent company

Place of registered office Name Iverson Invest ApS Egå

The consolidated report for Iverson Invest ApS can be obtained from the following address:

Skæring Højsagervej 16 8250 Egå



20 Accounting Policies

The Annual Report of Triscan A/S for 2019 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2019 are presented in DKK.

Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of Iverson Invest ApS, the Company has not prepared consolidated financial statements.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Leases

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in



20 Accounting Policies (continued)

the income statement on a straight-line basis over the lease term.

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.



20 Accounting Policies (continued)

Income Statement

Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.



20 Accounting Policies (continued)

Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

Balance Sheet

Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 20 years.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Inventory equipment 10 years Vehicles 5 years Other equipment 3-5 years



20 Accounting Policies (continued)

Depreciation period and residual value are reassessed annually.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

Fixed asset investments

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

Other fixed asset investments

Other fixed asset investments consist of deposits and other investments measured at the lower of cost and recoverable amount.

Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable



20 Accounting Policies (continued)

value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Equity

Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.



20 Accounting Policies (continued)

Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Cash Flow Statement

The cash flow statement shows the Company's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Company's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.



20 Accounting Policies (continued)

Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

Financial Highlights

Explanation of financial ratios

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

Solvency ratio incl. subordinate loan capital Equity at year end + subordinate loan capital x 100

Total assets at year end

