

**RADIOMETER MEDICAL APS**

**ÅKANDEVEJ 21, 2700 BRØNSHØJ**

**ANNUAL REPORT**

**1 JANUARY - 31 DECEMBER 2017**

**The Annual Report has been presented and  
adopted at the Company's Annual General  
Meeting on 22 May 2018**

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**Vibeke Holst-Andersen**

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## COMPANY DETAILS

<b>Company</b>	Radiometer Medical ApS Åkandevej 21 2700 Brønshøj  Telephone: +4538273827 Website: <a href="http://www.radiometer.com">www.radiometer.com</a>  CVR no.: 27 50 91 85 Established: 14 January 2004 Registered Office: Copenhagen Financial Year: 1 January - 31 December
<b>Board of Directors</b>	Peter Kürstein-Jensen, Chairman Henrik Schimmell Nielsen Claus Lønborg Madsen Marianne Vinding Ovesen Vibeke Holst-Andersen Michael Taagaard Birgit Vilstrup Olsen Birgitte Lund Jørgensen
<b>Board of Executives</b>	Henrik Schimmell Nielsen Claus Lønborg Madsen
<b>Auditor</b>	ERNST & YOUNG Godkendt Revisionspartnerselskab Osvold Helmuhs Vej 4 2000 Frederiksberg

## STATEMENT BY BOARD OF DIRECTORS AND BOARD OF EXECUTIVES

Today the Board of Directors and Board of Executives have discussed and approved the Annual Report of Radiometer Medical ApS for the year 1 January - 31 December 2017.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the financial statements give a true and fair view of the Company's financial position at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend the Annual Report be approved at the Annual General Meeting.

Copenhagen, 22 May 2018

### Board of Executives

\_\_\_\_\_  
Henrik Schimmell Nielsen

\_\_\_\_\_  
Claus Lønborg Madsen

### Board of Directors

\_\_\_\_\_  
Peter Kürstein-Jensen  
Chairman

\_\_\_\_\_  
Henrik Schimmell Nielsen

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Claus Lønborg Madsen

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Marianne Vinding Ovesen

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Vibeke Holst-Andersen

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Michael Taagaard

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Birgit Vilstrup Olsen

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Birgitte Lund Jørgensen

## INDEPENDENT AUDITOR'S REPORT

### To the Shareholder of Radiometer Medical ApS

#### Opinion

We have audited the financial statements of Radiometer Medical ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's Responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

## INDEPENDENT AUDITOR'S REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 22 May 2018

ERNST & YOUNG Godkendt Revisionspartnerselskab  
CVR-nr. 30 70 02 28

Henrik Kronborg Iversen  
State Authorised Public Accountant  
MNE no.: mne24687

Rasmus Bloch Jespersen  
State Authorised Public Accountant  
MNE no.: mne35503

## FINANCIAL HIGHLIGHTS

	2017	2016	2015	2014	2013
	DKK millions	DKK millions	DKK millions	DKK millions	DKK millions
<b>Income statement</b>					
Net revenue.....	3.587	3.387	3.216	2.800	2.566
Gross profit.....	2.225	2.158	2.109	1.867	1.720
Operating profit.....	501	538	539	346	206
Financial income and expenses, net.....	53	255	134	36	-39
Profit for the year before tax.....	590	833	715	412	211
Profit for the year.....	466	663	555	332	281
<b>Balance sheet</b>					
Balance sheet total.....	14.788	14.804	14.322	14.426	13.708
Equity.....	13.156	11.580	10.438	9.903	8.591
Investment in tangible fixed assets.....	31	44	38	37	28
<b>Average number of full-time employees.....</b>					
	<b>1.035</b>	<b>1.014</b>	<b>1.019</b>	<b>982</b>	<b>957</b>
<b>Ratios</b>					
Profit margin.....	13,0	15,9	16,8	12,4	8,0
Rate of return.....	3,2	3,7	3,7	2,5	1,5
Solvency ratio.....	89,0	78,2	72,9	68,6	62,7
Return on equity.....	4,8	7,6	7,0	4,5	Neg.

Profit margin:

$$\frac{\text{Operating profit / loss} \times 100}{\text{Net revenue}}$$

Rate of return:

$$\frac{\text{Profit / loss on ordinary activities} \times 100}{\text{Average invested capital}}$$

Solvency ratio:

$$\frac{\text{Equity, at year end} \times 100}{\text{Total equity and liabilities, at year end}}$$

Return on equity:

$$\frac{\text{Profit/loss after tax} \times 100}{\text{Average equity}}$$

The key figures are prepared in accordance with the guidance of Danish Finance Society's "Recommendations and Financial Ratios". Reference is made to survey of principal figures and key figures concerning the formula for calculation of individual key figures.

## MANAGEMENT'S REVIEW

### Principal activities

The mission for Radiometer is to help caregivers make diagnostic decisions that save lives. To provide caregivers the insight and confidence that help them arrive at the right diagnostic decisions and to support them in what they do best; caring for patients around the globe. To fulfil the vision of improving global healthcare through reliable, fast and easy patient diagnoses, the company develops solutions for acute care testing including amongst other things blood sampling and blood gas analysis (blood gas products) and immunoassays (AQT products). Radiometer also distributes HemoCue products.

Through the solutions Radiometer is providing information on the most critical parameters in acute care and point of care testing, including oxygen, lactate and troponin; that play an important part of the total portfolio of solutions for reliable, fast and easy patient diagnoses.

Radiometer's solutions fall into 2 main types of products: Blood gas and AQT products, and on top Radiometer also distributes HemoCue products - all providing solutions that help caregivers around the world save lives at e.g. intensive care units (ICUs), emergency departments (EDs) and operating rooms (ORs).

**Blood gas products:** A wide selection of blood gas analyzers matches the need of different types of facilities - whether the caregiver runs 1 test per day or 100. Radiometer offerings include blood gas measurement, accessories and process optimization (AQUIRE). Blood gas instruments measure up to 18 parameters (including oxygen, carbon dioxide and acidity). A number of the accessories, such as sensors, cleaning, and calibrating solutions (QC products), play an important role in helping and improving patient diagnostics. On top of this, the company develops, manufactures, and markets solutions for arterial blood sampling (PICO products), transcutaneous monitoring (TCM products), IT management and integration systems (AQUIRE system) to help and optimize the workflow and processes for the caregivers and to help minimize process errors.

**AQT products:** Immunoassays are quick and accurate tests that can be used at point of care and in the laboratory to detect specific biomarkers. The solutions for immunoassay measurement are related to the heart using cardiac markers, coagulation, infection and pregnancy markers and can provide caregivers with lab-quality quantitative results in short time (approx. 11-21 minutes). The analyzer is always ready and can run up to 30 samples per hour.

Besides the Blood gas and AQT products Radiometer also distributes HemoCue products measuring conditions such as anemia, diabetes and infections. These products are initially used at a doctor's general practice office or at a primary care department of a hospital with the hand-held hemoglobin analyzer.

Overall, Radiometer Group today counts 31 sales companies and 8 sites of product companies which are owned by other Danaher companies. Radiometer's products and solutions are used in hospitals, clinics and laboratories in more than 130 countries. The company develops and produces blood gas products and products for immunoassays etc. together with the other product companies in the Radiometer Group, and distribute the products to the sales companies in the Group, to distributors and to end-users in Denmark.

### A historical perspective:

Radiometer Group has been part of Danaher Corporation's life science and diagnostics group since 2004.

Radiometer Medical ApS was founded in 1935, developing measuring devices for the growing Danish radio industry. In 1952 Radiometer Medical ApS entered into medical technology with the groundbreaking invention of the first commercially available pH meter.



## MANAGEMENT'S REVIEW

### Uncertainty as to recognition and measurement

Related to the restructuring in 2008, the Company has recognized significant intangible assets in the balance sheet. In addition the Company recognizes development costs as intangible assets, when certain criterias are met. Development costs related to finished projects are measured at cost price less accumulated depreciations and impairment losses.

Recognition and measurement of Intellectual Property Rights and Development costs in the balance sheet are inherently subject to uncertainty as the value of the asset depends on the expected future revenue of the products, to which the rights and development projects are related.

### Development in activities and financial position

The 2017 result and financial development of the Company was satisfactory, including positive development of Revenue.

The revenue ended up at 3.587 MDKK in 2017 growing 200 MDKK/5,9% from 3.387 MDKK in 2016. The total growth of 5,9% in 2017 is related to increase in volume of 8,6% and negative impact from foreign currency rates of -2,7%. The volume increase adjusted for exchange rate changes is in the high end of prior year's expressed expectations.

The Operating profit in 2017 ended up at 501 MDKK in 2017 compared to last year of 538 MDKK. The Operating profit in 2017 is slightly lower than expected. Compared to last year the impact from higher sales is offset by negative development in exchange rates, investment in the business and reduction of capitalization and higher depreciations of R&D projects.

The Company achieved a profit of 466 MDKK in 2017 compared to a profit of 663 MDKK in 2016. The main reason on top of the changes described with impact on Operating profit is less financial income coming from group internal loans to other Danish companies in the group. The reason is mainly change of Internal loans from high fixed interest rates to lower variable interest rates but also reduction of the loan amount to group companies. Because of this the profit for the year is lower than expected for the Company.

During the year, the equity of the Company has changed by the profit for the year of 466 MDKK, capital contribution from the parent company of 1.860 MDKK, and paid out dividend of 750 MDKK.

### Special risks

The Company monitors the risk factors that may affect the operations and financial results on a regular basis. The identified risks are sought minimized by operational countermeasures and through insurance. Below is a more detailed description of these factors.

#### Currency risks

The Company's net payments in foreign currencies are usually sold immediately after receipt. There is no hedging of currency risk on foreign currency assets and liabilities.

#### Credit risks

Approximately 75% of the Company's products are sold to affiliated sales companies where the credit risk is considered insignificant. Approximately 25% of the sales is to external non-affiliated distributors, who is subject to ongoing credit evaluation. Part of these has a long time business relationship and therefore risk is also considered limited for the sales to distributors.

#### Interest rate risk

The Company's operating activities generally creates a positive cash contribution. The loans in the business are to internal group companies and the interest rate risk is considered low.

#### Regulatory by authorities

A significant part of the Company's sales are to countries where it is required that the products are approved by health authorities. The Company's quality organization provides a regularly and systematic monitoring of the compliance of the regulatory requirements for the products.

## MANAGEMENT'S REVIEW

### Special risks (continued)

#### Dependence on customers

Revenue is distributed among a large number of markets and a very large number of individual customers, so dependence on individual customers is considered small.

#### Technology development

It is the opinion of the Company that neither in the short nor medium term will new disruptive technologies appear which on short notice will reduce the demand for the product portfolio of the Company.

#### Product liability and business liability

The Company has covered product and business liability risk by an adequate insurance with a premium rated insurer.

#### Damage to property and business interruption

Plant and machinery, fixtures and equipment and inventories are insured at replacement value. Significant interruptions of production are covered by a business interruption insurance with a premium rated insurer.

In order to minimize disruption of supplier failure, the Company purchases a wide range of components from more than one supplier. For certain critical components inventory is maintained to ensure uninterrupted production in a short time period.

### Knowledge resources

Radiometer develops its products based on a thorough knowledge of market, users, patient types and technological opportunities. Radiometer believes that retaining associates, developing their skills and empowering them to engage in developing Radiometer's products and solutions is a prerequisite for safeguarding its strong position in the market. The HR strategy has a solid global approach to ensure the right resources and diversity in the right places.

Radiometer's HR strategy is focused on attracting, retaining and developing talent across cultures, geographies and organizations. Radiometer is keen on attracting associates, who take pride and responsibility in advancing their career, and in return, Radiometer invests in their development.

Radiometer's model of competence is globally based on the 70-20-10 principle in which associate development is 70 % on-the-job training, 20 % coaching and 10 % formal classroom training. All employees are ensured an individual development plan that covers individual goals for the year, development needs and overall succession planning.

As a result of this strategy and actions, Radiometer has been able to retain key talent within the organization and maintain a high share of positions filled with internal candidates.

Building on a culture diverted from Danaher, Radiometer associates are driven by the philosophy on continuous improvement. Radiometer associates are encouraged to explore and widen their competencies within the Danaher Business System (DBS), the Danaher Corporations' approach to building strong results through cooperation, lean and elimination of waste in processes. Based on four pillars, DBS drives the company forward through a constant cycle of change and improvement, focusing on:

- exceptional PEOPLE
- outstanding PLANS
- executing using world-class tools to construct sustainable PROCESSES
- achieving superior PERFORMANCE

## MANAGEMENT'S REVIEW

### Research and development activities

The Research and development (R&D) activities revolve around the needs of the customers and R&D activities are highly integrated with Sales and Marketing. The R&D activities have a global focus to ensure a broad emphasis on developing the best products to the individual markets.

R&D and Operations have an integrated approach to product development, where cross-functional teams ensure integration during the innovation process and establishment of the right production and cost set-up.

In this way the R&D activities in the company focus on developing and bringing new products and solutions to the market incl. adding new parameters and functionality to current products and development of new technologies for diagnostic measurement. This is essential to achieving the mission and vision of the company.

In the R&D organization, as in other parts of the organization, the work is based on Lean thinking with continuous improvements at the heart of all projects and processes. This is the case for R&D's processes for developing new products, parameters and technologies.

### Future expectations

A positive development in Revenue, Operating profit and Profit for the year is expected for the next financial year to be on the same level as in 2017. Revenue is expected to grow mid single digit in fixed currencies with matching positive impact on operating profit and profit for the year. Changes in foreign currency exchange rates can have substantial impact on the expected development.

### Significant events after the end of the financial year

The capital investment in the subsidiary Radiometer Suzhou Co. Ltd has been closed in 2018. No other events have occurred after the end of the financial year of material importance for the company's financial position.

### Corporate social responsibility

Radiometer's approach to corporate social responsibility is based on Radiometer's responsibility to conduct business with respect for the triple bottom line; people, planet, and economy and Radiometer is committed to ensuring responsible and ethical business processes throughout Radiometer's organization and activities.

Radiometer's commitment is built upon internationally recognized principles on human rights, environment, climate and anti-corruption. These principles stem from the UN Global Compact; the United Nations' corporate social responsibility initiative that Radiometer joined in 2009.

In practice, Radiometer's commitment means that Radiometer works to identify, prevent and mitigate adverse impacts on the triple bottom line. Radiometer communicates transparently about how the Company manages this work on an annual basis; about progress, challenges and goals and Radiometer's annual report is a tool of evaluating the progress. Radiometer will work actively to manage potential and actual adverse impacts, which the Company cause or contribute to, or to which Radiometer is directly linked through Radiometer's business relationships.

For Radiometer's statutory report on Corporate Social Responsibility according to §99a and §99b in the Danish Financial Statement Act, please see the company's CSR report 2017\*.

\*) Full link to the 2017 CSR report:

[https://www.radiometer.com/-/media/files/radiometercomcloneset/parent/en/miscellaneous-items/csr-report\\_2017.pdf?la=en](https://www.radiometer.com/-/media/files/radiometercomcloneset/parent/en/miscellaneous-items/csr-report_2017.pdf?la=en)

INCOME STATEMENT 1 JANUARY - 31 DECEMBER

	Note	2017 DKK '000	2016 DKK '000
<b>NET REVENUE</b> .....	1	<b>3.586.975</b>	<b>3.386.718</b>
Cost of sales.....		-1.362.460	-1.228.250
<b>GROSS PROFIT</b> .....		<b>2.224.515</b>	<b>2.158.468</b>
Other external expenses.....	2	-538.405	-456.773
Staff costs.....	3	-762.905	-740.563
Depreciation, amortisation and impairment.....	4	-421.746	-423.525
<b>OPERATING PROFIT</b> .....		<b>501.459</b>	<b>537.607</b>
Result of equity investments in subsidiaries.....		35.552	40.060
Other financial income.....	5	174.258	457.594
Other financial expenses.....	6	-121.291	-202.223
<b>PROFIT BEFORE TAX</b> .....		<b>589.978</b>	<b>833.038</b>
Tax on profit/loss for the year.....	7	-123.963	-170.525
<b>PROFIT FOR THE YEAR</b> .....	8	<b>466.015</b>	<b>662.513</b>

**BALANCE SHEET AT 31 DECEMBER**

<b>ASSETS</b>	<b>Note</b>	<b>2017</b> DKK '000	<b>2016</b> DKK '000
Development projects completed.....		137.445	6.081
Intangible fixed assets acquired.....		2.187.648	2.494.530
Goodwill.....		916.725	1.003.698
Development projects in progress and prepayments.....		234.643	350.004
<b>Intangible fixed assets</b> .....	<b>9</b>	<b>3.476.461</b>	<b>3.854.313</b>
Production plants and machinery.....		46.704	36.032
Other plants, machinery, tools and equipment.....		21.541	24.920
Tangible fixed assets in progress and prepayment.....		39.348	44.354
<b>Tangible fixed assets</b> .....	<b>10</b>	<b>107.593</b>	<b>105.306</b>
Investments in subsidiaries.....		2.206.039	2.157.928
Receivables from Group Companies.....		6.440.264	7.019.960
Rent deposit and other receivables.....		19.335	19.165
<b>Fixed asset investments</b> .....	<b>11</b>	<b>8.665.638</b>	<b>9.197.053</b>
<b>FIXED ASSETS</b> .....		<b>12.249.692</b>	<b>13.156.672</b>
Raw materials and consumables.....		74.196	65.156
Finished goods and goods for resale.....		63.469	70.775
<b>Inventories</b> .....		<b>137.665</b>	<b>135.931</b>
Trade receivables.....		122.597	155.337
Receivables from Group Companies.....		2.257.573	1.341.371
Other receivables.....		1.887	2.420
Prepayments and accrued income.....	<b>12</b>	12.924	10.452
<b>Receivables</b> .....		<b>2.394.981</b>	<b>1.509.580</b>
<b>Cash and cash equivalents</b> .....		<b>6.003</b>	<b>1.532</b>
<b>CURRENT ASSETS</b> .....		<b>2.538.649</b>	<b>1.647.043</b>
<b>ASSETS</b> .....		<b>14.788.341</b>	<b>14.803.715</b>

**BALANCE SHEET AT 31 DECEMBER**

<b>EQUITY AND LIABILITIES</b>	<b>Note</b>	<b>2017</b> DKK '000	<b>2016</b> DKK '000
Share capital.....		2.202.343	2.202.343
Reserve for net revaluation according to equity value.....		31.967	0
Reserve for development cost.....		290.229	277.747
Retained profit.....		10.631.056	8.349.652
Proposed dividend.....		0	750.000
<b>EQUITY.....</b>		<b>13.155.595</b>	<b>11.579.742</b>
Provision for deferred tax.....	13	627.804	709.882
Other provisions.....	14	16.353	17.639
<b>PROVISION FOR LIABILITIES.....</b>		<b>644.157</b>	<b>727.521</b>
Payables to Group Companies.....		0	907.040
<b>Long-term liabilities.....</b>	15	<b>0</b>	<b>907.040</b>
Short-term portion of long-term liabilities.....	15	0	839.851
Bank debt.....		0	56
Prepayments received from customers.....		6.413	4.274
Trade payables.....		273.353	235.524
Payables to Group Companies.....		294.157	79.502
Corporation tax.....		205.969	243.610
Other liabilities.....		200.531	183.286
Accruals and deferred income.....	16	8.166	3.309
<b>Current liabilities.....</b>		<b>988.589</b>	<b>1.589.412</b>
<b>LIABILITIES.....</b>		<b>988.589</b>	<b>2.496.452</b>
<b>EQUITY AND LIABILITIES.....</b>		<b>14.788.341</b>	<b>14.803.715</b>
<b>Contingencies etc.</b>	17		
<b>Related parties</b>	18		
<b>Significant events after the end of the financial year</b>	19		
<b>Consolidated financial statements</b>	20		

## EQUITY

	Share capital	Reserve for net revaluation according to equity value	Reserve for development costs	Retained profit	Proposed dividend	Total
Equity at 1 January 2017.....	2.202.343	0	277.747	8.349.652	750.000	11.579.742
Contribution from parent company.....				1.859.840		1.859.840
Dividend paid.....					-750.000	-750.000
Development costs capitalized in the year.....			13.823	-13.823		
Proposed distribution of profit.....		31.967	-1.341	435.387		466.015
<b>Equity at 31 December 2017.....</b>	<b>2.202.343</b>	<b>31.967</b>	<b>290.229</b>	<b>10.631.056</b>	<b>0</b>	<b>13.155.595</b>

The share capital comprises 2.202.343 shares of DKK 1.000 nominal value each. All shares rank equally.

The share capital has remained unchanged for the last 5 years.

NOTES

Note

**Net revenue**

1

The revenue ended up on 3.587 MDKK in 2017 compared to 3.387 MDKK in 2016 - growth of 200 MDKK/5,9% of which approx. 8,6% is due to increase in volume and -2,7% is due to a decrease in foreign currency rates.

The revenue of the company is mainly for the export market and the main share of this for own sales companies and non-affiliated distributors. Of the total sales approx. 75% is to affiliated companies.

**Segment details**

The revenue of the company is within one business segment related to caregivers diagnostic decisions that save lives.

The revenue of the company for 2017 is geographically divided into 2.365 MDKK on developed markets and 1.222 MDKK on emerging markets. In 2016 the split was 2.284 MDKK on developed markets and 1.103 MDKK on emerging markets. Developed markets is defined as Western Europe and North America whereas emerging markets is defined as Eastern Europe, Middle East, Latin America, Asia and Africa.

The 2017 growth on developed markets was 3,5% (6,4% in fixed currency) from 2.284 MDKK in 2016 to 2.365 MDKK in 2017.

The 2017 growth on emerging markets was 10,8% (13,1% in fixed currency) from 1.103 MDKK in 2016 to 1.222 MDKK in 2017.

The impact of the increasing exchange rates was -91 MDKK of which -65 MDKK was related to developed markets and -26 MDKK was related to emerging markets.

	2017 DKK '000	2016 DKK '000
<b>Fee to statutory auditors</b>		
Total fee:		
Ernst & Young.....	1.190	1.167
	<b>1.190</b>	<b>1.167</b>
Specification of fee:		
Statutory audit.....	1.127	1.150
Other assurance services.....	63	17
	<b>1.190</b>	<b>1.167</b>

2



NOTES

	2017 DKK '000	2016 DKK '000	Note
<b>Staff costs</b>			<b>3</b>
Average number of employees 1.035 (2016: 1.014)			
Wages and salaries.....	709.812	691.556	
Pensions.....	43.876	40.187	
Social security costs.....	9.217	8.820	
	<b>762.905</b>	<b>740.563</b>	
Total amount for Board of Executives and Board of Directors can be specified as:			
Salary, Board of Executives 11.349 t.DKK (In 2016: 10.456 t.DKK)			
Salary, Board of Directors 180 t.DKK (In 2016: 180 t.DKK)			
The Board of Executives is participating in a stock option program at the parent company in the USA. This is a global program mainly for managers on several levels in the Group. The value of the program using the Black Scholes model assigned in the fiscal year for the Board of Executives of the company amounts to 3.905 t.DKK (In 2016: 4.014 t.DKK).			
The total cost for the program was in 2017 24.935 t.DKK (In 2016: 39.859 t.DKK).			
<b>Depreciation, amortisation and impairment</b>			<b>4</b>
Development projects completed	1.719	3.281	
Tangible fixed assets	26.172	26.388	
Intangible fixed assets acquired and goodwill	393.855	393.855	
	<b>421.746</b>	<b>423.525</b>	
<b>Other financial income</b>			<b>5</b>
Interest, Group companies .....	172.550	457.061	
Other interest income.....	1.708	533	
	<b>174.258</b>	<b>457.594</b>	
<b>Other financial expenses</b>			<b>6</b>
Interest, Group companies.....	121.236	201.962	
Other interest expenses.....	55	261	
	<b>121.291</b>	<b>202.223</b>	

NOTES

	2017 DKK '000	2016 DKK '000	Note
<b>Tax on profit/loss for the year</b>			<b>7</b>
Calculated tax on taxable income of the year.....	205.969	243.610	
Adjustment of tax for previous years.....	72	50	
Adjustment of deferred tax.....	-82.078	-73.135	
	<b>123.963</b>	<b>170.525</b>	
 <b>Proposed distribution of Profit</b>			 <b>8</b>
Proposed dividend for the year.....	0	750.000	
Allocation to reserve for net revaluation according to equity value.....	31.967	0	
Reserve for development costs, net of deferred tax.....	-1.341	-2.559	
Retained profit.....	435.389	-90.046	
	<b>466.015</b>	<b>662.513</b>	
 <b>Intangible fixed assets</b>			 <b>9</b>
	Development projects completed	Intangible fixed assets acquired	
Cost at 1 January 2017.....	170.635	5.603.085	
Transfer.....	133.083	0	
<b>Cost at 31 December 2017.....</b>	<b>303.718</b>	<b>5.603.085</b>	
Amortisation at 1 January 2017.....	164.554	3.108.555	
Amortisation for the year.....	1.719	306.882	
<b>Depreciation at 31 December 2017.....</b>	<b>166.273</b>	<b>3.415.437</b>	
 <b>Carrying amount at 31 December 2017.....</b>	<b>137.445</b>	<b>2.187.648</b>	
	Goodwill	Development projects in progress and prepayments	
Cost at 1 January 2017.....	1.742.969	350.004	
Additions.....	0	17.722	
Transfer.....	0	-133.083	
<b>Cost at 31 December 2017.....</b>	<b>1.742.969</b>	<b>234.643</b>	
Amortisation at 1 January 2017.....	739.271	0	
Amortisation for the year.....	86.973	0	
<b>Depreciation at 31 December 2017.....</b>	<b>826.244</b>	<b>0</b>	
 <b>Carrying amount at 31 December 2017.....</b>	<b>916.725</b>	<b>234.643</b>	

## NOTES

### Note

Recognition and measurement of Intellectual Property Rights and Development costs in the balance sheet are inherently subject to uncertainty as the value of the asset depends on the expected future revenue of the products, to which the rights and development projects are related.

Management has performed a review of impairment indicators and has prepared an impairment test and thereby calculated the recoverable amount of the Company's Intangible fixed assets at 31 December 2017.

The impairment method used is based on Danaher's standard internal valuation methodology. This method is based on the financial reporting as of 31 December 2017. The impairment test did not result in need for impairment.

### Tangible fixed assets

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	Production plants and machinery	Other plants, machinery, tools and equipment	Tangible fixed assets in progress and prepayment
Cost at 1 January 2017.....	253.016	114.867	44.354
Transferred.....	24.320	2.873	-27.192
Additions.....	1.226	7.585	22.186
Disposals.....	-5.559	-5.841	0
<b>Cost at 31 December 2017.....</b>	<b>273.003</b>	<b>119.484</b>	<b>39.348</b>
Depreciation and write-down at 1 January 2017.....	216.983	89.945	
Reversal of depreciation of disposed assets.....	-5.188	-3.670	
Depreciation for the year.....	14.504	11.668	
<b>Depreciation and write-down at 31 December 2017.....</b>	<b>226.299</b>	<b>97.943</b>	
<b>Carrying amount at 31 December 2017.....</b>	<b>46.704</b>	<b>21.541</b>	<b>39.348</b>

NOTES

				Note
<b>Fixed asset investments</b>				<b>11</b>
	Investments in Subsidiaries	Receivables from Group Companies	Rent deposit and other receivables	
Cost at 1 January 2017.....	2.161.513	7.019.959	19.165	
Additions.....	12.559	170.305	188	
Disposals.....	0	-750.000	-18	
<b>Cost at 31 December 2017.....</b>	<b>2.174.072</b>	<b>6.440.264</b>	<b>19.335</b>	
Revaluation at 1 January 2017.....	-3.585	0		
Share of profit/loss for the year.....	35.552	0		
<b>Revaluation at 31 December 2017.....</b>	<b>31.967</b>	<b>0</b>		
<b>Carrying amount at 31 December 2017.....</b>	<b>2.206.039</b>	<b>6.440.264</b>	<b>19.335</b>	
Investment in subsidiaries, share:				
Danaher Medical Aps, Denmark 100%				
Radiometer Suzhou Co. Ltd, China 100%				
<b>Prepayments and accrued income</b>				<b>12</b>
Is related to prepaid expenses, insurance, rent etc.				
<b>Provision for deferred tax</b>				<b>13</b>
Provision for deferred tax comprises deferred tax on intangible and tangible fixed assets, inventory and provisions.				
		<b>2017</b>	<b>2016</b>	
		DKK '000	DKK '000	
Provision for deferred tax 1 January.....		709.882	783.016	
Adjustment deferred tax for the year.....		-82.078	-73.134	
<b>Provision for deferred tax 31 December.....</b>		<b>627.804</b>	<b>709.882</b>	
<b>Other provisions for liabilities</b>				<b>14</b>
Other provisions is related to estimated warranty liabilities etc.				
The due amount within 1 year is estimated to be approximately 15,7 MDKK (2016: 17,1 MDKK)				

## NOTES

					Note
<b>Long-term liabilities</b>					<b>15</b>
	1/1 2017 total liabilities	31/12 2017 total liabilities	Repayment next year	Debt outstanding after 5 years	
Payables to Group Companies..	907.040	0	0	0	
	<b>907.040</b>	<b>0</b>	<b>0</b>	<b>0</b>	

Long term liability/payables to Group Company was settled in October 2017 TDKK 907.040

### Accruals and deferred income 16

Accruals and deferred income is related to deferred income regarding service contracts etc.

### Contingencies etc. 17

#### Joint taxation

The company is jointly taxed with Danaher Tax Administration ApS, which is the management company (Administrationssselskab) for the Danish joint taxation. The company is jointly and severally liable with the other jointly taxed companies for payment of corporation tax for the income year 2013 and later, and for withholding tax on interest, royalties and dividends, which are payable on 1 July 2012 or later.

At 31 December 2017, the jointly taxed companies' net liability to SKAT is disclosed in the annual report for Danaher Tax Administration ApS, registration number - 28 31 68 87. Any subsequent assessments of the taxable income subject to joint taxation or withholding taxes on dividends, interest and royalties may entail that the Company's liability will increase.

#### Rent liabilities

The Company's intercompany rent liabilities is per 31 December 2017 35.870 TDKK (in 2016: 35.630 TDKK). The rent is indexed yearly via the net price index and is interminable until 1st of January 2019.

Rent liabilities regarding external leases, equal to lease liability in the notice period, is 0 TDKK (in 2016: 1.792 TDKK).

The Company has car lease liabilities of 8.129 TDKK (in 2016: 6.534 TDKK) .

Bank guarantees of 2.756 TDKK has been established through the Company's banks (in 2016: 2.394 TDKK).

The Company guarantees for Group companies related cash pool credit limit of 60.000 TDKK (in 2016: 60.000 TDKK).

## NOTES

Note

### Related parties

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#### Related parties having performed transactions with the company

The company's related parties having a significant influence comprise subsidiaries and associates as well as the companies' Board of Directors, Board of Executives and executive officers and their relatives. Related parties include also companies in which the above mentioned group of persons has material interests.

#### Transactions with related parties

The related parties transactions for 2017 are shown below. All amounts in T.DKK

	Parent Company	Group Companies	Subsidiaries	Total
<b>Transactions</b>				
Revenue		2.677.424		2.677.424
Cost of sales		-877.390		-877.390
Management fee, IC fee etc, received	47	8.895	772	9.714
Management fee, IC fee etc, paid		-16.199		-16.199
Rent paid		-35.630		-35.630
Stock Options	-24.935			-24.935
Royalties paid			-134.271	-134.271
Interest paid, loans	-121.232			-121.232
Interest received, loans	172.550			172.550
Dividend paid	-750.000			-750.000
Shareholder contribution*	1.859.840			1.859.840
<b>Balances per 31.12.17</b>				
Loan to Group Companies	6.440.264			6.440.264
Tax receivable from joined taxation		107.701		107.701
Cash pool (receivable)		1.705.115		1.705.115
Other receivables (trade and tax receivables)		552.459		552.459
Payables (trade)		-294.157		-294.157

\*Shareholder contribution is a non-cash transaction where the contribution from DHRAD is used for settlement of loan from Group Companies.

Transactions with Board of Executives and Board of Directors are stated in note 3.

The terms for loan to the Parent Company are:

There are 2 loans. The first loan has an interest rate which is 3 months CIBOR + 1,57%. The maturity date is 21/9-2031. The second loan has an interest rate which is 12 month DKK LIBOR +0,25%. The maturity date is 12/4-2031.

## NOTES

	<b>Note</b>
<b>Significant events after the end of the financial year</b>	<b>19</b>
The capital investment in Radiometer Suzhou Co. Ltd, China has been closed in 2018. No other events have occurred after the end of the financial year of material importance for the company's financial position.	
<b>Consolidated financial statements</b>	<b>20</b>
The parent and the ultimate parent of the group are: DHRAD ApS (parent company, shareholder) Åkandevej 21 2700 Brønshøj Danmark	
Danaher Corporation (main parent company in the Group) 2200 Pennsylvania Avenue, NW Suite 800W Washington, DC 20037 USA (NYSE: DHR)	
Consolidated financial statement are only prepared by the ultimate parent company.	

## ACCOUNTING POLICIES

The annual report of Radiometer Medical ApS for 2017 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class C, large enterprise.

The annual report is prepared with the same accounting policies as last year.

### Consolidated financial statements

The group comply with the exemption clause of the § 112 for financial reporting in the Danish Financial Statements Act and therefore consolidated financial statements have not been prepared.

Consolidated Financial Statement for Danaher Corporation Inc., USA, is available at <http://investors.danaher.com/2017-Annual-Report/HTML1/tiles.htm>

## INCOME STATEMENT

### Net revenue

Net revenue from sale of merchandise and finished goods is recognised in the Income Statement if supply and risk transfer to purchaser has taken place before the end of the year and if the income can be measured reliably and is expected to be received. Net revenue is recognised exclusive of VAT, duties and less discounts related to the sale.

Revenue from contracts on terms like operating leases and maintenance is accrued, while finance leases are recognized at the fair value of future lease payments.

### Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

### Other external expenses

Other external expenses include expenses related to production, distribution, sale, marketing, research and product development, IT, HR, Finance, administration, premises etc.

The development cost for the year that does not meet the criterias for capitalization are recognized in the income statement under the items other external costs and staff costs.

### Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are deducted from staff costs. Staff cost also include pay outs under the stock option program that senior management is participating in.

### Result of equity investments in subsidiaries

The proportional share of the result of the subsidiaries after elimination of intercompany profits/losses and deduction of amortised goodwill is recognised in the income statement of the company.

### Financial income and expenses in general

Financial income and expenses include interest income and expenses, realised and unrealised gains and losses arising from investments in financial assets, debt and transactions in foreign currencies, amortisation of financial assets and liabilities as well as charges and allowances under the tax-on-account scheme etc. Financial income and expenses are recognised in the income statement by the amounts that relate to the financial year.



## ACCOUNTING POLICIES

### Tax on profit for the year

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that may be attributed to the profit for the year, and is recognised directly in the equity by the portion that may be attributed to entries directly to the equity.

The Company is jointly taxed with wholly-owned Danish enterprises. The current Danish corporation tax is distributed between the jointly taxed Danish companies in proportion to their taxable income, and with full distribution of refund regarding taxable losses.

## BALANCE SHEET

### Intangible fixed assets

Acquired intangible fixed assets etc. are measured at cost less accumulated amortisation. Intangible fixed assets are amortised on a straight-line basis over the expected useful life. The economic lifetime for most of the intangible fixed assets, which include trademarks, technology, knowledge, channels of distribution etc. have been estimated individually and for some assets estimated to 20 years. The trademarks are globally registered on relevant markets without time limitations why the amortisation period is set at 20 years as a fair estimate of lifetime for these assets.

Patents and licences are measured at the lower of cost less accumulated amortisation or the recoverable amount. Patents are amortised over the residual patent term and licences are amortised over the term of the agreement.

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments. Goodwill is amortised on a straight-line basis over the amortisation period, which is 20 years.

Development costs comprise costs, including wages and salaries, which directly or indirectly can be related to the company's development activities. Development costs that are clearly defined and identifiable and where the technical feasibility, sufficient resources and a potential future market or development potential are evidenced, and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Capitalised development costs are measured at the lower of cost less accumulated amortisation or recoverable amount.

Capitalised development costs are amortised over the estimated useful life after completion of the development work. The annual amortisation of capitalised research and development activities is determined based on annual sales as a percentage of the total expected sales according to the latest business case. The amortisation period is determined at the acquisition date and will be reassessed at an annual basis.

### Tangible fixed assets

Production plant and machinery, other plants, fixtures and equipment are measured at cost less accumulated depreciation and write-down.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used. As regards self-manufactured assets, the cost price includes cost of materials, components, subcontractors, direct payroll and indirect production costs.

## ACCOUNTING POLICIES

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life
Lease instruments.....	App. 2-5 years
Production plant and machinery.....	5 years
Other plants, fixtures and equipment.....	3-5 years

Profit or loss on disposal of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

The depreciation base is calculated taking the residual value into account and will be reduced with any write downs. The depreciation period and the residual value is determined at the acquisition date and will be reassessed at an annual basis. If the residual value is higher than the carrying amount depreciation will be ended.

### Investments in subsidiaries

Investments in subsidiaries are measured in the company's balance sheet under the equity method.

Investments in subsidiaries are measured in the Balance Sheet at the proportional share of the enterprises' carrying equity value, calculated in accordance with the company's accounting policies with deduction or addition of unrealised intercompany profits or losses and with addition or deduction of the residual value of goodwill calculated in accordance with the acquisition method.

Net revaluation of investments in subsidiaries are transferred under the equity to reserve for net revaluation under the equity value method to the extent that the carrying amount exceeds the acquisition value. The acquisition method is used on purchase of subsidiary enterprises.

Subsidiaries with a negative carrying equity value are measured to DKK 0 and any amounts due from these enterprises are written down by the company's share of the negative equity to the extent that it is deemed to be irrecoverable. If the carrying negative equity value exceeds accounts receivable, the residual amount is recognised under provision for liabilities to the extent that the company's has a legal or actual liability to cover the subsidiary's deficit.

### Deposits

Deposits include rental deposits which are recognised and measured at amortised cost. Deposits are not depreciated.

### Impairment of fixed assets

The carrying amount of intangible and tangible fixed assets together with investments, which are not measured at fair value, are on an annual basis reviewed for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the net realisable value is lower than the carrying amount, write-down is provided to the lower value.

## ACCOUNTING POLICIES

### Inventories

Inventories are measured at cost using the FIFO-principle. If the net realisable value is lower than cost, write-down is provided to the lower value.

The cost of merchandise as well as raw materials and consumables is calculated at acquisition price with addition of transportation and similar costs.

The cost of finished goods and work in progress includes cost of raw materials, consumables, direct payroll cost and direct production cost. Produced items also include added indirect production expenses.

The net realisable value of inventories is stated at sales price less completion costs and costs incurred to execute the sale and is determined with due regard to marketability, obsolescence and development in expected sales price.

### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by write-down to meet expected losses.

### Prepayments and accruals

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

### Cash and cash equivalents

Cash and cash equivalents comprises cash balances and bank balances.

Cashpool with Group Companies is classified as receivables from Group Companies.

### Equity

The reserve for development costs comprises recognised development costs, adjusted for deferred tax. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or if they are no longer part of the Company's operations by a transfer directly to distributable reserves under equity.

The net revaluation reserve according to the equity method includes net revaluations of investments in subsidiaries relative to cost. The reserve can be eliminated in case of losses, realisation of investments or a change in accounting estimates. The reserve cannot be recognised at a negative amount.

Dividend proposed for the year is recognised as a liability at the date when it is adopted at the general meeting (declaration date). Dividend expected to be distributed for the financial year is presented as a separate line item under "Equity".

### Other provisions

Other provisions for liabilities include the expected cost of warranty commitments, loss on work in progress, restructuring etc.

## ACCOUNTING POLICIES

### Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date would be applicable when the deferred tax is expected to materialize as current tax.

### Liabilities

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less borrowing costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the income statement over the term of loan.

Other liabilities are measured at amortised cost equal to nominal value.

Other liabilities which include debt to supplier, affiliates and associates and other debt are measured at amortised cost which usually corresponds to the nominal value.

### Accruals, liabilities

Accruals recognised as liabilities include payments received from customers regarding income in subsequent years.

### Foreign currency translation

Transactions in foreign currencies are translated at the rate of exchange on the transaction date. Exchange differences arising between the rate on the transaction date and the rate on the payment date are recognised in the income statement as a financial income or expense.

If the foreign exchange position is considered to hedge future cash flows, the unrealised exchange adjustments are recognised directly in the equity.

Receivables, payables and other monetary items in foreign currencies that are not settled on the balance sheet date are translated at the exchange rate on the balance sheet date. The difference between the exchange rate on the balance sheet date and the exchange rate at the time of occurrence of the receivables or payables is recognised in the income statement as financial income or expenses.

Fixed assets acquired in foreign currencies are translated at the rate of exchange on the transaction date.