# Power Stow A/S

Erhvervsparken 7, DK-4621 Gadstrup

# Annual Report for 1 May 2022 - 30 April 2023

CVR No 27 49 47 22

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 4 /10 2023

Martin Vestergaard Chairman of the General Meeting



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# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Power Stow A/S for the financial year 1 May 2022 - 30 April 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 30 April 2023 of the Company and of the results of the Company operations for 2022/23.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Gadstrup, 4 October 2023

#### **Executive Board**

Henriette Holmberg Olsen CEO

### **Board of Directors**

| Peter Thostrup           | Martin Vestergaard           | Hanne Dorte Malherbes Jensen |
|--------------------------|------------------------------|------------------------------|
| Chairman                 |                              |                              |
|                          |                              |                              |
|                          |                              |                              |
| Stig Holmegaard Thygesen | Anders Malherbes Vestergaard | Anne Clara Malherbes         |
|                          |                              | Vestergaard                  |
|                          |                              |                              |

Hans Laustrup



# **Independent Auditor's Report**

To the Shareholder of Power Stow A/S

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 30 April 2023 and of the results of the Company's operations for the financial year 1 May 2022 - 30 April 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Power Stow A/S for the financial year 1 May 2022 - 30 April 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



# **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



# **Independent Auditor's Report**

Evaluate the overall presentation, structure and contents of the Financial Statements, including the
disclosures, and whether the Financial Statements represent the underlying transactions and events
in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 4 October 2023 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Jacob Fromm Christiansen statsautoriseret revisor mne18628 Kristian Højgaard Carlsen statsautoriseret revisor mne44112



# **Company Information**

**The Company** Power Stow A/S

Erhvervsparken 7 DK-4621 Gadstrup

CVR No: 27 49 47 22

Financial period: 1 May - 30 April Municipality of reg. office: Roskilde

**Board of Directors** Peter Thostrup, Chairman

Martin Vestergaard

Hanne Dorte Malherbes Jensen Stig Holmegaard Thygesen Anders Malherbes Vestergaard Anne Clara Malherbes Vestergaard

Hans Laustrup

**Executive Board** Henriette Holmberg Olsen

Auditors PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup

**Bankers** Spar Nord Bank A/S



# **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

|   | 2022/23 | 2021/22 | 2020/21 | 2019/20 | 2018/19 |
|---|---------|---------|---------|---------|---------|
|   | TDKK    | TDKK    | TDKK    | TDKK    | TDKK    |
| Key figures                             |         |         |         |         |         |
| Profit/loss                             |         |         |         |         |         |
| Gross profit/loss                       | 142,361 | 90,461  | 112,205 | 194,789 | 278,881 |
| Profit/loss before financial income and |         |         |         |         |         |
| expenses                                | 81,218  | 48,276  | 74,372  | 135,149 | 220,681 |
| Net financials                          | -9,139  | 1,555   | -749    | -957    | -3,734  |
| Net profit/loss for the year            | 56,398  | 38,577  | 57,848  | 104,676 | 171,405 |
|   |         |         |         |         |         |
| Balance sheet                           |         |         |         |         |         |
| Balance sheet total                     | 247,870 | 167,619 | 128,976 | 140,995 | 260,708 |
| Equity                                  | 179,043 | 115,680 | 83,437  | 25,589  | 70,913  |
|   |         |         |         |         |         |
| Number of employees                     | 83      | 61      | 59      | 92      | 95      |
|   |         |         |         |         |         |
| Ratios                                  |         |         |         |         |         |
| Solvency ratio                          | 72.2%   | 69.0%   | 64.7%   | 18.1%   | 27.2%   |
| Return on equity                        | 38.3%   | 38.7%   | 106.1%  | 216.9%  | 136.9%  |



# **Management's Review**

#### **Key activities**

The activities include production and sales of cargo handling solutions for the aviation industry.

The solutions reduce the hard physical work and strain on luggage handlers. They also increase the speed and flexibility when loading and offloading bulk baggage and cargo.

#### Development in the year

The gross profit for the year is DKK 142.4 mio. against DKK 90.5 mio. last year. The results from ordinary activities after tax are DKK 56.5 mio. against DKK 38.6 mio. last year. The result is negatively affected by the development in exchange rates. Management considers the results satisfactory and in line with expectations.

#### Foreign exchange risks

Activities abroad cause earnings, cash flows and equity to be affected by the development in the exchange rate of several currencies, primarily USD. Management evaluates the risk and need for countermeasures on a regular basis.

#### Financial risks

The company is only to a limited extent affected by risks in the form of changes in prices, creditworthiness, liquidity and cash flows. When possible, long-term price agreements are made with significant suppliers.

#### **Suppliers**

The continued global shortage of especially electronics components have had a negative effect throughout the company's supplier network, but the problem have been declining at the end of the financial year. Where possible, the company tries to ensure alternative sources for key components. The company is working closely with its suppliers, to reduce any delays in the production.

#### Foreign branches

The Company has no foreign branches

#### Targets and expectations for the year ahead

The normalization of supply chains and general market conditions is providing a basis for a higher level of business activities. Management therefore expect an increase in both revenue and profit for the current financial period.



# **Management's Review**

#### Research and development

All research and development activities are undertaken by the immediate parent company Power Stow International ApS.

#### **External environment**

The company's activities do not entail significant risks in relation to the environment. The company works with customers and partners in order to seek out new measures that can support a green transition. A constant focus on reducing the environmental impact by optimizing production processes and recycling waste products is a natural part of the Company's objectives for product quality and production conditions.

#### **Intellectual capital resources**

The Company's business includes the delivery of high-tech and reliable systems for handling luggage in aircraft cargo spaces and airports. In order to continuously deliver these solutions, it is vital that the Company can recruit and maintain employees with a high level of education.

#### Uncertainty relating to recognition and measurement

There are no uncertainties as to recognition or measurement.

#### **Unusual events**

The financial position of the Company at 30 April 2023 and the result for the financial year 1 May 2022 – 30 April 2023 have not been influenced by unusual events.

#### **Subsequent events**

There have been no events which materially affect the Annual Report, after the end of the financial year.



# Income Statement 1 May - 30 April

|  | Note | 2022/23<br>DKK | 2021/22<br>DKK |
|--|------|----------------|----------------|
| Gross profit/loss  |      | 142,361,429    | 90,461,225     |
| Staff expenses  Depreciation, amortisation and impairment of intangible assets and | 2    | -57,623,620    | -38,807,393    |
| property, plant and equipment  |      | -3,505,554     | -3,378,063     |
| Other operating expenses   |      | -14,458        | 0              |
| Profit/loss before financial income and expenses                                   | 1    | 81,217,797     | 48,275,769     |
| Financial income   | 3    | 2,525,725      | 1,881,588      |
| Financial expenses   | 4    | -11,664,468    | -326,797       |
| Profit/loss before tax   |      | 72,079,054     | 49,830,560     |
| Tax on profit/loss for the year  | 5    | -15,681,038    | -11,253,901    |
| Net profit/loss for the year   |      | 56,398,016     | 38,576,659     |



# **Balance Sheet 30 April**

# Assets

|  | Note | 2022/23     | 2021/22     |
|--|------|-------------|-------------|
|  |      | DKK         | DKK         |
| Other fixtures and fittings, tools and equipment |      | 42,688,322  | 19,273,216  |
| Leasehold improvements                           |      | 50,863      | 9,430       |
| Property, plant and equipment                    | 6    | 42,739,185  | 19,282,646  |
| Deposits   |      | 2,120,069   | 1,605,200   |
| Fixed asset investments                          | 7    | 2,120,069   | 1,605,200   |
| Fixed assets                                     |      | 44,859,254  | 20,887,846  |
| Inventories                                      | 8    | 68,509,093  | 48,492,327  |
| Trade receivables                                |      | 28,063,841  | 4,486,846   |
| Receivables from group enterprises               |      | 80,637,693  | 52,771,724  |
| Other receivables                                |      | 13,013,814  | 6,018,802   |
| Deferred tax asset                               | 11   | 0           | 654,998     |
| Prepayments                                      | 9    | 2,543,808   | 2,306,438   |
| Receivables                                      |      | 124,259,156 | 66,238,808  |
| Cash at bank and in hand                         |      | 10,242,482  | 32,000,077  |
| Currents assets                                  |      | 203,010,731 | 146,731,212 |
| Assets   |      | 247,869,985 | 167,619,058 |



# **Balance Sheet 30 April**

# Liabilities and equity

|  | Note | 2022/23     | 2021/22     |
|--|------|-------------|-------------|
|  |      | DKK         | DKK         |
| Share capital  |      | 3,000,000   | 3,000,000   |
| Retained earnings  |      | 76,042,674  | 112,679,830 |
| Proposed dividend for the year                                 |      | 100,000,000 | 0           |
| Equity   |      | 179,042,674 | 115,679,830 |
| Provision for deferred tax                                     | 11   | 3,020,628   | 0           |
| Provisions   |      | 3,020,628   | 0           |
| Deposits   |      | 2,376,312   | 876,506     |
| Other payables   |      | 702,656     | 1,229,101   |
| Long-term debt   | 12   | 3,078,968   | 2,105,607   |
| Prepayments received from customers                            |      | 8,232,008   | 3,598,780   |
| Trade payables   |      | 35,517,062  | 25,183,768  |
| Payables to group enterprises                                  |      | 0           | 1,950       |
| Corporation tax  |      | 13,969,850  | 9,967,276   |
| Other payables   | 12   | 5,008,795   | 11,081,847  |
| Short-term debt  |      | 62,727,715  | 49,833,621  |
| Debt   |      | 65,806,683  | 51,939,228  |
| Liabilities and equity   |      | 247,869,985 | 167,619,058 |
| Distribution of profit   | 10   |             |             |
| Contingent assets, liabilities and other financial obligations | 13   |             |             |
| Related parties  | 14   |             |             |
| Accounting Policies  | 15   |             |             |



# **Statement of Changes in Equity**

|   |               |             | Proposed         |             |
|---|---------------|-------------|------------------|-------------|
|   |               | Retained    | dividend for the |             |
|   | Share capital | earnings    | year             | Total       |
|   | DKK           | DKK         | DKK              | DKK         |
| Equity at 1 May                           | 3,000,000     | 112,679,830 | 0                | 115,679,830 |
| Fair value of hedging instruments,        |               |             |                  |             |
| beginning of year                         | 0             | 8,120,152   | 0                | 8,120,152   |
| Fair value of hedging instruments, end of |               |             |                  |             |
| year                                      | 0             | 809,114     | 0                | 809,114     |
| Tax on adjustment of hedging instruments  |               |             |                  |             |
| for the year                              | 0             | -1,964,438  | 0                | -1,964,438  |
| Net profit/loss for the year              | 0             | -43,601,984 | 100,000,000      | 56,398,016  |
| Equity at 30 April                        | 3,000,000     | 76,042,674  | 100,000,000      | 179,042,674 |



|   |  | 2022/23    | 2021/22    |
|---|--|------------|------------|
| _ | C  | DKK        | DKK        |
| 1 | Special items  |            |            |
|   | Compensation for fixed costs, Covid-19                               | 0          | 3,390,566  |
|   |  | 0          | 3,390,566  |
|   |  |            |            |
| 2 | Staff expenses   |            |            |
|   | Wages and salaries   | 49,728,290 | 33,232,243 |
|   | Pensions   | 6,514,488  | 4,574,510  |
|   | Other social security expenses                                       | 674,200    | 474,910    |
|   | Other staff expenses   | 706,642    | 525,730    |
|   |  | 57,623,620 | 38,807,393 |
|   | Including remuneration to the Executive Board and Board of Directors | 3,815,987  | 2,274,794  |
|   | Average number of employees  | 83         | 61         |
| 3 | Financial income   |            |            |
|   | Interest received from group enterprises                             | 2,366,991  | 701,118    |
|   | Other financial income   | 158,734    | 1,180,470  |
|   |  | 2,525,725  | 1,881,588  |
|   |  |            |            |
| 4 | Financial expenses   |            |            |
|   | Other financial expenses   | 11,664,468 | 326,797    |
|   |  | 11,664,468 | 326,797    |



|   |  |                            | 2022/23      | 2021/22    |
|---|--|----------------------------|--------------|------------|
| 5 | Tax on profit/loss for the year                |                            | DKK          | DKK        |
| J | Tur on pronty loss for the year                |                            |              |            |
|   | Current tax for the year                       |                            | 13,969,850   | 8,180,843  |
|   | Deferred tax for the year                      |                            | 3,675,626    | 922,570    |
|   | Adjustment of tax concerning previous years    |                            | 0            | 364,055    |
|   |  |                            | 17,645,476   | 9,467,468  |
|   | which breaks down as follows:                  |                            |              |            |
|   | Tax on profit/loss for the year                |                            | 15,681,038   | 11,253,901 |
|   | Tax on changes in equity                       |                            | 1,964,438    | -1,786,433 |
|   |  |                            | 17,645,476   | 9,467,468  |
|   |  |                            |              |            |
|   |  |                            |              |            |
| 6 | Property, plant and equipment                  | 0.11                       |              |            |
|   |  | Other fixtures             |              |            |
|   |  | and fittings,<br>tools and | Leasehold    |            |
|   |  | equipment                  | improvements | Total      |
|   |  | DKK                        | DKK          | DKK        |
|   | Cost at 1 May                                  | 37,839,121                 | 697,921      | 38,537,042 |
|   | Additions for the year                         | 26,904,768                 | 57,325       | 26,962,093 |
|   | Cost at 30 April                               | 64,743,889                 | 755,246      | 65,499,135 |
|   | Impairment losses and depreciation at 1 May    | 18,565,905                 | 688,491      | 19,254,396 |
|   | Depreciation for the year                      | 3,489,662                  | 15,892       | 3,505,554  |
|   | Impairment losses and depreciation at 30 April | 22,055,567                 | 704,383      | 22,759,950 |
|   |  |                            |              |            |
|   | Carrying amount at 30 April                    | 42,688,322                 | 50,863       | 42,739,185 |
|   | Depreciated over                               | 2-10 years                 | 3 years      |            |
|   |  |                            |              |            |



#### 7 Fixed asset investments

| rixed asset investments             |   |  |
|-------------------------------------|---|--|
|                                     |   | Deposits   |
|                                     | _   | DKK  |
| Cost at 1 May                       |   | 1,605,200  |
| Additions for the year              | _   | 514,869  |
| Cost at 30 April                    | -   | 2,120,069  |
| Carrying amount at 30 April         | -   | 2,120,069  |
|                                     | 2022/23   | 2021/22  |
| Inventories                         | DKK   | DKK  |
| Raw materials and consumables       | 55,315,299  | 40,646,295   |
| Work in progress                    | 10,597,956  | 6,230,052  |
| Finished goods and goods for resale | 2,595,838   | 1,615,980  |
|                                     | 68,509,093  | 48,492,327   |
|                                     | Cost at 1 May Additions for the year Cost at 30 April  Carrying amount at 30 April  Inventories  Raw materials and consumables Work in progress | Cost at 1 May Additions for the year  Cost at 30 April  Carrying amount at 30 April  Z022/23  DKK  Inventories  Raw materials and consumables Work in progress Finished goods and goods for resale  Z022/23  DKK |

## 9 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

# 10 Distribution of profit

| Proposed dividend for the year | 100,000,000 | 0          |
|--------------------------------|-------------|------------|
| Retained earnings              | -43,601,984 | 38,576,659 |
|                                | 56,398,016  | 38,576,659 |
|                                |             |            |
|                                |             |            |

### 11 Provision for deferred tax

| Provision for deferred tax at 30 April                  | 3,020,628 | -654,998   |
|---|-----------|------------|
| Amounts recognised in equity for the year               | 1,964,438 | -3,572,866 |
| Amounts recognised in the income statement for the year | 1,711,188 | 2,709,003  |
| Provision for deferred tax at 1 May                     | -654,998  | 208,865    |



# 12 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

|                           | 2022/23   | 2021/22    |
|---------------------------|-----------|------------|
| Deposits                  | DKK       | DKK        |
|                           |           |            |
| Between 1 and 5 years     | 2,376,312 | 876,506    |
| Long-term part            | 2,376,312 | 876,506    |
| Within 1 year             | 0         | 0          |
|                           | 2,376,312 | 876,506    |
| Other payables            |           |            |
| Between 1 and 5 years     | 702,656   | 1,229,101  |
| Long-term part            | 702,656   | 1,229,101  |
| Other short-term payables | 5,008,795 | 11,081,847 |
|                           | 5,711,451 | 12,310,948 |



#### 13 Contingent assets, liabilities and other financial obligations

#### **Contingent liabilities**

The company has provided surety for Power Stow International ApS, for all debt to Spar Nord Bank A/S.

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Martin Vestergaard Holding ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

There are no other contingent liabilities per 30 April 2023.

#### 14 Related parties

#### **Transactions**

Related parties with controlling interest include the parent company Power Stow International ApS, Erhvervsparken 7, 4621 Gadstrup, Denmark, MV Invest ApS, Erhvervsparken 7, 4621 Gadstrup, Denmark, and ultimate parent Martin Vestergaard Holding ApS, Erhvervsparken 7, 4621 Gadstrup, Denmark.

#### **Consolidated Financial Statements**

The company is included in the consolidated financial statements of the parent company

| Name                           | Place of registered office |  |
|--------------------------------|----------------------------|--|
| Martin Vestergaard Holding ApS | Gadstrup, Denmark          |  |



#### 15 Accounting Policies

The Annual Report of Power Stow A/S for 2022/23 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2022/23 are presented in DKK.

#### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Martin Vestergaard Holding ApS, the Company has not prepared a cash flow statement.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

#### **Translation policies**

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt



#### 15 Accounting Policies (continued)

arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### **Hedge accounting**

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

## **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.



#### 15 Accounting Policies (continued)

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.



15 Accounting Policies (continued)

### **Balance Sheet**

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 2-10 years Leasehold improvements 3 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Fixed asset investments

Fixed asset investments consist of deposits.

#### **Inventories**

Inventories are measured at the lower of cost based on weighted average prices and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.



#### 15 Accounting Policies (continued)

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

#### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company's experience from previous years.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.



### 15 Accounting Policies (continued)

#### **Current tax receivables and liabilities**

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

# **Financial Highlights**

#### **Explanation of financial ratios**

| Return on assets | Profit before financials                       |
|------------------|--|
|                  | Total assets                                   |
| Solvency ratio   | Equity at year end<br>Total assets at year end |
| Return on equity | Net profit for the year  Average equity        |

