# **Orifarm Group A/S**

Energivej 15 5260 Odense S CVR No. 27347282

# **Annual report 2022**

The Annual General Meeting adopted the annual report on 19.4.2023

Matias Nertoft Popp Chairman of the General Meeting

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# **Entity details**

### **Entity**

Orifarm Group A/S Energivej 15 5260 Odense S

Business Registration No.: 27347282

Registered office: Odense

Financial year: 01.01.2022 - 31.12.2022

### **Board of Directors**

Hans Bøgh-Sørensen, Chairman
Ole Michael Friis, Vice Chairman
Heidi Wase Skovhus
Anders Hagh
Claudio Albrecht
Jeffrey Martin Rope
Bettina Britt Juel Hansen, Employee Elected Representative
Gitte Alhed Poulsen, Employee Elected Representative
Jeanette Jæger Wallentin, Employee Elected Representative

### **Executive Board**

Erik Sandberg, Chief Executive Officer Jacob Lucassen, Chief Financial Officer

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Orifarm Group A/S for the financial year 01.01.2022 - 31.12.2022.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2022 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2022 - 31.12.2022.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 6 March 2023

**Executive Board** 

**Erik Sandberg**Chief Executive Officer

**Jacob Lucassen**Chief Financial Officer

**Board of Directors** 

Hans Bøgh-Sørensen Chairman **Ole Michael Friis** Vice Chairman **Heidi Wase Skovhus** 

**Anders Hagh** 

**Claudio Albrecht** 

Jeffrey Martin Rope

**Bettina Britt Juel Hansen** Employee Elected Representative **Gitte Alhed Poulsen** Employee Elected Representative Jeanette Jæger Wallentin Employee Elected Representative

# Independent auditor's report

### To the shareholder of Orifarm Group A/S

### **Opinion**

We have audited the consolidated financial statements and the parent financial statements of Orifarm Group A/S for the financial year 01.01.2022 - 31.12.2022, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2022 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2022 - 31.12.2022 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the
  parent financial statements, including the disclosures in the notes, and whether the consolidated financial
  statements and the parent financial statements represent the underlying transactions and
  events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are responsible
  for the direction, supervision and performance of the group audit. We remain solely responsible for our audit
  opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 6 March 2023

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

### Nikolaj Thomsen

State Authorised Public Accountant Identification No (MNE) mne33276

### **Jens Serup**

State Authorised Public Accountant Identification No (MNE) mne45825

# **Management commentary**

## **Financial highlights**

	2022	2021	2020	2019	2018
	EUR mill				
Key figures					
Revenue	1,513.0	1,417.1	1,115.5	981.6	832.9
Gross profit/loss	223.9	183.6	120.4	116.5	96.7
Non-recurring costs	(24.9)	(24.6)	(14.2)	(0.7)	(1.1)
Operating profit/loss	61.0	55.5	39.9	47.4	38.1
Net financials	(24.1)	(18.2)	(2.7)	(2.0)	(3.2)
Profit/loss for the year	27.4	28.7	25.5	34.7	26.5
Balance sheet total	1,182.3	1,120.1	494.0	423.8	344.3
Inventories	292.1	259.7	210.6	189.4	140.4
Investments in property, plant and equipment	26.2	19.4	19.6	7.9	4.2
Trade receivables	211.2	193.7	134.8	113.2	101.4
Equity	188.9	169.5	149.0	167.9	136.0
Equity excl. minority interests	188.9	169.5	149.0	167.9	130.6
Cash flows from operating activities	5.3	39.5	4.3	15.1	36.1
Cash flows from investing activities	(33.9)	(497.4)	(30,5)	(35.4)	(10.9)
Cash flows from financing activities	40.5	460.7	26,1	17.0	(20.6)
Ratios					
Gross margin (%)	14.8	13.0	10.8	11.9	11.6
Operating margin (%)	4.0	3.9	3.6	4.8	4.5
Return on equity (%)	15.3	18.0	16.1	22.8	20.9
Equity ratio (%)	16.0	15.1	30.2	39.6	39.5

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

## Gross margin (%):

Gross profit/loss \* 100

Revenue

## Operating margin (%):

Operating profit/loss\* 100

Revenue

## Return on equity (%):

Profit/loss for the year \* 100

Average equity

## Equity ratio (%):

Equity excl. minority interests \* 100

Balance sheet total

### **Primary activities**

Orifarm Group is a dynamic international player in the healthcare business. Our vision is to be no. 1 in making healthcare a better deal. Every day, we strive to make high quality pharmaceuticals at affordable prices available to end users by manufacturing, commercializing, and trading products. The company's purpose is to provide as many people as possible with access to cheaper quality medicine.

We supply a wide range of high-quality pharmaceuticals across several therapeutic areas and stages of illness. Our portfolio covers pharmaceuticals for primary as well as secondary care by specialists, over the counter (OTC), and consumer healthcare products.

It is our mission to challenge the market and make affordable, high-quality healthcare accessible. We want to create competition and provide important savings for society and to ensure better value for money for consumers while maintaining a high quality in our products. We challenge the market in all corners of our business – from selling original pharmaceuticals at lower prices to developing competitive pharmaceuticals and preparations.

Orifarm Group consists of two main business areas: Orifarm Health Access and Orifarm Healthcare.

### Orifarm Health Access

The main activity in Orifarm Health Access is parallel import of pharmaceuticals. Pharmaceuticals are bought in EU/EEA members with low prices and then re-packed, imported and sold in other EU/EEA markets with higher prices. Orifarm Health Access is also active in Clinical Trials Supply and sales of Unlicensed pharmaceuticals.

#### Orifarm Healthcare

The Orifarm Healthcare portfolio is structured in four Strategic Business Areas and include strong brands within OTC, Consumer Healthcare and Specialty Pharma (Rx). In addition, a diverse portfolio of Niche Generics.

The Healthcare Portfolio operates across growing Health Areas such as Cough & Cold, Vitamins & Food Supplements, Immune Boost, Gastro, Allergy and Mood. Further, the portfolio supports many patients across the different stage of illness from prevention to alleviation of symptoms to treatment. High-quality medication at affordable prices and access to patients is of highest priority to Orifarm and the Healthcare Portfolio is available in pharmacies (physical outlets and online pharmacies), primary care and in some markets retail and drug stores.

### **Development in activities and finances**

Overall, Orifarm Group achieved new record-breaking levels in key areas like:

- Highest revenue ever in company history
- Highest number of units sold ever in company history
- Highest level of operating profit ever in company history

These new levels have been reached despite sourcing/supply constraints, inflation and increased price competition throughout 2022. Especially under these circumstances, management is pleased with the result being the sixth consecutive year where both top-line and profit grew through a dedicated focus on new market entries, organic growth in mature markets, growth through the acquisition of a portfolio of pharmaceuticals from Takeda, and optimization of internal processes and procedures in both Health Access and Healthcare.

The operating profit includes non-recurring cost of MEUR 24.9 driven by restructuring and integration costs related thereto.

#### Particular risks

### **Operating conditions**

To a significant extent, consolidated earnings depend on legislative measures that affect the pricing of pharmaceuticals in both the purchase and the sales countries. Earnings are also affected by measures in the sales countries which are intended to limit the consumption of pharmaceuticals.

For the business area Orifarm Health Access, it is Orifarm Group's policy to avoid infringing trademark rights, and Orifarm Group is not currently involved in any major pending litigation of this kind.

For the business area Orifarm Healthcare, Orifarm Group's policy states that infringing patent rights should be avoided. However, patent holders have a commercial interest in defending market monopolies and manufactures of generic products have an interest in challenging the market at patent expiry. This makes disputes and litigation difficult to avoid. Orifarm Group is from time to time involved in pending legal proceedings. The outcome of these may affect Orifarm Group's earnings. Following the acquisition of a range of pharmaceuticals from Takeda, including a portfolio of patents and trademarks, Orifarm shall take the necessary measures to protect these from 3rd party infringements.

### **Financial matters**

Orifarm Group is exposed to fluctuations in foreign exchange rates and interest rate levels. These risks are mitigated in accordance with the Group's policy. Exchange rate risks are primarily related to the currencies SEK, NOK, CZK, PLN, and GBP.

Orifarm Group has an interest cap in place at strike 2%, which hedges against further increases in market rates. With current market rates above 2%, a further increase will only affect Orifarm Group minimally.

Orifarm Group's financial risks, including its cash management and management of credits, are managed at a corporate level to ensure a balanced risk profile.

### Profit/loss for the year in relation to expected developments

Orifarm Group's revenue for 2022 is as expected and announced in the Annual Report for 2021, while the operating profit (excluding non-recurring items) is slightly lower than expected mainly due to sourcing/supply constraints, inflation and price competition.

#### Outlook

For 2023, Orifarm Group expects revenue development in the range of -5% to +5% and an operating profit growth in the range of 0-5%, primarily from portfolio optimization.

COVID-19 has not significantly impacted the earnings in 2022. When setting the expectations for activity and earnings for 2023, collected knowledge and experience since March 2020 and until now have been considered.

### **Research and development activities**

Orifarm Group's two main business areas have development activities covering both product and process development.

### Statutory report on corporate social responsibility

### **Business Model**

Orifarm Group A/S is an ambitious operator in the European market for pharmaceuticals, where the ambition is to supply high quality pharmaceuticals at a lower price. Orifarm Group A/S consists of two main business areas: Orifarm Health Access and Orifarm Healthcare. For a more detailed description of the business model of Orifarm Group A/S please refer to www.orifarm.com/CSR2022.

### CSR Policies

Orifarm Group A/S supports the 10 principles of the UN Global Compact. In 2018, Orifarm Group A/S joined the UN Global Compact, and has incorporated the principles into the strategies, policies, and procedures, covering human rights, environment and climate protection, social and employee matters, and anti-corruption. The CSR Report of Orifarm Group A/S outlining the policies, activities, and results for 2022 can be found at www.orifarm.com/CSR2022.

### CSR risk evaluation and mitigation

The principal CSR risks in the Group in terms of human rights, environment and climate protection, social and employee matters, and anti-corruption are related to the activities in Orifarm Group A/S. The risk evaluation and mitigation procedures are described in the Orifarm CSR Report presented below at www.orifarm.com/CSR2022.

### Statutory report on the underrepresented gender

Orifarm Group has decided to publish diversity statements through our CSR reporting. Our CSR reports are available at www.orifarm.com/CSR2022.

### **Statutory report on data ethics policy**

Orifarm Group has decided to publish its policy on data ethics through our CSR reporting. Our CSR reports are available at www.orifarm.com/CSR2022.

### **Events after the balance sheet date**

From the reporting date until today, no events have occurred which could change the assessments made in the Annual Report. At the current stage in time, the conflict in Ukraine is not expected to have a significant effect on the Group results.

# Consolidated income statement for 2022

		2022	2021
	Notes	EUR'000	EUR'000
Revenue	1	1,512,916	1,417,121
Other operating income		8,885	8,077
Cost of sales		(1,168,981)	(1,146,239)
Other external expenses	2	(128,955)	(95,356)
Gross profit/loss		223,865	183,603
Staff costs	3	(118,132)	(91,546)
Depreciation, amortisation and impairment losses	4	(44,737)	(36,515)
Operating profit/loss		60,996	55,542
Income from investments in associates		(902)	229
Other financial income		1,030	7,173
Other financial expenses	5	(25,098)	(25,399)
Profit/loss before tax		36,026	37,545
Tax on profit/loss for the year	6	(8,622)	(8,855)
Profit/loss for the year	7	27,404	28,690

# Consolidated balance sheet at 31.12.2022

### **Assets**

	Notes	2022 EUR'000	2021 EUR'000
Completed development projects	9	15,733	19,172
Acquired intangible assets		6,937	3,215
Acquired rights		410,979	429,778
Goodwill		80,030	83,965
Development projects in progress	9	3,525	5,199
Prepayments for intangible assets		1,387	0
Intangible assets	8	518,591	541,329
		70.044	50.240
Land and buildings		79,311	59,348
Plant and machinery		42,842	49,256
Leasehold improvements		948	1,153
Property, plant and equipment	10	123,101	109,757
Investments in associates		8,186	1,024
Receivables from associates		0	0
Other investments		3,195	0
Deposits		181	0
Financial assets	11	11,562	1,024
Fixed assets		653,254	652,110
Raw materials and consumables		120,586	115,799
Manufactured goods and goods for resale		164,917	141,174
Prepayments for goods		6,612	2,683
Inventories		292,115	259,656
Too da consideration		244 242	102.720
Trade receivables	42	211,242	193,730
Deferred tax	12	1,401	1,435
Other receivables		6,762	5,777
Tax receivable		2,781	228
Prepayments	13	5,004	4,421
Receivables		227,190	205,591

Cash	9,752	2,787
Current assets	529,057	468,034
Assets	1,182,311	1,120,144

## **Equity and liabilities**

	Notes	2022 EUR'000	2021 EUR'000
Contributed capital	14	282	282
Retained earnings		188,665	164,245
Proposed dividend for the financial year		0	5,000
Equity		188,947	169,527
Deferred tax	12	22,347	53,151
Other provisions	15	15,000	15,000
Provisions		37,347	68,151
Mortgage debt		19,504	13,023
Bank loans		560,103	550,240
Tax payable		25,213	0
Other payables		65,731	65,002
Non-current liabilities other than provisions	16	670,551	628,265
Current portion of non-current liabilities other than provisions	16	6,550	7,680
Bank loans		92,359	57,474
Trade payables		86,852	116,398
Payables to group enterprises		55	1,141
Tax payable		11,901	886
Other payables		87,749	70,622
Current liabilities other than provisions		285,466	254,201
Liabilities other than provisions		956,017	882,466
Equity and liabilities		1,182,311	1,120,144
Unrecognised rental and lease commitments	18		
Contingent liabilities	19		
Assets charged and collateral	20		
Transactions with related parties	21		
Group relations	22		
Subsidiaries	23		

# Consolidated statement of changes in equity for 2022

	Contributed capital	Retained earnings	Proposed dividend for the financial year	Total
Equity beginning of year	EUR'000 282	164.245	<b>EUR'000</b> 5,000	169,527
Ordinary dividend paid	0	0	(5,000)	(5,000)
Exchange rate adjustments	0	(2,984)	0	(2,984)
Profit/loss for the year	0	27,404	0	27,404
Equity end of year	282	188,665	0	188,947

# Consolidated cash flow statement for 2022

	Notes	2022 EUR'000	2021 EUR'000
Operating profit/loss	Notes	60,996	55,542
Amortisation, depreciation and impairment losses		44,737	36,515
Working capital changes	17	(74,715)	(27,633)
Exchange rate and hedging adjustments on equity	.,	0	1,871
Cash flow from ordinary operating activities		31,018	66,295
cush now nom ordinary operating activities		31,010	00,233
Financial income received		1,030	7,173
Financial expenses paid		(21,062)	(25,399)
Taxes refunded/(paid)		(5,717)	(8,573)
Cash flows from operating activities		5,269	39,496
Acquisition etc. of intangible assets		(11,402)	(16,782)
Sale of intangible assets		11,465	0
Acquisition etc. of property, plant and equipment		(26,150)	(19,432)
Sale of property, plant and equipment		3,440	2,841
Sale of fixed asset investments		190	0
Acquisition of enterprises		(647)	(465,367)
Dividends received from associates		0	1,332
Change in deposits, fixed asset investments		(10,826)	0
Cash flows from investing activities		(33,930)	(497,408)
Free cash flows generated from operations and investments before financing		(28,661)	(457,912)
Panayments of loans ats		(21,942)	0
Repayments of loans etc.			-
Dividend paid  Change in operating credits		(5,000)	(10,000)
Change in operating credits		27,498	(127,849)
Proceeds of loans etc.		39,907	598,525
Cash flows from financing activities		40,463	460,676

Increase/decrease in cash and cash equivalents	11,802	2,764
Cash and cash equivalents beginning of year	2,787	23
Currency translation adjustments of cash and cash	(4,837)	0
equivalents		
Cash and cash equivalents end of year	9,752	2,787
Cash and cash equivalents end of year	9,752	2,787
Cash and cash equivalents end of year  Cash and cash equivalents at year-end are composed of:	9,752	2,787
	<b>9,752</b> 9,752	<b>2,787</b> 2,787

# Notes to consolidated financial statements

### 1 Revenue

	2022	2 2021
	EUR'000	EUR'000
Health Access	1,183,002	1,150,420
Healthcare	324,721	265,361
Other revenue	5,193	1,340
Total revenue by activity	1,512,916	1,417,121

Pursuent to section 96 (1) of the Danish Financial Statements Act, no geographical information is disclosed in the consolidated financial statements.

# 2 Fees to the auditor appointed by the Annual General Meeting

	2022	2021
	EUR'000	EUR'000
Statutory audit services	450	361
Other assurance engagements	0	3
Tax services	492	682
Other services	1,232	678
	2,174	1,724

### 3 Staff costs

	2022	2021
	EUR'000	EUR'000
Wages and salaries	97,177	75,629
Pension costs	10,967	6,410
Other social security costs	9,988	9,507
	118,132	91,546
Average number of full-time employees	2,136	1,955

	Remuneration of manage- ment 2022 EUR'000	2021
Executive Board	1,884	1,898
Board of Directors	370	153
	2,254	2,051
4 Depreciation, amortisation and impairment losses		
	2022 EUR'000	
Amortisation of intangible assets	33,163	26,898
Depreciation on property, plant and equipment	10,018	7,248
Impairment losses on property, plant and equipment	663	1,184
Profit/loss from sale of intangible assets and property, plant and equipment	893	1,185
	44,737	36,515
5 Other financial expenses		
	2022 EUR'000	
Financial expenses from group enterprises	56	0
Other financial expenses	25,042	25,399
	25,098	25,399
6 Tax on profit/loss for the year		
	2022 EUR'000	
Current tax	39,329	6,368
Change in deferred tax	(30,431)	3,377
Adjustment concerning previous years	(276)	(890)
	8,622	8,855
7 Proposed distribution of profit/loss		
	2022 EUR'000	
Ordinary dividend for the financial year	0	5,000
Extraordinary dividend distributed in the financial year	0	5,000
Retained earnings	27,404	18,690
	27,404	28,690

## 8 Intangible assets

	Completed development projects EUR'000	Acquired intangible assets EUR'000	Acquired rights EUR'000	Goodwill EUR'000	Development projects in progress EUR'000
Cost beginning of year	25,675	18,131	479,723	104,534	5,199
Exchange rate adjustments	0	16	(606)	(116)	0
Transfers	0	919	0	0	0
Additions	397	5,006	14,922	0	0
Disposals	(624)	(2,294)	(10,894)	(641)	(1,674)
Cost end of year	25,448	21,778	483,145	103,777	3,525
Amortisation and impairment losses beginning of year	(6,503)	(14,916)	(49,945)	(20,569)	0
Exchange rate adjustments	0	(7)	638	29	0
Transfers	0	(695)	0	0	0
Amortisation for the year	(3,746)	(1,517)	(24,693)	(3,207)	0
Reversal regarding disposals	534	2,294	1,834	0	0
Amortisation and impairment losses end of year	(9,715)	(14,841)	(72,166)	(23,747)	0
Carrying amount end of year	15,733	6,937	410,979	80,030	3,525

	Prepayments for intangible assets EUR'000
Cost beginning of year	0
Exchange rate adjustments	0
Transfers	0
Additions	1,387
Disposals	0
Cost end of year	1,387
Amortisation and impairment losses beginning of year	0
Exchange rate adjustments	0
Transfers	0
Amortisation for the year	0
Reversal regarding disposals	0
Amortisation and impairment losses end of year	0
Carrying amount end of year	1,387

### 9 Development projects

Development projects consists of development of generic medicine and projects within software development.

### Generic medicine:

The development of the products are progressing as planned and are expected to be completed within 1-3 years.

The Group is continually scanning for and developing new generic medicine. It is the Management's opinion, that newly developed generic medicine will contribute with positive contribution margin in the future, on equal terms with the currently product portfolio.

### Projects within software development:

Projects within software development comprises mainly internally developed software for the purpose of supporting business operations.

Projects within software development are capitalised based on the costs incurred.

### General:

Management assess the Group possess the resources and knowledge to complete and use the development projects.

Management continuously evalutes the value of development projects and write-down projects, which are unprofitable.

### 10 Property, plant and equipment

	Land and buildings EUR'000	Plant and machinery EUR'000	Leasehold improvements EUR'000
Cost beginning of year	66,562	64,803	1,899
Addition through business combinations etc	3,273	0	0
Exchange rate adjustments	(79)	(617)	(8)
Transfers	(270)	(685)	35
Additions	19,556	6,559	35
Disposals	(386)	(4,460)	0
Cost end of year	88,656	65,600	1,961
Depreciation and impairment losses beginning of year	(7,214)	(15,547)	(746)
Exchange rate adjustments	(74)	(65)	3
Transfers	0	695	0
Impairment losses for the year	0	(663)	0
Depreciation for the year	(2,129)	(7,619)	(270)
Reversal regarding disposals	72	441	0
Depreciation and impairment losses end of year	(9,345)	(22,758)	(1,013)
Carrying amount end of year	79,311	42,842	948

### 11 Financial assets

		Receivables		
	Investments in	from	Other	
	associates	associates	investments	Deposits
	EUR'000	EUR'000	EUR'000	EUR'000
Cost beginning of year	1,757	529	0	0
Additions	8,063	43	3,251	371
Disposals	(1,277)	(572)	0	(190)
Cost end of year	8,543	0	3,251	181
Revaluations beginning of year	(733)	0	0	0
Exchange rate adjustments	1	0	0	0
Amortisation of goodwill	(312)	0	0	0
Share of profit/loss for the year	(590)	0	0	0
Reversal regarding disposals	1,277	0	0	0
Revaluations end of year	(357)	0	0	0
Impairment losses beginning of year	0	(529)	0	0
Fair value adjustments	0	0	(56)	0
Reversal regarding disposals	0	529	0	0
Impairment losses end of year	0	0	(56)	0
Carrying amount end of year	8,186	0	3,195	181

Details on investments in associates are not disclosed in accordance to section 97a(4) of the Danish Financial Statement Act.

	Unlisted
	investments
	and securities
Fair value information	EUR'000
Fair value end of year	3,195
Unrealised fair value adjustments recognised in the income statement	(56)

### **Unlisted investments and securities**

Unlisted investments and securities consist of holdings in unlisted companies as well private equity funds, where the underlying investments are recognized at fair value per 31 December 2022. The fair value of the investments and securities is determined as the Company's relative share of the equity in investments less any write-downs.

		Ownership
Associates	Registered in	%
MidCap T ApS	Denmark	39.58

		Corporate
Investments in limited partnerships	Registered in	form
KRING Speedbooting 2022 K/S	Copenhagen	K/S
Braavos Capital II LP	Guernsey	LP
12 Deferred tax		
	2022	2021
	EUR'000	EUR'000
Intangible assets	(20,034)	(50,971)
Property, plant and equipment	(3,138)	(2,677)
Inventories	1,997	2,349
Receivables	(529)	0
Provisions	328	(601)
Liabilities other than provisions	430	184
Deferred tax	(20,946)	(51,716)
	2022	2021
Changes during the year	EUR'000	EUR'000
Beginning of year	(51,716)	(7,497)
Recognised in the income statement	30,431	(2,290)
Recognised directly in equity	0	(62)
Additions through business combinations etc.	0	(41,867)
Exchange rate adjustments	339	0
End of year	(20,946)	(51,716)
Deferred tax has been recognised in the balance sheet as follows	2022 EUR'000	2021 EUR'000
Deferred tax assets	1,401	1,435
Deferred tax liabilities	(22,347)	(53,151)
	(20,946)	(51,716)

### **Deferred tax assets**

Deferred tax is tax losses recognised due its expected use within the Group, the rolling forecast confirms this expectation.

## **13 Prepayments**

Consists of prepayments on costs concerning subsequent financial year, such as ensurance, rent etc.

### **14 Contributed capital**

		Par value	
	Number	EUR'000	value EUR'000
Share capital	2,100	0.134	282
	2,100		282

The shares have not been divided into classes.

Group Executive Board participates in a Long Term Incentive Plan with share options (warrants) awarded in 2020. The warrants entitle the Group Executive Board to subscribe for shares for a total nominal value of EUR 25.8 thousand and should be exercised in 2025. The exercise price is in the range of EUR 106-187 thousand.

### **15 Other provisions**

Other provisions comprise anticipated costs related to earn-out payment.

### 16 Non-current liabilities other than provisions

	Due within 12 months 2022 EUR'000	Due within 12 months 2021 EUR'000	Due after more than 12 months 2022 EUR'000	Outstanding after 5 years 2022 EUR'000
Mortgage debt	46	0	19,504	17,940
Bank loans	6,504	7,680	560,103	0
Tax payable	0	0	25,213	9,372
Other payables	0	0	65,731	0
	6,550	7,680	670,551	27,312

	2022	2021
	EUR'000	EUR'000
Increase/decrease in inventories	(32,459)	(49,095)
Increase/decrease in receivables	(19,080)	(59,906)
Increase/decrease in trade payables etc.	(23,176)	81,368
	(74,715)	(27,633)

## 18 Unrecognised rental and lease commitments

	2022	2021
	EUR'000	EUR'000
Total liabilities under rental or lease agreements until maturity	14,109	13,847

### **19 Contingent liabilities**

The Group companies are party to litigation regarding alleged infringements of trademark and patent rights. Management believes that these legal proceedings will not lead to material losses for the Group.

The Group has normal trade obligations on returned goods, and no significant losses are expected.

### 20 Assets charged and collateral

The Group has pledged inventories of EUR 25.0 million as security for bank debt and debt to credit institutions. In addition, pledged unlisted shares in certain Group companies with a total carrying amount of EUR 359.8 million at 31 December 2022 have been provided as security for bank debt and debt to credit institutions.

Mortgage deeds and letter of indemnity have been issued as security for credit institutions with a nominal amount of EUR 52.6 million. The actual liability on the balance sheet date amounts to EUR 19.5 million and the carrying amount of plegded properties amounts to EUR 52 million at 31 December 2022.

### 21 Transactions with related parties

Related parties with controlling interest in Orifarm Group A/S:

- Habico A/S, Cetral Business Registration No 75 12 85 17, Odense, Parent company
- Hans Bøgh-Sørensen, Odense, ultimative beneficial owner

All transactions with related parties are carried out on arm's length.

### 22 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest and largest group:

HBS Capital ApS, Energivej 15, 5260 Odense S, Denmark (Central Business Registration No 41 00 08 80).

## 23 Subsidiaries

	Registered in	Corporate form	Ownership %
Oriforma DI A/C			
Orifarm PI A/S	Denmark 	A/S	100.00
Orifarm A/S	Denmark	A/S	100.00
Orifarm Oy	Finland	OY	100.00
Orifarm AB	Sweden	AB	100.00
Orifarm AS	Norway	AS	100.00
Orifarm B.V.	Holland	B.V.	100.00
Orifarm Austria GmbH	Austria	GmbH	100.00
Orifarm UK Ltd.	United Kingdom	Ltd.	100.00
Orifarm Belgium BV	Belgium	BV	100.00
Aaragon Pharma GmbH	Germany	GmbH	100.00
Orifarm Supply Holding A/S	Denmark	A/S	100.00
Orifarm Supply A/S	Denmark	A/S	100.00
Orifarm Supply s.r.o.	Czech Republic	s.r.o.	100.00
+ Orifarm s.r.o	Czech Republic	s.r.o.	100.00
1 0 1 Carefarm s.r.o.	Czech Republic	s.r.o.	100.00
Aaragon Pharma s.r.o.	Czech Republic	s.r.o.	100.00
Balkan Holding d.o.o.	Croatia	d.o.o.	100.00
Zicoleaf Holding S.R.L.	Romania	S.R.L.	100.00
Orifarm GPC AG	Switzerland	AG	100.00
Orifarm Verwaltungsgesellschaft	Germany	GmbH	100.00
Orifarm Trading GmbH & Co. KG	Germany	GmbH & Co. KG	100.00
Orifarm GmbH	Germany	GmbH	100.00
1 0 1 Carefarm GmbH	Germany	GmbH	100.00
Orifarm Norway AS	Norway	AS	100.00
Orifarm Manufacturing Hobro A/S	Denmark	A/S	100.00
Orifarm Manufacturing Poland Sp. z.o.o.	Poland	Sp. z.o.o.	100.00
Orifarm Property A/S	Denmark	A/S	100.00

		Corporate	Ownership
	Registered in	form	%
Orifarm Services UK Ltd.	United Kingdom	Ltd.	100.00
Orifarm US, Inc.	USA	Inc.	100.00
PCS GmbH	Germany	GmbH	100.00
Pilatus Pharma Ltd.	United Kingdom	Ltd.	100.00
Orifarm Generics Holding A/S	Denmark	A/S	100.00
Orifarm Generics A/S	Denmark	A/S	100.00
Orifarm Healthcare Oy	Finland	OY	100.00
Orifarm Generics AB	Sweden	AB	100.00
Orifarm Healthcare AS	Norway	AS	100.00
Orifarm Healthcare GmbH	Austria	GmbH	100.00
Orifarm Healthcare BV	Belgium	BV	100.00
Orifarm Healthcare Sp. z.o.o.	Poland	Sp. z.o.o.	100.00
Orifarm Healthcare OÜ	Estonia	ΟÜ	100.00
Orifarm Healthcare SIA	Latvia	SIA	100.00
Orifarm Healthcare UAB	Lithuania	UAB	100.00
Viminco A/S	Denmark	A/S	100.00
IQ Charter I A/S	Denmark	A/S	100.00

# **Parent income statement for 2022**

		2022	2021
	Notes	EUR'000	EUR'000
Revenue		3,437	1,361
Other operating income		30,848	20,177
Cost of sales		(2,919)	(1,358)
Other external expenses		(19,716)	(20,861)
Gross profit/loss		11,650	(681)
Staff costs	1	(26,034)	(21,469)
Depreciation, amortisation and impairment losses	2	(5,636)	(3,664)
Operating profit/loss		(20,020)	(25,814)
Income from investments in group enterprises		55,453	61,463
Income from investments in associates		0	(161)
Other financial income	3	14,079	4,122
Other financial expenses	4	(28,516)	(19,047)
Profit/loss before tax		20,996	20,563
Tax on profit/loss for the year	5	6,408	8,127
Profit/loss for the year	6	27,404	28,690

# Parent balance sheet at 31.12.2022

### **Assets**

		2022	2021
	Notes	EUR'000	EUR'000
Completed development projects	8	13,165	15,750
Acquired intangible assets		3,907	2,566
Prepayments for intangible assets		1,387	0
Intangible assets	7	18,459	18,316
Other fixtures and fittings, tools and equipment		4,661	4,888
Property, plant and equipment	9	4,661	4,888
Investments in group enterprises		669,665	734,163
Receivables from group enterprises		19,840	19,650
Investments in associates		0	0
Receivables from associates		0	0
Other investments		3,195	0
Deposits		25	0
Financial assets	10	692,725	753,813
Fixed assets		715,845	777,017
Manufactured goods and goods for resale		7,451	8,235
Prepayments for goods		4,238	2,683
Inventories		11,689	10,918
Trade receivables		76	316
Receivables from group enterprises		284,258	54,282
Other receivables		1,768	635
Tax receivable		6,810	9,581
Prepayments	11	3,516	2,731
Receivables		296,428	67,545
Cash		497	22
Current assets		308,614	78,485
Assets		1,024,459	855,502

## **Equity and liabilities**

	Notes	2022 EUR'000	2021 EUR'000
Contributed capital		282	282
Reserve for net revaluation according to equity method		81,102	142,437
Reserve for development costs		10,268	12,285
Retained earnings		97,295	9,523
Proposed dividend for the financial year		0	5,000
Equity		188,947	169,527
Deferred tax	12	4,295	4,387
Other provisions	13	6,020	6,020
Provisions		10,315	10,407
Bank loans		557,212	540,830
Other payables		26,085	26,085
Non-current liabilities other than provisions	14	583,297	566,915
Current portion of non-current liabilities other than provisions	14	3,612	3,612
Bank loans		62,059	68,735
Trade payables		14,619	14,264
Payables to group enterprises		156,973	14,063
Payables to associates		55	53
Tax payable		750	0
Other payables		3,832	7,926
Current liabilities other than provisions		241,900	108,653
Liabilities other than provisions		825,197	675,568
Equity and liabilities		1,024,459	855,502
			<u> </u>
Unrecognised rental and lease commitments	15		
Contingent liabilities	16		
Assets charged and collateral	17		
Related parties with controlling interest	18		

# Parent statement of changes in equity for 2022

	Contributed capital EUR'000	Reserve for net revaluation according to the equity method EUR'000	Reserve for development costs EUR'000	Retained earnings EUR'000	Proposed dividend for the year EUR'000
Equity beginning of year	282	142,437	12,285	9,523	5,000
Ordinary dividend paid	0	0	0	0	(5,000)
Exchange rate adjustments	0	(3,519)	0	535	0
Dividends from group enterprises	0	(117,693)	0	117,693	0
Transfer to reserves	0	4,424	(2,017)	(2,407)	0
Profit/loss for the year	0	55,453	0	(28,049)	0
Equity end of year	282	81,102	10,268	97,295	0

	Tota	
	EUR'000	
Equity beginning of year	169,527	
Ordinary dividend paid	(5,000)	
Exchange rate adjustments	(2,984)	
Dividends from group enterprises	0	
Transfer to reserves	0	
Profit/loss for the year	27,404	
Equity end of year	188,947	

# Notes to parent financial statements

### 1 Staff costs

	2022	2021
	EUR'000	EUR'000
Wages and salaries	23,176	19,544
Pension costs	2,784	1,891
Other social security costs	74	34
	26,034	21,469
Average number of full-time employees	174	125

	Remuneration of Manage-	Remuneration of Manage-	
	ment	_	
	2022	2021	
	EUR'000	EUR'000	
Executive Board	1,884	1,898	
Board of Directors	370	153	
	2,254	2,051	

Staff costs has been increased by EUR 310 thousand and average number of full-time employees by 1.1 employees due to Orifarm Group A/S receiving shared services from FTE's employed in subsiduaries and to reflect the correct staff costs in the entities.

### 2 Depreciation, amortisation and impairment losses

	2022	2021
	EUR'000	EUR'000
Amortisation of intangible assets	3,882	2,525
Depreciation on property, plant and equipment	1,754	1,139
	5,636	3,664

### 3 Other financial income

	2022	2021
	EUR'000	EUR'000
Financial income from group enterprises	12,995	3,921
Other interest income	1,084	201
	14,079	4,122

## **4 Other financial expenses**

	2022	2021
	EUR'000	EUR'000
Financial expenses from group enterprises	7,235	1,386
Other interest expenses	21,225	17,661
Other financial expenses	56	0
	28,516	19,047

# 5 Tax on profit/loss for the year

	2022	2021
	EUR'000	EUR'000
Current tax	(5,966)	(9,173)
Change in deferred tax	(92)	1,784
Adjustment concerning previous years	(350)	(738)
	(6,408)	(8,127)

# 6 Proposed distribution of profit and loss

	2022	2021
	EUR'000	EUR'000
Ordinary dividend for the financial year	0	5,000
Extraordinary dividend distributed in the financial year	0	5,000
Retained earnings	27,404	18,690
	27,404	28,690

# 7 Intangible assets

	Completed development	Acquired intangible	Prepayments for intangible
	projects	assets	assets
	EUR'000	EUR'000	EUR'000
Cost beginning of year	17,238	16,917	0
Transfers	0	920	0
Additions	28	2,385	1,387
Disposals	0	(2,294)	0
Cost end of year	17,266	17,928	1,387
Amortisation and impairment losses beginning of year	(1,488)	(14,351)	0
Transfers	0	(696)	0
Amortisation for the year	(2,613)	(1,269)	0
Reversal regarding disposals	0	2,295	0
Amortisation and impairment losses end of year	(4,101)	(14,021)	0
Carrying amount end of year	13,165	3,907	1,387

### **8 Development projects**

Development projects consists of development of projects within software development.

Projects within software development comprises mainly internally developed software for the purpose of supporting business operations.

Projects within software development are capitalised based on the costs incurred.

Management assess the Group possess the resources and knowledge to complete and use the development projects.

Management continuously evalutes the value of development projects and write-down projects, which are unprofitable.

## 9 Property, plant and equipment

	Other fixtures and fittings, tools and equipment EUR'000
Cost beginning of year	10,275
Transfers	(920)
Additions	1,659
Disposals	(135)
Cost end of year	10,879
Depreciation and impairment losses beginning of year	(5,387)
Transfers	788
Reversal of impairment losses	135
Depreciation for the year	(1,754)
Depreciation and impairment losses end of year	(6,218)
Carrying amount end of year	4,661

# **10 Financial assets**

	Investments in group enterprises EUR'000	Receivables from group enterprises EUR'000		Receivables from associates EUR'000	Other investments EUR'000
Cost beginning of year	587,875	19,720	1,274	531	0
Additions	688	190	0	0	3,251
Disposals	0	0	(1,274)	(531)	0
Cost end of year	588,563	19,910	0	0	3,251
Revaluations beginning of year	146,288	(70)	0	0	0
Exchange rate adjustments	(3,519)	0	0	0	0
Adjustments on equity	573	0	0	0	0
Amortisation of goodwill	(7,328)	0	0	0	0
Share of profit/loss for the year	62,781	0	0	0	0
Dividend	(117,693)	0	0	0	0
Revaluations end of year	81,102	(70)	0	0	0
Impairment losses beginning of year	0	0	(1,274)	(531)	0
Impairment losses for the year	0	0	0	0	(56)
Reversal regarding disposals	0	0	1,274	531	0
Impairment losses end of year	0	0	0	0	(56)
Carrying amount end of year	669,665	19,840	0	0	3,195

	Deposits
Continuing of the	EUR'000
Cost beginning of year	0
Additions	25
Disposals	0
Cost end of year	25
Revaluations beginning of year	0
Exchange rate adjustments	0
Adjustments on equity	0
Amortisation of goodwill	0
Share of profit/loss for the year	0
Dividend	0
Revaluations end of year	0
Impairment losses beginning of year	0
Impairment losses for the year	0
Reversal regarding disposals	0
Impairment losses end of year	0
Carrying amount end of year	25

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

	Unlisted investments and securities
Fair value information	EUR'000
Fair value end of year	3,195
Unrealised fair value adjustment recognised in the income statement	(56)

# **Unlisted investments and securities**

Unlisted investments and securities consist of holdings in unlisted companies as well private equity funds, where the underlying investments are recognized at fair value per 31 December 2022. The fair value of the investments and securities is determined as the Company's relative share of the equity in investments less any write-downs.

# **11 Prepayments**

Consists of prepayments on costs concerning subsequent financial year.

## **12 Deferred tax**

	2022	2021
	EUR'000	EUR'000
Intangible assets	4,082	4,029
Property, plant and equipment	(131)	(59)
Provisions	774	601
Liabilities other than provisions	(430)	(184)
Deferred tax	4,295	4,387

	2022	2021
Changes during the year	EUR'000	EUR'000
Beginning of year	4,387	2,601
Recognised in the income statement	(92)	1,784
Exchange rate adjustments	0	2
End of year	4,295	4,387

## **13 Other provisions**

Other provisions comprise anticipated costs related to earn-out payment.

# 14 Non-current liabilities other than provisions

			Due after
	Due within 12	Due within 12 months	more than 12 months
	months		
	2022	2021	2022
	EUR'000	EUR'000	EUR'000
Bank loans	3,612	3,612	557,212
Other payables	0	0	26,085
	3,612	3,612	583,297

# 15 Unrecognised rental and lease commitments

	2022	2021
	EUR'000	EUR'000
Total liabilities under rental or lease agreements until maturity	2,128	2,155

# **16 Contingent liabilities**

The Entity and the Danish group companies participates in a Danish joint taxation arrangement in which HBS Capital ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc. for the jointly taxed entities, and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

# 17 Assets charged and collateral

The entity has provided guarantees under which the guarantors assume joint and several liability for Group companies net debt with bank and credit institution. Total net debt in relation to this guarantee amounts to EUR 649.6 million at 31 December 2022.

# 18 Related parties with controlling interest

Related parties with controlling interest in Orifarm Group A/S: Habico A/S, Central Business Registration No 75 12 85 17, Odense, Parent company Hans Bøgh-Sørensen, Odense, ultimate beneficial owner

All transactions with related parties are carried out on arms length.

# **Accounting policies**

## **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year. The annual report is presented in EUR.

## **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling, influence are regarded as associates.

## **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements for Orifarm Group A/S and it's subsidiaries. The consolidated financial statements are prepared by aggregation of uniform accounting items. On consolidation, elimination of intercompany revenue and expenses, and dividends as well as gains and losses on transactions between consolidated companies. The accounts used for consolidation are prepared in accordance with the groups accounting policies.

In the consolidated financial statement accounts of the subsidiaries are recognized 100%. Minority interests' proportionate share of net profit and net assets are presented as separate items in the income statement and balance sheet.

#### **Business combinations**

Newly acquired or newly established enterprises are recognised in the financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities acquired are recognised under intangible assets, and they are amortised systematically in the income statement based on an individual assessment of their useful lives, however, no more than 40 years. Negative differences in amount (negative goodwill), corresponding to an estimated adverse development in the relevant enterprises, are recognised in the balance sheet as a separate item under deferred income, and they are recognised in the income statement as such adverse development is realised.

## **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in the translation reserve in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are recognised directly in the translation reserve in equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value, which has been calculated as the discounted value of expected future net cash flows by using an approximate risk-free interest rate adjusted for any factors that a potential market participant would attribute value to when acquiring the instrument. Derivative financial instruments are recognised in other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognised directly in the reserve for fair value adjustments of hedging instruments in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

#### **Income statement**

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the determined consideration.

## Other operating income

Other operating income comprises income of a secondary nature to the Group's primary activities, including compensations and gains from sale of fixed assets etc.

#### Cost of sales

Cost of sales includes the consumption of commodities and freight costs that are incurred to generate the calculated revenue.

## Other external expenses

Other external expenses comprise expenses for distribution, sale, advertising, administration, premises, etc.

## **Staff costs**

Staff costs comprise wages and salaries, and social security contributions, pension contributions, etc. for the Entity's staff.

## Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and loss from pruning of acquired rights.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

## Income from investments in associates

Income from investments in associates comprises the pro rata share of the individual associates' profit/loss after pro rata elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

## Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

## Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit/loss for the year and recognised directly in equity by the portion attributable to entries directly in equity. The portion of the tax taken to the income statement, which relates to extraordinary profit/loss for the year, is allocated to this entry whereas the remaining portion is taken to the year's profit/loss from ordinary activities.

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

The Parent is jointly taxed with all Danish subsidiaries and parent companies. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

The jointly taxed companies are subject to the rules of section 11B of the Danish Companies Act governing interest deduction limitation. It has been agreed in the joint taxation that reduced interest deduction is recognised in the company in which the interest deduction has been reduced.

# **Balance sheet**

## Goodwill

Goodwill is amortised straight-line over its estimated useful life which is fixed on the basis of the experience gained by Management for each business area.

The amortization period of goodwill is 10-40 years.

The determination of the lifetime is decided based on an evaluation of a combined company with Know How, skills and a efficient organization, which is expected to provide development of the business in a long time to come, and because the lifetime of the medicinal products normally are very long. Due to the nature of the operations, estimates related to measurement of useful lives of goodwill are subject to some degree of uncertainty as estimates have to be made many years into the future.

When goodwill is subject to impairment, goodwill is written down to the lower of recoverable amount and carrying amount.

## **Development project**

Development costs comprises costs, staff costs and depreciations, directly associated to development activities.

Development projects, which are clearly defined and identifiable, and where the technical viability, ressources and a potential future market kan be established with the intention to produce, market or utilise the projects, are recognised in the balance sheet as intangible assets, if the cost are measured reliable, and there is a certain security, that the future profit will cover the production, marketing and aministrations costs as well as development costs. Additional development costs are recognised in the income statement, as the costs occurs.

Development projects, are measured at cost less accumulated amortisation and impairment.

When development projects are completed, the products are amortised straight-line over their expected useful lives calculated from the date when the product to which the development cost relate is introduced to the market. The amortisation period usually used is 5-10 years.

## **Acquired rights**

Acquired rights comprise files and application fees, intellectual property rights etc.

Acquired rights are measured at cost less accumulated amortisation. Acquired rights are amortised on a straight-line basis over their expected remaining duration for the specific type of medicinal product, and licenses are amortised on a straight-line basis over the term of the agreement. The amortisation period is 5-30 years. Due to the nature of the operations, estimates related to measurement of useful lives of acquired rights are subject to some degree of uncertainty as estimates have to be made many years into the future.

Acquired rights are written down to the lower of recoverable amount and carrying amount.

## **Acquired intangible assets**

Acguired intangible assets comprise of IT systems and other intangible assets etc.

Cost of development and implementation of major IT systems as well as other intangible assets is measured at cost with deduction of accumulated amortisation and impairment losses. The period of amortisation is usually 3-7 years.

When acquired intangible assets are subject to impairment, acquired intangible assets are written down to the lower of recoverable amount and carrying amount.

## Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. The residual value amounts to 40% of the acquisition price for certain of the Group's buildings. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

	Useful life
Buildings	10-50 years
Plant and machinery	3-10 years
Other fixtures and fittings, tools and equipment	3-10 years
Leasehold improvements	5-10 years
Other fixtures and fittings, tools and equipment	3-10 years
Leasehold improvements	5-10 years

Estimated useful lives and residual values are reassessed annually.

When property, plant and equipment are subject to impairment, PPE are written down to the lower of recoverable amount and carrying amount

Profits and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement.

#### Investments in group enterprises

Investments in group enterprises are recognised and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or minus unamortised goodwill or negative goodwill on consolidation and plus or minus unrealised intra-group profits and losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealised intra-group profits and losses and plus or minus amortisation of positive, or negative, goodwill on consolidation is recognised in the income statement.

Group enterprises and associated enterprises with negative equity are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Net revaluation of investments in group and associated enterprises is taken to reserve for net revaluation under the equity method if the carrying amount exceeds cost.

The purchase method is applied in the acquisition of investments in group and associated enterprises; see above description under consolidated financial statements.

## Investments in associates

Investments in associated enterprises are recognised and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or minus unamortised goodwill or negative goodwill on consolidation and plus or minus unrealised intra-group profits and losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealised intra-group profits and losses and plus or minus amortisation of positive, or negative, goodwill on consolidation is recognised in the income statement.

Group enterprises and associated enterprises with negative equity are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Net revaluation of investments in group and associated enterprises is taken to reserve for net revaluation under the equity method if the carrying amount exceeds cost.

The purchase method is applied in the acquisition of investments in group and associated enterprises; see above description under consolidated financial statements.

Details on investments which can harm the business has not been shown in accordance to section 97a(4) of the Danish Financial Statement Act

Investments in associates fall within the definitions of both participating interests and associates, yet in these consolidated financial statements they have been presented as investments in associates because this designation reflects more accurately the Group's involvement in the relevant entities.

## **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

## Other investments

Other investments comprise unlisted equity investments measured at fair value.

# **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of, depreciation on machinery, factory buildings and equipment used in the manufacturing process, and costs of factory administration and management. Finance costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

## **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset. Deferred tax is measured based on the tax regulations and tax rates of the relevant countries that will be in effect according to law at the balance sheet date when the deferred tax is estimated to be triggered as current tax.

Changes in deferred tax resulting from changed tax rates are recognised in the income statement.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable values, either as a set-off against deferred tax liabilities or as net tax assets.

#### Tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

## **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at

#### Cash

Cash comprises cash in hand and bank deposits.

## **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

## Other provisions

Other provisions comprise anticipated costs of related to earn-out payment of acquisitions of investments and activity.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

# Mortgage debt

At the time of borrowing, mortgage debt to mortgage credit institutions is measured at cost which corresponds to the proceeds received less transaction costs incurred. Mortgage debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal repayable amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

# **Operating leases**

Lease payments on operating leases are recognised on an ongoing basis in the income statement over the term of the lease.

# Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Cash flow statement**

The cash flow statement of the Group is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as the Group's cash and cash equivalents at the beginning and the end of the financial year. No separate cash flow statement has been prepared for the Parent because it is included in the consolidated cash flow statement.

Cash flows from acquisition and divestment of enterprises are shown separately under cash flows from investing activities. Cash flows from acquired enterprises are recognised in the cash flow statement from the time of their acquisition, and cash flows from divested enterprises are recognised up to the time of sale.

Cash flows from operating activities are calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as acquisition, development, improvement and sale, etc of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the size or composition of the Parent's share capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares, and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank debt.