# Orifarm Group A/S

Energivej 15 5260 Odense S CVR No. 27347282

# **Annual report 2023**

The Annual General Meeting adopted the annual report on 23.04.2024

# **Matias Nørtoft Popp**

Chairman of the General Meeting

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# **Entity details**

## **Entity**

Orifarm Group A/S Energivej 15 5260 Odense S

Business Registration No.: 27347282

Registered office: Odense

Financial year: 01.01.2023 - 31.12.2023

## **Board of Directors**

Hans Bøgh-Sørensen, Chairman
Ole Michael Friis, Vice Chairman
Heidi Wase Skovhus
Anders Hagh
Claudio Albrecht
Jeffrey Martin Rope
Bettina Britt Juel Hansen, Employee Elected Representative
Gitte Alhed Poulsen, Employee Elected Representative
Jeanette Jæger Wallentin, Employee Elected Representative

# **Executive Board**

Erik Sandberg, Chief Executive Officer Jacob Lucassen, Chief Financial Officer

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Orifarm Group A/S for the financial year 01.01.2023 - 31.12.2023.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2023 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2023 - 31.12.2023.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Odense, 27.02.2024

**Executive Board** 

**Erik Sandberg**Chief Executive Officer

**Jacob Lucassen**Chief Financial Officer

**Board of Directors** 

Hans Bøgh-Sørensen Chairman **Ole Michael Friis** Vice Chairman Heidi Wase Skovhus

**Anders Hagh** 

Claudio Albrecht

Jeffrey Martin Rope

Bettina Britt Juel Hansen

**Gitte Alhed Poulsen** Employee Elected Representative Jeanette Jæger Wallentin Employee Elected Representative

**Employee Elected Representative** 

# Independent auditor's report

### To the shareholder of Orifarm Group A/S

### **Opinion**

We have audited the consolidated financial statements and the parent financial statements of Orifarm Group A/S for the financial year 01.01.2023 - 31.12.2023, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2023 and of the results of their operations and the consolidated cash flows for the financial year 01.01.2023 - 31.12.2023 in accordance with the Danish Financial Statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent
  financial statements, whether due to fraud or error, design and perform audit procedures responsive to
  those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required by relevant law and regulations.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements in the relevant law and regulations. We did not identify any material misstatement of the management commentary.

Copenhagen, 27.02.2024

### **Deloitte**

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

# Nikolaj Thomsen

State Authorised Public Accountant Identification No (MNE) mne33276

## **Jens Serup**

State Authorised Public Accountant Identification No (MNE) mne45825

# **Management commentary**

# **Financial highlights**

	2023	2022	2021	2020	2019
	EUR mill				
Key figures					
Revenue	1,567.7	1,512.9	1,417.1	1,115.5	981.6
Gross profit/loss	268.3	230.6	183.6	120.4	116.5
Non-recurring costs	(28.0)	(27.1)	(24.6)	(14.2)	(0.7)
Operating profit/loss	76.0	58.9	55.5	39.9	47.4
Net financials	(44.9)	(24.1)	(18.2)	(2.7)	(2.0)
Profit/loss for the year	22.4	25.7	28.7	25.5	34.7
Balance sheet total	1,230.1	1,182.8	1,120.1	494.0	423.8
Inventories	341.0	292.1	259.7	210.6	189.4
Investments in property,	25.6	26.2	19.4	19.6	7.9
plant and equipment					
Trade receivables	212.1	211.2	193.7	134.8	113.2
Equity	208.1	187.2	169.5	149.0	167.9
Cash flows from operating activities	26.6	0.4	39.5	4.3	15.1
Cash flows from investing activities	(37.1)	(33.9)	(497.4)	(30.5)	(35.4)
Cash flows from financing activities	3.0	40.5	460.7	26.1	17.0
activities					
Ratios					
Gross margin (%)	17.1	15.2	13.0	10.8	11.9
Operating margin (%)	4.8	3.9	3.9	3.6	4.8
Return on equity (%)	11.4	14.4	18.0	16.1	22.8
Equity ratio (%)	16.9	15.8	15.1	30.2	39.6

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

# Gross margin (%):

Gross profit/loss \* 100

Revenue

# Operating margin (%):

Operating profit/loss \* 100

Revenue

# Return on equity (%):

Profit/loss for the year \* 100

Average equity

# Equity ratio (%):

Equity excl. minority interests \* 100

Balance sheet total

### **Primary activities**

Orifarm Group is a dynamic international player in the healthcare business. Our vision is to be no. 1 in making healthcare a better deal. Every day, we strive to make high quality pharmaceuticals at affordable prices available to end users by manufacturing, commercializing, and trading products. The Group's purpose is to provide as many people as possible with access to affordable quality medicine.

We supply a wide range of high-quality pharmaceuticals across several therapeutic areas and stages of illness. Our portfolio covers pharmaceuticals for primary as well as secondary care by specialists, over the counter (OTC), and consumer healthcare products.

It is our mission to challenge the market and make affordable, high-quality healthcare accessible. We want to create competition and provide important savings for society and to ensure better value for money for consumers while maintaining a high quality in our products.

Orifarm Group operates on three product platforms:

### Pharma Trade

Import, re-packaging and sales of medicine leveraging price arbitrages between countries; including medicines without an MA in a country (unlicensed) and comparator medicine for clinical trials.

## Specialty Rx

Off-patent, small molecule medicine sold via pharmacy substitution and hospital tendering (nGx) or prescribed by physicians without substitution (pRx).

## **Consumer Healthcare**

Products for health needs available without prescription; chosen by consumers; OTC regulated as pharmaceutical with an API, while VMS is regulated as food supplements (no API).

# **Development in activities and finances**

In 2023, Orifarm Group achieved new record-breaking levels in key areas like:

- Highest revenue ever in company history
- Highest level of operating profit ever in company history excluding non-recurring items

These new levels have been reached despite sourcing/supply constraints, inflation and increased price competition throughout 2023. Especially under these circumstances, management is pleased with the result being the seventh consecutive year where both top-line and profit grew through a dedicated focus on organic growth in mature markets and optimization of internal processes and procedures in our business areas.

The operating profit includes non-recurring cost of EUR 28.0 million driven by restructuring and integration costs.

In October 2023, Orifarm and its owner, Habico, announced the process to search for a potential external minority investor. The purpose is to strengthen Orifarm's financial flexibility. We expect to conclude the search during 2024.

#### Particular risks

#### Operating conditions

To a significant extent, earnings depend on legislative measures that affect the pricing of pharmaceuticals in both the purchase and the sales countries. Earnings are also affected by measures in the sales countries which are intended to limit the consumption of pharmaceuticals.

For the business area Pharma Trade, it is Orifarm Group's policy to avoid infringing trademark rights, and Orifarm Group is not currently involved in any material pending litigation of this kind. For the business area Consumer Healthcare, Orifarm Group's policy states that infringing patent rights should be avoided. However, patent holders have a commercial interest in defending market monopolies and manufactures of generic products have an interest in challenging the market at patent expiry. This makes disputes and litigation difficult to avoid. Following the acquisition of a range of pharmaceuticals from Takeda, including a portfolio of patents and trademarks, Orifarm shall take the necessary measures to protect these from 3rd party infringements.

Orifarm Group is from time to time involved in legal proceedings. The outcome of these may affect Orifarm Group's earnings. It is Management's assessment that these legal proceedings will not lead to material losses for the Group.

### Financial matters

Orifarm Group is exposed to fluctuations in foreign exchange rates and interest rate levels. These risks are mitigated in accordance with the Group's policy. Exchange rate risks are primarily related to the currencies SEK, NOK, CZK, PLN, and GBP.

Orifarm Group has interest caps in place, which hedge against further increases in market rates. With current market rates, further increases will only affect Orifarm Group minimally.

Orifarm Group's financial risks, including its cash management and extension of credits, are managed at a corporate level to ensure a balanced risk profile.

### Profit/loss for the year in relation to expected developments

Orifarm Group's revenue for 2023 is as expected and announced in the Annual Report for 2022, while operating profit (excluding non-recurring items) exceeds the expectations mainly due to change in product mix.

#### Outlook

For 2024, Orifarm Group expects revenue growth in the range of 0% to 10% and an operating profit growth in the range of 5% to 15%.

## Research and development activities

Orifarm Group operates across three business platforms, where Specialty Rx and Consumer Healthcare have specific development processes.

## Statutory report on corporate social responsibility

Orifarm Group A/S' statuory statement on CSR for 2023 is presented in our ESG Report 2023, which can be found at www.orifarm.com/publications.

### Statutory report on the underrepresented gender

	2023
Supreme management body	
Total number of members	6
Underrepresented gender (%)	16.66
Target figures (%)	33.33
Year of expected achievement of target figures	2027

In 2023, 17% (one member) of the members of the Board of Directors elected at the Annual General Meeting are female and 83% (five members) are male. In 2023, we have focused on strengthening the competencies and diversity in our Board of Directors in general, which did however, not lead to a change in board members. We maintain our target of 33.33% of underrepresented gender in our Board of Directors by 2027. Three additional members are women and are part of the Board as employee-elected representatives.

Improving the share of underrepresented gender in our Board of Directors and in our management is highly important to Orifarm. In 2023, we implemented new targets based on Danish Financial Statements Act section 99b. The new target for the Board of Directors in Orifarm Group is to consist of two women and four men in 2027, constituting an equal gender composition, cf. Danish Financial Statements Act sec. 99b.

The action plan toward meeting the target is integrated in the Executive Management Group succession planning and is an important topic of the sustainability focus for diversity and inclusion. Also, our policy for Gender Diversity is pointing to five measures of implementation: Recruitment and appointment, gender diversity as a secondary factor in recruitment, inclusion, development and support, reporting, and follow-up and evaluation.

	2023
Other management levels	
Total number of members	46
Underrepresented gender (%)	26.09
Target figures (%)	35.00
Year of expected achievement of target figures	2027

In 2023, 26% of our Senior Management are female and 74% are male. We know it will take a focused effort to meet our 2027 target of having a minimum representation of 35% women at this level. Across all management levels, we have reached a share of 43% female and 57% male.

In the coming years, we will undertake other measures to promote diversity and inclusion. We will focus even more on inclusion as we know inclusion will enable diversity. Our initiatives will not only be anchored in our head office. We will also make sure to roll-out our strategic plans, policies, and projects in our local offices.

The action plan toward meeting the target is integrated in the Senior Management succession planning and is an important topic of the sustainability focus for diversity and inclusion. Also, our policy for Gender Diversity is pointing to five measures of implementation: Recruitment and appointment, gender diversity as a secondary factor in recruitment, inclusion, development and support, reporting, and follow-up and evaluation.

For more information on the diversity policies, activities, and results for 2023, please refer to the ESG Report of Orifarm, which can be found at www.orifarm.com/publications.

## Statutory report on data ethics policy

Orifarm Group has decided to publish its statutory report on data ethics with our ESG Report 2023. Our ESG reports are available at www.orifarm.com/publications.

#### **Events after the balance sheet date**

From the reporting date until today, no events have occurred which could change the assessments made in the Annual Report.

# **Consolidated income statement for 2023**

		2023	2022
	Notes	EUR'000	EUR'000
Revenue	1	1,567,715	1,512,916
Other operating income	2	19,155	8,885
Cost of sales		(1,197,001)	(1,168,981)
Other external expenses	3	(121,598)	(122,218)
Gross profit/loss		268,271	230,602
Staff costs	4	(142,558)	(127,068)
Depreciation, amortisation and impairment losses	5	(49,114)	(44,737)
Other operating expenses		(639)	0
Operating profit/loss		75,960	58,797
Income from investments in associates		(1,046)	(902)
Other financial income		8,104	1,030
Other financial expenses	6	(52,987)	(25,098)
Profit/loss before tax		30,031	33,827
Tax on profit/loss for the year	7	(7,589)	(8,138)
Profit/loss for the year	8	22,442	25,689

# Consolidated balance sheet at 31.12.2023

### **Assets**

	2023		2022
	Notes	EUR'000	EUR'000
Completed development projects	10	19,065	15,733
Acquired intangible assets		4,857	6,937
Acquired rights		388,834	410,979
Goodwill		76,656	80,030
Development projects in progress	10	5,653	4,912
Intangible assets	9	495,065	518,591
Land and buildings		92,576	79,311
Plant and machinery		41,872	42,842
Leasehold improvements		1,462	948
Property, plant and equipment	11	135,910	123,101
Investments in associates		7,736	8,186
Other investments		3,306	3,195
Deposits		182	181
Financial assets	12	11,224	11,562
Fixed assets		642,199	653,254
Raw materials and consumables		124,574	120,586
Manufactured goods and goods for resale		208,014	164,917
Prepayments for goods		8,396	6,612
Inventories		340,984	292,115
Trade receivables		212,051	211,242
Receivables from group enterprises		490	0
Deferred tax	13	1,566	1,401
Other receivables		15,800	6,762
Tax receivable		6,915	3,265
Prepayments	14	7,764	5,004
Receivables		244,586	227,674

Cash	2,329	9,752
Current assets	587,899	529,541
Assets	1,230,098	1,182,795

# **Equity and liabilities**

	Notes	2023	2022
Contributed capital	Notes 15	EUR'000 282	EUR'000 282
Reserve for fair value adjustments of hedging instruments	15	(2,447)	0
Retained earnings		205,263	186,951
_			
Proposed dividend for the financial year		5,000 <b>208,098</b>	0 <b>187,233</b>
Equity		200,090	167,233
Deferred tax	13	43,883	43,716
Other provisions	16	0	15,000
Provisions		43,883	58,716
Mantana and data		20 507	10.504
Mortgage debt		28,587	19,504
Bank loans Tauranahla		556,612	560,103
Tax payable		1,952	2,441
Other payables	17	65,545	65,731
Non-current liabilities other than provisions	17	652,696	647,779
Current portion of non-current liabilities other than provisions	17	4,138	7,953
Bank loans		99,664	92,359
Trade payables		90,711	86,852
Payables to group enterprises		0	55
Tax payable		8,627	11,901
Other payables		122,281	89,947
Current liabilities other than provisions		325,421	289,067
Liabilities other than provisions		978,117	936,846
Equity and liabilities		1,230,098	1,182,795
Unrecognised rental and lease commitments	19		
Contingent liabilities	20		
Assets charged and collateral	21		
Transactions with related parties	22		
Group relations	23		
Subsidiaries	24		

# Consolidated statement of changes in equity for 2023

		Reserve for			
		fair value		Proposed	
		adjustments		dividend for	
	Contributed	of hedging	Retained	the financial	
	capital	instruments	earnings	year	Total
	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
Equity beginning of year	282	0	188,665	0	188,947
Adjustment of material	0	0	(1,714)	0	(1,714)
errors					
Adjusted equity, beginning	282	0	186,951	0	187,233
of year					
Extraordinary dividend paid	0	0	(5,000)	0	(5,000)
Exchange rate adjustments	0	0	5,870	0	5,870
Fair value adjustments of	0	(3,138)	0	0	(3,138)
hedging instruments					
Tax of entries on equity	0	691	0	0	691
Profit/loss for the year	0	0	17,442	5,000	22,442
Equity end of year	282	(2,447)	205,263	5,000	208,098

# Consolidated cash flow statement for 2023

		2023	2022
	Notes	EUR'000	EUR'000
Operating profit/loss		75,960	58,797
Amortisation, depreciation and impairment losses		49,114	44,737
Working capital changes	18	(23,020)	(72,516)
Non-cash adjustments		(17,034)	(4,837)
Cash flow from ordinary operating activities		85,020	26,181
			_
Financial income received		8,069	1,030
Financial expenses paid		(54,416)	(21,062)
Taxes refunded/(paid)		(12,032)	(5,717)
Cash flows from operating activities		26,641	432
			_
Acquisition etc. of intangible assets		(13,703)	(11,402)
Sale of intangible assets		3,086	11,465
Acquisition etc. of property, plant and equipment		(25,581)	(26,150)
Sale of property, plant and equipment		0	3,440
Sale of fixed asset investments		0	190
Acquisition of enterprises		0	(647)
Dividends received from associates		685	0
Change in deposits, fixed asset investments		(1,577)	(10,826)
Cash flows from investing activities		(37,090)	(33,930)
Free cash flows generated from operations and		(10,449)	(33,498)
investments before financing			
Repayments of loans etc.		(7,637)	(21,942)
Dividend paid		(5,000)	(5,000)
Change in operating credits		7,305	27,498
Proceeds of loans etc.		7,303 8,358	39,907
		·	
Cash flows from financing activities		3,026	40,463

Increase/decrease in cash and cash equivalents	(7,423)	6,965
Cash and cash equivalents beginning of year	9,752	2,787
Cash and cash equivalents end of year	2,329	9,752
Cash and cash equivalents at year-end are composed of:		
Cash	2,329	9,752
Cash and cash equivalents end of year	2,329	9,752

# Notes to consolidated financial statements

### 1 Revenue

	2023	2022
	EUR'000	EUR'000
Pharma Trade	1,235,929	1,183,002
Consumer Healthcare & Specialty Rx	325,530	324,721
Other revenue	6,256	5,193
Total revenue by activity	1,567,715	1,512,916

No geographical segment information is specified in the annual report cf. Section 96 (1) of the Danish Financial Statements Act.

# 2 Other operating income

Other operating income comprises adjustment of earn-out provision, management fee and profit from sale of assets.

# 3 Fees to the auditor appointed by the Annual General Meeting

	2023 EUR'000	2022 EUR'000
Statutory audit services	494	450
Tax services	531	492
Other services	1,153	1,232
	2,178	2,174

## **4 Staff costs**

	2023	2022 EUR'000
	EUR'000	
Wages and salaries	118,474	106,113
Pension costs	12,542	10,967
Other social security costs	11,542	9,988
	142,558	127,068
Average number of full-time employees	2,244	2,136

		n Remuneration	
	of	of	
	management 2023	management 2022	
	EUR'000	EUR'000	
Executive Board	1,954	1,884	
Board of Directors	362	370	
	2,316	2,254	
5 Depreciation, amortisation and impairment losses			
	2023	2022	
	EUR'000	EUR'000	
Amortisation of intangible assets	34,283	33,163	
Impairment losses on intangible assets	1,329	0	
Depreciation on property, plant and equipment	11,088	10,018	
Impairment losses on property, plant and equipment	2,414	1,556	
	49,114	44,737	
6 Other financial expenses			
	2023	2022	
	EUR'000	EUR'000	
Financial expenses from group enterprises	108	56	
Other financial expenses	52,879	25,042	
	52,987	25,098	
7 Tax on profit/loss for the year			
	2023	2022	
	EUR'000	EUR'000	
Current tax	1,215	17,476	
Change in deferred tax	5,328	(9,062)	
Adjustment concerning previous years	1,046	(276)	
	7,589	8,138	
8 Proposed distribution of profit/loss			
	2023	2022	
	EUR'000	EUR'000	
Ordinary dividend for the financial year	5,000	0	
Extraordinary dividend distributed in the financial year	5,000	0	
Retained earnings	12,442	25,689	
	22,442	25,689	

# 9 Intangible assets

	Completed development projects EUR'000	Acquired intangible assets EUR'000	Acquired rights EUR'000	Goodwill EUR'000	Development projects in progress EUR'000
Cost beginning of year	25,448	21,778	483,145	103,777	4,912
Exchange rate adjustments	(62)	(40)	(1,064)	(292)	(10)
Transfers	2,344	(690)	0	0	(1,654)
Additions	5,856	514	4,647	4	2,682
Disposals	(764)	0	(1,871)	0	(220)
Cost end of year	32,822	21,562	484,857	103,489	5,710
Amortisation and impairment losses beginning of year	(9,715)	(14,841)	(72,166)	(23,747)	0
Exchange rate adjustments	23	31	236	75	0
Transfers	(4)	15	0	0	(11)
Impairment losses for the year	(435)	0	(848)	0	(46)
Amortisation for the year	(4,390)	(1,910)	(24,822)	(3,161)	0
Reversal regarding disposals	764	0	1,577	0	0
Amortisation and impairment losses end of year	(13,757)	(16,705)	(96,023)	(26,833)	(57)
Carrying amount end of year	19,065	4,857	388,834	76,656	5,653

### 10 Development projects

Development projects consists of development of generic medicine and projects within software development.

# Generic medicine:

The development of the products are progressing as planned and are expected to be completed within 1-5 years.

The Group is continually scanning for and developing new generic medicine. It is the Management's opinion, that newly developed generic medicine will contribute with positive contribution margin in the future, on equal terms with the current product portfolio.

# Projects within software development:

Projects within software development comprise mainly internally developed software for the purpose of supporting business operations.

Projects within software development are capitalised based on the costs incurred.

# General:

Management assess the Group possesses the resources and knowledge to complete and use the development projects.

Management continuosly evalutes the value of development projects and write-down projects, which are unprofitable.

# 11 Property, plant and equipment

	Land and	Plant and	Leasehold
	buildings EUR'000	EUR'000	improvements EUR'000
Cost beginning of year	88,656	65,600	1,961
Exchange rate adjustments	1,260	2,326	(11)
Transfers	22	(22)	0
Additions	15,144	9,609	828
Disposals	(305)	(5,427)	0
Cost end of year	104,777	72,086	2,778
Depreciation and impairment losses beginning of year	(9,345)	(22,758)	(1,013)
Exchange rate adjustments	(8)	(586)	2
Impairment losses for the year	(491)	(1,923)	0
Depreciation for the year	(2,516)	(8,267)	(305)
Reversal regarding disposals	159	3,320	0
Depreciation and impairment losses end of year	(12,201)	(30,214)	(1,316)
Carrying amount end of year	92,576	41,872	1,462

## **12 Financial assets**

	Investments	Other	
	in associates	investments	Deposits
	EUR'000	EUR'000	EUR'000
Cost beginning of year	8,543	3,251	181
Exchange rate adjustments	(44)	(7)	1
Additions	1,328	249	0
Cost end of year	9,827	3,493	182
Revaluations beginning of year	(357)	0	0
Exchange rate adjustments	(13)	0	0
Amortisation of goodwill	(311)	0	0
Share of profit/loss for the year	(725)	0	0
Dividend	(685)	0	0
Revaluations end of year	(2,091)	0	0
Impairment losses beginning of year	0	(56)	0
Fair value adjustments	0	(131)	0
Impairment losses end of year	0	(187)	0
Carrying amount end of year	7,736	3,306	182

Details on investments in associates are not disclosed in accordance to section 97a(4) of the Danish Financial Statement Act.

	Unlisted
	investments
	and securities
Fair value information	EUR'000
Fair value end of year	3,306
Unrealised fair value adjustments recognised in the income statement	(131)

# **Unlisted investments and securities**

Unlisted investments and securities consist of holdings in unlisted companies as well as private equity funds, where the underlying investments are recognized at fair value per 31 December 2023. The fair value of the investments and securities is determined as the Group's relative share of the equity in investments less any writedowns.

		Ownership
Associates	Registered in	%
MidCap T ApS	Denmark	39.58
		Corporate
Investments in limited partnerships	Registered in	form
KRING Speedbooting 2022 K/S	Copenhagen	K/S
Braavos Capital II LP	Guernsey	LP

# 13 Deferred tax

	2023	2022
	EUR'000	EUR'000
Intangible assets	(38,261)	(41,403)
Property, plant and equipment	(4,511)	(3,138)
Inventories	1,713	1,997
Receivables	(1,676)	(529)
Provisions	(1,332)	328
Liabilities other than provisions	679	430
Tax losses carried forward	1,071	0
Deferred tax	(42,317)	(42,315)
	2023	2022
Changes during the year	EUR'000	EUR'000
Beginning of year	(42,315)	(51,716)
Recognised in the income statement	(5,328)	9,062
Exchange rate adjustments	5,326	339
End of year	(42,317)	(42,315)
	2023	2022
Deferred tax has been recognised in the balance sheet as follows	EUR'000	EUR'000
Deferred tax assets	1,566	1,401
Deferred tax liabilities	(43,883)	(43,716)
	(42,317)	(42,315)

# **Deferred tax assets**

Deferred tax comprises tax losses recognised and is expected used within the Group. The rolling forecast confirms this expectation.

# **14 Prepayments**

Consists of prepayments on costs concerning subsequent financial year, such as insurance, rent etc.

# **15 Contributed capital**

			Nominal
		Par value	value
	Number	EUR'000	EUR'000
Share capital	2,100	0.134	282
	2,100		282

The shares have not been divided into classes.

Group Executive Board participates in a Long Term Incentive Plan with share options (warrants) awarded in 2020. The warrants entitle the Group Executive Board to subscribe for shares for a total nominal value of EUR 25.8 thousand and should be exercised in 2025. The exercise price per warrant is in the range of EUR 106-187 thousand.

# **16 Other provisions**

Other provisions is comprised of anticipated costs related to earn-out payment. The provision has been reversed in 2023 due to expected changes in future earnings. The reversal has been recognised in profit and loss under other operating income.

# 17 Non-current liabilities other than provisions

			Due after	
	Due within 12	Due within 12	more than 12	Outstanding
	months	months	months	after 5 years
	2023	2022	2023	2023
	EUR'000	EUR'000	EUR'000	EUR'000
Mortgage debt	45	46	28,587	26,040
Bank loans	3,605	6,504	556,612	0
Tax payable	488	1,403	1,952	0
Other payables	0	0	65,545	0
	4,138	7,953	652,696	26,040

# 18 Changes in working capital

	2023	2022
	EUR'000	EUR'000
Increase/decrease in inventories	(42,190)	(32,459)
Increase/decrease in receivables	(11,805)	(19,080)
Increase/decrease in trade payables etc.	30,975	(20,977)
	(23,020)	(72,516)

2023

2022

## 19 Unrecognised rental and lease commitments

	2023	2022
	EUR'000	EUR'000
Total liabilities under rental or lease agreements until maturity	13,262	14,109

### **20 Contingent liabilities**

The Group is party to some pending disputes. It is Management's assessment that these legal proceedings will not lead to material losses for the Group.

The Group has normal trade obligations on returned goods, and no significant losses are expected.

A commitment has been made on payments related to investments in securities and participating interests. The maximum commitment is EUR 1.8 million.

The Parent and the Danish subsidiaries participate in a Danish joint taxation arrangement in which HBS Capital ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Parent and the Danish subsidiaries are therefore liable for income taxes etc. for the jointly taxed entities, and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

#### 21 Assets charged and collateral

The Group has pledged inventories of EUR 25.0 million as security for bank debt and debt to credit institutions. In addition, pledged unlisted shares in certain Group companies with a total carrying amount of EUR 498.2 million at 31 December 2023 have been provided as security for bank debt and debt to credit institutions.

Mortgage deeds and letter of indemnity have been issued as security for credit institutions with a nominal amount of EUR 64.9 million. The actual liability on the balance sheet date amounts to EUR 28.6 million and the carrying amount of plegded properties amounts to EUR 64.6 million at 31 December 2023.

# 22 Transactions with related parties

Related parties with controlling interest in Orifarm Group A/S:

- Habico A/S, Central Business Registration No 75 12 85 17, Odense, Parent company
- Hans Bøgh-Sørensen, Odense, ultimative beneficial owner

All transactions with related parties are carried out on arm's length.

#### 23 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest and largest group:

HBS Capital ApS, Energivej 15, 5260 Odense S, Denmark (Central Business Registration No 41 00 08 80).

# 24 Subsidiaries

		Corporate	Ownership
	Registered in	form	<u> </u>
Orifarm PI A/S	Denmark	A/S	100.00
Orifarm A/S	Denmark	A/S	100.00
Orifarm Oy	Finland	OY	100.00
Orifarm AB	Sweden	AB	100.00
Orifarm AS	Norway	AS	100.00
Orifarm B.V.	Holland	B.V.	100.00
Orifarm Austria GmbH	Austria	GmbH	100.00
Orifarm UK Ltd.	United Kingdom	Ltd.	100.00
Orifarm Belgium BV	Belgium	BV	100.00
Aaragon Pharma GmbH	Germany	GmbH	100.00
Orifarm Supply Holding A/S	Denmark	A/S	100.00
Orifarm Supply A/S	Denmark	A/S	100.00
Orifarm Supply s.r.o.	Czech Republic	s.r.o.	100.00
+ Orifarm s.r.o	Czech Republic	s.r.o.	100.00
1 0 1 Carefarm s.r.o.	Czech Republic	s.r.o.	100.00
Aaragon Pharma s.r.o.	Czech Republic	s.r.o.	100.00
Balkan Holding d.o.o.	Croatia	d.o.o.	100.00
Zicoleaf Holding S.R.L.	Romania	S.R.L.	100.00
Orifarm GPC AG	Switzerland	AG	100.00
Orifarm Verwaltungsgesellschaft mbH	Germany	GmbH	100.00
Orifarm Trading GmbH & Co. KG	Germany	GmbH & Co. KG	100.00
Orifarm GmbH	Germany	GmbH	100.00
1 0 1 Carefarm GmbH	Germany	GmbH	100.00
Orifarm Norway AS	Norway	AS	100.00
Orifarm Manufacturing Hobro A/S	Denmark	A/S	100.00
Orifarm Manufacturing Poland Sp. z.o.o.	Poland	Sp. z.o.o.	100.00
Orifarm Property A/S	Denmark	A/S	100.00

		Corporate	Ownership
	Registered in	form	%
Orifarm Services UK Ltd.	United	Ltd.	100.00
	Kingdom		
Orifarm US, Inc.	USA	Inc.	100.00
PCS GmbH	Germany	GmbH	100.00
Pilatus Pharma Ltd.	United	Ltd.	100.00
	Kingdom		
Orifarm Generics Holding A/S	Denmark	A/S	100.00
Orifarm Generics A/S	Denmark	A/S	100.00
Orifarm Healthcare Oy	Finland	OY	100.00
Orifarm Generics AB	Sweden	AB	100.00
Orifarm Healthcare AS	Norway	AS	100.00
Orifarm Healthcare GmbH	Austria	GmbH	100.00
Orifarm Healthcare BV	Belgium	BV	100.00
Orifarm Healthcare Sp. z.o.o.	Poland	Sp. z.o.o.	100.00
Orifarm Healthcare OÜ	Estonia	OÜ	100.00
Orifarm Healthcare SIA	Latvia	SIA	100.00
Orifarm Healthcare UAB	Lithuania	UAB	100.00
Viminco A/S	Denmark	A/S	100.00
IQ Charter I A/S	Denmark	A/S	100.00

# Parent income statement for 2023

		2023	2022
	Notes	EUR'000	EUR'000
Revenue		3,664	3,437
Other operating income	1	39,423	30,848
Cost of sales		(3,761)	(2,919)
Other external expenses		(26,490)	(19,716)
Gross profit/loss		12,836	11,650
Staff costs	2	(26,364)	(26,034)
Depreciation, amortisation and impairment losses	3	(6,305)	(5,636)
Operating profit/loss		(19,833)	(20,020)
Income from investments in group enterprises		60,596	53,738
Other financial income	4	69,326	14,079
Other financial expenses	5	(97,510)	(28,516)
Profit/loss before tax		12,579	19,281
Tax on profit/loss for the year	6	9,863	6,408
Profit/loss for the year	7	22,442	25,689

# Parent balance sheet at 31.12.2023

## **Assets**

	Notes	2023 EUR'000	2022 EUR'000
Completed development projects	9	12,067	13,165
Acquired intangible assets		2,577	3,907
Development projects in progress	9	2,885	1,387
Intangible assets	8	17,529	18,459
Other fixtures and fittings, tools and equipment		4,334	4,661
Property, plant and equipment	10	4,334	4,661
Investments in group enterprises		622,375	667,950
Receivables from group enterprises		19,840	19,840
Other investments		3,306	3,195
Deposits		0	25
Financial assets	11	645,521	691,010
Fixed assets		667,384	714,130
Manufactured goods and goods for resale		7,839	7,451
Prepayments for goods		6,307	4,238
Inventories		14,146	11,689
Trade receivables		998	76
Receivables from group enterprises		401,770	284,259
Other receivables		4,734	1,768
Tax receivable		11,399	6,810
Prepayments	12	4,020	3,516
Receivables		422,921	296,429
Cash		14	497
Current assets		437,081	308,615
Assets		1,104,465	1,022,745

# **Equity and liabilities**

	Notes	2023 EUR'000	2022 EUR'000
Contributed capital		282	282
Reserve for fair value adjustments and hedging instruments		(2,447)	0
Reserve for net revaluation according to equity method		36,119	79,388
Reserve for development costs		11,663	10,268
Retained earnings		157,481	97,295
Proposed dividend for the financial year		5,000	0
Equity		208,098	187,233
Deferred tax	13	4,915	4,295
Other provisions	14	0	6,020
Provisions for investments in group enterprises	15	1,677	0
Provisions		6,592	10,315
Bank loans		553,727	557,212
Other payables		26,085	26,085
Non-current liabilities other than provisions	16	579,812	583,297
Current portion of non-current liabilities other than provisions	16	3,605	3,612
Bank loans		99,393	62,059
Trade payables		1,771	14,619
Payables to group enterprises		194,645	156,973
Payables to associates		336	55
Tax payable		0	750
Other payables		10,213	3,832
Current liabilities other than provisions		309,963	241,900
Liabilities other than provisions		990 775	925 107
Liabilities other than provisions		889,775	825,197
Equity and liabilities		1,104,465	1,022,745
Unrecognised rental and lease commitments	17		
Contingent liabilities	18		
Assets charged and collateral	19		
Related parties with controlling interest	20		

# Parent statement of changes in equity for 2023

			Reserve for		
		Reserve for	net		
		fair value	revaluation		
		adjustments	according to	Reserve for	
	Contributed	of hedging	the equity	development	Retained
	capital	instruments	method	costs	earnings
	EUR'000	EUR'000	EUR'000	EUR'000	EUR'000
Equity beginning of year	282	0	81,102	10,268	97,295
Adjustment of material	0	0	(1,714)	0	0
errors					
Adjusted equity, beginning	282	0	79,388	10,268	97,295
of year					
Extraordinary dividend paid	0	0	0	0	(5,000)
Exchange rate adjustments	0	0	4,700	0	1,170
Dissolution of revaluations	0	0	5,721	0	(5,721)
Fair value adjustments of	0	(3,138)	0	0	0
hedging instruments					
Tax of entries on equity	0	691	0	0	0
Dividends from group enterprises	0	0	(117,422)	0	117,422
Transfer to reserves	0	0	3,136	1,395	(4,531)
Profit/loss for the year	0	0	60,596	0	(43,154)
Equity end of year	282	(2,447)	36,119	11,663	157,481

	Proposed dividend for		
	the year EUR'000	Total EUR'000	
Equity beginning of year	0	188,947	
Adjustment of material errors	0	(1,714)	
Adjusted equity, beginning of year	0	187,233	
Extraordinary dividend paid	0	(5,000)	
Exchange rate adjustments	0	5,870	
Dissolution of revaluations	0	0	
Fair value adjustments of hedging instruments	0	(3,138)	
Tax of entries on equity	0	691	
Dividends from group enterprises	0	0	
Transfer to reserves	0	0	
Profit/loss for the year	5,000	22,442	
Equity end of year	5,000	208,098	

# Notes to parent financial statements

# 1 Other operating income

Other operating income comprises adjustment of earn-out provision, management fee and profit from sale of assets

## 2 Staff costs

	2023	2022 EUR'000
	EUR'000	
Wages and salaries	23,152	23,176
Pension costs	3,157	2,784
Other social security costs	55	74
	26,364	26,034
Average number of full-time employees	202	174

	Remuneration of Manage- ment 2023 EUR'000	Remuneration of Manage- ment 2022 EUR'000
Executive Board	1,954	1,884
Board of Directors	362	370
	2,316	2,254

Staff costs has been increased by EUR 546 thousand and average number of full-time employees by 6.2 due to Orifarm Group A/S receiving shared services from FTE's employed in subsiduaries and to reflect the correct staff costs in the entities.

# 3 Depreciation, amortisation and impairment losses

	2023	2022
	EUR'000	EUR'000
Amortisation of intangible assets	4,144	3,882
Impairment losses on intangible assets	46	0
Depreciation on property, plant and equipment	2,115	1,754
	6,305	5,636

# 4 Other financial income

	2023 EUR'000	2022 EUR'000
Financial income from group enterprises	59,097	12,995
Other interest income	4,228	1,084
Other financial income	6,001	0
	69,326	14,079
5 Other financial expenses		
	2023	2022
	EUR'000	EUR'000
Financial expenses from group enterprises	40,383	7,235
Other interest expenses	54,599	18,996
Other financial expenses	2,528	2,285
	97,510	28,516
6 Tax on profit/loss for the year		
	2023	2022
Change in defended have	EUR'000	EUR'000
Change in deferred tax	630	(92)
Adjustment concerning previous years	219	(350)
Refund in joint taxation arrangement	(10,712)	(5,966)
	(9,863)	(6,408)
7 Proposed distribution of profit and loss		
	2023 EUR'000	2022 EUR'000
Ordinary dividend for the financial year	5,000	0
Extraordinary dividend distributed in the financial year	5,000	0
Retained earnings	12,442	25,689
	•	•

# 8 Intangible assets

	Completed	Acquired	Development
	development	intangible	projects in
	projects	assets	progress
	EUR'000	EUR'000	EUR'000
Cost beginning of year	17,266	17,928	1,387
Exchange rate adjustments	0	51	0
Transfers	1,164	(690)	(485)
Additions	666	514	2,029
Cost end of year	19,096	17,803	2,931
Amortisation and impairment losses beginning of year	(4,101)	(14,021)	0
Transfers	(4)	15	0
Impairment losses for the year	0	0	(46)
Amortisation for the year	(2,924)	(1,220)	0
Amortisation and impairment losses end of year	(7,029)	(15,226)	(46)
Carrying amount end of year	12,067	2,577	2,885

# 9 Development projects

Development projects consists of projects within software development.

Projects within software development comprises mainly internally developed software for the purpose of supporting business operations.

Projects within software development are capitalised based on the costs incurred.

Management assess the Group possesses the resources and knowledge to complete and use the development projects.

Management continuously evalutes the value of development projects and write-down projects, which are unprofitable.

# 10 Property, plant and equipment

	Other fixtures
	and fittings,
	tools and
	equipment
	EUR'000
Cost beginning of year	10,879
Exchange rate adjustments	(101)
Additions	1,889
Cost end of year	12,667
Depreciation and impairment losses beginning of year	(6,218)
Depreciation for the year	(2,115)
Depreciation and impairment losses end of year	(8,333)
Carrying amount end of year	4,334

## 11 Financial assets

	Investments	Receivables	
	in group	from group	Other
	enterprises	enterprises	investments
	EUR'000	EUR'000	EUR'000
Cost beginning of year	588,563	19,910	3,251
Exchange rate adjustments	0	0	(7)
Additions	0	0	249
Disposals	(2,307)	0	0
Cost end of year	586,256	19,910	3,493
Revaluations beginning of year	79,387	(70)	0
Exchange rate adjustments	4,701	0	0
Adjustments on equity	5,721	0	0
Share of profit/loss for the year	60,596	0	0
Dividend	(117,422)	0	0
Investments with negative equity value depreciated over receivables	1,459	0	0
Investments with negative equity value transferred to provisions	1,677	0	0
Revaluations end of year	36,119	(70)	0
Impairment losses beginning of year	0	0	(56)
Fair value adjustments	0	0	(131)
Impairment losses end of year	0	0	(187)
Carrying amount end of year	622,375	19,840	3,306

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

	Unlisted
	investments
	and securities
Fair value information	EUR'000
Fair value end of year	3,306
Unrealised fair value adjustment recognised in the income statement	(131)

# **Unlisted investments and securities**

Unlisted investments and securities consist of holdings in unlisted companies as well as private equity funds, where the underlying investments are recognized at fair value per 31 December 2023. The fair value of the investments and securities is determined as the Company's relative share of the equity in investments less any write-downs.

## **12 Prepayments**

Consists of prepayments on costs concerning subsequent financial year.

## 13 Deferred tax

	2023	
	EUR'000	EUR'000
Intangible assets	3,895	4,082
Property, plant and equipment	(258)	(131)
Provisions	1,957	774
Liabilities other than provisions	(679)	(430)
Deferred tax	4,915	4,295

	2023	2022
Changes during the year	EUR'000	EUR'000
Beginning of year	4,295	4,387
Recognised in the income statement	630	(92)
Adjustment concerning previous years	(10)	0
End of year	4,915	4,295

# **14 Other provisions**

Other provisions is comprised of anticipated costs related to earn-out payment. The provision has been reversed in 2023 due to expected changes in future earnings. The reversal has been recognised in profit and loss under other operating income.

# 15 Provisions for investments in group enterprises

Provision for investments in group enterprises is comprised of negative net assets in subsidiaries.

# 16 Non-current liabilities other than provisions

			Due after
	Due within 12	Due within 12	more than 12
	months	months	months
	2023	2022	2023
	EUR'000	EUR'000	EUR'000
Bank loans	3,605	3,612	553,727
Other payables	0	0	26,085
	3,605	3,612	579,812

Bank loans and other payables are not due after more than 5 years.

## 17 Unrecognised rental and lease commitments

	2023	2022
	EUR'000	EUR'000
Total liabilities under rental or lease agreements until maturity	311	2,128

## **18 Contingent liabilities**

The Entity and the Danish group companies participates in a Danish joint taxation arrangement in which HBS Capital ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc. for the jointly taxed entities, and also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

## 19 Assets charged and collateral

The entity has provided guarantees under which the guarantors assume joint and several liability for Group companies' net debt with bank and credit institution. Total net debt in relation to these guarantees amounts to EUR 99.7 million at 31 December 2023.

## 20 Related parties with controlling interest

Related parties with controlling interest in Orifarm Group A/S: Habico A/S, Central Business Registration No 75 12 85 17, Odense, Parent company Hans Bøgh-Sørensen, Odense, ultimate beneficial owner

All transactions with related parties are carried out on arms length.

# **Accounting policies**

## **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year. The annual report is presented in EUR.

## Material errors in previous years

In 2023 it was found, that there was a material error in a provision for restructuring in 2022, as the provision did not include all salary related obligations.

Group: The material misstatement has affected the income statement of 2022 with an increase in staff costs by EUR 2,199 thousand and a decrease in tax expense of EUR 484 thousand. Equity is decreased by EUR 1,715 thousand as of 31 December 2022. Total assets is increased by EUR 484 thousand at 31 December 2022.

Parent: The material misstatement has affected the income statement of 2022 with a decrease in income from investments in group enterprises by EUR 1,715 thousand and no tax effect. Equity is decreased by EUR 1,715 thousand as of 31 December 2022. Total assets is decreased by EUR 1,715 thousand at 31 December 2022.

## **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence. Enterprises in which the Group, directly or indirectly, holds between 20% and 50% of the voting rights and exercises significant, but not controlling, influence are regarded as associates.

#### **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements for Orifarm Group A/S and its subsidiaries. The consolidated financial statements are prepared by aggregation of uniform accounting items. On consolidation, intercompany revenue and expenses, dividends as well as gains and losses on transactions between consolidated companies are eliminated. The accounts used for consolidation are prepared in accordance with the group's accounting policies.

In the consolidated financial statement accounts of the subsidiaries are recognized 100%. Minority interests' proportionate share of net profit and net assets are presented as separate items in the income statement and balance sheet.

#### **Business combinations**

Newly acquired or newly established enterprises are recognised in the financial statements from the time of acquiring or establishing such enterprises. Divested or wound-up enterprises are recognised in the income statement up to the time of their divestment or winding-up.

The purchase method is applied at the acquisition of new enterprises, under which identifiable assets and liabilities of these enterprises are measured at fair value at the acquisition date. Provisions for costs of restructuring of the enterprise acquired are only made in so far as such restructuring was decided by the enterprise acquired prior to acquisition. Allowance is made for the tax effect of restatements.

Positive differences in amount (goodwill) between cost of the acquired share and fair value of the assets and liabilities acquired are recognised under intangible assets, and they are amortised systematically in the income statement based on an individual assessment of their useful lives, however, no more than 40 years. Negative differences in amount (negative goodwill), corresponding to an estimated adverse development in the relevant enterprises, are recognised in the balance sheet as a separate item under deferred income, and they are recognised in the income statement as such adverse development is realised.

## **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly in the translation reserve in equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are recognised directly in the translation reserve in equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value, which has been calculated as the discounted value of expected future net cash flows by using an approximate risk-free interest rate adjusted for any factors that a potential market participant would attribute value to when acquiring the instrument. Derivative financial instruments are recognised in other receivables or other payables. Hedging costs are recognized on a straight-line basis over the term of the hedging instrument.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognised directly in the reserve for fair value adjustments of hedging instruments in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

#### **Income statement**

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the determined consideration.

## Other operating income

Other operating income comprises income of a secondary nature to the Group's primary activities, including compensations and gains from sale of fixed assets, earn-out adjustments etc.

## **Cost of sales**

Cost of sales includes the consumption of commodities and freight costs that are incurred to generate the calculated revenue.

## Other external expenses

Other external expenses comprise expenses for distribution, sale, advertising, administration, premises, etc.

## **Staff costs**

Staff costs comprise wages and salaries, and social security contributions, pension contributions, etc. for the Entity's staff.

### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and loss from pruning of acquired rights.

## Other operating expenses

Other operating expenses comprise expenses of a secondary nature as viewed in relation to the Entity's primary activities, including loss from the sale of intangible assets and property, plant and equipment and earn-our adjustments.

## Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Income from investments in associates

Income from investments in associates comprises the pro rata share of the individual associates' profit/loss after pro rata elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

## Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

## Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit/loss for the year and recognised directly in equity by the portion attributable to entries directly in equity. The portion of the tax taken to the income statement, which relates to extraordinary profit/loss for the year, is allocated to this entry whereas the remaining portion is taken to the year's profit/loss from ordinary activities.

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

The Parent is jointly taxed with all Danish subsidiaries and parent companies. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

The jointly taxed companies are subject to the rules of section 11B of the Danish Companies Act governing interest deduction limitation. It has been agreed in the joint taxation that reduced interest deduction is recognised in the company in which the interest deduction has been reduced.

#### **Balance sheet**

#### Goodwill

Goodwill is amortised straight-line over its estimated useful life which is fixed on the basis of the experience gained by Management for each business area.

The amortization period of goodwill is 10-40 years.

The determination of the lifetime is decided based on an evaluation of a combined company with Know How, skills and a efficient organization, which is expected to provide development of the business in a long time to come, and because the lifetime of the medicinal products normally are very long. Due to the nature of the operations, estimates related to measurement of useful lives of goodwill are subject to some degree of uncertainty as estimates have to be made many years into the future.

When goodwill is subject to impairment, goodwill is written down to the lower of recoverable amount and carrying amount.

## **Development projects**

Development costs comprises costs, staff costs and depreciations, directly associated to development activities.

Development projects, which are clearly defined and identifiable, and where the technical viability, ressources and a potential future market kan be established with the intention to produce, market or utilise the projects, are recognised in the balance sheet as intangible assets, if the cost is measured reliably, and there is a certain security, that the future profit will cover the production, marketing and aministrations costs as well as development costs. Additional development costs are recognised in the income statement, as the costs occur.

Development projects, are measured at cost less accumulated amortisation and impairment.

When development projects are completed, the products are amortised straight-line over their expected useful lives calculated from the date when the product to which the development cost relate is introduced to the market. The amortisation period usually used is 5-10 years.

#### **Acquired rights**

Acquired rights comprise files and application fees, intellectual property rights etc.

Acquired rights are measured at cost less accumulated amortisation. Acquired rights are amortised on a straight-line basis over their expected remaining duration for the specific type of medicinal product, and licenses are amortised on a straight-line basis over the term of the agreement. The amortisation period is 5-30 years. Due to the nature of the operations, estimates related to measurement of useful lives of acquired rights are subject to some degree of uncertainty as estimates have to be made many years into the future.

Acquired rights are written down to the lower of recoverable amount and carrying amount.

## Acquired intangible assets

Acquired intangible assets comprise of IT systems and other intangible assets etc.

Cost of development and implementation of major IT systems as well as other intangible assets is measured at cost with deduction of accumulated amortisation and impairment losses. The period of amortisation is usually 3-7 years.

When acquired intangible assets are subject to impairment, acquired intangible assets are written down to the lower of recoverable amount and carrying amount.

## Property, plant and equipment

Land and buildings, plant and machinery, and other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. The residual value amounts to 40% of the acquisition price for certain of the Group's buildings. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

	Useful life
Buildings	10-50 years
Plant and machinery	3-10 years
Other fixtures and fittings, tools and equipment	3-10 years
Leasehold improvements	5-10 years

Estimated useful lives and residual values are reassessed annually.

When property, plant and equipment are subject to impairment, PPE are written down to the lower of recoverable amount and carrying amount

Profits and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement.

## Investments in group enterprises

Investments in group enterprises are recognised and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or minus unamortised goodwill or negative goodwill on consolidation and plus or minus unrealised intra-group profits and losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealised intra-group profits and losses and plus or minus amortisation of positive, or negative, goodwill on consolidation is recognised in the income statement.

Group enterprises with negative equity are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Net revaluation of investments in group enterprises is taken to reserve for net revaluation under the equity method if the carrying amount exceeds cost.

The purchase method is applied in the acquisition of investments in group enterprises; see above description under consolidated financial statements.

#### Investments in associates

Investments in associated enterprises are recognised and measured under the equity method. This means that investments are measured at the pro rata share of the enterprises' equity plus or minus unamortised goodwill or negative goodwill on consolidation and plus or minus unrealised intra-group profits and losses.

The Parent's share of the enterprises' profits or losses after elimination of unrealised intra-group profits and losses and plus or minus amortisation of positive, or negative, goodwill on consolidation is recognised in the income statement.

Associated enterprises with negative equity are measured at zero value, and any receivables from these enterprises are written down by the Parent's share of such negative equity if it is deemed irrecoverable. If the negative equity value exceeds the amount receivable, the remaining amount is recognised under provisions if the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise.

Net revaluation of investments in associated enterprises is taken to reserve for net revaluation under the equity method if the carrying amount exceeds cost.

The purchase method is applied in the acquisition of investments in associated enterprises; see above description under consolidated financial statements.

Details on investments which can harm the business has not been shown in accordance to section 97a(4) of the Danish Financial Statement Act

Investments in associates fall within the definitions of both participating interests and associates, yet in these consolidated financial statements they have been presented as investments in associates because this designation reflects more accurately the Group's involvement in the relevant entities.

## **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

#### Other investments

Other investments comprise unlisted equity investments measured at fair value.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

Indirect production costs comprise indirect materials and labour costs, costs of maintenance of, depreciation on machinery, factory buildings and equipment used in the manufacturing process, and costs of factory administration and management. Finance costs are not included in cost.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset. Deferred tax is measured based on the tax regulations and tax rates of the relevant countries that will be in effect according to law at the balance sheet date when the deferred tax is estimated to be triggered as current tax.

Changes in deferred tax resulting from changed tax rates are recognised in the income statement.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable values, either as a set-off against deferred tax liabilities or as net tax assets.

#### Tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

## Other provisions

Other provisions comprise anticipated costs related to earn-out payment of acqusitions of investments and activity.

Other provisions are recognised and measured as the best estimate of the expenses required to settle the liabilities at the balance sheet date. Provisions that are estimated to mature more than one year after the balance sheet date are measured at their discounted value.

## Mortgage debt

At the time of borrowing, mortgage debt to mortgage credit institutions is measured at cost which corresponds to the proceeds received less transaction costs incurred. Mortgage debt is subsequently measured at amortised cost. This means that the difference between the proceeds at the time of borrowing and the nominal repayable amount of the loan is recognised in the income statement as a financial expense over the term of the loan applying the effective interest method.

## **Operating leases**

Lease payments on operating leases are recognised on an ongoing basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Cash flow statement**

The cash flow statement of the Group is presented using the indirect method and shows cash flows from operating, investing and financing activities as well as the Group's cash and cash equivalents at the beginning and the end of the financial year. No separate cash flow statement has been prepared for the Parent because it is included in the consolidated cash flow statement.

Cash flows from acquisition and divestment of enterprises are shown separately under cash flows from investing activities. Cash flows from acquired enterprises are recognised in the cash flow statement from the time of their acquisition, and cash flows from divested enterprises are recognised up to the time of sale.

Cash flows from operating activities are calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payments in connection with acquisition and divestment of enterprises, activities and fixed asset investments as well as acquisition, development, improvement and sale, etc of intangible assets and property, plant and equipment.

Cash flows from financing activities comprise changes in the size or composition of the Parent's share capital and related costs as well as the raising of loans, inception of finance leases, instalments on interest-bearing debt, purchase of treasury shares, and payment of dividend.

Cash and cash equivalents comprise cash and short-term securities with an insignificant price risk less short-term bank debt.