# FS DK ApS

Teknikervej 18, DK-7000 Fredericia

# Annual Report for 1 January -31 December 2018

CVR No 27 16 22 74

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 11/6 2019

Jonas Kingo Schnoor Chairman of the General Meeting



# Contents

Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Management's Review	
Company Information	5
Financial Highlights	6
Management's Review	7
Financial Statements	
Income Statement 1 January - 31 December	8
Balance Sheet 31 December	9
Statement of Changes in Equity	11
Notes to the Financial Statements	12

Page

pwc

# **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of FS DK ApS for the financial year 1 January - 31 December 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2018 of the Company and of the results of the Company operations for 2018.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Fredericia, 11 June 2019

#### **Executive Board**

Jonas Kingo Schnoor CEO

#### **Board of Directors**

Michael Mattias Salenstedt	
Chairman	

Jonas Kingo Schnoor

Lars John Michael Lundin



# **Independent Auditor's Report**

To the Shareholders of FS DK ApS

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of FS DK ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



# **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the



# **Independent Auditor's Report**

disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Trekantområdet, 11 June 2019 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Ulrik Ræbild statsautoriseret revisor mne33262 Henrik Forthoft Lind statsautoriseret revisor mne34169



# **Company Information**

The Company	FS DK ApS Teknikervej 18 DK-7000 Fredericia Website: www.fsgfoods.dk CVR No: 27 16 22 74 Financial period: 1 January - 31 December Municipality of reg. office: Fredericia
Board of Directors	Michael Mattias Salenstedt, Chairman Jonas Kingo Schnoor Lars John Michael Lundin
Executive Board	Jonas Kingo Schnoor
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Herredsvej 32 DK-7100 Vejle



# **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

				2015	
	2018	2017	2016	(6 months)	2014/15
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Operating profit/loss	4,425	4,535	2,920	554	-3,663
Net financials	-514	-836	-557	-257	-565
Net profit/loss for the year	3,039	2,859	1,842	228	-3,358
Balance sheet					
Balance sheet total	56,977	47,888	48,343	46,700	37,963
Equity	27,412	11,015	8,352	6,510	-217
Ratios					
Return on assets	7.8%	9.5%	6.0%	1.2%	-9.6%
Solvency ratio	48.1%	23.0%	17.3%	13.9%	-0.6%
Return on equity	15.8%	29.5%	24.8%	7.2%	200.1%

In connection with changes to accounting policies, the comparative figures back to 2014/15 have not been restated. For definitions, see under accounting policies.



# Management's Review

Financial Statements of FS DK ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Annual Report has been prepared under the same accounting policies as last year.

### **Key activities**

The Company's main activities consist of import and sale of primarily food for restaurants and wholesalers in the Scandinavian sushi market.

#### Development in the year

The income statement of the Company for 2018 shows a profit of DKK 3,039,319, and at 31 December 2018 the balance sheet of the Company shows equity of DKK 27,411,824.

The profit of the year is considered satisfactory.

The results should be seen in the light of the restructurings and investments implemented in prior years, which have now shown their value simultaneously with the Company's continued organic growth. Based on this, the Company is expected to generate a profit also in future.

#### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

# Income Statement 1 January - 31 December

	Note	2018 DKK	2017 DKK
Gross profit/loss		25,655,368	24,497,856
Staff expenses Depreciation, amortisation and impairment of intangible assets and	1	-19,191,133	-18,025,044
property, plant and equipment		-2,039,272	-1,938,010
Profit/loss before financial income and expenses		4,424,963	4,534,802
Financial income	2	443,825	673,000
Financial expenses	3	-957,654	-1,508,738
Profit/loss before tax		3,911,134	3,699,064
Tax on profit/loss for the year	4	-871,815	-840,378
Net profit/loss for the year		3,039,319	2,858,686

# **Distribution of profit**

# Proposed distribution of profit

Retained earnings	3,039,319	2,858,686
	3,039,319	2,858,686



# **Balance Sheet 31 December**

# Assets

	Note	2018	2017
		DKK	DKK
Completed development projects		124,510	249,021
Intangible assets	5	124,510	249,021
Other fixtures and fittings, tools and equipment		4,937,277	5,020,000
Leasehold improvements		1,411,249	1,788,108
Property, plant and equipment	6	6,348,526	6,808,108
Fixed assets		6,473,036	7,057,129
Inventories		15,214,795	14,448,000
Trade receivables		14,210,243	12,754,877
Receivables from group enterprises		10,824,296	9,945,768
Other receivables		633,337	710,768
Deferred tax asset	7	1,647,053	2,518,868
Prepayments		402,513	449,732
Receivables		27,717,442	26,380,013
Cash at bank and in hand		7,571,421	3,319
Currents assets		50,503,658	40,831,332
Assets		56,976,694	47,888,461

# **Balance Sheet 31 December**

# Liabilities and equity

	Note	2018	2017
		DKK	DKK
Share capital		512,000	512,000
Revaluation reserve		97,117	0
Retained earnings	-	26,802,707	10,502,665
Equity	-	27,411,824	11,014,665
Subordinate loan capital		0	4,517,241
Lease obligations	_	2,953,452	3,528,477
Long-term debt	8	2,953,452	8,045,718
Subordinate loan capital	8	0	2,258,620
Credit institutions		0	8,466,979
Lease obligations	8	968,605	881,540
Prepayments received from customers		0	35,622
Trade payables		16,494,772	11,097,152
Payables to group enterprises		4,021,667	0
Other payables		5,126,374	5,077,597
Deferred income	-	0	1,010,568
Short-term debt	-	26,611,418	28,828,078
Debt	-	29,564,870	36,873,796
Liabilities and equity	-	56,976,694	47,888,461
Contingent assets, liabilities and other financial obligations	9		
Related parties	10		
Accounting Policies	11		

# **Statement of Changes in Equity**

	Share capital	Share premium account DKK	Revaluation reserve DKK	Retained earnings DKK	Total DKK
Equity at 1 January	512,000	18,589,712	194,236	-8,281,283	11,014,665
Contribution from group	0	0	0	13,161,452	13,161,452
Fair value adjustment of hedging instruments,					
beginning of year	0	0	0	196,388	196,388
Depreciation, amortisation and impairment for					
the year	0	0	-97,119	97,119	0
Net profit/loss for the year	0	0	0	3,039,319	3,039,319
Transfer from share premium account	0	-18,589,712	0	18,589,712	0
Equity at 31 December	512,000	0	97,117	26,802,707	27,411,824

		2018	2017
1	Staff expenses	DKK	DKK
	Wages and salaries	17,075,309	16,019,442
	Pensions	1,568,671	1,536,522
	Other social security expenses	323,541	270,857
	Other staff expenses	223,612	198,223
		19,191,133	18,025,044
	Average number of employees	42	42

With reference to section 98b(3) of the Danish Financial Statements Act, remuneration to Company Management is not disclosed.

#### 2 Financial income

	443,825	673,000
Exchange gains	0	3,350
Other financial income	41,563	39,296
Interest received from group enterprises	397,847	630,354
Income from fixed asset investments	4,415	0

### 3 Financial expenses

Interest paid to associates 0	470,049
Interest paid to group enterprises 5,417	470.549

# 4 Tax on profit/loss for the year

Current tax for the year	0	0
Deferred tax for the year	871,815	840,378
	871,815	840,378



# 5 Intangible assets

	Completed
	development
	projects
	DKK
Cost at 1 January	622,553
Cost at 31 December	622,553
Impairment losses and amortisation at 1 January	373,532
Amortisation for the year	124,511
Impairment losses and amortisation at 31 December	498,043
Carrying amount at 31 December	124,510

# 6 Property, plant and equipment

	Other fixtures and fittings,	
	tools and	Leasehold
	equipment	improvements
	DKK	DKK
Cost at 1 January	9,163,196	3,744,140
Additions for the year	1,706,881	84,798
Disposals for the year	-457,000	0
Cost at 31 December	10,413,077	3,828,938
Impairment losses and depreciation at 1 January	4,143,196	1,956,032
Depreciation for the year	1,453,104	461,657
Impairment and depreciation of sold assets for the year	-120,500	0
Impairment losses and depreciation at 31 December	5,475,800	2,417,689
Carrying amount at 31 December	4,937,277	1,411,249
Depreciated over	3-6 years	6 years
Including assets under finance leases amounting to	3,807,723	0



		2018	2017
-	Deferred tax asset	DKK	DKK
7	Deferred tax asset		
	Intangible assets	27,000	54,800
	Property, plant and equipment	141,000	68,700
	Trade receivables	-60,000	-53,000
	Tax loss carry-forward	-1,755,053	-2,589,368
	Transferred to deferred tax asset	1,647,053	2,518,868
		0	0
	Deferred tax asset		
	Calculated tax asset	1,647,053	2,518,868
	Carrying amount	1,647,053	2,518,868

The recognised tax asset comprises tax loss carry-forwards expected to be utilised within the next two to four years. In connection with the assessment of the utilisation of the tax asset, special emphasis has been placed on the Company having implemented efficiency measures which are expected to increase the Company's result. It is expected that the Company's revenue will be increasing.



#### 8 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2018	2017
Subordinate loan capital	DKK	DKK
Between 1 and 5 years	0	4,517,241
Long-term part	0	4,517,241
Within 1 year	0	2,258,620
	0	6,775,861
Lease obligations		
Between 1 and 5 years	2,953,452	3,528,477
Long-term part	2,953,452	3,528,477
Within 1 year	968,605	881,540
	3,922,057	4,410,017

# 9 Contingent assets, liabilities and other financial obligations

#### Charges and security

The following assets have been placed as security with floating charge TDKK Unsecured claims from sale of goods and services, operating equipment	18.000:	
and fixtures and fittings, tools and equipment with a carrying amount of	47,355,707	44,916,542
Rental and lease obligations		
Rental obligations, period of interminability up to 52 months	1,006,568	1,221,568



### 9 Contingent assets, liabilities and other financial obligations (continued)

#### Other contingent liabilities

The company has undertaken to provide financial support to FSG Norge AS, to make sure FSG Norge AS will be able to comply all the obligations of the general meeting approved financial statements for 2018 and a year ahead.

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of FSG Foods ApS, which is the management company of the joint taxation purposes. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### 10 Related parties

#### Ownership

The following shareholders are recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

FSG Foods ApS, Østre Havnevej 16, DK-5700 Svendborg Consolidated Financial Statements

The company is included in the consolidated report for the parent company

Name

Place of registered office

ODELAV 18 AB, Org nr. 559145-1702

Sweden



# **11** Accounting Policies

The Annual Report of FS DK ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2018 are presented in DKK.

# Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of ODELAV 18 AB, Org nr. 559145-1702, the Company has not prepared a cash flow statement.

# **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Leases

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised



## 11 Accounting Policies (continued)

in the income statement on a straight-line basis over the lease term.

### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

# **Income Statement**

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.



## 11 Accounting Policies (continued)

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with the parent company. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

# **Balance Sheet**

### Intangible assets

Development costs and costs relating to rights developed by the Company are recognised in the income statement as costs in the year of acquisition.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.



### 11 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings,	
tools and equipment	3-6 years
Leasehold improvements	6 years

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale equals landed cost.

### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.



# 11 Accounting Policies (continued)

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

# **Financial debts**

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

# **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

