Radisson Loyalty Management A/S

Amager Strandvej 60-64, 3. 2300 Copenhagen S CVR No. 27025374

Annual report 2019

The Annual General Meeting adopted the annual report on 04.09.2020

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Tina Øster Larsen

Chairman of the General Meeting

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Entity details

Entity

Radisson Loyalty Management A/S Amager Strandvej 60-64, 3. 2300 Copenhagen S

CVR No.: 27025374

Registered office: Copenhagen S

Financial year: 01.01.2019 - 31.12.2019

Board of Directors

Lars Gordon Nielsen Gopal Krishan Sawhney Eric Alain De Neef, Chairman Sergio Amodeo

Executive Board

Lars Gordon Nielsen, Chief Executive Officer

Auditors

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 2900 Hellerup CVR No.: 33771231

Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Radisson Loyalty Management A/S for the financial year 01.01.2019 - 31.12.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31.12.2019 and of the results of its operations for the financial year 01.01.2019 - 31.12.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 04.09.2020

Executive Board

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Lars Gordon Nielsen

Chief Executive Officer

Board of Directors

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Lars Gordon Nielsen

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Eric De Mef

Chairman

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Gopal Krishan Sawhney

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Sergio Amodeo

Independent auditor's report

To the shareholder of Radisson Loyalty Management A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2019, and of the results of the Company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Radisson Loyalty Management A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Management's responsibilities for the financial statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
 resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery,
 intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 04.09.2020

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab

CVR No. 33771231

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Stuffun kay Pudursun steffen Kaji Pedersen

State-Authorised Public Accountant Identification No (MNE) mne34357

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Annika SØndergaard Nielsen Annikassøndergaard Nielsen

State-Authorised Public Accountant Identification No (MNE) mne45835

Management commentary

Primary activities

The primary activities of Radisson Loyalty Management A/S consist in the operation of the Radisson Group's giftcard program and the business partners' loyalty programs.

Description of material changes in activities and finances

Profit for the year amounts to EUR 443 thousand, which is considered satisfactory.

Events after the balance sheet date

The company has decided to terminate its Giftcard program as per April 30, 2020. The outstanding cards can be utilized until April 30, 2023. No new activity is currently planned for the company and there are currently no other significant activities left in the company.

The Company's outlook for the future will be negatively affected by the COVID-19 outbreak and the measures taken by governments in most of the world to mitigate the impacts of the outbreak, see also subsequent events disclosures in note 1.

Company Management has tried to estimate the effect of COVID-19 on the expected revenue and net profit of the Company. It is, however, too early yet to give an opinion as to the extent of the negative implications. Therefore, Management finds itself unable to disclose reliably its outlook for the future in accordance with section 12 of the Danish Financial Statements Act.

Income statement for 2019

		2019	2018
	Notes	EUR'000	EUR'000
Gross profit/loss		496	347
Other financial income	2	46	35
Other financial expenses		(13)	(15)
Profit/loss before tax		529	367
Tax on profit/loss for the year		(86)	(172)
Profit/loss for the year		443	195
Proposed distribution of profit and loss			
Retained earnings		443	195
Proposed distribution of profit and loss		443	195

Balance sheet at 31.12.2019

Assets

		2019	2018
	Notes	EUR'000	EUR'000
Deferred tax		8	12
Other financial assets		8	12
Fixed assets		8	12
Trade receivables		276	1,373
Receivables from group enterprises		4,293	3,665
Other receivables		0	2
Receivables		4,569	5,040
Cash		3	5
Current assets		4,572	5,045
Assets		4,580	5,057

Equity and liabilities

		2019	2018
	Notes	EUR'000	EUR'000
Contributed capital		134	134
Retained earnings		1,649	1,206
Equity		1,783	1,340
		222	227
Trade payables		328	237
Payables to group enterprises		25	39
Income tax payable		168	169
Other payables		2,276	3,272
Current liabilities other than provisions		2,797	3,717
Liabilities other than provisions		2,797	3,717
Equity and liabilities		4,580	5,057
Events after the balance sheet date	1		
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Statement of changes in equity for 2019

	Contributed capital EUR'000	Retained earnings EUR'000	Total EUR'000
Equity beginning of year	134	1,206	1,340
Profit/loss for the year	0	443	443
Equity end of year	134	1,649	1,783

Notes

1 Events after the balance sheet date

The company has decided to terminate its Giftcard program as per April 30, 2020. The outstanding cards can be utilized until April 30, 2023. No new activity is currently planned for the company and there are currently no other significant activities left in the company.

The implications of COVID-19 with many governments across the world deciding to 'close down their countries' will have great impact on the global economy. Management considers the implications of COVID-19 a subsequent event occurred after the balance sheet date 31 December 2019, and therefore will not have any effect on the Financial Statements for 2019 (a non-adjusting event).

No other event have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

2 Other financial income

	2019	2018
	EUR'000	EUR'000
Financial income from group enterprises	46	35
	46	35

3 Contingent liabilities

The Company is jointly taxed with all Danish subsidaries of the Radisson Group and other Danish companies controlled by Jin Jiang International Holdings Co., Ltd. The Company has unlimited joint and several liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties under the joint taxation scheme.

The Company is jointly and severally liable with jointly registered group enterprises for the total VAT liability.

On June 29, 2018, Radisson Hotel Holdings AB (publ) entered into a Super Senior Multicurrency Revolving Facility Agreement ('SSRCF') with J.P. Morgan Securities PLC as mandated lead arranger.

On July 6, 2018, Radisson Hotel Holdings AB (publ) issued 250,000,000 EUR Senior Secured Notes ('Bond') due 2023.

For both transactions above, Radisson Hotel Holdings AB (publ), has agreed to provide security to its creditors through share pledges on several of its direct and indirect subsidiaries, pledges on (intra-group) receivables and bank accounts, as well as assignment of rights in relation to certain agreements.

Radisson Loyalty Management A/S is one of the direct and indirect subsidiaries who's shares or assets have been included in the security uptake.

4 Related parties with controlling interest

Related parties with a controlling interest in Radisson Loyalty Management A/S:

Name	Registered office	Basic of influence
Radisson Hospitality Denmark ApS	Copenhagen	Parent
Radisson Hotel Holding AB	Stockholm	Parent
Radisson Hospitality	Stockholm	Parent
Aplite Holdings AB	Stockholm	Parent
Jin Jiang International Holdings Co., Ltd.	Shanghai, China	Ultimate Parent

5 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest group: Jin Jiang International Holdings Co., Ltd. Shanghai, China.

The Consolidated financial statement are not published.

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Radisson Hotel Group AB, Stockholm, Sweden

Group accounts are available at www.Radissonhotelgroup.com

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Company has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

Income statement

Gross profit or loss

Referring to section 32 of the Danish Financial Statement Act. the income statement start at gross profit or loss. Gross profit or loss comprises revenue and external expenses.

Revenue

Revenue includes net income from the Radisson Group's giftcards and the buiness partners' loyalty programs. Revenue from commissions on the sale of gift cards is recognised in the income statement when these gift cards are used. Revenue from expired gift cards is recognised after the expiry of the application period. Revenue from the business partners' loyalty programs is recognised when used by the hotels. Revenue is recognised excluding VAT and other taxes related to the sale.

Other external expenses

Other external expenses comprise expenses relating to the Company's ordinary activities, administration, etc., including expenses relating to the use of loyalty programs at the hotels.

Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, net capital gains on payables and transactions in foreign currencies as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Company is jointly taxed with all Danish subsidiaries in the Radisson Group and other Danish companies controlled by Jin Jiang International Holdings Co., Ltd. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses).

Balance sheet

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

Cash

Cash comprises cash in hand and bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortised cost and consist primarily of outstanding obligations to gift card and loyalty programs.

Income tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.