

**Radisson Loyalty
Management A/S**
Amager Standvej 60-64
2300 Copenhagen S
Central Business Registration No
27025374

Annual report 2017

The Annual General Meeting adopted the annual report on ²⁸~~23~~.03.2018

Chairman of the General Meeting



Name: Tina Øster Larsen



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Entity details

Entity

Radisson Loyalty Management A/S
Amager Standvej 60-64
2300 Copenhagen S

Central Business Registration No: 27025374
Registered in: Copenhagen
Financial year: 01.01.2017 - 31.12.2017

Board of Directors

Eric Alain De Neef, chairman
Knut Jan Kleiven
Lars Gordon Nielsen
Gopal Krishan Sawhney

Executive Board

Lars Gordon Nielsen

Entity auditors

PriceWaterhouseCoopers Statsautoriseret Revisionspartnerselskab
Strandvejen 44
2900 Hellerup

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Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Radisson Loyalty Management A/S for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

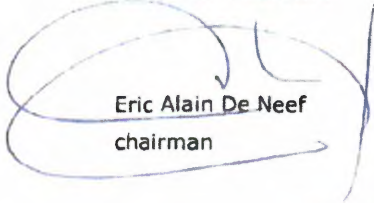
We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 23.03.2018

Executive Board

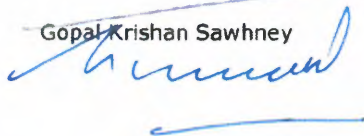
Lars Gordon Nielsen

Board of Directors


Eric Alain De Neef
chairman


Knut Jan Kleiven


Lars Gordon Nielsen


Gopal Krishan Sawhney

Independent auditor's report

To the shareholders of Radisson Loyalty Management A/S

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31.12.2017, and of the results of the Company's operations and cash flows for the financial year 01.01.2017 – 31.12.2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Radisson Loyalty Management A/S for the financial year 01.01.2017 – 31.12.2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.


In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that



Independent auditor's report

is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the over-ride of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the management commentary

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review



Independent auditor's report

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 23.03.2018

PriceWaterhouseCoopers

Statsautoriseret Revisionspartnerselskab
Central Business Registration No: 33771231



Ulrik Ræbild

State Authorised Public Accountant
Identification number (MNE) mne33262



Steffen Kaj Pedersen

State Authorised Public Accountant
Identification number (MNE) mne34357

Management commentary

Primary activities

The primary activities of Radisson Loyalty Management A/S consist in the operation of the Radisson Group's giftcard program and the business partners' loyalty programs. The company is governed by the Payment Services and Electronic Money Act.

Development in activities and finances

Profit for the year amounts to EUR 368 thousand, which is considered very satisfactory. The result for the year is partly caused by a reversal of a significant accrual for Frequent Flyer programs activities for which the management estimate have changed significantly in 2017. Management do not expect similar extraordinary result on these activities going forward.

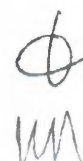
Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

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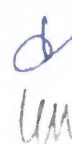
Income statement

	<u>Notes</u>	<u>2017</u> <u>EUR'000</u>	<u>2016</u> <u>EUR'000</u>
Revenue		2.301	2.757
Other external expenses		<u>(1.839)</u>	<u>(2.697)</u>
Operating profit/loss		462	60
Other financial income	1	33	33
Other financial expenses	2	<u>(16)</u>	<u>(15)</u>
Profit/loss before tax		479	78
Tax on profit/loss for the year	3	<u>(111)</u>	<u>(26)</u>
Profit/loss for the year		<u>368</u>	<u>52</u>
Proposed distribution of profit/loss			
Retained earnings		<u>368</u>	<u>52</u>
		<u>368</u>	<u>52</u>



Balance sheet at 31.12

	Notes	2017 EUR'000	2016 EUR'000
Deferred tax		<u>11</u>	<u>12</u>
Fixed asset investments		<u>11</u>	<u>12</u>
Fixed assets		<u>11</u>	<u>12</u>
Trade receivables		265	717
Receivables from group enterprises		3.500	2.981
Other receivables		<u>3</u>	<u>2</u>
Receivables		<u>3.768</u>	<u>3.700</u>
Cash		<u>1</u>	<u>1</u>
Current assets		<u>3.769</u>	<u>3.701</u>
Assets		<u>3.780</u>	<u>3.713</u>

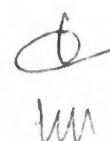


Balance sheet at 31.12

	<u>Notes</u>	<u>2017 EUR'000</u>	<u>2016 EUR'000</u>
Contributed capital	4	134	134
Retained earnings		<u>1.011</u>	<u>643</u>
Equity		<u>1.145</u>	<u>777</u>
Trade payables		229	170
Payables to group enterprises		35	16
Income tax payable		99	24
Other payables	5	<u>2.272</u>	<u>2.726</u>
Current liabilities other than provisions		<u>2.635</u>	<u>2.936</u>
Liabilities other than provisions		<u>2.635</u>	<u>2.936</u>
Equity and liabilities		<u>3.780</u>	<u>3.713</u>
Contingent liabilities	6		
Related parties with controlling interest	7		
Group relations	8		

Statement of changes in equity

	Contributed capital EUR'000	Retained earnings EUR'000	Total EUR'000
Equity beginning of year	134	643	777
Profit/loss for the year	0	368	368
Equity end of year	134	1.011	1.145



Notes

	2017	2016
	EUR'000	EUR'000
1. Other financial income		
Financial income arising from group enterprises	33	33
	33	33

	2017	2016
	EUR'000	EUR'000
2. Other financial expenses		
Exchange rate adjustments	5	3
Other financial expenses	11	12
	16	15

	2017	2016
	EUR'000	EUR'000
3. Tax on profit/loss for the year		
Tax on current year taxable income	104	32
Change in deferred tax for the year	1	(6)
Adjustment concerning previous years	6	0
	111	26

4. Contributed capital

The contributed capitals amounts to EUR 134 thousand equivalent to DKK 1.000 thousand.

	2017	2016
	EUR'000	EUR'000
5. Other payables		
Other costs payable	2.272	2.726
	2.272	2.726

Gift cards obligation at 31.12.2017 amount to EUR 1.758 thousand (2016: EUR 1.901 thousand)

6. Contingent liabilities

The Company is jointly taxed with all Danish subsidiaries of the Radisson Group and other Danish entities controlled by HNA Group Ltd. The Company has unlimited joint and several liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties under the joint taxation scheme.

The Company is jointly and severally liable with jointly registered group enterprises for the total VAT liability.

Notes

7. Related parties with controlling interest

The following related parties have a controlling interest in Radisson Loyalty Management A/S:

Name	Registered office	Basis of influence
Radisson Hospitality ApS	Copenhagen	Parent
Radisson Hospitality Holding AB	Stockholm	Parent
Radisson Hotel Group AB (publ)	Stockholm	Parent
HNA Group Ltd.	Haikou City, China	Ultimate Parent

8. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:

Radisson Hotel Group AB (publ), Stockholm. Group accounts are available at www.radissonhotelgroup.com.

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Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises.

The accounting policies applied to these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses.

Income statement

Revenue

Revenue includes net income from the Radisson Group's giftcards and the business partners' loyalty programs. Revenue from commissions on the sale of gift cards is recognised in the income statement when these gift cards are used. Revenue from expired gift cards is recognised after the expiry of the application period. Revenue from the business partners' loyalty programs is recognised when used by the hotels. Revenue is recognised excluding VAT and other taxes related to the sale.

Other external expenses

Other external expenses comprise expenses relating to the Entity's ordinary activities, administration, etc., including expenses relating to the use of loyalty programs at the hotels.

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Accounting policies

Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises, net capital gains on payables and transactions in foreign currencies as well as tax relief under the Danish Tax Prepayment Scheme etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish subsidiaries in the Radisson Group and other Danish companies controlled by HNA Group Ltd. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

Balance sheet

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

Cash

Cash comprises cash in hand and bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortised cost and consist primarily of outstanding obligations to gift card and loyalty programs.

Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax