

HusCompagniet Danmark A/S
Plutovej 3
8700 Horsens
CVR. 26866278



Co-creating the
homes of tomorrow
– today

Annual report 2021



The annual report was presented and approved at the
Company's annual general meeting on, 16 June 2022

Management's review

Company details

HusCompagniet Danmark A/S
Plutovej 3
8700 Horsens
Denmark

Telephone: 88 62 30 00
Website: www.huscompagniet.dk

CVR no.: 26866278
Fiscal year: 1. January - 31. December

Board of Directors:

Mads Dehlsen Winther
Søren Haugaard
Martin Ravn-Nielsen

Executive Board:

Martin Ravn-Nielsen

Auditor

EY Godkendt Revisionspartnerselskab
Dirch Passers Allé 36
2000 Frederiksberg

Management's review

Business review

The Company constructs and sell houses and landplots to private consumers.

HusCompagniet Danmark A/S is a subsidiary of HusCompagniet A/S to which we refer to the consolidated financial statements for more information.

Financial review

Net revenue totaled DKK 3.767 million for 2021, compared to DKK 3.326 million in 2020, corresponding to an increase of 13%. The increase in revenue was mainly driven by an increase in the number of delivered houses. We also experienced an increase in the average price of houses.

EBITDA totaled DKK 335 million for 2021, compared to 329 million in 2020, corresponding to a decrease of 2%. The increase in EBITDA is mainly attributable to the increase in our activities.

Profit before tax totaled DKK 310 million for 2021, compared to DKK 336 million in 2020.

Non-financial matters

HusCompagniet Danmark A/S is a leading single-family housebuilder company.

Special risks

The Company has not drawn up any separate Risk report, as the parent company has done so for the entire Group.

The Report is rendered in the parent company's consolidated financial statement and may be downloaded from the site. <http://investors.huscompagniet.com/Danish/overblik/default.aspx>

Recognition & measurements uncertainties

At contract inception, management assesses that the contracts involve a high degree of individual customisation and satisfy the criteria for recognition over time.

The assessment is based on an analysis of, among other things, the contract provisions on:

- The degree of customisation, including the alternative use potential of buildings and civil works
- The time of transfer of legal title
- Payment terms, including early termination of contract
- Enforceable right to payment for performance completion to date.

For construction contracts, management considers that they constitute a single performance obligation and that the recognition of the selling price of contracts over time is best depicted by using an input method based on costs incurred relative to budgeted project costs.

Variable elements of consideration are not recognised in revenue until it is highly probable that a reversal of the amount of consideration will not occur in future periods.

Reference is made to note 2.7 for more details

Management's review

Statutory CSR report

The Company has not drawn up any separate CSR report, as the parent company has done so for the entire Group. The report is rendered in the parent company's annual report and may be downloaded from the site <https://investors.huscompagniet.com/English/reports-and-presentations/annual-reports/default.aspx>

Data Ethics Policy

The Company has not drawn up any separate Data Ethics Policy, as the parent company has done so for the entire Group.

The policy is rendered in the parent company's annual report and may be downloaded from the site <https://investors.huscompagniet.com/Danish/rapporter-og-prsentationer/arsberetninger/default.aspx>

Account of the gender composition of Management

At HusCompagniet, we strive towards a diverse and inclusive work environment. A diverse workforce can bring many advantages to an organisation. The starting point is providing equal opportunity for people of all ages, genders, nationalities, religions, political opinions, and abilities. The construction sector has traditionally been a male-dominated industry, which poses a challenge for the industry and for HusCompagniet. The starting point for improving the gender diversity of our workforce is to monitor the demographics of our employees, with the aim to track and increase gender balance over time. As of 31 December 2021, the underrepresented gender is female and constituted 0 % of our workforce in management and 0% of Bord of Directors, the same as last year.

People are encouraged to apply for HusCompagniet positions, irrespective of gender, age, nationality, sexual orientation, religion or ethnicity, and decisions regarding recruitment, promotion and dismissal are not influenced by these. Our employees have equal opportunities for career development and management ambitions, which are discussed as part of the yearly performance reviews. Gender representation is considered in the recruitment process of managers.

The tone set at the top is important, not least when it comes to diversity and inclusion. In 2021, women comprised of 0% of our management, which remained stable compared to 2020. In 2020, other levels of management are defined by the executive management and their direct reports with employee responsibility. HusCompagniet has set a target to increase the representation of women in management to 25% by 2025 and 30% by 2030. HusCompagniet Danmark A/S has set the goal that one woman should be appointed to the Board of Directors by 2025.

There were no changes in the Board of Directors for 2021, hence we did not achieve our target.

Gender diversity for both Board of Directors and Management is assessed on a Group level in HusCompagniet Group and hence should be seen on a Group level.

Unusual circumstances

There have been no unusual circumstances which have influenced the results for the year.

Events after the balance sheet data

No material events have occurred between 31 December 2021 and the date of publication of this annual report that have not already been included in the annual report and that would have a material effect on the assessment of the Company's financial position. The geopolitical uncertainty has increased significantly in Europe in 2022. The Russian invasion of Ukraine and the continued Covid-19 pandemic is expected to have a material impact on the Company in 2022 although this assessment is subject to uncertainty especially towards the development of the conflict in Ukraine. The events may have substantial effect on macroeconomic factors and disruption of supply chains. HusCompagniet can be directly impacted by supply chain deficiencies for certain materials such as timber and tiles, and indirectly due to a general pressure on energy and freight cost. The possible social and economic effects that potentially could impact the Company's operations and supply chain, and is being carefully monitored by the Management.

Outlook

Our target is to pursue continued growth in line with the detached market segment whilst maintaining strong margins.

Key Figures

DKK'm	2021	2020	2019	2018	2017
Income statement					
Revenue	3.767	3.326	3.290	2.873	2.620
Gross profit	705	658	632	588	506
Operating profit before depreciation and amortisation (EBITDA) before special items	335	329	300	283	250
Operating profit (EBIT)	319	346	282	272	240
Financial Income/Expenses, net	-10	-10	-9	-4	-1
Profit for the year	242	261	213	209	186
Balance sheet					
Total assets	2.564	2.274	2.067	1.724	1.490
Equity	1.729	1.487	1.226	1.013	804
Cash flow					
Cash flow from operating activities	298	182	243	307	157
Cash flow from investing activities	-5	-5	-8	-10	-21
- Hereof from investment in property, plant and equipment	-5	-5	-8	-10	-21
Cash flow from financing activities	-293	-1.174	-6	-31	66
Free cash flow	293	177	235	297	136
Key figures					
Revenue growth	13%	1%	14%	10%	3%
Gross margin	19%	20%	19%	20%	19%
EBITDA margin before special items	9%	10%	9%	10%	10%
EBITDA margin after special items	9%	11%	9%	10%	10%
Average number of employees	324	320	316	299	291

The key figures for the years 2017 have not been adjusted following the implementation of IFRS 9 and IFRS 15 at 1 January 2018.

Furthermore, the key figures for the years 2017-2018 have not been adjusted following the implementation of IFRS 16 at 1 January 2019.

Huscompagniet Danmark A/S is a merge of HusCompagniet Sjælland A/S, HusCompagniet Fyn A/S, HusCompagniet Sønderjylland A/S, FM-Søkjær Enterprise A/S samt HusCompagniet Midt- og Nordjylland A/S, with HusCompagniet Midt-Nordjylland A/S as the continuing company (name changes to HusCompagniet Danmark A/S). The merge is effective 1 January 2019. Key figures and comparable figures in the financial statements have been adjusted according to this.

Management review

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INCOME STATEMENT

DKK'000	Note	2021	2020
Revenue	2.1	3.766.996	3.325.858
Cost of Sales		-3.061.555	-2.668.292
Gross profit		705.441	657.566
Staff cost	2.2, 2.3	-331.253	-291.506
Other external expenses		-39.391	-37.560
Other operating income		66	56
Operating profit before depreciation and amortisation (EBITDA) before special items	2.3	334.863	328.556
Special items	2.4	0	33.153
Operating profit before depreciation and amortisation (EBITDA) after special items		334.863	361.709
Depreciation and amortisation	4.1	-15.422	-16.010
Operating profit (EBIT)		319.441	345.699
Financial income	5.4	8	0
Financial expenses	5.4	-9.561	-9.841
Profit before tax		309.888	335.858
Tax on profit	6.1	-67.877	-74.491
Profit for the period		242.011	261.367

Profits attributable to:

DKK'000	2021	2020
Equity owners of the Company	242.011	261.367

STATEMENT OF OTHER COMPREHENSIVE INCOME

DKK'000	Note	2021	2020
Profit for the year		242.011	261.367
Other comprehensive income			
<i>Items that may be reclassified to the income statement in subsequent periods</i>			
Other comprehensive income, net of tax		0	0
Total comprehensive income for the year		242.011	261.367
Total comprehensive income attributable to:			
DKK'000	Note	2021	2020
Equity owners of the Company		242.011	261.367

BALANCE SHEET

DKK'000	Note	2021	2020
Assets			
Non-current assets			
Right-of-use assets	4.1	32.054	34.067
Property, plant and equipment	4.1	9.266	8.745
Other receivables		4.756	4.360
Total non-current assets		46.076	47.172
Current assets			
Inventories	3.1	290.573	314.303
Contract assets	3.2	651.150	521.897
Trade and other receivables	3.3	127.042	161.824
Prepayments		1.217	375
Receivable from affiliated companies		1.448.227	1.228.367
Total current assets		2.518.209	2.226.766
Total assets		2.564.285	2.273.938

BALANCE SHEET - Continued

DKK'000	Note	2021	2020
Equity and liabilities			
Equity			
Share capital	5.1	2.001	2.001
Retained earnings and other reserves		1.727.244	1.485.233
Total equity		1.729.245	1.487.234
Liabilities			
Non-current liabilities			
Lease liabilities	5.3	23.963	27.040
Provisions	3.4	7.835	7.273
Deferred tax liability	6.1	26.480	17.148
Total non-current liabilities		58.278	51.461
Current liabilities			
Lease liabilities	5.3	11.450	10.042
Trade and other payables	5.5	518.873	353.495
Contract liabilities	3.2	49.343	74.275
Prepayments from customers	3.2	8.778	13.520
Provisions	3.4	31.338	29.092
Income tax payable	6.1	58.545	76.715
Payables to affiliated companies		0	62.352
Other liabilities		98.435	115.752
Total current liabilities		776.762	735.243
Total liabilities		835.040	786.704
Total equity and liabilities		2.564.285	2.273.938

Reference to off-balance sheet notes: Related parties 6.3, and Contingent liabilities 3.4

STATEMENT OF CASH FLOWS - CONSOLIDATED

DKK'000	Note	2021	2020
Cash flow from operating activities			
EBITDA, after special items		334.863	361.709
EBITDA		334.863	361.709
Adjustments for non-cash items	6.2	2.723	1.603
Adjusted EBITDA		337.586	363.312
Changes in working capital	3.5	46.408	-110.884
Cash flow from operating activities before financial items and taxes		383.994	252.428
Interest received	5.4	8	0
Interest elements of lease payments	5.4	-2.159	-2.276
Interest paid	5.4	-7.402	-7.565
Taxes paid	6.1	-76.714	-60.365
Net cash generated from operating activities		297.727	182.222
Cash flow from investing activities			
Investment in assets recognised as property, plant and equipment	4.1	-5.086	-5.301
Net cash generated from investing activities		-5.086	-5.301
Cash flow from financing activities			
Proceeds from payables to affiliated companies		-282.212	-1.167.582
Repayment of lease liabilities	5.2	-10.429	-6.456
Net cash generated from financing activities		-292.641	-1.174.038
Total cash flows		0	-997.117
Cash and cash equivalents at 1 January		0	997.117
Net foreign currency gains or losses		0	0
Cash and cash equivalents at 31 December		0	0
Cash and cash equivalents			
Cash at bank and on hand		0	0
Cash and cash equivalents as at 31 December		0	0
Bank overdrafts		0	0
Net cash and cash equivalents as at 31 December		0	0
Free cash flow		292.641	176.921

STATEMENT OF CHANGES IN EQUITY

2021

DKK'000	Share capital	Retained earnings	Total
Equity at 1 January	2.001	1.485.233	1.487.234
Profit for the period	0	242.011	242.011
Other comprehensive income:			
Total other comprehensive income	0	0	0
Transactions with owners of the Company and other equity transactions:			
Total transactions with owners of the Company and other equity transactions	0	0	0
Equity on 31 December	2.001	1.727.244	1.729.245

2020

DKK'000	Share capital	Retained earnings	Total
Equity at 1 January	2.001	1.223.866	1.225.867
Profit for the period	0	261.367	261.367
Total other comprehensive income	0	0	0
Transactions with owners of the Company and other equity transactions:			
Increase in capital	0	0	0
Total transactions with owners of the Company and other equity transactions	0	0	0
Equity on 31 December	2.001	1.485.233	1.487.234

Capital structure

The Capital structure in HusCompagniet Danmark is based on intercompany loans from parent Company which are maintained and adjusted accordingly as necessary for HusCompagniet Danmark A/S.

SECTION 1: BASIS OF PREPARATION

Introduction

HusCompagniet Danmark A/S ('HusCompagniet Danmark') is a company incorporated and domiciled in Denmark. The Company is principally engaged in construction and sale of single-family-houses in Denmark.

The following is a summary of the significant accounting policies adopted by HusCompagniet Danmark referred to in these financial statements as the "Company".

General accounting policies applied to the financial statements as a whole are described below. Significant accounting policies covering specific accounts are placed in each section to which they relate.

These Financial Statements for the Company are for the year ended 31 December 2021.

The financial statements were approved by the shareholders at the general meeting on 16 June 2022, signed by chairman Mads Dehlsen Winther.

The accounting policies described below have been applied consistently to the financial year and the comparative figures. For standards implemented prospectively, comparative figures are not restated.

The following notes are presented in Section 1:

- 1.1 General accounting policies
- 1.2 Introduction to significant estimates and judgements
- 1.3 Application of materiality

Note 1.1 General accounting policies

Basis of preparation

The financial statements are prepared in accordance with International Financial Reporting Standards as endorsed by the EU ("IFRS") and additional requirements of the Danish Financial Statements Act, applying to large reporting class C entities.

The financial statements have been prepared on a historical cost basis, except as noted in the various accounting policies.

These financial statements are expressed in DKK, as this is the Company's functional and presentation currency. All values are rounded to the nearest thousand DKK '000.

Foreign currency translation

Transactions and balances

Foreign currency transactions are initially recorded by the Company entities at their respective functional currency rates prevailing at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rate of exchange ruling at the reporting date.

All differences are recognised in the Income Statement under financial items. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

Implementation of new or amended standards and interpretations

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Company's consolidated annual financial statements for the year ended 31 December 2020, except for the adoption of new standards effective as of 1 January 2021. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

The Company has adopted relevant new or amended standards (IFRS) and interpretation (IFRIC) as adopted by the EU and which are effective for the financial year 1 January – 31 December 2021. The Company has assessed that the new or amended standards and interpretations have not had any material impact on the Company's Annual Report in 2021.

The Company expects to implement the new standards when they become effective. It has been assessed that the implementation of the new standards will not have any significant effect on the recognition and measurement of the balance sheet at 1 January 2022.

Note 1.2 Introduction to significant estimates and judgements

In preparing the financial statements, management made various judgements, estimates and assumptions concerning future events that affected the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and assumptions are reviewed on an ongoing basis and have been prepared taking the financial market situation into consideration, but still ensuring that one-off effects which are not expected to exist in the long term do not affect estimation and determination of these key factors.

The Company has not been materially affected by COVID-19 but there are still some uncertainties related to the economic development and how it will affect the house developing market. The most significant risks are assessed to be restrictions on building activities and construction sites related to an increase in the number of infections and a lower demand on houses due to a declining economy.

Based on the above assumptions the estimates are assessed to be unchanged from previous years.

Significant estimates and judgements covering specific accounts are placed in each section to which they relate.

Significant judgements

Percentage-of-completion profit recognition

Leases - Estimating the incremental borrowing rate and lease period

Significant estimates

Guarantee provisions

Note 1.3 Application of materiality

The financial statements are a result of processing large numbers of transactions and aggregating those transactions into classes according to their nature or function. When aggregated, the transactions are presented in classes of similar items in the financial statements.

If a line item is not individually material, it is aggregated with other items of a similar nature in the financial statements or in the notes.

The disclosure requirements are substantial in IFRS and the Company provides these specific required disclosures unless the information is considered immaterial to the economic decision-making of the readers of the financial statements or not applicable.

SECTION 2: EBITA

Introduction

This section provides information regarding the Company's performance in 2021, including the effects of non-recurring items on EBITA.

The development of primary costs, staff costs and remuneration, and information about the Company's low exposure towards currency risk on transaction level is also contained in this section.

The following notes are presented in Section 2:

- 2.1 Revenue
- 2.2 Costs including staff costs and remuneration
- 2.3 Share-based payments
- 2.4 Special items
- 2.5 Financial risk management
- 2.6 Accounting policy
- 2.7 Significant estimates and judgements

2.1 Revenue

Revenue per segment and category - Contracted sales

2021

DKK'000	Denmark		
	Detached houses	Semi-detached houses	Total segments
Sales value houses sold on customers building sites	2.820.321	50.089	2.870.410
Sales value houses sold on own building sites	390.886	224.798	615.684
Total Contracted sales	3.211.206	274.888	3.486.094

Revenue per segment and category - Non-contracted sales

2021

DKK'000	Denmark		
	Detached houses	Semi-detached houses	Total segments
Show- and project houses	139.679	0	139.679
Other revenue	1.151	0	1.151
Sale of land plots	140.072	0	140.072
Total Non-contracted sales	280.901	0	280.902

Total Revenue	3.492.108	274.888	3.766.996
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2020

DKK'000	Denmark		
	Detached houses	Semi-detached houses	Total segments
Sales value, houses sold on customers' building sites	2.564.958	27.633	2.592.590
Sales value, houses sold on own building sites	372.272	89.460	461.732
Total Contracted sales	2.937.230	117.093	3.054.323

Revenue per segment and category - Non-contracted sales

2020

DKK'000	Denmark		
	Detached houses	Semi-detached houses	Total segments
Show- and project houses	127.154	0	127.154
Other revenue	56	0	56
Sale of land plots	144.326	0	144.326
Total Non-contracted sales	271.536	0	271.536

Total Revenue	3.208.765	117.093	3.325.858
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The Company is engaged in construction activities in Denmark.

Non-contracted sales are recognised on delivery (point-in-time). Contracted sales are recognised over time. Payment is typically due at the time of final delivery of the house project, however a small deposit is paid upon contract negotiation. The Company receives a bank guarantee in connection with the start-up of each contract, and is entitled to payment for work performed, including profit, during the project.

Construction contracts with professional investors may also include payments on account. Contracted sales comprise the sale of houses constructed on the customers land, or houses sold on own land (semi detached includes land plots) that are covered by a customer contract before construction is started. Conversely, non-contracted sales comprise of:

1. The sale of houses constructed on own land to which no customer contract has been entered into before construction starts.
2. The sale of detached land-plots to which no customer contract has been entered into before purchase and development of the land plots.

Note 2.2 Costs including staff costs and remuneration

Staff costs

DKK'000	2021	2020
Wages and salaries	311.154	274.575
Defined contribution plans	14.694	13.872
Other social security costs	3.190	2.853
Share-based remuneration	2.214	205
Total	331.253	291.505
Average number of full-time employees	324	320

Remuneration of Management

The Management is not remunerated directly by the Company, but through the ultimate parent company HusCompagniet A/S to which we refer. 50% percent of the Management remuneration disclosed in HusCompagniet A/S is assessed to be in regards of HusCompagniet Danmark A/S.

The long-term incentive programme is described in note 2.3

Note 2.3 Share-based payments

Share-based payments

In accordance with the Group's Remuneration Policy, individual members of the Other employees participate in a long-term incentive programme consisting of restricted share units ("RSUs"), which was implemented on 23 November 2020. Participants of the RSU programme are granted RSUs which entitle the participant to receive for free a number of shares in HusCompagniet A/S equivalent to the number of vested RSUs upon vesting as described below.

The RSUs will vest over a three-year vesting period. Vesting is not conditional upon achieving any financial or non-financial targets, but is, however, conditional upon (i) the participant remaining employed with the Group for a period of three years from the date of grant, or the participant becoming a good leaver during the vesting period in which case only a proportionate portion of RSUs shall vest, and (ii) the participant having complied in all respects with the general terms and conditions as determined by the Board of Directors.

Participation in the RSU programme is offered to members of the Other employees as an element of remuneration as incentive for the Other employees to remain focused on value creation and achievement of the Company's long-term objectives. As determined by the Board of Directors, a selected number of employees of the Company in key positions may also be eligible to participate in long-term incentive programmes on terms similar to those of the Executive Management.

Fair value measurement

The Group measures share-based payments at fair value at the grant date. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

DKK'000	Other employees	Total shares
Number of shares at January 2020	0	0
Granted during the year	65.426	65.426
Exercised during the year	0	0
Forfeited during the year	0	0
Outstanding at 31 December 2020	65.426	65.426
Outstanding at 1 January 2021	65.426	65.426
Granted during the year	0	0
Exercised during the year	0	0
Forfeited during the year	-7.854	-7.854
Outstanding at 31 December 2021	57.572	57.572
Number of restricted shares that may be sold at 31 December 2021	0	0

The average remaining term to vesting for outstanding restricted shares at 31 December 2021 was approx. 1.9 years. The fair value of the RSU grant at the grant date totalled DKK 7.7 million at Company level. In 2021, an expense of DKK 2.2 million was recognised in the income statement at Company level in respect of the incentive program (2020: 0.2). The fair value of the RSU at the grant date was calculated based on the share price at grant date. An amount equal to the RSU expense is invoiced to HusCompagniet A/S for granting the shares.

Note 2.4 Special items

DKK'000	2021	2020
Special items		
-Insurance compensation	0	-34.747
-Cost related to IPO	0	525
-Strategic organisational changes	0	1.069
Total special items	0	-33.153

Insurance compensation is related to compensation for prepaid insurances from the bankruptcy estate of the insurance company Qudos Insurance, where HusCompagniet had taken out insurances. IPO-related costs comprise various consultancy fees as part of the IPO and bonuses for a number of employees for a successful transaction. Strategic organisational changes include severance payments to former senior management and employees.

Reconciliation of EBITDA

DKK'000	2021	2020
Operating profit before depreciation and amortisation	334.863	361.709
Special items	0	-33.153
Operating profit before depreciation and amortisation (EBITDA) before special items	334.863	328.556

The Company presents certain financial measures in the financial statements that are not defined under IFRS. It is Management's belief that these measures provide valuable supplemental information to investors and the Company's management, as they allow for evaluation of trends and the Company's performance.

Since such financial measures are not calculated by all companies in the same way, they are not always comparable to measures used by other companies. These financial measures should therefore not be considered to be a replacement for measurements as defined under IFRS. The definition section 6.7 provides information in greater detail regarding definitions of financial performance measures. Information regarding special items is included in note 2.4

Note 2.5 Financial risk management

Currency Risk

The Company is not exposed to currency fluctuations from its activities.

Management continuously assesses the significance of the Company's activities denominated in foreign currencies.

Revenue

Revenue comprises completed construction contracts and construction contracts in progress (contracted sales), land plots and sale of showhouses (non-contracted sales).

Contracted sales

Contracted sales are recognized over time according to percentage-of-completion in relation to costs recognized, as all performance obligations are fulfilled on an ongoing basis through-out the construction. The contracted sales contracts are considered to comprise of only one performance obligation, as all components are considered interrelated, and any changes to a contract will therefore be recognized as changes to the original contract and not as a separate performance obligation. The Company acts as primarily responsible for the delivery of the performance obligation and carries the risks related to the construction and is therefore considered as the principal.

The contracts are not assessed to have a significant financing component. The time value of the transaction price for contracts with a duration that exceeds 12 months is assessed insignificant, as the Company does not consume the main part of the costs before the end of the contract phase. Therefore, an adjustment of the transaction price with regards to a financing component in the contracts with customers is not required. Payment is typically due at the time of final delivery of the construction, however a small deposit is paid upon contract negotiation. The Company receives a bank guarantee in connection with the start-up of each contract, and is entitled to payment for work performed, including profit during the project.

Contract modifications are recognised when they have been approved by all parties to the contract. Modifications and the associated revenue are accounted for based on an assessment of the stand-alone price of the modifications and an actual assessment of the elements of the contract with the other performance obligations under the sales contract.

The transfer of control and recognition of revenue are determined using input methods based on construction days incurred relative to total estimated construction time for the contracts, as these methods are considered to best depict the continuous transfer of control.

The selling price is measured by reference to the total expected income from each contract and the stage of completion at the reporting date. The stage of completion is determined on the basis of the costs incurred and the total expected construction time.

If the outcome of a construction contract cannot be estimated reliably, revenue is only recognised corresponding to costs incurred and indirect production costs, insofar as it is probable that these will be recovered.

The company expenses incremental costs of obtaining a contract, as the amortisation period of the asset that the entity otherwise would have recognized is less than one year.

Costs in connection with sales work to secure contracts are recognized as costs in the income statement in the financial year in which they are incurred.

Non-contracted sales

For non-contracted sales, revenue is recognised in the income statement when the performance obligation is fulfilled. This is defined as the point in time when control of the non-contracted construction (sale of land plot or sales of houses constructed on own land for which no customer contract has been entered into before construction starts) is transferred to the customer, the amount of revenue can be measured reliably and collection is probable. The transfer of control to customers takes place according to agreed delivery date. Furthermore, revenue is only recognised when it is highly probable that a significant reversal in the revenue amount will not occur.

Cost of sales

Cost of sales include costs of raw materials and consumables incurred in generating the revenue for the year.

Other external expenses

Other external expenses include the period's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, low-value and short-term leases, etc.

Other operating income

Other operating income includes income from secondary activities such as gains/losses from sale of property, plant and equipment.

Staff costs

Staff costs include wages and salaries, including compensated absence, share-based payments and pensions, as well as other social security contributions, etc. made to the Company's employees.

The item is net of refunds made by public authorities.

The Group has established a long-term bonus-based share programme (LTI) in accordance with the current remuneration policy.

Share-based payments are recognised over the period in which the participant renders the service entitling the participant to the payment.

This is, in principle, from the date of grant until the date on which the vesting conditions may have been met.

The LTI programme is classified as an equity-settled plan. The value of services received as consideration for the granted right to restricted shares is measured at the fair value of the shares at the date of grant. The fair value of the granted right to restricted shares is not subsequently adjusted. The component of the fair value that can be attributed to employees that do not meet the vesting conditions is adjusted and recognised over the vesting period. In the consolidated financial statements, the cost is recognised as staff costs and a set-off to the recognised cost is recognised in equity over the vesting period.

In the parent company, costs associated with the LTI programme related to participants employed by subsidiaries are recognised in investments in subsidiaries, and a set-off to the recognised cost is recognised in equity over the vesting period. The LTI programme is classified as an equity-settled plan.

Special items+C392

Special items include significant income and costs of a special nature in terms of the Company's revenue-generating operating activities which cannot be attributed directly to the Company's ordinary operating activities. Such income and costs include costs related to significant restructuring of processes and fundamental structural adjustment, as well as gains or losses arising in this connection, and which are significant.

Special items also include items that by nature are non-recurring, specifically impairment of goodwill, gains and losses on the disposal of activities and transaction cost from a business combinations.

These items are classified separately in the Income Statement, in order to provide a more accurate and transparent view of the Company's recurring operating profit.

Note 2.7 Significant estimates and judgements

Construction contracts, including estimated recognition and measurement of revenue and contribution margin

At contract inception, management assesses that the contracts involve a high degree of individual customisation and satisfy the criteria for recognition over time. The assessment is based on an analysis of, among other things, the contract provisions on:

- The degree of customisation, including the potential alternative use of buildings
- The time of transfer of legal title
- Payment terms, including options of early termination of contract
- Enforceable right to payment for performance completion to date

For construction contracts, management considers if they constitute a single performance obligation and if the recognition of the selling price of contracts over time is best depicted by using an input method based on costs incurred relative to budgeted project costs.

Variable elements of consideration are not recognised in revenue until it is highly probable that a reversal of the amount of consideration will not occur in future periods.

Percentage-of-completion profit recognition

A fundamental condition for being able to estimate percentage-of-completion profit recognition is that project revenues and project costs can be established reliably. This reliability is based on such factors as compliance with the Company's systems for project control and that project management.

The assessment of project revenues and project costs is based on a number of estimates and assessments that depend on the experience and knowledge of project management in respect of project control, training and the prior management of project. There is a risk that the final result will differ from the profit accrued based on percentage-of-completion. At year-end, recognised revenues from contract assets amounted to DKK 700 million (2020: DKK 541 million); refer to note 3.2 Contract assets.

SECTION 3: Working Capital

Introduction

This section provides information regarding the development in the Company's working capital. This includes notes to understand the development in construction contracts and related guarantee commitments.

Information to understand the Group's low exposure towards credit risk is also contained in this section

The following notes are presented in Section 3:

- 3.1 Inventories
- 3.2 Contract assets
- 3.3 Trade and other receivables
- 3.4 Guarantee commitments and contingent liabilities
- 3.5 Changes in working capital
- 3.6 Financial risk management
- 3.7 Accounting policy
- 3.8 Significant estimates and judgements

Note 3.1 Inventories

DKK'000	2021	2020
Raw materials	1.553	2.134
Show-houses and semi-detached houses (non-contracted)	135.089	118.097
Land	153.932	199.572
Write-down inventories	0	-5.500
Total inventories	290.573	314.303

Note 3.2 Contract assets

DKK'000	2021	2020
Selling price of contract assets	700.898	540.889
Invoicing on Accounts	-99.091	-93.267
	601.807	447.622

Calculated as follows:

Contract assets	651.150	521.897
Contract liabilities	-49.343	-74.275
	601.807	447.622
Prepayments from customers regarding construction contracts not yet started	8.778	13.520

Delivery obligations	2021	2020
Within one year	2.823.423	2.442.900
After one year	170.342	245.106

Construction contracts (assets/liabilities)

Contract assets comprise the selling price of work performed where the Company does not yet have an unconditional right to payment, as the work performed has not yet been approved by the customer.

Contract liabilities comprise agreed, unconditional payments received on account for work yet to be performed. During 2021, the entire contract liability recognized at the beginning of the period has been recognized as revenue.

Payment is typically due at the time of final delivery of the house project, however a small deposit is paid upon contract negotiation. The Company receives a bank guarantee in connection with the start-up of each contract, and is entitled to payment for work performed, including profit during the project.

The increase in contract assets in 2021 reflects an increase in building activity compared to last year.

Contract liabilities were largely affected by a high level of deposits due to the negative interest rate environment. Deposit level was high in 2021, but relatively low compared to prior year.

Delivery obligations are relative higher than 2020 due to the increased activity level in 2021.

Credit risk on contract assets is generally managed by regular credit rating of customers and business partners. The credit risk exposure relating to dealing with private counterparties is estimated to be limited.

Note 3.3 Trade and other receivables

DKK'000	2021	2020
Trade receivables	36.497	16.489
Provision for expected credit losses	-2.334	-2.670
Other receivables	97.635	152.366
As at 31 December	131.798	166.185
DKK'000	2021	2020
Provision for expected credit losses at 1 January	-2.670	-2.603
Arising during the year	-55	-67
Reversed	289	0
Utilised	102	0
Provision for expected credit losses at 31 December	-2.334	-2.670

The Company receives security in the form of a bank guarantee or deposit in connection with the start-up of construction contracts and there is therefore limited risk of loss on trade receivables in connection with the Company's receivable from sales activities. The Company's trade receivables consist of invoices issued shortly before delivering the house, and no key is delivered until payment is received. The decrease in trade receivables is due to an decrease in houses delivered January 2021. Other receivables include restricted cash which amounts to DKK 64 million (2020: DKK 115 million). The cash are released from the restricted account when the completed houses are delivered to the customers.

Note 3.4 Guarantee commitments and contingent liabilities

DKK'000	2021	2020
Guarantee provision at 1 January	36.366	34.763
Exchange rate adjustment	0	0
Arising during the year	31.900	29.413
Utilised	-29.092	-27.810
Guarantee provision at 31 December	39.173	36.366
Distributed in the balance as follows:		
Non-current liabilities	7.835	7.273
Current liabilities	31.338	29.092

At year-end, the guarantee provision amounted to DKK 39 million (2020: DKK 36 million). Provisions for future costs of guarantee commitments at one and five year reviews of houses delivered are recognized at the amounts expected at the balance sheet date to be required to settle the commitment.

This estimate is based on calculations, assessments by company management and experiences gained from past transactions.

Contingent liabilities

The Company is regularly involved in disputes. In 2021 the Company entered an arbitration which is expected to be settled in 2022. The Company expects a positive outcome of the dispute but has recognised a provision.

The Company is jointly taxed with its other Danish companies in the HusCompagniet Group. The Company is jointly and severally liable with other jointly taxed group entities for payment of income taxes for the income years 2016 and forward and withholding taxes falling due for payment on or after 1 January 2016 in the group of jointly taxed entities.

Collateral

DKK 64 million of cash and short-term deposits is held in restricted accounts and released when the completed houses are delivered to the customers (2020: DKK 115 million). Restricted accounts are classified as other receivables.

The Company had issued guarantees to trade creditors of DKK 30 million as of 31 December 2021 (2020: DKK 42 million).

Contractual obligations

The Company has no material obligations not already recognised as liabilities in the financial statements.

Note 3.5 Net working capital

DKK'000	2021	2020
Inventories	290.573	314.303
Contract assets	651.150	521.897
Trade and other receivables	131.798	166.184
Prepayments	1.217	375
Trade and other payables	-518.873	-353.495
Contract liabilities	-49.343	-74.275
Prepayments from customers	-8.778	-13.520
Other liabilities	-98.435	-115.752
Total	399.309	445.717
Change in working capital		
DKK'000	2021	2020
Inventories	-23.730	-25.058
Contract assets	129.253	-79.259
Trade and other receivables	-34.386	91.270
Prepayments	842	-483
Trade and other payables	-165.378	229.541
Contract liabilities	24.932	-68.758
Prepayments from customers	4.742	-13.473
Other liabilities	17.317	-22.896
Cash flow effect	-46.408	110.884

Note 3.6 Financial risk management

Credit risk

HusCompagniet is exposed towards customers' inability to meet their financial obligations. To address this risk, the Company obtains a bank guarantee on agreed sales price from all customers before construction starts and the customers pay by deliverable. In contracts where the scope and price is subsequently changed, the bank guarantee is updated, if the change by Management is considered significant. This means that there are no debtorloss, as all payments rights are secured before deliver og the houses.

It is the Company's assessment that the exposure towards credit risk is not significant.

Impairment of other receivables amounted to nil in 2021 and 2020.

Note 3.7 Accounting policy

Inventories

Inventories are measured at the lower of cost and net realisable value.

The cost price of raw materials includes costs of bringing each product to its present location and condition. Cost of raw materials are measured on a first-in/first-out basis.

Work in progress and finished houses (non-contracted construction)

The cost of work in progress and finished houses (non-contracted), includes costs of direct materials and labour.

The cost price of land plots includes indirect costs such as development costs etc. bringing the land to its present condition.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

Work in progress is described further in Note 3.2 Contract assets.

Provisions

Provisions differ from other liabilities in that there is a degree of uncertainty concerning when payment will occur or concerning the size of the amount required to settle the provision.

Provisions are recognised in the balance sheet when a legal or informal commitment exists due to an event that has occurred and it is probable that an outflow of resources will be required to settle the commitment and the amount can be estimated reliably.

Trade and other receivables

Receivables are measured at amortised cost. Write-down to counter losses is made according to the simplified expected credit loss model, after which the total loss is recognised immediately in the profit and loss account at the same time as the receivable is recognised in the balance sheet on the basis of expected loss during the total lifetime of the receivable.

The effective rate of interest used at the time of initial recognition is used as the discount rate for the individual receivable or portfolio.

Other receivables includes restricted cash. On initial recognition, such financial assets are subsequently measured at amortised cost using the effective interest rate method (EIR) less impairment. The EIR amortisation is included in financial income in the income statement. The losses arising from impairment are recognised in the income statement in financial expenses.

Other liabilities

Other liabilities which include debt to public authorities, employee-related costs payable and accruals etc. are measured at amortised cost.

Cash and cash equivalents

Cash and cash equivalents comprise cash at banks and on hand and demand deposits.

For the purpose of the consolidated financial statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, net of outstanding overdrafts.

Note 3.8 Significant estimates and judgements

Guarantee commitments

Provisions for future costs due to guarantee commitments are recognized at the amount expected to be required to settle the commitment on the balance-sheet date. This estimate is based on calculations, assessments by company management and experiences gained from past transactions.

At year-end, the guarantee provision amounted to DKK 39 million (2020: DKK 36 million), refer to note 3.4 Provisions and contingent liabilities.

SECTION 4: INVESTMENTS

Introduction

In this section the Company's investments are explained. This includes investments in intangible and intangible assets, and how these are tested for impairment.

The following notes are presented in Section 4:

- 4.1 Property, plant and equipment and rights of use assets
- 4.2 Accounting policy
- 4.3 Significant estimates and judgements

Note 4.1 Property, plant and equipment and rights of use assets

2021

DKK'000	Right of use assets, property	Other Fixtures and fittings, tools and equipment	Leasehold improvements	Total
Cost at 1st January	54.695	20.987	15.632	91.314
Exchange rate adjustments	0	0	0	0
Additions	10.431	3.473	1.613	15.517
Remeasurement of lease liabilities	0	0	0	0
Disposals	-1.524	-3.261	-941	-5.726
Cost at 31 December	63.602	21.199	16.304	101.105
Depreciation and impairment 1 January	20.628	17.811	10.063	48.502
Exchange rate adjustments	0	0	0	0
Depreciation	10.919	2.450	2.052	15.422
Impairment losses	0	0	0	0
Depreciation of disposals	0	-3.206	-932	-4.139
Depreciation and impairment 31 December	31.547	17.055	11.183	59.785
Carrying amount at 31 December	32.055	4.144	5.121	41.320

2020

DKK'000	Right of use assets, property	Other Fixtures and fittings, tools and equipment	Leasehold improvements	Total
Cost at 1st Jan	53.540	19.380	13.614	86.534
Exchange rate adjustments	0	0	0	0
Additions	8.719	2.249	2.018	12.986
Remeasurement of lease liabilities	-7.564	0	0	-7.564
Disposals	0	-642	0	-642
Cost at 31 December	54.695	20.987	15.632	91.315
Depreciation and impairment 1 January	10.908	14.469	7.636	33.013
Exchange rate adjustments	0	0	0	0
Depreciation	9.720	3.863	2.427	16.010
Impairment losses	0	0	0	0
Depreciation of disposals	0	-521	0	-521
Depreciation and impairment 31 December	20.628	17.811	10.063	48.502
Carrying amount at 31 December	34.067	3.177	5.569	42.813

Note 4.2 Accounting policy

Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, other plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost comprises the purchase price and costs of materials, components, suppliers, direct wages and salaries and indirect production costs until the date when the asset is available for use.

Depreciation is provided on a straight-line basis over the expected useful lives, which are 3-5 years for operating assets and equipment, and 3-5 for leasehold improvements.

Lease agreements

The Company has lease contracts for leaseholds, used in its operations. Lease of leaseholds generally has lease terms between 3 and 5 years.

Generally, the Company is restricted from assigning and subleasing the leased assets.

There are several lease contracts that include extension and termination options and variable lease payments. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Company's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised.

The lease obligation is measured at amortised cost using the effective interest rate method. The lease obligation is remeasured when changes in the underlying contractual cash flow occur from e.g. changes in an index or a borrowing rate, changes in determining whether extension and termination options are reasonably certain to be exercised.

The Company recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease agreements. Subsequently the right-of-use asset is measured at cost less accumulated depreciation and impairment losses.

The right-of-use asset is adjusted for changes in the lease obligation as a consequence of changes in lease terms or changes in the cash flows of the lease agreement upon changes in an index or a borrowing rate.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

Leaseholds: 3-5 years

The Company presents lease assets and lease obligations separately in the balance sheet.

The Company also has certain leases of other equipment with lease terms of 12 months or less and leases of office equipment with low value. The Company applies the short-term lease and lease of low-value assets' recognition exemptions for these leases.

Note 4.3 Significant estimates and judgements

Leases - Estimating the incremental borrowing rate

The Company cannot readily determine the interest rate implicit in the lease. Therefore, it uses its incremental borrowing rate to measure lease liabilities. The incremental borrowing rate is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The incremental borrowing rate therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease. The Company estimates the incremental borrowing rate using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating). In determining its incremental borrowing rate, the Company groups its lease assets in which the Company assesses that the lease agreements and the underlying assets in have the same characteristic and risk profile. The category are as follows:

- Leaseholds

The Company determines its incremental borrowing rate for the above categories in relation to the first recognition in the balance sheet. Moreover, it is determined in connection with subsequent changes in the underlying contractual cash flows upon changes in the estimation of a changed assessment of the use of the extension or termination options or in case of altered agreements.

In the determination of the incremental borrowing rate for leaseholds the Company has performed its determination based on an interest rate from a mortgage loan with a loan maturity that resembles the maturity of the lease agreements. The rate on the financing of the part where a mortgage loan cannot be accomplished, has been estimated based on a reference rate with a supplement of a credit margin from the Company's existing credit facilities. The Company has adjusted the credit margin for lessor's right to take back the asset in case of violation of the lease payments (secured debt).

The Company has determined its incremental borrowing rate on lease agreements regarding cars with basis on a reference rate with a credit margin from the Company's existing credit facilities. The applied incremental borrowing rates are 5-6%.

SECTION 5: FUNDING AND CAPITAL STRUCTURE

Introduction

This sections includes information regarding the Company's capital structure, and information on how the activities and investments of the Company is funded.

Information regarding the Company's exposure towards liquidity and interest rate risk is also contained in this section.

The following notes are presented in Section 5:

- 5.1 Equity
- 5.2 Borrowings and non-current liabilities
- 5.3 Lease liabilities
- 5.4 Financial income and expenses
- 5.5 Financial risk management
- 5.6 Accounting policy

Note 5.1 Equity

Share capital

	2021		2020	
	Nominal value (DKK'000)	Number of shares	Nominal value (DKK'000)	Number of shares
Share capital at 1 January (issued and fully paid)	2.001	2.001	2.001	2.001
Additions	0	0	0	0
Share capital at 31 December	2.001	2.001	2.001	2.001

The Company's share capital is nominally DKK 2,001,000 divided into 2,001,000 shares of DKK 1 each or multiples hereof. Capital injection of DKK 1,000 made in 2019 is related to merger with HusCompagniet Sjælland A/ S, HusCompagniet Fyn A/S, HusCompagniet Sønderjylland A/ S and FM -Søkjær Entreprise A/ S.

Note 5.2 Borrowings and non-current liabilities

Borrowings

DKK'000	2021	2020
Non-current liabilities	23.963	27.040
Current liabilities	11.450	10.042
Total carrying amount	35.413	37.082
Nominal value	37.647	41.272

Interest-bearing borrowings

DKK'000	2021	2020
Interest-bearing borrowings, 1 January	37.082	43.544
Additions	10.431	8.719
Repayments	-10.429	-9.130
Other (amortised cost, reassessment leasing liabilities IFRS 16 etc.)	-1.671	-6.051
Interest-bearing borrowings, 31 December	35.413	37.082

2021

DKK'000	Currency	Interest rate	Average interest	
			rate	Carrying amount
Bank borrowings	DKK	Floating	1,55%	-
Commitments on leasing agreements	DKK	Fixed-rate	5,42%	35.413
				35.413

2020

DKK'000	Currency	Interest rate	Average interest	
			rate	Carrying amount
Bank borrowings	DKK	Floating	3,24%	-
Commitments on leasing agreements	DKK	Fixed-rate	5,42%	37.082
				37.082

Note 5.3 Lease liabilities**Lease liabilities**

	2021	2020
DKK'000		
Maturity of lease liabilities		
Due within 1 year	11.450	10.042
Due between 1 and 5 years	21.947	25.353
Due after 5 years	2.015	1.687
Total lease liabilities 31 December 2020	35.413	37.082
Lease liabilities recognized in balance sheet		
- Hereof short-term lease liabilities	11.450	10.042
- Hereof long-term lease liabilities	23.963	27.040

Amounts recognized in income statement

	2021	2020
DKK'000		
Interest expenses related to lease liabilities	2.159	2.276
Total amount recognized in income statement	2.159	2.276

Reference is made to note 4.2 for statement of right of use assets in connection with lease liabilities.

Note 5.4 Financial income and expenses**Financial income and financial expenses**

	2021	2020
DKK'000		
Financial income		
Interests received from banks	2	0
Other financial income	6	0
Total financial income	8	0
Financial expenses		
Interest paid to banks	7.185	4.760
Interest lease liabilities	2.159	2.276
Exchange rate losses	0	1
Other financial cost	216	2.805
Total financial expenses	9.561	9.841

Note 5.5 Financial risk management

The Company's activities and capital structure is exposed to a variety of financial risks: Market risks (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's management oversees the management of these risks in accordance with the Company's risk management policies.

This section includes description of the risks related to liquidity risk and interest rate risk. Please refer to section 2 for description of currency risk, and section 3 for description of credit risk.

Liquidity risk

The Company does not receive payment until construction is finished and the house is handed over to the client.

Accordingly, the Group needs sufficient credit facilities to fund constructions in progress.

The Group continues monitoring the need of liquidity. At 31 December 2021, the Group has an undrawn credit facility of DKK 400 million to ensure that the Group is able to meet its obligations (2020: DKK 400 million). Management considers the credit availability to be sufficient for the next 12 months.

The below presented cash flows are non-discounted amounts, on the earliest possible date at which the Group can be required to settle the financial liability. Floating interest payments on bank borrowings have been determined applying a forward curve on the underlying interest rate at the reporting date.

Contractual maturity analysis of financial liabilities

2021

DKK'000	Due within 1 year	Due between 1 and 3 years	Due between 3 and 5 years	Due after 5 years	Total contractual cash flows	Carrying amount
Non-derivative financial liabilities						
Trade and other payables	518.873	0	0	0	518.873	518.873
Bank Borrowings	0	0	0	0	0	0
Lease liabilities	13.163	9.285	6.890	8.308	37.646	35.413
Other Liabilities	98.435	0	0	0	98.435	98.435
Total non-derivative financial liabilities	630.471	9.285	6.890	8.308	654.954	652.721
Total financial liabilities	630.471	9.285	6.890	8.308	654.954	652.721

2020

DKK'000	Due within 1 year	Due between 1 and 3 years	Due between 3 and 5 years	Due after 5 years	Total contractual cash flows	Carrying amount
Non-derivative financial liabilities						
Trade and other payables	353.495	0	0	0	353.495	353.495
Bank Borrowings	0	0	0	0	0	6
Lease liabilities	14.638	16.593	8.353	1.688	41.272	37.082
Other Liabilities	115.751	0	0	0	115.751	115.751
Total non-derivative financial liabilities	483.884	16.593	8.353	1.688	510.518	506.334
Total financial liabilities	483.884	16.593	8.353	1.688	510.518	506.334

The presented cash flows are non-discounted amounts, on the earliest possible date at which the group can be required to settle the financial liability. Floating interest payments on bank borrowings have been determined applying a forward curve on the underlying interest rate at the reporting date.

Interest rate risk

HusCompagniet Danmark is exposed to fluctuations in market interest rates primarily related to the Company's long-term loan with floating rates.

The Company aims to keep a reasonable part of its borrowings at fixed interest rates.

At 31 December 2021 the Company's long-term debt is kept at floating rates.

If the interest rate increased (decreased) by 1% the effect on interest during 2021 would have been DKK 0 million (2020: DKK 0 million)

Note 5.5 Financial risk management - continued

Categories of financial assets and financial liabilities

DKK'000	2021	2020
Receivables	131.798	161.824
Lease liabilities	35.413	37.082
Trade and other payables	518.873	353.495
Other liabilities	98.435	115.752
Payables to affiliated companies	0	62.352

It is estimated that the fair value of financial assets and liabilities corresponds to carrying amount in balance sheet.

Note 5.6 Accounting policy

Equity

Dividends

The expected dividend payment for the year is disclosed as a separate item in equity. Proposed dividends are recognized as a liability at the date they are adopted by the annual general meeting (declaration date).

Financial income and expenses

Financial income and expenses comprise interest income and expenses including interest on leases, cost of permanent loan facilities, gains and losses on securities, receivables, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities, etc.

Financial assets

Financial assets are classified as receivables. The Company determines the classification of its financial assets at initial recognition. All financial assets are recognised initially at fair value plus, in the case of assets not at fair value through profit or loss, directly attributable transaction costs.

Financial liabilities

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, carried at amortised cost. This includes directly attributable transaction costs.

The Company's financial liabilities comprise trade pay-ables, borrowings and other payables (primarily staff-related costs not due for payment).

SECTION 6: OTHER DISCLOSURES

Introduction

This section includes other disclosures required by IFRS or additional disclosures required by the Danish Companies Act.

The following notes are presented in Section 6:

- 6.1 Tax
- 6.2 Other non-cash items
- 6.3 Related parties
- 6.4 Auditor's fee
- 6.5 Events after the balance sheet date
- 6.6 Definitions
- 6.7 Accounting policy

Note 6.1 Tax

Current tax

DKK'000	2021	2020
Income tax	58.544	76.715
Movement in deferred tax	9.333	-2.224
Adjustment relating to previous years	0	0
Income taxes in the income statement	67.877	74.491
Profit before tax	309.888	335.858
Tax rate, Denmark	22,00%	22,00%
Calculated Tax at the applicable rate for continued operations	68.175	73.889
Non-taxable income	0	0
Expenses not deductible for tax purposes	12	602
Adjustments relating to prior years	0	0
Effective change in tax rate	0	0
Other	-310	0
Tax expense for the year	67.877	74.491
Effective tax rate, %	21,90%	22,18%

Expenses not deductible for tax purpose primarily relates to costs related to transactions (incl. IPO).

Deferred tax

DKK'000	2021	2020
Deferred tax at 1 January	17.147	19.371
Recognised in profit or loss, continued business	9.333	-2.224
Adjustments relating to prior years	0	0
Exchange differences	0	0
Deferred tax at 31 December	26.480	17.147

Deferred tax is presented in the statement of financial position as follows:

DKK'000	Deferred tax asset		Deferred tax liability	
	2021	2020	2021	2020
Intangible assets	0	0	0	0
Right-of-use assets and Property, plant and equipment	0	0	-1.665	-1.587
Inventories	0	0	28.145	19.835
Provisions	0	0	0	-1.100
Deferred tax	0	0	26.480	17.148

Corporation tax payable

DKK'000	2021	2020
Corporation tax payable at 1 January	76.715	60.364
Tax at the applicable rate	58.544	76.715
Corporation tax paid during the year	-76.715	-60.364
Corporation tax payable at 31 December	58.544	76.715

Note 6.2 Other non-cash items

DKK'000	2021	2020
Other non-cash items	-84	0
Movements in provisions recognised in the income statement	2.807	1.603
Other non-cash items	2.723	1.603

Note 6.3 Related parties**Transactions with Executive Management & Board of Directors**

Transactions with Executive Management & Board of Directors include transactions with companies controlled by the Executive Management & Board of Directors.

The ultimate Parent

The ultimate Parent of the Company is HusCompagniet A/S. There were no transactions between the Company and the ultimate company.

The direct Parent of the Company is HusCompagniet Holding A/S.

Significant transactions between the Group and related parties with a significant influence

Management fee transactions between the Company and Group amounts to 84.6 million DKK (2020: no transactions). There are no other transactions between Group and related parties with significant influence in 2021.

Note 6.4 Auditor's fee**Fees to auditors**

DKK'000	2021	2020
Audit Service	500	410
Tax advice services	0	10
Other non-audit services	5	3
Total	505	422

Note 6.5 Events after the balance sheet date

No material events have occurred between 31 December 2021 and the date of publication of this annual report that have not already been included in the annual report and that would have a material effect on the assessment of the Company's financial position. The geopolitical uncertainty has increased significantly in Europe in 2022. The Russian invasion of Ukraine and the continued Covid-19 pandemic is expected to have a material impact on the Company in 2022 although this assessment is subject to uncertainty especially towards the development of the conflict in Ukraine. The events may have substantial effect on macroeconomic factors and disruption of supply chains. HusCompagniet can be directly impacted by supply chain deficiencies for certain materials such as timber and tiles, and indirectly due to a general pressure on energy and freight cost. The possible social and economic effects that potentially could impact the Company's operations and supply chain, and is being carefully monitored by the Management.

Note 6.6 Definitions

Financial ratios

EBITDA before special items (EBITDA)

Operating profit excluding amortisation and depreciation and special items.

Operating profit (EBITDA) before special items

Operating profit before special items

Financial ratios

Financial ratios are calculated in accordance with the Danish Finance Society's guidelines on the calculation of financial ratios "Recommendations and Financial Ratios".

The financial ratios stated in the survey of financial highlights have been calculated as follows:

Gross margin	$\frac{\text{Gross profit x 100}}{\text{Revenue}}$	
EBITDA margin (before and after special items)	$\frac{\text{EBITDA before special items x 100}}{\text{Revenue}}$	$\frac{\text{EBITDA after special items x 100}}{\text{Revenue}}$

Note 6.8 Accounting policy

Current income tax

The Company is jointly taxed with all Danish subsidiaries. The current Danish corporation tax is allocated between the jointly-taxed companies in proportion to their taxable income. The jointly-taxed companies are taxed under the on-account tax scheme.

Tax for the year comprises current tax and changes in deferred tax for the year. The tax expense relating to the profit (loss) for the year is recognised in the income statement, and the tax expense relating to amounts recognised in other comprehensive income is recognised in other comprehensive income.

Current tax payable is recognised in current liabilities and deferred tax is recognised in non-current liabilities. Tax receivable is recognised in current assets and deferred tax assets are recognised in non-current assets.

Deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the period, adjusted for tax on the taxable income of prior periods and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on the planned use of the asset or settlement of the liability, respectively.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable values.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Statement by Management

The Board of Directors and the Executive Board have today discussed and approved the annual report of HusCompagniet Danmark A/S for 2021.

The annual report has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2021 and of the results of their operations and cash flows for the financial year 1 January – 31 December 2021.

Further, in our opinion, the Management's review gives a fair review of the development in the Group's and the Company's activities and financial matters, results for the year, cash flows and financial position as well as a description of material risks and uncertainties that the Group and the Parent Company face.

We recommend that the annual report be approved at the annual general meeting.

Virum, 16 June 2022
Executive Board:

Martin Ravn-Nielsen
CEO

Board of Directors:

Mads Dehlsen Winther
Chairman

Søren Haugaard
Vice Chairman

Martin Ravn-Nielsen

Independent auditor's report

To the shareholders of HusCompagniet Danmark A/S

Opinion

We have audited the financial statements of HusCompagniet Danmark A/S for the financial year 1 January – 31 December 2021, which comprise income statement, statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement and notes, including accounting policies. The financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2021 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2021 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements, or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



Independent auditor's report

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.



Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 16 June 2022
EY Godkendt Revisionspartnerselskab
CVR no. 30 70 02 28

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State Authorised
Public Accountant
mne21332

Morten Weinreich Larsen
State Authorised
Public Accountant
mne42791