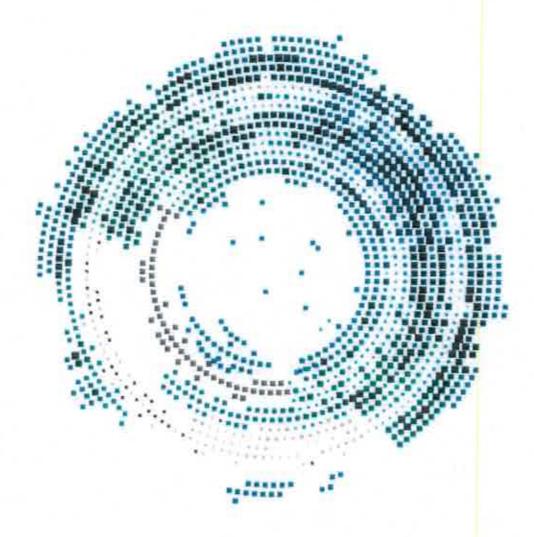
# Deloitte.



# xSuite Nordic ApS

Carl Jacobsens Vej 33 L, 2500 Valby CVR No. 26860369

# Annual report 2019

The Annual General Meeting adopted the annual report on 16. Mark 2020

Richard Nagorny

Conductor

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# **Entity details**

# Entity

xSuite Nordic Ap5 Carl Jacobsens Vej 33 L 2500 Valby

CVR No.: 26860369

Registered office: Copenhagen

Financial year: 01.01.2019 - 31.12.2019

Phone number: 70270309

URL: www.news.xsuite.com/dk/home

# **Executive Board**

Martin Andreas Lundsteen Richard Nagorny Thomas Radestock

# Auditors

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 P. O. Box 1600 0900 Copenhagen C

# Statement by Management

The Board of Directors have today considered and approved the annual report of xSuite Nordic ApS for the financial year 01.01.2019 - 31.12.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations for the financial year 01.01.2019 - 31.12.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Kabenhavn, 26.02.2020

Executive Board

Martin Andreas Lundsteen

Thomas Radestock

# Independent auditor's report

# To the shareholder of xSuite Nordic ApS

#### Opinion

We have audited the financial statements of xSuite Nordic ApS for the financial year 01.01.2019 - 31.12.2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2019 and of the results of its operations for the financial year 01.01.2019 - 31.12.2019 in accordance with the Danish Financial Statements Act.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Entity's Internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
  preparing the financial statements, and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to
  continue as a going concern. If we conclude that a material uncertainty exists, we are required to
  draw attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
  obtained up to the date of our auditor's report. However, future events or conditions may cause the
  Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures
  in the notes, and whether the financial statements represent the underlying transactions and
  events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary. København, 26.02.2020

# Deloitte

Statsautorise et Revisionspartnerselskab CVR No. 33963556

Christian Sanderhage

State Authorised Public Accountant Identification No (MNE) mne23347

# Management commentary

# **Primary activities**

The Company's objects are the sale of software and hardware as well as related consulting services.

# Development in activities and finances

Profit for the year amounts to DKK 1,203 thousand, resulting in equity of DKK 5.519 thousand.

A profit is expected for the next financial year.

# Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Income statement for 2019

		2019	2018
	Notes	DKK	DKK
Gross profit/loss		13,474,744	13,995,863
Staff costs	î	(11,888,039)	(11,407,947)
Depreciation, amortisation and impairment losses		(84,927)	(127,876)
Operating profit/loss		1,501,778	2,460,040
Other financial income		87,046	68,303
Other financial expenses		(28,570)	(23,197)
Profit/loss before tax		1,560,254	2,505,146
Tax on profit/loss for the year	2	(357,091)	(558,688)
Profit/loss for the year		1,203,163	1,946,458
Proposed distribution of profit and loss			
Ordinary dividend for the financial year		3,750,000	0
Retained earnings		(2,546,837)	1,946,458
Proposed distribution of profit and loss		1,203,163	1,946,458

# **Balance sheet at 31.12.2019**

# Assets

		2019	2018
	Notes	DKK	DKK
Other fixtures and fittings, tools and equipment		413,210	403,964
Property, plant and equipment	3	413,210	403,964
Other receivables		319,998	298,789
Deferred tax		0	7,014
Other financial assets		319,998	305,803
Fixed assets		733,208	709,767
Trade receivables		4,157,816	3,276,000
Receivables from group enterprises		2,386,380	2,386,380
Other receivables		862	64
Income tax receivable		21,903	75,141
Prepayments		563,440	535,364
Receivables		7,130,401	6,272,949
Cash		482,135	466,679
Current assets		7,612,536	6,739,628
Assets		8,345,744	7,449,395

# **Equity and liabilities**

		2019	2018
	Notes	DKK	DKI
Contributed capital		555,816	555,816
Retained earnings		1,213,549	3,760,386
Proposed dividend		3,750,000	
Equity		5,519,365	4,316,202
Deferred tax		3,453	
Provisions		3,453	0
Other payables	4	381,134	0
Non-current liabilities other than provisions		381,134	0
Trade payables		564,663	1,035,029
Payables to group enterprises		117,293	0
Other payables	5	1,759,836	2,098,164
Current liabilities other than provisions		2,441,792	3,133,193
Liabilities other than provisions		2,822,926	3,133,193
Equity and liabilities		8,345,744	7,449,395
Unrecognised rental and lease commitments	6		
Assets charged and collateral	7		
Group relations	7		

# Statement of changes in equity for 2019

	Contributed capital DKK	Retained earnings DKK	Proposed dividend DKK	Total DKK
Equity beginning of year	555,816	3,760,386	0	4,316,202
Profit/loss for the year	0	(2,546,837)	3,750,000	1,203,163
Equity end of year	555,816	1,213,549	3,750,000	5,519,365

# **Notes**

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	2019 DKK	2018 DKH
Wages and salaries	10,798,621	10,455,825
Pension costs	1,029,745	905,586
Other social security costs	59,673	46,536
	11,888,039	11,407,947
	11,000,035	11,407,547
Average number of full-time employees	14	14
2 Tax on profit/loss for the year		
	2019	2018
	DKK	DKK
Current tax	346,624	554,859
Change in deferred tax	10,467	3,829
	357,091	558,688
3 Property, plant and equipment		
	o	ther fixtures and fittings, tools and equipment DKK
Cost beginning of year		1,217,743
Additions		94,173
Cost end of year		1,311,916
Depreciation and impairment losses beginning of year		(813,779)
Depreciation for the year		
		(84,927)
Depreciation and impairment losses end of year		(84,927) (898,706)
Depreciation and impairment losses end of year Carrying amount end of year		
The state of the s		(898,706)
Carrying amount end of year	2019	(898,706)
Carrying amount end of year  Other payables	2019 DKK	(898,706) 413,210
Carrying amount end of year		(898,706) 413,210 2018

# 5 Other payables

	2019 DKK	2018 DKK
VAT and duties	384,132	170,321
Wages and salaries, personal income taxes, social security costs, etc payable	1,169,046	1,917,634
Other costs payable	206,658	10,209
	1,759,836	2,098,164
6 Unrecognised rental and lease commitments		
	2019	2018
	DKK	DKK
Liabilities under rental or lease agreements until maturity in total	1,139,868	1,304,407

# 7 Assets charged and collateral

The Company has provided security for the Parent's liabilities.

# 8 Group relations

Name and registered office of the Parent preparing consolidated financial statements in which the Company is a part:

xSuite Group GmbH, Hamburger Strasse 12, DE-22926 Ahrensburg, Germany

# **Accounting policies**

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

# Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

### Income statement

## Gross profit or loss

Gross profit or loss comprises revenue, cost of sales and external expenses.

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

# Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

# Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of property, plant and equipment.

## Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises.

# Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

## Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

# **Balance** sheet

# Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment

3 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying

amount.

## Receivables

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

### Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

# Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

## Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

# Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity.

# Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.