# Danske Private Equity Partners II (USD) K/S CVR-no. 26 49 29 63

c/o Gorrissen Federspiel H.C. Andersens Boulevard 12 1553 Copenhagen V

The Annual Report has been presented and approved at the Limited Partnership's Annual General Meeting:

Charman

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## Management's statement on the annual report

The management has today discussed and approved the annual report for Danske Private Equity Partners II [USD] K/S for the financial year October 1, 2015 – September 30, 2016.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Limited Partnership's assets, liabilities and financial position as of September 30, 2016, as well as of the result of the Limited Partnership's activities for the financial year October 1, 2015 – September 30, 2016.

Furthermore, in our opinion, the Management's review gives a fair review of the development in the Limited Partnership's operations and financial matters and the results of the Limited Partnership's operations and financial position as a whole.

The annual report is recommended to be approved at the Annual General Meeting.

Copenhagen, December 16, 2016

Management:

Gelberal Partrier
DPE Partners II ApS
Erik Fosgrau

Chief Executive Officer

## Independent auditors' report

To the Limited Partners of Danske Private Equity Partners II (USD) K/S

#### Independent auditor's report on the financial statements

We have audited the financial statements of Danske Private Equity Partners II (USD) K/S for the financial year October 1, 2015 - September 30, 2016, which comprise of accounting policies, income statement, balance sheet, statement of changes in Limited Partners' Capital Account Statement and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the internal financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Limited Partnership's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Limited Partnership's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit did not result in any qualification.

#### Opinion

In our opinion, the financial statements give a true and fair view of the Limited Partnership's financial position at September 30, 2016 and of the results of its operations for the financial year October 1, 2015 – September 30, 2016 in accordance with Danish Financial Statements Act.

#### Statement on the Management's review

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any other procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information given in the Management's review is consistent with the financial statements.

Copenhagen, December 16, 2016

Ernst & Young

Godkendt Revisjonspartnerselskab

CVR-no. 30 70 02 28

Lars Rhod Søndergaard

State Authorised
Public Accountant

Ole Karstensen State Authorised Public Accountant

## Management's review

### Fund summary

Company:

Danske Private Equity Partners II (USD) K/S

c/o Gorrissen Federspiel H.C. Andersens Boulevard 12

1553 Copenhagen V

CVR-no.: Established: 26 49 29 63 February 1, 2002 Copenhagen

Registered office: Financial year:

October 1 - September 30

Management:

General Partner

DPE Partners II ApS with Chief Executive Officer Erik Fosgrau

Auditor:

Ernst & Young Godkendt Revisionspartnerselskab

Osvald Helmuths Vej 4

Postboks 250 2000 Frederiksberg

Manager (FAIF):

Danske Private Equity A/S (FT-no.:23026) Website: www.danskeprivateequity.com

## Main and key figures

| Operating profit         -2,831         2,705         6,265         14,947         16,534           Net financial income and expenses         3         1         2         7         2           Profit/loss         -2,828         2,705         6,267         14,954         16,536           Total assets         30,689         59,914         92,122         117,775         153,321           Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938  |   |         |         |         |         |         |
|--|---|---------|---------|---------|---------|---------|
| funds         -2,399         3,472         7,021         16,316         18,337           Operating profit         -2,831         2,705         6,265         14,947         16,534           Net financial income and expenses         3         1         2         7         2           Profit/loss         -2,828         2,705         6,267         14,954         16,536           Total assets         30,689         59,914         92,122         117,775         153,321           Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938 | USD 1.000                               | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 |
| Operating profit         -2,831         2,705         6,265         14,947         16,534           Net financial income and expenses         3         1         2         7         2           Profit/loss         -2,828         2,705         6,267         14,954         16,536           Total assets         30,689         59,914         92,122         117,775         153,321           Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938  | Gain/losses on investments in portfolio |         |         |         |         |         |
| Net financial income and expenses       3       1       2       7       2         Profit/loss       -2,828       2,705       6,267       14,954       16,536         Total assets       30,689       59,914       92,122       117,775       153,321         Total Limited Partners' capital       30,678       59,904       92,110       117,760       153,306         Investments in portfolio funds       25,438       55,714       90,707       107,522       144,938  | funds                                   | -2,399  | 3,472   | 7,021   | 16,316  | 18,337  |
| Profit/loss         -2,828         2,705         6,267         14,954         16,536           Total assets         30,689         59,914         92,122         117,775         153,321           Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938  | Operating profit                        | -2,831  | 2,705   | 6,265   | 14,947  | 16,534  |
| Total assets         30,689         59,914         92,122         117,775         153,321           Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938   | Net financial income and expenses       | 3       | 1       | 2       | 7       | 2       |
| Total Limited Partners' capital         30,678         59,904         92,110         117,760         153,306           Investments in portfolio funds         25,438         55,714         90,707         107,522         144,938   | Profit/loss                             | -2,828  | 2,705   | 6,267   | 14,954  | 16,536  |
| Investments in portfolio funds 25,438 55,714 90,707 107,522 144,938  | Total assets                            | 30,689  | 59,914  | 92,122  | 117,775 | 153,321 |
|  | Total Limited Partners' capital         | 30,678  | 59,904  | 92,110  | 117,760 | 153,306 |
| Performance ratio * 1.45 1.47 1.45 1.43 1.36   | Investments in portfolio funds          | 25,438  | 55,714  | 90,707  | 107,522 | 144,938 |
|  | Performance ratio *                     | 1.45    | 1.47    | 1.45    | 1.43    | 1.36    |

<sup>\*</sup> Accumulated distributions and capital account end period (reduced by unpaid capital)/accumulated paid-up capital.

## Management's review

#### Main activity

Danske Private Equity Partners II (USD) K/S ("Danske PEP II (USD)") is a fund-of-funds with a geographical focus on investments in North America. Investments are mainly made in small and mid market buy-out funds.

#### Development in the financial year

The financial year resulted in a loss of USD 2.8 million, corresponding to an annual IRR of -7.1%. Losses on investments in portfolio funds amounted to USD 2.4 million. Administrative running costs in the form of management fee to Danske Private Equity A/S amounted to USD 0.3 million.

The result is below our expectations.

USD 0.3 million was contributed to the portfolio funds during the financial year, bringing total contributions to USD 219.8 million, corresponding to 98.1% of the commitments to portfolio funds.

An aggregate amount of USD 28.1 million was distributed from portfolio funds during the financial year, bringing total distributions from portfolio funds as of September 30, 2016 to USD 318.3 million, corresponding to 144.8% of the capital contributed to portfolio funds. In the financial year an aggregate amount of USD 26.4 million was distributed to the Limited Partners, bringing the accumulated distributions as of September 30, 2016 to USD 282.7 million, corresponding to 131.1% of the Limited Partners' paid-up capital.

#### Special risks

#### Financial risks

The objective of Danske PEP II (USD) is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in the North American Small and Mid Market. The highest factor of risk is therefore the changes in the value of the companies in which Danske PEP II (USD)'s portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is an accounting estimate and could be connected with some uncertainty.

#### Interest rate risks

Danske PEP II (USD) is less sensitive to the changes in interest rate levels.

#### Foreign exchange currency risks

Danske PEP II (USD)'s investments in portfolio funds have been made in USD. As the capital in Danske PEP II (USD) is in USD the currency risk is considered insignificant.

#### Investment activity

In the period from inception to September 30, 2016 Danske PEP II (USD) has invested in eight portfolio funds. One of the portfolio funds has been exited as of September 30, 2016.

The portfolio funds have in general performed well.

## Management's review

#### Cash resources

Danske PEP II (USD)'s cash resources as of September 30, 2016, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the Limited Partner, and are estimated as satisfactory to cover Danske PEP II (USD)'s liabilities including investment obligations, management fees etc.

#### Expectations for 2016/17

During the financial year, the valuations of the portfolio funds' investments have developed positively. American companies are generally enjoying a continued strong economy and the private equity market is characterized by relatively high exit activity. This development is expected to carry on in 2017, particularly with the economy benefiting from the anticipated increase in financial stimulus.

The development in valuation of the portfolio funds' investments will still be influenced mainly by the development of the individual portfolio companies' results and their ability to generate cash as well as the valuations of comparable listed companies.

The above-mentioned development along with the general economic development will affect the result for 2016/17.

The continuous exit activity and thereby the reduction of the portfolio will affect future results which are expected to be better than the result of the current financial year.

#### Post balance sheet events

No events have occurred, after the balance sheet date and to the signing of the annual report which is considered of significance to the annual report.

#### Accounting policies

The annual report of Danske Private Equity Partners II (USD) K/S has been prepared in accordance with the provisions of the Danish Financial Statements Act for a reporting class B entity.

The presentation of the income statement, the balance sheet and the description of entries has been adjusted according to the Limited Partnership's activities as an investment company in private equity.

The accounting policies applied are consistent with those of last year.

The annual report is in USD. (USD/DKK: 30/9 2016: 667.62 og 30/9 2015: 665.88)

#### In general

Income is recognised in the profit and loss account as earned, including value adjustments of financial assets and liabilities measured at fair value or amortised cost. Equally, costs incurred to generate the year's earnings are recognised, including depreciation, amortisation, impairment and provisions as well as reversals as a result of changes in accounting estimates of amounts which were previously recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Limited Partnership and the value of the asset can be reliably measured.

Liabilities are recognised in the balance sheet when an outflow of economic benefits is probable and when the liability can be reliably measured.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described below for each individual item.

In recognising and measuring assets and liabilities, any gains, losses and risks occurring prior to the presentation of the annual report that evidence conditions existing at the balance sheet date are taken into account.

#### Income statement

#### Gain/losses on investments in portfolio funds

Gains/Losses on portfolio fund investments include income from investment (dividend and interest), realised gains and losses of divestments and unrealised gains and losses on revaluations or depreciations of investments in portfolio funds.

### Gain/losses on other securities and investments

Gain/losses on other securities and investments include realised gains and losses of divestments and unrealised gains and losses on revaluations or depreciations of other securities and investments.

#### Management fee

The management fee includes management fee and performance fee for the period to the Manager, Danske Private Equity A/S.

#### Other administrative expenses

Other administrative expenses include costs paid by the Limited Partnership.

#### Financial income and expenses

Financial income and expenses include interest income and expenses, exchange gains and losses regarding investments in the portfolio funds.

#### Tax

The Limited Partnership is not independently liable to pay tax, consequently no tax is charged to the profit and loss account.

#### Accounting policies

#### Balance sheet

#### Investment assets

Investments in portfolio funds are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of origin of the portfolio funds according to which investments are measured at the fair value in the balance sheet in accordance with the Danish Financial Statement Act § 38. Revaluations are included in the profit and loss account.

In the portfolio funds, the fair value of the funds' portfolio companies are recognised and measured as follows:

#### Listed portfolio companies

The portfolio companies are measured to the current market value on the balance sheet day. If securities in the portfolio companies are subject to a lock-up provision, the provision is considered when measuring the fair value of the portfolio company. If shares are not actively traded the portfolio companies are measured as investments in unlisted portfolio companies.

#### Unlisted portfolio companies

Investments in portfolio companies are measured at fair value on price of recent investment either by way of an increase of capital or a part sale and by the use of valuation methodologies based on the earnings multiples, net assets, discounted cash flows or industry valuation benchmarks.

#### Other debtors

Other debtors are measured at amortised cost after deduction of write-downs for anticipated losses.

#### Prepayments and accrued Income

Prepayments and accrued income included in assets primarily comprise prepaid management fee to Manager, Danske Private Equity A/S.

#### Other securities and investments, current assets

Other securities and investments include listed securities distributed from the portfolio funds. The securities are measured to the current market value on the balance sheet day.

#### Other liabilities

Other payables include a performance fee to Manager, Danske Private Equity A/S and administration costs due. Liabilities are measured at net realised value.

#### Foreign currency translation

Transactions in foreign currency are translated into USD according to the currency rate ruling on the transaction day.

Investments in portfolio funds, accounts receivable and accounts payable in foreign currency are translated into USD according to currency rate rulings on the balance sheet day. Realised and unrealised exchange rate profit margins and losses are booked in the profit and loss account under financial items.

## Income statement

| Note L | JSD 1,000  | 1/102015-<br>30/92016 | 1/102014-<br>30/92015 |
|--------|--|-----------------------|-----------------------|
|        | Gain/losses on investments in portfolio funds<br>Gain/losses on other securities and investments | -2,399<br>63          | 3,025<br>447          |
| G      | Gain/losses in the year  | -2,462                | 3,472                 |
|        | Vlanagement fees etc.<br>Other administrative expenses   | -346<br>              | -742<br>25            |
| c      | Operating profit   | -2,831                | 2,705                 |
| 4 F    | inancial income  | 3                     | 1                     |
| F      | PROFIT/LOSS  | -2,828                | 2,706                 |
| F      | PROPOSED DISTRIBUTION OF THE PROFIT/LOSS   |                       |                       |
|        | ransferred to retained earnings  | -2,828                | 2,706                 |
| Т      | TOTAL RETAINED EARNINGS  | -2,828                | 2,706                 |

## Balance sheet

| Note   | USD 1,000   | 30/92016           | 30/92015            |
|--------|---|--------------------|---------------------|
| 1      | ASSETS FIXED ASSETS Investment assets Investments in portfolio funds                                      | 25,438             | 55,714              |
|        | Total Fixed Assets CURRENT ASSETS   | 25,438             | 55,714              |
|        | Other securities and investments  | 1,818              | 0                   |
|        | Cash and Cash equivalent  | 3,433              | 4,201               |
|        | Total current assets  | 5,251              | 4,201               |
|        | TOTAL ASSETS  | 30,689             | 59,915              |
| 5      | LIMITED PARTNERS' CAPITAL AND LIABILITIES LIMITED PARTNERS' CAPITAL Paid-up capital from Limited Partners | 215,590            | 215,590             |
|        | Distributed to Limited Partners Retained earnings   | -282,683<br>97,771 | -256,285<br>100,599 |
|        | Total Limited Partners' capital   | 30,678             | 59,904              |
|        | LIABILITIES SHORT-TERM LIABILITIES Other payables   | 11                 | 11                  |
|        | Total short-term liabilities  | 11                 | 11                  |
|        | Total liabilities   | 11                 | 11                  |
|        | TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES   | 30,689             | 59,915              |
| 6<br>7 | Related parties<br>Contingent liabilities, contingent assets and securities                               |                    |                     |

Statement of changes in Limited Partners' capital

| USD 1,000                             | Paid-up capital<br>from Limited<br>Partners | Distributed to<br>Limited<br>Partners | Retained<br>earnings | Total   |
|---------------------------------------|---|---------------------------------------|----------------------|---------|
| 43D 1,000                             | T di citora                                 | T di tiloro                           | Carringo             |         |
| Capital October 1, 2014               | 215,590                                     | -221,373                              | 97,893               | 92,110  |
| Paid-up capital from Limited Partners | 0   | 0                                     | 0                    | 0       |
| Distributed to Limited Partners       | 0   | -34,912                               | 0                    | -34,912 |
| Retained earnings                     | 0   | 0                                     | 2,706                | 2,706   |
| Capital October 1, 2015               | 215,590                                     | -256,285                              | 100,599              | 59,904  |
| Paid-up capital from Limited Partners | 0   | 0                                     | 0                    | 0       |
| Distributed to Limited Partners       | 0   | -26,398                               | 0                    | -26,398 |
| Retained earnings                     | 0   | 0                                     | -2,828               | -2,828  |
| Capital September 30, 2016            | 215,590                                     | -282,683                              | 97,771               | 30,678  |

## Notes

| Note | USD 1,000   | 30/92016                                    | 30/92015   |
|------|---|---|--|
| 1    | Investments in portfolio funds  Cost October 1  Additions in the year  Disposals in the year  | 109,607<br>266<br>                          | 125,795<br>600<br>16,788                         |
|      | Acquisition cost September 30   | 99,962                                      | 109,607  |
|      | Revaluations October 1 Revaluations on disposals in the year Revaluations in the year Revaluations September 30  Carrying amount September 30 | -53,893<br>-18,232<br>-2,399<br>-74,524<br> | -35,088<br>-21,830<br>3,025<br>-53,893<br>55,714 |
|      | Specification of revaluations in the year   |   |  |
|      | Realised gains/losses on investments in portfolio funds Unrealised gains/losses on investments in portfolio funds                             | 11,001<br>13,400                            | 8,991<br>5,966                                   |
|      | Gains/losses on investments in portfolio funds  | -2,399                                      | 3,025  |

## Notes

| Note | USD 1,000  | 1/102015-<br>30/92016 | 1/102014-<br>30/92015 |
|------|--|-----------------------|-----------------------|
| 2    | Management fees etc.  Management fee  Management fees etc. in total  | 346<br><b>346</b>     | 742<br><b>742</b>     |
| 3    | Other administrative expenses (incl. VAT) Fee to auditor elected on the Annual General Meeting Statutory audit Tax consultancy Fee to auditor elected on the Annual General Meeting in total | 11<br>1<br>12         | 11<br>2<br>13         |
|      | The fund has not had any emplyees in the financial year  |                       |                       |
| 4    | Financial income Finacial income credit institutions Financial income in total   | 3<br>3                | 1                     |

#### Notes

Note USD 1,000

#### 5 Limited Partners

|                  | Commitment | Paid-up | Outstanding<br>Commitment |
|------------------|------------|---------|---------------------------|
| Limited Partners | 224,572    | 215,589 | 8,983                     |

#### 6 Related parties

#### Manager

Danske Private Equity A/S, Niels Juels Gade 7, 1059 Copenhagen K

Transactions: Annual management fee and possible performance fee

#### Limited Partnerships administrated by Danske Private Equity A/S

Danske Private Equity Partners K/S, c/o Gorrissen Federspiel, H.C. Andersens Boulevard 12, 1553 København V

Transactions: The partnerships have syndicated some of the investments in the portfolio funds.

#### General Partner

DPE Partners II ApS, c/o Gorrissen Federspiel, H.C. Andersens Boulevard 12, 1553 Copenhagen V

Transactions: Annual administration fee

#### Notes

Note USD 1,000

## 7 Contingent liabilities, contingent assets and securities Investment commitments

|                       | Commitment |         | Outstanding | commitment |
|-----------------------|------------|---------|-------------|------------|
|                       | Currency   | USD     | Currency    | USD        |
| Commitment USD        | 224,072    | 224,072 | 1,102       | 1,102      |
| Total commitment, USD |            | 224,072 |             | 1,102      |

Calculated as a residual commitment in local currency after balance day plus contributed to portfolio funds in USD (transcation date's currency rate).

The portfolio funds have made distributions to the Limited Partnership, which they have the opportunity to call again at a later time. As of September 30, 2016 the recallable amounts to USD 5.9 million.

The Limited Partnership has no other contingent liabilities, contingent assets or collaterals as of September 30, 2016.