# Entertainment Trading A/S

Loftbrovej 28, DK-9400 Nørresundby

Annual Report for 1 July 2021 - 30 June 2022

CVR No 26 45 76 02

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 24/10 2022

Peter Tuure Chairman of the General Meeting



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## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Entertainment Trading A/S for the financial year 1 July 2021 - 30 June 2022.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 30 June 2022 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2021/22.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Nørresundby, 24 October 2022

#### **Executive Board**

Mark Fjeldal Dalsgaard Nielsen Jacob Risgaard Eriksen

### **Board of Directors**

Mike Secher Dalsgaard Nielsen Mark Fjeldal Dalsgaard Nielsen Rasmus Haugaard Chairman



## **Independent Auditor's Report**

To the Shareholder of Entertainment Trading A/S

### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 30 June 2022 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 July 2021 - 30 June 2022 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Entertainment Trading A/S for the financial year 1 July 2021 - 30 June 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



### **Independent Auditor's Report**

### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.



## **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aalborg, 24 October 2022 **PricewaterhouseCoopers**Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Mads Meldgaard statsautoriseret revisor mne24826 Line Borregaard statsautoriseret revisor mne34353



## **Company Information**

**The Company** Entertainment Trading A/S

Loftbrovej 28

DK-9400 Nørresundby

CVR No: 26 45 76 02

Financial period: 1 July - 30 June Municipality of reg. office: Aalborg

**Board of Directors** Mike Secher Dalsgaard Nielsen, Chairman

Mark Fjeldal Dalsgaard Nielsen

Rasmus Haugaard

**Executive Board** Mark Fjeldal Dalsgaard Nielsen

Jacob Risgaard Eriksen

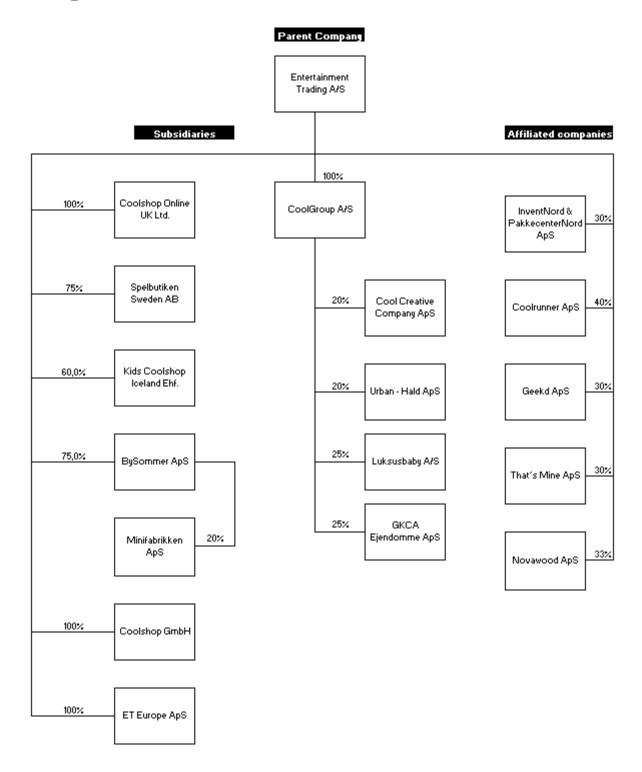
**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Skelagervej 1A DK-9000 Aalborg



# **Group Chart**





# **Financial Highlights**

Seen over a five-year period, the development of the Group is described by the following financial highlights:

			Group		
	2021/22	2020/21	2019/20	2018/19	2017/18
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Revenue	1,429,157	1,205,758	876,973	626,669	553,340
Operating profit/loss	14,565	55,682	28,562	22,232	12,196
Profit/loss before financial income and					
expenses	92,266	57,352	28,700	22,239	12,693
Net financials	-716	1,580	4,314	-1,072	-1,153
Net profit/loss for the year	87,569	47,125	26,689	16,471	9,000
Balance sheet					
Balance sheet total	468,491	385,748	220,179	131,209	123,627
Equity	187,050	99,769	69,020	49,664	39,839
Cash flows					
Cash flows from:					
- investing activities	72,143	-50,169	-8,010	-1,933	368
including investment in property, plant and					
equipment	-18,314	-50,195	-1,700	-1,255	-4,768
Number of employees	254	255	161	112	108
Ratios					
Gross margin	15.8%	13.3%	11.5%	11.2%	10.5%
Profit margin	6.5%	4.8%	3.3%	3.5%	2.3%
Return on assets	19.7%	14.9%	13.0%	16.9%	10.3%
Solvency ratio	39.9%	25.9%	31.3%	37.9%	32.2%
Return on equity	61.1%	55.8%	45.0%	36.8%	22.4%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Societyof Financial Analysts. For definitions, see under accounting policies.



## **Management's Review**

### **Key activities**

The Group's business activities are mainly within physical trade and e-commerce, with a broad range of product categories. Products are sourced and sold internationally to both corporate and private consumers.

### Development in the year

The Group realized a profit before tax of DKKm 91,6 for FY 2021/2022, which was an increase of 55% compared with the previous financial year. Profit for 2021/2022 is considered to be satisfactory, meeting the expectations set out in the most recent annual report.

For FY 2021/2022, it was expected that the Group's new markets and product categories would contribute to further growth in revenue and profit. Activities rose markedly, and profit improved compared with the previous financial year, thus matching expectations for the financial year, and gross profit for the Group rose by 41% on the previous financial year.

During the financial year 2021/2022 the business capacity was increased by moving to larger warehouse facilities along with new administration headquarter. This increase in the general business capacity resulted in a rise of Other external expenses and Staff expenses of 23% compared to the most recent financial year.

Profit after tax was DKKm 87,6 compared with DKKm 47,1 in FY 2020-2021.

Profit in 2021/22 is positive effected by sale of subsidiary in June 2022.

#### **Balance sheet**

The balance sheet of the Entertainment Trading Group totalled DKKm 468 as at 30 June 2022 compared with DKKm 386 in the previous financial year.

With the upturn in activities throughout the financial year, inventories and receivables in particular have increased and affected the balance sheet.

Equity amounted to DKKm 187 against DKKm 100 as at 30 June 2021.

The Group's solvency ratio was 39,9% compared with 25,9% in the preceding financial year.

#### Cash flow

The Group's net cash flow amounted to DKKm -33 for the year under review of which cash flow from operating activities made up DKKm -99.



### **Operating risks**

The Entertainment Trading Group is an international trading company, which is engaged in e-commerce and B2B sales and has subsidiaries abroad. Accordingly, the Group's performance in terms of profit and capital structure is subject to a number of business risks.

The Company's daily operations require ongoing management of a number of commercial risks relating to markets, products, customers, suppliers etc. The Group's most important operational risk pertains to the maintenance of a strong position in the markets of sourcing and of the efficiency of distribution to customers.

The Group is continuously subject to the usual risks in the form of political regulation of imports, electronics, duties and charges, and e-commerce.

In Managements assessment, the Group are not exposed to particular risks apart from those generally occurring in the line of business described above.

### Targets and expectations for the year ahead

In the next financial year, the management of Entertainment Trading A/S expects the positive development in activities to continue within almost all important business areas leading to a pre-tax profit no less than DKKm 25.0. The improved result from operation activities in 2022/23 is due to higher revenue and more rational operations.

#### **Knowledge resources**

The Group has introduced relevant, efficient systems and procedures to ensure that knowledge remains in the Group. These activities and systems ensure low vulnerability to the loss of knowledge in the Group.

### Statement of corporate social responsibility

This part includes the mandatory review of the Company's corporate responsibility pursuant to section 99a of the Danish Financial Statements Act.

### **Business model and commitment**

Being an international trading company and selling a broad range of products to private consumers, the Entertainment Trading Group meets the national and international guidelines on good conduct and practice by companies, employees and organizations that govern the way in which we perform our business activities.

These internal rules help our employees maintain ethical standards when adding value through cooperation with customers and suppliers.

Our trading activities conform with current legislation within our business areas. Entertainment Trading applies the principles of responsible business ethics and expects that all our employees observe the rules



governing the Group's activities, regardless of their particular functions in the Group.

Entertainment Trading continuously strives to conform with all appropriate business standards and responsible business principles in connection with all types of cooperation. This includes observance of extensive rules on imported electronics and toys to European consumers.

In addition to its internal responsibility to its staff, the Group also has an external responsibility to the countries and societies in which we operate. As an active company, we aim to create value to the local societies in which we are present in addition to reaching our financial goals. This means that we comply with legislation in the countries and local societies in which we operate.

#### Environment

As Entertainment Trading is a trading company, our risks regarding climate and the environment chiefly relate to transportation of goods. The Group meets consumer interests and requirements in this respect. The Group supports and makes sustainable choices for the transportation of goods in a number of areas. Accordingly, where possible, the Group will choose to transport goods via vessels using low carbon fuel rather than vessels using conventional fuel. In 2021/2022, the Group increased the share of goods transported via vessels using low carbon fuel. We aim to continue this process in the coming years.

With in the financial year 2021/2022 Entertainment Trading has entered a project to plant climate forest on uncultivated land areas in Denmark. We expect to continue this project in the years to come.

#### Staff

The Entertainment Trading Group is aware of the importance of committed, competent and loyal staff to the Group. Therefore, internal guidelines, objectives and strategies ensure a safe and healthy work environment. Thus, it is the Group's policy to have attractive work conditions offering the possibility of professional and personal development and to make serious efforts to create a positive work environment.

Management continuously aims to enhance work satisfaction through staff interviews and surveys. A low sickness absence rate is considered to be an indicator that our employees are thriving in a good work environment. In 2021/2022, sickness absence was on the same level as last year, exceeded the usual rate, which was partly due to the COVID-19 pandemic.

The Company has set up a committee which for many years has made initiatives to enhance well-being and job satisfaction. The committee has its own budget and operates independently of management.

The Group expects that the ongoing focus on job satisfaction and improvement of work conditions will result in positive feedback in future job satisfaction surveys as well as a reduction in sickness absence.

#### Social factors

The Entertainment Trading Group also exercises its social responsibility through the recruitment of employees, payment of VAT and other taxes in pursuance of current legislation in the countries in which



the Group is represented. The Group's international activities create job opportunities for the local population, both in the Company's own offices and shops and through the Group's cooperation and trading with local suppliers. Thus, it is Entertainment Trading's policy that employees in foreign affiliates, as specified in the group overview on page 6, pay applicable direct and indirect taxes in the countries where the affiliates are located.

When implementing this policy, the Group's administration made tax-related reviews of staff salaries in both foreign branches and subsidiaries.

It is the Group's policy to observe prevailing differential treatment rules concerning race, colour, gender, ethnic or national origin, age, political views etc.

The Entertainment Trading Group makes annual donations to charity. The Group's main focus is to support, develop and strengthen vulnerable, sick and exposed children. This support is chiefly offered via the charity CoolUnite; Entertainment Trading has extended financial support – sponsorships and collection of donations by the Group's customers – and has participated in fundraising events.

The Group plans to continue the cooperation with the charity CoolUnite in the coming year, and it is expected that the Group will increase its support.

#### Human rights

As a consequence of the Group's activities in markets beyond the Danish borders, it is the Group's policy to carefully observe the profiles of customers and suppliers prior to engaging with them in order to observe general human rights.

The Entertainment Trading Group's business model ensures that most trading partners are major reputable brands that have good control and compliance programmes within this area.

It is the Group's view that no sub-supplier agreements can be concluded if such partners have an opinion of human rights that markedly differs from that of management. Suppliers are invited to accept Entertainment Trading's Terms of Business, and they asked to state that they can adhere to our code of conduct prior to cooperation. In the financial year 2021-22, the number of accepting suppliers has been on the rise. This process will be continued in the next financial year.



### Fighting corruption and bribery

It is the Entertainment Trading Group's policy that staff must not accept any kind of direct or indirect bribes or special remuneration in any form including money, goods or services, if such remuneration may be considered part of recognized local or international corruption or bribery practice.

We are aware of the risk of being unintentionally involved in money laundering. In order to avoid this risk, we endeavour to base our business relations on trustworthy and professional business partners. We select our business partners carefully based on our long established experience of the sector.

We actively communicate our expectations of staff behaviour in this regard to all the employees of the Group at all levels.

In the financial year under review, we implemented procedures to avoid any involvement in money laundering through third party payments or attempts to do so. We anticipate that these procedures coupled with ongoing communication to our customers and staff will minimize or eliminate the risk.

### Statement on gender composition

The Group does not have an even gender distribution in its top management.

The Board of Directors acknowledges that a more even gender distribution may have a favourable impact on the work processes of the Board of Directors and of the enterprise as such. Therefore, it has adopted a target that 25-30% of the Board of Directors should consist of the underrepresented gender by FY 2022-2023.

The target for the underrepresented gender for FY 2021-22 was not reached. The Groups Board of Directors are all new; the elected members are two owners and the lawyer of the Company, who are all male. There hasn't been any changes in Board of Directors, therefore targets have not been met.

With respect to the other management levels, Entertainment Trading endeavours to fill all management positions with the best qualified candidates irrespective of gender. Men are overrepresented on the Executive Board and in the middle management layer, however, the female representation in these management layer equals 25% in the period under review.

In order to increase the share of female managers, the Group has ensured that both genders always are represented among future manager candidates at the final recruitment stage.



#### **Data Ethics**

The Group's employees are obliged to process personal information in a responsible manner and according to the regulations in the Group's GDPR policy. All the Group's stakeholders can be certain that the Group processes personal sensitive information and that this is only used for necessary business purposes. The Group's processing of sensitive personal information is processed in accordance with applicable legislation and regulations.

Processing of sensitive personal information is limited to necessary information that supports operational purposes, customer-specific activities, personnel administration, etc.

The Group handles ordinary data in the form of customer data, supplier data and other internal data, which is processed in accordance with the GDPR and our policies for privacy and information security.

### New technologies

The Group uses advanced technologies to a limited extent towards customers. Machine learning is used to a limited extent in connection with online purchases, so that customers' purchase preferences are logged.

No artificial intelligence is used in the Group.

The Group does not have a written policy regarding data ethics. It is continuously assessed whether this should be changed.

### **Subsequent events**

No material events have occurred after the balance sheet date that have had a significant impact on the financial position of the Company.



# **Income Statement 1 July - 30 June**

	Group Pa		Group		Parent Company	
	Note	2021/22	2020/21	2021/22	2020/21	
		TDKK	TDKK	TDKK	TDKK	
Revenue	2	1,429,157	1,205,758	1,222,059	1,032,100	
Other operating income	3	78,072	1,909	2,494	3,205	
Cost of sales		-1,170,497	-958,086	-1,029,658	-846,975	
Other external expenses		-110,871	-88,847	-75,723	-57,737	
Gross profit/loss		225,861	160,734	119,172	130,593	
Staff expenses Depreciation, amortisation and impairment of intangible assets and	4	-127,735	-100,295	-112,284	-85,120	
property, plant and equipment		-5,489	-2,848	-4,210	-1,740	
Other operating expenses		-371	-239	0	0	
Profit/loss before financial income						
and expenses		92,266	57,352	2,678	43,733	
Income from investments in						
subsidiaries		0	0	82,308	6,772	
Income from investments in						
associates		2,930	4,916	4,107	5,176	
Financial income	5	1,983	764	1,823	1,358	
Financial expenses	6	-5,629	-4,100	-5,574	-4,390	
Profit before tax		91,550	58,932	85,342	52,649	
Tax on profit for the year	7	-3,981	-11,807	-1,456	-8,885	
Net profit/loss for the year		87,569	47,125	83,886	43,764	



## Assets

		Group		Parent Co	mpany
	Note	2021/22	2020/21	2021/22	2020/21
		TDKK	TDKK	TDKK	TDKK
Completed development projects		1,833	2,031	1,682	1,794
Acquired other similar rights		1,551	0	1,180	0
Goodwill		4,622	5,210	0	0
Intangible assets	8	8,006	7,241	2,862	1,794
Land and buildings Other fixtures and fittings, tools and		5,215	18,007	1,038	4,000
equipment		8,947	5,423	6,763	4,129
Leasehold improvements		6,705	0	6,705	0
Property, plant and equipment in pro	-				
gress		0	27,673	0	0
Property, plant and equipment	9	20,867	51,103	14,506	8,129
Investments in subsidiaries	10	0	0	17,632	27,763
Investments in associates	11	40,554	12,957	12,333	12,957
Receivables from group enterprises	12	0	0	4,890	11,848
Other investments	12	7,213	4,793	5,363	4,793
Deposits	12	11,872	1,243	11,872	1,243
Fixed asset investments		59,639	18,993	52,090	58,604
Fixed assets		88,512	77,337	69,458	68,527
Finished goods and goods for resale		268,989	204,101	228,078	178,087
Prepayments for goods		4,060	2,774	2,739	1,892
Inventories		273,049	206,875	230,817	179,979



## Assets

		Grou	ıp	Parent Co	mpany
	Note	2021/22	2020/21	2021/22	2020/21
		TDKK	TDKK	TDKK	TDKK
Trade receivables		59,784	42,473	52,731	36,919
Receivables from group enterprises		0	0	51,361	46,992
Receivables from associates		509	162	215	162
Other receivables		27,888	8,940	25,486	5,177
Corporation tax receivable from					
group enterprises		0	0	0	568
Prepayments	13	4,618	2,435	1,802	1,425
Receivables		92,799	54,010	131,595	91,243
Cash at bank and in hand		14,131	47,526	8,615	26,843
Currents assets		379,979	308,411	371,027	298,065
Assets		468,491	385,748	440,485	366,592



# Liabilities and equity

		Group		Parent Co	mpany
	Note	2021/22	2020/21	2021/22	2020/21
		TDKK	TDKK	TDKK	TDKK
Share capital	14	1,000	1,000	1,000	1,000
Reserve for net revaluation under the	е				
equity method		0	0	25,257	20,355
Reserve for development costs		0	0	1,312	1,399
Reserve for exchange rate					
conversion		-186	115	0	0
Retained earnings		177,719	93,173	150,964	71,534
Equity attributable to shareholders	S				
of the Parent Company		178,533	94,288	178,533	94,288
Minority interests		8,517	5,481	0	0
Equity		187,050	99,769	178,533	94,288
Provision for deferred tax	16	2,272	1,766	1,565	1,555
Provisions relating to investments in					
group enterprises		0	0	923	0
Provisions		2,272	1,766	2,488	1,555
Credit institutions		141,685	133,475	141,320	133,470
Prepayments received from					
customers		13	27	0	0
Trade payables		106,242	99,068	94,709	94,180
Payables to group enterprises		0	0	86	0
Payables to associates		549	3,725	549	3,725
Corporation tax		0	13,679	0	11,874
Payables to group enterprises					
relating to corporation tax		3,154	0	927	0
Other payables		25,937	32,499	21,873	27,500
Deferred income	17	1,589	1,740	0	0
Short-term debt		279,169	284,213	259,464	270,749
Debt		279,169	284,213	259,464	270,749
Liabilities and equity		468,491	385,748	440,485	366,592



# Liabilities and equity

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# **Statement of Changes in Equity**

### Group

·		Reserve for net						
		revaluation	Reserve for	Reserve for		Equity excl.		
		under the	development	exchange rate	Retained	minority	Minority	
	Share capital	equity method	costs	conversion	earnings	interests	interests	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 July	1,000	0	0	115	93,173	94,288	5,483	99,771
Ordinary dividend paid	0	0	0	0	0	0	-693	-693
Exchange adjustments relating to foreign								
entities	0	0	0	-301	0	-301	-38	-339
Other equity movements	0	0	0	0	660	660	82	742
Net profit/loss for the year	0	0	0	0	83,886	83,886	3,683	87,569
Equity at 30 June	1,000	0	0	-186	177,719	178,533	8,517	187,050



# **Statement of Changes in Equity**

### Parent Company

		Reserve for net						
		revaluation	Reserve for	Reserve for		Equity excl.		
		under the	development	exchange rate	Retained	minority	Minority	
	Share capital	equity method	costs	conversion	earnings	interests	interests	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 July	1,000	20,355	1,399	0	71,534	94,288	0	94,288
Exchange adjustments relating to foreign								
entities	0	-301	0	0	301	0	0	0
Dividend from group enterprises	0	-4,280	0	0	4,280	0	0	0
Other equity movements	0	592	0	0	-233	359	0	359
Development costs for the year	0	0	390	0	-390	0	0	0
Depreciation, amortisation and impairment								
for the year	0	0	-477	0	477	0	0	0
Net profit/loss for the year	0	8,891	0	0	74,995	83,886	0	83,886
Equity at 30 June	1,000	25,257	1,312	0	150,964	178,533	0	178,533



# Cash Flow Statement 1 July - 30 June

		Grou	<b>)</b>	
	Note	2021/22	2020/21	
		TDKK	TDKK	
Net profit/loss for the year		87,569	47,125	
Adjustments	18	-65,334	12,893	
Change in working capital	19	-104,171	-94,836	
Cash flows from operating activities before financial income and		_		
expenses		-81,936	-34,818	
·		•	,	
Financial income		1,793	764	
Financial expenses		-4,679	-4,100	
Cash flows from ordinary activities		-84,822	-38,154	
Corporation tax paid		-14,081	-5,505	
Cash flows from operating activities		-98,903	-43,659	
Purchase of intangible assets		-2,374	-944	
Purchase of property, plant and equipment		-18,314	-50,195	
Sale of fixed assets investments etc		2,500	0	
Sale of property, plant and equipment		120,274	5,996	
Purchase of fixed assets investments etc		-32,143	-5,426	
Dividends received from associates		2,200	400	
Cash flows from investing activities	•	72,143	-50,169	
Overdraft facility		8,210	129,361	
Repayment of payables to associates		-3,523	0	
Deposits		-10,629	-178	
Dividend paid		0	-15,500	
Non-controlling interests' share of dividends		-693	-976	
Cash flows from financing activities		-6,635	112,707	
Change in cash and cash equivalents		-33,395	18,879	
Cash and cash equivalents at 1 July		47,526	28,647	
Cash and cash equivalents at 30 June	•	14,131	47,526	
	•			
Cash and cash equivalents are specified as follows:		44.404	47 500	
Cash at bank and in hand		14,131	47,526	
Cash and cash equivalents at 30 June		14,131	47,526	



### 1 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

		Group		Parent Company		
		2021/22	2020/21	2021/22	2020/21	
2	Revenue	TDKK	TDKK	TDKK	TDKK	
	Geographical segments					
	Revenue, Denmark	415,495	448,893	412,795	444,386	
	Revenue, Europe	916,480	702,251	712,082	533,100	
	Revenue, other	97,182	54,614	97,182	54,614	
		1,429,157	1,205,758	1,222,059	1,032,100	
3	Other operating income					
	Income from sale of subsidiary	77,524	0	0	0	
	Other income	548	1,909	2,494	3,205	
		78,072	1,909	2,494	3,205	
4	Staff expenses					
	Wages and salaries	114,380	89,794	101,019	76,612	
	Pensions	7,767	7,886	7,552	5,939	
	Other social security expenses	2,963	2,071	2,918	2,033	
	Other staff expenses	2,625	544	795	536	
		127,735	100,295	112,284	85,120	
	Including remuneration to the					
	Executive Board of:					
	Executive Board	3,206	4,062	3,206	4,062	
		3,206	4,062	3,206	4,062	
	Average number of employees	254	255	237	217	



		Grou	ıp	Parent Company		
		2021/22	2020/21	2021/22	2020/21	
5	Financial income	TDKK	TDKK	TDKK	TDKK	
	Interest received from group					
	enterprises	0	0	579	617	
	Other financial income	727	764	686	741	
	Exchange adjustments	1,256	0	558	0	
		1,983	764	1,823	1,358	
6	Financial expenses					
	Impairment losses on financial assets	950	0	950	0	
	Other financial expenses	4,679	1,964	4,624	1,635	
	Exchange adjustments, expenses	0	2,136	0	2,755	
		5,629	4,100	5,574	4,390	
7	Tax on profit for the year					
	Current tax for the year	3,057	10,080	1,026	8,619	
	Deferred tax for the year	506	1,610	10	266	
	Adjustment of tax concerning previous					
	years	418	117	420	0	
		3,981	11,807	1,456	8,885	



### 8 Intangible assets

Group

Group	Completed development projects	Acquired other similar rights	Goodwill TDKK
Cost at 1 July	8,317	460	6,786
Exchange adjustment	-118	0	190
Additions for the year	500	1,874	0
Cost at 30 June	8,699	2,334	6,976
Impairment losses and amortisation at 1 July	6,287	460	1,576
Exchange adjustment	-108	0	121
Amortisation for the year	687	323	657
Impairment losses and amortisation at 30 June	6,866	783	2,354
Carrying amount at 30 June	1,833	1,551	4,622
Amortised over	3-5 years	5 years	10 years

Development projects that are clearly defined and identifiable, where the degree of technical utilization, sufficient resources and a potential future market or development opportunity in the company can be demonstrated, and where the intention to manufacture, market or use the product are recognized as intangible fixed assets, if sufficient assurance that the capital value of future earnings can cover production, sales and administration costs as well as the development costs themselves.



## 8 Intangible assets (continued)

**Parent Company** 

,	Completed	
	development	Acquired other
	projects	similar rights
	TDKK	TDKK
Cost at 1 July	6,037	460
Additions for the year	500	1,497
Cost at 30 June	6,537	1,957
Impairment losses and amortisation at 1 July	4,243	460
Amortisation for the year	612	317
Impairment losses and amortisation at 30 June	4,855	777
Carrying amount at 30 June	1,682	1,180
Amortised over	3-5 years	5 years



## 9 Property, plant and equipment

Group

		Other fixtures		
		and fittings,		Property, plant
	Land and	tools and	Leasehold	and equipment
	buildings	equipment	improvements	in progress
	TDKK	TDKK	TDKK	TDKK
Cost at 1 July	18,007	15,181	1,124	27,673
Exchange adjustment	0	55	0	0
Additions for the year	4,392	6,743	7,179	79,870
Disposals for the year	-17,081	-558	0	-107,543
Cost at 30 June	5,318	21,421	8,303	0
Impairment losses and depreciation at				
1 July	0	9,759	1,124	0
Exchange adjustment	0	17	0	0
Depreciation for the year	103	3,156	474	0
Reversal of impairment and				
depreciation of sold assets	0	-458	0	0
Impairment losses and depreciation at				
30 June	103	12,474	1,598	0
Carrying amount at 30 June	5,215	8,947	6,705	0



## 9 Property, plant and equipment (continued)

### Parent Company

		Other fixtures and fittings,	
	Land and	tools and	Leasehold
	buildings	equipment	improvements
	TDKK	TDKK	TDKK
Cost at 1 July	4,000	13,097	1,124
Additions for the year	112	5,541	7,179
Disposals for the year	-3,074	-558	0
Cost at 30 June	1,038	18,080	8,303
Impairment losses and depreciation at 1 July	0	8,968	1,124
Depreciation for the year	0	2,807	474
Reversal of impairment and depreciation of sold assets	0	-458	0
Impairment losses and depreciation at 30 June	0	11,317	1,598
Carrying amount at 30 June	1,038	6,763	6,705



		Parent Company		
		2021/22	2020/21	
10	Investments in subsidiaries	TDKK	TDKK	
	Cost at 1 July	15,686	1,452	
	Additions for the year	440	14,234	
	Disposals for the year	-14,048	0	
	Cost at 30 June	2,078	15,686	
	Value adjustments at 1 July	11,604	7,685	
	Exchange adjustment	-301	78	
	Net profit/loss for the year	5,083	7,104	
	Dividend to the Parent Company	-2,080	-2,929	
	Other equity movements, net	625	0	
	Amortisation of goodwill	-300	-300	
	Other adjustments	0	-34	
	Value adjustments at 30 June	14,631	11,604	
	Equity investments with negative net asset value amortised over			
	receivables	0	473	
	Equity investments with negative net asset value transferred to provisions	923	0	
	Carrying amount at 30 June	17,632	27,763	
	Positive differences arising on initial measurement of subsidiaries at net			
	asset value	2,999	2,999	
	Remaining positive difference included in the above carrying amount at 30			
	June	2,174	2,474	



### 10 Investments in subsidiaries (continued)

Investments in subsidiaries are specified as follows:

	Place of	Votes and
Name	registered office	ownership
BySommer ApS	Denmark	75%
Spelbutiken Sweden AB	Sweden	75%
Kids Coolshop Iceland ehf.	Iceland	60%
Coolshop Online UK Ltd.	United Kingdom	100%
Coolshop GmbH	Germany	100%
CoolGroup A/S	Denmark	100%
ET Europe ApS	Denmark	100%



		Group		Parent Company	
	•	2021/22	2020/21	2021/22	2020/21
11	Investments in associates	TDKK	TDKK	TDKK	TDKK
11	mivestments in associates				
	Cost at 1 July	4,207	57	4,207	57
	Additions for the year	28,773	3,500	0	3,500
	Disposals for the year	-2,500	0	-2,500	0
	Transfers for the year	0	650	0	650
	Cost at 30 June	30,480	4,207	1,707	4,207
	Value adjustments at 1 July	8,750	3,938	8,750	3,938
	Exchange adjustment	0	36	0	36
	Net profit/loss for the year	4,399	5,311	4,099	5,311
	Dividends received	-2,200	-400	-2,200	-400
	Other equity movements, net	593	0	-32	0
	Amortisation of goodwill	-1,569	-135	-92	-135
	Reversals for the year of revaluations				
	in previous years	101	0	101	0
	Value adjustments at 30 June	10,074	8,750	10,626	8,750
	Carrying amount at 30 June	40,554	12,957	12,333	12,957
	Positive differences arising on initial				
	measurement of subsidiaries at net				
	asset value	21,770	2,412	916	2,412
	Remaining positive difference included				
	in the above carrying amount at 30				
	June	20,141	2,277	764	2,277



Investments in associates are specified as follows:

	Place of registered	Votes and
Name	office	ownership
Coolrunner ApS	Denmark	40%
InventNord og PakkecenterNord ApS	Denmark	30%
Novawood ApS	Denmark	33%
Geekd ApS	Denmark	31%
That's Mine ApS	Denmark	30%
Luksusbaby A/S	Denmark	25%
GKCA Ejendomme ApS	Denmark	25%
Urban - Hald ApS	Denmark	20%
Cool Creative Company ApS	Denmark	20%
Minifabrikken ApS	Denmark	20%



### 12 Other fixed asset investments

	Group		Parent Company		
			Receivables		
	Other		from group	Other	
	investments	Deposits	enterprises	investments	Deposits
	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 July	4,793	1,243	11,848	4,793	1,243
Additions for the year	3,370	11,029	0	1,520	11,029
Disposals for the year	0	-400	-6,958	0	-400
Transfers for the year	0	0	0	0	0
Cost at 30 June	8,163	11,872	4,890	6,313	11,872
Impairment losses for the year	950	0	0	950	0
Impairment losses at 30 June	950	0	0	950	0
Carrying amount at 30 June	7,213	11,872	4,890	5,363	11,872

### 13 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### 14 Share capital

The share capital consists of 1,000,000 shares of a nominal value of TDKK 1. No shares carry any special rights.

The share capital has developed as follows:

Share capital at 30 June	1,000	1,000	84	84	84
Capital decrease	0	0	0	0	0
Capital increase	0	916	0	0	0
Share capital at 1 July	1,000	84	84	84	84
•	TDKK	TDKK	TDKK	TDKK	TDKK
	2021/22	2020/21	2019/20	2018/19	2017/18



		Grou	ıp	Parent Co	mpany
		2021/22	2020/21	2021/22	2020/21
15	Distribution of profit	TDKK	TDKK	TDKK	TDKK
	Reserve for net revaluation under the				
	equity method	0	0	8,891	11,980
	Minority interests' share of net				
	profit/loss of subsidiaries	3,683	3,360	0	0
	Retained earnings	83,886	43,765	74,995	31,784
		87,569	47,125	83,886	43,764
16	Provision for deferred tax				
	Provision for deferred tax at 1 July  Amounts recognised in the income	1,766	156	1,555	1,289
	statement for the year	506	1,610	10	266
	Provision for deferred tax at 30			·	
	June	2,272	1,766	1,565	1,555

### 17 Deferred income

Deferred income consists of payments received in respect of income in subsequent years.



		Grou	ıp
		2021/22	2020/21
.0. C. 1. C.		TDKK	TDKK
18 Cash flo	ow statement - adjustments		
Financial	income	-1,983	-764
Financial	expenses	5,629	4,100
Depreciat	tion, amortisation and impairment losses, including losses a	nd	
gains on	sales	6,347	2,525
Income fr	om investments in associates	-2,930	-4,916
Tax on pr	ofit for the year	3,981	11,807
Other adj	ustments	-76,378	141
		-65,334	12,893
19 Cash flo	ow statement - change in working capital		
Change i	n inventories	-66,174	-91,576
Change i	n receivables	-38,442	-2,335
Change i	n trade payables, etc	445	-925
		-104,171	-94,836



	Group		Parent Company	
	2021/22	2020/21	2021/22	2020/21
	TDKK	TDKK	TDKK	TDKK
o Contingent assets, liabilities and	l other financia	l obligations		
Charges and security				
The following assets have been placed a	s security with bank	kers:		
Corporate mortgage of TDKK 17,000,				
secured on acquired patents, fixtures				
and fittings, inventory and trade				
receivables with a total carrying				
amount of	298,197	221,027	298,197	221,027
Rental and lease obligations				
Lease obligations under operating				
leases. Total future lease payments:				
Within 1 year	695	396	653	396
Between 1 and 5 years	439	112	439	112
	1,134	508	1,092	508
Rent				
Rental obligations, non-cancellation				

### **Guarantee obligations**

period

On behalf of the Group, banks have provided guarantees for collectively TDKK 81 at 30 June 2022.

159,511

6,889

141,701

## Other contingent liabilities

The Parent Company has provided surety to it's subsidiary regarding the subsidiary's bankengagement. As per 30 Juni 2022 the subsidiary has a positive bankengagement of TDKK 475.

Entertainment Trading A/S has provided a letter of comfort to two of its subsidiaries.



1,011

### 20 Contingent assets, liabilities and other financial obligations (continued)

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### 21 Related parties

#### **Controlling interest**

Coolshop Holding ApS, Nørresundby, Denmark

Shareholder

#### **Transactions**

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act. No such transactions have occured.

### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

Coolshop Holding ApS, Nørresundby, Denmark Brightfolk A/S, Aarhus, Denmark



		Grou	Group		Parent Company	
		2021/22	2020/21	2021/22	2020/21	
		TDKK	TDKK	TDKK	TDKK	
22	Fee to auditors appointed at	t the general meetin	ıg			
	PricewaterhouseCoopers					
	Audit fee	300	250	270	215	
	Non-audit services	167	0	167	0	
		467	250	437	215	
	Other					
	Audit fee	150	29	0	0	
	Tax advisory services	12	140	0	133	
	Non-audit services	143	132	0	0	
		305	301	0	133	
		772	551	437	348	



### 23 Accounting Policies

The Annual Report of Entertainment Trading A/S for 2021/22 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2021/22 are presented in TDKK.

#### **Recognition and measurement**

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, Entertainment Trading A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.



### 23 Accounting Policies (continued)

#### **Business combinations**

#### Business acquisitions carried through on or after 1 July 2018

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

### Business acquisitions carried through before 1 July 2018

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July 2018. The most material exemptions are:

Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.



### 23 Accounting Policies (continued)

- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to
  the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill
  or negative goodwill, including in amortisation already made.
- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its
  counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

### **Minority interests**

Minority interests form part of the Group's total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

### Business acquisitions carried through before 1 July 2018

Minority interests are recognised at the carrying amounts of the acquired assets and liabilities at the time of acquisition of subsidiaries.

#### Business acquisitions carried through on or after 1 July 2018

Minority interests are initially measured at fair value. In this way, goodwill related to the minority interests' share of the entity acquired is recognised.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.

#### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.



### 23 Accounting Policies (continued)

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### Revenue

Information on geographical segments based on the Group's risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

### **Income Statement**

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### **Cost of sales**

Cost of sales comprise the raw materials and consumables consumed to achieve revenue for the year.



### 23 Accounting Policies (continued)

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses, including holiday allowance, pension, other social security costs, ect. to the Company's employees.

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

## Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

#### Government grants

Government grants, such as economic stimulus packages, are recognised when it is reasonably certain that the Company complies with the conditions for receiving the grant, and it is reasonably certain that the Company will receive the grant. The grant is systematically recognised in the income statement over the period to which it relates, or immediately if the grant is not conditional upon incurrence of future costs or investments. Government grants are recognised as other operating income, or in the balance sheet if the purpose of the grant is investment in an asset.

#### Income from investments in subsidiaries and associates

The items "Income from investments in subsidiaries" and "Income from investments in associates" in the income statement include the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.



### 23 Accounting Policies (continued)

### Tax on profit for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with the wholly owned Danish subsidiaries and parent company. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

# **Balance Sheet**

#### **Intangible assets**

#### Development projects, patents and licences

Costs of development projects comprise salaries, amortisation and other expenses directly or indirectly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable and in respect of which technical feasibility, sufficient resources and a potential future market or development opportunity in the Group can be demonstrated, and where it is the intention to manufacture, market or use the project, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover cost of sales, distribution and administrative expenses involved as well as the development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Capitalised development costs are measured at cost less accumulated amortisation and impairment losses or at a lower recoverable amount. An amount corresponding to the recognised development costs is allocated to the equity item "Reserve for development costs". The reserve comprises only development costs recognised in financial years beginning on or after 1 January 2016. The reserve is reduced by amortisation of and impairment losses on the development projects on a continuing basis.

As of the date of completion, capitalised development costs are amortised on a straight-line basis over the period of the expected economic benefit from the development work. The amortisation period is 3-5 years.



### 23 Accounting Policies (continued)

Acquired other similar rights are measured at cost less accumulated amortisation and less any accumulated impairment losses or at a lower value in use.

Acquired other similar rights are amortised over the remaining patent period or a shorter useful life. The amortisation period is 5-10 years.

#### Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life of 10 years. determined on the basis of Management's experience with the individual business areas.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Land and buildings 25 years

Other fixtures and fittings, tools and equipment 2-5 years

Leasehold improvements 3 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### Investments in subsidiaries and associates

Investments in subsidiaries and associates are recognised and measured under the equity method.



### 23 Accounting Policies (continued)

The items "Investments in subsidiaries" and "Investments in associates" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries and associates is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries and the associates.

Subsidiaries and associates with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### **Fixed asset investments**

Fixed asset investments, which consist of shares, which are not traded in an active market are measured at the lower of cost and recoverable amount.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

#### Other fixed asset investments

Other fixed asset investments consist of deposit and receviables which are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Inventories**

Inventories are measured at the lower of cost based on weighted average prices and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale equals landed cost.



### 23 Accounting Policies (continued)

#### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.



### 23 Accounting Policies (continued)

#### Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

## **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

## Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

#### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.



23 Accounting Policies (continued)

# **Financial Highlights**

# **Explanation of financial ratios**

Gross margin  $\frac{\text{Gross profit x 100}}{\text{Revenue}}$ 

Profit margin Profit before financials x 100

Revenue

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

