### GOODVALLEY Since J 1994

Home of Quality

### nmual Report 2017

Annual Report 2017 for Goodvalley A/S for the period 1 January 2017 to 31 December 2017 Presented and adopted at the annual General Meeting on 10 April 2018

Jens Peter Aabyen Chairman

Goodvalley A/S, 1620 København V CVR. number 26 43 86 24

Velcome to Goodvalley.

Formerly known as Axzon, we have produced food with respect for nature since 1994. In 2017, we realised the best financial performance ever driven by our vertically integrated business model and operational excellence as well as attractive market developments. |||

# **Goodvalley at a glance**

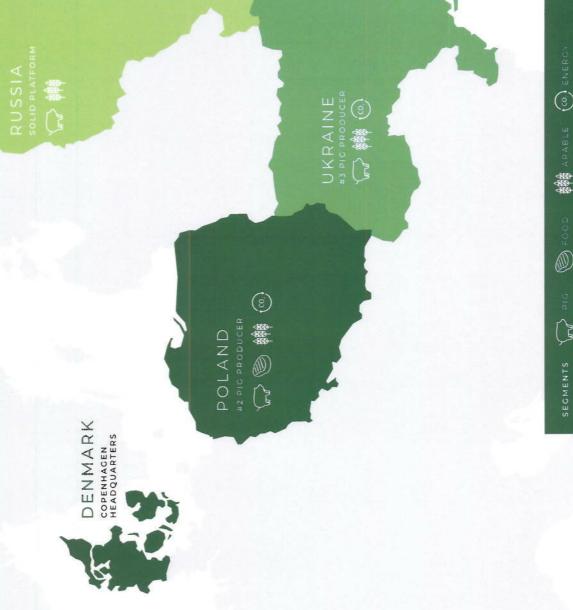
Goodvalley is a vertically integrated food producer with operations within pig farming, slaughtering and meat processing, arable and feed mills as well as biogas production.

Headquartered in Denmark, we operate modern facilities with the most advanced technology and farming methods in Poland, Ukraine and Russia. We apply Danish pig farming principles of sustainability and efficiency in countries with less expensive land prices, oversupply of crops, lower labour costs and prospects of meat consumption and pig price increases.

We are among the most efficient manufacturers with leading operating KPIs in terms of pigs sold per sow, meat yield per sow and feed conversion ratio relative to both the average in EU and North America.

Founded in 1994, Goodvalley has a successful track record of revenue growth – both organically and through acquisitions – as well as improving profitability and growing market shares, even in times with historically low world market prices for pigs.





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# Goodvalley at a glance



We reduce our exposure to fluctuating input costs by controlling the entire production cycle from field-to-fork. Furthermore, we control quality and biosecurity in every step of the value chain ensuring better output and traceability from our fields to the store shelves, while simultaneously ensuring a climate friendly production as a result of well-documented and controlled waste management. Vertical integration further allows for differentiation from bulk products as we offer a unique value proposition – not only in terms of processed or branded meat products but also in terms of pig production. Our ability to produce and deliver GMO free, RWA (Raised Without Antibiotics) pig meat based on  $CO_2$  neutral production generally yields a premium. Sales of private label processed pork to retailers add further value to the Group, while sales of own-branded premium products will offer additional benefits, in terms of sales prices and margins.

#### We grow our own crops

Using pig manure and fermented biomass from own facilities as organic fertilizers, we grow crops to supply crops for feed, silage for biogas production and oil seeds for external sale.

#### We harvest our own fields

Our modern, GPS-equipped machinery fleet facilitates growing and harvesting of a diversified portfolio of wheat, barley, corn, triticale and other crops on around 28,000 hectares of land

#### We process our own feed

Having control over feed mix and quality provides competitive edge allowing us to optimise our pigs' feed consumption, daily weight gain and the number of piglets born as well as minimising the risk of disease.

### We produce our own energy

We use pig manure, corn silage, straw from crops production and slaughter waste as biomass in bioenergy production to supply our own pig farms with electricity and heating as well as for external sale.

#### We raise our own pigs

Breeding, farrowing, nursery and fattening take place in own farms located on our own land in remote areas to reduce transport costs and the risk of external factors compromising biosecurity.

### We prepare our own quality meat

We slaughter, cut and pack meat in our own slaughterhouse in Poland – and intend to expand this operation into Ukraine to leverage processing and marketing of branded products.

# ADVANTAGES AS A VERTICALLY INTEGRATED FOOD PRODUCER





### Highlights

# GOODVALLEY



### Home of Quality

#### +15%

Revenue grew by 15% to DKK 1,620 million driven by higher market prices on live pigs and selling prices per kilo pork.

#### **DKK 426m**

Goodvalley reported its best ever EBITDA of DKK 426 million, vielding an EBITDA margin<sup>1</sup> of 26.3% vs. 24.7% in 2016<sup>2</sup>. Adjusted EBITDA<sup>3</sup> was DKK 431 million.

#### EUR 135m

The completion of a 4-year senior secured **bonds issue** of EUR 135 million allowed Goodvalley to refinance almost all existing debt. The bonds, sold under high demand, were listed at Nasdaq Copenhagen

## averages of 26 pigs and 23 pigs, respectively.

30.6 pigs

#### 2.8 kilo

feed per kilo pork, resulting from the Group's ongoing focus on sustainability and efficiency.

# 5.8 tonnes per hectare

Stocks of quality crops for the feeding season were harvested from the Group's approximately 28,000 hectares of land. The average crops yield was 5.8 tonnes per hectare, up from 5.1 onnes in 2016.

#### Global GAP

Goodvalley obtained the renowned Global GAP certification in recognition of the Group's efforts to promote food safety, environmental protection and animal welfare. Goodvalley improved efficiency in terms of sold pigs per sow from 30.4 in 2016 to 30.6, significantly exceeding EU and USA

#### RWA

The whole herd feed conversion ratio was stable at 2.8 kilo Increased sales of new RWA and GMO-free products allows Goodvalley to differentiate itself from bulk products and reduced the exposure to fluctuating market prices.

#### 2018

We expect strong earnings in 2018 with Adjusted EBITDA of DKK 340 - 425 million.

#### 2019

The **new slaughterhouse** and meat processing facility – the first in Ukraine – is due to become operational in 2019 and will enable Ukrainian production to strengthen vertical integration.

1) Margins are calculated based on revenue compared to previously announced margins, which were calculated based on total income. Following this change in presentation, the Group's EBITDA of DKK 426 million corresponds to an EBITDA margin of 26.3% in 2017 (2016: 24.7%) against 25.8% (2016: 21.9%) as most recently reported in company announcement 2/2018 on 8 February 2018.

2) 21.9% in 2016 before restating effect of discontinued operations, cf note 5.6 to the financial statements, and change in calculation method as described above.

3) In this report, Adjusted EBITDA refers to EBITDA before non-recurring items adjusted for herd price changes, cf. page 8.

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# Welcome to Goodvalley

of existing debt on attractive terms and created the platform for the launch of our new corporate identity – Goodvalley – in early 2018. While this change from Axzon to Goodvalley does strong operational and financial results, completed a refinancing indeed herald an amplified strategic focus on the Group's own of working for a better tomorrow has in fact guided us since the branded products and direct consumer relations, our ambition foundation in 1994.

products, while continuously improving animal welfare and health as well as limiting our environmental impact. This is the very essence of our business, and it serves as a strong foun-We are convinced that Goodvalley's success in the years to come will be based on our proven ability to attract, train and dation for our targeted efforts to accommodate the increasing demand for and necessary shift towards more sustainable food retain the right employees and efficiently deliver high-guality products in the near future.

our market-leading efficiency level in the Pig segment, recorded Poland during the year and successfully obtained the recognised neously, we generated 15% growth and improved profitability further to an EBITDA margin of 26.3% as we reported the Group's Operational performance was strong in 2017 as we maintained a strong crop yield despite challenging weather conditions in Global Good Agricultural Practice (GAP) certification. Simultabest operating profit ever with an EBITDA of DKK 426 million.

the Group's strong performance over the years are attributable COO Kristian Brokop Jakobsen on the Executive Board and proto the continued investment in Goodvalley's production setup and employees across periods of attractive and less attractive market conditions. We have consistently focused on educating our employees at all levels, and our well-established educational programs and LEAN principles implemented across the Group are crucial to obtaining an efficiency level that remains significantly higher than our competitors'. In 2017, Goodvalley's management was furthermore strengthened as we welcomed fessional board member Helle Okholm on our Board of Directors. Goodvalley is uniquely positioned to continue on the Group's positive trajectory based on the results and developments in 2017 and prior years as well as the listing of its EUR 135 million senior secured bond on Nasdaq Copenhagen. We thus have the sector expertise, strategic capabilities, organisational setup and financial resources necessary to invest further in our own products - including RWA and GMO-free meat - and the Group's production setup at existing and new locations. We will maintain our focus on efficiency while to our own fresh and processed pork products reaching preparing the construction of the Group's Ukrainian the unique quality of supply from our own pig farms slaughterhouse and simultaneously expanding the scalable production setup and further capitalise on pig production at existing locations to leverage our the consumer

proposition to local customers and consumers in our markets in particular, and we firmly believe that the increased focus on our entire production chain and products will contribute to 2017 became a landmark year as the Group posted historically The positive operational and financial developments in 2017 and 2018 will be an exciting year, indeed, as we strengthen our identity and brand by welcoming consumers to Goodvalley where we make quality food with respect for nature. Sustainable, climate-friendly and local production offers a strong value building an even stronger and more resilient business poised Kristian Brokop Jakobsen for further growth.

Hans Henrik Pauk Pedersen CFO

000 Tom Axelgaar CEO



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# **Key figures and financial ratios**

Item (1)	DKK million	AL AND	2017	20161	20151	20141	20131	DKK million	2017	2016	2015	2014	2013
160         1465         129         129         120         030         218         218         230         200 <td>INCOME STATEMENT</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>FINANCIALS RATIOS</td> <td></td> <td></td> <td></td> <td></td> <td></td>	INCOME STATEMENT							FINANCIALS RATIOS					
cone         163         1465         1270         146         136         EHTOA mangin         2636         2236         2336	Revenue		1,620	1,405	1,275	1,209	1,270	Gross margin	31.5%	29.3%	36.5%	43.0%	32.3%
(i)         (i) <td>Total income</td> <td></td> <td>1,653</td> <td>1,485</td> <td>1,370</td> <td>1,414</td> <td>1,315</td> <td>EBITDA margin</td> <td>26.3%</td> <td>24.7%</td> <td>22.3%</td> <td>29.9%</td> <td>21.0%</td>	Total income		1,653	1,485	1,370	1,414	1,315	EBITDA margin	26.3%	24.7%	22.3%	29.9%	21.0%
(1)         (2) <td>Gross profit</td> <td></td> <td>SII</td> <td>411</td> <td>465</td> <td>520</td> <td>410</td> <td>Adjusted EBITDA margin</td> <td>26.6%</td> <td>21.3%</td> <td></td> <td></td> <td></td>	Gross profit		SII	411	465	520	410	Adjusted EBITDA margin	26.6%	21.3%			
Identity         20         22         23         <	EBITDA		426	347	284	362	267	EBIT margin	18.8%	17.4%	15.1%	21.5%	13.1%
364         324         329         320         320         4316	Adjusted EBITDA		431	299	ř	ĸ	¥.	Free cash flow / Revenue	8.1%	6.3%	(7.2%)	(4.1%)	(%7.6)
allene.net         (13)         (70)         (10)         (10)         (24)         (14)         (15)         (16)	EBIT		304	244	193	260	167	Cash conversion	43.1%	36.1%	(56.5%)	(96.91)	(71.0%)
(ac)         (b)         (c)         (c) <td>Financial items, net</td> <td></td> <td>(135)</td> <td>(02)</td> <td>(118)</td> <td>(226)</td> <td>(44)</td> <td>Investments in property,</td> <td>141</td> <td>76</td> <td>107</td> <td>76</td> <td>130</td>	Financial items, net		(135)	(02)	(118)	(226)	(44)	Investments in property,	141	76	107	76	130
with the set of the s	Profit/(loss) for the period		169	174	41	47	123	plant and equipment					
ww         Fluctuation         Equityration								NIBD/Adjusted EBITDA LTM	2.6	4.0		6	8.0
Ingactivity         21         221         162         211         222         R0C         1296         0666         8.46         0236         7           gativity         (13)         (13)         (13)         (13)         (13)         (13)         (13)         (13)         (13)         (14)         (13)         (14)         (13)         (14)         (	Cash flow							Equity ratio	46.0%	46.4%	43.2%	49.4%	53.9%
gatch(v)         (43)         (13)         (24)         (20)         (30)         FE year end         (232)         (243)         (205)         (20) </td <td>Operating activity</td> <td></td> <td>274</td> <td>227</td> <td>162</td> <td>211</td> <td>242</td> <td>ROIC</td> <td>12.9%</td> <td>10.6%</td> <td>8.4%</td> <td>10.2%</td> <td>7.2%</td>	Operating activity		274	227	162	211	242	ROIC	12.9%	10.6%	8.4%	10.2%	7.2%
shflow         [1]         [8]         [9]         [4]         [1]         Sheratos         [3]         Sheratos         Sher	Investing activity		(143)	(139)	(254)	(260)	(360)	FTE year end	2,232	2,350	2,423	2,205	2,073
In activity $28$ $(71)$ $66$ $(21)$ $(11)$ $Eanings per share, DKK$ $31$ $33$ $08$ $09$ esheat $(183)$ $(182)$ $(18$	Free cash flow		131	88	(92)	(49)	(611)	Channelline					
e sheet         1,833         1,825         1,827         1,827         2,102         Revnue         1,460           ring capital         532         491         4,38         4,45         4,74         1,460           ring capital         2,365         2,343         2,272         2,576         2,676         1,460           d capital         2,365         2,572         2,576         2,676         1,460         1,460           sets         2,751         2,562         2,542         2,843         Adjusted EBITDA         3,74           sets         1,305         1,322         1,326         1,326         1,326         3,74           sets.bearing debt         1,100         1,181         1,181         1,181         3,74           sets.bearing debt         1,180         1,181         1,181         3,74           sets.bearing debt         1,180         1,181         1,181         3,74           sets.bearing debt         1,181         1,181         1,181         3,74           sets.bearing debt         1,181         1,181         1,181         3,74	Financing activity		28	(1/2)	66	(121)	(uu)	Earnings per share, DKK	3.1	3.3	0.8	6.0	23
e sheet         l,833         l,825         l,832         l,827         2,102         Coodvalley Bond Obligor Croup <sup>3</sup> l           rent assets         1,833         1,825         1,825         1,827         2,102         Revenue         1           rking capital         532         491         438         445         474         Revenue         1           rking capital         2,365         2,343         2,269         2,376         2,576         1,566         1,566         1,566         1,566         1,566         1,566         1,566         1,566         1,566         1,566         1,566         1,526         1,556         1,566         1,516         1,566         1													]
Trent assets         1,833         1,825         1,827         2,102         Revenue         Decommon of the point object or opject or opje	Balance sheet							Conduction Band Obligation					
King capital         532         491         438         445         474         Total income           d capital         2,365         2,343         2,269         2,272         2,576         EBITDA           d capital         2,365         2,343         2,557         2,572         2,576         EBITDA           sets         2,751         2,557         2,542         2,843         Adjusted EBITDA           isets         1,265         1,305         1,305         1,356         1,556         1,532           srest-bearing debt         1,100         1,185         1,250         1,151         1,117         Adjusted EBITDA         1	Non current assets		1,833	1,825	1,832	1,827	2,102	Deventie	1460				
d capital         2,565         2,343         2,269         2,576         EBITDA           sets         2,751         2,655         2,557         2,843         Adjusted EBITDA           sets         1,265         1,322         1,105         1,256         1,532         Net interest-bearing debt           rest-bearing debt         1,100         1,185         1,250         1,151         1,117           erest-bearing debt         1,100         1,185         1,250         1,151         1,117           Adjusted EBITDA TM         Milbudgusted EBITDA LTM         NIBD/Adjusted EBITDA LTM         NIBD/Adjusted EBITDA LTM	Net working capital		532	491	438	445	474	Total income	1,495				
sets         2,751         2,655         2,557         2,542         2,843         Adjusted EBITDA           1,265         1,232         1,105         1,265         1,532         Net interest-bearing debt         1           srest-bearing debt         1,100         1,185         1,250         1,151         1,117         Adjusted EBITDA         1           srest-bearing debt         1,100         1,185         1,250         1,151         1,117         Adjusted EBITDA LTM         1	Invested capital		2,365	2,343	2,269	2,272	2,576	EBITDA	375				
1,265         1,232         1,05         1,532         Net interest-bearing debt         N           erest-bearing debt         1,100         1,185         1,250         1,151         1,117         Adjusted EBITDA LTM           Adjusted EBITDA LTM         NIBD/Adjusted EBITDA LTM         NIBD/Adjusted EBITDA LTM         NIBD/Adjusted EBITDA LTM	Total assets		2,751	2,655	2,557	2,542	2,843	Adjusted EBITDA	374				
1,100 1,185 1,250 1,151 1,117 Adjusted EBITDA LTM NIBD/Adjusted EBITDA LTM	Equity		1,265	1,232	1,105	1,256	1,532	Net interest-bearing debt	1081				
ALTM	Net interest-bearing debt		1,100	1,185	1,250	เรเ'เ	1,117		1				
								Adjusted EBITDA LTM	374				
								NIBD/Adjusted EBITDA LTM	29				

1) Years 2013 - 2016 have been restated in accordance with new accounting principles.

2) Bond Obligor Group consists of: Goodvalley A/S, Finansax ApS, Poldanor SA, Prime Food SA and Danosha ltd

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## 2017 in review

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### BUSINESS DEVELOPMENT

Goodvalley's competitiveness and strong position ahead of a operational performance across segments, demonstrating again sharp decline in market prices on live pigs towards the end of ments were based on higher pig prices and continued strong Goodvalley grew income and earnings significantly in 2017, recording the Group's best ever financial performance. Develop. the year.

Despite the negative price development and significant change in fair value at year-end, Goodvalley's underlying business performance was strong in Q4 2017 as the Group generated significantly higher Adjusted EBITDA.

### NCOME STATEMENT

#### Revenue

and Energy segments, while the Food segment's contribution Revenue for the full-year increased 15% to DKK 1,620 million (2016: DKK 1,405 million). Growth was mainly driven by higher pig prices entailing strong performance in the Group's Pig segment and supplemented by positive developments in the Arable to revenue was slightly down.

Total income grew 11% to DKK 1,653 million (2016: DKK 1,485 million) in line with our guidance of DKK 1.6-1.7 billion.

#### Gross profit

DKK 411 million) following strong performance across the Group's Goodvalley's gross profit for the year grew to DKK 511 million (2016: segments, and the gross margin thus rose to 32% (2016: 29%).

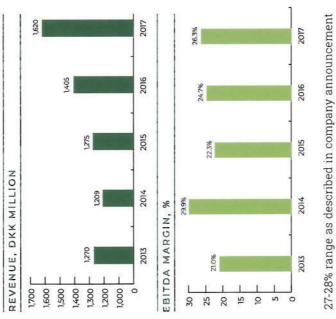
#### SG&A

The Group's sales, general and administrative expenses amounted to DKK 86 million (2016: DKK 64 million) in 2017. The increase primarily related to higher salary cost for administrative functions as well as license and rental fees.

#### EBITDA

Goodvalley improved Adjusted EBITDA 44% to DKK 431 million (2016: 21.3%) based on the Group's higher revenue and continued (2016: DKK 299 million) and the Adjusted EBITDA margin to 26.6% strong operational standards and production efficiency.

margin increased to 26.3%, slightly below the previously expected EBITDA grew 22% to DKK 426 million, and the Group's EBITDA



2/2018 on 8 February 2018<sup>1</sup>.

DKK million	2017	2016	Q4 2017	Q4 2016	DKK million	2017	2016	Q4 2017	Q4 2016
Revenue	1,620	1,405	388	363	EBITDA	426	347	44	57
Change in fair value	(5)	49	(73)	(52)	Herd price adjustment	9	(46)	55	25
Crants and other income	38	31	12	13	Adjusted EBITDA	431	299	66	82
TOTAL INCOME	1,653	1,485	327	324	ADJUSTED EBITDA MARGIN (%)	26.6%	21.3%	25.5%	22.6%
					EBITDA marain	26.3%	24.7%	11.3%	15.7%

1) Refer to note 1 on page 4.

## 2017 in review

EBIT

Earnings before interest and tax (EBIT) grew to DKK 304 million ou (2016: DKK 244 million) in 2017, corresponding to an EBIT margin an of 18.8% (2016: 17.4%). (20

#### Net financials

The Group's net financials were an expense of DKK 135 million mil (2016: DKK 70 million), and the development was attributable attr to costs related to the refinancing as well as foreign exchange pro adjustments on loans in foreign currencies to the presentation rep currency.

#### **Profit for the year**

Net profit for continuing operations for 2017 fell to DKK mil 169 million (2016: DKK 174 million).

In 2017 the Group initiated a sale process for activities in Kras-DI nodar, Russia. Consequently, the net result related hereto is classified as discontinued operations of DKK -65 million (2016 T1 has been restated accordingly at DKK -41 million. 2,

Comprehensive income was DKK 101 million in 2017 (2016: DKK 124 million) comprising the profit for the year and foreign exchange adjustments of subsidiaries of DKK -13 million.

#### Cash flows

The Group's cash flows from operating activities increased to an At 31 inflow of DKK 274 million (2016: an inflow of DKK 227 million) was I in 2017 and were positively affected by the higher profit for the finan year and adversely impacted by higher financial costs.

1) Refer to note 1 on page 4.

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Goodvalley's cash flows from investing activities were a net outflow of DKK 143 million (2016: an outflow of DKK 139 million), and free cash flows thus came to an inflow of DKK 131 million (2016: an inflow of DKK 88 million) in 2017.

Cash flows from financing activities were an outflow of DKK 31 million (2016: an outflow of DKK 71 million). The change was attributable to the refinancing completed during 2017, entailing proceeds from new loans exceeding outflow related to the repayment of the Group's former loans and dividend payment.

#### BALANCE SHEET

Goodvalley's balance sheet amounted to a total of DKK 2,751 million (2016: DKK 2,655 million) at 31 December 2017.

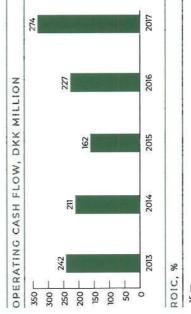
Goodvalley's net working capital was DKK 532 million (2016: DKK 491 million) at year-end. The Group's invested capital was DKK 2,365 million (2016: DKK 2,343 million) and return on invested capital (ROIC) increased to 12.9% (2016: 10.6%) driven by Goodvalley's increased earnings.

The Group's total equity stood at DKK 1,265 million (2016: DKK 1,232 million) at year-end, and the equity ratio was stable at 46.0% (2016: 46.4%).

At 31 December 2017, Goodvalley's net interest-bearing debt
 was DKK 1,100 million (2016: DKK 1,185 million), and the Group's
 financial gearing ratio was 2.6 (2016: 4.0) at year-end 2017.

# EVENTS AFTER THE BALANCE SHEET DATE

On 2 February 2018, the Group announced it's intention to change the company's name and brand from Axzon to Goodvalley at an extraordinary general meeting on 26 February 2018. At said extraordinary general meeting, the resolution to change the company name and brand was adopted by shareholders with immediate effect and communicated to the market. On 8 February 2018 the Group published preliminary unaudited figures for 2017 and stated that the EBITDA margin would come to 25.8%, slightly below the guidance of 27-28% for the full-year<sup>1</sup>





GOODVALLEY

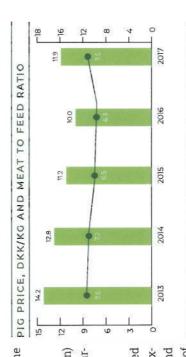
## 2017 in review

The PIg segment sold II/(586 tonnes of pork (2016: 120,590 tonnes) and generated revenue of DKK 1,135 million (2016: DKK 959 million). Revenue is comprised of external revenue from sales of live pigs, internal revenue from sales to Goodvalley's Food segment as part of the Group's vertically integrated business model. Total income includes in addition to revenue the change in fair value of the Group's herd at year-end affected by volume developments and adjusted for price changes on inventory herd. The growth in revenue is reflecting significantly higher average prices on slaughter pigs and weaners sold across the Group's production units. The average pig price increased 19% to DKK 11.9 per kilo, and the feed price was stable at DKK 1.6 per kilo, entailing an improved meat-to-feed ratio of 7.5 (2016: 6.3). Revenue was adversely affected by a decline in slaughter pig volumes sold due to capacity restraints at the

The Pig segment sold 117,586 tonnes of pork (2016:120,590 tonnes) Group's farms in Poland and substitution to weaner sales. The total number of sows was 41,359 at year-end.

Total income came to DKK 1,147 million (2016: DKK 1,020 million) and includes fair value adjustment due to price change at yearend and other income.

During the year, Goodvalley leveraged the vertically integrated business model, balancing the split between internal and external revenue to benefit from the higher average pig price and boost Group profitability. Goodvalley thus reduced the intake of live pigs from the pig segment for slaughtering and processing in the Food segment. This entailed slower growth in the Pig segment's internal revenue to DKK 434 million (2016: DKK 408 million), whereas external revenue grew to DKK 701 million (2016: DKK 552 million).







DKK million	2017	2016	Q4 2017	Q4 2016	
External revenue	701	552	155	153	
Internal revenue	434	408	66	101	PIGS
REVENUE	1,135	959	254	254	lso
Change in fair value	(OI)	52	(58)	(26)	120
Other income	22	10	22	20	- UD
TOTAL INCOME	1,147	1,021	218	248	R
EBITDA	368	289	27	48	60
ADJUSTED EBITDA	374	243	83	73	30
Adjusted EBITDA margin (%)	33.0%	25.3%	32.7%	28.7%	

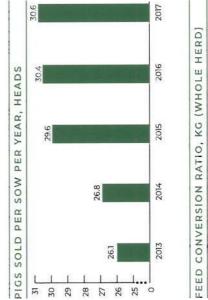


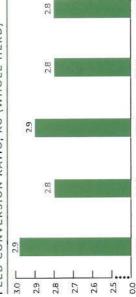
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## 2017 in review

slaughter pigs raised in Poland. Profitability was furthermore EBITDA increased to DKK 368 million (2016: DKK 289 million) million) corresponding to an Adjusted EBITDA margin of 33.0% (2016: 25.3%). Progress was driven mainly by higher revenue and lower feed consumption as a consequence of a lower volume of

conversion ratio of 2.8 while improving the daily live weight Adjusted EBITDA grew 56% to DKK 374 million (2016: DKK 243 sold 30.6 pigs per sow and maintained an unchanged feed gain and the carcass meat produced per sow. supported by a continued high efficiency level as Goodvalley in 2017.







2017

2016

2015

2014

2013

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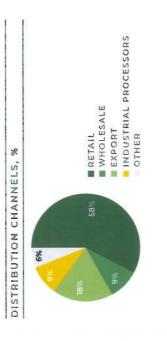
#### 2017 in review FOOD

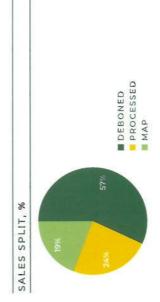
Goodvalley's Food segment sold 49,953 tonnes of pork (2016: 54,750 tonnes) in 2017, generating revenue of DKK 767 million (2016: DKK 774 million) from the slaughterhouse and food processing plant in Poland.

sold came from sales of deboned meat, 24% from processed products and 19% was sold as MAP (Modified Atmosphere Packaging) products. 77% of revenue was generated in Poland, 12% The Food segment's product mix was stable as 57% of total tonnes in other EU countries, and 11% in other countries.

and thus dampened the segment's revenue to reduce pressure Goodvalley reduced the Food segment's activity level slightly Due to the high average prices on live pigs during the year, on profitability during the year.

EBITDA came to a loss of DKK 9 million (2016: profit of DKK 25 prices in the Polish market were 14% higher in 2017, and this million), corresponding to a negative EBITDA margin of 1.2% (2016: positive margin of 3.2%), due to significantly higher input prices and lower revenue in 2017. Goodvalley's average livestock impacted the contribution margin on Goodvalley's processed and MAP products, which also saw margins affected by unfavorable long-term sales price contracts and challenging price negotiations with retailers.





DKK million	2017	2016	Q4 2017	Q4 2016	SALE OF PORK, THOUSAND TONNES	RK, THOUS	AND TONNES
REVENUE	767	774	184	182	60		E
Other income	2	8	2	8	50 - 42	46	ñ
TOTAL INCOME	769	782	186	190	40 - 04		
EBITDA	(6)	25	(5)	0	30 -	Ĩ.	
EBITDA margin (%)	(1.2%)	3.2%	(2.7%)	0.2%	20		



2017

2016

2015

2014

2013

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GOODVALLEY

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## 2017 in review

The Arable segment generated revenue of DKK 175 million (2016: DKK 143 million). The segment's revenue is comprised of external revenue from sales of crops and energy production, internal revenue from sales of crops for feed and energy production. Total income includes in addition to revenue the change in fair value of Goodvalley's crops in progress at year-end and grants and other income. The increase in revenue of 22% was driven mainly by higher in yields and prices in the Group's Ukrainian and Russian busi- ea nesses, which performed very strongly in 2017.

External revenue stood at DKK 54 million (2016: DKK 37 million), and internal revenue amounted to 121 million (2016: DKK 106 million) reflecting the segment's contribution to Goodvalley's vertically integrated model.

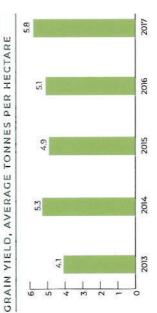
The average crop yield from Goodvalley's approximately 28,000 hectares increased to 5.8 tonnes/hectare (2016: 5.1 tonnes/ hectare), and the satisfactory yield secured a stock needed for feed in the pig segment.

EBITDA increased 45% to DKK 39 million (2016: DKK 27 million), and the EBITDA margin came to 22.3% (2016: 18.9%) due to the significant growth in revenue, whereas higher overhead costs in the arable production in Poland had an adverse effect on earnings.

4 4 (26) 2 27 2 17.1% Q4 2016 14.5% 54 52 (15) 12 55 8 Q4 2017 2016 143 (2) P 27 38.9% E 106 153 9 2017 175 15 196 39 22.3% 54 121 Grants and other income Change in fair value FOTAL INCOME EBITDA margin (%) External revenue nternal revenue REVENUE DKK million EBITDA









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GOODVALLEY

## 2017 in review

ENERGY

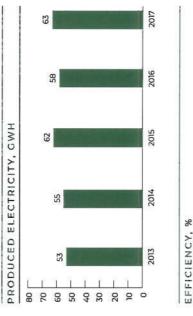
Goodvalley produced 63,491 MWh electricity (2016:57,764 MWh) 1 at the Group's nine biogas plants located in Poland and Ukraine 1 and grew revenue 55% to DKK 85 million (2016: DKK 55 million). 1 The Energy segment's revenue is comprised of revenue from external sales of electricity, internal sales of heat and electricity to Goodvalley's Pig and Food segments.

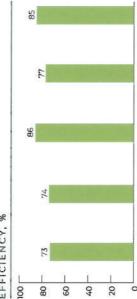
The Energy segment grew external revenue 52% to DKK 61 million (2016: DKK 40 million) on the back of an amendment of the support schemes for renewable energy in Poland in mid-2016, which significantly increased average prices on energy produced with blue and green energy certificates. In addition, the Group resolved challenges at one plant in the comparison period, resulting in higher external revenue during 2017.

Internal revenue grew to DKK 24 million (2016: DKK 15 million), reflecting the segment's contribution to Goodvalley's vertically integrated and climate-friendly business model.

Goodvalley more than doubled earnings from electricity income in 2017 as EBITDA increased to DKK 17 million (2016: DKK 7 million), corresponding to an EBITDA margin of 20.0% (2016: 12.7%). This performance improvement was as a consequence of higher income and improved efficiency, while earnings were impacted by higher raw material consumption and overhead costs.

The biogas plants' average efficiency increased to a level of 85% (2016: 77%) in 2017 following technical issues at one plant in the comparison period.





2017

2016

2015

2014

2013

DKK million	2017	2016	Q4 2017 Q4 2016	Q4 2016
External revenue	Ø	40	61	Ð
Internal revenue	24	15	12	3
REVENUE	85	55	ß	22
Grants and other income	2	2	2	2
TOTAL INCOME	87	57	33	24
EBITDA	17	4	4	7
EBITDA margin (%)	20.0%	12.7%	12.9%	31.8%



#### 

#### Outlook

To provide the most accurate perspective on Goodvalley's expected financial performance in an industry characterised by fluctuating prices on live pigs, the earnings outlook for 2018 is presented at fixed herd price in terms of Adjusted EBITDA margin before non-recurring items. This approach serves to reduce fluctuations in guidance and better align operational and financial performance with a view to provide capital markets with the optimum conditions for assessing Goodvalley's operational efficiency and performance specifically and in isolation from fluctuations in market prices for live pigs, potentially entailing material fair value adjustments of the Group's biological assets on the balance sheet date.

In 2018, Goodvalley expects to generate revenue of DKK 1,550-1,700 million and an Adjusted EBITDA of 340-425 million driven by continued high production efficiency and a good stock of quality crops for the feeding season, but adversely impacted by lower prices on live pigs compared to the 2017 level.

#### ASSUMPTIONS

The outlook for 2018 is based on an average market price for live pigs of DKK 11.2 per kilo and current exchange rates as well as the prevailing economic situation in Goodvalley's markets. The outlook represents our current expectations for the development in the Group's revenue and Adjusted EBITDA, and Goodvalley's EBITDA may thus deviate significantly from this outlook.

DKK MILLION	2018 OUTLOOK	2017 ACTUALS
REVENUE	002/1-055/1	1,620
ADJUSTED EBITDA	340-425	431
a] Reported EBITDA 2017		426

This report contains forward-looking statements reflecting Goodvalley's current forecasts of future events, operational performance and financial results. Such statements are subject to uncertainty as factors within and beyond Goodvalley's control may cause actual performance and results to differ materially from the forecasts in this report. Such factors include, among other things, the fair value of pigs, global and local market prices of pork meat, changes in consumer preferences and demand, consumer purchasing oower, competition, any outbreak of animal diseases or epidemics, the supply of utilities, development in financial markets and changes or amendments to legislation, regulation or the political situation in Goodvalley's markets. See also the section on risk management and note 4.2 to the financial statements.

GOODVALLEY

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#### Strategy

#### **OPTIMISATION**

Sustainability based on Danish knowhow Superior efficiency standards Outperforming peers on KPIs

#### E X P A N S I O N - Increasing pig production in all m - Expansion of feed, land base and i - energy production

pansion of feed. land base and green ergy production w slaughterhouse in Ukraine and pansion in Poland

#### CLRENGTIEN CONSUMER FOCUS Branded premium products tailored to specific market trends and consumer groups Margin expansion and reduced exposure to bulk market Capitalising on commitments to sustainability

G E O G R A P H I E S • Expansion into selected new markets • Acquisitions or greenfield establishments

EDUCATION. Proliferate Goodvalley values and Danish knowhow. Goodvalley Agriculture & Management Academy. Focus on animal welfare and biosecurity

Goodvalley's strategy targets the substantial growth oppor- to tunities in our three existing home markets and eventually pe also in selected new markets.

The basis of the strategy is the ongoing and perpetual efforts to proliferate Goodvalley's values, Danish production knowhow and commitments to sustainability and environmentally friendly production – ensuring that this mindset permeates all aspects of operations. The Goodvalley Agriculture & Management Academy is key to these efforts.

#### **OPTIMISATION**

Building on this mindset, we will continue to focus on optimisations across the value chain to reduce emissions, environmental impact and external input into our value chain. Equally important, we will increase efficiency to stay ahead of our peers on key performance indicators such as number of pigs sold per sow, daily live weight gain, feed conversion ratio and the carcass meat produced per sow. Our ongoing efforts to reduce resource consumption and increase the Group's input contribute

to the strengthening of Goodvalley's operational and financial 1 performance. We have thus implemented LEAN principles in i all operations, introduced clear performance targets for all 6 employees and established daily performance meetings at our units to ensure continuous improvements and benchmarking 1 against internal and external best practice production units.

### CAPACITY EXPANSION

Since 2012, we have expanded capacity, in terms of number of sows, by more than 50%. We will continue to expand capacity and increase output to leverage our scalable production setup and further expand into own branded, processed goods. In Poland, Goodvalley is strongly positioned to increase our market share in a fragmented market where less efficient producers leave the industry. Short-term, we will invest in updating existing pig farms, while capacity will eventually be expanded organically via new farms, or by acquisitions. To facilitate and leverage the increase in pig production, we will continuously expand crop growing, feed mills and capacity at the slaughterhouse.

In Ukraine, the significant growth potential for Goodvalley is implied by low domestic supply of pork and a low consumption of 15.8 kilo (carcass weight) per capita in 2017 (vs. EU-28 average of 41.7 kilo), which is expected to increase supported by higher purchasing power. Hence, we will continue to build capacity at our pig farms and expand crop growing. Furthermore, we will construct our first slaughterhouse in Ukraine, which will provide the benefits of increased vertical integration in the country, as well, and further mitigate volatility as we differentiate our low EU standards. Land for the new facility has been secured, construction works are expected to start in the second half of 2018, and we expect to commission the new facility by end-2019. The capacity will initially be slightly below that of our Polish end-products from bulk products and enter a virgin market with general quality and hygiene standards significantly befacility and focus on providing fresh pork products In Russia, pork consumption has doubled since 2000 to 26.5 kilo (carcass weight) per capita, and we continue to see a significant potential for increasing local demand, supported by economic

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#### Strategy

	BR CROP GROWING	FEED PRODUCTION	PIG PRODUCTION	SLAUGHTERING, CUTTING AND DEBONING	MEAT PROCESSING AND MARKETING
POLAND	FULLY INTEGRATED PRODUCTION	D PRODUCTION			
UKRAINE	PARTLY INTECRATED PRODUCTION	D PRODUCTION		FROM 2019	
RUSSIA	PARTLY INTEGRATED PRODUCTION	ED PRODUCTION			

support national self-sufficiency. We will continue to optimise our production set-up and secure economies of scale via a targeted doubling of pig production in the areas where we operate

# STRENGTHEN CONSUMER FOCUS

drive profitability as these products achieve higher margins We focus on providing more fully-processed premium products tailored to local market trends and consumer preferences and by boosting our branded premium products will further reduce Goodvalley's exposure to fluctuations in bulk pig prices and demands. Capitalising further on our unique value chain-control than ordinary deboned meat.

meat, MAP products (Modified Atmosphere Packaging – a packaging and prevention technique extending the lifetime of fresh foods) and processed products. Deboned meat, including primal expand MAP products' and processed products' share of revenue Goodvalley's Food segment focuses on three categories: Deboned cuts, currently comprises the majority of sales but we strive to

and political support for investments in pork production to significantly. To facilitate this, we substantially expanded the plant's sections for MAP products and fully processed pork in 2015-2016.

We focus on products appealing to consumers who prioritise training of staff, targeted marketing efforts and building up sales are mostly sold as private label goods to retailers. We intend to grow the number of own-branded products, and we will invest others, will help us hedge exposure and risk to the retail segment. quality, food safety, animal welfare, CO<sub>2</sub> neutral production, channels closer to particular consumer groups. Diversifying distribution to industrial processors, wholesale, export and Today, MAP products and processed products, such as readyto-eat raw meat without additives as well as sausages for kids, accordingly in slaughtering and processing, certifications and traceability, GMO free and RWA products, allowing us to fully profit from our commitment to sustainability and environmentally friendly production across the value chain.

### NEW GEOGRAPHIES

plied markets that combine significant pork imports and crops exports with attractive land prices, low production costs and Further to the build-up in existing markets, we plan to eventually expand into new markets through acquisitions or greenfield a potential for significantly growing local pork consumption start-ups. Particular focus is given to emerging and undersupdriven by higher standard of living. Setting up production in new markets would further ease the flow of goods to the end-markets offering the most attractive sales prices. The geographical diversification would furthermore accommodate consumer preferences for locally produced pork and reduce production and country risks, including the risks of reduced sales following changes in specific trade regimes.

# **Markets and products**

 Poland, Ukraine and Russia – and Food products are moreover exported to other markets. The geographical diversification reduces exposure to input costs and conditions in single markets.

in Ukraine and Russia, both markets offering highly attractive land, labour and raw material prices - and both markets are meat and export of crops. The more mature Polish market is the potential for locally produced branded products and the characterised by a fundamental imbalance between import of Low domestic pork consumption creates a significant potential prospective, due to its lack of consolidation among pig farmers, country's membership of the EU.

#### POLAND

the Group also operates a slaughterhouse and arable production, Goodvalley is the second largest pig producer in Poland where crop storage facilities, feed mills and biogas plants. In addition, Goodvalley is the leading on-farm biogas operator with substantial sales of excess energy to third parties.

Deboned meat (incl. primal cuts), MAP products as well as GMO feed. The activities in Food focus on three categories: processed products. These innovations reduce the exposure to priced meat from pigs bred without the use of antibiotics and The Food business is based on pigs from the Group's own farms, ensuring unique traceability. Goodvalley aims to capitalise further on this quality assurance by increasing sales of premium fluctuations in bulk prices and enable higher margins.

Goodvalley operates in three Eastern European growth markets Products are mainly sold to the retail segment, including the portance for Goodvalley's strategic efforts to move closer to consumers with value-added fresh and processed products. largest Polish food retailer Biedronka as well as pan-European term relationships to reputable chains are of significant imchains Lidl, Carrefour, Tesco Auchan and Rema 1000, and long-The current distribution set-up also includes industrial processors and wholesalers. 77% of revenue in the

of the Polish sector has been augmented by low market prices imports from other EU countries. The consequent consolidation eral years as less efficient domestic pig producers have been unable to produce at competitive prices, leading to increased pig herd, nevertheless, has been decreasing for sev-(carcass weight), according to OECD. The country's 2017 in line with the EU-28 average of 41.7 kilo high at 41.0 kilo (carcass weight) per capita in cially pork which is usually included in the main course. Pork consumption is therefore The Polish cuisine is plentiful in meat, espein 2014-2016.

consolidation of the sector and a further upside from leveraging Although the decline in the Polish herd has been countered by import of weaners, Poland remains a net importer of pork, and the production sector is still fragmented with smaller producers leaving the industry. Goodvalley sees a potential for additional consumers' preferences for local branded products.

#### UKRAINE

bioenergy production, the Group's upcoming to hedging input costs through arable and slaughterhouses nationwide. In addition producer in Ukraine, supplying pigs to Goodvalley is the third largest pig

#### POLAND

Food segment is generated in Poland, 12% in

other EU countries, and 11% in other countries.

2 8 6 13,100 ha

own slaughterhouse will lead to a higher degree of vertical integration of the value chain and allow further mitigation of volatility by differentiating end-products from the bulk market. The Ukrainian pig herd has been decreasing in recent years following a number of outbreaks of ASF, which also lead to export bans issued by the EU and Russia. The bans have forced

# **Markets and products**

faced with challenging prices and markets, many farmers have phased out production. Pork consumption remains low - 15.8 average of 41.7 kilo (carcass weight) – and Ukraine is still not kilo (carcass weight) per capita in 2017, compared to the EU-28 self-sufficient

The tense situation continues to negatively impact the country's standards, further to delaying Ukraine's ongoing transformation to a market-based economy operating by EU-recommended laws economy, and thus the population's purchasing power and living and regulations. The economy is expected to gradually recover as geopolitical tensions subside, with GDP growth strengthening particularly in 2017 disrupted mining and electricity production. In 2017, Ukraine's GDP growth was positive, albeit affected following the war-like situation in the eastern provinces, which to 4% in the medium term, according to the World Bank.

gence towards the European average. Operating with a highly competitive cost structure and the lowest break-even point in power among consumers. Simultaneously, a partial re-opening to further benefit from a normalisation of demand. The future slaughterhouse poses an opportunity to gain a competitive of the export to the EU - where regions located far from the ASF outbreaks are expected to gain access to the EU markets the Group, Goodvalley's Ukrainian business has generated attractive profits under poorer market conditions and is expected Pork consumption is expected to increase at a somewhat faster pace than production capacity, driven by higher purchasing prior to other regions - will further support a price conver-

large exporters to sell pigs in the local market at low prices and, advantage by accommodating the increasing and unsaturated. Stable economic conditions are expected to further bolster local demand for branded and locally produced quality products offering a high level of food safety.

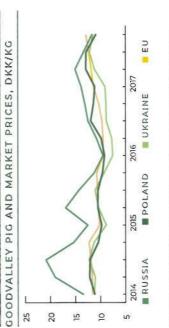
#### RUSSIA

close to the farm. The Group's operations also include arable Goodvalley's Russian business supplies pigs to slaughterhouses production, crops storage and a feed mill.

pork production and has resulted in attractive fundamentals prices are nearing world market levels, whereas Goodvalley is with the European Union and the United States - with interlevel of self-sufficiency in the food sector. This policy entails substantial economic and political support for investments in ocal manufacturers to trim costs and increase efficiency at their farms. These producers may therefore be squeezed as pig The Russian government's response to the protracted conflict local market prices, however, have provided little incentive for national sanctions prompting Russia to boycott imported food from the EU in 2014 - has been to work towards a very high significantly better positioned due to its high efficiency and for local production, making Russia close to self-sufficient. High low start-up expenses.

1.7% growth in 2017. Higher oil prices and declining inflation allowed for more accommodative monetary policies, which entailed growth in disposable income and consumption. After a two-year recession, Russian GDP reached an estimated GDP growth in Russia is expected to stabilise at around 1.8% according to the World Bank.

according to OECD - from 12.2 kilo (carcass weight) pork per demand for pork products. Demand has more than doubled, capita in 2000 to 26.5 kilo (carcass weight) in 2017.



The impact of declining market prices has historically been partly mitigated by Goodvalley's diversified geographical presence.

# GDP GROWTH IN GOODVALLEY'S HOME MARKETS

Real GDP growth in %	2015	2016	2017E	2018F	2019F
Poland	3.8	2.9	4.5	4.0	3.5
Russia	(2.8)	(0.2)	1.7	1.7	1.8
Ukraine	(8.6)	2.3	2.0	3.5	4.0
Benchmark: Euro Area	2.1	1.8	2.4	2.1	1.7

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# **Risk management**

RISK	MONITORING AND MITIGATION
OPERATIONAL RISKS	
African swine fewer (ASF) outbreaks have been recorded in Goodval- ley's production countries, and an instance of ASF at one or more of the	A number of monitoring and disinfection procedures are in place at all production sites to minimise infection risk and maintain a high level of biosecurity at all times. Production sites are located apart and as remotely as possible to contain potential instances of ASF.
oroup statuts may entail serious consequences in terms of loss of sale and impact on reputation.	Each of the production companies have contingency plans in place describing steps to be taken and responsible persons in case of an ASF outbreak.
	Local veterinary authorities conduct epidemiological tests to identify the source of outbreaks, and national emergency plans are in place and being developed regularly. Developments are monitored closely by the European Commission.
STRATEGIC RISKS	
The Russian and Ukrainian markets in which the Group operates are to some extent characterised by risks related to <b>political and military</b>	To mitigate these risks and reduce dependency on one single market, Goodvalley has established a diversified production and sales setup spanning various segments and countries.
	Moreover, the Group acts as a good corporate citizen to maintain professional relationships with relevant authorities and local stakeholders. Coodvalley takes an active role in developing the local community and provides information and education to stakeholders about Danish farming principles, applied technologies, practices and the nature of the work performed at the Group's local production sites.
	To mitigate potential corruption risks, Goodvalley has implemented and enforces a strict code of conduct combined with an IT-based whistleblower system, reporting directly to the Audit Committee chairman who handles all incoming cases together with the Group Legal Counsel. In 2017, there were no corruption-related instances identified or reported.
The Group's production at selected farms in Poland is dependent on renewal of leasing terms that will expire in 2024. Furthermore, the production in Utraina is horared on leased land	Goodvalley maintains an ongoing dialogue with lessors concerning negotiation of terms for leased farms in Poland and potential acquisition of farms that are currently leased.
	In Ukraine, a moratorium on the sale of agricultural land has been in force since 2001 and de facto prevents foreign as well as domestic investors from trading and owning agricultural land. Goodvalley maintains a constant dialogue with local communities and sponsor local investing in developing local farming and education to uphold good relationships with our landowners. Furthermore, in order to secure the land, when concluding lease contracts with land owners, Goodvalley applies a "check board policy" as to the duration of the contracts, creating a land bank with mixed expiry on the leases making it less attractive for hostile takeovers.
IT RISK	
Goodvalley's production efficiency is dependent on an efficient IT structure, and the group considers any <b>IT interruption</b> including secu- rity breaches, cybercrime and system downtime a risk.	The Group's IT function manages these risks by means of continuous monitoring and maintenance of systems, application of relevant IT security technologies and timely back-up of critical data.
	The Group has implemented a disruption plan in case of IT breakdown.
FINANCIAL RISKS	
Goodvalley is exposed to <b>currency risk</b> in the form of transaction risks due to cross-border sales and internal financing as well as translation risks due to translation of foreign subsidiaries' revenue, earnings and	All Group loans are, to the extent possible, engaged by the parent company with a view to control and coordinate payments in local entities to minimise currency risk. The Group's products are primarily priced internationally, and the prices will therefore follow the world market in the long-term.

# **Corporate Social Responsibility**

Goodvalley's policies, activities, risks and results in relation to • Anti-corruption and fair play are described in our statutory CSR report 2017, which is available at https://www.goodvalley.com/media/1247/csrrep17.pdf in accordance with sections 99 a and 99 b of the Danish Financial Corporate Social Responsibility (CSR) and our diversity policy Statements Act.

grated business model, contributing positively to the Group's We produce food with respect for nature, and CSR has always been an integral component of Goodvalley's vertically intecompetitiveness as well as its surroundings.

and structured safety, education and HR efforts are paramount depend on maintaining a good reputation for safeguarding the to attracting and retaining highly qualified employees. At the same time, the continued success and expansion of our business environment, supporting the local communities in which we operate, conducting our business properly and, not least, providing customers and consumers with safe quality products. Proper animal welfare is a prerequisite for efficient production -

# A STRUCTURED APPROACH TO CSR

ments based on 18 parameters in seven key commitment areas: Since 2014, we have taken a structured approach to the Group's CSR work. We evaluate Goodvalley's CSR efforts and achieve Animal welfare

Environment and climate

Labour safety

Food safety and quality

Community

HR, gender and human rights

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parameters, while two parameters were unchanged and eight In 2017, Goodvalley recorded improvements on eight of the 18 parameters saw an adverse development.

expected to be fully compliant with both Danish animal welfare progress on the important parameters of pig livability and rejections of pigs at the slaughterhouse due to injuries, while standards and Global GAP in 2018. During 2017, we recorded Following progress in 2017, all Goodvalley's own pig farms are eporting no fines from veterinarian authorities.

their  $CO_2$  neutrality certificate from TÜV for the fifth year in climate as Goodvalley's pig production units consumed less Group's total consumption. Our Polish operations - which by means of constantly balancing farm operations with the We successfully reduced our impact on the environment and represent more than half of Goodvalley's business – renewed a row. Goodvalley aims to become CO<sub>2</sub> neutral on Group level construction of biogas plants and potentially slaughterhouses. water and electricity per ton live weight sold - and the electricity production from biogas plants actually exceeded the

influence our employees' working conditions. We invested significantly in education and development of our employees in general and in Ukraine in particular, where external factors and increased the number of hours spent per employee on During the year, Goodvalley also reduced the employee turnover such as war-like conditions and economic crisis continue to education and training.

Goodvalley is focused on improving safety across the Group Despite Goodvalley's efforts to improve safety at the workplace, the number of accidents and days away from work caused by these accidents increased driven by developments in our Russian business, which underwent significant changes in 2017. and in Russia in particular in 2018.

integrity and honesty as core values of Goodvalley. The Group implemented an advanced IT-based whistleblower platform ncidents of corruption, theft or other misconduct directly to ance with Goodvalley's whistleblower policy and applicable area - anti-corruption and fair play - to emphasise our focus on enabling employees and third parties to anonymously report the Audit Committee. All such reports are treated in accord-During 2017, the Group added the seventh key commitment regulations. No reports were filed in 2017.

### GLOBAL GAP CERTIFICATION

2017. The Group achieved the Global GAP certificate, which is the most widely accepted private sector food safety certificate in the world and entails annual independent third-party audits of our production facilities, animal welfare and food safety as tified agricultural producer in the Global GAP system during well as access to Global GAP's capacity building tools, education Goodvalley invested significant resources in becoming a cerresources and network.

petitors and contributes to the positive positioning of Goodvalley as a professional business partner, an attractive employer and The Global GAP certification differentiates the Group from comconsumers' guarantor of food safety and quality

# **Corporate Governance**

Goodvalley's statutory report on corporate governance for the MANAGEMENT STRUCTURE and supervises the Executive Board. 2017 financial year is available at https://www.goodvalley.com/ media/1249/cgrep17.pdf in accordance with section 107 b of the Danish Financial Statements Act.

The statutory report describes Goodvalley's management structure, the main elements of the Group's internal control and risk management systems related to financial reporting and an overview of Goodvalley's position on the corporate governance recommendations of the Danish Committee on Corporate Governance. In 2017, Goodvalley complied with the recommendations except as stated below:

it is the opinion of Goodvalley that age in itself is not a valid butions of any Board member irrespective of his or her age as Goodvalley regularly evaluates the competences and contrimeasuring point, and the articles of association thus do not stipulate a retirement age for members of the Board.

ed on the Board of Goodvalley, less than half of Goodvalley's controlling shareholder, Polen Invest A/S, owning 83.6% of the Due to the Group's historical ownership structure, with one Board members are currently independent. Goodvalley is aware shares in Goodvalley A/S and having Board members representof this and is aiming to change this situation in due course.

The Board of Directors had not established nomination and remuneration committees in 2017, but these committees have been established in February 2018

### The shareholders of Goodvalley exercise their rights at the general meeting and elect the Board of Directors, which appoints

vidual competencies and their contribution to an appropriate of the company and resolves matters relating to Goodvalley's divestments as well as major development and investment projects. Board members are nominated for election at the general meeting on the basis of an overall assessment of indi-The Board of Directors is responsible for the overall management Board of Directors. Priority is given to ensuring that the Board of Directors possesses skills in the areas of farming, finance strategic development, budgets, risk factors, acquisitions and composition of the shared competencies and the profile of the and accounting, international management and marketing.

and is subject to annual review. In 2017, the Board of Directors The board work is governed by a charter, which has been prepared in accordance with the provisions of the Danish Companies Act held 7 meetings with 1 instance of non-attendance by a member.

reporting and internal controls as well as monitoring of and The Committee has 2 members who are both members of the An Audit Committee has been established to assist the Board of Directors within the fields of risk management, monitoring communications with the auditor appointed by the shareholders. the process for preparation of financial statements, financial Board of Directors and meet quarterly

The Executive Board of Goodvalley is appointed by the Board management, including the development and results of the Goodvalley's strategy and the overall resolutions approved by of Directors and is responsible for the company's day-to-day company's operations, as well as the company's internal development. The Executive Board is responsible for implementing the Board of Directors

#### CHANGES IN 2017

In 2017, Helle Okholm was elected as new member of the Board of Directors, and Kristian Brokop Jakobsen entered the Executive Board as COO

# **Board of Directors**



#### Anders Christen Obel CHAIRMAN

CEO at C.W. Obel A/S (incl. directorships in 4 subsidiaries). Former Vice President at Gemini Consulting/Cap Gemini and employment at Hambros Bank Plc. Special expertise in property and land trial companies and corporate finance. BSc in Economics and Business Administration investments, general management of indusfrom Copenhagen Business School



#### DEPUTY CHAIRMAN Niels Rauff Hansen

Farmer, pig producer and CEO of Sjørup Svinefarm A/S (incl. 2 subsidiaries), Søvang Svineproduktion A/S and Søvang Gods A/S.

Russia and Denmark. Agricultural education from Næsgaard School of Agriculture. Special expertise in international agricultural management and pig farming as well as investments in agriculture in Eastern Europe and Russia. Agricultural education from Asmildkloster Agricultural College.



Farmer, pig producer and CEO at AB Vadsholt Anders Bundgaard BOARD MEMBER

ment and pig production as well as invest-Special expertise in agricultural managements in agriculture in Eastern Europe, Badsbjerg A/S.



ment. Educated at Bygholm Agricultural Special expertise in agricultural manage-College



**Erling Bech Poulsen** BOARD MEMBER

Farmer, pig producer and CEO at Kølhede Kølhede Invest A/S, Majbritt Poulsen Holding ApS, Malene Poulsen Holding ApS and Morten Svineproduktion I/S, Kølhede Holding ApS, Poulsen Holding ApS.

ment and pig production. Agricultural education from Bygholm Agricultural College. Agricultural training and experience in ad-Special expertise in agricultural managevanced farming in New Zealand and Canada

#### DIRECTORSHIPS

DMP Partners A/S, PAL-CUT A/S, Safe Load A/S Ejendomme A/S, Semco Maritime A/S, Semco A/S, Fritz Hansen A/S, Woodmancott Fonden, Maritime Holding A/S, Obel-LFI Ejendomme Erhvervsinvest Management A/S, Minkpapir Fonden Det Obelske Jubilæumskollegium, CHAIRMAN: Goodvalley A/S, C.W. Obel FULLY RESPONSIBLE STAKEHOLDER: VICE CHAIRMAN: Danfoss Semco A/S. MEMBER: Skandinavisk Holding A/S, Haxholm v/Anders Christen Obel. SUBSTITUTE: Polen Invest A/S. A/S and C.W. Obel Bolig A/S.

#### CHAIRMAN: Agri Consult ApS, Dan-Slovakia DIRECTORSHIPS

MEMBER: Agrocola s.r.o. (Slovakia), Agro Korn s.r.o. (Slovakia), Agro Support s.r.o. (Slovakia), Agrar A/S, Freelancer Worldwide A/S, Søvang Avgas ApS, Danrus Agro ApS, Sevel Slagteri A/S, Sjørup Svinefarm A/S and Søvang Gods A/S and Polen Invest A/S. Svineproduktion A/S.

General Partnership Rendrup Hovedgaard I/S. FULLY RESPONSIBLE STAKEHOLDER:

#### DIRECTORSHIPS

MEMBER: Agri Consult ApS, Agro Advice s.r.o. CHAIRMAN: Avgas ApS and Danrus Agro ApS. A/S (incl. 1 subsidiary), Sdr. Badsbjerg A/S and (Slovakia), Agro Center s.r.o. (Slovakia), Agro Projects s.r.o. (Slovakia), Dan-Slovakia Agrar VICE CHAIRMAN: Polen Invest A/S Klitgaard Agro A/S.

#### DIRECTORSHIPS

Polen Invest A/S and Ejendomsselskabet MEMBER: HMJ Invest, Horsens A/S, CHAIRMAN: GI. Færgeleje A/S. Annasminde ApS.

#### CHAIRMAN: Østifterne f.m.b.a. and Østifterne DIRECTORSHIPS

MEMBER: Agrovakia A/S, Kølhede Invest A/S, Lidenlund Invest III 2008 A/S, Nykredit A/S, Administration f.m.b.a.

Nykredit Realkredit A/S, Polen Invest A/S and

Vandborg Karosserifabrik A/S.



Jens Blach BOARD MEMBER Farmer, pig and poultry producer, and CEO at

J.B. Holding ApS and NOHM ApS. Special expertise in international agricultural management and livestock production.

Agricultural education from Bygholm Agricultural College. Agricultural training and experience in advanced farming in the UK.

#### DIRECTORSHIPS CHAIRMAN: BZ Pederstrup A/S and

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Helle Okholm BOARD MEMBER Professional board member and former state

authorized public accountant. Formerly Partner at KPMG, Nordic CFO of Bluegarden Holding A/S and group finance management positions at Foss A/S, Chr. Hansen A/S and ISS Danmark A/S.

Special expertise in accounting, corporate finance, risk management, international management and experience from other companies listed on Nasdaq. MSc in Business Administration and Auditing from Copenhagen Business School.

#### DIRECTORSHIPS

MEMBER: Basisbank A/S, Jeudan A/S and Lokaltog A/S. FULLY RESPONSIBLE STAKEHOLDER: HC Okholm I/S, Okholm Consulting.

# **Executive Board**



Tom Axelgaard

**CEO** Founded Goodvalley in 1994 and has previously owned and managed a cattle farm and a pig farm in Denmark. Tom Axelgaard has extensive experience in international farming and pig production as well as general management. He is CEO of Axelgaard Universal Farming ApS and Polen Invest A/S. Agricultural training and experience in advanced farming in the US, and Ladelund Agricultural College, Denmark.





Hans Henrik Pauk Pedersen cFo

Has previously worked as Group Vice President, Head of Group Business Development at Falck Group, and held corporate finance and financial strategy positions at Carnegie Investment Bank, Atrium Partners and Danske Bank. MSc in Economics and Business Administration at the University of Southern Denmark.



Kristian Brokop Jakobsen coo

Is COO at the Goodvalley Group and CEO of Ukrainian subsidiary Danosha Ltd. as well as CEO of Brokop Holding ApS. Formerly employed in positions at Danosha Ltd., the Royal Danish Army and at Danish farm Gyldensteen Gods. Diploma in agricultural management from Dalum Agricultural College.

# **Board of Directors**

NAME	BORN	GENDER	NATIONALITY	BORN GENDER NATIONALITY FIRST ELECTED	INDEPENDENT	ROLE	AUDIT COMMITTEE	SECURITIES 31 DEC. 2017	POLEN INVEST A/S <sup>3</sup> SHARES 31 DEC. 2017	CHANGE IN 2017
Anders Christen Obel	1960	Male	Danish	2013	Yes	Chairman	Member	0	65,7864	+10,000 shares
Niels Rauff Hansen	1964	Male	Danish	2002	No <sup>2</sup>	Vice Chairman		0	287,573	0
Anders Bundgaard	1944	Male	Danish	2002	No <sup>2</sup>	Member		0	561,837	0
Jens Jørgen Nielsen	1953	Male	Danish	2002	No <sup>2</sup>	Member		5 bonds	371,500	+5 bonds
Erling Bech Poulsen	1955	Male	Danish	2009	No <sup>2</sup>	Member		0	95,450	0
Jens Blach	1960	Male	Danish	2010	Yes	Member		0	10,500	0
Helle Okholm	1965	Female	Danish	2017	Yes	Member	Chairman	0	0	0

# **Executive Board**

AAME	BORN	GENDER	BORN GENDER NATIONALITY	EMPLOYED	ROLE	SECURITIES 31 DEC. 2017	POLEN INVEST A/S <sup>3</sup> SHARES 31 DEC. 2017	CHANGE IN 2017
Tom Axelgaard	1957	Male	Danish	19941	CEO	2,075,531 shares	60,907	0
Hans Henrik Pauk Pedersen	1981	Male	Danish	2016	CFO	0	0	0
Kristian Brokop Jakobsen	1980	Male	Danish	2006	coo	685,976 shares	0	0

All members are elected for 1 year at a time by shareholders at Goodvalley's general meeting. 1 Served as board members in the Group prior to 2002. 2 Not considered independent as per the recommendations from the Danish Committee on Corporate Governance as the members have served longer than 12 years and represent Goodvalley's majority shareholder, Polen Invest A/S. 3 Polen Invest A/S is Goodvalley's majority shareholder, and the company has issued 3,700,000 shares in total. 4 Including 10,000 shares held and purchased in 2017 by C.W. Obel A/S.

# **Investor** information

matters deemed relevant to ensuring regular trading in as tionship with capital markets participants primarily through well as efficient and fair pricing of the Group's securities listed on Nasdaq Copenhagen, while observing applicable rules and meetings, seminars and conference calls, which are available at http://goodvalley.com along with additional relevant financial legislation. The Executive Board maintains an ongoing relainformation.

#### OWNERSHIP

Goodvalley A/S' share capital is divided into 53,797,824 shares of nominally DKK 10 and equal voting and dividend rights folowing a capital increase of 685,976 shares at an extraordinary general meeting held on 15 November 2017.

of individuals and holding companies with significant industry At the end of 2017, Goodvalley A/S was owned by 87 registered shareholders in total, and the shareholder base was comprised insight. The following shareholders held more than 5% of the share capital

International Finance Corporation (World Bank Group), Polen Invest A/S, Copenhagen, Denmark: 83.6% Washington DC, USA: 6.9% Goodvalley A/S' majority shareholder, Polen Invest A/S, is held by 97 shareholders including members of the Goodvalley Group's securities held at year-end on page 26, which show that Niels Rauff Hansen, Anders Bundgaard, Jens Jørgen Nielsen and Board of Directors and CEO Tom Axelgaard. See disclosures of

Goodvalley provides capital markets with information about Tom Axelgaard controlled more than 5% of the share capital in Goodvalley A/S each through their ownership of securities in Polen Invest A/S and Goodvalley A/S. No single shareholder controls Polen Invest A/S.

poration and Axelgaard Holding A/S (separate entity controlled by Tom Axelgaard), Goodvalley A/S' share capital was held by In addition to Polen Invest A/S, the International Finance Cor-34 individual shareholders.

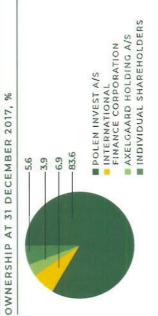
#### BONDS ISSUE

formation is available in note 4.1 to the financial statements In May 2017, the Group completed a 4-year senior secured bonds issue of EUR 135 million to refinance the loan portfolio and ensure a stable financing structure enabling the pursuit of further business development. The bonds issue was subscribed on Nasdaq Copenhagen in November 2017, and additional inby Danish and international investors. The bonds were listed and at http://goodvalley.com

CFO Hans Henrik Pedersen is responsible for Investor Relations while day-to-day tasks are handled by Executive Assistant Jørgen Stilling. Goodvalley continuously works to strengthen the dialogue with financial stakeholders in accordance with its own policies and the provisions for companies with bonds Following the bonds listing on Nasdag Copenhagen, Goodvalley has disclosed company announcements and quarterly reports. listed on Nasdaq Copenhagen.

# DIVIDENDS AND CAPITAL STRUCTURE

A dividend of DKK 75 million was distributed in 2017 following the Group's successful EUR 135 million bond issue. The terms of the bond issue stipulate that further dividends are payable up to a net leverage (net interest-bearing debt/EBITDA LTM at fixed herd price) of <2.75. The Board of Directors will not propose distribution of dividends at the annual general meeting to be held on 10 April 2018. The Board of Directors assesses the Group's capital structure on an ongoing basis. Subject to industry and financial market developments, it is the ambition of the Board of Directors and owners to pursue an Initial Public Offering of shares on Nasdag Copenhagen in 2018 to support the Group's continued growth and facilitate a broader ownership.



### FINANCIAL CALENDAR

: ANNUAL GENERAL MEETING 
 10 APRIL 2018
 : ANNUAL GENERAL MEETIN

 29 MAY 2018
 : INTERIM REPORT Q1 2018

 29 AUGUST 2018
 : INTERIM REPORT Q2 2018

 29 NOVEMBER 2018: INTERIM REPORT Q3 2018



# **Financial Statements**

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#### INCOME STATEMENT 1 JANUARY - 31 DECEMBER

I JANUARY - 31 DECEMBER				AL I
DKK MILLION	NOTE	2017	2016	DKK
Revenue	2.1	1,620	1,405	Profit
Change in fair value of biological Assets	2.2	(5)	49	
Crants and other income	23	38	31	Items
TOTAL INCOME		1,653	1,485	Excha
Cost of goods sold (COGS)	21	(1,142)	(1,074)	TOT
GROSS PROFIT/(LOSS)		SII	411	
SG&A	2.4	(85)	(64)	Cump
EBITDA		426	347	
Depreciation, amortisation and impairment losses	3.1, 3.2	(122)	(103)	TOTA
PROFIT/(LOSS) BEFORE FINANCIAL EXPENSES AND TAX		304	244	
Financial income	4.5	7	2	
Financial expenses	4.5	(53)	(58)	
Exchange rate adjustments	4.5	(48)	(13)	
PROFIT/(LOSS) BEFORE TAX		170	175	
Corporation tax	2.6	(1)	(i)	
PROFIT/(LOSS) OF CONTINUING OPERATIONS		169	174	
Profit /(loss) for the year of discontinued operations	5.6	(55)	([7]	
PROFIT/(LOSS)		114	133	
Profit/(loss) is attributable to:				
Owners		114	133	
TOTAL		114	133	

### STATEMENT OF COMPREHENSIVE INCOME 1 JANUARY - 31 DECEMBER

EMBER				1 JANUARY - 31 DECEMBER				
	NOTE	2017	2016	DKK MILLION	NOTE	2017	1	2016
	2.1	1,620	1,405	Profit for the year			114	133
ssets	22	(5)	49					
	23	38	31	Items that may be reclassified subsequently to profit or loss				
		1,653	1,485	Exchange adjustments of foreign enterprises		0	(13)	(6)
	21	(1,142)	(1,074)					
		sn	411			-	5	124
	24	(85)	(64)	comprehensive income is airribation.		-		YCL
		426	347	Non-controling interest (minoritites)			5 0	į e
pairment losses	3.1, 3.2	(122)	(103)					
NANCIAL EXPENSES AND TAX	D TAX	304	244	IVIAL			2	3
	4.5	7	2					
	4.5	(53)	(58)					
	4.5	(48)	(13)					
X		170	175					

# **Balance Sheet 31 December**

DKK MILLION	NOTE	2017	2016 OPE	OPENING 2016	DKK MILLION	NOTE	2017	2016 OP	OPENING 2016
Goodwill	3.1	94	66	84	Share capital	4.6	538	531	531
INTANGIBLE ASSETS		94	66	84	Other reserves		0	0	0
Land and buildings		ແວ່ເ	1,089	1,027	Reserve for exchange adjustments		(167)	(477)	(468)
Leasehold improvements		123	128	146	Retained earnings		1,218	1.164	1.032
Plant and machinery		257	254	237	CAPITAL AND RESERVES ATTRIBUTABLE TO OWNERS		1,265	1,218	1,095
Other fixtures and fittings, tools and equipment		ш	130	135	Non-controlling interests		0	14	10
Property, plant and equipment in progress		116	86	141	τοτάι εουιτγ		1,265	1,232	1,105
PROPERTY, PLANT AND EQUIPMENT	3.2	1,618	1,699	1,686	Borrowings	f.1	964	0	0
Non-current asset investment	4.4	м	Ø	S	Provision for deferred tax	2.5	5	0	3
FINANCIAL ASSET INVESTMENTS		m	80	5	Other provisions	3.6	3	3	L
Biological assets - basic herd	3.3	118	121	131	Credit institutions	4.1	68	476	394
BIOLOGICAL ASSETS		118	121	131	Subordinated loan from Polen Invest A/S		06	140	130
NON-CURRENT ASSETS		1,833	1,926	1,906	Non-current trade payables		0	0	2
Biological assets - sales herd	3.3	196	215	170	Deferred income	3.7	6	0	ц
Biological assets - Arable, crop production	3.3	53	49	54	LONG-TERM LIABILITIES		1,139	629	541
Inventories	3.4	273	231	219	Borrowings	۲,4	0	0	0
BIOLOGICAL ASSETS AND INVENTORIES		522	495	443	Credit institutions	4'I	125	631	761
Trade receivables	3.5	76	67	79	Subordinated loan from Polen Invest A/S	4.1	24	13	23
Receivables from associates		7	7	7	Trade payables		73	99	58
Other receivables	3.5	41	59	44	Current income tax liabilities		0	0	0
Prepayments		27	25	22	Other provisions	3.6	٢	3	2
RECEIVABLES		151	158	152	Other payables		42	76	62
Cash at bank and in hand		171	75	57	Deferred income	3.7	8	S	3
Assets held for sale	5.6	74	0	0	SHORT-TERM LIABILITIES		273	794	912
CURRENT ASSETS		918	729	652	Liabilities of disposal group classified as held for sale	5.6	74	0	0
ASSETS		2,751	2,655	2,557	LIABILITIES		1,486	1,423	1,453
					LIADUITIES AND COUTU				

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# Statement of changes in equity 2017

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STALEMENT OF CHANCES IN EQUIL					0		
DKK MILLION	SHARE CAPITAL	OTHER	RESERVE FOR EXCHANGE ADJUSTMENTS	RETAINED EARNINGS	EQUITY OWNERS	NON-CONTROLLING INTERESTS	TOTAL EQUITY
EQUITY AT 1 JANUARY 2016	531	635	(534)	1,032	1,663	Q	1,673
Effect of change in accounting policies	0	(635)	99	0	(568)	0	(568)
Equity at 1 January 2016 restated	531	0	(468)	1,032	1,095	Ot	1,105
Net Profit/(loss) for the year	0	0	0	133	133	(0)	133
Other comprehensive income	0	0	(6)	0	(6)	(1)	(10)
COMPREHENSIVE INCOME FOR THE YEAR 2016	0	0	(6)	133	124	(1)	123
Payments of dividends	0	0	0	0	0	0	0
Disposal of partial interest in Subsidiaries	0	0	0	(1)	(1)	5	4
EQUITY AT 31 DECEMBER 2016	531	0	(477)	1,164	1,218	14	1,232
EQUITY AT 1 JANUARY 2017	531	0	(477)	1,164	1,218	14	1,232
Net Profit/(loss) for the year	0	0	0	114	114	0	114
Other comprehensive income	0	0	(13)	0	(13)	0	(13)
COMPREHENSIVE INCOME FOR THE YEAR 2017	0	0	(13)	114	101	0	101
Payments of dividends	0	0	0	(75)	(75)	0	(75)
Contribution of capital	7	0	(1)	lS	21	(14)	7
EQUITY AT 31 DECEMBER 2017	538	0	(167)	1,218	1,265	0	1,265

GOODVALLEY Home of Quality Since 🥥 1994

### Statement of cash flows

### STATEMENT OF CASH FLOWS

STATEMENT OF CASH FLOWS

DKK MILLION	2017	2016	DKK MILLION
PROFIT/(LOSS)	114	133	Proceeds from borrowings
Adjustments:			Repayments of borrowings
Financial income and expenses	06	36	Capital contribution
Currencies losses	36	47	Dividends payments
Depreciation of property, plant and equipment	125	118	Proceeds from disposals of partial interests in subsidary that does r
Tax on the Profit/(loss) for the year	0	0	control
Other adjustments	34	6	CASH FLOWS FROM FINANCING ACTIVITIES
Change in working capital	(49)	(15)	CHANGE IN CASH AND CASH EQUIVALENTS
CASH FLOWS FROM OPERATING ACTIVITIES BEFORE FINANCIAL INCOME AND EXPENSES	350	292	Cash and cash equivalents at 1 January Exchange adjustment, beginning, cash and cash equivalents
Financial income	2	3	CASH AND CASH FOLLIVALENTS AT 31 DECEMBER
Financial expenses	(84)	(99)	
CASH FLOWS FROM ORDINARY ACTIVITIES	273	229	
Corporation Income tax paid	1	(1)	
CASH FLOWS FROM OPERATING ACTIVITIES	274	227	
Purchase property, plant and equipment	(152)	(149)	
Purchase of fixed asset investments	0	(2)	
Sale of property, plant and equipment	σ	12	
Change of financial investments	(2)	0	
Sale of fixed asset investments	З	0	
CASH FLOWS FROM INVESTING ACTIVITIES	(143)	(139)	

DKK MILLION	2017	2016
Proceeds from borrowings	1,206	158
Repayments of borrowings	(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(1)(	(233)
Capital contribution	23	0
Dividends payments	(75)	0
Proceeds from disposals of partial interests in subsidary that does not involve loss of control	t involve loss of	4
CASH FLOWS FROM FINANCING ACTIVITIES	(3)	(E)
CHANGE IN CASH AND CASH EQUIVALENTS	100	18

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NOTE

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5.5 5.6 5.7 5.8

# Notes to the financial statements

NOTES OVERVIEW	NOTE		
SECTION 1 - BASIS OF PREPARATION			
Introduces the Group's financial accounting policies in general and an overview of Management's key accounting estimates	es.		
Summary of significant accounting policies and estimates	11	Non-current investments	
Other general accounting policies	1.2	Financial income and costs	
SECTION 2 - RESULTS FOR THE YEAR		Share capital, dividend and earnings per share	
Comprises the notes related to the result for the year including segment information, taxes and staff costs.		Net interest-bearing debt	
Segment information	2.1	SECTION 5 - OTHER DISCLOSURES	
Gains/losses in changes in the fair value of biological assets	2.2	Includes other statutory notes and notes of secondary importance from the perspective of the Group	
Grants and other income	2.3	Cash flow adjustments	
Staff costs	2.4	Contingent liabilities	
Income and deferred income taxes	2.5	Related-party transactions	
SECTION 3 - OPERATING ASSETS AND LIABILITIES		Events after the reporting period	
Relates to the assets that form the basis for the activities of the Group and the related liabilities.		Fee to statutory auditor	
Intangible assets	3.1	Discontinued operations	
Property, plant and equipment	3.2	Obligor group	
Biological assets	3.3	Income statement classified by function	
Inventories	3.4	Entities in Goodvalley group	
Receivables	3.5	Definition of key figures and Financial Ratios	
Other provisions	3.6		
Deferred income	3.7		
SECTION 4 - CAPITAL STRUCTURE AND FINANCING ITEMS			
Encompasses notes related to capital structure and financing items			
Financial institutions (Debt / Bond)	4.1		
Financial risks	4.2		

4.3

Changes in working capital

GOODVALLEY sum () 111 Home of Quality

# 1.1 Summary of significant accounting policies and estimates

The Consolidated Financial Statements of Goodvalley Group have been prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union (EU) and additional Danish disclosure requirements for listed companies and further requirements in the Danish Financial Statements Act.

### CHANGE IN ACCOUNTING POLICIES

In 2017, the Group chose to change the method of accounting for land and buildings, leasehold improvements and plant and machinery classified in Property, plant and equipment, from the revaluation model to be measured at cost less accumulated depreciation and less any accumulated impairment losses as both are generally accepted in accordance with IAS 16.

In 2017, Management has made a reassessment of the accounting policies for property, plant and equipment. Following the issuing and subsequent listing of the Group's senior-secured bond on Nasdaq Copenhagen in 2017, the Group analysed current policies of larger and more global peers considered comparable to Goodvalley as a listed international agricultural group as opposed to local peers in the countries in which Goodvalley is present. Based on this analysis and discussions with current and potential stakeholders regarding their information need, Management concluded that the historical cost approach is prevalent amongst the peers considered most that the historical cost approach is prevalent amongst the peers considered that the historical stakeholders reliable and more relevant information to users of the financial statements than the revaluation model hitherto applied.

As a consequence, the Group has adopted the historical cost principle as applicable to industry practice and relevant for users of the financial statements.

The change in accounting principle is reported through retrospective application as in IAS 8.

The reassessment has led to the following changes:

	DEPRECIATION	TION	TAX	
	2017	2016	2017	2016
Profit/(loss) before changing of accounting principles	0	(160)	0	0
Reversal of fair value adjustment	0	39	۲	ε
Profit/(loss) restatet to new accounting principles	(122)	(121)	-	3
Presented as discontinued operations	0	18	0	0
Profit/(loss) after changing accounting principles	(122)	(103)	-	Ξ

	PP&E	141	EQUITY	٢	DEFERRED TAXES	TAXES
	2017	2016	2017	2016	2017	2016
Prior to changing of accounting principles		2,214	•	1,735	•	-
Reversal of fair value adjustment	•	(515)	•	(504)	•	E
AFTER CHANGING ACCOUNTING PRINCIPLES	1,618	1,699	1,265	1,231	w	0

For further information of the effect also refer to note 3.2 of changes in opening values in property, plant and equipment.

In addition to the above the accounting policies are changed regarding the income statement where the presentation is changed from analysis of expenses by nature to an analysis of expenses partly by function in order to better reflect the management of the Group. EBITDA is considered to be a key financial figure for the Group stakeholders, why the depreciation is kept in one line. Refer to note 5.8 for a full setup of profit and loss by function.

# GROSS PROFIT FULLY SPLIT BY NATURE

	2017	2016
Gross profit reported	lis	411
Staff expenses	159	145
Sales, General and Administrative expenses	(42)	(LZ)
Gross profit by nature	628	535

# 1.1 Summary of significant accounting policies and estimates

the above-mentioned change in the accounting policies and the effect of new IFRS as described below the accounting policies applied in this Annual Report are unchanged as compared to the Minor reclassifications and adjustments of the comparative figures have been made. Besides accounting policies applied in the Annual Report 2016.

## IMPACT OF NEW ACCOUNTING STANDARDS

pretations ('IFRS') issued by the International Accounting Standards Board (IASB) and IFRS endorsed by the European Union effective on or after 1 January 2017, it has been assessed that Statements in 2017, and the Group does not anticipate any significant impact on future periods the application of these new IFRS have not had a material impact on the Consolidated Financial from the adoption of these new IFRS.

# New IFRS standards issued, but not yet effective

as well as hedging requirements will be changed. Goodvalley has assessed the impact of this RECOGNITION AND MEASUREMENT new standard on financial instruments, and the implementation is not expected to have any IASB has issued and the EU has adopted IFRS 9 'Financial Instruments' which is effective for annual periods beginning on or after 1 January 2018. IFRS 9 forms part of IASB's project to replace material impact on the consolidated financial statements. Similarly, the implementation is not IAS 39, and with this new standard, classification and measurement of financial instruments expected to have any material impact on the impairment or classification of financial assets. The Group will implement the standard for the financial year 2018.

control is transferred to the customer whether it is transferred over time or at a point in time in 18 and IAS 11 as well as other interpretations. The new standard will establish a single, comprehensive framework for revenue recognition and requires that revenue is recognised when or as is effective for annual periods beginning on or after 1 January 2018 and Goodvalley plans to adopt it on the effective date. IFRS 15 forms part of the convergence project with FASB to replace IAS

contrast to the existing standards where revenue is recognised when or as risks and rewards are transferred. The time for recognition of revenue may restrictedly, in isolated cases, be changed. In addition, IFRS 15 requires that provisions for return of products must be presented gross in the statement of financial position under inventories and provisions, respectively. IFRS 15 is not expected to have any material impact other than additional revenue diclosures.

Based on an assessment of new or amended and revised accounting standards and inter- IASB has issued IFRS 16 'Leasing' with effective date 1 January 2019. The standard will change accounting for leases, as it is to require capitalisation of the Group's operational lease contracts. The analysis of possible impacts from IFRS 16, including the various options and practical expedients according to the transition rules of IFRS 16, is not completed and hence Management is unable to quantify the possible effects from IFRS 16. As at 31 December 2017, the Group has non-cancellable operating lease commitments of DKK 159 million. Therefore, IFRS 16 is expected to have some impact on the non-current assets, liabilities, EBITDA and cash flows from operating activities, however it is not practicable to provide a reasonable estimate of the financial effect until Management completes the analysis.

The Consolidated Financial Statements have been prepared under the historical cost basis except when IFRS explicitly requires the use of fair value.

DKK is the Group's presentation currency.

IASB has issued and the EU has adopted IFRS 15 'Revenue from Contracts with Customers' which The principal accounting policies set out below have been applied consistently in the preparation of the Consolidated Financial Statements for all the years presented.

### SIGNIFICANT ACCOUNTING POLICIES

The Group's accounting policies are described in relation to the individual notes to the Consolidated Financial Statements. Considering all the accounting policies applied in the preparation

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# 1.1 Summary of significant accounting policies and estimates

of the Consolidated Financial Statements, Management regards the following as the most es significant accounting policies for the recognition and measurement of reported amounts as si well as relevant to an understanding of the Consolidated Financial Statements: - Segment information (note 2.1)

Gains/losses in changes in the fair value of biological assets (note 2.2) Intanoible assets and property plant and equipment including impairment (notes 3.1 a)

Intangible assets and property, plant and equipment including impairment (notes 3.1 and 3.2) Biological assets (note 3.3)

Inventories (note 3.4)

# CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing the Group's Consolidated Financial Statements, Management makes various accounting estimates, judgments and assumptions which form the basis of presentation, recognition and measurement of the Group's assets and liabilities.

Accounting estimates and underlying assumptions are reviewed on an ongoing basis. In some circumstances a change in the estimates may be necessary because of changes in the underlying assumptions.

### **ESTIMATION UNCERTAINTY**

Determining the carrying amount of some assets and liabilities requires judgments, estimates and assumptions concerning future events.

The judgments, estimates and assumptions made are based on historical experience and other factors which Management assesses to be reliable, but which by their very nature are associated with uncertainty and unpredictability. These assumptions may prove incomplete or incorrect, and unexpected events or circumstances may arise.

The Group is also subject to risks and uncertainties which may lead to actual results differing from these estimates, both positively and negatively. Assumptions about the future and

estimation uncertainty on the balance sheet date are described in the notes where there is a significant risk of changes that could result in material adjustments to the carrying amount of assets or liabilities within the next financial year.

Management regards the following areas to include the key accounting estimates and assumptions used in the preparation of the Consolidated Financial Statements: - Biological assets (note 3.3)

- Inventories (note 3.4)

Please refer to the specific notes for further information on the key accounting estimates and assumptions applied.

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#### **Basis of consolidation**

(the Parent Company) and its subsidiaries in which the Company's voting rights directly or The Consolidated Financial Statements consist of the financial statements of Goodvalley A/S indirectly exceed 50%, or in which the Company is able to exercise a controlling interest in any other way.

statements and the individual subsidiaries by consolidating items of a uniform nature. Equity The Consolidated Financial Statements are prepared on the basis of the Parent Company financial interests, intercompany transactions, intercompany balances, unrealized intercompany gains on inventories and dividends are eliminated The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

expenses are recognised as income in the income statement as the affairs and conditions to - Income statement 2017: 0.24895 (income statement 2016: 0.26298) sition-related costs are expensed in the period they incur. Any remaining positive differences - Balance sheet items 2017: 1.78496 (31 December 2016: 1.686) pairment. Any remaining negative differences (negative goodwill) are recognised as income the acquisition of subsidiaries are not included in the value of the acquired assets. All acquiin the income statement at the time of acquisition. Amounts attributable to expected losses or enterprise acquired is determined at the date of acquisition after the individual assets and are recognised as goodwill in intangible assets in the balance sheet. Goodwill is not amortised, liabilities have been adjusted to fair value (the purchase method). Transaction costs relating to but instead tested for impairment on an annual basis and when there is an indication of im-On the acquisition of subsidiaries, the difference between cost and net asset value of the which the amounts relate materialise.

ognition and measurement of net assets, be adjusted until one year from the acquisition date. - Income statement 2017: 0.1132 (income statement 2016: 0.10062) Positive and negative differences from enterprises acquired may, due to changes to the rec-These adjustments are also reflected in the value of goodwill or negative goodwill.

### TRANSLATION POLICIES

Gains and losses arising due to differences between the transaction date rates and the rates at differences between the exchange rates at the balance sheet date and the transaction date rates Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any the dates of payment are recognised in financial income and expenses in the income statement. are recognised in financial income and expenses in the income statement

the exchange rates at the balance sheet date. Exchange adjustments arising on the translation of the opening equity and exchange adjustments arising from the translation of the income tion date rates or approximated average exchange rates. Balance sheet items are translated at Income statements of foreign subsidiaries and associated companies are translated at transacstatements at the exchange rates at the balance sheet date are recognised directly in equity. The Group used the following exchange rates for the translation into DKK at 31 December 2017.

#### PLN

- Income statement 2017: 1.74549 (income statement 2016: 1.707)

#### UAH:

- Balance sheet items 2017: 0.22227 (31 December 2016: 0.26157)

#### RUB:

- Balance sheet items 2017: 0.10811 (31 December 2016: 0.11651)

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# 1.2 Other general accounting policies

#### EQUITY

Proposed dividend is recognised as a liability at the time of approval by the general meeting. Dividend which is expected to be distributed for the year is disclosed in the statement of changes in Group equity. The reserve for currency translation in the Consolidated Financial Statements comprises foreign exchange differences arising from translation of financial statements of foreign enterprises from their functional currencies to the presentation currency of the Group (Danish kroner). On full or partial realisation of the net investment, the foreign exchange adjustments are recognised in the income statement.

### CASH FLOW STATEMENT

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flow from operating activities is calculated as the net Profit/(loss) for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses and provisions. Working capital comprises current assets less shortterm debt excluding items included in cash and cash equivalents, prepaid tax and corporate tax liabilities.

Cash flow from investing activities comprises cash flows from acquisitions and disposals of . intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flow from financing activities comprises cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

Cash and cash equivalents comprises 'Cash at bank and in hand'.

The cash flow statement cannot be derived directly from the Consolidated Financial Statements.

#### Cost of sales

Cost of sales includes direct costs incurred when generating the revenue for the year. The Company recognised cost of sales as revenue is earned.

#### SG&A

SG&A costs comprise other purchase and selling costs and administrative costs, agents' commissions to external sales agents, bad debts, etc. For direct staff cost see note 2.4

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# 2.1 Segment Information

2017								
DKK MILLION	PIG	ARABLE	ENERGY	FOOD	OTHER	NOT ALLOCATED	INTERCOMPANY ELIMINATIONS	TOTAL
Revenue	1,135	175	85	767	4	0	0	2,203
Revenue - Intracompany eliminations	0	(121)	(24)	0	(4)	0	(434)	(583)
Change in fair value of biological Assets	(01)	9	0	0	o	0	0	(5)
Grants and other income	22	2	2	3	3	0	0	45
Grants and other income - Intracompany eliminations	0	0	o	0	o	o	(2)	(2)
TOTAL INCOME	1,147	74	63	769	40	0	(177)	1,653
Cost of goods sold (COCS)	(725)	(149)	(67)	(755)	(4)	0	0	(102/1)
COGS Intracompany eliminations	108	ъ	35	0	0	0	410	559
GROSS PROFIT/(LOSS)	530	(02)	31	15	36	o	(12)	SII
SG&A	(54)	(2)	(2)	(24)	(29)	0	0	(116)
SG&A Intracompany eliminations	0	0	0	0	0	0	31	31
EBITDA	476	(77)	29	(6)	7	0	0	426
EBITDA Before segment eliminations	368	39	17	(6)	11			
Depreciation on non-curent assets and impairment losses	(62)	(61)	(13)	(16)	(131)	o	61	(122)
EBIT	414	(96)	16	(25)	(24)	o	6	304
Net financials						(38)	(48)	(86)
Exchange rate adjustments						(65)	11	(48)
PROFIT BEFORE TAX	414	(96)	16	(25)	(24)	(104)	(12)	170

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# 2.1 Segment Information

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DKK MILLION	DIG	ARABLE	ENERGY	FOOD	OTHER	NOT ALLOCATED	INTERCOMPANY	TOTAL
							ELIMINATIONS	
Revenue	959	143	55	774	45	0	0	1,977
Revenue - Intracompany eliminations	0	(106)	(15)	0	0	0	(451)	(572)
Change in fair value of biological Assets	52	(2)	0	0	ε	0	0	49
Grants and other income	6	12	2	7	0	0	0	31
Grants and other income - Intracompany eliminations	0	0	0	0	0	0	0	0
TOTAL INCOME	1,020	47	42	782	1	0	(451)	1,485
Cost of goods sold (COGS)	(869)	(120)	(65)	(737)	(5)	o	0	(1,608)
COGS Intracompany eliminations	96	0	24	0	0	0	413	534
GROSS PROFIT/(LOSS)	419	(72)	11	45	40	0	(38)	411 114
SG&A	(34)	(9)	(2)	(20)	(18)	0	IS	(64)
SG&A Intracompany eliminations	0	0	0	0	0	0	0	0
EBITDA	385	(78)	16	25	21	0	(22)	348
EBITDA Before segment eliminations	289	27	7	25	21	0	(22)	
Depreciation on non-curent assets and impairment losses						(103)	0	103
EBIT	385	(78)	16	25	21	(103)	(22)	244
Net financials						(21)	0	(57)
Exchange rate adjustments						(13)	0	(13)
PROFIT BEFORE TAX	385	(78)	16	25	21	(173)	(22)	174
GEOGRAPHY	REVENUE	ASSETS	ITS					
DKK MILLION	2017 20	2016 2017	2016					
Poland	878	845 1,116	1,039					
Ukraine	402	275 293	319					
Russia	165	151 302	440					
Rest of world	175	135 0	0					
TOTAL	1,620 1,	1,405 1,711	1,798					

## Unallocated items and eliminations

In all material respects, unallocated items and eliminations include; • Income and costs in Group functions which are not allocated to the Group's business segments, • Intercompany eliminations

### Geographic information

Revenue is allocated to the geographic areas based on the customer's geographic location. Allocation of assets is made based on the geographic location of the assets.

#### ACCOUNTING POLICIES

Segment information has been prepared in accordance with the Group's applied accounting policies and is consistent with the Group's internal reporting to the chief operating decision maker.

The Executive Board evaluates operating profits of business segments separately in order to make decisions in relation to resource allocation and performance measurement. The segment results are evaluated on the basis of operating results, which are calculated by the same methods as in the consolidated financial statements. Financial income, costs and corporate taxes are calculated at Group level and are not allocated to the business segments. Segment income and costs comprise segments is made on an individual segment on a reliable basis. Cost allocation between business segments is made on an individual basis. No individual customer accounts for more than 10% of revenue.

No information has been provided as to the segments' share of items concerning financial position or cash flows as the Executive Board does not use this segmentation in the internal reporting.

#### Revenue:

Revenue comprises the value of goods delivered for the year less VAT and price reduction directly related to sales.

The Group recognises revenue when the income can be measured reliably; it is probable that the Group will receive future economic benefits and the specific criteria described below have been met. It is not considered possible to measure the amount of revenue reliably until all liabilities relating to the sales have been met. The Group bases its estimates on historical data considering the type of customer, the type of transaction and any other special matters relating to the transaction.

The most material sources of income are recognised in the income statement as follows: - Sales of biological assets - pig segment: The Group primarily sells pigs for slaughterhouses.

Revenue from the sales of pigs is recognised when delivery has taken place. - Sales of biological assets - Arable: The Group primarily sells arable for inter-segment use to pig segment and biogas. Revenue from the sales of arable is recognised when delivery has taken place. Sales of finished goods and consumables from Food segment: Revenue from finished goods and consumables from slaughterhouses is recognised when delivery has taken place.

Sales of green energy and  $CO_2$  emission reduction units: The Group produces electricity on biogas plants. The electricity is sold as green energy and is recognised concurrently with the production. Moreover, the Group sells  $CO_2$  emission reduction units from its biogas production, which is also recognised as revenue concurrently with the production on the biogas plant. Revenue is recognised before the final settlement of the biogas activity based on historical data and market prices.

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# 2.2 Gains/losses in changes in the fair value of biological assets

DKK MILLION     2017     2016       Current biological assets     2018     2016       Sales herd of pigs:     6     6       - Due to volume     (6)     7       - Due to volume     (7)     38       - Due to Prices     (7)     38       Arable - Crop production     (7)     38       Non-current biological assets     20     2       Basic herd of pigs     2     13       TOTAL     (5)     49	GAINS/LOSSES OF BIOLOGICAL ASSETS		
assets (6) (7) (7) (7) (7) (7) (6) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	DKK MILLION	2017	2016
(6) (7) (7) 6 gical assets (5)	Current biological assets		
(e uction gical assets	Sales herd of pigs:		
(7) 6 uction 6 gical assets 2 (5)	- Due to volume	(9)	0
uction 6 jical assets 2 (5)	- Due to Prices	6	38
gical assets 2	Arable - Crop production	Q	(2)
2 (5)	Non-current biological assets		
(5)	Basic herd of pigs	2	13
	TOTAL	(5)	67

### ACCOUNTING POLICIES

Gains and losses resulting from changes in the fair value of biological assets relate to changes for the year in prices and quantities of the herd and changes for the year of the fair value of unharvested crops.

# 2.3 Grants and other income

## **GRANTS AND OTHER INCOME**

DKK MILLION	2017	2016
EU hectare support	10	10
Biogas	1	۲
Ukrainian VAT grant	17	7
Other income	10	13
TOTAL	38	31 spe

### ACCOUNTING POLICIES

Unconditional grants relating to biological assets measured at fair value less estimated costs to sell are recognised in the income statement when the government grant is received (general area grants). See also the accounting policy for deferred income relating to conditional grants.

As regards the Group's agricultural activities in the Ukraine, it has been decided to adopt the special agricultural VAT scheme, which implies that positive VAT liabilities are not to be paid to the authorities but are instead provided as state grants to support agricultural enterprises in the Ukraine. The excess of VAT liability over VAT receivable is accounted for as government grant.

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#### 2.4 Staff costs

## STAFF COSTS

DKK MILLION	2017	2016	DKK
Wages and salaries	(181)	(168)	Corpo
Pensions	(1)	0	Currel
Other social security expenses, social funds etc.	(23)	(23)	Defen
Staff costs capitalised	а	3	TOTA
TOTAL	(202)	(188)	Recoo
Included in the income statement:			Tax or
Staff costs related to COGS	(154)	(145)	Tax or
Staff costs related to SC&A	(48)	(£4)	TAX
STAFF COSTS	(202)	(188)	Net ta
AVERAGE NUMBER OF EMPLOYEES	2,411	2,350	Tax pe
EMPLOYEES AT END OF PERIOD	2,424	2,276	Tax pa
			Enraid

# **Remuneration of the Board of Directors and Executive Management**

Remuneration of the Board of Directors ammounted to DKK 2.5 milion (2016: DKK 1.5 million and Executive Management amounted to DKK 6.0 million (2016: DKK 3.5 million)

### ACCOUNTING POLICIES

Staff costs include salaries, remuneration, retirement benefit schemes and other staff costs to the Group's employees, including to the members of the Executive Board and Board of Directors. Staff costs are recognized in the financial year in which the employee renders the related service.

# 2.5 Income and deferred income taxes

# INCOME AND DEFERRED INCOME TAXES

-			
DKK	DKK MILLION	2017	2016
Corpc	Corporation tax:		
Curre	Current tax for the year	0	0
Defer	Deferred tax for the year	Ξ	Ξ
TOTAL	AL	6	3
Reco	Recognized as follows:		
Tax of	Tax on profit for the year of continuing operations	(1)	(1)
Tax of	Tax on other comprehensive income	0	0
TAX	TAX FOR THE YEAR	ε	ε
Net te	Net tax payables at I January	0	0
Tax p	Tax payable on profit for the year	0	0
176 Tax pa	Tax paid during the year	(1)	-
Forei	Foreign currency translation adjustments, etc.	1	ε
TOTAL	٩٢	0	0
Reco	Recognized as follows:		
on) Tax re	Tax receivable	0	0
	Tax payable	0	0
TOTAL	٩٢	0	0
TAX C	TAX ON PROFIT FOR THE YEAR IS SPECIFIED AS FOLLOWS:		
s to Calcu	Calculated 22% tax on profit for the year before tax	37	38
DIS. Tax-e)	Tax-exempted profit on agricultural activities abroad	(25)	(32)
ICe. Non t	Non tax deductable cost and income	(8)	ω
Differ	Differences in tax rates compared with Denmark	(3)	(4)
TOTAL	٩٢	-	-
EFFE	EFFECTIVE TAX RATE FOR THE YEAR	0.2%	0.7%

taxes       Accounting Point         any       201       201       Point       Point	COONTIENT The of Quality Hans of Quali
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**3.1 Intangible assets** 

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DKK MILLION	GOODWILL	TOTAL
Cost at 1 January	66	66
Exchange adjustment at balance sheet date rates	(5)	(5)
COST AT 31 DECEMBER	94	94
CARRYING AMOUNT AT 31 DECEMBER	94	94
2016		
Cost at 1 January	84	84
Exchange adjustment at balance sheet date rates	15	15
COST AT 31 DECEMBER	66	66
CARRYING AMOUNT AT 31 DECEMBER	66	66

# THE CARRYING AMOUNT OF GOODWILL IS SPECIFIED AS FOLLOWS:

DKK MILLION	201
Dan-Invest LLC	2
Poldanor S.A.	
Danosha Ltd.	
TOTAL CARRYING AMOUNT	6

Goodwill relates to Poldanor S.A., Danosha Ltd. and Dan-Invest LLP. For all companies, an At the assessment of the need for impairment, the recoverable amount of the smallest group impairment test in respect of goodwill has been carried out at 31 December 2017 based on the budget periods. There is no growth in the terminal period. Instead it has been set as the same as calculation of value in use. The impairment test was performed through calculation of value based on a DCF model. The DCF model used as basis for impairment has 5 years (2018-2022) as budget year 2022. There is no general growth in the budget and prognosis period, which instead is based on the approved and actual budget for 2018 and approved prognosis by Management for 2018-2022. For Poldanor S.A. the discount rate before tax was 8.5% (2016: 7.8%); For Danosha Ltd. the discount rate before tax was 14.25% (2016: 11%); For Dan-Invest LLP discount rate before

discount rate and budgets are exclusive of inflation. The applied discount rate is based on the tax was 11% (2015: 11%). No growth has been recognised after the budget period. The applied inherent risk in the marked related to the company's business and an industry comparison. Cash Generating Units (CGUs) identified and used for allocation of goodwill and impairment Poldanor. Both entities are located in Poland. The activities are, however, very different in testing are based on countries as the countries are viewed as the smallest units generating independent cash flows. This approach has only two exceptions which are Prime Food and nature, and thus Management considers them two separate CGUs. The activity of Prime Food is slaughtering while Poldanor's primary activity is the production of pigs.

The CGUs are Dan-Invest LLC (Russia), Danosha Ltd. (Ukraine), Prime Food (Poland) and Poldanor S.A. (Poland).

### ACCOUNTING POLICIES

#### Goodwill

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Goodwill is recognised at cost less any impairment losses. Goodwill is not amortised but is subject to an annual impairment test. Impairment losses are recognised as the difference between the carrying amount and the recoverable amount. The recoverable amount is the higher of the fair value of the asset less expected costs to sell and the value in use.

of CGUs is calculated.

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# 3.2 Property, plant and equipment

DKK MILLION	LAND AND BUILDINGS	LEASEHOLD IMPROVEMENTS	PLANT AND MACHINERY	OTHER FIXTURES AND FITTINGS TOOLS AND EQUIPMENT	PROPERTY, PLANT AND EQUIPMENT UNDER CONSTRUCTION	TOTAL
COST AT 1 JANUARY	1,277	182	523	284	86	2,364
Exchange adjustment at balance sheet date rates	6	4	[2]	(8)	(2)	(12)
Additions for the year	40	0	65	13	150	268
Disposals for the year	(8)	(2)	(15)	(15)	(4)	(44)
Reclassification	200	0		Ц	(126)	(113)
Transfer to Assets held for sale	(20)	o	(24)	(2)	0	(102)
COST AT 31 DECEMBER	1,227	187	548	283	116	2,361
DEPRECIATION LOSSES AT 1 JANUARY	188	55	268	154	665	282
Exchange adjustment at balance sheet date rates	(2)	0	(1)	0	o	(3)
Depreciation for the year	40	u	39	32	o	122
Depreciation disposals for the year	(7)	(2)	(14)	(13)	0	(33)
Reclassification	(9)	0	ίυ	(1)	0	(8)
DEPRECIATION AND IMPAIRMENT LOSSES AT 31 DECEMBER	216	64	291	172	0	743
CARRYING AMOUNT AT 31 DECEMBER	1.0,1	123	257	E	116	1,618
Interests capitalised for the year calculated at an interest rate of between 5% and 15%"	L					
Assats provided as security for debt	453		51		2	506

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# 3.2 Property, plant and equipment

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COST AT 1 JANUARY BEFORE CHANGE IN ACCOUNING POLICIES	BUILDINGS	IMPROVEMENTS	MACHINERY	FITTINGS TOOLS AND EQUIPMENT	EQUIPMENT UNDER CONSTRUCTION	
	1,525	193	703	1/2	141	2,833
Effect of change in accounting policy - note 1.1	(354)	0	(226)	0	0	(580)
COST AT 1 JANUARY	1/21'1	193	478	271	141	2,253
Exchange adjustment at balance sheet date rates	(5)	(9)	4	(4)	4	(2)
Additions for the year	76	0	43	26	140	285
Disposals for the year	(2)	(2)	(8)	(18)	(2)	(33)
Reclassification	37	(3)	9	6	(184)	(135)
COST AT 31 DECEMBER	1,277	182	523	284	86	2,364
DEPRECIATION AND IMPAIRMENT LOSSES AT 1 JANUARY BEFORE CHANGE IN ACCOUNING POLICIES	0	17	0	137	o	184
Effect of change in accounting policy - note 1.1	149	o	235	0	o	384
DEPRECIATION AND IMPAIRMENT LOSSES AT 1 JANUARY	149	47	235	137	0	568
Depreciation for the year	45	ω	33	33	0	103
Depreciation disposals for the year	(1)	0	(2)	(15)	0	(IZ)
Reclassification transfer	0	0	0	0	0	0
DEPRECIATION AND IMPAIRMENT LOSSES AT 31 DECEMBER	188	55	268	154	665	282
CARRYING AMOUNT AT 31 DECEMBER	1,089	128	254	130	86	1,698
Interests capitalised for the year calculated at aninterest rate of between 5% and 15%	L					-
Assets provided as security for debt	606		339	16		961

# 3.2 Property, plant and equipment

### ACCOUNTING POLICIES

Description of changes in accounting policies is illustrated in 1.1 and included in the above opening balance.

**Property, plant and equipment** are measured at cost less accumulated depreciation and less any accumulated impairment losses. **Cost comprises** the cost of acquisition and expenses directly related to the acquisition up until the asset is ready for use. In the case of assets of own construction, cost comprises direc expenses for labour, materials, components and subsuppliers. **Depreciation of a non-current** asset is commenced when it is put into use. Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Declination building.	75 AD 10000	
riouuciioii puijuiiig.	50-40 years	
Leasehold improvements:	25-40 years	
Plant and machinery.	7-15 years	
Other fixtures and fittings, tools and equipment: 3-10 years	t: 3-10 years	

Assessment of residual value and useful life is performed annually for assets under property, plant and equipment. Impairment of property, plant and equipment The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by depreciation. If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount and the asset is written down to its lower recoverable amount.

## **3.3 Biological assets**

DKK MILLION         BASIC HERD         SALES HERD         TOTAL HERD           207         207         207         365           207         7         215         365           0pening balance as of 1 january         12         215         367           Movements         5         0         6         76           Acquisitions         5         70         367         376           Produced pigles, cattles         7         307         376         376           Can/hoss from change in fair value         6         76         705         376           Sales         (35)         (1068)         (103)         371         376           Can/hoss from change in fair value         (35)         (1068)         170         371           Sales         (35)         (35)         (36)         371           Catroles from change in fair value         (35)         (30         371           Catroles from change of 31 DE CE MBER         131         170         371           Catroles A OF 31 DE CE MBER         131         170         371           Opening balance as of 1 January         131         170         371           Opening balance as of 1 January	DICEOUCAE ASSETS			
121     215       10e     5     0       5     76.4     76.4       7     6     76.4       139     106     (10       131     133     135       131     170     170       131     170     170       131     170     170       131     170     170       131     170     170       14     501     170       15     120     100       16     170     170       17     170     170       18     180     170       19     170     170       10     371     170       10     213     170       10     211     211       11     212     121       121     215     131	DKK MILLION	BASIC HERD	SALES HERD	TOTAL HERD
121     215       5     0       5     307       6     764       19     (1068)       19     (19)       (5)     (19)       (5)     (19)       (14)     501       10     371       alue     (14)       5     (22)       121     215	2017			
terris: sitions 5 0 ced biglets, cattles 5 oss from change in fair value 6 oss from change in fair value 6 so 76.4 (35) (1068) (1) (35) (1068) (1) (35) (3) ng adjustments (3) (3) into 8 adjustments (3) (3) ng balance as of 1 January 13 into 8 adjustments (3) (3) sitions (3) (3) sitions (3) (3) (3) (3) sitions (3) (3) (3) (3) sitions (3) (3) (3) (3) (3) sitions (3) (3) (3) (3) (3) (3) (3) sitions (3) (3) (3) (3) (3) (3) (3) (3) (3) (3)	Dpening balance as of 1 January	121	215	336
titons 5 0 ced piglets, cattles 76 4 0 76 76 76 76 76 76 9 oss from change in fair value 6 76 76 9 (35) (1,068) (1	dovements:			
ced piglets, cattles         7         307           oss from change in fair value         6         76.4           oss from change in fair value         (35)         (1068)         (1)           er between groups         19         (9)         (9)         (1)           ret between groups         15         (3)         (16)         (1)           ret between groups         16         (1)         (1)         (1)           ret between groups         118         196         (1)           LUES AS OF 31 DECEMBER         13         170         (1)           returs         13         170         (1)         (1)           returs         2         0         (2)         (2)         (2)           returs         2         2         0         (2)         (2)         (2)           returs         2         10         371         (2)         (2)         (2)         (3)           returs         2         2         0         (2)         (3)         (3)         (3)         (4)         (6)         (6)         (7)         (6)         (7)         (6)         (7)         (7)         (7)         (7)         (7)	Acquisitions	5	0	S
oss from change in fair value         6         76.4 <td< td=""><td>Produced piglets, cattles</td><td>2</td><td>307</td><td>314</td></td<>	Produced piglets, cattles	2	307	314
(35)       (1,068)       (1,         rer between groups       (9)       (9)       (9)         nge adjustments       (5)       (3)       (10)         nge adjustments       (5)       (3)       (10)         nge adjustments       (1)       (1)       (1)         ng balance as of 1 January       (13)       (13)       (17)         ng balance as of 1 January       (13)       (17)       (17)         nents:       (10)       (21)       (10)         sitions       (2)       (2)       (10)         occed piglets, cattles       (10)       (21)       (10)         oss from change in fair value       (14)       (20)       (10)         fer between groups       (2)       (2)       (2)       (10)         sitos adjustments       (2)       (2)       (2)       (2)	Dain/loss from change in fair value	9	764	770
(e)	Sales	(35)	(1,068)	(1,103)
(5) (3) 118 196 131 170 2 0 0 10 371 (14) 501 (14) 501 (14) 501 (14) 501 (15) (15) 22 (22) 5 (3)	fransfer between groups	er	(61)	0
118     196       131     170       131     170       131     170       149     501       149     501       150     (14)       22     (22)       5     (35)       121     215	Exchange adjustments	(2)	(3)	(8)
131     170       2     0       10     371       10     371       11     501       (14)     501       (14)     501       25     (22)       5     (3)	CLOSING BALANCE VALUES AS OF 31 DECEMBER	118	196	314
131     170       2     0       10     371       10     371       11     501       13     501       14     501       15     (14)       21     215       121     215	2016			
2 0 10 371 (14) 501 (14) 501 (14) 501 (15) (10) 22 (22) 5 (3) 121 215	Opening balance as of 1 January	131	170	301
2 0 10 371 (14) 501 (35) (802) (8 22 (22) 5 (3) 121 215	Movements:			
10 371 (14) 501 (35) (802) (8 22 (22) 5 (3) 121 215	Acquisitions	2	0	2
(14) 501 (35) (802) (8 22 (22) 5 (3) 121 215	Produced piglets, cattles	10	371	381
(35) (802) (8 22 (22) 5 (3) 121 215	Gain/loss from change in fair value	()4)	501	487
22 (22) 5 (3) 121 215	Sales	(35)	(802)	(837)
5 (3) 121 215	Transfer between groups	22	(22)	0
121 215	Exchange adjustments	ŝ	(2)	0
	CLOSING BALANCE	121	215	336

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## **3.3 Biological assets**

Additions for piglets are calculated as the value of weaners at standard rates. Gain on changes in fair value comprises changes as a consequence of biological growth and price changes. Disposals from sales and transfer amounts are calculated using the fair value per unit from previous period. Transfer between Groups covers pigs transferred to own breeding as young females. Herd provided as security for loan from credit institution amounts to DKK 52 million at 31 December 2017 (2016: DKK 132 million).

## **BIOLOGICAL ASSETS**

DKK MILLION	2017	2016
Crop production		
Opening balance as of 1 January	49	54
Acquisitions	70	157
Gain/loss from change in fair value	61	4
Harvest	(83)	(163)
Exchange adjustments	(2)	(3)
CLOSING BALANCE	53	65
Numbers of Hectares harvested	28,118	27,423
Numbers of Hectares seeded as of closing balance	13,505	161,21

Current biological assets under crop production include winter crops sown in the autumn. Field expenses for the year include expenses relating to biological transformation. All biological assets are measured at fair value. All of these fair values are placed at level 2 in the fair value hierarchy as input are based on observable marked prices and quotations. The Group's financial departments are responsible for performing the valuation of fair value measurements including level 2 fair values of biological assets. Same valuation model and techniques are used every month in all companies. Valuation model includes market inputs from official

prices and actual own sales prices on local market. The valuation process and results for re curring measurement are reviewed and approved by Management at least once every quarter.

## g ACCOUNTING POLICIES

Gains and losses resulting from changes in the fair value of biological assets relate to changes for the year in prices and quantities of the herd and changes for the year of the fair value of unharvested crops.

# SIGNIFICANT ACCOUNTING ESTIMATES

The Group's biological assets are measured at fair value less estimated costs to sell at each balance sheet date. The fair value of slaughter pigs is based on the existence of an active market for these, including quotations and prices. The market price is based on the Group's realised sales prices per kg live weight at 31 December on the local existing markets, and all finishers are valued at this price per kg based on their average weight.

The fair value of the basic herd is measured on the basis of current market prices for animals of the same age, breed and genetic heritage on the nearest market place. Measurement is based on an average between the market price of young females purchased and the slaughter value of a sow at 31 December.

For crops sown in the autumn, the Group estimates that there was no material biological transformation at 31 December compared with the time of sowing, and therefore these biological assets are measured at cost, which corresponds to the fair value. Biological assets were measured at a total of DKK 367 million at 31 December 2017 (DKK 386 million at 31 December 2016).

#### INVENTORIES

DKK MILLION	2017	2016
Agriculture produce (stocks of own produced crops ect)	152	611
Raw materials, medicine etc, bought feed	96	81
Work in progress	4	S
Finished goods and goods for resale	21	26
TOTAL INVENTORY	273	231
Borrowings are secured on following inventories:		
Crops and raw materials/Agricultural stocks	0	25
TOTAL	0	25

### ACCOUNTING POLICIES

Inventories are measured at the lower of cost under the FIFO method and net realisable value. The net realisable value of inventories is calculated at the amount expected to be generated by sale in the process of normal operation with deduction of costs to sell and costs of completion. The net realisable value is determined allowing for marketability, obsolescence and development in expected sales sum.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour as well as directly attributable labour and production costs. These costs also comprise maintenance and depreciation of machinery, factory buildings and equipment used in the manufacturing process as well as costs of production management. Agricultural produce is initially recognised at fair value at the point of harvest less estimated costs to sell, and subsequently in inventories up until the point when it is sold to a third party or is used internally as feed. The fair value of agricultural produce at the point of harvest is measured on the basis of the market prices on the markets on which the agricultural produce is expected to be sold or used as feed.

# SIGNIFICANT ACCOUNTING ESTIMATES

The Group's inventory consist of grain from the arable segment and processed food from the Food segment. Harvested grain are measured at fair value at time of harvest and at storage in silos based on the existence of an active market for these.

Assessment of total inventory are subject to management estimates as the fair value of the grain is based on market prices.

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### **3.5 Receivables**

## **3.6 Other provisions**

STAFF OBLIGATIONS:

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DKK MILLION	2017 2	2016 DKK MILLION
Trade receivables	76	69 Balance at 1 January
Bad debt provision	(o)	(2) Exchange adjustment at balance sheet date rates
TRADE RECEIVABLES, NET	76	67 Provision for the year
Other receivables	44	62 Utilised provisions
Write down	(3)	(3) Reversal of unutilised provision
OTHER RECEIVABLES, NET	4	59 TOTAL PROVISIONS
Total write downs at 1 January	S	5 PROVISIONS ARE RECOGNISED IN THE BALANCE SHEET AS FOLLOWS:
Exchange adjustment	6	0 Long-term
Additions for the year	0	0 Short-term
Disposals for the year:		TOTAL PROVISIONS
- Applied	3	0
- Reversed	0	0
WRITE DOWNS AT 31 DECEMBER	£	Conterprovisions relate to provision for voluntary social f
		<ul> <li>provisions for redundancy schemes. Uncertainty in respectively the scheme standard stan standard standard stand standard standard stan standard</li></ul>

### ACCOUNTING POLICIES

able value, which in all material respects corresponds to nominal value less provisions made Receivables are recognised in the balance sheet at the lower of amortised cost and net realisfor bad debts.

# elate to provision for voluntary social funds in foreign subsidiaries as well as undancy schemes. Uncertainty in respect of the recognition primarily relates

# to the unknown time horizon and the scope involved.

### ACCOUNTING POLICIES

Provisions for environmental restoration, restructuring costs and legal claims are recognised when the Group has a legal or constructive obligation resulting from previous events; when it is probable that the Group will have to give up future economic benefits to settle the obligation, and the obligation can be measured reliably. Other provisions relating to staff obligations comprise provision for voluntary social funds in foreign subsidiary as well as provision for redundancy schemes for which the Group has no further obligations once the contribution has been paid.

## **3.7 Deferred income**

## DEFERRED INCOME

DEFERRED INCOME		FINANCIAL INSTITUTIONS
DKK MILLION	2017 2	2016
Short term	80	5 BOND DEBT
Long term	6	10 Payable between 2 and 5 years
TOTAL	41	15 DEBT TO CREDIT INSTITUTIONS
		1

Deferred income primarily relates to grants for the construction of biogas production in Poland. Grants are recognised as income concurrently with the underlying fixed assets being depreciated

### ACCOUNTING POLICIES

Deferred income is recognised in liabilities when the government grants have been received but the conditions relating to the grants have not yet been met, or - where the government grant relates to non-current assets - the grants are recognised as income concurrently with the underlying non-current asset being depreciated.

# **4.1 Financial Institutions**

	2017	2016
BOND DEBT		
Payable between 2 and 5 years	964	0
DEBT TO CREDIT INSTITUTIONS		
Payable after 5 years	0	60
Payable between 2 and 5 years	68	417
LONG-TERM DEBT	1,032	476
Short term - ordinary	125	303
Short term – technical, not binding	0	328
	1,157	701,1
SUBORDINATE LOAN CAPITAL		
Payable after 5 years	0	50
Payable between 1 and 5 years	06	06
LONG-TERM DEBT	06	140
Short-term debt	20	10
TOTAL	011	150

The Group has issued a 4-year "senior secured" bond of EUR 135 million. The bond is listed for trading on Nasdag Copenhagen. The bond has a variable interest rate based on EURIBOR 3M with a spread of 450 basis points. At 31 December 2017 the fair value of the bond were EUR 130.9 million measured in level 1 of the fair value hierarchy. For additional information on terms and conditions, refer to the schedule below. There are no planned repayments in the bond before it is maturing after 4 years. However, the Group is permitted to use surplus liquidity to repurchase bonds.

Refer to note 5.7 for seperate financial disclosures for obligor group.

GOODVALLEY since a 1111 Home of Quality

# 4.1 Financial Institutions

# RECONCILIATION OF FINANCING ACTIVITIES

			z	NON - CASH CHANGES		
	2016	CASH FLOWS	ACQUISITIONS	ACQUISITIONS FOREIGH EXCHANGE MOVEMENT	FAIR VALUE CHANGES	2017
Long-term borrowings	0	964	0	0	0	964
Short term borrowings	0	0	0	0	0	0
Subordinated loan long term	140	(20)	0	0	0	06
Subordinated loan short term	13	F	0	0	0	24
Long term Credit institutions	476	(405)	0	(3)	o	68
Short term credit institutions	631	(503)	0	(4)	o	125
TOTAL LIABLITITES FROM FINANCING ACTIVITIES	1,260	8	0	(9)	0	1,271

4.1 Financial Institutions	A /S DKK 150 millim 051 XXG S/A	according to the	BOND TERMS	
financial position of the Company and up until 2017 with a maximum of DKK	intil 2017 with a maximum of D	KK 20 million per	Issuer	Coodvalley A/S
vear. The Company has intention to repay the loan entirely or partly during 201	he loan entirely or partly during	2018 or later, if the	Security package:	First ranking security over material assets and share pledges
financial position of the Company allows it.	6 6 8		Original Guarantors:	Poldanor SA, Danosha LLC, Prime Food Sp. zo.o., Finansax APS.
			Status of the bond:	Senior secured
In 2012, the Industrialisation Fund for Developing Countries (IFU) contributed	loping Countries (IFU) contribu	ted EUR 2 million	Currency:	EUR
in share capital to Goodvalley A/S's subsidiary Danosha Ltd. based on exit agreement between	ıry Danosha Ltd. based on exit aç	greement between	Initial debt amount:	EUR 135 million
Goodvalley A/S and IFU with put/call option. The contribution is classified as a subordinate	m. The contribution is classified	l as a subordinate	Total framework:	EUR 270 million
loan capital to IFU, and carries interest under the exit agreement concluded between IFU and Goodvalley A/S.	er the exit agreement concluded	l between IFU and	Other facilities:	Super senior RCF up to DKK 125 million, governed under an inter-creditor agreement with bond- holders. Basket of DKK 80 million for factoring.
			Tenor:	4 years
BORROWINGS AND DEBT TO CREDIT INSTITUTIONS	DIT INSTITUTIONS		Pricing:	3m EURIBOR + 450bps p.a., quarterly interest payments, EURIBOR floor of 0.0 %
CARI	INTEREST	AVERAGE	Rating:	Unrated
AM	AMOUNT BINDING MONTHS	EFFECTIVE INTEREST IN %	Call options:	Non call during the first 24 months, then 50/25/0 % of initial coupon AFTER 24/36/42, MONTH RESPECTIVELY.
LOANS WITH FIXED INTEREST:			Incurrence test:	NIBD/EBITDA LTM fixed herd price (net leverage) of < 2.75x for any additional debt raised.
RUB	37 12-76	13.0	Restricted payments:	Dividends or cash contributions to Restricted Subsidiaries are payable up to Net Leverage of < 2.75x
LOANS WITH VARIABLE INTEREST:			Information covenant:	Annual audited statements, quarterly unaudited reports.
USD	٩	3.4	General undertakings:	Inter alia restrictions on distributions, mergers, demergers, acquisitions, disposals, financial
EUR	3-41	2.3-4.7		indebtedness, negative pledge, financial support, subsidiary distribution customary for a HY bond.
PLN	25 3-41	4.2	Change of control:	Investor put at 10%
DKK	29 3-41	2.3	Equity claw:	35%
RUB	46 12-36	13.0	Listing of bonds:	Nasdaq Copenhagen.
			Trustee:	Nordic Trustee.
			Governing law:	Danish law.
For more information on exposure to interest rate. foreign currency risk and	est rate. foreign currency risk a	nd information on	ACCOUNTING PO	ACCOUNTING POLICIES Debt is recognised at cost at the time of contracting the debt. Subse-
financial risk, we refer to note 4.2			quently, it is stated	quently, it is stated at amortised cost, which in respect of short-term and non-interest-bearing debt and of floating rate loans usually corresponds to nominal value
			aedi ana oi moann	IG TALE JOALIS USUALLY CULLESPOLIUS IN HOLITILIAL VALUE.

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## 4.2 Financial risks

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MEASURED AT AMORTISED COST:	<1 YEAR	1-5 YEAR	>5 YEAR	WITHOUT AGREED SETTLEMENT	TOTAL	CARRYING AMOUNT	FAIR VALUE
Credit institutions	125	68	0	0	193	193	193
Bond obligation	0	964	0	o	964	964	975
Payables to group companies	24	96	0	0	114	114	114
Trade payables	74	0	0	0	74	74	74
Other short-term payables	24	0	0	0	74	24	24
FINANCIAL LIABILITIES	247	1,122	0	0	1,370	1,370	1,380
RECEIVABLES	27						
Receivables from related companies	7	0	0	0	7	7	7
Trade receivables	26	0	0	0	76	76	76
Other receivables	55	0	0	0	55	55	55
Cash at bank and in hand	1/1	0	0	0	121	121	1/21
FINANCIAL ASSETS	309	0	0	0	309	309	309
The states of the states and the states of t	101		2			1050	1070

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NET CASH OUTFLOW

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Home of Quality

## **4.2 Financial risks**

#### 2016

MEASURED AT AMORTISED COST:	<1 YEAR	1-5 YEAR	>5 YEAR	WITHOUT AGREED SETTLEMENT	TOTAL	CARRYING AMOUNT	FAIR VALUE
Credit institutions	557	S71	94	0	1,223	201'1	1,107
Credit institutions - covenants breach	(328)	328	0	0	0	0	0
Payables to group companies	13	80	60	0	153	153	153
Trade payables	66	0	0	0	99	99	99
Other short-term payables	75	0	0	0	75	75	75
FINANCIAL LIABILITIES	383	979	154	0	1,517	1,401	1,401
RECEIVABLES							
Receivables from related companies	7	0	0	0	2	7	2
	Ę	c	c	c	67	67	67

Receivables from related companies	7	0	0	0	7	7	2
Trade receivables	67	0	0	0	67	67	67
Other receivables	77	0	0	o	77	77	77
Cash at bank and in hand	74	0	o	0	74	74	74
FINANCIAL ASSETS	225	0	0	0	225	225	225
NET CASH OUTFLOW	(158)	(679)	(154)	0	(1,292)	(1,176)	(1,176)

#### **Market risk**

The Group's credit facilities are floating-rate credits, which exposes the Group to interest rate fluctuations. According to Group policy, all financing of working capital and investments in fixed assets are made on floating-rate terms. No financial instruments are used to hedge the interest level.

Based on interest-bearing debt at the balance sheet date, an increase in the market rate of 1% would affect profit for the year before tax by approximately DKK 11 million (2016: DKK 12 million). The Group's settlement currencies are primarily PLN, RUB and UAH. No financial instruments are used to hedge positions in foreign currencies.

#### **Currency risk**

Due to the Danish central bank's fixed-rate policy towards EUR, it is assessed that the foreign currency positions in EUR do not involve any risk of significant influence due to changes in the EUR rate.

As a consequence of the individual group enterprises primarily operating in their individual functional currencies, the Group results will mainly be affected by changes in exchange rates due to intercompany accounts and receivables/payables and loans denominated in other currencies than the functional currency for the individual group enterprise.

## **4.2 Financial risks**

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CURRENCY	PAYMENT MATURITY	RECEIVABLES	PAYABLES	BANK AND CREDIT INSTITUTIONS	PAYABLES TO GROUP COMPANIES	NET POSITION 2017	NET POSITION 2016
USD	< 1 year	0	0	3	0	7	2
	>1 year	0	0	0	0	0	(2)
EUR	< 1 year	4	Ē	(367)	0	(976)	(547)
	> 1 year	0	0	(9)	0	(9)	(208)
PLN	< 1 year	76	(99)	(2)	0	8	(121)
	> 1 year	0	0	(5)	0	(5)	(157)
UAH	< 1 year	IS	(8)	0	0	(22)	44
	> 1 year	0	0	0	0	0	(3)
DKK	< 1 year	10	(9)	(06)	(17)	(103)	(23)
	> 1 year	0	0	0	(06)	(06)	(130)
RUB	< 1 year	۲	(2)	(27)	0	(31)	(80)
	> 1 year	0	0	(56)	0	(56)	(85)
		132	(66)	(1,157)	(107)	(1,231)	(1,312)

A 5% increase/decrease in the PLN, UAH and RUH rate versus DKK would impact net earnings sitivity analysis does not include financial assets and liabilities in the functional currency of before tax positively/negatively by DKK 8 million and impact other comprehensive income positively/negatively by DKK 8 million arising from financial assets and liabilities. The senthe Group's subsidiaries and translation risk from consolidation of income statement.

change of the pig meat price of 10% will, on an isolated basis, affect profit for the year before tax relating to the pig production by approximately DKK 92 million (2016: approx. DKK 92 million). Goodvalley is engaged in large-scale agricultural activities, which makes it possible to use the pig slurry. Moreover, this provides considerable hedging of the risk of changes in feed prices. A The most significant effect on the Group's earnings is attributable to changes in the price of pig meat and price changes relating to pig feed, which makes up 2/3 of the pig production costs.

A change in the feed prices of 10 % will, on an isolated basis, affect profit for the year before tax relating to the pig production by approximately DKK 37 million (2016: approx. 53 million).

#### **Capital management**

ment is moreover partly controlled by loan agreements which include specific requirements The objective of the Group's capital management is to ensure the Group's ability to continue as a going concern in order to provide return on the shareholders' investments and establish and maintain an optimal capital structure for the purpose of reducing the costs of borrowed to the financial performance of the Group. Total capital comprises equity, bond facilities and capital and maintain a basis for continued growth in the Group. The Group's capital managesubordinate loan capital from the Parent company; Polen Invest A/S, as shown in the consolidated balance sheet.

# 4.3 Change in working capital

# **4.4 Non-current investment**

2017

# CHANGE IN WORKING CAPITAL

DKK MILLION	2017	2016	DKK MIL
Change in receivables and inventories	(53)	(33)	
Change in biological assets	σ	(13)	11 2000
Change in other short-term debt	(34)	23	COST AL
Part of currencies losses - other	5	0	excnange a balance shi
TOTAL	(67)	(14)	Ciscos (

COST AT 1 JANUARY     5       Exchange adjustment at     0       balance sheet date rates     0       Disposal     (5)       COST AT 31 DECEMBER     0       2016	NON-CURRENT RECEIVABLES	
	2	8
	0	0
COST AT 31 DECEMBER 0 2016	0	(5)
2016	2 1	£
Cost at 1 January 5	2 1	8
COST AT 31 DECEMBER 5	2 1	80

The carrying amounts of investments in associates are specified as follows:

DKK MILLION	2017	2016
Sevel Slagteri A/S. Denmark	1	

### ACCOUNTING POLICIES

Non-current asset investments include other investments and long-term loans provided.

Other investments for which no fair value can be reliably estimated are recognised at cost. When it becomes possible to estimate a reliable fair value, such investments will be measured accordingly. Unrealised fair value changes are recognised in other comprehensive income over equity, except for impairment losses and exchange adjustments on investments in foreign currencies which are recognised in the income statement. Long-term loans provided are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

# 4.5 Financial income and costs

# FINANCIAL INCOME AND COSTS

UNN MILLIUN	2017	2010	
FINANCIAL INCOME			BEGINNING OF PERIOD
Interest income	7	2	Number of shares issued 2
TOTAL	7	2	End of period
FINANCIAL EXPENSES			Number of shares issued 2
Interest expenses:	61	(62)	TOTAL SHARES
Capitalized interests	(4)	4	The chara canital oc
TOTAL	86	(58)	any special rights.
EXCHANGE RATE ADJUSTMENTS			in the second of the
Loans	(50)	(01)	NET CASH DIST
Other	2	(3)	DKK WILLION
TOTAL	(48)	(13)	

# 4.6 Share capital, dividend and earnings per share

# DEVELOPMENT IN SHARE CAPITAL:

BEGINNING OF PERIOD	848,111,56
Number of shares issued 2013-2016	
End of period	53,111,848
Number of shares issued 2017	685,976
TOTAL SHARES	53,797,824

# NET CASH DISTRIBUTION TO SHAREHOLDERS (DIVIDEND):

Ordinary dividend     0       Extraordinary dividend     75       Extraordinary dividend     75       Total dividend     75       Dividend per share (DKK)     1.39       EARNINGS PER SHARE:     3.14       Earnings per share (DKK)     3.14	DKK WILLION	2017	2016
75 75 75 75 75 1.39 8 8 8 8 14 81 81 81 81 81 81 81 81 81 81 81 81 81	Ordinary dividend	0	0
<b>75</b> 1.39 3.14 3.14	Extraordinary dividend	75	0
1.39 314 315	Total dividend	75	0
314 314	Dividend per share (DKK)	1.39	0
314	EARNINGS PER SHARE:		
3,14	Earnings per share (DKK)	3,14	3.27
	Diluted earnings per share (DKK)	3.14	3.27

2.47

2.12

Earnings per share (DKK) - including discontinued operations

### ACCOUNTING POLICIES

Financial income and expenses comprise interest as well as realised and unrealised exchange adjustments. Financial expenses directly attributable to purchases, construction or production of a qualifying asset are included as part of the cost of the asset. All other financial expenses are recognised as expenses in the financial year in which they have been incurred.

### ACCOUNTING POLICIES

Dividend is recognised as a liability at the time of resolution at the general meeting. Dividends expected to be paid for the year are disclosed as a separate equity item. Reserve relating to exchange adjustments comprises translation differences arising in connection with translation of the financial statements of foreign subsidiaries from their functional currency into Danish kroner. On realisation of the net investment, exchange adjustments are recognised in the income statement.

# 4.7 Net interest-bearing debt

# 

NET INTEREST-BEARING DEBT			00
DKK MILLION	2017	2016	DKI
Debt to credit institutions and borrowings	1,271	1,260	Leas
Cash	171	75	With
NET INTEREST BEARING DEBT	001'1	1,185	Betv

# 5.1 Cash flow adjustments

## OTHER ADJUSTMENTS

DKK MILLION	2017	2016
Reversed impairment on assets held for sale	38	0
Provisions	1	0
Other adjustments	(5)	ε
TOTAL OTHER ADJUSTMENTS	34	ε

# 5.2 Contingent liabilities

## CONTINGENT LIABILITIES

DKK MILLION	2017	2016
Lease and rent obligations in the period of non-terminability		
Within 1 year	73	30
Between 2-5 years	28	27
After 5 years	58	58
	159	109

During the year leasing cost of DKK 8,6 million were expensed in the profit/(loss). The leases and rent obligations have been established for a fixed period. The annual lease payment is adjusted according to the price of wheat. The obligations relating to the leases have been calculated on the basis of the wheat prices for 2017.

The Group has provided cross surety for debt within the Group.

Goodvalley A/S is jointly taxed with its parent, Polen Invest A/S, which acts as administration company, and has joint and several liability together with other jointly taxed group entities for the payment of income tax for the income year 2013 onwards as well as for withholding taxes on interest, royalties and dividends falling due for payment on or after 1 July 2012. Tax payable for the joint taxation amounts to DKK 0 at 31 December 2017 (DKK 0 at 31 December 2016).

The Group is on a recurring basis involved in ongoing lawsuits as both applicant and defendant with partners and tax authorities. None of the ongoing cases are expected to have significant influence on the Group's financial position. Apart from this, the Group has no contingent liabilities except for what is usual for the line of business.

### ACCOUNTING POLICIES

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis.

		The Group has obtained a subordinate loan from the Parent company; Polen Invest A/S, with	a balance of DKK 110 militon at 31 December 2017 (balance at 31 December 2016) DKK 150 mili- lions). The loan is repaid according to the financial position of the Company, with a maximum	repayment of DKK 20 million per year, the Company has intention to repay the loan entirely or	partly during 2018, if the financial position of the Company allows it. The loan carries interest,	and the interest for 2017 amounts to DKK 5.8 million (2016: DKK 6.6 million).		Remuneration of the Executive Board and the Board of Directors is specified in note 2.4. Fur-	thermore, in 2017 rent of conference centre from CEO amounts to DKK 0.3 million (2016: DKK		Fig. 26 Co. 27 Display Control of Control	Intercompany transactions have been eliminated in accordance with the accounting policies.	All transactions have taken place on an arm's length basis.		111e ultillate paretit company 1s. Dolan Invest &/C. Consubaran V. Danmark (83.6%)		The following controls more than 5% of the shares:	Polen Invest A/S, Copenhagen V, Denmark (83.6%)	International Finance Corporation (World Bank Group), Washington DC, USA (6.9%)		5.4 Events after the reporting period	The Group has not experienced any significant events after 31 December 2017 which have an	l report.		
		BASIS FOR INFLUENCE	Parent Company a balance of DKK ILU Parent Company lions). The loan is repo	repayment of DKK 20	CEO Dartly during 2018, if t	cFO and the interest for 20	coo	Chairman of the Board of Directors Remuneration of the J	Deputy Chairman of the Board of Directors thermore, in 2017 rent	Member of the Board of Directors 0.4 million).	Member of the Board of Directors	Member of the Board of Directors Intercompany transac	Member of the Board of Directors All transactions have	Member of the Board of Directors	Group company Deview Deview Instance parent Contignanty 18. Deview Paren V	Group company	Group company The following control	Group company Polen Invest A/S, Cop	Group company International Finance	Associated company	5.4 Events aft	The Group has not ex	impact on the annual report.		
GODVALLEY Since Sint Home of Quality	5.3 Related-party transactions	CONTROLLING INTEREST	Polen Invest A/S, Vesterbrogade 4A, 5, DK-1620 Copenhagen	OTHER RELATED PARTIES	Tom Axelgaard	Hans Henrik Pauk Pedersen	Kristian Brokop	Anders Christen Obel	Niels Rauff Hansen	Anders Bundgaard	Jens Jørgen Nielsen	Jens Blach	Erling Bech Poulsen	Helle Okholm	Poldanor S.A., Poland	Prime Food Sp. z o.o., Poland	Danosha Ltd., Ukraine	Dan-Invest LLC, Russia	Finansax ApS, Denmark	Sevel Slagteri A/S. Søgårdsvej 28, DK-7830 Vinderup					

#### 

# 5.5 Fee to statutory auditor

#### AUDIT FEE

DELOITTE	OTHERS	DKK MILLION
1.4	0.4	Revenue
0.2	0.0	Other income (Char
0.0	0.0	Expenses
0.7	0.0	Impairment of Asse
2.4	0.4	
	00 2.4 2.4	

2016	DELOITTE	OTHERS
Audit fees	0,1	0.6
Other assurance services	0.2	0.0
Tax advisory services	0.0	0.0
Accounting assistance	10	0.0
	2	0.8

The Russian subsidiary Dan-Invest LLC is not audited by the parent company's auditors, but by a recognised international auditing firm.

The fee for non-audit services provided to the Group in 2017 by Deloitte Statsautoriseret Revisionspartnerselskab, Denmark, amounted to DKK 0.8 million and consisted mainly of pre-IPO services, issue of comfort letters in connection to issue of senior secured bonds, assistance with compliance reviews of interim reports and other accounting and tax advisory services.

# 5.6 Discontinued operations

DKK MILLION	2017	2016
Revenue	•	14
Other income (Change in fair value of biological Assets etc)	3	0
Expenses	(18)	(55)
Impairment of Assets held for sale	(05)	
PROFIT/(LOSS) BEFORE TAX	(55)	(17)
Income taxes	•	
Cain on sale of the subsidiary after income tax		
PROFIT/(LOSS) AFTER TAX OF DISCONTINUED OPERATIONS	(55)	(19)
Exchange adjustments of foreign enterprises	•	5 <b>8</b> 55
OTHER COMPREHENSIVE INCOME FROM DISCONTINUED OPERATIONS	(55)	(14)
Net cash inflow from operating activities	(01)	(12)
Net cash inflow/(outflow) from investing activities	•	
Net cash (outflow) from financing activities	•	
NET INCREASE IN CASH GENEDATED BY THE SUBSIDIARY	(01)	(12)

#### DETAILS OF THE SUBSIDIARY CLASSIFIED AS ASSETS HELD FOR SALE DKK MILLION

DKK MILLION	2017	2016
Assets classified as held for sale		
- Property, plant and equipment	50	3
- Trade receivables	23	x
- Inventories	1	6
TOTAL ASSETS OF DISPOSAL GROUP HELD FOR SALE	74	a
Liabilities directly associated with assets classified as held for sale		
- Credit institutions and other payables	74	323
- Employee benefit obligations		2

put up for sale end 2017 after not having been in operation in 2017 following an outbreak of ASF in 2016.

area, and has initiated a process to divest the entity including all net assets. The group has The Group does not consider the geographical area in which DAN KUB operates as a strategic abroad. The sale is expected to be completed in 2018. The assets classified as assets held for sale comprimise PPE and trade receivables of DKK 22 on PPE from credit institutions.

### ACCOUNTING POLICIES

which are held-for-sale according to an overall plan. The results of discontinued operations are Discontinued operations are seperate entities or geographical areas which have been divested or statement of cash flows under cash flows from operating, investing and financing activities and has been specified in the notes. Non-current assets and groups of assets held-for-sale, including assets relating to discontinued operations, are presented as separate items in the statement of tax of the relevant operation and any gains or losses on fair value adjustment or sale of the assets relating thereto. Cash flow from discontinued operations has been included in the consolidated financial position under current assets. Liabilities directly relating to the relevant assets and dispresented as separate items in the income statement consisting of the operating Profit/(loss) after continued operations are presented under current liabilities in the statement of financial position

Assets are classified as held-for-sale if their carrying amounts will be primarily recovered through a sale transaction within 12 months according to a formal plan, rather than through continued use. Impairment losses arising at the initial classification of held for-sale as well as any subsequent gains or losses measured at the lower of the carrying amount or the fair value less costs to sell are recognised in the income statement under the relevant items. Information on gains and losses is provided in the notes. Non-current assets held-for-sale are not depreciated

The Group's discontinued operations refer to the investment in The DANKUB division which were or amortised, but are written down to fair value less expected costs to sell where this is lower than the carrying amount. Comparative figures in the statement of financial position are not adjusted

# entered into an agreement with a real estate agent, who will market DAN KUB in Russia and 5.7 Obligor - Income Statement 1 January - 31 December

In connection with the bond issue and subsequent public listing on Nasdaq Copenhagen on million from compensation in respect to the outbreak of AFS in 2016. Liabilities consist of loans tors. The Obligor group is thus comprised of Goodvalley A/S and its subsidiaries Finansax ApS, 10 November 2017, the Obligor group is defined as the issuer (Goodvalley A/S) and any guaran-Poldanor S.A., Prime Food sp z.o.o. and Danosha Ltd. In accordance with terms for the bond issue disclosed in the bond prospectus, the Group discloses separate profit/(loss), balance sheet, cash flow and equity statements for the Obligor group in its financial reporting.

GOODVALLEY

# 5.7 Obligor - Income Statement 1 January - 31 December

# **OBLIGOR - INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	2017
Revenue	1,460
Change in fair value of biological Assets	(3)
Grants and other income	38
TOTAL INCOME	1,495
Cost of goods sold (COGS)	(1,044)
GROSS PROFIT/(LOSS)	451
SG&A	(76)
EBITDA	375
Depreciation, amortisation and impairment losses	(105)
PROFIT/(LOSS) BEFORE FINANCIAL EXPENSES AND TAX	270
Financial income	18
Financial expenses	(8)
Exchange rate adjustments	(4)
PROFIT/(LOSS) BEFORE TAX	166
Corporation tax	0
PROFIT/(LOSS) OF CONTINUING OPERATIONS	166
Profit / loss for the year of discontinued operations	
PROFIT/(LOSS)	166
PROFIT/(LOSS) IS ATTRIBUTABLE TO	
Owners	166
TOTAL	166

# STATEMENT OF COMPREHENSIVE INCOME

DKK MITRION	2017
Profit for the year	166
ITEMS THAT MAY BE RECLASSIFIED SUBSEQUENTLY TO PROFIT OR LOSS	
Exchange adjustments of foreign enterprises	9
TOTAL COMPREHENSIVE INCOME	172
COMPREHENSIVE INCOME IS ATTRIBUTABLE TO:	
Uwners TOTAL	172

# 5.7 Obligor - Balance Sheet 31 December

#### CAPITAL AND RESERVES ATTRIBUTABLE TO OWNERS - BALANCE SHEET 31 DECEMBER LIABILITIES AND EQUITY Subordinated loan from Polen Invest A/S Subordinated loan from Polen Invest A/S Reserve for exchange adjustments SHORT-TERM LIABILITIES LONG-TERM LIABILITIES Current income tax liabilities Non-current trade payables Provision for deferred tax Non-controlling interests Retained earnings TOTAL EQUITY Credit institutions **Credit institutions** Other provisions Other provisions Deferred income OBLIGOR Deferred income Trade payables Other payables Other reserves Share capital Borrowings Borrowings 1,103 165 466 5 26 96 96 1,612 251 76 472 530 108 2017 123 107 20 18 18 853 202 86 115 195,1 107 - BALANCE SHEET 31 DECEMBER BIOLOGICAL ASSETS AND INVENTORIES Other fixtures and fittings, tools and equipment PROPERTY, PLANT AND EQUIPMENT Biological assets - Arable, crop production Property, plant and equipment in progress FINANCIAL ASSET INVESTMENTS NON-CURRENT ASSETS Non-current asset investment Receivables from associates Biological assets - basic herd Biological assets - sales herd **BIOLOGICAL ASSETS** INTANGIBLE ASSETS Cash at bank and in hand Leasehold improvements CURRENT ASSETS Plant and machinery Land and buildings Other receivables RECEIVABLES Trade receivables OBLIGOR Prepayments ASSETS Inventories Goodwill

1,082

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5.7 Obligor - Balance Sheet 31 December

1,263

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538

2017

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1,395

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LIABILITIES AND EQUITY

LIABILITIES

2,715

ASSETS

1,320

238

#### |||

# 5.7 Obligor - Statement of changes in equity

# **OBLIGOR - STATEMENT OF CHANGES IN EQUITY**

DKK MILLION	SHARE CAPITAL	OTHER RESERVES	RESERVE FOR EXCHANGE ADJUSTMENTS	RETAINED EARNINGS	EQUITY NO	EQUITY NON-CONTROLLING WNERS INTERESTS	FOTAL
EQUITY AT 31 DECEMBER 2016	531	0	(412)	1,157	1,277	14	1,291
Equity at 1 January 2017							
Net Profit/(loss) for the year	0	0	0	166	166	0	166
Other comprehensive income	0	o	9	0	9	0	9
Comprehensive income for the year 2017	0	0	9	166	172	0	172
Payments of dividends	0	0	0	(75)	(75)	0	(75)
Contribution of capital	7	0	(1)	IS	21	(14)	2
EQUITY AT 31 DECEMBER 2017	538	0	(406)	1,263	1,395	0	1,395

# 5.7 Obligor - Statement of cash flows

## STATEMENT OF CASH FLOWS

DKK MILLION	2017	DKK
PROFIT/(LOSS)	166	Proc
Adjustments:		Repa
Financial income and expenses	61	Capit
Currencies losses	21	Divid
Depreciation of property, plant and equipment	104	CAS
Other adjustments	L	CHA
Change in working capital	(43)	Cash
CASH FLOWS FROM OPERATING ACTIVITIES BEFORE FINANCIAL IN- COME AND EXPENSESINCOME AND EXPENSES	310	Exch
Financial income	2	
Financial expenses	(65)	
CASH FLOWS FROM ORDINARY ACTIVITIES	252	
Corporation Income tax paid	0	
CASH FLOWS FROM OPERATING ACTIVITIES	252	
Purchase property, plant and equipment	(150)	
Sale of property, plant and equipment	ი	
Change of financial investments	(230)	
Sale of fixed asset investments	3	
CASH FLOWS FROM INVESTING ACTIVITIES	(368)	

# STATEMENT OF CASH FLOWS

DKK MILLION	2017
Proceeds from borrowings	361,1
Repayments of borrowings	(287)
Capital contribution	23
Dividends payments	(75)
CASH FLOWS FROM FINANCING ACTIVITIES	156
CHANGE IN CASH AND CASH EQUIVALENTS	40
Cash and cash equivalents at 1 January	70
Exchange adjustment, beginning, cash and cash equivalents	(3)
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	107

#### 111

# 5.8 Income Statement classified by function

# INCOME STATEMENT CLASSIFIED BY FUNCTION

DKK MILLION	2017	2016
Total Income	1,653	1,485
Cost of goods sold including depreciations and amortisations	(1,252)	(1,165)
GROSS PROFIT	401	320
Other operating items	0	0
SC&A, including depreciations and amortisations	(97)	(76)
EBIT	304	244
DEPRECIATION AND AMORTISATION CONSIST OF:		
Amortisation of intangible assets	0	0
Depreciation of tangible assets	(121)	(103)
	(121)	(103)
DEPRECIATION AND AMORTISATION ARE DIVIDED INTO:		
Cost of goods sold	OII	(16)
Sales and administrative costs	u	(12)
TOTAL	121	(103)

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# **5.9 Entities in Goodvalley**

## ENTITIES IN GOODVALLEY

					<b>PRINCIPAL ACTIVITIES</b>	IES	
NAME	COUNTRY OF INCORPORATION	*	FARMING	ENERGY	SLAUGHTERHOUSE	FOOD	ADMINISTRATION
GOODVALLEY A/S	Denmark						÷
POLDANOR S.A.	Poland		÷	÷			·
Subsidiaries							
ZECROL SP. Z 0.0.	Poland	100%	+				
Kniat Agro sp. z o. o.	Poland	100%	·				
Przedsiębiorstwo Uboju Zwierząt Rzeźnych Rolnik Sp. z o.o.	Poland	100%	·				
Agro Wlodarski sp. z o.o	Poland	100%	•				
Bioenergia sp. z o.o.	Poland	300%					
Invest Farm sp.z o.o.	Poland	100%	·				
L.MPOL sp. z o.o.	Poland	3600L	·				
Ośrodek Hodowli Zarodowej Sp. z o.o.	Poland	100%	÷				
Agro Wiesiólka sp. z o.o.	Poland	36001	ł				
Agro Pokrzywy sp. z o.o.	Poland	100%	÷				
Agro Gębarzewo Sp. z o.o.	Poland	100%	4				
PRIME FOOD SP Z.O.O	Poland	100%			+	+	•
DANOSHA LLC	Ukraine	100%	+	+			+
Subsidiaries:	1.00						
Daryna Food LLC	Ukraine	100%					
DAN-INVEST LLC	Russia	100%	·				٠
Subsidiaries:							
RASK LLC	Russia	100%	٠				
Dan-Kub JSC	Russia	3600L	+				
Markor LLC	Russia	100%	¥				
FINANSAX APS.	Denmark	100%					+
Associates:							
SEVEL STADTEDI A/S	Denmark	40%					

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		EBIT + depreciations, amortisations and impairments         EBIT before depreciation, amortisation and impairments adjusted for price effect on herd valuation         and any non-recurring items	н	Net working capital = Biological assets + inventories + receivables - long- and short-term payables Invested capital = Non-current assets + net working capital	ring debt = 0	Gross margin (%) = Gross profit Revenue	EBITDA margin (%) = Operating profit before depreciation, amortisation and impairments Revenue	EBIT margin (%) = Operating profit Revenue	Free cash flow / Revenue = Eree cash flow	Cash conversion = Eree cash flow Operating profit (EBIT)	EBITDA LTM = Operating profit before depreciation, amortisation and impairment 12 month trailing	NIBD/Adjusted EBITDA LTM = Adjusted operating profit before depreciation, amortisation and impairment 12 month trailing	y ratio Equity year-end Total assets year-end	<ul> <li>EBIT-taxes</li> <li>Average invested capital</li> </ul>	FTE year end Standard work hours per week	Earnings per share Profit attributable to shareholders of the Parent Company Average number of shares excluding treasury shares		
GOODVALLEY sues Just Home of Quality	5.10 Key figures and financial ratios	FINANCIAL Cash conversion Free cash flow divided by earnings before interest and taxes Adjuste		Net wo Adjusted EBITDA	Earnings before interest, tax, depreciations and amortisation Net int (FRITDA) excluding mice regulation of herd value			interest, tax, depreciations and amortisation (EBITDA) rolling for the last twelve months excluding price regulation of herd value.	Free c.	Cash c	EBITD	NIBD/	Equity ratio	ROIC	FTE ye	Earnir		

# Income Statement 1 January - 31 December for the Parent Company

#### INCOME STATEMENT 1 JANUARY - 31 DECEMBER

DKK MILLION	NOTE	2017	2016
Revenue	2	28	18
Other external expenses		(5)	(2)
GROSS PROFIT/(LOSS)		23	16
SG&A	З	(24)	(16)
EBITDA		ε	0
Income from investments in subsidiaries		48	21
Financial income	4	30	00
Financial expenses	S	(57)	(16)
PROFIT/(LOSS) BEFORE TAX		20	13
Corporation tax		0	0
PROFIT/(LOSS)		20	13
DISTRIBUTION PROFIT FOR THE YEAR			
Owners		20	13
TOTAL		20	13

## STATEMENT OF COMPREHENSIVE INCOME 1 JANUARY - 31 DECEMBER

	NOTE	2017
Profit for the year		20
FOTAL COMPREHENSIVE INCOME		20

2016 13 13

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GOODVALLEY

# **Balance Sheet 31 December - for the Parent Company**

ASSETS				LIABILITIES AND EQUITY			
DKK MILLION	NOTE	2017	2016	DKK MITTION	NOTE	2017	2016
Investments in associates	2	1	F	Share capital		538	531
Investment in subsidiaries	80	1,122	660'l	Retained earnings		428	467
Receivables from group companies		964	0	TOTAL EQUITY	10	966	866
Other receivables		2	2	Borrowings		1,005	0
FINANCIAL ASSET INVESTMENTS		2,089	1,102	Credit institutions		0	22
NON-CURRENT ASSETS		1,125	1,102	Subordinated loan capital		06	140
Receivables from group companies		62	207	LONG-TERM LIABILITIES		1,095	162
Receivables from associates		7	7	Borrowings		0	146
Other receivables		u	3	Credit institutions - short term		06	F
RECEIVABLES		1,044	217	Interest bearing payables to group enterprise		24	13
Cash at bank and in hand		13	3	Current income tax liabilities		0	0
CURRENT ASSETS		1,057	220	Other payables		7	2
ASSETS		2,182	1,322	SHORT-TERM LIABILITIES		121	162
				LIABILITIES		1,216	324
				LIABILITIES AND EQUITY		2,182	1,322

#### 

# **Balance Sheet 31 December - for the Parent Company**

DKK MILLION     SHARE     RETAINED     TOTAL EQ       CAPITAL     CAPITAL     EARNINGS       EQUITY AT 1JANUARY 2016     531     454       Net Profit/(loss) for the year     0     13       COMPREHENSIVE INCOME FOR THE YEAR 2016     0     13	TOTAL EQUITY	DKK MILLION			
<b>5</b> 31			SHARE CAPITAL	RETAINED EARNINGS	RETAINED TOTAL EQUITY EARNINGS
0 0	985	EQUITY AT 1 JANUARY 2017	531	467	866
o	13	Net Profit/(loss) for the year	0	20	20
	0	COMPREHENSIVE INCOME FOR THE YEAR 2016	0	20	20
Payments of dividends 0 0	0	Payments of dividends	0	(75)	(75)
		Contribution of capital	7	16	23
EQUITY AT 31 DECEMBER 2017 531 467	866	EQUITY AT 31 DECEMBER 2017	538	428	996

# Statement of cash flows - for the Parent Company

STATEMENT OF CASH FLOWS			STATEMENT
DKK MILLION	2017	2016	DKK MILLION
PROFIT/(LOSS)	20	13	CHANGE IN CAS
Adjustments:			Cash and cash equiv
Adjustment for non-cash items and interest, etc.	27	9	Exchange adjustme
Change in working capital	(9)	(3)	CASH AND CASH
CASH FLOWS FROM OPERATING ACTIVITIES BEFORE FINANCIAL INCOME AND EXPENSES	41	16	Cash and cash equiv
Financial income	30	80	IUIAL CASH AV
Financial expenses	(54)	(15)	
CASH FLOWS FROM ORDINARY ACTIVITIES	41	6	
Corporation Income tax paid	0	0	
CASH FLOWS FROM OPERATING ACTIVITIES	11	6	
Change of financial investments	(752)	(2)	
Sale of fixed asset investments	0	4	
CASH FLOWS FROM INVESTING ACTIVITIES	(752)	2	
Proceeds from barrowings	1,005	0	
Repayments of borrowings	(208)	(15)	
Change in balances with ultimate parent	0	7	
Capital contribution	23	0	
Dividends payments	(75)	0	
CASH FLOWS FROM FINANCING ACTIVITIES	745	(8)	

DKK MILLION	2017	2016
CHANGE IN CASH AND CASH EQUIVALENTS	ot	2
Cash and cash equivalents at 1 January	3	-
Exchange adjustment, beginning, cash and cash equivalents		
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	13	м
Cash and cash equivalents at 31 december	13	3
TOTAL CASH AVAILABLE	13	Э

# Notes to Parent Company Financial Statements

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DKK MILLION

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2017

Investments in subsidiaries constitute a significant part of Coodvalley A/S stotal assets. Impairment tests of subsidiaries are carried out where events or changed conditions indicate that the carrying amount may not be recoverable. There has been no indication of impairment.

2. REVENUE         Services         FOTAL         3. STAFF COSTS         Wages and salaries         Pensions         TOTAL         TOTAL         Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	28 28 14 15	18 13 13	Deferred tax for the TOTAL Tax on profit for the
2. REVENUE Services TOTAL 3. STAFF COSTS Wages and salaries Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	28 28 14 15 15	18 18 12	TOTAL Tax on profit for the
Services TOTAL 3. STAFF COSTS Wages and salaries Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	28 28 14 1 1 1 15	18 13 12 0	Tax on profit for the
TOTAL  3. STAFF COSTS Wages and salaries Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	28 14 15	<b>18</b> 12 0	lax on profit for the
3. STAFF COSTS Wages and salaries Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	14 1 15	12 0	State Million State of the
Wages and salaries Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	14 L <b>21</b>	12 0	Calculated 22% tax of
Pensions TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	- 8	0	
TOTAL Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.	IS		Zero-tax agriculture
Reference is made to note 2.4 for information about remuneration to the Executive Board and Board of Directors.		12	Non tax deductable
			TOTAL Effective tax rate for
4. FINANCIAL INCOME			7. INVESTM
Loans and receivables	29	8	COST AT 1 JANU
Exchange rate adjustments	1	0	COST AT 31 DEC
TOTAL	30	8	
5. FINANCIAL EXPENSES			Investment in assoc
Loans and receivables	48	14	NAME
Other costs related to financing	6	L	Sevel Slagteri A/S
Exchange rate adjustments	0	-	
TOTAL	57	16	The carrying amou
			DKK MILLION

Corporation tax				
Current tax for the year			0	0
Deferred tax for the year			0	0
TOTAL			0	0
Tax on profit for the year is specified as follows:	specified as follows:			
Calculated 22% tax on profit for the year before tax	it for the year before to	XE	4	м
Tax effect of:				
Zero-tax agriculture			0	0
Non tax deductable cost and income	nd income		(4)	(3)
TOTAL			0	0
Effective tax rate for the year	ar		%0	%0
7. INVESTMENTS IN	<b>IS IN ASSOCIATES</b>	IATES		
COST AT 1 JANUARY			-	-
COST AT 31 DECEMBER	ER		L	-
Investment in associates are specified as follows:	are specified as follow	ы		
NAME	OFFICE	CURRENCY	SHARE CAPITAL OWN	OWNERSHIP
Sevel Slagteri A/S	Denmark	DKK	3k	40%

2016

2017

Sevel Slagteri A/S

76/82

# Notes to Parent Company Financial Statements

B. INVESTMENTS IN SUBSIDIARIES       B. INVESTMENT IN SUBSIDIARIES       Ino         COST AT 1 JANUARY       1009       100         Additons for the year       22.6       100         Additons for the year       22.6       10         COST AT 31 DECEMBER       11.2       10         Nonestruent in associates are specified as follows:       11.2       100         COST AT 31 DECEMBER       0FFICE       VERREX       100         Investment in associates are specified as follows:       06       100         Investment in associates are specified as follows:       0.00       100         NAME       OFFICE       VERREX       20.85       100         Poldanot       PUN       10       100       100         Poldanot       NAME       20.85       20.05       100         Finansax Aps       Danmark       NAME       20.85       20.05         Finansax Aps       Danmark       NAME       20.05       100         Finansax Aps       Danmark       NAME       20.05       100         Finansax Aps       Danuest LLC       NAME       20.05       100         Finansax Aps       Danuest LLC       NAME       20.05       100         D	DKK MILLION				2017	2016
constant       1,25         specified as follows:       1,12         specified as follows:       1,12         opFICE       CURNENCY       SHARE CAPITAL         Poland       PLN       1,160         Poland       PLN       1,160         Poland       PLN       232,532         Ukraine       UAH       232,532         Russia       RUB       232,532         Runsis       RUB       232,532         Russia       RUB       242,542<	8. INVESTMENT	Z.	ARIES			
256       125         specified as follows:       1,12         oFFICE       CURRENCY       SHARE CAPITAL       1,12         oFFICE       CURRENCY       SHARE CAPITAL       0         Poland       PLN       1,601       0       0         Poland       PLN       1,601       0       0         Poland       PLN       232,532       5       1         Ukraine       UAH       232,532       5       1         Panmark       NKK       232,532       1       1         Danmark       NKK       55,000       1       1       1         Monthark       DKK       232,532       1	COST AT 1 JANUARY				1,099	1,102
specified as follows:       1,122         specified as follows:       1,122         oFFICE       CURRENCY       SHARE       CM         Poland       PLN       "1,601       OW         Poland       PLN       "1,601       OW         Poland       PLN       "1,601       OM         Poland       PLN       20,852       So         Ukraine       PLN       232,532       So         Russia       RUB       So       So         Russia       RUB       So       So         Panmark       DRK       So       So         Panmark       DRK       So       So         Mussia       RUB       So       So         Instructional second as follows:       So       So       So         Instructional second as follows:       Instructional second as follows:       Instructional second as follows:       So         Instructional second as follows:       Instructional second as follows:       Instructional second as follows:       Instructional second as follows:         Instructional second as follows:       Instructional second as follows:       Instructional second as follows:       Instructional second as follows:         Instretional second as follows:       In	Additions for the year				22,6	
1,122         Specified as follows:         OFFICE       CURRENCY       SHARE CAPITAL       0/1505         Poland       PLN       '1,600       1,1600       1,1600         Poland       PLN       20,852       2,0,852       2,0,852         Poland       PLN       232,532       2,0,500       2,0,500         Montshine       RUB       362,328       2,0,100       2,0,100         Montshine       BUKK       50,000       1,125       2,010       2,017       2,017         Montshine       BUKK       S0,000       1,125       2,017       2,01	Disposals for the year					(2)
I associates are specified a follow:       I ARE       I ARE       I ARE       I ARE         OFFICE       CURRENCY       SHARE       CM       N         Poland       PLN       '1,60'       N       N         P. Labor       PLN       '1,60'       N       N         P. Labor       PLN       235.55       S. 2,55       S. 2,55         C       RUB       NKK       56,000       S. 2,55       N         Annark       NKB       NKK       56,000       S. 2,55       N         Annark       NKB       NKB       S. 2,55       S. 2,55       N         Annark       NKB       NKB       S. 2,55       S. 2,55       S. 2,55         Annark       NKB       NKB       NKB       S. 2,55       S. 2,55         Annark       NKB       NKB       S. 2,55       S. 2,55       S. 2,55         Annark       NKB       NKB       NKB       N       S. 2,55       S. 2,55         C       NKB       NKB       NKB       N       N       S. 2,55         C       N       N       N       N       N       S. 2,55         C       N       N       N	COST AT 31 DECEMBE	a			1,122	1,099
OFFICE     CURRENCY     SHARE CAPITAL     OWNERSHI       Poland     PLN     '1,60'     '1,60'       Poland     PLN     20,852     '1,60'       PLAcou     Poland     UKaine     UAH     '20,852       UKaine     UKaine     UAH     '23,532     '       Ukaine     BKK     S6,338     '     '       Danmark     DKK     S6,338     '     '       Danmark     DKK     S6,338     '     '       Store     RUB     KRB     '     '     '       Danmark     DKK     S6,338     '     '     '       Store     RUB     KRB     S6,338     '     '       Store     Sepecified as follows:     S6,338     '     '       Store     Sepecified as follows:     S0,000     '     '       Store     Sepecified as follows:     S6,338     '     '       Store     Store     Sepecified as follows:     S6,338     '       Store     Store     Sepecified as follows:     S6,338     '       Store     Store     Sepecified as follows:     S6,338     '       Store     Store     Sepecified as follows:     S6,38     '       Store<	Investment in associates an	e specified as follows:				
Poland         PLN         '1,60!           p. Zoo.o.         Poland         PLN         20,852           Ukraine         UAH         235,532           Ukraine         UAH         235,532           Ukraine         UAH         235,532           C         Russia         RUB         362,338           C         Russia         RUB         362,338           Danmark         DKK         50,000         1135           amount of investments in subsidiaries is specified as follows:         90,000         1135           ON         Note         1135         1135           Discontinue         Excon         2017         1135           Discontinue         Excon         2017         23           Discontinue         Excon         1135         23           Discontinue         Excon         23         23           Discontinue         Excon         23         23           Discontinue         Excon         24         23           Discon         Excon         24         23           Discon         Excon         24         23           Discon         Excon         24         24	NAME	OFFICE	CURRENCY	SHARE CAPITAL		RSHIP
p.Z.o.o.         Doland         PLN         20,852           Ukraine         UAH         232,532           C         Russia         RUB         362,328           C         Russia         RUB         362,328           Danmark         DKK         50,000           mount of investments in subsidiaries is specified as follows:         1125           oli         1125         1125           b.Z.o.o.         1125         23           b.Z.o.o.         1125         23           c         1125         23           b.Z.o.o.         1125         23           c         23         23           d.T.o.o.         1125         23           d.T.o.o.         1125         236           d.T.o.o.         23         23           d.T.o.o.         23         23           d.T.o.o.         23         23           d.T.o.o.         24         23           d.T.o.o.         24         24           d.T.o.o.         24         24           d.T.o.o.         24         24           d.T.o.o.         24         24           d.T.o.o.         24	Poldanor	Poland	PLN	109'11	20194	%001
Ukaine     UAH     23.532       C     Rusia     RUB     36,328       Danmark     DKK     50,000       mount of investments in subsidiaries is specified as follows:     2010       ON     201     1,125       Dr     201     23       Dr     201     23       Dr     201     23       Dr     1,125     23       Dr     1,125     23       Dr     23     23       Dr     24     23       Dr     23     23       Dr     24     24	Prime Food Ap. Z.o.o.	Poland	PLN	20,852		100%
362,328 50,000 1,125 1,125 23 (112) 286 0 0 0 12 (112) 286 0 0	Danosha LTD	Ukraine	NAH	232,532		100%
50,000 2017 1,125 23 (112) 286 0 0 12 (12) 12 12 12 12	Dan-Invest LLC	Russia	RUB	362,328	7/62	100%
2017 1,125 23 (112) 286 0 0 0 12 (12) (12) (12)	Finansax ApS	Danmark	DKK	20'000		100%
CEMBER 0 CEMEER 0 CEMER 0 CEM	The carrying amount of inve	estments in subsidiaries i	is specified as follows			2100
23 23 286 46 26 286 46 286 286 286 286 286 286 286 29 286 286 29 286 29 286 29 29 29 29 29 29 29 29 29 29 29 29 29	Poldanor				1,125	0/11
(112) 2866 46 0 0 0 12 12 12 (12) (12) (12) (12) (12) (12) (	Prime Food Sp. Z.o.o.				23	76
286 286 46 0 0 0 12 12 12 12 12 12 12 12 12 12 12 12 12	Dan-Invest LLC				(112)	18
CEMBER 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Danosha LTD				286	467
CEMBER 0 0 12 12 12 12 12 12 12 12 12 12 12 12 12	Finansax ApS				0	0
0 0 21 (2) (2) (2) 0	9. DEFERRED TA	AX				
0 12 (12) 0	Deferred tax at 1 January				0	0
12 (12) (5 0	DEFERRED TAX AT 31	DECEMBER			0	0
(I2) (5	Tax loss carry forward				12	6
0	Write down to estimated val	ilue			(12)	(6)
	DEFERRED TAX AT 31	DECEMBER			0	0

## 2016 10. SHARE CAPITAL

The share capital consists of 53,797,824 shares of a nominal amount of DKK 10. No shares carry any special rights.

#### 102 11. AUDIT FEE

DKK WITTION	2017	2016
Audit fees	0,5	0,3
Other assurance services	0,2	0'0
Tax advisory services	0'0	0'0
Other non-audit services	0,7	1,0
	1,4	0.5

The fee for non-audit services provided to the Group in 2017 by Deloitte Statsautoriseret Revisionspartnerselskab, Denmark, amounted to DKK 0.8 million and consisted mainly of pre-IPO services, issue of comfort letters in connection to issue of senior secured bonds, assistance with compliance reviews of interim reports and other accounting and tax advisory services.

# **12. RELATED PARTIES AND OWNERSHIP**

Related parties and ownership are stated in the Notes to the Consolidated Financial Statements, to which reference is made.

The Company has transactions with subsidiaries in the form of interest-bearing loans and intercompany accounts. Total loans to the subsidiaries amount to DKK 1,026 million at 31 December 2017 (2016: DKK 205 million) as part of the refinansing. Interest income on loans and intercompany accounts for 2017 amounts to DKK 29 million (2016: DKK 8.0 million). Management fee from parent company to subsidiaries amounts to DKK 27.8 million (2016: DKK 18 million). Capital contribution in subsidiaries amounts to DKK 22 million (2016: DKK 18 million). Capital contribution in subsidiaries amounts to DKK 22 million (2016: DKK 18 million).

Subordinate loan from the Parent company, Polen Invest A/S, with a balance of DKK 110 million at 31 December 2017 (balance at 31 December 2016: DKK 150 millions), refer to Note 5.3. The loan carries interest, and the interest for 2017 amounts to DKK 5.8 million (2015: DKK 6.6 million).

All transactions have taken place on an arm's length basis.

## **13. ACCOUNTING POLICIES**

The Parent Company Financial Statements of Goodvalley A/S have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional Danish disclosure requirements for annual reports. The reporting period of these Financial Statements follows the calendar year. The Annual Report for 2017 is presented in DKK million. The account: ng policies applied by the Parent Company are the same as those applied by the Group except for the below-mentioned additions. Reference is made to the Consolidated Financial Statements for a description of the accounting policies applied by the Group.

Supplementary accounting policies applied for the Parent Company.

Dividend from investments in subsidiaries is recognised as income in the income statement under revenue in the financial year in which the dividend is distributed

Investments in subsidiaries are measured at cost. Where the cost exceeds the recoverable amount, the investment is written down to its lower recoverable amount.

The deferred tax asset has been calculated at 22% corresponding to the current tax rate.

## Glossary

#### GENERAL Group

Consists of Goodvalley A/S, Poldanor SA, Prime Food Sp. Z.O.O, Danosha Ltd, OOO Dan-Invest LLC and Finansax ApS.

#### PRODUCTION

ASF

African swine fever.

Arable stock, WIP

The arable stock in the fields which is not yet harvested. Basic herd

The part of the pig herd, which consists of sows, maiden gilts and boars. **Bio assets** 

Biological assets (mainly pigs and crops). Bioenergy

Energy produced based on biological resources. Biosecurity

Level of measures taken to prevent infection by contagious diseases.

Certificates on biogas

Energy units used for calculating extra price for sold kWh on top of market price (based on political decisions). **Crop split** 

The split between the different types of crops grown in the fields.

#### **Cultivated** land

Land used for crop production. Efficiency

Measurable technical results from the production.

vilo of feed used for one kilo meat produced (live weight).

Strategy for improving the immunity of the pigs mainly by vaccination.

Live weight Weight of the nig hefo

Weight of the pig before slaughtering and deboning. Modified Atmosphere Packaging (MAP)

A packing method where the products are packed in a sealed and protected atmosphere to increase the period from manufacturing to last sales date.

Meat-to-feed ratio

Price of one kilo meat (carcass weight) divided by the price of one kilo feed.

**Oil seeds** 

Crops that contain oil. Typically rape seed, soya and sunflower.

Piglets

Pigs in farrowing before they are weaned from the sow. **Pig price** 

Price per kilo pig meat in carcass weight

#### **Processed products**

Meat products which have been cooked, smoked or salted. Sales herd

The part of the pig herd that consist of piglets, weaners and slaughter pigs.

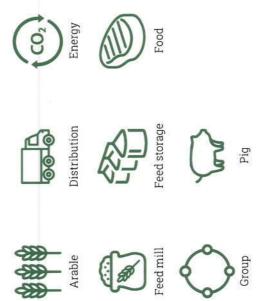
**Carcass weight** 

Weight of the pig in kilos of meat after slaughtering and deboning.

Slaughter pigs

Pigs from 30 kilo live weight to slaughter (app. 110 kilo) Weaners A pig in the period between weaning from the sow and slaughter pig (approximately 6.5-30 kilo).

#### CONOGRAPHY



# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual Executive Board report of Goodvalley A/S for the financial year 1 January - 31 December 2017.

The annual report is prepared in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for listed companies.

true and fair view of the Group's and the Parent's financial position at 31 December 2017 and of In our opinion, the consolidated financial statements and the parent financial statements give a the results of their operations and cash flows for the financial year 1 January - 31 December 2017, In our opinion, the management commentary contains a fair review of the development of Manders Christen Obel the Group's and the Parent's business and financial matters, the results for the year and of the Parent's financial position and the financial position as a whole of the entities included in the consolidated financial statements, together with a description of the principal risks and uncertainties that the Group and the Parent face.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 28 February 2018

Tom Axelgaard

Chief Executive Officer

Chief Financial Officer

Hans Henrik Pauk Pedersen

**Board of Directors** 

Niels Rauff Hansen

Vice Chairm ehs Bla ens Jørgen Mielser Chairman

Helle Okholm

Chief Operating Officer CHStian Brokop

Anders Bundqaard

Erling Bech Poulsen on lina

## To the shareholders of Goodvalley A/S Independent auditor's report

#### Opinion

We have audited the consolidated financial statements and the parent financial statements of Coodvalley A/S for prise the income statement, statement of comprehensive cant accounting policies, for the Group as well as for the the financial year 1 January – 31 December 2017, which comincome, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of signifi-Parent. The consolidated financial statements and the parent financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

ards as adopted by the EU and additional requirements of cember 2017, and of the results of their operations and cash flows for the financial year I January - 31 December 2017 in In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31 Deaccordance with International Financial Reporting Standthe Danish Financial Statements Act.

Our opinion is consistent with our audit book comments issued to the Audit Committee and the Board of Directors.

#### **Basis for opinion**

those standards and requirements are further described in ards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other eth-We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Croup in accordance with the International Ethics Standcal responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

To the best of our knowledge and belief, we have not provided any prohibited non-audit services as referred to in Article 5(1) of Regulation (EU) No 537/2014.

cured bonds issue. The bonds were listed on Nasdag Copenhagen on 10 November 2017, from which date Goodvalley In May 2017, Goodvalley A/S completed a 4-year senior se A/S became a Public Interest Entity.

#### Key audit matters

al judgement, were of most significance in our audit of the dit of the consolidated financial statements and the parent consolidated financial statements and the parent financial financial statements as a whole, and in forming our opinion statements for the financial year 1 January - 31 December 2017. These matters were addressed in the context of our authereon, and we do not provide a separate opinion on these Key audit matters are those matters that, in our professionmatters.

## Fair value of basic herd and sales herd

The Group's biological assets in terms of basic herd and sales herd are measured at fair value less estimated costs to sell at each balance sheet date. At 31 December 2017, the fair value of the Group's herds amount to DKK 314 million (2016: DKK 336 million). The Group's model applied for determining the fair values is complex and involves significant judgements, as there are in the production from piglet to slaughter pig (sales herd) and from young females to sows (basic herd). The model includes information, quotations and prices from other known markets with the necessary adjustments appropriate for not local prices available in all relevant markets for all stages each local market.

We refer to notes 2.2 and 3.3 in the consolidated financial statements.

## How the matter was addressed in our audit

We have evaluated and tested the appropriateness of the Group's model for determining the fair value of basic herd and sales herd throughout all stages of production.

We challenged Management's assumptions applied in the cable, external documented quotations and prices based on models with reference to historical data and, where appliage, breed and genetic heritage.

We tested the valuation models for consistency with previous years. We evaluated the appropriateness of the related disclosures provided.

#### Change in accounting policies

In 2017, the Group changed the method of accounting for el to cost less depreciation and less any impairment losses, a method which the Group also applied until 31 December 2013. The change is implemented in order to adopt a predominant industry practice. The change in accounting property, plant and equipment from the revaluation modpolicy is implemented retrospectively as required by IAS 8.

The change has a materiel influence on the reported figregistrations and calculations regarding property, plant and equipment in all of the Group's operating entities together with related impact to the exchange rate adjustments for Group reporting purposes for all years presented in the conures and is based on a complex analysis of internal historical solidated financial statements.

We refer to notes 1.1 and 3.2 in the consolidated financial statements.

## How the matter was addressed in our audit

We have evaluated an analysis of relevant peers to assess the appropriateness of historical cost less depreciation and impairment losses being the predominant industry practice.

We have evaluated and tested the appropriateness of the Group's processes for calculating the reversal of revaluation adjustments and the related impact on the annual and accumulated depreciation, tax, and currency translation for all years presented in the consolidated financial statements.

We evaluated the appropriateness of disclosures and presentation of the change in the consolidated financial statements with retroactive impact.

#### Discontinued operations

The Group has decided to initate a sales process for the by the "DanKub operations" are presented as discontinued "Dankub operations", located in Krasnodar Russia, whereoperations, and the associated assets and liabilities are presented as held for sale in the consolidated financial statements for 2017.

including an impairment of assets of DKK 40 million. At 31 74 million, totalling a fair value of net assets held for sale of The discontinued operations have affected the income statement for 2017 with a reported loss of DKK 55 million December 2017, the associated assets held for sale amount to DKK 74 million and the related liabilities amount to DKK DKK 0 (nil) million.

profit or loss compared to prior years' reported figures. In Classifying an operation as a discontinued operation may have a material impact on the presentation of the Group's addition, estimates are included in the identification, classification and measurement of items presented as part of the discontinued activity.

We refer to note 5.6 in the consolidated financial statements.

## How the matter was addressed in our audit

We have evaluated and tested the appropriateness of the as a discontinued operation, including an assessment of Group's processes for presenting the "DanKub operations" whether the requirements for applying this presentation form have been met. We assessed and tested whether income and expenses presented are part of the discontinued operation and whether the related assets and liabilities classified as held for sale are directly or closely related to the "DanKub operations".

ness of assets and liabilities classified as held for sale and verified amounts calculated to supporting documentation We assessed and tested the measurement and complete-

as well as assessed the reasonableness of the estimates

made by Management.

GOODVALLEY

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We challenged Management's assumptions that the assets and liabilities of the "DanKub operations" meet the criteria We evaluated the appropriateness of the disclosures regarding the discontinued operations and assets and liabilities held for sale.

#### Management is responsible for the management commentary. Statement on the management commentary

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

cial statements and the parent financial statements or our statements and the parent financial statements, our responsibility is to read the management commentary and, knowledge obtained in the audit or otherwise appears to be In connection with our audit of the consolidated financial in doing so, consider whether the management commentary is materially inconsistent with the consolidated finanmaterially misstated. Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the Based on the work we have performed, we conclude that requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Management is responsible for the preparation of consoli-Management's responsibilities for the consolidated financial statements and the parent financial statements

dated financial statements and parent financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to additional requirements of the Danish Financial Statements fraud or error.

In preparing the consolidated financial statements and the ed to going concern, and for using the going concern basis ment either intends to liquidate the Group or the Entity or to parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters relatof accounting in preparing the consolidated financial statecease operations, or has no realistic alternative but to do so. ments and the parent financial statements unless Manage-

tect a material misstatement when it exists. Misstatements individually or in the aggregate, they could reasonably be Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an ance is a high level of assurance, but is not a guarantee that tional requirements applicable in Denmark will always decan arise from fraud or error and are considered material if, expected to influence the economic decisions of users taken on the basis of these consolidated financial statements auditor's report that includes our opinion. Reasonable assuran audit conducted in accordance with ISAs and the addiand these parent financial statements. As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also: · Identify and assess the risks of material misstatement of

the consolidated financial statements and the parent fiate to provide a basis for our opinion. The risk of not detectnancial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, ing a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, and obtain audit evidence that is sufficient and approprior the override of internal control.

audit in order to design audit procedures that are appropressing an opinion on the effectiveness of the Group's and · Obtain an understanding of internal control relevant to the priate in the circumstances, but not for the purpose of exthe Parent's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Conclude on the appropriateness of Management's use auditor's report. However, future events or conditions may consolidated financial statements and the parent financial whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are of the going concern basis of accounting in preparing the statements, and, based on the audit evidence obtained, quired to draw attention in our auditor's report to the recause the Group and the Entity to cease to continue as a based on the audit evidence obtained up to the date of our going concern.

Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent fithe parent financial statements represent the underlying and whether the consolidated financial statements and transactions and events in a manner that gives a true and nancial statements, including the disclosures in the notes fair view.

mnel0944 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated

financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with ments and the parent financial statements of the current period and are therefore the key audit matters. We describe tion precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such governance, we determine those matters that were of most significance in the audit of the consolidated financial statethese matters in our auditor's report unless law or regulacommunication.

Copenhagen, 28 February 2018

#### Deloitte

Statsautoriseret Revisionspartnerselskab Business Registration No 33 96 35 56 Rasmus Brodd Johnsen Public Accountant State-Authorised Kim Takata Mücke Public Accountant

State-Authorised

mne33217

# GOODVALLEY



Home of Quality

Our ambition

# We work for a better tomorrow

# We will achieve this by these five guiding principles

We improve our work environment to be the preferred local workplace We reduce our use of resources and limit our environmental impact We deliver high quality products and aim to improve animal and human health We impact consumer awareness to create a pull towards sustainable food consumpt We strengthen our traceability to locate the origin of our products