

TOPdesk Danmark A/S

Telegrafvej 8, 1

2750 Ballerup

Central Business Registration No

26408970

Annual report 2018

The Annual General Meeting adopted the annual report on 16.05.2019

Chairman of the General Meeting

Name: Wolter Jan Smit

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Entity details

Entity

TOPdesk Danmark A/S
Telegrafvej 8, 1
2750 Ballerup

Central Business Registration No: 26408970
Registered in: Ballerup
Financial year: 01.01.2018 - 31.12.2018

E-mail: info@topdesk.dk

Board of Directors

Wolter Jan Smit, chairman
Frank Edward Droogsma
Erling Brodersen

Executive Board

Erling Brodersen

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab
Weidekampsgade 6
Postboks 1600
0900 København C

Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of TOPdesk Danmark A/S for the financial year 01.01.2018 - 31.12.2018.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2018 and of the results of its operations for the financial year 01.01.2018 - 31.12.2018.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Ballerup, 16.05.2019

Executive Board

Erling Brodersen

Board of Directors

Wolter Jan Smit
chairman

Frank Edward Droogsma

Erling Brodersen

Independent auditor's reports

To the shareholders of TOPdesk Danmark A/S

Report on extended review of the financial statements

We have performed an extended review of the financial statements of TOPdesk Danmark A/S for the financial year 01.01.2018 - 31.12.2018. The financial statements, which comprise the income statement, balance sheet, statement of changes in equity, notes and accounting policies, are prepared in accordance with the Danish Financial Statements Act.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial statements. We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors.

This requires that we comply with the Danish Public Accountants Act and FSR – Danish Auditors' Code of Conduct and plan and perform procedures to obtain limited assurance about our opinion on the financial statements and that we perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our opinion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity personnel, performing analytical procedures and specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

Conclusion

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2018 and of the results of its operations for the financial year 01.01.2018 - 31.12.2018 in accordance with the Danish Financial Statements Act.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

Independent auditor's reports

In connection with our extended review of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 16.05.2019

Deloitte

Statsautoriseret Revisionspartnerselskab

Central Business Registration No: 33963556

Bjørn Winkler Jakobsen

State Authorised Public Accountant

Identification number (MNE) mne32127

Management commentary

Primary activities

The Company's main activity comprises sale of software and consulting services as well as related services.

Development in activities and finances

The Company recorded a profit of DKK 880K. Financial results are on budget and therefore satisfactory. This year's profit has been affected by the branch in Norway.

Management also expects a profit in 2019.

Foreign branches

In 2016, the company established a branch in Norway.

During the accounting period, the branch has surpassed to TOPdesk Norge AS, which is why the net assets have been transferred from TOPdesk Danmark A/S.

Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

Income statement for 2018

	<u>Notes</u>	<u>2018 DKK</u>	<u>2017 DKK</u>
Gross profit		13.843.593	14.375.622
Staff costs	1	(12.651.932)	(13.421.025)
Operating profit/loss		1.191.661	954.597
Other financial expenses	2	(58.328)	(161.549)
Profit/loss before tax		1.133.333	793.048
Tax on profit/loss for the year	3	(253.833)	(126.713)
Profit/loss for the year		879.500	666.335
Proposed distribution of profit/loss			
Retained earnings		879.500	666.335
		879.500	666.335

Balance sheet at 31.12.2018

	<u>Notes</u>	<u>2018 DKK</u>	<u>2017 DKK</u>
Other receivables		176.903	171.751
Deferred tax		0	121.415
Fixed asset investments	4	<u>176.903</u>	<u>293.166</u>
Fixed assets		<u>176.903</u>	<u>293.166</u>
Trade receivables		2.440.704	2.944.898
Receivables from group enterprises		0	137.624
Prepayments		188.948	157.970
Receivables		<u>2.629.652</u>	<u>3.240.492</u>
Cash		<u>5.726.052</u>	<u>3.706.493</u>
Current assets		<u>8.355.704</u>	<u>6.946.985</u>
Assets		<u>8.532.607</u>	<u>7.240.151</u>

Balance sheet at 31.12.2018

	<u>Notes</u>	<u>2018 DKK</u>	<u>2017 DKK</u>
Contributed capital	5	750.000	750.000
Retained earnings		<u>(512.640)</u>	<u>(1.340.586)</u>
Equity		<u>237.360</u>	<u>(590.586)</u>
Trade payables		9.684	24.828
Payables to group enterprises		1.267.240	0
Income tax payable		132.418	0
Other payables		3.018.692	3.041.261
Deferred income		<u>3.867.213</u>	<u>4.764.648</u>
Current liabilities other than provisions		<u>8.295.247</u>	<u>7.830.737</u>
Liabilities other than provisions		<u>8.295.247</u>	<u>7.830.737</u>
Equity and liabilities		<u>8.532.607</u>	<u>7.240.151</u>
Unrecognised rental and lease commitments	6		
Group relations	7		

Statement of changes in equity for 2018

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	750.000	(1.340.586)	(590.586)
Other equity postings	0	(47.287)	(47.287)
Profit/loss for the year	0	875.233	875.233
Equity end of year	750.000	(512.640)	237.360

Notes

	2018	2017
	DKK	DKK
1. Staff costs		
Wages and salaries	12.040.480	12.859.948
Pension costs	508.416	543.178
Other social security costs	103.036	17.899
	12.651.932	13.421.025
Average number of employees	23	24
	2018	2017
	DKK	DKK
2. Other financial expenses		
Interest expenses	41.051	7.062
Exchange rate adjustments	5.542	133.453
Other financial expenses	11.735	21.034
	58.328	161.549
	2018	2017
	DKK	DKK
3. Tax on profit/loss for the year		
Tax on current year taxable income	132.418	0
Change in deferred tax for the year	121.415	128.913
Adjustment concerning previous years	0	(2.200)
	253.833	126.713
	Other	Deferred tax
	receivables	DKK
	DKK	DKK
4. Fixed asset investments		
Cost beginning of year	171.751	121.415
Additions	5.152	0
Disposals	0	(121.415)
Cost end of year	176.903	0
Carrying amount end of year	176.903	0

Notes

	<u>Number</u>	<u>Par value DKK</u>	<u>Nominal value DKK</u>
5. Contributed capital			
Shares	<u>750</u>	100	<u>750.000</u>
	<u>750</u>		<u>750.000</u>

	<u>2018 DKK</u>	<u>2017 DKK</u>
6. Unrecognised rental and lease commitments		
Hereof liabilities under rental or lease agreements until maturity in total	<u>171.728</u>	<u>192.513</u>

7. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:
TOP Informatie Systemen B.V, Martinus Nijhofflaan 2, 2624 ES Delft, Netherlands

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied for these financial statements are consistent with those applied last year.

Recognition and measurement

Assets are recognized in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognized in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognized in the income statement when earned, whereas costs are recognized by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognized in the income statement as financial income or financial expenses.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, other operating income, direct cost and external expenses.

Revenue

Revenue from the sale of services is recognized in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognized net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises costs of sales for the financial year measured at cost.

Accounting policies

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes write-downs of receivables recognized in current assets.

Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognized in the income statement by the portion attributable to the profit for the year and recognized directly in equity by the portion attributable to entries directly in equity.

Balance sheet

Receivables

Receivables are measured at amortized cost, usually equaling nominal value less write-downs for bad and doubtful debts.

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carry forwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises cash in hand and bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortized cost, which usually corresponds to nominal value.

Income tax receivable or payable

Accounting policies

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

Deferred income

Deferred income comprises received income for recognition in subsequent financial years. Deferred income is measured at cost.