# Deloitte.

Deloitte Statsautoriseret Revisionspartnerselskab CVR-nr. 33963556 Weidekampsgade 6 Postboks 1600 0900 København C

Telefon 36 10 20 30 Telefax 36 10 20 40 www.deloitte.dk

# **Ibsen Photonics A/S**

Ryttermarken 15 - 21 3520 Farum Central Business Registration No 26284066

**Annual report 2016** 

The Annual General Meeting adopted the annual report on 13.03.2017

Chairman of the General Meeting

Name: Torben Jacobsen

# **Contents**

	Page
Entity details	1
Statement by Management on the annual report	2
Independent auditor's report	3
Management commentary	6
Income statement for 2016	7
Balance sheet at 31.12.2016	8
Statement of changes in equity for 2016	10
Notes	11
Accounting policies	14

# **Entity details**

### **Entity**

Ibsen Photonics A/S Ryttermarken 15 - 21 3520 Farum

Central Business Registration No: 26284066

Registered in: Furesø

Financial year: 01.01.2016 - 31.12.2016

Phone: 44347000

Website: www.ibsen.com E-mail: Info@ibsen.com

### **Board of Directors**

Kim Vejlby Hansen, chairman Michael Gustav Brock Torben Jacobsen

### **Executive Board**

Henrik Skov Andersen

### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 Postboks 1600 0900 København C

### Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Ibsen Photonics A/S for the financial year 01.01.2016 - 31.12.2016.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2016 and of the results of its operations for the financial year 01.01.2016 - 31.12.2016.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Farum, 13.03.2017

**Executive Board** 

Henrik Skov Andersen

**Board of Directors** 

Kim Vejlby Hansen

chairman

Michael Gustav Brock

Torben Jacobsen

### Independent auditor's report

# To the shareholders of Ibsen Photonics A/S Opinion

We have audited the financial statements of Ibsen Photonics A/S for the financial year 01.01.2016 - 31.12.2016, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2016 and of the results of its operations for the financial year 01.01.2016 - 31.12.2016 in accordance with the Danish Financial statements Act.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statementss as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

# **Independent auditor's report**

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial statements Act.

# Independent auditor's report

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 13.03.2017

### Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Nikolaj Thomsen

State Authorised Public Accountant

# **Management commentary**

### **Primary activities**

The objective of Ibsen Photonics A/S is to develop, produce and market optical and optoelectronic components.

### **Development in activities and finances**

In 2016, the Company has experienced strong sales growth in all business areas. The sales pipeline of new customers has been strengthened significantly, and the Company has a very strong order book moving into 2017.

The Company realised a gross profit of DKK 22,827,001. Results show a profit of DKK 2,566,090, and Equity amounts to DKK 8,693,707.

The Company's liquidity and solvency are good. The Company has a credit facility of DKK 6,000,000 with the Company's bank.

Company Management finds the results satisfactory.

### The expected development

Both in the medium and long term, the markets for products based on Ibsen's core competence, diffractive optics, are expected to show good growth rates.

The Company works in different markets in order to reduce the dependency on any one individual market. The Company is able to use the same technology in different markets, for which reason the technological synergy is material.

The outlook for 2017 is positive, with growth expected in all the Company's market segments. However, the Company's growth rate continues to be influenced by the uncertainty related to the short term development of each market.

# **Income statement for 2016**

	Notes	2016 DKK	2015 DKK
Gross profit		22.827.001	17.309.729
Staff costs	1	(19.188.561)	(15.942.234)
Depreciation, amortisation and impairment losses	2	(990.587)	(914.523)
Operating profit/loss		2.647.853	452.972
Other financial income	3	315.004	382.079
Other financial expenses	4	(396.767)	(305.327)
Profit/loss for the year		2.566.090	529.724
Proposed distribution of profit/loss			
Ordinary dividend for the financial year		1.836.564	0
Retained earnings		729.526	529.724
		2.566.090	529.724

# Balance sheet at 31.12.2016

	Notes	2016 DKK	2015 DKK
Acquired patents		0	0
Intangible assets	5	0	0
Plant and machinery		2.715.592	2.802.041
Other fixtures and fittings, tools and equipment		428.503	48.287
Leasehold improvements		230.904	212.171
Property, plant and equipment in progress		13.785	220.212
Property, plant and equipment	6	3.388.784	3.282.711
Other receivables		100.000	100.000
Fixed asset investments		100.000	100.000
Fixed assets		3.488.784	3.382.711
Raw materials and consumables		5.755.583	4.434.291
Manufactured goods and goods for resale		394.037	1.314.697
Inventories		6.149.620	5.748.988
Trade receivables		4.525.856	2.980.750
Receivables from group enterprises		1.861.736	147.375
Other receivables		407.604	338.152
Prepayments		266.829	257.002
Receivables		7.062.025	3.723.279
Cash		157.968	1.679.872
Current assets		13.369.613	11.152.139
Assets		16.858.397	14.534.850

# Balance sheet at 31.12.2016

	Natas	2016	2015
	Notes	DKK	DKK
Contributed capital	7	6.857.143	6.857.143
Retained earnings		0	(729.526)
Proposed dividend		1.836.564	0
Equity		8.693.707	6.127.617
Bank loans		26.799	281.946
Prepayments received from customers		2.189.186	3.541.827
Trade payables		1.453.456	1.627.584
Other payables		4.495.249	2.955.876
Current liabilities other than provisions		8.164.690	8.407.233
Liabilities other than provisions		8.164.690	8.407.233
Equity and liabilities		16.858.397	14.534.850
Unrecognised rental and lease commitments	8		
Contingent liabilities	9		
Group relations	10		

# Statement of changes in equity for 2016

	Contributed capital	Retained earnings	Proposed dividend	Total
9	DKK	DKK	DKK	DKK
Equity beginning of year	6.857.143	(729.526)	0	6.127.617
Profit/loss for the year	0	729.526	1.836.564	2.566.090
Equity end of year	6.857.143	0	1.836.564	8.693.707

### **Notes**

	2016 DKK	2015 DKK
1. Staff costs		
Wages and salaries	18.300.529	14.888.004
Other social security costs	198.616	165.960
Other staff costs	689.416	888.270
	19.188.561	15.942.234
Average number of employees	28	
	2016	2015
	DKK	DKK
2. Depreciation, amortisation and impairment losses		
Amortisation of intangible assets	0	72.233
Depreciation of property, plant and equipment	990.587	842.290
	990.587	914.523
	2016	2015
	DKK	DKK
3. Other financial income		
Interest income	992	82
Exchange rate adjustments	314.012	381.997
	315.004	382.079
	2016	2015
	DKK	DKK
4. Other financial expenses		
Interest expenses	42.740	27.313
Exchange rate adjustments	336.266	264.157
Other financial expenses	17.761	13.857
	396.767	305.327

# **Notes**

5. Intangible assets Cost beginning of year Cost end of year Amortisation and impairment lo Amortisation and impairment Carrying amount end of year	t losses end of y			Acquired patents DKK  3.015.403 3.015.403 (3.015.403) (3.015.403)
6 Property, plant and	Plant and machinery DKK	Other fixtures and fittings, tools and equipment DKK	Leasehold improve- ments DKK	Property, plant and equipment in progress DKK
6. Property, plant and equipment Cost beginning of year Additions Disposals	18.822.216 698.645 0	472.750 508.932 (160.000)	325.388 95.510 0	220.212 0 (206.427)
Cost end of year	19.520.861	821.682	420.898	13.785
Depreciation and impairment losses beginning of the year Depreciation for the year Reversal regarding disposals Depreciation and impairment losses end of	(16.020.175) (785.094) 0 (16.805.269)	(424.463) (128.716) 160.000 (393.179)	(113.217) (76.777) 0 (189.994)	0 0 0 0
the year  Carrying amount end of year	2.715.592	428.503	230.904	13.785

### **Notes**

	Number	Par value DKK	Nominal value
7 Contributed and the	Number	DKK	DKK
7. Contributed capital			
Ordinary shares	6.857.143	1 _	6.857.143
	6.857.143	·	6.857.143
		2016	2015
		DKK	DKK
8. Unrecognised rental and lease con	mmitments		
Hereof liabilities under rental or lease ag	reements until maturity in t	otal <b>7.924.747</b>	8.177.160

### 9. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which N. FOSS & Co. A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is, therefore, liable from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

The jointly taxed companies' net liability towards the Danish tax authorities is evident from the administration company N. FOSS & Co. A/S' financial statements for 2016, to which we refer for a monetary statement of the liability.

### 10. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: N. Foss & Co. A/S, Foss Allé 1, 3400 Hillerød.

### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses

### Income statement

### Gross profit or loss

With reference to section 32 of Danish financial statements Act, revenue has not been disclosed in the Annual report.

Gross profit or loss comprises revenue, other operating income, cost of raw materials and consumables and external expenses.

### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities, including rental income and gains from the sale of intangible assets and property, plant and equipment.

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

### Other financial income

Other financial income comprises interest income net capital gains on payables and transactions in foreign currencies.

### Other financial expenses

Other financial expenses comprise interest expenses, net capital losses on payables and transactions in foreign currencies.

#### **Balance sheet**

### Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised over their remaining duration, and licences are amortised over the term of the agreement, but over no more than 20 years.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

### Property, plant and equipment

Plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and indirect costs of materials, components, subsuppliers and labour costs.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery 5-10 years
Other fixtures and fittings, tools and equipment 3-5 years
Leasehold improvements 5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### Cash

Cash comprises cash in hand and bank deposits.

### **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year

is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.