

# HI3G Denmark ApS

CVR-nr. 26 12 34 45

**Annual Report for 2020** 

The Annual Report was presented and adopted at the Annual General Meeting of the Company on Annual May 2021

Chairman

HI3G Denmark ApS, Scandiagade 8, 2450 København SV

Birgitta Lund CitO Hi3G Denmark ApS Scandiagade 8 2450 København SV

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The Executive Board and Board of Directors have today considered and adopted the Annual Report of HI3G Denmark ApS (the "Company") for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations and cash flows for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 31 May 2021

**Executive Board** 

Morten Christiansen

Birgitte Lund

Board of Directors

Kin Ning Canning Fok

Chairman

Ulf Christian Cederholm

Frank John Sixt

**Brling Lennart Johansson** 

Christian Nicolas Roger Salbaing Carl Peder Ramel

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The Executive Board and Board of Directors have today considered and adopted the Annual Report of HI3G Demmark ApS (the "Company") for the financial year 1 January • 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations and each flows for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 31 May 2021

Executive Board

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Birgitto Lund

Board of Directors

Kin Ning Canning Fok Chairman

Ulf Christian Cederholm

Frank John Sixt

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Christian Nicolas Roger Salbaing Carl Poder Ramel

The Executive Board and Board of Directors have today considered and adopted the Annual Report of HI3G Denmark ApS (the "Company") for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020 and of the results of the Company's operations and cash flows for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 31 May 2021

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# **Independent Auditor's Report**

To the Shareholder of HI3G Denmark ApS

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2020, and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of HI3G Denmark ApS for the financial year 1 Jamary - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity, statement of cash flows and notes, including a summary of significant accounting policies ("financial statements").

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants'. Code of Bthics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements of our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such Internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Heilerup, 31 May 2021 PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab CVR-no. 33 77 12 31

Ulrik Ræbild

State Authorised Public Accountant

mne33262

Lone Vindbjerg Larsen

State Authorised Public Accountant

mne34548

# **Company Information**

The Company

HI3G DENMARK ApS

Scandiagade 8 DK-2450 København SV

Telephone:

+45 33 33 01 35

Website:

www.3.dk

CVR no:

26 12 34 45

Financial year:

1 January - 31 December

Municipality of reg. office:

Copenhagen

Board of Directors

Kin Ning Canning Fok, Chairman Ulf Christian Cederholm

Frank John Sixt

Brling Lennart Johansson Carl Peder Ramel

Christian Nicolas Roger Salbaing

Morton Christiansen

**Executive Board** 

Morten Christiansen

Birgitte Lund

Auditor

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab

Strandvojen 44 2900 Hellerup

# Financial Highlights

The development of the Company is described by the following financial highlights:

|                                     | 2020      | 2019      | 2018      | 2017      | 2016      |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
|                                     | DKK '000  |
| Income statement                    |           |           |           |           |           |
| Revenue                             | 2 740 561 | 2 736 041 | 2 707 518 | 2 865 456 | 3 202 894 |
| Gross profit                        | 1 644 545 | 1 640 691 | 1 604 842 | 1 564 695 | 1 574 036 |
| Operating profit                    | 233 875   | 400 260   | 335 569   | 44 206    | 430 163   |
| Net financial items                 | (12 706)  | (21 854)  | (24 420)  | (30 059)  | (28 388)  |
| Profit before income taxes          | 221 169   | 378 406   | 311 149   | 14 147    | 401 775   |
| Income taxes                        | (61 211)  | (83 109)  | (82 910)  | (3 193)   | (71 585)  |
| Profit for the year                 | 159 958   | 295 297   | 228 239   | 10 954    | 330 190   |
| Balance sheet                       |           |           |           |           |           |
| Investment in tangible fixed assets | 152 788   | 194 211   | 207 379   | 184 646   | 192 769   |
| Balance sheet total                 | 4 007 270 | 4 658 230 | 4 278 061 | 4 376 683 | 4 313 003 |
| Bquity .                            | 2 868 837 | 3 625 136 | 3 472 839 | 3 217 804 | 3 206 850 |
| Average number of employees         | 648       | 667       | 669       | 669       | 649       |
| Ratios                              |           |           |           |           |           |
| Return on total assets              | 6%        | 9%        | 8%        | 1%        | 10%       |
| Solvency ratio                      | 72%       | 78%       | 81%       | 74%       | 74%       |

For definitions, see accounting policies.

## Management's Review

## Comments from Morten Christiansen, CEO

Our ambition was to reach 1.5 million customers in 2020 and we stood a good chance to succeed as the year started out extremely promising. Sales were beyond expectations, mainly driven by our attractive 3Like-Home offering which in January was expanded to include the United Arab Emirates. A long-awaited expansion among both consumer and business customers.

Then Covid-19 hit, and everything changed. The ambition to reach 1.5 million customers had to be reassessed. As a result, we came out of 2020 with 1,463,029 oustomers. A growth of 3%, which we believe is acceptable in the light of the situation. According to the most recent market share statistics (first half of 2020), 3 grew its market share to 17.8% and the Company continues to maintain a strong market position on mobile data with a 27% share of all mobile data traffic.

Our 3LikeHome customers have proven to be tremendously loyal and patient while they wait for the world to reopen and to benefit of free roaming once again. As a result, a historically low proportion of oustomers choose to leave our Company. From the outset of the pandemic, we responded immediately in terms of adapting to remote working to be able to continue supporting our customers.

During 2020, we have sought to support our customers through various initiatives. 3LikeHome customers have had the amount of data in their packages doubled for free to accommodate for the heavily increasing data usage created by thousands of families working from home. Most recently we have expanded 3Like-Home by six new countries: Albania, Bosnia and Herzegovina, Kosovo, Montenegro, The Republic of North Macedonia and Serbia, which means that by March 2021 the offering includes 72 popular destinations.

Furthermore, we have successfully been promoting "Internet to the Home" and 'Home Office', mobile broadband subscriptions, which are low-cost and uncomplicated alternatives to wired connections. To customers living in areas where it is impossible to set up mobile masts, we offer a more powerful variant including the use of outdoor antennas. The products have proven to be perfect during a year in which Danish families have had to establish workspaces at home to do their jobs and accommodate for home-schooling.

Gross profit growth has been lower than usual as we went from a gross profit of mDKK 1,641 in 2019 to mDKK 1,645 in 2020. However, I am content with this result considering the challenges of COVID-19. Furthermore, it is in line with my expectations in the Annual Report 2019 of a gross profit between mDKK 1,600-1,800.

The demerger of our Towers has affected the operating profit for 2020 negatively with approx. mDKK -100. Adjusted for the effect of the denierger we have as previous in years managed to keep external costs at a flat level thanks to our never-ending focus on running an efficient business.

## Network

To expand and enhance our network and customer experience, we invested mDKK 144 in the network in 2020 (2019; mDKK 182), which corresponds to an investment rate of 5%.

We continued to improve coverage and capacity for better user experience by building more sites and rolling out more spectrum and we now fulfil of government's coverage requirements of the 1,800MHz spectrum anction.

The first 42 5G test sites were deployed and went commercial in the middle of December.

## Demerger of our Towers

During 2020 we successfully finalised a demerger of our Towers into a separate Tower Company (TowerCo). This has given us the opportunity to optimise and capitalise on our infrastructure. As in several other countries, an independent market for establishing and servicing of masts is emerging here in Denmark and we strongly believe that we can benefit in this field by concentrating our efforts in an independent organisation.

As part of that transaction, we entered into a Master Service Agreement with the TowerCo to maintain and develop our network. For accounting purposes, the demerger was effective retrospective from 1 January 2020 and has therefore affected the operating profit for 2020 negatively with approx. mDKK -100. Net assets of mDKK 916 were transferred to the TowerCo.

#### Future development

In 2021 I will have a strong focus on a rapid rollout of 5G combined with a comprehensive upgrade of our radio network and a marked increase in the number of network positions. Coverage wise this will result in a highly improved customer experience (outdoor as well as indoor coverage) as well as higher speeds matching Coax, ADSL and fiber.

As to Covid-19, I believe that the uncertainty of the pandemic will continue throughout 2021. However, with 3LikeHome being our main product I look very much forward to a reopening of the world.

We will continue to eliminate the reasons that prompt customers to leave 3. Primarily by focusing on and improving the onboarding part of the customer's journey at 3.

Our expectation for 2021 is a gross profit between mDKK 1,600 and 1,800.

## Financing

In the past years, the Company has not required any further financing as its activities have generated sufficient cash from operations This has continued in 2020 and we expect to be able to self-finance the 5G rollout in the coming years.

Statutory Report on Social Responsibility and Gender Composition in Management, cf. Section 99a and 99b respectively of the Danish Financial Statements Act

In accordance with policy, the Company works actively with several areas within sustainability — in particular within environmental and human rights. More information may be found in the 3 Denmark CSR Report 2020:

https://www.3.dk/globalassets/om-3/om-virksomheden/csr-rapporter/3\_osr\_rapport\_eng\_2020\_4a.pdf and in the Gender Composition Report 2020;

https://www.3.dk/globalassets/om-3/om-virksomheden/csr-rapporter/3 redegorelse kon 2020 eng 3a.pdf

## Significant events after the year-end

No significant events have occurred after the balance sheet date, which are considered to have a significant impact on the assessment of the annual report.

## **Accounting Policies**

## **Basis of Preparation**

The Annual Report of HI3G Denmark ApS for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied are unchanged from previous year.

Partial demerger of our Towers into a separate Tower Company was effective from 1 January 2020 and has affected the Income Statement and Balance Sheet for the year. Comparative figures has not been adjusted.

All accounting figures in this report are stated in thousands DKK.

#### Consolidated Financial Statements

Pursuant to section 112(1) of the Danish Financial Statements Act, no consolidated financial statements have been prepared. The Financial Statements of the Company are included in the consolidated financial statements of CK Hutchison Holdings Limited, a Cayman Islands incorporated company registered and listed in Hong Kong.

#### Recognition and measurement

The Financial Statements have been prepared on the historical cost basis.

Revenues are recognised in the income statement as earned, which includes recognition of value adjustments of financial assets and liabilities measured at fair value or amortised cost. Furthermore, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changes in accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### Translation policles

Transactions in foreign currencies are translated during the year at the exchange rates ruling at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates ruling at the balance sheet date. Any differences between the exchange rates ruling at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement.

#### **Income Statement**

#### Revenue

Revenue is recognised exclusive of VAT and net of discounts directly relating to sales.

The major sources of income are recognised in the income statement as follows:

- Income from telephone related services is recognised at the time of consumption.
- · Subscription income is recognised over the duration of the subscription.
- · Income from sale of equipment is recognised at the date of delivery.

#### Cost of sales

Cost of sales comprises expenses directly related to the revenue, including direct costs related to the establishment of customer relations.

#### External expenses

External expenses comprises indirect production costs and expenses for premises, sales and distribution as well as office expenses and similar costs.

#### Staff costs

Staff costs comprises wages and salaries as well as payroll expenses.

#### Other income

Other income comprises items of a secondary nature in relation to the Company's principal activity,

## Depreciation and amortisation

Depreciation and amortisation comprise depreciation and amortisation of tangible and intangible fixed assets as well as gains and losses from disposal of fixed assets,

#### Financial income and expenses

Financial income and expenses comprise interest, realised and unrealised exchange adjustments, as well as extra payments and repayment under the on-account taxation scheme.

## Income taxes

Tax for the year consists of current tax for the year and deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whoreas the tax attributable to equity entries is recognised directly in equity.

The Company is jointly taxed with Danish group companies. The tax effect of the joint taxation with the companies is allocated to companies showing profits or losses in proportion to their taxable incomes (full allocation with credit for tax losses).

#### **Balance Sheet**

## Intangible fixed assets

## Development projects

Costs of development projects comprise expenses directly or indirectly attributable to the Company's development activities, including the cost of related software licences.

Development projects that are clearly defined and identifiable and in respect of which technical feasibility, sufficient resources and a potential future market or development opportunity in the enterprise can be demonstrated, and where it is the intention to market or use the project, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover cost of sales, distribution and administrative expenses involved as well as the development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Capitalised development projects are measured at the lower of cost less accumulated amortisation and the recoverable amount,

Capitalised development projects, including the costs of software licences, are amortised on a straight-line basis over the expected useful life, normally 5 years.

#### Licences and similar rights

Licenses and similar rights to software are measured at the lower of cost less accumulated amortisation and value in use.

Interest expenses on loans for financing the acquisition of intangible fixed assets are capitalised at cost until commercial launch. All indirectly attributable loan expenses are recognised in the income statement.

Licences are amortised over the license period up to 20 years from commercial launch. Amortisation commercial in connection with the commercial use of the Company's products.

## Rental rights

Rental rights are measured at cost less accumulated amortisation.

Rental rights are amortised on a straight-line basis over the expected useful life, normally 5 years.

## Contract assets

.Contract assets are measured at cost less accumulated amortisation.

Contract assets are amortised on a straight-line basis over the expected lifetime of the contract, not exceeding 5 years.

#### Tangible fixed assets

Tangible fixed assets are measured at cost less accumulated depreciation.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use. In the case of assets of own construction, cost comprises direct and indirect expenses for labour and materials.

Interest expenses on the financing of tangible fixed assets are capitalised at cost until commercial launch. All indirectly attributable loan expenses are recognised in the income statement.

Depreciation based on cost reduced by any residual values is calculated on a straight line basis over the expected useful lives of the assets on the basis of the date on which the assets are put into use. These depreciation periods are as follows:

Network infrastructure 5/20/40 years Equipment 3/5 years Leasehold improvements 3/5 years

The useful lives and residual values of the assets are reassessed on a yearly basis.

Gains and losses on retirements and disposals of tangible fixed assets are included in other income or expenses in the income statement.

#### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Result from investment in a subsidiary" in the income statement includes the proportionate share of the profit after tax.

The item "Investment in subsidiary" in the balance sheet includes the proportionate ownership share of the net asset value of the enterprises calculated under the accounting policies of the Company with deduction or addition of unrealised intercompany profits or losses.

The total net revaluation of investments in a subsidiary is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity.

### Investments in joint ventures

Investments in joint ventures are measured at cost and reported in the balance sheet as financial assets.

The item "Income from investment in joint ventures" in the income statement includes dividends received from investments in joint ventures in the financial year when the dividends are distributed.

Where cost exceeds the recoverable amount, the carrying amount is written down to the recoverable amount.

## Impairment of fixed assets

The carrying amounts of both intangible and tangible fixed assets are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation. If so, the asset is written down to its recoverable amount. The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

Assets for which a value in use cannot be determined as the asset does not on an individual basis generate future cash flows are reviewed for impairment together with the group of assets to which they are attributable.

#### Inventories

Inventories are valued at the lower of net realisable value or the weighted average cost. Net realisable value is the estimated selling price less cost to self.

#### Receivables

Receivables are recognised in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

#### Deferred tax

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the lutended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity. Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to materialise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Prepayments

Prepayments include expenses incurred in respect of subsequent financial years, including fair value adjustments of derivative financial instruments with a positive fair value, prepaid expenses concerning rent, insurance premiums, subscriptions, interest and similar items.

#### Equity

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### Financial liabilities

Debts are ineasured at amortised cost, substantially corresponding to nominal value.

#### Statement of cash flow

The statement of cash flow shows the Company's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Company's cash and cash equivalents at the beginning and end of the year.

## Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less trade and other payables, deferred income and short-term debt excluding items included in cash and cash equivalents.

## Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of tangible and intangible fixed assets as well as financial asset investments.

## Cash flows from financing activities

Cash flows from financing activities comprise each flows from the raising and repayment of long-term debt as well as payments to and from shareholder. Cash and cash equivalents comprise "Cash at bank and in hand" and "Overdraft facilities".

The cash flow statement cannot be immediately derived from the published financial records,

## **Financial Ratios**

The financial ratios have been calculated as follows:

Return on total assets

Total assets

Solvency ratto

Depending profit x 100

Total assets

Equity at year end x 100

Total assets

# Income Statement 1 January – 31 December

|  | Note | 2020<br>DKK '000 | 2019        |
|--|------|------------------|-------------|
|  |      | DER 700          | DKK '000    |
| Revenue  | 2    | 2 740 561        | 2 736 041   |
| Cost of sales  |      | (1 096 016)      | (1 095 350) |
| Gross profit   |      | 1 644 545        | 1 640 691   |
| External expenses                                      | 3    | (715 790)        | (590 570)   |
| Staff costs  | 4    | (333 447)        | (305 255)   |
| Other income   |      | 7 326            | 9 962       |
| Operating profit before depreciations and amortisation |      | 602 634          | 754 828     |
| Depréciation and amortisation                          | 5    | (368 759)        | (354 568)   |
| Operating profit                                       |      | 233 875          | 400 260     |
| Income from investment in joint ventures               |      | 200              | 1 000       |
| Financial income                                       | 6    | 1                | 1           |
| Financial expenses                                     | 7    | (12 907)         | (22 855)    |
| Profit before income taxes                             |      | 221 169          | 378 406     |
| Income taxes   | 12   | (61 211)         | ( 83 109)   |
| Profit for the year                                    |      | 159 958          | 295 297     |

# **Balance Sheet at 31 December**

|   | Note | 2020      | 2019      |
|---|------|-----------|-----------|
| Assets                                  |      | DKK (000) | DKK '000  |
| Completed development projects          |      | 32 666    | 35 790    |
| Development projects under construction |      | 28 565    | 22 586    |
| License and similar rights              |      | 757 031   | 861 429   |
| Rental rights                           |      | 155       | 215       |
| Contract assets                         |      | 55 002    | 59 765    |
| Intangible fixed assets                 | 8    | 873 419   | 979 785   |
| Network infrastructure                  |      | 1 761 193 | 2 307 976 |
| Equipment                               |      | 17 645    | 19 419    |
| Leasehold improvements                  |      | 5 643     | 5 434     |
| Assets under construction               |      | 252 924   | 176 821   |
| Tangible fixed assets                   | 9    | 2 037 405 | 2 509 650 |
| Investment in subsidiaries              | 10   | 100       | 0         |
| Investment in joint ventures            | 11   | 11 499    | 11 499    |
| Deposits                                |      | 23 789    | 39 406    |
| Financial asset investments             |      | 35 388    | 50 905    |
| Fixed assets .                          |      | 2 946 212 | 3 540 340 |
| Inventories                             |      | 69 624    | 78 644    |
| Trade receivables                       |      | 449 077   | 317 727   |
| Receivables from group enterprises      |      | 301 019   | 141 442   |
| Other receivables                       |      | 40 734    | 74 338    |
| Deferred tax assets                     | 12   | 109 910   | 394 140   |
| Prepayments                             |      | 6 106     | 6 027     |
| Receivables                             |      | 906 846   | 933 674   |
| Cash at bank and in hand                | 13   | 114 722   | 105 572   |
| Current assets                          |      | 1 091 192 | 1 117 890 |
| Assets                                  |      | 4 037 404 | 4 658 230 |

# **Balance Sheet at 31 December**

|   | Note | 2020      | 2019      |
|---|------|-----------|-----------|
| Liabilities and equity                    |      | DKK '000  | DKK '000  |
| Share capital                             | 14   | 64 375    | 64 375    |
| Reserve for development costs capitalised |      | 61 231    | 58 376    |
| Retained earnings                         |      | 2 743 231 | 3 502 385 |
| Equity                                    |      | 2 868 837 | 3 625 136 |
| Other provisions                          | 15   | 627       | 1122      |
| Provisions                                |      | 627       | 1 122     |
| Long-term debt                            | 16   | 426 022   | 502 894   |
| Long-term liabilities                     |      | 426 022   | 502 894   |
| Current part of long-term debt            |      | 78 539    | 78 539    |
| Frade payables                            |      | 220 368   | 322 936   |
| Payables to group enterprises             |      | 168 837   | 22 978    |
| Tax payable                               |      | 175 998   | 11 713    |
| Other payables                            |      | 98 163    | 92 912    |
| Deferred income:                          |      | 13        | (         |
| Current Habilitles                        |      | 741 918   | 529 078   |
| Liabilities                               |      | 1 167 940 | 1 031 972 |
| Liabilities and equity                    |      | 4 037 404 | 4 658 230 |
| Other notes                               |      |           |           |
| Events after the balance sheet date       | 1    |           |           |
| Adjustment for non-cash items             | 17   |           |           |
| Change in working capital                 | 18   |           |           |
| Contractual obligations                   | 19   |           |           |
| Contingent assets / liabilities           | 20   |           |           |
| Related parties                           | 21   |           |           |
| Distribution of profit                    | 22   |           |           |

# Statement of changes in equity

|                                   | Share capital | Reserve for<br>development<br>costs<br>capitalised | Retained earnings | Total     |
|-----------------------------------|---------------|--|-------------------|-----------|
|                                   | DKK '000      | DKK *000   | DKK '000          | DKK '000  |
| Equity at 1 January 2020          | 64 375        | 58 376   | 3 502 385         | 3 625 136 |
| Partial demerger                  | 0             | 0  | (916 257)         | (916 257) |
| Adjusted Equity at 1 January 2020 | 64 375        | 58 376   | 2 586 128         | 2 708 879 |
| Net profit for the year           | 0             | 2 855  | 157 103           | 159 958   |
| Equity at 31 December 2020        | 64 375        | 61 231   | 2 743 231         | 2 868 837 |
| Equity at 1 January 2019          | 64 375        | 51 919   | 3 356 545         | 3 472 839 |
| Extraordinary dividend            | 0             | 0  | (143 000)         | (143.000) |
| Net profit for the year           | 0             | 6 457  | 288 840           | 295 297   |
| Equity at 31 December 2019        | 64 375        | 58 376   | 3 502 385         | 3 625 136 |

# Statement of cash flows

| Statement of cash flows                                       |             |           |           |
|---|-------------|-----------|-----------|
|   | Notes       | 2020      | 2019      |
|   |             | DKK '000  | DKK '000  |
| Profit for the year   |             | 159 958   | 295 297   |
| Adjustment for non-cash items                                 | 17          | 442 674   | 459 530   |
| Change in working capital                                     | 18          | (200 323) | (6 037)   |
| Financial income  |             | 1         | 1         |
| Financial expenses  |             | (12 907)  | (22 855)  |
| Income tax paid   |             | (48 191)  | (9 445)   |
| Cash flow from operating activities                           |             | 341 212   | 716 491   |
| Investments in intangible assets                              |             | (83 957)  | (583 660) |
| Investments in property, plant and equipment                  |             | (152 788) | (194 211) |
| Netinvestment in subsidiaries, joint ventures and other finan | cial assets | 15 717    | 3 289     |
| Cash flow from investing activities                           |             | (221 028) | (774 582) |
| Repayment of loans to group enterprises                       |             | 0         | (188 844) |
| Proceeds from loans from group enterprises                    |             | 0         | 0         |
| Repayment of loans.   |             | (76 872)  | (28 144)  |
| Proceeds from loans   |             | 0         | 435 185   |
| Dividend paid to shareholder                                  |             | 0         | (143 000) |
| Partial demorger  |             | (34 162)  | . 0       |
| Cash flow from financing activities                           |             | (111 034) | 75 197    |
| Total cash flow   |             | 9 150     | 17 106    |
| Cash and cash equivalents at 1 January                        |             | 105 572   | 88 466    |
| Cash and cash equivalents at 31 December                      |             | 114 722   | 105 572   |

Notes to the Financial Statements

## 1 Events after the balance sheet date

No significant events have occured after the balance sheet date, which are considered to have a significant impact on the assessment of the annual report.

## 2 Revenue

All activities are limited to the Danish market. The internal reporting does not segregate revenue in underlying segments or geographic areas.

|   | 2020                              | 2019          |
|---|-----------------------------------|---------------|
|   | DKK '000                          | DKK '000      |
| 3 External expenses   |                                   |               |
| Fees to auditor elected by the Annual Gener                           | al Meeting                        |               |
| Audit fee   | 916                               | 1 042         |
| Other assurance services  | 0                                 | 0             |
| Tax advisory services   | 587                               | 202           |
| Other services  | 161                               | 108           |
|   | 1 664                             | 1 352         |
| 4 Staff costs   |                                   |               |
| Wages and salaries  | 326 168                           | 306 030       |
| Pensions  | 24 618                            | 25 173        |
| Other social security expenses  | 5 232                             | 4 833         |
| Catal document of the catalog   | 356 018                           | 336 036       |
| Of which capitalised  | (22 571)                          | (30 781)      |
| •   | 333 447                           | 305 255       |
| . Of this remuneration to Executive Board and B                       | oard of Directors:                |               |
| Salaries, bonus and pensions  | 28 154                            | 25 397        |
| _   | 28 154                            | 25 397        |
| A part of the remuneration to Executive Board Swedish parent company. | and Board of Directors is paid by | the Company's |
| Average number of employees   | 648                               | 667           |

|   |  | 2020     | 2019     |
|---|--|----------|----------|
|   |  | DKK '000 | DKK '000 |
| 5 | Depreciation and amortisation of tangible and intangible fixed assets  |          |          |
|   | Completed development projects   | 15 344   | 14 412   |
|   | Licenses and similar rights  | 104 398  | 86 525   |
|   | Rental rights  | 60       | 120      |
|   | Contract assets  | 70 521   | 68 210   |
|   | Network infrastructure   | 167 918  | 175 439  |
|   | Equipment  | 8 680    | 8 380    |
|   | Leasehold improvements   | 1 838    | 1 482    |
|   |  | 368 759  | 354 568  |
| 6 | Financial Income  Exchange rate adjustments  | 0        | 0        |
|   | Other financial income   | 1        | 1        |
|   |  | 1        | 1        |
| 7 | Financial expenses   |          |          |
|   | Interest paid to group enterpitises  | 49       | 817      |
|   | Exchange rate adjustments  | 886      | 443      |
|   | Other financial expenses   | 11 972   | 21 595   |
|   | and the second s | 12 907   | 22 855   |

## 8 Intangible fixed assets

|  | Completed<br>development<br>projects | Development<br>projects under<br>construction |
|--|--------------------------------------|---|
|  | DKK '000                             | DKK '000                                      |
| Cost at 1 January 2020<br>Additions for the year | 114 681<br>0                         | 22 586<br>18 199                              |
| Disposal for the year                            | 0                                    | 0   |
| Transfers for the year                           | 12 220                               | (12 220)                                      |
| Cost at 31 December 2020                         | 126 901                              | 28 565  |
| Amortisation at 1 January 2020                   | 78 891                               | 0   |
| Amortisation for the year                        | 15 344                               | 0   |
| Disposals for the year                           | 0                                    | 0   |
| Amortisation at 31 December 2020                 | 94 235                               | . 0   |
| Carrying amount 31 December 2020                 | 32 666                               | 28 565  |

The Company capitalises cost relating to development of new software and systems. The projects are in general short term projects running less than 12 months. Projects under construction are running as planned.

## 8 Intangible fixed assets (continued)

|                   | **                                    |
|-------------------|---------------------------------------|
| n 1 . 1 . 1 . 4 . | Licences and                          |
|                   | similar rights                        |
| DKK '000          | DKK '000                              |
| 25 653            | 1 665 281                             |
| 0                 | 0                                     |
| 0                 | 0                                     |
| 0                 | 0                                     |
| 25 653            | 1 665 281                             |
| 25 438            | 803 852                               |
| 60                | 104 398                               |
| 0                 | 0                                     |
| 25 498            | 908 250                               |
| 155               | 757 031                               |
|                   | Contract assets                       |
|                   | 163 281                               |
|                   | 65 758                                |
|                   | (118 808)                             |
|                   | (110 000)                             |
|                   | 110 231                               |
|                   | 103 516                               |
|                   | 70 521                                |
|                   | (118 808)                             |
|                   | 55 229                                |
|                   | 55 002                                |
|                   | 25 653<br>25 438<br>60<br>0<br>25 498 |

# 9 Tangible fixed assets

|                                       | Network infrastructure | Assets under construction |
|---------------------------------------|------------------------|---------------------------|
|                                       | DKK '900               | DKK '000                  |
| Cost at 1 January 2020                | 4 169 922              | 176 821                   |
| Disposal by demerger                  | (631 313)              | (38 627)                  |
| Adjusted Cost at 1 January 2020       | 3 538 609              | 138 194                   |
| Additions for the year                | 0                      | 143 729                   |
| Disposals for the year                | 0                      | 0                         |
| Transfers for the year                | 28 999                 | (28 999)                  |
| Cost at 31 December 2020              | 3 567 608              | 252 924                   |
| Depreciation at 1 January 2020        | 1 861 946              | 0                         |
| Disposal by demerger                  | ( 223 449)             | 0                         |
| Adjusted depreciation at January 2020 | 1 638 497              | 0                         |
| Depreciation for the year             | 167 918                | 0                         |
| Disposals for the year                | 0                      | 0                         |
| Depreciation at 31 December 2020      | 1 806 415              | . 0                       |
| Carrying amount 31 December 2020      | 1 761 193              | 252 924                   |

# 9 Tangible fixed assets (continued)

|                                  | Equipment | Leasehold<br>improvements |
|----------------------------------|-----------|---------------------------|
|                                  | DKK '000  | DKK '000                  |
| Cost at 1 January 2020           | 62 904    | 31 760                    |
| Disposal by demerger             | (106)     | 0                         |
| Adjusted Cost at 1 January 2020  | 62 798    | 31 760                    |
| Additions for the year           | 7 012     | 2 047                     |
| Disposals for the year           | 0         | 0                         |
| Reclassifications                | 0         | 0                         |
| Cost at 31 December 2020         | 69 810    | 33 807                    |
| Depreciation at 1 January 2020   | 43 485    | 26 326                    |
| Depreciation for the year        | 8 680     | 1 838                     |
| Disposals for the year           | 0         | 0                         |
| Depreciation at 31 December 2020 | 52 165    | 28 164                    |
| Carrying amount 31 December 2020 | 17 645    | 5 643                     |

|                                | 2020     | 2019     |
|--------------------------------|----------|----------|
|                                | DKK '000 | DKK '000 |
| 10 Investment in subsidiaries  |          |          |
| Cost at 1 January              | 0        | 0        |
| Additions for the year         | 100      | 0        |
| Disposals for the year         | 0        | 0        |
| Cost at 31 December            | 100      | 0        |
| Revaluations at 1 January      | .0       | 0        |
| Result after tax for the year  | 0        | 0        |
| Revaluations at 31 December    | 0        | 0        |
| Carrying amount at 31 December | 100      | 0        |

Investment in subsidiares is specified as follows:

| Name                    | Registered office | Equity   | Votes and ownership | Net result |
|-------------------------|-------------------|----------|---------------------|------------|
|                         |                   | DKK '000 |                     | DKK '000   |
| Subco II af 14/12/17    | Copenhagen        | 50       | 100%                |            |
| ApS                     | Denmark           |          |                     |            |
| Subco III af 14/12/17 - | Copenhagen        | 50       | 100%                |            |
| ApS                     | Denmark           |          |                     |            |

|                                 | 2000     | 2010     |
|---------------------------------|----------|----------|
|                                 | 2020     | 2019     |
| 11 Investment in joint ventures | DKK '000 | DKK '000 |
|                                 | 10.604   | 10.004   |
| Cost at 1 January               | 18 691   | 18 691   |
| Additions for the year          | 0        | 0        |
| Disposals for the year          | . 0      | 0        |
| Cost at 31 December             | 18 691   | 18 691   |
| Revaluations at 1 January       | (7 192)  | (7 192)  |
| Adjustments for the year        | 0        | 0        |
| Revaluations at 31 December     | (7 192)  | (7 192)  |
| Carrying amount 31 December     | 11 499   | 11 499   |

Investment in joint ventures is specified as follows:

| Name                                    |            | Registered office     | Equity   | Votes and ownership | Not result |
|---|------------|-----------------------|----------|---------------------|------------|
| *************************************** |            |                       | DKK 1000 |                     | DKK '000   |
|   | tober 2012 | Copenhagen<br>Denmark | 10 184   | 25%                 | 779        |
| ApS OCH A/S                             |            | Copenhagen            | 2 154    | 25%                 | 607        |
| 0011100                                 |            | Denmark               |          | /•                  |            |

|    |  | 2020                           | 2019      |
|----|--|--------------------------------|-----------|
|    |  | DKK '000                       | DKK '000  |
| 12 | Deferred tax assets  |                                |           |
|    | Deferred tax 1 January   | 394 140                        | 463 986   |
|    | Partial demerger   | (435 497)                      | 0         |
|    | Adjusted Deferred tax at January 2020  | (41 357)                       | 463 986   |
|    | Deferred tax for the year  | 151 266                        | (69 846)  |
|    | Deferred tax 31 December   | 109 909                        | 394 140   |
|    | The deferred tax asset is specified as follows:  |                                |           |
|    | Arising from deferred tax losses   | 336 362                        | 581 631   |
|    | Arising from accelerated depreciation allowances   | (228 393)                      | (189 242) |
|    | Arising from deductible temporary differences  | 1 940                          | 1 751     |
|    | Commenced and Advantage with   | 109 909                        | 394 140   |
|    | Changes in Income Statement  |                                |           |
|    | Current lax for the year   | (212 477)                      | (13 263)  |
|    | Deferred tax for the year  | 151 266                        | (69 846)  |
|    | Tax effect for the year  | (61 211)                       | ( 83 109) |
|    | The recognised deferred tax assets consist of taxable loss years through income generated form the ordinary businessignificant investment the Company has made to become market. | ss. The tax losses are a resul | lt of the |
|    | Expected utilisation of deferred tax asset:  |                                |           |
|    | 0-1 year   | 33 565                         | 67 409    |
|    | . 1  | 76244                          | 306 731   |

>1 year

76 344

109 909

326 731

394 140

|                             | 2020     | 2019     |
|-----------------------------|----------|----------|
|                             | DKK '000 | DKK '000 |
| 13 Cash at bank and in hand |          |          |
| Cash at bank and in hand    | 114 722  | 105 572  |
|                             | 114 722  | 105 572  |

The Company has entered a cash pool with its parent company which means that available cash is collected by the parent company until it is needed. The cash pool is recorded as receivables from group enterprises.

# 14 Share capital

|    | Analysis of the Company's share capital, DKK 64 375 00                                       | 0       |         |
|----|--|---------|---------|
|    | 64 375 class A shares of DKK 1 000 each  | 64 375  | 64 375  |
|    | -  | 64 375  | 64 375  |
|    | The share capital has not changed in the last 5 years. All shares have the same share class. |         |         |
|    |  |         |         |
| 15 | Other provisions   |         |         |
|    | *  |         |         |
|    | Provisions at 1 January  | 1 122   | . 1 055 |
|    | Disposal by demerger   | ( 553)  | 0       |
|    | Adjusted Provisions at January 2020  | 569     | 1 055   |
|    | Additions for the year   | 58      | 67      |
|    | Disposals for the year   | 0       | 0       |
|    | Provisions at 31 December  | 627     | 1 122   |
| 16 | Long-term debt   |         |         |
|    | Outstanding debt after 5 years   | 97 047  | 145 434 |
|    | Repayment between 1 and 5 years  | 328 975 | 357 460 |
|    | Long-term debt   | 426 022 | 502 894 |
|    | Current part of long-term debt   | 78 539  | 78 539  |
|    |  | 504 561 | 581 433 |
|    |  |         |         |

|  | 2020      | 2019     |
|--|-----------|----------|
|  | DKK '000  | DKK '000 |
| 17 Adjustment for non-cash items   |           |          |
| Financial income   | (1)       | (1)      |
| Financial expenses   | 12 907    | 22 855   |
| Depreciation and amortisation  | 368 759   | 354 568  |
| Income taxes   | 61 211    | 83 109   |
| Investment in joint ventures   | (200)     | (1 000   |
| Other adjustments  | (2)       | (1       |
|  | 442 674   | 459 530  |
| 18 Change in working capital   |           |          |
| Change in inventories  | 9 020     | (22 566  |
| Change in receivables  | (257 402) | 10 671   |
| Change in trade payables, etc.   | 48 059    | 5 858    |
|  | (200 323) | (6 037   |
| 19 Contractual obligations   |           |          |
| Rental and lease obligations from operating leases.  Total future rental and lease payments: |           |          |
| Within 1 year  | 67 290    | 110 576  |
| Between 1 and 5 years  | 37 300    | 115 478  |
| More than 5 years  | 1 110     | 11 811   |
| Powers a partition of the second   | 105 700   | 237 865  |

## 20 Contingent assets and liabilities

The Company is jointly taxed with the other Danish companies in the Group. The joint taxation also covers withholding taxes in the form of dividend tax, royalty tax and interest tax. The Danish companies are jointly and individually liable for the joint taxation. Any subsequent adjustments to income taxes and withholding taxes may lead to a larger liability. The tax for the individual companies is allocated in full on the basis of the expected taxable income.

The Company is involved in certain disputes with customers, suppliers and business partners. Although the final outcome of these matters cannot be predicted, management believes that none of these cases could have a significant negative impact on the Company's results, financial position or cash flow.

## 21 Related parties

Basis Controlling interest Controlling shareholder HI3G DK Holdings ApS Scandiagade 8 DK-2450 København HI3G Access AB Controlling interest PO Box 7012 121 07 Stockholm - Globen Sweden CK Hutchison Holdings Limited Ultimate parent company 48th Floor, Choung Kong Center 2 Queen's Road Central Hong Kong

## 21 Related parties - continued

#### Transactions

Commercial terms and market prices apply for sale and purchases of goods and services between group companies.

Some of the Company's investments are made jointly with other telecom companies within the CK Hutchison Holdings Limited Group ("CK Hutchison Holdings group").

During the year, the Company purchased services from other companies within the CK Hutchison Holdings group, amounting to DKK 448,189K (2019: DKK 231,247k). These have either been expensed directly or booked as assets.

#### Other transactions with related parties

At year-end, the outstanding payable due to purchase of goods and services from the CK Hutchison Holdings group companies amounted to DKK 20,343k (2019: DKK 22,882k). The outstanding receivable was DKK 301,019k (2019: DKK 141,442k).

At year-end, the Company has a loan to its parent company, amounting to DKK 148,493k (2019: DKK 96k).

## Consolidated Financial Statements

The Company is included in the consolidated financial statements of HI3G Holdings AB, Stockholm, Sweden, which is the smallest group into which the Company is included as a subsidiary. The consolidated financial statements of CK Hutchison Holdings Limited, 48th Floor, Choung Kong Center, 2 Queen's Road Central, Hong Kong, is the largest group into which the Company is included as a subsidiary. Copies of the consolidated financial statements can be obtained at the addresses of the respective parent companies.

|  | ZUZU     | 2019     |
|--|----------|----------|
|  | DKK '000 | DKK '000 |
| 22 Distribution of profit                            |          |          |
| Proposed distribution of profit                      |          |          |
| Batraordinary dividend                               | 0        | 143 000  |
| Transfer to reserve for dévélopment cost capitalised | 2 855    | 6 457    |
| Transfer to retained earnings                        | 157 103  | 145 840  |
|  | 159 958  | 295 297  |
| **   |          |          |