

# Annual Report

01.10.2020 - 30.09.2021

# AART

AART architects A/S  
Mariane Thomsens Gade 1C, 9.  
8000 Aarhus C  
CVR. no. 25686705

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The Annual General Meeting  
adopted the annual report on 24.01.2022

Chairman of the General Meeting  
Rune Haack Quist Hove

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# Entity details

## Entity

Aart Architects A/S

Mariane Thomsens Gade 1, 9.

8000 Aarhus C

Business Registration No.: 25686705

Registered office: Aarhus

Financial year: 01.10.2020 - 30.09.2021

## Board of Directors

Anders Tyrrestrup

Morten Nødgaard Albæk

Torben Skovbjerg Larsen

Anders Strange

Lars Dige Knudsen

Susanne Odgaard

## Executive Board

Torben Skovbjerg Larsen

Rune Haack Quist Hove

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

City Tower, Værkmestergade 2

8000 Aarhus C

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Aart Architects A/S for the financial year 01.10.2020 - 30.09.2021.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 30.09.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.10.2020 - 30.09.2021.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Aarhus, 24.01.2022

## Executive Board

**Torben Skovbjerg Larsen**

**Rune Haack Quist Hove**

## Board of Directors

**Anders Tyrrestrup**

**Morten Nødgaard Albæk**

**Torben Skovbjerg Larsen**

**Anders Strange**

**Lars Dige Knudsen**

**Susanne Odgaard**

# Independent auditor's report

## To the shareholders of Aart Architects A/S

### Opinion

We have audited the consolidated financial statements and the parent financial statements of Aart Architects A/S for the financial year 01.10.2020 - 30.09.2021, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 30.09.2021 and of the results of their operations and the consolidated cash flows for the financial year 01.10.2020 - 30.09.2021 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in

Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 24.01.2022

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

#### **Lars Andersen**

State Authorised Public Accountant  
Identification No (MNE) mne34506

# Management commentary

## Financial highlights

	2020/21	2019/20	2018/19	2017/18	2016/17
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
<b>Key figures</b>					
Revenue	146,970	121,808	148,310	147,179	105,544
Gross profit/loss	103,740	88,453	92,614	88,206	59,786
Operating profit/loss	9,318	4,867	5,196	10,449	7,563
Net financials	(42)	(494)	(1,095)	(302)	(460)
Profit/loss for the year	7,243	3,525	2,841	7,296	5,427
Profit for the year excl. minority interests	6,845	3,439	2,841	7,296	5,427
Balance sheet total	72,837	63,144	85,122	84,266	62,476
Investments in property, plant and equipment	3,080	606	1,763	2,262	0
Equity	28,016	21,863	20,217	20,074	14,767
Equity excl. minority interests	27,182	21,443	20,217	20,074	14,767
<b>Ratios</b>					
Gross margin (%)	70.59	72.62	62.45	59.93	56.65
Net margin (%)	4.93	2.89	1.92	4.96	5.14
Equity ratio (%)	37.32	33.96	23.75	23.82	23.64

Financial highlights are defined and calculated in accordance with the current version of "Recommendations & Ratios" issued by the CFA Society Denmark.

### Gross margin (%):

$\frac{\text{Gross profit/loss} * 100}{\text{Revenue}}$

Revenue

### Net margin (%):

$\frac{\text{Profit/loss for the year} * 100}{\text{Revenue}}$

Revenue

### Equity ratio (%):

$\frac{\text{Equity excl. minority interests} * 100}{\text{Balance sheet total}}$

Balance sheet total

### Primary activities

As one of the leading independent, architectural advisors in Scandinavia, the AART group has had a positive financial year, both in terms of revenue and results. Despite the ongoing COVID-19 pandemic, there has been an exceptional level of activity throughout our markets, resulting in the fact that we have achieved the second highest result in our group history. The acquisition of new projects has been high, and the progress of existing projects has been maintained, resulting in many new appointments and thus the highest number of employees to date. To this has been added the launch of a wide range of new initiatives within our organisation (e.g. in digitalisation, leadership and impact-based advice) which we are beginning to reap the rewards of as we reach the end of the financial year.

The exceptional level of activity is, to a great extent, based on our business strategy, which we have stuck with throughout the COVID-19 pandemic. In fact, we have strengthened our strategic focus by launching an updated version of our strategy, titled 'Fast forward / Reinforcing impact', in which we set out even more ambitious goals for the next three years. This strategy is based on that of the 'Redefining Architecture™' which was launched in 2018 and had the vision to position us as the leading Scandinavian advisor in impact-based architecture – and, moreover, as one of the leading independent architectural advisors in an industry marked by consolidation, not least in terms of international engineering companies' acquisitions of architecture firms.

In 'Fast forward / Reinforcing impact', we still focus on our mission to change the world's view upon architecture, with the aim of redefining what architecture is and, more importantly, what it does. For us, architecture is not about form. It is all about impact. It is about channelling our clients' visions of measurable and discernible architectural solutions to move organisations and communities in a direction that is more enriching and sustainable. This is why we value 'impact' over 'form' in everything. This has become more tangible than ever before in our updated strategy – which has the same vision, namely to position ourselves as the leading Scandinavian advisor in impact-based architecture and, thus, as the thought leader in our field.

With our updated strategy; our offices in Aarhus, Copenhagen, Oslo and Stockholm; more than two million square metres under development; and offering a full range of architectural services, we have a solid foundation to realise our vision. This is true not only in terms of building design in different sectors, but also in planning, landscape architecture and strategic space-planning, which, in line with our strategy, we have launched as new areas of architectural expertise.

### Development in activities and finances

The result in the year shows the effect of the strategic actions taken in all countries. Coming out of the Covid-19 affected 2019-20 fiscal year we have achieved results better than expected this year. We have increased Revenue by more than 20% and at the same time more than doubled our result before tax, ending at DKK 9.3 Mill. this year compared to DKK 4.4 Mill. last year. This development is satisfactory and builds a great foundation for our further strategic development of the company.

### Intellectual capital resources

As one of the leading independent architectural advisors in Scandinavia, our most important asset is and always will be our employees. This is not because they form part of our biggest staff to date, but because it is they who build and maintain our corpus of impact-based, architectural knowledge and implement it. For this reason, we keep a sharp focus on monitoring, evaluating, and developing their motivation and satisfaction with our own working community. So, just as we measure the impact of our architecture, we also measure the impact of our working environment through a holistic meaningfulness measurement each quarter for all our employees. We do this with the ambition, over time, to become the most meaningful architectural workplace in Scandinavia – and thus be able to retain and attract the brightest minds in the industry, thereby strengthening our intellectual

capital resources. With respect to this goal, we have signed the Gender Diversity Pledge of the DI (The Confederation of Danish Industry), emphasising our commitment to improve gender diversity in the Danish labour market, giving talented people the best chance to fulfil their personal career ambitions, regardless of gender.

Another important asset is our specialist teams, which cover all branches of architecture including building typologies, building transformation, large-scale planning, space-planning, landscape architecture, sustainability and architectural impact. In terms of architectural impact, we offer an unique value proposition, deeply rooted in our strategy and across our architectural services – and thus a distinctive capital resource in the industry. To achieve this impact-based value proposition, we have developed and recently launched Effektkompas™ as a strategic tool to navigate through all phases of a project – with the clear aim of translating our clients' visions into architecture with measurable and discernible impact. With Effektkompas™, we thus help our clients to define an impact-based objective within their building project, to translate their objective into impactful architecture and, last but not least, to follow up after the commissioning of the building to document its social, economic and environmental impact in terms of the original vision.

To sum up, we have worked purposefully and persistently to translate our strategy into intellectual capital resources that support our independent and impact-based position in the Scandinavian architecture industry. With our employees, specialist teams and wide range of services deeply rooted in our impact-based strategy – exemplified by Effektkompas™ – we have grown our intellectual capital resources so that we are stronger and stand out more than ever before in the industry.

### **Research and development activities**

In the last year, we have strengthened our research and development activities. As the first architecture firm in Scandinavia, we established an impact team the year before last, which we have now expanded. While this expansion has included new appointments, it also includes new strategic, research-based partnerships. Thus, today we are collaborating with the universities in both Aalborg, Aarhus and Copenhagen to study how architecture can create sustainable impact – in the broadest sense of the term.

Heading up the business PhD project 'Catalyst', we are exploring how architecture can become a catalyst for social and socio-economic value creation. The project is a collaboration with the Design and Media Technology Department of AAU and the UCPH Department of Food and Resource Economics. Heading a second business PhD project, 'Social Commissioning', we are exploring ways of strengthening the social lifecycle of buildings by focusing on the continuous interaction between people and building. This project is being carried out in collaboration with AU ENG and BUILD. Finally, heading a third business PhD project, 'Revalue', we are exploring the social impact of the energy renovation of buildings. This project is a collaboration with Aarhus University and includes leading players from the building industry. There are strong synergies between all three PhD projects, and all will play a central role in further developing AART as a key player in creating and documenting the impact of architecture from the social, economic and environmental perspectives.

### **Particular risks**

During the last two years we have seen the unpredictable nature of the COVID-19 pandemic and the resulting effect on the markets, with massive growth, in especially Denmark and Sweden. Hence, developments in the situation concerning COVID-19 and the market consequences thereof are still considered to be a significant risk for the coming financial year, as we have seen how quickly the market reacts, to both negative and positive news. We continue to carry out thorough risk assessments to be as prepared as possible. During this financial year a new risk has emerged, as the shortage of and resulting price increases in building materials have started to affect projects.

This is expected to continue during the coming financial year. In addition, the supply of competent labour has declined, which may make it harder to fill positions in the future – a risk which we are also monitoring in order to be as prepared as possible.

#### **Profit/loss for the year in relation to expected developments**

The profit for the year ended slightly above expectations as a result of the high level of activity in the market during the year.

#### **Outlook**

Heading into the new financial year our expectation is that growth will continue, especially in Oslo, Stockholm and Copenhagen. We expect a growth in revenue and profits that is above market average as we continue to execute our updated strategy. Furthermore, we will concentrate on upholding our independent position in the industry as well as positioning ourselves as the leading Scandinavian advisor in impact-based architecture and thus the thought leader in our field. Furthermore, we will concentrate on being perceived as the most desirable architectural workplace in Scandinavia. In the last financial year, and the years before, this has had great potential for us, which is why we have great expectations for our updated strategy, very tellingly named, 'Fast forward / Reinforcing impact'.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# Consolidated income statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
Revenue		146,970,444	121,808,384
Other external expenses		(43,230,390)	(33,355,085)
<b>Gross profit/loss</b>		<b>103,740,054</b>	<b>88,453,299</b>
Staff costs	1	(91,307,996)	(80,761,792)
Depreciation, amortisation and impairment losses	2	(3,114,344)	(2,824,038)
<b>Operating profit/loss</b>		<b>9,317,714</b>	<b>4,867,469</b>
Other financial income		194,321	79,344
Other financial expenses		(236,574)	(573,756)
<b>Profit/loss before tax</b>		<b>9,275,461</b>	<b>4,373,057</b>
Tax on profit/loss for the year	3	(2,032,770)	(848,235)
<b>Profit/loss for the year</b>	4	<b>7,242,691</b>	<b>3,524,822</b>

# Consolidated balance sheet at 30.09.2021

## Assets

	Notes	2020/21 DKK	2019/20 DKK
Goodwill		7,145,853	8,274,146
<b>Intangible assets</b>	5	<b>7,145,853</b>	<b>8,274,146</b>
Other fixtures and fittings, tools and equipment		3,658,810	2,490,742
Leasehold improvements		359,225	377,239
<b>Property, plant and equipment</b>	6	<b>4,018,035</b>	<b>2,867,981</b>
Other investments		1,288,233	1,345,708
Deposits		1,525,391	1,052,374
<b>Financial assets</b>	7	<b>2,813,624</b>	<b>2,398,082</b>
<b>Fixed assets</b>		<b>13,977,512</b>	<b>13,540,209</b>
Trade receivables		47,019,321	34,831,352
Contract work in progress	8	5,120,779	5,655,877
Other receivables		19,761	473,573
Prepayments	9	5,266,449	2,874,006
<b>Receivables</b>		<b>57,426,310</b>	<b>43,834,808</b>
<b>Cash</b>		<b>1,433,673</b>	<b>5,768,528</b>
<b>Current assets</b>		<b>58,859,983</b>	<b>49,603,336</b>
<b>Assets</b>		<b>72,837,495</b>	<b>63,143,545</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2020/21 DKK</b>	<b>2019/20 DKK</b>
Contributed capital		500,000	500,000
Retained earnings		26,681,913	19,142,737
Proposed dividend for the financial year		0	1,800,000
<b>Equity belonging to Parent's shareholders</b>		<b>27,181,913</b>	<b>21,442,737</b>
<b>Equity belonging to minority interests</b>		<b>834,472</b>	<b>420,668</b>
<b>Equity</b>		<b>28,016,385</b>	<b>21,863,405</b>
Deferred tax	10	6,525,809	5,777,354
<b>Provisions</b>		<b>6,525,809</b>	<b>5,777,354</b>
Other payables		3,463,326	2,980,514
<b>Non-current liabilities other than provisions</b>	11	<b>3,463,326</b>	<b>2,980,514</b>
Current portion of non-current liabilities other than provisions	11	0	57,108
Bank loans		2,099,901	94,491
Trade payables		10,373,693	7,898,180
Tax payable		1,083,307	3,445,274
Other payables		21,275,074	21,027,219
<b>Current liabilities other than provisions</b>		<b>34,831,975</b>	<b>32,522,272</b>
<b>Liabilities other than provisions</b>		<b>38,295,301</b>	<b>35,502,786</b>
<b>Equity and liabilities</b>		<b>72,837,495</b>	<b>63,143,545</b>
Unrecognised rental and lease commitments	13		
Assets charged and collateral	14		
Transactions with related parties	15		
Subsidiaries	16		

# Consolidated statement of changes in equity for 2020/21

	Contributed capital DKK	Retained earnings DKK	Proposed dividend for the financial year DKK	Equity belonging to Parent's shareholders DKK	Equity belonging to minority interests DKK
Equity beginning of year	500,000	19,142,737	1,800,000	21,442,737	420,668
Ordinary dividend paid	0	0	(1,800,000)	(1,800,000)	0
Exchange rate adjustments	0	693,891	0	693,891	16,398
Profit/loss for the year	0	6,845,285	0	6,845,285	397,406
<b>Equity end of year</b>	<b>500,000</b>	<b>26,681,913</b>	<b>0</b>	<b>27,181,913</b>	<b>834,472</b>

  

	Total DKK
Equity beginning of year	21,863,405
Ordinary dividend paid	(1,800,000)
Exchange rate adjustments	710,289
Profit/loss for the year	7,242,691
<b>Equity end of year</b>	<b>28,016,385</b>

# Consolidated cash flow statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
Operating profit/loss		9,317,714	4,867,469
Amortisation, depreciation and impairment losses		3,114,344	2,824,038
Working capital changes	12	(11,283,675)	18,578,645
<b>Cash flow from ordinary operating activities</b>		<b>1,148,383</b>	<b>26,270,152</b>
Financial income received		194,321	79,344
Financial expenses paid		(236,574)	(654,326)
Taxes refunded/(paid)		(3,646,282)	(2,363,750)
<b>Cash flows from operating activities</b>		<b>(2,540,152)</b>	<b>23,331,420</b>
Acquisition etc. of intangible assets		0	(3,842,117)
Acquisition etc. of property, plant and equipment		(3,080,005)	(606,273)
Sale of property, plant and equipment		774,286	1,974
<b>Cash flows from investing activities</b>		<b>(2,305,719)</b>	<b>(4,446,416)</b>
<b>Free cash flows generated from operations and investments before financing</b>		<b>(4,845,871)</b>	<b>18,885,004</b>
Repayments of loans etc.		425,703	(7,251,860)
Dividend paid		(1,800,000)	(1,500,000)
Deposits on sale of minorities		0	321,678
Minorities		16,397	0
Repayments of short-term bank loans		2,099,901	0
<b>Cash flows from financing activities</b>		<b>742,001</b>	<b>(8,430,182)</b>
<b>Increase/decrease in cash and cash equivalents</b>		<b>(4,103,870)</b>	<b>10,454,822</b>

Cash and cash equivalents beginning of year	5,674,038	(4,780,784)
Currency translation adjustments of cash and cash equivalents	(136,495)	0
<b>Cash and cash equivalents end of year</b>	<b>1,433,673</b>	<b>5,674,038</b>

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Cash and cash equivalents at year-end are composed of:

Cash	1,433,673	5,768,528
Short-term bank loans	0	(94,490)
<b>Cash and cash equivalents end of year</b>	<b>1,433,673</b>	<b>5,674,038</b>

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# Notes to consolidated financial statements

## 1 Staff costs

	2020/21 DKK	2019/20 DKK
Wages and salaries	75,364,676	66,742,924
Pension costs	8,965,482	7,910,904
Other social security costs	4,721,722	4,583,690
Other staff costs	2,256,116	1,524,274
	<b>91,307,996</b>	<b>80,761,792</b>
Average number of full-time employees	130	118

## 2 Depreciation, amortisation and impairment losses

	2020/21 DKK	2019/20 DKK
Amortisation of intangible assets	1,128,293	1,128,293
Depreciation on property, plant and equipment	1,986,051	1,695,745
	<b>3,114,344</b>	<b>2,824,038</b>

## 3 Tax on profit/loss for the year

	2020/21 DKK	2019/20 DKK
Current tax	1,278,671	1,587,181
Change in deferred tax	754,099	(738,946)
	<b>2,032,770</b>	<b>848,235</b>

## 4 Proposed distribution of profit/loss

	2020/21 DKK	2019/20 DKK
Ordinary dividend for the financial year	0	1,800,000
Retained earnings	6,845,285	1,638,733
Minority interests' share of profit/loss	397,406	86,089
	<b>7,242,691</b>	<b>3,524,822</b>

## 5 Intangible assets

	<b>Goodwill DKK</b>
Cost beginning of year	12,014,834
<b>Cost end of year</b>	<b>12,014,834</b>
Amortisation and impairment losses beginning of year	(3,740,688)
Amortisation for the year	(1,128,293)
<b>Amortisation and impairment losses end of year</b>	<b>(4,868,981)</b>
<b>Carrying amount end of year</b>	<b>7,145,853</b>

## 6 Property, plant and equipment

	<b>Other fixtures and fittings, tools and equipment DKK</b>	<b>Leasehold improvements DKK</b>
Cost beginning of year	6,377,405	899,921
Additions	2,862,621	217,384
Disposals	(774,286)	0
<b>Cost end of year</b>	<b>8,465,740</b>	<b>1,117,305</b>
Depreciation and impairment losses beginning of year	(3,886,663)	(522,682)
Depreciation for the year	(1,750,653)	(235,398)
Reversal regarding disposals	830,386	0
<b>Depreciation and impairment losses end of year</b>	<b>(4,806,930)</b>	<b>(758,080)</b>
<b>Carrying amount end of year</b>	<b>3,658,810</b>	<b>359,225</b>

## 7 Financial assets

	<b>Other investments DKK</b>	<b>Deposits DKK</b>
Cost beginning of year	170,000	1,052,374
Additions	0	473,017
<b>Cost end of year</b>	<b>170,000</b>	<b>1,525,391</b>
Revaluations beginning of year	1,175,708	0
Impairment losses for the year	112,525	0
Other adjustments	(170,000)	0
<b>Revaluations end of year</b>	<b>1,118,233</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>1,288,233</b>	<b>1,525,391</b>

## 8 Contract work in progress

	2020/21 DKK	2019/20 DKK
Contract work in progress	136,315,169	126,053,711
Progress billings	(131,194,390)	(120,397,834)
	<b>5,120,779</b>	<b>5,655,877</b>

## 9 Prepayments

Costs incurred relating to the subsequent financial year.

## 10 Deferred tax

	2020/21 DKK	2019/20 DKK
Property, plant and equipment	(365,000)	(242,000)
Receivables	9,887,809	10,250,354
Liabilities other than provisions	0	(1,000)
Tax losses carried forward	(2,997,000)	(4,230,000)
<b>Deferred tax</b>	<b>6,525,809</b>	<b>5,777,354</b>

	2020/21 DKK	2019/20 DKK
<b>Changes during the year</b>		
Beginning of year	5,777,354	6,516,013
Recognised in the income statement	748,455	(738,659)
<b>End of year</b>	<b>6,525,809</b>	<b>5,777,354</b>

## 11 Non-current liabilities other than provisions

	Due within 12 months 2019/20 DKK	Due after more than 12 months 2020/21 DKK
Lease liabilities	57,108	0
Other payables	0	3,463,326
	<b>57,108</b>	<b>3,463,326</b>

Due after 5 years: 0 DKK

## 12 Changes in working capital

	2020/21 DKK	2019/20 DKK
Increase/decrease in receivables	(14,007,044)	25,644,472
Increase/decrease in trade payables etc.	2,723,369	(7,065,827)
	<b>(11,283,675)</b>	<b>18,578,645</b>

### 13 Unrecognised rental and lease commitments

	2020/21 DKK	2019/20 DKK
Total liabilities under rental or lease agreements until maturity	<b>27,693,846</b>	<b>6,515,362</b>

### 14 Assets charged and collateral

Bank loans are secured by way of a deposited mortgage deed registered to the mortgagor on plant of DKK 10,000k nominal (2020: DKK 10,000k)

The carrying amount of mortgaged properties is DKK 32,398 k (2020: 23,568 k).

### 15 Non-arm's length related party transactions

Transactions with related parties are only disclosed in the annual report if they are not on arm's length terms.

Transactions between AART Architects A/S and related parties are on arm's length terms.

### 16 Subsidiaries

	Registered in	Corporate form	Ownership %
AART Architects DK A/S	Aarhus	A/S	100
AART Architects AB	Sweden	AB	76
AART Architects NO AS	Norway	AS	100

## Parent income statement for 2020/21

	Notes	2020/21 DKK	2019/20 DKK
Other external expenses		(122,425)	(161,594)
<b>Gross profit/loss</b>		<b>(122,425)</b>	<b>(161,594)</b>
Staff costs	1	(312,500)	(332,500)
<b>Operating profit/loss</b>		<b>(434,925)</b>	<b>(494,094)</b>
Income from investments in group enterprises		7,619,084	4,236,189
Other financial expenses	2	(556,874)	(508,843)
<b>Profit/loss before tax</b>		<b>6,627,285</b>	<b>3,233,252</b>
Tax on profit/loss for the year	3	218,000	205,480
<b>Profit/loss for the year</b>	4	<b>6,845,285</b>	<b>3,438,732</b>

# Parent balance sheet at 30.09.2021

## Assets

	Notes	2020/21 DKK	2019/20 DKK
Investments in group enterprises		40,487,917	36,788,742
<b>Financial assets</b>	5	<b>40,487,917</b>	<b>36,788,742</b>
<b>Fixed assets</b>		<b>40,487,917</b>	<b>36,788,742</b>
Deferred tax	6	605,000	387,000
Tax receivable		222,484	0
Joint taxation contribution receivable		0	989,414
<b>Receivables</b>		<b>827,484</b>	<b>1,376,414</b>
<b>Cash</b>		<b>11,026</b>	<b>42,842</b>
<b>Current assets</b>		<b>838,510</b>	<b>1,419,256</b>
<b>Assets</b>		<b>41,326,427</b>	<b>38,207,998</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2020/21 DKK</b>	<b>2019/20 DKK</b>
Contributed capital		500,000	500,000
Reserve for net revaluation according to equity method		16,185,808	12,486,633
Retained earnings		10,496,105	6,656,104
Proposed dividend for the financial year		0	1,800,000
<b>Equity</b>		<b>27,181,913</b>	<b>21,442,737</b>
Trade payables		12,000	33,750
Payables to group enterprises		14,098,389	14,329,940
Tax payable		0	2,323,835
Other payables		34,125	77,736
<b>Current liabilities other than provisions</b>		<b>14,144,514</b>	<b>16,765,261</b>
<b>Liabilities other than provisions</b>		<b>14,144,514</b>	<b>16,765,261</b>
<b>Equity and liabilities</b>		<b>41,326,427</b>	<b>38,207,998</b>
Contingent liabilities	7		
Assets charged and collateral	8		
Transactions with related parties	9		

# Parent statement of changes in equity for 2020/21

	Contributed capital DKK	Reserve for net revaluation according to the equity method DKK	Retained earnings DKK	Proposed dividend for the year DKK	Total DKK
Equity beginning of year	500,000	12,486,633	6,656,104	1,800,000	21,442,737
Ordinary dividend paid	0	0	0	(1,800,000)	(1,800,000)
Exchange rate adjustments	0	693,891	0	0	693,891
Profit/loss for the year	0	3,005,284	3,840,001	0	6,845,285
<b>Equity end of year</b>	<b>500,000</b>	<b>16,185,808</b>	<b>10,496,105</b>	<b>0</b>	<b>27,181,913</b>

# Notes to parent financial statements

## 1 Staff costs

	2020/21 DKK	2019/20 DKK
Wages and salaries	312,500	332,500
	<b>312,500</b>	<b>332,500</b>
Average number of full-time employees	0	0

## 2 Other financial expenses

	2020/21 DKK	2019/20 DKK
Financial expenses from group enterprises	556,663	317,193
Other interest expenses	211	191,650
	<b>556,874</b>	<b>508,843</b>

## 3 Tax on profit/loss for the year

	2020/21 DKK	2019/20 DKK
Current tax	0	(209,480)
Change in deferred tax	(218,000)	4,000
	<b>(218,000)</b>	<b>(205,480)</b>

## 4 Proposed distribution of profit and loss

	2020/21 DKK	2019/20 DKK
Ordinary dividend for the financial year	0	1,800,000
Retained earnings	6,845,285	1,638,732
	<b>6,845,285</b>	<b>3,438,732</b>

## 5 Financial assets

	<b>Investments in group enterprises DKK</b>
Cost beginning of year	24,302,109
<b>Cost end of year</b>	<b>24,302,109</b>
Revaluations beginning of year	12,486,633
Exchange rate adjustments	693,891
Amortisation of goodwill	(1,128,293)
Share of profit/loss for the year	8,747,377
Dividend	(4,613,800)
<b>Revaluations end of year</b>	<b>16,185,808</b>
<b>Carrying amount end of year</b>	<b>40,487,917</b>

The carrying amount of the group goodwill is DKK 7,146 k (2019: DKK 8,274 k).

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

## 6 Deferred tax

	<b>2020/21 DKK</b>	<b>2019/20 DKK</b>
<b>Changes during the year</b>		
Beginning of year	387,000	391,000
Recognised in the income statement	218,000	(4,000)
<b>End of year</b>	<b>605,000</b>	<b>387,000</b>

Deferred tax relates to liabilities other than provisions and tax losses carried forward.

## 7 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement with AART Architects A/S serving as the administration company and therefore jointly and severally liable with its jointly taxed companies for the total income tax from the financial year 2012 and from 1 July 2012 also for obligations, if any, to with-hold tax in interest, royalties and dividends for the jointly taxed companies. The total net liability to SKAT appears from the financial statements of AART Architects A/S.

## 8 Assets charged and collateral

Investments in the one group enterprise is provided as security for the Parent's bank debt.

The carrying amount of investments in group enterprise is DKK 16,185 k (2020: DKK 16,647k)

AART Architects A/S has provided a payment guarantee to a client in the subsidiary at DKK 4,550k.

### **9 Non-arm's length related party transactions**

Transactions with related parties are only disclosed in the annual report if they are not on arm's length terms.

Transactions between AART Architects A/S and related parties are on arm's length terms.

# Accounting policies

## Reporting class

This annual report has been prepared in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (medium).

## Changes in accounting policies

In accordance with an interpretation from the Danish Business Authority, bank overdraft withdrawals are classified as cash flows from financing activities in the cash flow statement as opposed to previously when bank overdraft withdrawals were classified as cash in the cash flow statement. The change results in a positive impact on cash flows from financing activities of DKK 2.099.901 in 2020/21.

Apart from the areas mentioned above, the annual report has been presented applying the accounting policies consistent with last year.

## Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## Consolidated financial statements

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence.

## Basis of consolidation

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the acquisition date, with net assets having been calculated at fair value.

### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are classified directly as equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

### Income statement

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

**Depreciation, amortisation and impairment losses**

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

**Income from investments in group enterprises**

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of internal profits or losses.

**Other financial income**

Other financial income comprises interest income on receivables from group enterprises, exchange gains on securities, payables and tax relief under the Danish Tax Prepayment Scheme etc.

**Other financial expenses**

Other financial expenses comprise interest expenses on payables to group enterprises, and tax surcharge under the Danish Tax Prepayment Scheme etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Parent is jointly taxed with all of its Danish subsidiaries. Current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

**Balance sheet****Goodwill**

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For other amounts of goodwill, useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Goodwill is written down to the lower of recoverable amount and carrying amount.

**Property, plant and equipment**

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	5-10 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### **Investments in group enterprises**

In the parent financial statements, investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits and losses. Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. Useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are reassessed annually. The amortisation periods used are 10 years.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### **Other investments**

Other investments comprise listed securities which are measured at fair value (market price) at the balance sheet date and unlisted investments measured at the lower of cost and net realisable value.

### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### **Contract work in progress**

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

The selling price is measured based on the stage of completion and the total estimated income from the individual contracts in progress. Usually, the stage of completion is determined as the ratio of actual to total budgeted consumption of resources.

If the selling price of a project in progress cannot be made up reliably, it is measured at the lower of costs incurred and net realisable value.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

Costs of sales work and of securing contracts as well as finance costs are recognised in the income statement as incurred.

**Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

**Tax payable or receivable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

**Joint taxation contributions payable or receivable**

Current joint taxation contributions payable or receivable are recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

**Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

**Cash**

Cash comprises cash in hand and bank deposits.

**Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

**Minority interests**

On initial recognition, minority interests are measured at the minority interests' share of the acquiree's net assets measured at fair value. No goodwill related to the minority interests' equity interests in the acquiree is recognised.

**Lease liabilities**

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities other than provisions, and, at the time of inception of the lease, measured at the present value of future lease payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference between present value and nominal amount of the lease payments is recognised in the income statement as a financial expense over the term of the leases.

**Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

**Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

**Cash flow statement**

The cash flow statement shows cash flows from operating, investing and financing activities as well as cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are presented using the indirect method and calculated as the operating profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise purchase, development and sale etc of property, plant and equipment.

Cash flows from financing activities comprise changes in the related costs as well as the instalments on interest-bearing debt, deposits on sales of minorities, and payment of dividend.

Cash and cash equivalents comprise cash less short-term bank loans.

## Forside

Universitetsbyen, Aarhus BSS

## Illustration

AART

Byer og bygninger er kraftfulde katalysatorer. Det er her nøglen til at forandre og forbedre de mest fundamentale omgivelser for vores liv ligger - hvordan vi bor, lærer, arbejder og, ja, lever og ånder. Derfor tænker vi effekt før form i alle projekter. Det er det, vi mener, når vi siger **Redefining architecture™**.

# AART

Redefining  
architecture™