
Templafy ApS

Wilders Plads 15A, DK-1403 København K

Annual Report for 1 January - 31 December 2019

CVR No 25 66 29 46

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
27/5 2020

Preben Damgaard
Chairman of the General
Meeting



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Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Templafy ApS for the financial year 1 January - 31 December 2019.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2019 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2019.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 27 May 2020

Executive Board

Jesper Theill Eriksen
CEO

Christian Lund
CPO

Henrik Printzlau
CTO

Board of Directors

Preben Damgaard
Chairman

Jeppe Schytte-Hansen

Lars Andersen

Teddie Benjamin Wardi

Jonathan Eric Rosenbaum

Haakon Øverli

Independent Auditor's Report

To the Shareholders of Templafy ApS

Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2019 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Templafy ApS for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the

Independent Auditor's Report

audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hillerød, 27 May 2020

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Carsten Blicher

statsautoriseret revisor

mne16560

Company Information

The Company

Templafy ApS
Wilders Plads 15A
DK-1403 København K

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E-mail: sales@templafy.com
Website: www.templafy.com

CVR No: 25 66 29 46
Financial period: 1 January - 31 December
Municipality of reg. office: Copenhagen

Board of Directors

Preben Damgaard, Chairman
Jeppe Schytte-Hansen
Lars Andersen
Teddie Benjamin Wardi
Jonathan Eric Rosenbaum
Haakon Øverli

Executive Board

Jesper Theill Eriksen
Christian Lund
Henrik Printzlau

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Milnersvej 43
DK-3400 Hillerød

Financial Highlights

Seen over a three-year period, the development of the Group is described by the following financial highlights:

	Group		
	2019	2018	2017
	TDKK	TDKK	TDKK
Key figures			
Profit/loss			
Operating profit/loss	-75,713	-47,652	-19,276
Profit/loss before financial income and expenses	-75,713	-47,652	-19,276
Net financials	-2,792	-1,282	-652
Net profit/loss for the year	-77,045	-46,154	-15,546
Balance sheet			
Balance sheet total	227,313	195,757	39,325
Equity	88,053	132,881	-4,983
Cash flows			
Cash flows from:			
- operating activities	-45,818	-38,095	-8,926
- investing activities	-92,373	-61,380	-10,945
including investment in property, plant and equipment	-3,142	-950	-52
- financing activities	71,299	191,010	12,449
Change in cash and cash equivalents for the year	-66,892	91,535	-7,422
Number of employees	147	61	28
Ratios			
Return on assets	-33.3%	-24.3%	-49.0%
Solvency ratio	38.7%	67.9%	-12.7%
Return on equity	-69.7%	-72.2%	624.0%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

In connection with changes to accounting policies, the comparative figures back to 2017 have not been restated. See the description under accounting policies.

Management's Review

Consolidated and Parent Company Financial Statements of Templafy ApS for 2019 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Consolidated and Parent Company Financial Statements have been prepared under the same accounting policies as last year.

Key activities

The object of the company is to develop and sell software solutions.

Templafy is the simple way to manage and share company templates. On-brand, legally compliant and personalized for each employee, saving time for all areas of business. The software empower Communication and Compliance teams to help their companies stay on-brand, and offer IT teams an easy way to migrate template management to the cloud.

Development in the year

The income statement of the Group for 2019 shows a loss of DKK 77,044,809, and at 31 December 2019 the balance sheet of the Group shows equity of DKK 88,053,437.

The past year and follow-up on development expectations from last year

The result for 2019 is in line with our expectations from last year.

Targets and expectations for the year ahead

The main objective for Templafy in 2020 is to manifest our position as market leader within cloud based template management and document content management and continue to significantly grow its international customer base and user adoption. As part of this ambition there is a dedicated focus on attracting top talent and strategic partners.

The company's expectations for the future have so far not been negatively affected by the Covid-19 outbreak. The company's management has tried to assess the effect of Covid-19 on the company's expected turnover and profit, but it is still too early to say whether and to what extent the company will be affected during 2020.

Research and development

The company develops software for sale.

External environment

The company's activities do not directly affect the environment to a significant extent.

Management's Review

Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

Unusual events

The financial position at 31 December 2019 of the Group and the results of the activities and cash flows of the Group for the financial year for 2019 have not been affected by any unusual events.

Subsequent events

The consequences of Covid-19, in which many governments around the world have decided to "shut down the countries", are of great importance to the world economy. Management considers the consequences of Covid19 as an event that occurred after the balance sheet date and is therefore a non-regulatory event for the company.

Management is following the trend closely, but it is still too early to comment on whether and, if so, what effect Covid-19 will have on revenue and earnings in 2020.

Furthermore, the Company has closed a \$25 million Series C funding round in April 2020.

Income Statement 1 January - 31 December

	Note	Group		Parent Company	
		2019 DKK	2018 DKK	2019 DKK	2018 DKK
Gross profit/loss		31,864,873	-1,815,945	-10,210,552	-2,607,264
Staff expenses	2	-93,986,187	-39,163,117	-48,712,956	-32,944,403
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-13,591,724	-6,672,617	-5,387,240	-4,275,859
Profit/loss before financial income and expenses		-75,713,038	-47,651,679	-64,310,748	-39,827,526
Financial income		1,790	169	0	0
Financial expenses		-2,794,254	-1,281,908	-2,787,595	-1,238,350
Profit/loss before tax		-78,505,502	-48,933,418	-67,098,343	-41,065,876
Tax on profit/loss for the year	4	1,460,693	2,779,713	1,418,518	2,779,713
Net profit/loss for the year		-77,044,809	-46,153,705	-65,679,825	-38,286,163

Distribution of profit

Proposed distribution of profit

Transfer for the year to other reserves				13,939,277	0
Retained earnings				-79,619,102	-38,286,163
				-65,679,825	-38,286,163

Balance Sheet 31 December

Assets

	Note	Group		Parent Company	
		2019 DKK	2018 DKK	2019 DKK	2018 DKK
Completed development projects		53,194,401	32,775,005	46,714,282	32,775,005
Goodwill		98,332,196	44,679,433	0	0
Intangible assets	5	151,526,597	77,454,438	46,714,282	32,775,005
Other fixtures and fittings, tools and equipment		3,217,769	898,985	2,628,645	825,592
Leasehold improvements		331,954	0	306,844	0
Property, plant and equipment	6	3,549,723	898,985	2,935,489	825,592
Investments in subsidiaries	7	0	0	111,327,207	46,069,702
Deposits	8	2,777,509	718,646	2,555,775	0
Fixed asset investments		2,777,509	718,646	113,882,982	46,069,702
Fixed assets		157,853,829	79,072,069	163,532,753	79,670,299
Trade receivables		38,948,525	16,556,430	26,137,738	14,941,695
Receivables from group enterprises		0	0	19,721,349	8,907,834
Other receivables		940,442	2,500,275	806,326	2,500,275
Deferred tax asset	11	0	2,774,173	0	2,774,173
Corporation tax		4,192,692	2,779,713	4,192,692	2,779,713
Prepayments	9	196,250	1,749	183,985	0
Receivables		44,277,909	24,612,340	51,042,090	31,903,690
Cash at bank and in hand		25,180,865	92,072,514	16,774,133	86,187,630
Currents assets		69,458,774	116,684,854	67,816,223	118,091,320
Assets		227,312,603	195,756,923	231,348,976	197,761,619

Balance Sheet 31 December

Liabilities and equity

	Note	Group		Parent Company	
		2019 DKK	2018 DKK	2019 DKK	2018 DKK
Share capital		348,258	328,121	348,258	328,121
Reserve for development costs		46,714,282	32,775,005	46,714,282	32,775,005
Retained earnings		40,990,897	99,777,708	60,604,247	107,645,250
Equity	10	88,053,437	132,880,834	107,666,787	140,748,376
Credit institutions		36,163,422	11,814,090	37,657,838	11,814,090
Convertible and profit-yielding instruments of debt		0	15,971,564	0	15,971,564
Payables to group enterprises		0	0	8,403,898	0
Other payables		1,642,528	0	1,642,528	0
Long-term debt	12	37,805,950	27,785,654	47,704,264	27,785,654
Credit institutions	12	31,885,487	1,562,082	31,885,487	1,562,082
Trade payables		19,158,049	9,093,422	16,821,995	9,043,251
Other payables	12	8,970,906	8,113,167	4,156,461	5,958,444
Deferred income	13	41,438,774	16,321,764	23,113,982	12,663,812
Short-term debt		101,453,216	35,090,435	75,977,925	29,227,589
Debt		139,259,166	62,876,089	123,682,189	57,013,243
Liabilities and equity		227,312,603	195,756,923	231,348,976	197,761,619
Subsequent events	1				
Contingent assets, liabilities and other financial obligations	16				
Accounting Policies	17				

Statement of Changes in Equity

Group

	Share capital	Share premium account	Reserve for development costs	Retained earnings	Total
	DKK	DKK	DKK	DKK	DKK
Equity at 1 January	328,121	0	32,775,005	99,777,709	132,880,835
Exchange adjustments	0	0	0	-380,825	-380,825
Cash capital increase	20,137	32,578,099	0	0	32,598,236
Development costs for the year	0	0	19,057,688	0	19,057,688
Depreciation, amortisation and impairment for the year	0	0	-5,118,411	0	-5,118,411
Net profit/loss for the year	0	0	0	-90,984,086	-90,984,086
Transfer from share premium account	0	-32,578,099	0	32,578,099	0
Equity at 31 December	348,258	0	46,714,282	40,990,897	88,053,437

Parent Company

Equity at 1 January	328,121	0	32,775,005	107,645,250	140,748,376
Cash capital increase	20,137	32,578,099	0	0	32,598,236
Development costs for the year	0	0	19,057,688	0	19,057,688
Depreciation, amortisation and impairment for the year	0	0	-5,118,411	0	-5,118,411
Net profit/loss for the year	0	0	0	-79,619,102	-79,619,102
Transfer from share premium account	0	-32,578,099	0	32,578,099	0
Equity at 31 December	348,258	0	46,714,282	60,604,247	107,666,787

Cash Flow Statement 1 January - 31 December

	Note	Group	
		2019 DKK	2018 DKK
Net profit/loss for the year		-77,044,809	-46,153,705
Adjustments	14	14,542,671	5,174,643
Change in working capital	15	16,655,139	1,769,808
Cash flows from operating activities before financial income and expenses		-45,846,999	-39,209,254
Financial income		1,790	169
Financial expenses		-2,794,248	-1,281,908
Cash flows from ordinary activities		-48,639,457	-40,490,993
Corporation tax paid(-)/received		2,821,887	2,396,468
Cash flows from operating activities		-45,817,570	-38,094,525
Purchase of intangible assets		-87,172,269	-59,711,249
Purchase of property, plant and equipment		-3,142,355	-949,996
Fixed asset investments made etc		-2,555,775	-718,646
disposal of fixed asset investments etc		496,912	0
Cash flows from investing activities		-92,373,487	-61,379,891
Repayment of loans from credit institutions		-2,040,281	-8,979,390
Repayment of other long-term debt		0	15,971,564
Raising of loans from credit institutions		56,713,017	0
Conversion of other long-term debt		-15,971,564	0
Cash capital increase		32,598,236	184,017,344
Cash flows from financing activities		71,299,408	191,009,518
Change in cash and cash equivalents		-66,891,649	91,535,102
Cash and cash equivalents at 1 January		92,072,514	537,412
Cash and cash equivalents at 31 December		25,180,865	92,072,514
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		25,180,865	92,072,514
Cash and cash equivalents at 31 December		25,180,865	92,072,514

Notes to the Financial Statements

1 Subsequent events

The consequences of Covid-19, in which many governments around the world have decided to "shut down the countries", are of great importance to the world economy. Management considers the consequences of Covid-19 as an event that occurred after the balance sheet date and is therefore a non-regulatory event for the company.

Management is following the trend closely, but it is still too early to comment on whether and, if so, what effect Covid-19 will have on revenue and earnings in 2020.

Furthermore, the Company has closed a \$25 million Series C funding round in April 2020.

	Group		Parent Company	
	2019 DKK	2018 DKK	2019 DKK	2018 DKK
2 Staff expenses				
Wages and salaries	88,676,008	37,457,488	46,703,161	31,922,483
Pensions	490,059	202,727	312,682	202,727
Other social security expenses	3,544,685	930,174	578,422	246,465
Other staff expenses	1,275,435	572,728	1,118,691	572,728
	93,986,187	39,163,117	48,712,956	32,944,403
Average number of employees	147	61	90	51
3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment				
Amortisation of intangible assets	13,100,110	6,562,286	5,118,411	4,165,528
Depreciation of property, plant and equipment	491,614	110,331	268,829	110,331
	13,591,724	6,672,617	5,387,240	4,275,859

Notes to the Financial Statements

	Group		Parent Company	
	2019	2018	2019	2018
	DKK	DKK	DKK	DKK
4 Tax on profit/loss for the year				
Current tax for the year	-4,234,866	-2,779,713	-4,192,691	-2,779,713
Deferred tax for the year	2,774,173	0	2,774,173	0
	-1,460,693	-2,779,713	-1,418,518	-2,779,713

5 Intangible assets

Group

	Completed development projects	Goodwill
	DKK	DKK
Cost at 1 January	41,655,273	47,076,191
Additions for the year	25,878,866	61,293,403
Cost at 31 December	67,534,139	108,369,594
Impairment losses and amortisation at 1 January	8,880,268	2,396,758
Amortisation for the year	5,459,470	7,640,640
Impairment losses and amortisation at 31 December	14,339,738	10,037,398
Carrying amount at 31 December	53,194,401	98,332,196
Interest expenses recognised as part of cost	308,616	265,618

Development projects relate to improving the Company's existing software products to improve robustness and scalability and add new features that can be marketed towards new and existing customers. The robustness and scalability will support the continued high growth in customers using the software and the added features are generically designed to meet several customers individual needs. The added features including an advanced e-mail signature solution for enterprise customers, integrations to establish a strong document ecosystem as well as increased security have been marketed since conception. The development projects are progressing according to plan.

Notes to the Financial Statements

5 Intangible assets (continued)

Parent Company	Completed development projects DKK
Cost at 1 January	41,655,273
Additions for the year	<u>19,057,688</u>
Cost at 31 December	<u>60,712,961</u>
Impairment losses and amortisation at 1 January	8,880,268
Amortisation for the year	<u>5,118,411</u>
Impairment losses and amortisation at 31 December	<u>13,998,679</u>
Carrying amount at 31 December	<u>46,714,282</u>

Notes to the Financial Statements

6 Property, plant and equipment

Group

	Other fixtures and fittings, tools and equipment <u>DKK</u>	Leasehold improvements <u>DKK</u>
Cost at 1 January	1,292,152	0
Additions for the year	<u>2,677,863</u>	<u>361,171</u>
Cost at 31 December	<u>3,970,015</u>	<u>361,171</u>
Impairment losses and depreciation at 1 January	136,284	0
Depreciation for the year	<u>615,962</u>	<u>29,217</u>
Impairment losses and depreciation at 31 December	<u>752,246</u>	<u>29,217</u>
Carrying amount at 31 December	<u>3,217,769</u>	<u>331,954</u>

Parent Company

	Other fixtures and fittings, tools and equipment <u>DKK</u>	Leasehold improvements <u>DKK</u>
Cost at 1 January	961,875	0
Additions for the year	<u>2,043,988</u>	<u>334,739</u>
Cost at 31 December	<u>3,005,863</u>	<u>334,739</u>
Impairment losses and depreciation at 1 January	136,284	0
Depreciation for the year	<u>240,934</u>	<u>27,895</u>
Impairment losses and depreciation at 31 December	<u>377,218</u>	<u>27,895</u>
Carrying amount at 31 December	<u>2,628,645</u>	<u>306,844</u>

Notes to the Financial Statements

	Parent Company	
	2019	2018
	DKK	DKK
7 Investments in subsidiaries		
Cost at 1 January	46,069,702	0
Additions for the year	65,257,505	46,069,702
Carrying amount at 31 December	111,327,207	46,069,702

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Votes and ownership
Templafy Germany G.m.b.H.	Berlin, Germany	100%
Templafy US	New York, USA	100%
iWriter B.V.	Eindhoven, Netherlands	100%

8 Other fixed asset investments

	Group	Parent Company
	Deposits	Deposits
	DKK	DKK
Cost at 1 January	718,646	0
Additions for the year	2,555,775	2,555,775
Disposals for the year	-496,912	0
Cost at 31 December	2,777,509	2,555,775
Carrying amount at 31 December	2,777,509	2,555,775

9 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums and subscriptions etc.

Notes to the Financial Statements

10 Equity

The share capital is broken down as follow:

	<u>Number</u>	<u>Nominal value</u> DKK
A-shares	80,000	80,000
B-shares	61,451	61,451
C-shares	206,807	206,807
		<u>348,258</u>

The share capital has developed as follows:

	2019	2018	2017	2016	2015
	DKK	DKK	DKK	DKK	DKK
Share capital at 1 January	328,121	141,451	137,706	130,948	96,725
Capital increase	20,137	186,670	3,745	6,758	34,223
Capital decrease	0	0	0	0	0
Share capital at 31					
December	<u>348,258</u>	<u>328,121</u>	<u>141,451</u>	<u>137,706</u>	<u>130,948</u>

	<u>Group</u>		<u>Parent Company</u>	
	2019	2018	2019	2018
	DKK	DKK	DKK	DKK
11 Provision for deferred tax				
Provision for deferred tax at 1 January	-2,774,173	-2,774,173	-2,774,173	-2,774,173
Amounts recognised in the income statement for the year	<u>2,774,173</u>	<u>0</u>	<u>2,774,173</u>	<u>0</u>
Provision for deferred tax at 31				
December	<u>0</u>	<u>-2,774,173</u>	<u>0</u>	<u>-2,774,173</u>

Notes to the Financial Statements

12 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent Company	
	2019 DKK	2018 DKK	2019 DKK	2018 DKK
Credit institutions				
After 5 years	30,539,585	0	30,539,585	0
Between 1 and 5 years	5,623,837	11,814,090	7,118,253	11,814,090
Long-term part	<u>36,163,422</u>	<u>11,814,090</u>	<u>37,657,838</u>	<u>11,814,090</u>
Within 1 year	31,885,487	1,540,200	31,885,487	1,540,200
Other short-term debt to credit institutions	0	21,882	0	21,882
Short-term part	<u>31,885,487</u>	<u>1,562,082</u>	<u>31,885,487</u>	<u>1,562,082</u>
	<u>68,048,909</u>	<u>13,376,172</u>	<u>69,543,325</u>	<u>13,376,172</u>
Convertible and profit-yielding instruments of debt				
Between 1 and 5 years	0	15,971,564	0	15,971,564
Long-term part	<u>0</u>	<u>15,971,564</u>	<u>0</u>	<u>15,971,564</u>
Within 1 year	0	0	0	0
	<u>0</u>	<u>15,971,564</u>	<u>0</u>	<u>15,971,564</u>
Payables to group enterprises				
Between 1 and 5 years	0	0	8,403,898	0
Long-term part	<u>0</u>	<u>0</u>	<u>8,403,898</u>	<u>0</u>
Within 1 year	0	0	0	0
	<u>0</u>	<u>0</u>	<u>8,403,898</u>	<u>0</u>
Other payables				
Between 1 and 5 years	1,642,528	0	1,642,528	0
Long-term part	<u>1,642,528</u>	<u>0</u>	<u>1,642,528</u>	<u>0</u>
Other short-term payables	8,970,906	8,113,167	4,156,461	5,958,444
	<u>10,613,434</u>	<u>8,113,167</u>	<u>5,798,989</u>	<u>5,958,444</u>

Notes to the Financial Statements

13 Deferred income

Deferred income consists of payments received in respect of income in subsequent years.

14 Cash flow statement - adjustments

	Group	
	2019	2018
	DKK	DKK
Financial income	-1,790	-169
Financial expenses	2,794,254	1,281,908
Depreciation, amortisation and impairment losses, including losses and gains on sales	13,591,725	6,672,617
Tax on profit/loss for the year	-1,460,693	-2,779,713
Other adjustments	-380,825	0
	14,542,671	5,174,643

15 Cash flow statement - change in working capital

	Group	
	2019	2018
	DKK	DKK
Change in receivables	-21,026,762	-9,806,483
Change in trade payables, etc	37,681,901	11,576,291
	16,655,139	1,769,808

Notes to the Financial Statements

	Group		Parent Company	
	2019	2018	2019	2018
	DKK	DKK	DKK	DKK

16 Contingent assets, liabilities and other financial obligations

Charges and security

The following assets have been placed as security with mortgage credit institutes:

The following assets have been placed as security with bankers:

Floating charge totaling TDKK 20,000, providing security in unsecured claims, goodwill and patent.	27,323,441	0	27,323,441	0
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The following assets have been placed as security with Vækstfonden:

Floating charge totaling TDKK 46,000 (2018: TDKK 7,000), providing security in unsecured claims, operating equipment, goodwill and patent.	29,952,086	15,767,287	29,952,086	15,767,287
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Contingent assets

The Company has an unrecognized tax asset, which primarily relates to tax loss carryforwards. The maximum value based on the present tax rates amounts to TDKK 19,043 (2018: TDKK 5,742).

Notes to the Financial Statements

17 Accounting Policies

The Annual Report of Templafy ApS for 2019 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2019 are presented in DKK.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Templafy ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

Notes to the Financial Statements

17 Accounting Policies (continued)

Business combinations

Business acquisitions

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Notes to the Financial Statements

17 Accounting Policies (continued)

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

Income Statement

Revenue

Revenue from sales of software subscriptions are recognised on a straight-line basis over the subscription period starting when delivery and risk transition has taken place.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

Cost of sales

Cost of sales are costs consumed to achieve revenue for the year.

Other external expenses

Other external expenses comprise expenses for premises, sales and distribution as well as office expenses, etc.

Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, work on own account recognised in assets and other external expenses.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Notes to the Financial Statements

17 Accounting Policies (continued)

Income from investments in subsidiaries

Dividends from subsidiaries are recognised as income in the income statement when adopted at the General Meeting of the subsidiary. However, dividends relating to earnings in the subsidiary before it was acquired by the Parent Company are set off against the cost of the subsidiary.

Financial income and expenses

Financial income and expenses consist of interest received from and paid to banks, other credit institutions, debtors and creditors.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

Balance Sheet

Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 10 years.

Development costs for clearly defined and completed development projects are capitalized and amortized over the expected life, which is typically assessed at 10 years. Other development costs and costs for internally accrued rights are recognized in the income statement as costs in the year of acquisition.

Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment	5	years
Leasehold improvements	5	years

Depreciation period and residual value are reassessed annually.

Notes to the Financial Statements

17 Accounting Policies (continued)

Assets costing less than DKK 13,800 are expensed in the year of acquisition.

Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

Investments in subsidiaries

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

Other fixed asset investments

Other fixed asset investments consist of deposits.

Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums and subscriptions etc.

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Notes to the Financial Statements

17 Accounting Policies (continued)

Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

Cash Flow Statement

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

Notes to the Financial Statements

17 Accounting Policies (continued)

Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

Financial Highlights

Explanation of financial ratios

Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$