# NAC Aviation 3 A/S

Stratusvej 12 7190 Billund Denmark

CVR no. 25 58 77 74

Annual report for the period 1 July 2017 - 30 June 2018

The annual report was presented and approved at the Company's annual general meeting on

5 November 2018

Jette Mariann Hulgaard

chairman

# **Contents**

Statement by the Board of Directors and the Executive Board	2
Independent auditor's report	3
Management's review Company details Operating review	5 5 6
Financial statements 1 July – 30 June Income statement Balance sheet Statement of changes in equity	7 7 8 10
Notes	11

# Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of NAC Aviation 3 A/S for the financial year 1 July 2017 – 30 June 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 30 June 2018 and of the results of the Company's operations for the financial year 1 July 2017 – 30 June 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Billund, 5 November 2018 Executive Board:

Søren Martin Overgaard

Board of Directors:

Managing Director

Jette Mariann Hulgaard Chairman Frank Nissen Pedersen

Søron Martin Overgaard



# Independent auditor's report

#### To the shareholder of NAC Aviation 3 A/S

#### **Opinion**

We have audited the financial statements of NAC Aviation 3 A/S for the financial year 1 July 2017 - 30 June 2018 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 30 June 2018 and of the results of the Company's operations for the financial year 1 July 2017 - 30 June 2018 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

— identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.



# Independent auditor's report

- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Kolding, 5 November 2018

**KPMG** 

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98

Nikolaj Møller Hansen State Authorised Public Accountant mne33220

# **Management's review**

### **Company details**

NAC Aviation 3 A/S Stratusvej 12 7190 Billund Denmark

CVR no.: 25 58 77 74 Established: 16 December 2013

Registered office: Billund

Financial year: 1 July – 30 June

#### **Board of Directors**

Jette Mariann Hulgaard, Chairman Frank Nissen Pedersen Søren Martin Overgaard

#### **Executive Board**

Søren Martin Overgaard, Managing Director

#### **Auditor**

KPMG Statsautoriseret Revisionspartnerselskab Jupitervej 4 6000 Kolding Denmark

# **Management's review**

### **Operating review**

#### **Principal activities**

The Company's activities are to hire out the Company's portfolio of aircraft under operating leases.

#### **Development in activities and financial position**

The Company's activities and financial performance during the financial year are in accordance with expectations.

#### **Events after the balance sheet date**

After the end of the financial year, no important events have occurred, which could be expected to influence or alter the conditions of the Company in a material way.

### **Income statement**

USD	Note	2017/18	2016/17
Revenue		3,119,928	9,008,699
Production costs		-1,592,037	-1,190,944
Gross profit		1,527,891	7,817,755
Distribution costs		-791,085	0
Administrative expenses		-1,051,299	-3,180,165
Operating profit/loss		-314,493	4,637,590
Financial income	2	99,309	312,195
Financial expenses	3	-1,196,489	-1,288,868
Profit/loss before tax		-1,411,673	3,660,917
Tax on profit/loss for the year	4	332,294	-802,953
Profit/loss for the year		-1,079,379	2,857,964
Proposed profit appropriation/distribution of loss	5		
Retained earnings		-1,079,379	2,857,964

### **Balance sheet**

USD	Note	2017/18	2016/17
ASSETS			
Fixed assets			
Property, plant and equipment	5		
Aircraft		31,782,685	31,000,918
		31,782,685	31,000,918
Total fixed assets		31,782,685	31,000,918
Current assets			
Receivables			
Trade receivables		345,931	891,301
Receivables from group entities		0	2,367,471
Joint taxation contribution receivable		1,238,113	417,063
		1,584,044	3,675,835
Cash		5,896	18,371
Total current assets		1,589,940	3,694,206
TOTAL ASSETS		33,372,625	34,695,124

### **Balance sheet**

USD	Note	2017/18	2016/17
EQUITY AND LIABILITIES			
Equity			
Contributed capital		91,602	91,602
Retained earnings		8,232,184	9,311,563
Total equity		8,323,786	9,403,165
Provisions			
Provisions for deferred tax		3,263,589	2,774,833
Total provisions		3,263,589	2,774,833
Liabilities other than provisions			
Non-current liabilities other than provisions	6		
Debt to credit institutions		15,036,673	17,800,359
Other payables		866,667	1,110,000
Maintenance reserves		0	709,100
		15,903,340	19,619,459
Current liabilities other than provisions	6		
Current portion of non-current liabilities		2,792,382	2,664,790
Trade payables		42,568	0
Payables to group entities		2,812,533	0
Other payables		44,427	50,263
Deferred income		190,000	182,614
		5,881,910	2,897,667
Total liabilities other than provisions		21,785,250	22,517,126
TOTAL EQUITY AND LIABILITIES		33,372,625	34,695,124

# Statement of changes in equity

USD	Contributed capital	Retained earnings	Total
Equity at 1 July 2017	91,602	9,311,563	9,403,165
Transferred over the distribution of loss	0	-1,079,379	-1,079,379
Equity at 30 June 2018	91,602	8,232,184	8,323,786

# Financial statements 1 July - 30 June

#### **Notes**

#### 1 Accounting policies

The annual report of NAC Aviation 3 A/S for 2017/18 has been prepared in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act with option from higher reporting classes.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Reporting currency

The financial statements are presented in USD as the Company's most significant transactions are settled in USD. At the balance sheet date, DKK/USD exchange rate was 6.43. For the year 2016/17 the DKK/USD exchange rate at the balance sheet date was 6.70.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

#### Income statement

#### Revenue

Revenue comprises payments made under operating leases and income from sale of aircraft and is recognised in the income statement when the transfer of risk to the buyer has takes place and the income can be reliably measured, and it is probable that future economic benefits will flow to the entity.

Revenue is measured at the fair value of the agreed consideration ex. VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

The Company records supplemental amounts that are not expected to be reimbursed during the lease as lease revenue when the Group has reliable information that it will not be required to make reimbursements of the amounts collected based on utilisation and a maintenance forecasting model that estimates the maintenance inflows and outflows through the lease expiration date.

#### **Production costs**

Production cost include costs incurred in generating the revenue of the year. Such costs include direct and indirect costs for the purchase and maintenance of aircraft.

#### **Notes**

#### 1 Accounting policies (continued)

#### **Distribution costs**

Distribution costs include costs incurred in preparation for entering into lease contracts, promotional activities and shipment of aircraft.

#### **Administrative expenses**

Administrative expenses include costs incurred for management and administration of the Company.

#### Financial income and expenses

Financial income and expenses comprise interest income and expense, financial costs regarding finance leases, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

#### Tax on profit/loss for the year

NAC Aviation 3 A/S is jointly taxed with its parent company, Nordic Aviation Capital A/S. The current Danish corporation tax is allocated by the settlement of joint taxation contribution between the jointly taxed companies in proportion to their taxable income. In this relation, companies with tax loss carryforwards receive joint taxation contribution from companies that have used these losses to reduce their own taxable profits. The jointly taxed companies are taxed under the on-account tax scheme.

Tax for the year comprises current tax for the year and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

#### **Balance sheet**

#### Property, plant and equipment

Property, plant and equipment are recorded at cost. Major improvements and modifications incurred in connection with the acquisition of aircraft that are required for its initial service are capitalised and depreciated over the remaining useful life.

Depreciation is charged so as to expense the cost or valuation of assets less residual values over their estimated useful lives using the straight-line method on the following bases:

- •Jet aircraft 25 years from the date of manufacture assuming an estimated residual value of 15% of the purchase price.
- Turboprop aircraft 30 years from the date of manufacture assuming an estimated residual value of USD 1 million.
- Furniture and equipment 3 years from the date of acquisition to an estimated residual value of nil.

#### **Notes**

#### 1 Accounting policies (continued)

The basis for depreciation is calculated as the residual value of the asset less impairment losses, if any. The residual value is determined at the acquisition date and reassessed annually. If the residual value exceeds the carrying amount, depreciation is discontinued. When the depreciation period or the residual value is changed, the effect on depreciation is recognised prospectively as a change in accounting estimate. Depreciation and impairment are recognised in the income statement.

Aircraft are assessed for recoverability in accordance with IAS 36 - Impairment of Assets whenever events or changes in circumstances indicate that their carrying value may not be recoverable. Notwithstanding the results of this review, in certain circumstances Management also considers the carrying values of specific aircraft where indicators of a diminution in value have been identified based on aircraft specific sale and technical information.

For the purposes of measuring an impairment loss, each aircraft is tested individually by comparing its carrying amount to the higher of value in use and fair value less cost to sell.

The residual values, useful lives and depreciation methods are revised and adjusted if appropriate at each reporting date. Residual value of aircraft is based on their estimated scrap value for turboprop aircraft and an assumed residual value of jet aircraft.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life.

The estimated useful lives are as follows:

Aircraft 25-30 years

Costs necessary to re-lease aircraft are depreciated over the lease period.

The gain or loss arising on the disposal of aircraft is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the statement of profit and loss and other comprehensive income.

The gain or loss arising on disposal or retirement of other items of property, plant and equipment is recognised under revenue.

#### Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a portfolio of receivables has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

#### **Equity**

#### Dividends

Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

#### **Notes**

#### 1 Accounting policies (continued)

#### **Income taxes**

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities based on the planned use of the asset or settlement of the liability. Deferred tax is measured in accordance with the tax rules and at the tax rates applicable in the respective countries at the balance sheet date when the deferred tax is expected to crystallise as current tax.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

#### Liabilities other than provisions

Financial liabilities are recognised at cost at the date of borrowing, corresponding to the proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost using the effective interest method. Accordingly, the difference between cost and the nominal value is recognised in the income statement over the term of the loan together with interest expenses.

Other financial obligations are measured at net realisable value.

#### **Deferred income**

Deferred income comprises payments received regarding revenue in the following year.

#### Maintenance reserves

In many aircraft operating lease contracts, the lessee has the obligation to make periodic payments which are calculated based on the utilisation of airframes, engines and other major life-limited components (supplemental amounts). In such contracts, upon the lessee presenting invoices evidencing the completion of qualifying maintenance on the aircraft, the Group reimburses the lessee for the cost of the maintenance, up to a maximum of the supplemental amounts received with respect to such work unless otherwise indicated in the lease contract.

Upon the acquisition of an aircraft with a lease contract, the liability is recorded at fair value and is subsequently reassessed in line with the Group's maintenance forecasting model.

Such maintenance reserves received in cash from lessees are recognised as maintenance liabilities in the balance sheet in recognition of the contractual commitment to either refund such receipts or to hold them for future scheduled maintenance work to be performed thereafter.

### **Notes**

	USD			2017/18	2016/17
2	Financial income				
_	Other financial income			62	139,239
	Exchange adjustments			99,247	172,956
	Zxonango adjaotmonto			99,309	312,195
3	Financial expenses				
9	<u>-</u>			247 644	210 200
	Interest expense to group entities Other financial costs			247,614 715	218,280 570
	Other interest expenses			948,160	1,070,018
	Other interest expenses			1,196,489	
				1,190,409	1,288,868
4	Tax on profit/loss for the year				
	Joint tax contribution			-821,050	-323,084
	Deferred tax for the year			488,756	1,128,485
	Adjustment of deferred tax concerning previous	ous years		0	-2,448
				-332,294	802,953
5	Property, plant and equipment				
	USD				Aircraft
	Cost at 1 July 2017				35,688,995
	Additions for the year				2,155,002
	Cost at 30 June 2018				37,843,997
	Depreciation and impairment losses at 1 July 2017		-4,688,077		
	Depreciation for the year		-1,373,235		
	Depreciation and impairment losses at 30 June 20		-6,061,312		
	Carrying amount at 30 June 2018				31,782,685
6	Non-current liabilities other than p	rovisions			
	USD	Total debt at 30/6-2018	Repayment, first year	Long-term portion	Outstanding debt after five years
	Mortgage debt	17,829,055	2,792,382	15,036,673	2,630,304
	Other payables	866,667	0	866,667	0
		18,695,722	2,792,382	15,903,340	2,630,304

#### **Notes**

#### 7 Contractual obligations, contingencies, etc.

#### Other contingent liabilities

The Company is jointly taxed with its parent company, Nordic Aviation Capital A/S, which acts as management company, and together with other jointly taxed group entities, the Company has joint and several liability for the payment of income taxes as well as withholding taxes on interest, royalties and dividends.

#### 8 Collateral

Aircraft with a carrying amount of USD 31,783 thousand at 30 June 2018 has been provided as collateral for aircraft financing of USD 17,829 thousand.

#### 9 Related party disclosures

NAC Aviation 3 A/S' related parties comprise the following:

#### Control

NAC Aviation 3 A/S, Stratusvej 12, 7170 Billund, Denmark.

Nordic Aviation Capital A/S holds the majority of the contributed capital in the Company.

NAC Aviation 3 A/S is part of the consolidated financial statements of Nordic Aviation Capital Designated Activity Company, Bedford Place, Henry Street, Limerick City, Ireland, which is the smallest group, in which the Company is included as a subsidiary.

The consolidated financial statements of Nordic Aviation Capital Designated Activity Company can be obtained by contacting the companies at the addresses above.