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Sartorius Stedim Nordic A/S Central Business Registration No 25565312 Lyskær 3 2730 Herley

**Annual report 2015** 

The Annual General Meeting adopted the annual report on 13.06.2016

# **Chairman of the General Meeting**

Name: Anthony Joseph Sweetman

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# **Entity details**

# **Entity**

Sartorius Stedim Nordic A/S Lyskær 3 2730 Herlev

Central Business Registration No: 25565312

Registered in: Herlev

Financial year: 01.01.2015 - 31.12.2015

## **Board of Directors**

Bettina Erika Berendsen, Chairman Jörg Pfirrmann Eero Jussi Heiniö

## **Executive Board**

Eero Jussi Heiniö, Joint Managing Director Anthony Joseph Sweetman, Joint Managing Director

## **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 Postboks 1600 0900 København C Sartorius Stedim Nordic A/S

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# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Sartorius Stedim Nordic A/S for the financial year 01.01.2015 - 31.12.2015.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2015 and of the results of its operations for the financial year 01.01.2015 - 31.12.2015.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Herley, 13.06.2016

### **Executive Board**

Eero Jussi Heiniö Joint Managing Director Anthony Joseph Sweetman Joint Managing Director

### **Board of Directors**

Bettina Erika Berendsen

Chairman

Jörg Pfirrmann

Eero Jussi Heiniö

# **Independent auditor's reports**

# To the owners of Sartorius Stedim Nordic A/S

## Report on the financial statements

We have audited the financial statements of Sartorius Stedim Nordic A/S for the financial year 01.01.2015 - 31.12.2015, which comprise the accounting policies, income statement, balance sheet, statement of changes in equity and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our audit has not resulted in any qualification.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31.12.2015 and of the results of its operations for the financial year 01.01.2015 - 31.12.2015 in accordance with the Danish Financial Statements Act.

# **Independent auditor's reports**

# Statement on the management commentary

Pursuant to the Danish Financial Statements Act, we have read the management commentary. We have not performed any further procedures in addition to the audit of the financial statements.

On this basis, it is our opinion that the information provided in the management commentary is consistent with the financial statements.

København, 13.06.2016

### **Deloitte**

Statsautoriseret Revisionspartnerselskab

Lars Andersen State Authorised Public Accountant

CVR-nr. 33963556

# **Management commentary**

## **Primary activities**

The activities of the Company comprise providing products and services to laboratory and production units of the biopharmaceutical and Food & Beverage industries, as well as to public institutions. The Company holds activities in the Nordic countries.

## **Development in activities and finances**

During 2015, the Company amended the commission agency agreement within the Nordic region, which led to a decrease of local profitability. The result before tax has decreased from DKK 15.309k to DKK 5.931k.

Considering the development in 2015, the Board of Directors is still committed to the further positive development in the Nordic region and of Sartorius Stedim Nordic A/S in 2015.

The Board of Directors has proposed that a dividend in the amount of DKK 8,000k should be distributed.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report, however, please note that the Company will merge with a group company in 2016 being the discontinuing company of the merger.

### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B.

### Changes in accounting policies

The Company has decided to prepare the annual report in accordance with the Danish Financial Statements Act. Previously the annual report was presented in accordance with International Financial Reporting Standards as adopted by EU.

Except from the differences in presentation and disclosures, the change did not have any impact on the financial statements. Profit for the year, total assets and equity is unchanged for both 2015 and 2014.

### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the one in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses.

#### **Income statement**

### Gross profit or loss

Gross profit or loss comprises revenue, other operating income, and external expenses.

#### Revenue

Revenue, which comprises agent commission, is recognised in the income statement when delivery of the goods has taken place. Revenue is measured at fair value of the consideration received. Revenue is calculated net of VAT, duties etc. that are collected by a third party, as well as discounts.

#### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities, including rental income and gains from the sale of intangible assets and property, plant and equipment.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes write-downs of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses relating to assets and comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets as well as gains and losses from the sale of assets.

#### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, payables and transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### **Income taxes**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish Group entities. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

### Property, plant and equipment

Tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Tools and equipment 3-5 years

Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less write-downs for bad and doubtful debts.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. The proposed dividend for the financial year is disclosed as a separate item in equity.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year's taxable income, adjusted for prepaid tax.

#### **Deferred income**

Deferred income comprises received income for recognition in subsequent financial years. Deferred income is measured at cost.

# **Income statement for 2015**

|  | <u>Notes</u> | 2015<br>DKK'000 | 2014<br>DKK'000 |
|--|--------------|-----------------|-----------------|
| Gross profit                                     |              | 7.681           | 18.076          |
| Staff costs                                      | 1            | (1.652)         | (2.679)         |
| Depreciation, amortisation and impairment losses |              | (11)            | (21)            |
| Operating profit/loss                            |              | 6.018           | 15.376          |
| Other financial income                           |              | 32              | 37              |
| Other financial expenses                         |              | (119)           | (107)           |
| Profit/loss from ordinary activities before tax  |              | 5.931           | 15.306          |
| Tax on profit/loss from ordinary activities      | 2            | (1.435)         | (3.856)         |
| Profit/loss for the year                         |              | 4.496           | 11.450          |
|  |              |                 |                 |
| Proposed distribution of profit/loss             |              |                 |                 |
| Dividend for the financial year                  |              | 8.000           | 10.000          |
| Retained earnings                                |              | (3.504)         | 1.450           |
|  |              | 4.496           | 11.450          |

# **Balance sheet at 31.12.2015**

|  | Notes | 2015<br>DKK'000 | 2014<br>DKK'000 |
|--|-------|-----------------|-----------------|
| Other fixtures and fittings, tools and equipment |       | 3               | 14              |
| Property, plant and equipment                    | 3     | 3               | 14              |
| Deferred tax                                     | 5     | 0               | 48              |
| Fixed asset investments                          |       | 0               | 48              |
| Fixed assets                                     |       | 3               | 62              |
| Receivables from group enterprises               |       | 16.598          | 17.310          |
| Other short-term receivables                     |       | 178             | 228             |
| Prepayments                                      |       | 1               | 17              |
| Receivables                                      |       | 16.777          | 17.555          |
| Cash   |       | 647             | 369             |
| Current assets                                   |       | 17.424          | 17.924          |
| Assets   |       | 17.427          | 17.986          |

# **Balance sheet at 31.12.2015**

|   | <u>Notes</u> | 2015<br>DKK'000 | 2014<br>DKK'000 |
|---|--------------|-----------------|-----------------|
| Contributed capital                       | 4            | 500             | 500             |
| Retained earnings                         |              | 111             | 3.615           |
| Proposed dividend                         |              | 8.000           | 10.000          |
| Equity                                    |              | 8.611           | 14.115          |
| Provisions for deferred tax               | 5            | 11              | 0               |
| Provisions                                |              | 11              | 0               |
| Trade payables                            |              | 20              | 71              |
| Debt to group enterprises                 |              | 6.600           | 1.716           |
| Income tax payable                        |              | 1.129           | 1.270           |
| Other payables                            |              | 701             | 814             |
| Deferred income                           |              | 355             | 0               |
| Current liabilities other than provisions |              | 8.805           | 3.871           |
| Liabilities other than provisions         |              | 8.805           | 3.871           |
| Equity and liabilities                    |              | <u>17.427</u>   | <u>17.986</u>   |
|   |              |                 |                 |
| Contingent liabilities                    | 6            |                 |                 |
| Related parties with control              | 7            |                 |                 |
| Consolidation                             | 8            |                 |                 |

# Statement of changes in equity for 2015

|                          | Contri-<br>buted capi-<br>tal<br>DKK'000 | Retained<br>earnings<br>DKK'000 | Proposed<br>dividend<br>DKK'000 | Total<br>DKK'000 |
|--------------------------|--|---------------------------------|---------------------------------|------------------|
| Equity beginning of year | 500                                      | 3.615                           | 10.000                          | 14.115           |
| Ordinary dividend paid   | 0  | 0                               | (10.000)                        | (10.000)         |
| Profit/loss for the year | 0  | (3.504)                         | 8.000                           | 4.496            |
| Equity end of year       | 500                                      | 111                             | 8.000                           | 8.611            |

# Notes

|  |        | 2015<br>DKK'000  | 2014<br>DKK'000   |
|--|--------|------------------|---|
| 1. Staff costs   |        |                  |   |
| Wages and salaries                                       |        | 1.363            | 1.939   |
| Pension costs  |        | 155              | 127   |
| Other social security costs                              |        | 134              | 613   |
|  |        | 1.652            | 2.679   |
|  |        | 2015             | 2014  |
| 2 Toy on andinany profit/loss for the year               |        | DKK'000          | DKK'000   |
| 2. Tax on ordinary profit/loss for the year  Current tax |        | 1.376            | 3.803   |
| Change in deferred tax for the year                      |        | 1.376<br>59      | 5.803   |
| Change in deferred tax for the year                      |        | 1.435            | 3.856   |
|  |        |                  | Other fix-<br>tures and<br>fittings,<br>tools and<br>equipment<br>DKK'000 |
| 3. Property, plant and equipment                         |        |                  |   |
| Cost beginning of year                                   |        |                  | 43  |
| Cost end of year   |        |                  | 43  |
| Depreciation and impairment losses beginning of the year | r      |                  | (29)  |
| Depreciation for the year                                |        |                  | (11)  |
| Depreciation and impairment losses end of the year       |        |                  | (40)  |
| Carrying amount end of year                              |        |                  | 3   |
| 4. Contributed capital                                   | Number | Par value<br>DKK | Nominal<br>value<br>DKK'000   |
| Aktiekapital   | 500    | 1.000,00         | 500   |
|  | 500    |                  | 500   |
| -  |        |                  |   |

## **Notes**

|                               | 2015<br>DKK'000 | 2014<br>DKK'000 |
|-------------------------------|-----------------|-----------------|
| 5. Deferred tax               |                 |                 |
| Property, plant and equipment | 11              | (48)            |
|                               | 11              | (48)            |

# 6. Contingent liabilities

The Company serves as an administration company in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is therefore liable from the financial year 2013 for income taxes etc. for the jointly taxed companies and from 1 July 2012 also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for these companies.

## 7. Related parties with control

Nærtstående parter med bestemmende indflydelse:

| Name                          | Registrered office                                    | Basis of influence                           |
|-------------------------------|---|--|
| Sartorius Stedim Biotech GmbH | August-Spindler-Strasse 11, 37079 Goettingen, Germany | Shareholder with a majority of voting rights |

### 8. Consolidation

Name and registered office of the Parent preparing consolidated financial statements for the largest group:

Sartorius Stedim Nordic A/S is included in the consolidated financial statements of Sartorius AG, Weenderlandstrasse 94-108, 37075 Goettingen, Germany