# TeeJet Technologies Denmark ApS

Mølhavevej 2, DK-9440 Aabybro

# Annual Report for 1 January - 31 December 2017

CVR No 25 49 91 82

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 31/5 2018

Mikael Larsen Chairman of the General Meeting

## **Contents**

	Page
Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Management's Review	
Company Information	5
Financial Highlights	6
Management's Review	7
Consolidated and Parent Company Financial Statements	
Income Statement 1 January - 31 December	9
Balance Sheet 31 December	10
Statement of Changes in Equity	12
Cash Flow Statement 1 January - 31 December	13
Notes to the Financial Statements	14

## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of TeeJet Technologies Denmark ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aabybro, 31 May 2018

#### **Executive Board**

Franklin Erik Bramsen Mikael Larsen

#### **Board of Directors**

Franklin Erik Bramsen Chairman Mikael Larsen

## **Independent Auditor's Report**

To the Shareholders of TeeJet Technologies Denmark ApS

#### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2017 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of TeeJet Technologies Denmark ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

## **Independent Auditor's Report**

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

### **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 31 May 2018 **PricewaterhouseCoopers**Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Jan Wright State Authorised Public Accountant mne10053

## **Company Information**

**The Company** TeeJet Technologies Denmark ApS

Mølhavevej 2 DK-9440 Aabybro

Telephone: + 45 9696 2500 E-mail: info.aabybro@teejet.com

Website: www.teejet.dk

CVR No: 25 49 91 82

Financial period: 1 January - 31 December

Incorporated: 10 July 2000

Financial year: 18th financial year Municipality of reg. office: Jammerbugt

**Board of Directors** Franklin Erik Bramsen, Chairman

Mikael Larsen

**Executive Board** Franklin Erik Bramsen

Mikael Larsen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup

## **Financial Highlights**

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
	2017	2016	2015	2014	2013
	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Profit/loss					
Gross profit/loss	34.874	34.565	29.963	31.306	40.911
Operating profit/loss	489	3.305	-603	3.029	12.398
Net financials	-1.421	1.398	-319	-968	-264
Net profit/loss for the year	-2.996	3.341	-763	1.359	8.909
Balance sheet					
Balance sheet total	54.620	53.889	45.455	58.576	67.191
Equity	13.387	16.650	13.307	14.091	56.732
Cash flows					
Cash flows from:					
- operating activities	-1.350	-4.059	-7.018	-757	17.185
- investing activities	-371	-353	-551	-397	-295
including investment in property, plant and					
equipment	-371	-353	-551	-397	-320
- financing activities	3.078	2.841	9.080	-26.565	0
Change in cash and cash equivalents for the					
year	1.357	-1.570	1.511	-27.719	16.890
Number of employees	65	62	61	61	61
Ratios					
Return on assets	0,9%	6,1%	-1,3%	5,2%	18,5%
Solvency ratio	24,5%	30,9%	29,3%	24,1%	84,4%
Return on equity	-19,9%	22,3%	-5,6%	3,8%	17,0%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

## **Management's Review**

Consolidated and Parent Company Financial Statements of TeeJet Technologies Denmark ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Consolidated and Parent Company Financial Statements have been prepared under the same accounting policies as last year.

#### **Key activities**

TeeJet Technologies Denmark ApS is based in Aabybro, Denmark and the main business activity in the Group is development, production and marketing of electronic components and systems for mobile equipment within the agricultural sector and acts as a non-exclusive distributor of the parent Company, Spraying Systems Co. products in Europe. TeeJet Technologies Denmark ApS manages the Group's sales subsidiaries in Germany, Belgium, France, UK, Poland, South Africa and Russia. The subsidiaries act as non-exclusive sales agents for Group products in their respective markets.

#### Development in the year

The income statement of the Group for 2017 shows a loss of DKK 2,996,046, and at 31 December 2017 the balance sheet of the Group shows equity of DKK 13,386,626.

The income statement of Teejet Technologies Denmark ApS for 2017 shows a loss of DKK 2,995,216, and at 31 December 2017 the balance sheet of Teejet Technologies Denmark ApS shows equity of DKK 13,407,464.

### **Management's Review**

#### Strategy and objectives

#### **Strategy**

The strategy is unchanged compared to previously. The strategy adopted by TeeJet Technologies Denmark ApS in relation to the precision farming market is to primarily target OEMs and simultaneously generate end-user demand. The product characteristics, which TeeJet Technologies Denmark ApS's research has shown to be most valued by its customers, are quality/reliability, simplicity, technical support and responsiveness, customer service, price, lead-time, personal credibility, account presence and native language skills of the sales people.

Nowadays, the subject of sustainability also plays an increasingly important role in the agricultural machinery industry, as is the case in almost all sectors. The term "sustainability" itself originates from the forestry sector and is thus closely associated with the agricultural machinery industry. When sustainability is demanded from agriculture, the focus is therefore on both the environment and society. Thus, the challenge is to intensify agricultural production on the existing or shrinking areas and, at the same time, cause as little environmental degradation as possible. Intelligent production methods, which have been developed in recent years and grouped under the umbrella term "precision farming", are a revolutionary step in this direction.

The Group and the Parent Company will continue to develop, manufacture and market electronic components and systems for mobile equipment and systems for mobile equipment within the agricultural sector.

#### Targets and expectations for the year ahead

The expectations for 2017 are on the same level as well as net result for the year. This is due to a downturn in the agricultural sector in Europe in general. However, it is not expected to have an influence on going concern and the fact that TeeJet Technologies Denmark ApS continues its operation as until now.

#### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet

## **Income Statement 1 January - 31 December**

		Group		Parent co	mpany
	Note	2017	2016	2017	2016
		DKK	DKK	DKK	DKK
Gross profit/loss		34.873.831	34.564.939	16.857.221	19.008.461
Staff expenses  Depreciation, amortisation and impairment of intangible assets and	1	-33.414.764	-30.253.550	-20.006.625	-17.587.296
property, plant and equipment	2	-969.833	-1.006.173	-830.125	-891.341
Profit/loss before financial items		489.234	3.305.216	-3.979.529	529.824
Income from investments in					
subsidiares		0	0	2.430.983	3.051.076
Financial income	3	95.092	1.539.002	29.538	82.520
Financial expenses	4	-1.516.092	-141.343	-360.413	-121.986
Profit/loss before tax		-931.766	4.702.875	-1.879.421	3.541.434
Tax on profit/loss for the year	5	-2.064.280	-1.361.621	-1.115.795	-199.282
Net profit/loss for the year		-2.996.046	3.341.254	-2.995.216	3.342.152

## **Balance Sheet 31 December**

## Assets

		Grou	р	Parent co	mpany
	Note	2017	2016	2017	2016
		DKK	DKK	DKK	DKK
Land and buildings		5.141.696	5.824.821	5.141.696	5.824.821
Plant and machinery		270.239	272.195	270.239	272.195
Other fixtures and fittings, tools and					
equipment		598.068	605.648	73.633	118.783
Property, plant and equipment	6	6.010.003	6.702.664	5.485.568	6.215.799
Investments in subsidiaries	7	0	0	10.143.779	7.806.836
Other securities and investments	8	21.630	24.300	21.630	24.300
Other receivables	8	10.450	10.450	10.450	10.450
Fixed asset investments		32.080	34.750	10.175.859	7.841.586
Fixed assets		6.042.083	6.737.414	15.661.427	14.057.385
Inventories	9	22.507.180	23.637.581	17.802.801	16.610.263
Trade receivables		19.651.920	15.670.384	19.651.920	15.670.384
Receivables from group enterprises		1.524.108	2.339.173	5.856.864	6.519.188
Other receivables		1.405.150	1.956.048	12.858	84.220
Deferred tax asset	12	279.568	965.461	0	1.115.794
Prepayments	10	1.026.484	1.756.523	518.404	873.505
Receivables		23.887.230	22.687.589	26.040.046	24.263.091
Cash at bank and in hand		2.183.431	826.341	73.882	65.694
Currents assets		48.577.841	47.151.511	43.916.729	40.939.048
Assets		54.619.924	53.888.925	59.578.156	54.996.433

## **Balance Sheet 31 December**

## Liabilities and equity

		Grou	ıp	Parent co	mpany
	Note	2017	2016	2017	2016
		DKK	DKK	DKK	DKK
Share capital  Reserve for net revaluation under th	ne	2.000.000	2.000.000	2.000.000	2.000.000
equity method		0	0	3.597.213	1.435.262
Retained earnings		11.407.464	14.671.714	7.810.251	13.236.452
Equity attributable to shareholder	's				
of the Parent Company		13.407.464	16.671.714	13.407.464	16.671.714
Minority interests		-20.838	-21.668	0	0
Equity		13.386.626	16.650.046	13.407.464	16.671.714
Provisions relating to investments in	1				
group enterprises		0	0	429.114	433.947
Other provisions	13	700.000	600.000	700.000	600.000
Provisions		700.000	600.000	1.129.114	1.033.947
Lease obligations		0	44.919	0	0
Long-term debt	14	0	44.919	0	0
Lease obligations	14	43.158	43.401	0	0
Trade payables		4.188.819	3.436.255	2.578.148	1.882.099
Payables to group enterprises		27.313.694	25.006.308	36.972.597	30.230.941
Corporation tax		252.277	183.352	0	0
Other payables		8.735.350	7.924.644	5.490.833	5.177.732
Short-term debt		40.533.298	36.593.960	45.041.578	37.290.772
Debt		40.533.298	36.638.879	45.041.578	37.290.772
Liabilities and equity		54.619.924	53.888.925	59.578.156	54.996.433
Distribution of profit Contingent assets, liabilities and	11				
other financial obligations	15				
Related parties	16				
Accounting Policies	19				

# **Statement of Changes in Equity**

Group
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Group						
		Reserve for				
		net revalua-				
		tion under		Equity excl.		
		the equity	Retained	minority	Minority	
	Share capital	method	earnings	interests	interests	Total
	DKK	DKK	DKK	DKK	DKK	DKK
Equity at 1 January	2.000.000	0	14.671.714	16.671.714	-21.668	16.650.046
Exchange adjustments	0	0	-269.034	-269.034	0	-269.034
Net profit/loss for the year	0	0	-2.995.216	-2.995.216	830	-2.994.386
Equity at 31 December	2.000.000	0	11.407.464	13.407.464	-20.838	13.386.626
Parent company						
Equity at 1 January	2.000.000	1.435.262	13.236.452	16.671.714	0	16.671.714
Exchange adjustments	0	-269.034	0	-269.034	0	-269.034
Net profit/loss for the year	0	2.430.985	-5.426.201	-2.995.216	0	-2.995.216
Equity at 31 December	2.000.000	3.597.213	7.810.251	13.407.464	0	13.407.464

## Cash Flow Statement 1 January - 31 December

		Grou	η	
	Note	2017	2016	
		DKK	DKK	
Net profit/loss for the year		-2.996.046	3.341.254	
Adjustments	17	4.330.907	1.030.375	
Change in working capital	18	95.723	-8.954.992	
Cash flows from operating activities before financial income and				
expenses		1.430.584	-4.583.363	
Financial income		95.092	1.539.002	
Financial expenses	_	-1.516.092	-141.362	
Cash flows from ordinary activities		9.584	-3.185.723	
Corporation tax paid	_	-1.359.741	-873.028	
Cash flows from operating activities	-	-1.350.157	-4.058.751	
Purchase of property, plant and equipment	_	-370.872	-352.630	
Cash flows from investing activities	-	-370.872	-352.630	
Change of lease obligations		-45.162	-63.546	
Raising of loans from group enterprises		3.122.451	2.903.694	
Minority interests	_	830	898	
Cash flows from financing activities	-	3.078.119	2.841.046	
Change in cash and cash equivalents		1.357.090	-1.570.335	
Cash and cash equivalents at 1 January	_	826.341	2.396.676	
Cash and cash equivalents at 31 December	-	2.183.431	826.341	
Cash and cash equivalents are specified as follows:				
Cash at bank and in hand	_	2.183.431	826.341	
Cash and cash equivalents at 31 December	_	2.183.431	826.341	

		Group		Parent company	
		2017	2016	2017	2016
1	Staff expenses	DKK	DKK	DKK	DKK
	Wages and salaries	29.566.616	27.735.624	16.158.477	15.069.370
	Pensions	1.535.582	1.442.657	1.535.582	1.442.657
	Other social security expenses	148.485	143.697	148.485	143.697
	Other staff expenses	2.164.081	931.572	2.164.081	931.572
		33.414.764	30.253.550	20.006.625	17.587.296
	Average number of employees	65	62	42	42

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

### 2 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment

	969.833	1.006.173	830.125	891.341
equipment	969.833	1.006.173	830.125	891.341
Depreciation of property, plant and				

		Group		Parent company		
	·	2017	2016	2017	2016	
3	Financial income	DKK	DKK	DKK	DKK	
	Income from fixed asset investments	0	6.568	0	6.568	
	Interest received from group					
	enterprises	0	0	29.538	58.589	
	Other financial income	95.092	326.385	0	1.160	
	Exchange adjustments	0	1.206.049	0	16.203	
	-	95.092	1.539.002	29.538	82.520	
4	Financial expenses					
	Interest paid to group enterprises	0	0	166.284	0	
	Other financial expenses	896.131	141.343	149.501	121.986	
	Exchange adjustments, expenses	619.961	0	44.628	0	
		1.516.092	141.343	360.413	121.986	
5	Tax on profit/loss for the year					
	Current tax for the year	1.378.387	1.126.227	0	0	
	Deferred tax for the year	685.893	235.583	1.115.795	199.521	
	Adjustment of deferred tax concerning					
	previous years	0	-189	0	-239	
		2.064.280	1.361.621	1.115.795	199.282	

## 6 Property, plant and equipment

#### Group

Cloup	Land and buildings DKK	Plant and machinery	Other fixtures and fittings, tools and equipment
Cost at 1 January	14.419.642	4.604.388	3.486.843
Exchange adjustment	0	0	-47.504
Additions for the year	0	99.894	270.979
Disposals for the year	0	0	-214.276
Cost at 31 December	14.419.642	4.704.282	3.496.042
Impairment losses and depreciation at 1 January	8.594.821	4.332.193	2.881.195
Exchange adjustment	0	0	-6.342
Depreciation for the year	683.125	101.850	237.397
Impairment and depreciation of sold assets for the year	0	0	-214.276
Impairment losses and depreciation at 31 December	9.277.946	4.434.043	2.897.974
Carrying amount at 31 December	5.141.696	270.239	598.068
Depreciated over	20 years	3-5 years	3-7 years

## 6 Property, plant and equipment (continued)

#### Parent company

Cost at 1 January	Land and buildings DKK 14.419.642	Plant and machinery  DKK  4.604.388	Other fixtures and fittings, tools and equipment  DKK  1.982.730
Additions for the year	0	99.894	0
Disposals for the year	0	0	-133.291
Cost at 31 December	14.419.642	4.704.282	1.849.439
Impairment losses and depreciation at 1 January	8.594.821	4.332.193	1.863.947
Depreciation for the year	683.125	101.850	45.150
Impairment and depreciation of sold assets for the year	0	0	-133.291
Impairment losses and depreciation at 31 December	9.277.946	4.434.043	1.775.806
Carrying amount at 31 December	5.141.696	270.239	73.633
Depreciated over	20 years	3-5 years	3-7 years

7

	Parent company	
	2017	2016
Investments in subsidiaries	DKK	DKK
Cost at 1 January	308.961	308.961
Cost at 31 December	308.961	308.961
Value adjustments at 1 January	1.435.262	-2.036.719
Exchange adjustment	-269.032	420.905
Net profit/loss for the year	2.430.983	3.051.076
Value adjustments at 31 December	3.597.213	1.435.262
Equity investments with negative net asset value amortised over		
receivables	5.808.491	5.628.666
Equity investments with negative net asset value transferred to provisions	429.114	433.947
Carrying amount at 31 December	10.143.779	7.806.836

Investments in subsidiaries are specified as follows:

	Place of				
	registered		Votes and		Net profit/loss
Name	office	Share capital	ownership	Equity	for the year
TeeJet Tournai SprL	Belgium	TDKK 46	99%	-6.237.605	-166.037
TeeJet Technologies GmbH	Germany	TDKK 186	100%	2.370.730	475.550
TeeJet LH Agro Polska Spolka Z.o.o.	Poland	TDKK 97	100%	1.558.529	118.554
TeeJet London Ltd.	England	TDKK 10	100%	387.986	123.772
TeeJet Agro LH Orleans	France	TDKK 63	100%	1.032.631	221.150
ooo TeeJet Russia	Russia	TDKK 2	100%	4.412.063	1.579.129
TeeJet South Africa	South Africa	TDKK 0	100%	423.001	78.865

All foreign subsidiaries are recognised and measured as separate entities.

#### 8 Other fixed asset investments

	Group		Parent co	mpany
	Other securities		Other securities	
	and	Other receiv-	and	Other receiv-
	investments	ables	investments	ables
	DKK	DKK	DKK	DKK
Cost at 1 January	10.290	10.450	10.290	10.450
Cost at 31 December	10.290	10.450	10.290	10.450
Revaluations at 1 January	14.010	0	14.010	0
Revaluations for the year	-2.670	0	-2.670	0
Revaluations at 31 December	11.340	0	11.340	0
Carrying amount at 31 December	21.630	10.450	21.630	10.450

		Group		Parent company	
		2017	2016	2017	2016
9	Inventories	DKK	DKK	DKK	DKK
	Raw materials and consumables	12.631.299	11.548.052	12.631.299	11.548.052
	Finished goods and goods for resale	9.875.881	12.089.529	5.171.502	5.062.211
		22.507.180	23.637.581	17.802.801	16.610.263

### 10 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

#### 11 Distribution of profit

Reserve for net revaluation under the				
equity method	0	0	2.430.985	1.435.262
Minority interests' share of net				
profit/loss of subsidiaries	-830	-898	0	0
Retained earnings	-2.995.216	3.342.152	-5.426.201	1.906.890
	-2.996.046	3.341.254	-2.995.216	3.342.152

		Group		Parent company	
		2017	2016	2017	2016
12	Deferred tax asset	DKK	DKK	DKK	DKK
	Deferred tax asset at 1 January Amounts recognised in the income	965.461	1.200.805	1.115.794	1.315.076
	statement for the year	-685.893	-235.583	-1.115.794	-199.521
	Amounts recognised in equity for the year	0	239	0	239
	Deferred tax asset at 31 December	279.568	965.461	0	1.115.794

The recognised tax asset comprises tax loss carry-forwards expected to be utilised within the next three to four years.

#### 13 Other provisions

The Group provides warranties on certain products and thereby undertakes repairs or replacement of items which are not satisfactory. Based on previous experience in respect of the level of repairs and returns, other provisions of DKK 700k (2016: DKK 600k) have been recognised for expected warranty claims.

	700.000	600.000	700.000	600.000
Warranty accruals	700.000	600.000	700.000	600.000

#### 14 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	Group		Parent company	
	2017	2016	2017	2016
Lease obligations	DKK	DKK	DKK	DKK
Between 1 and 5 years	0	44.919	0	0
Long-term part	0	44.919	0	0
Within 1 year	43.158	43.401	0	0
	43.158	88.320	0	0

#### 15 Contingent assets, liabilities and other financial obligations

#### Rental and lease obligations

Lease obligations under operating leases. Total future lease payments:

Within 1 year 1.655.091

Within 1 year	1.655.091	1.537.870	275.139	229.297
Between 1 and 5 years	1.418.888	1.574.718	249.081	266.236
	3.073.979	3.112.588	524.220	495.533
Lease obligations	629.544	521.528	165.465	104.045

#### Other contingent liabilities

The subsidiary in France has a pension liability of DKK 225k which is due after 5 years.

### 16 Related parties

#### **Transactions**

Referring to section 98 C, litra 7 of the Danish Financial Statements Act, no information describing transactions with related parties is provided.

		Group	
		2017	2016
		DKK	DKK
17	Cash flow statement - adjustments		
	Financial income	-95.092	-1.539.002
	Financial expenses	1.516.092	141.343
	Depreciation, amortisation and impairment losses, including losses and		
	gains on sales	969.833	1.006.173
	Tax on profit/loss for the year	2.064.280	1.361.621
	Other adjustments	-124.206	60.240
		4.330.907	1.030.375
18	Cash flow statement - change in working capital		
	Change in inventories	1.130.401	-4.841.075
	Change in receivables	-2.697.929	-5.156.519
	Change in other provisions	100.000	0
	Change in trade payables, etc	1.563.251	1.042.602
		95.723	-8.954.992

#### 19 Accounting Policies

The Annual Report of TeeJet Technologies Denmark ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2017 are presented in DKK.

#### **Recognition and measurement**

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, TeeJet Technologies Denmark ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

#### 19 Accounting Policies (continued)

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

#### **Minority interests**

Minority interests form part of the Group's total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.

#### Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

#### **Translation policies**

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

#### 19 Accounting Policies (continued)

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement.

Income statements of foreign subsidiaries and associates that are separate legal entities are translated at transaction date rates or approximated average exchange rates. Balance sheet items are translated at the exchange rates at the balance sheet date. Exchange adjustments arising on the translation of the opening equity and exchange adjustments arising from the translation of the income statements at the exchange rates at the balance sheet date are recognised directly in equity.

Income statements of enterprises that are integrated entities are translated at transaction date rates or approximated average exchange rates; however, items derived from non-monetary balance sheet items are translated at the transaction date rates of the underlying assets or liabilities. Monetary balance sheet items are translated at the exchange rates at the balance sheet date, whereas non-monetary items are translated at transaction date rates. Exchange adjustments arising on the translation are recognised in financial income and expenses in the income statement.

### **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses etc.

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

#### 19 Accounting Policies (continued)

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses comprise interest, financial expenses in respect of finance leases, realised and unrealised exchange adjustments, price adjustment of securities, amortisation of mortgage loans as well as extra payments and repayment under the on-account taxation scheme.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

#### **Balance Sheet**

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction. All indirectly attributable borrowing expenses are recognised in the income statement.

#### 19 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Buildings 20 years Plant and machinery 3-5 years

Other fixtures and fittings,

tools and equipment 3-7 years

Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,200 are expensed in the year of acquisition.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

#### **Investments in subsidiaries**

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

#### 19 Accounting Policies (continued)

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Fixed asset investments

Fixed asset investments, which consist of listed bonds and shares, are measured at their fair values at the balance sheet date. Fair value is determined on the basis of the latest quoted market price.

Investments which are not traded in an active market are measured at the lower of cost and recoverable amount.

#### Other fixed asset investments

Other fixed asset investments consist of deposit related to rent for the Parent Company.

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company's experience from previous years.

#### 19 Accounting Policies (continued)

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest

#### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period of 1-5 years. Provisions are measured and recognised based on experience with guarantee work.

#### Deferred tax assets and liabilities

Deferred tax is recognised in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised in respect of temporary differences concerning goodwill not deductible for tax purposes and other items - apart from business acquisitions - where temporary differences have arisen at the time of acquisition without affecting the profit for the year or the taxable income.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. In cases where the computation of the tax base may be made according to alternative tax rules, deferred tax is measured on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities.

Deferred tax assets and liabilities are offset within the same legal tax entity.

#### Current tax receivables and liabilities

Current tax receivables and liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable income for the year adjusted for tax on taxable incomes for prior years. Tax receivables and liabilities are offset if there is a legally enforceable right of set-off and an intention to settle on a net basis or simultaneously.

#### 19 Accounting Policies (continued)

#### Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

#### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

#### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

#### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.

## 19 Accounting Policies (continued)

## **Financial Highlights**

#### **Explanation of financial ratios**

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity