

# Sonion A/S

Betonvej 10, 4000 Roskilde

Central Business Registration Number 25 14 13 50

**Annual report 2022** 

The Annual General Meeting adopted the annual report on 31.05.2023

**Chairman of the General Meeting** 

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Mette Munk Boje-Larsen

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# **Company details**

# Company

Sonion A/S Betonvej 10 4000 Roskilde

Central Business Registration No: 25141350

Registered in: Roskilde

Financial year: 01.01.2022 - 31.12.2022

Phone: 46306666 Fax: 46306677

Website: www.sonion.com E-mail: sonion@sonion.com

## **Board of Directors**

Mette Munk Boje-Larsen, chairman Christian Johannes Gellert Nielsen Kenneth Hune Petersen

## **Executive Board**

Kenneth Hune Petersen

# **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

# Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Sonion A/S for the financial year 01.01.2022 - 31.12.2022.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31.12.2022 and of the results of its operations for the financial year 01.01.2022 - 31.12.2022.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

| Roskilde, 31.05.2023               |                                    |
|------------------------------------|------------------------------------|
| Executive Board                    |                                    |
|                                    |                                    |
| Kenneth Hune Petersen              | -                                  |
| Board of Directors                 |                                    |
|                                    |                                    |
| Mette Munk Boje-Larsen<br>Chairman | Christian Johannes Gellert Nielsen |
|                                    |                                    |
| Kenneth Hune Petersen              | -                                  |

# Independent auditor's report

# To the shareholder of Sonion A/S

# Opinion

We have audited the financial statements of Sonion A/S for the financial year 01.01.2022 - 31.12.2022, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31.12.2022 and of the results of its operations for the financial year 01.01.2022 - 31.12.2022 in accordance with the Danish Financial statements Act.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

# Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

# Independent auditor's report

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 31.05.2023

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33 96 35 56

Henrik Wolff Mikkelsen State Authorised Public Accountant mne33747

# **Management commentary**

|  | 2022<br>USD'000 | 2021<br>USD'000 | 2020<br>USD'000 | 2019<br>USD'000 | 2018<br>USD'000 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Financial highlights                         |                 |                 |                 |                 |                 |
| Key figures                                  |                 |                 |                 |                 |                 |
| Revenue                                      | 229,990         | 224,872         | 205,630         | 228,337         | 223,980         |
| Gross profit                                 | 11,788          | 7,346           | 10,200          | 15,106          | 14,257          |
| Operating profit                             | 2,569           | -3,631          | -742            | 1,973           | 4,426           |
| Net financials                               | 1,154           | 1,088           | -2,915          | -1,309          | 1,054           |
| Profit/loss for the year                     | 2,711           | -3,370          | -4,242          | -888            | 2,870           |
| Total assets                                 | 408,451         | 430,486         | 457,276         | 470,431         | 503,911         |
| Investments in property, plant and equipment | 309             | 656             | 686             | 184             | 665             |
| Equity                                       | 57,497          | 51,264          | 54,416          | 58,667          | 60,184          |
| Employees in average                         | 22              | 23              | 25              | 30              | 29              |
| Ratios                                       |                 |                 |                 |                 |                 |
| Return on equity (%)                         | 5.0             | -6.4            | -7.5            | -1.5            | 4.8             |
| Equity ratio (%)                             | 14.1            | 11.9            | 11.9            | 12.5            | 11.9            |
| Net profit ratio (%)                         | 1.1             | -1.6            | -0.4            | 0.9             | 2.0             |
| Return on assets (%)                         | 1.8             | -2.2            | -0.5            | 1.3             | 2.6             |

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts.

| Ratios Return on equity (%) | Calculation formula  Profit/loss for the year x 100  Average equity | <b>Explanation</b> The Company's return on capital invested in the Company by the owner. |
|-----------------------------|---|--|
| Equity ratio (%)            | Equity x 100<br>Total assets  | The financial strength of the Company.   |
| Net profit ratio (%)        | Operating profit x 100<br>Revenue                                   | Profitability of the Company.  |
| Return on assets (%)        | Operating profit x 100  Average operating assets                    | The Company's ability to generate returns on capital invested.                           |

# **Management commentary**

## **Primary activities**

The primary activity of the Company is development of micro mechanical components and sales of advanced micro acoustic and micro mechanical component and solutions.

In cooperation with group related companies the Company provides solutions for manufacturers of hearing instruments.

At group level we are a global leader within sales and development of advanced microacoustic and micro mechanical components as well as cost-efficient production. We combine our audiological expertise with our substantial experience in low-cost production areas.

In 2022, we successfully continued our strategy aimed at servicing the hearing health industry with innovative technologies and solutions and we now have an even stronger platform.

In recent years, we have made an expansion of our R&D capacity and we have made investments in production expansions. These actions have taken place to meet the demand there is in the market for our innovative products.

For 2022 we have seen that these investments continue to provide a satisfactory yield. Our customers have shown interest in the many products we have introduced in the recent years and we have similar expectations for our 2023 launches. Our quality, delivery performance and production efficiency have been at a high satisfactory level, which means that we have been able to meet our customers' expectations.

We feel strongly positioned to capitalise on the possibilities we see in our market and we thus expect to realize growth in 2023.

### Target for the underrepresented gender

The target of the Company was to include at least 20% female board members in the board of directors by the end of 2023. The target has been reached as 33% are currently female.

# Development in activities and finances

The Company realised a revenue growth of 2% compared to 2021, measured in the main currency of the Company, US Dollar. The Company's operating results and financial development were realised as expected in our latest annual report and, as a whole, they are considered satisfactory.

# **Management commentary**

# **Gross profit**

Gross profit amounts to USD 11.8 million equivalent to a gross margin of 5% which is a slight increase of 2%-points compared to 2021.

### Profit from operating activities

Operating profit amounts to USD 2.6 million, which is a increase of USD 6.2 million compared to 2021.

# Financial income and expenses

For 2022, these items comprise primarily interest expenses regarding interest and foreign exchange adjustments of loans, including bank loans.

#### **Balance sheet**

The total assets at the end of 2022 showed an amount of USD 408 million equivalent to a decrease of USD 22 million compared to 2021.

# Risks

Sonion A/S is comitted to a high standard of business conduct and rational management of our risks in order to protect the Company's assets, secure shareholder investments and comply with applicable laws. Sonion A/S follows the Group's risk management program.

# Statutory report on corporate social responsibility

The Group has chosen to publish the statutory report on corporate social responsibility on the Company's website. Please use the following URL:

https://www.sonion.com/wp-content/uploads/Sonion-ESG-Report-2022.pdf

### **Data ethics**

Group policies for data ethics are available via the annual report for Novo Nordisk Fonden, CVR-no 10582989.

### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

#### **Outlook**

We expect the hearing instrument market to grow 1-3% in 2023, which is lower than the long-term volume growth of approximately 5-7% annually.

Based on the underlying increase in the market for hearing aids, combined with positive customer feedback of new product launches, we expect to continue our growth in 2023. Compared to 2022, a revenue growth of around 3% is expected. This leads to an expected operating profit in the range of USD 3 million for 2023.

# **Income statement for 2022**

|  | Notes | 2022<br>USD'000                  | 2021<br>USD'000                   |
|--|-------|----------------------------------|-----------------------------------|
| Revenue  | 1     | 229,990                          | 224,872                           |
| Production costs   |       | -218,202                         | -217,526                          |
| Gross profit   |       | 11,788                           | 7,346                             |
| Distribution costs Administrative costs Operating profit | 2     | -5,868<br>-3,351<br><b>2,569</b> | -7,555<br>-3,422<br><b>-3,631</b> |
| Other financial income                                   | 3     | 12,748                           | 7,033                             |
| Other financial expenses                                 | 4     | -11,594                          | -5,945                            |
| Profit/loss before tax                                   |       | 3,723                            | -2,543                            |
| Tax on profit/loss for the year                          | 5     | -1,012                           | -827                              |
| Profit/loss for the year                                 | 6     | 2,711                            | -3,370                            |

# **Balance sheet at 31.12.2022**

|  |       | 2022    | 2021    |
|--|-------|---------|---------|
|  | Notes | USD'000 | USD'000 |
|  |       |         |         |
| Acquired intangible assets                           |       | 1,131   | 1,737   |
| Goodwill   |       | 75,576  | 81,874  |
| Intangible assets                                    | 7     | 76,707  | 83,611  |
|  |       |         |         |
| Plant and machinery                                  |       | 45      | 303     |
| Other fixtures and fittings, tools and equipment     |       | 324     | 582     |
| Property, plant and equipment in progress            |       | 0       | 20      |
| Right-of-use assets                                  |       | 290     | 153     |
| Property, plant and equipment                        | 8     | 659     | 1,058   |
|  |       |         |         |
| Receivables from group enterprises                   |       | 265,693 | 271,193 |
| Other receivables                                    |       | 4,271   | 4,277   |
| Fixed asset investments                              | 9     | 269,964 | 275,470 |
|  |       |         |         |
| Fixed assets   |       | 347,330 | 360,139 |
| Downwaterials  |       | 1 000   | 0       |
| Raw materials  |       | 1,980   | 6 000   |
| Manufactured goods and goods for resale  Inventories |       | 5,616   | 6,808   |
| Inventories  |       | 7,596   | 6,808   |
| Trade receivables                                    |       | 32,423  | 36,409  |
| Deferred tax   | 10    | 699     | 554     |
| Other receivables                                    |       | 4,670   | 1,328   |
| Prepayments  |       | 210     | 208     |
| Receivables  |       | 38,003  | 38,499  |
|  |       |         | ·       |
| Cash   |       | 15,522  | 25,040  |
| Current assets                                       |       | 61,121  | 70,347  |
|  |       |         |         |
| Assets   |       | 408,451 | 430,486 |
|  |       |         |         |

# **Balance sheet at 31.12.2022**

|  |       | 2022    | 2021    |
|--|-------|---------|---------|
|  | Notes | USD'000 | USD'000 |
|  |       |         |         |
| Contributed capital  | 11    | 1,757   | 1,757   |
| Retained earnings  |       | 55,740  | 49,507  |
| Equity   |       | 57,497  | 51,264  |
| Bank loans   | 12    | 0       | 267,351 |
| Lease liability  | 13    | 135     | 0       |
| Non-current liabilities other than provisions                  |       | 135     | 267,351 |
|  |       |         |         |
| Current portion of long-term liabilities other than provisions | 12    | 250,004 | 33,137  |
| Lease liability  | 13    | 142     | 134     |
| Bank loans   |       | 3,426   | 30      |
| Trade payables   |       | 1,685   | 2,920   |
| Payables to group enterprises                                  |       | 87,095  | 70,205  |
| Income tax payable   |       | 1,983   | 329     |
| Other payables   | 14    | 6,485   | 5,115   |
| Current liabilities other than provisions                      |       | 350,819 | 111,871 |
| Liabilities other than provisions                              |       | 350,954 | 379,222 |
| Equity and liabilities   |       | 408,451 | 430,486 |
| Contingent liabilities   | 17    |         |         |
| Related parties with controlling interest                      | 18    |         |         |
| Transactions with related parties                              | 19    |         |         |
| Group relations  | 20    |         |         |
| Subsequent events  | 21    |         |         |

# Statement of changes in equity for 2022

|                          | Contributed | Retained |         |
|--------------------------|-------------|----------|---------|
|                          | capital     | earnings | Total   |
|                          | USD'000     | USD'000  | USD'000 |
| Equity beginning of year | 1,757       | 49,507   | 51,264  |
| Other equity postings    | 0           | 3,521    | 3,521   |
| Profit/loss for the year | 0           | 2,711    | 2,711   |
| Equity end of year       | 1,757       | 55,740   | 57,497  |

Other equity postings composes of fair value changes of hedging instruments less related tax.

## 1. Revenue

Sonion A/S omits to disclose the distribution of the revenue in business areas and geographical segments in accordance with the Danish Financial Statement Act § 96 as this otherwise could cause significant damage to the Company.

2022

2021

|  | USD'000           | USD'000  |
|--|-------------------|----------|
| 2. Staff costs   |                   |          |
| Wages and salaries   | 3,159             | 3,159    |
| Pension costs  | 147               | 154      |
| Other social security costs  | 14                | 9        |
|  | 3,319             | 3,322    |
| Average number of employees  | 22                | 23       |
| In accordance with the Danish Financial Statement Act § 98b Executive Board cost consists of one person. | s are not specifi | ed as it |
| 3. Other financial income  |                   |          |
| Financial income arising from group enterprises  | 7,874             | 4,764    |
| Other financial income   | 3,717             | 126      |
| Exchange rate adjustments  | 1,157             | 2,143    |
|  | 12,748            | 7,033    |
| 4. Other financial expenses  |                   |          |
| Financial expenses from group enterprises  | 330               | 435      |
| Interest expenses  | 8,145             | 5,510    |
| Exchange rate adjustments  | 3,119             | 0        |
|  | 11,594            | 5,945    |
| 5. Tax on profit/loss for the year   |                   |          |
| Tax on current year taxable income   | 1,157             | 802      |
| Change in deferred tax for the year  | -145              | 28       |
| Adjustment concerning previous years   | 0                 | -3       |
|  | 1,012             | 827      |
| 6. Proposed distribution of profit/loss  |                   |          |
| Retained earnings  | 2,711             | -3,370   |
|  | 2,711             | -3,370   |
|  |                   |          |

|  | Acquired intangible assets USD'000 | Goodwill<br>USD'000 |
|--|------------------------------------|---------------------|
| 7. Intangible assets                                 |                                    |                     |
| Cost beginning of year                               | 2,609                              | 125,960             |
| Additions  | 306                                | 0                   |
| Cost end of year                                     | 2,915                              | 125,960             |
| Amortisation and impairment losses beginning of year | -872                               | -44,086             |
| Amortisation for the year                            | -912                               | -6,298              |
| Amortisation and impairment losses end of year       | -1,784                             | -50,384             |
| Carrying amount end of year                          | 1,131                              | 75,576              |

An impairment test based on normalized earnings has been conducted and the recoverable amount exceeds the carrying amount.

|  | Plant and<br>machinery<br>USD'000 | Other fix-<br>tures and<br>fittings,<br>tools and<br>equipment<br>USD'000 | Property,<br>plant and<br>equipment<br>in progress<br>USD'000 | Right-of-use<br>assets<br>USD'000 |
|--|-----------------------------------|---|---|-----------------------------------|
| 8. Property, plant and equipment       |                                   |   |   |                                   |
| Cost beginning of year                 | 20,660                            | 4,481   | 20  | 435                               |
| Additions                              | 0                                 | 19  | 0   | 290                               |
| Disposals                              | 0                                 | 0   | -20   | 0                                 |
| Cost end of year                       | 20,660                            | 4,500   | 0   | 725                               |
| Depreciation and                       |                                   |   |   |                                   |
| impairment losses beginning            |                                   |   |   |                                   |
| of the year                            | -20,357                           | -3,899  | 0   | -282                              |
| Depreciation for the year              | -258                              | -277  | 0   | -153                              |
| Depreciation and impairment losses end |                                   |   |   |                                   |
| of the year                            | -20,615                           | -4,176  | 0   | -435                              |
| Carrying amount end of year            | 45                                | 324   | 0   | 290                               |

|                                    | Receivables<br>from group | Other           |
|------------------------------------|---------------------------|-----------------|
|                                    | enterprises               | receivables     |
|                                    | USD '000                  | USD '000        |
| 9. Fixed asset investments         |                           |                 |
| Cost beginning of year             | 271,193                   | 4,277           |
| Instalments                        | -5,500                    | -6              |
| Cost end of year                   | 265,693                   | 4,271           |
| Carrying amount end of year        | 265,693                   | 4,271           |
|                                    |                           | 2022<br>USD'000 |
| 10. Deferred tax                   |                           |                 |
| Changes during the year            |                           |                 |
| Beginning of year                  |                           | 554             |
| Recognised in the income statement |                           | 145             |
| End of year                        |                           | 699             |

The deferred tax assets is expected to be set-off against taxable income in the foreseeable future.

# 11. Contributed capital

The contributed capital consists of 12.023.465 shares of nominally DKK 1 each.

| nstalments | Instalments                            | Instalments  |
|------------|--|--|
| within 12  | within 12                              | beyond 12  |
| months     | months                                 | months   |
| 2022       | 2021                                   | 2022   |
| USD'000    | USD'000                                | USD'000  |
|            |  |  |
| 250,004    | 33,137                                 | 0  |
| 250,004    | 33,137                                 | 0  |
|            | within 12<br>months<br>2022<br>USD'000 | months         months           2022         2021           USD'000         USD'000           250,004         33,137 |

The bank loan has been refinanced for a two-year period early May 2023.

# 13. Lease liabilities

|  | within 12<br>months<br>2022 | Instalments within 12 months 2021 | Instalments<br>beyond 12<br>months<br>2022 |
|--|-----------------------------|-----------------------------------|--|
|  | USD'000                     | USD'000                           | USD'000                                    |
| Lease liabilities  | 142                         | 134                               | 135  |
|  | 142                         | 134                               | 135  |
|  |                             |                                   |  |
|  |                             | 2022                              | 2021                                       |
|  |                             | USD'000                           | USD'000                                    |
| 14. Other payables   |                             |                                   |  |
| VAT and duties   |                             | 1,093                             | 1,056                                      |
| Wages and salaries, personal income taxes, social security costs,                      |                             |                                   |  |
| etc. payable   |                             | 896                               | 406  |
| Other costs payable  |                             | 4,496                             | 3,653                                      |
|  |                             | 6,485                             | 5,115                                      |
| 15 Food to the auditor appointed by the Appual Congral M                               | ootina                      |                                   |  |
| 15. Fees to the auditor appointed by the Annual General Mo<br>Statutory audit services | eeung                       | 34                                | 22   |
| Tax services   |                             | 37                                | 61   |
| Other service  |                             | 41                                | 61   |
| Other Service  |                             | 112                               | 144  |
|  |                             |                                   |  |

# 16. Application of financial instruments

In order to hedge the value of future cash flows, the Company applies forward exchange contracts, options and interest swaps. At 31 December 2022, the Company had an unrealized net gain of USD 4,558k, which has been recognized under other receivables with USD 4,558k and in equity. At 31 December 2021, the Company had an unrealized net gain of USD 43k which has been recognized under other receivables with USD 1,197k, other payables with USD 1,154k. and in equity. At 31 December 2022, the nominal value of the contracts entered into amounts to USD 23,700 k (2021: USD19,900 k). All currency hedging contracts have been entered to hedge costs in EUR, DKK, PLN and CHF. The nominal amount of the interest swap is USD 133.000k.

# 17. Contingent liabilities

Sonion A/S has entered into rental contracts which will terminate without further notice at June 30 2023, equivalent to USD 75 k.

Sonion A/S has provided a payment guarantee to third party of USD 365 k.

Sonion A/S has outstanding lease payments of USD 112 k.

The Company participates in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is therefore liable for income taxes etc for the jointly taxed companies and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

## 18. Related parties with controlling interest

Related parties with a controlling interest:

NameRegistered officeBasis of influenceNovo Nordisk FondenHellerup, DenmarkUltimate owner

## 19. Transactions with related parties

Only non-arms length related party transactions are disclosed in the annual report. No such transactions were conducted during the financial year.

# 20. Group relations

Name and registered office of the Parent preparing consolidated financial statements for the largest and smallest group:

Novo Nordisk Fonden, Hellerup, Denmark

# 21. Subsequent events

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (large).

The financial statements is presented in USD, which is the functional currency of the Company since a significant part of the sales and purchases of the Company and thereby also trade receivables and trade payables are denominated in USD. The DKK exchange rate against USD applied is 6.9722 for 2022 and 6.5612 for 2021.

The accounting policies applied to these financial statements are consistent with those applied last year.

## Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Company has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Derivative financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognised under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognised directly in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

For derivative financial instruments that do not comply with the requirements for being treated as hedging instruments, changes in fair value are recognised currently in the income statement as financial income or financial expenses.

#### Income statement

#### Revenue

Revenue from the sale of goods for resale is recognised at the point in time when control has been transferred to customers and if income can be measured reliably and is expected to be received. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Revenue is recognized in accordance with IFRS 15 'Revenue from Contracts with Customers'.

### **Production costs**

Production costs comprise cost of sales and indirect production cost, including wages and salaries and depreciation and amortisation incurred to achieve the years's revenue. Production cost also include development cost, that do not meet the critieria for capitalization in the balance sheet.

### **Distribution costs**

Distribution costs comprise costs incurred for distribution of goods sold, including cost for sales and distribution staff, advertising cost as well as depreciation.

#### Administrative costs

Administrative costs comprise expenses incurred for the Company's administrative functions, including wages and salaries for administrative staff and Management, stationery and office supplies as well as depreciation.

# Other financial income

Other financial income comprises interest income, including interest income on receivables from group enterprises and currency gains.

#### Other financial expenses

Other financial expenses comprises interest expenses, including interest expenses on payables to group enterprises, currency losses as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Company is part of joint taxation. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with a refund concerning tax losses)

#### **Balance sheet**

#### Goodwill

Goodwill is the positive difference between cost and value in use of assets and liabilities taken over as part of the acquisition. Goodwill is amortised straight-line over its estimated useful life which is fixed based on the strategic assessment gained by Management for each business area. The amortisation period is 20 years. The amortisation is included in production costs.

Goodwill is written down to the lower of recoverable amount and carrying amount.

# Intellectual property rights etc

Intellectual property rights etc. comprise patents.

Intellectual property rights acquired are measured at cost less accumulated amortisation and impairment losses. Patents are amortised over their remaining duration.

# Property, plant and equipment

Plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery 5-10 years
Other fixtures and fittings, tools and equipment 3-10 years

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount

Gains and losses from the sale of property, plant and equipment are calculated as the difference between selling price less selling cost and carrying amount at the time of sale. Gains or losses are recognised in the income statement as adjustment to depreciation and impairment losses, or under other operating income if the selling price exceeds original cost.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs. Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs and indirect production costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale. Furthermore, net realizable value is determined with regard to marketability, obsolescence and development in expected selling price.

### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

## Cash

Cash comprises cash in hand and bank deposits.

#### Leases

The Company applies IFRS16 'Leases'.

The right-of-use assets have been recognised based on the amount equal to the leasing debt, adjusted for any lease prepayments. Subsequently, the right-of-use assets are depreciated on a straight line basis over the lease term. A right-of-use asset is remeasured when the leasing debt is remeasured.

Leasing debt is recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate as of the beginning of the year.

Short-term leases and low value leases are not recognized as right-of-use assets and leasing debt.

For building leases, lease terms are estimated taking the size of the building, its strategic importance and the estimated time frame necessary to vacate the premises into consideration. The estimated lease term is reassessed at each reporting date.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

## Income tax receivable or payable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

# Cash flow statement

According to section 86(4) of the Danish Financial Statements Act, a cash flow statement has not been prepared.