## Nodes ApS

Artillerivej 86, st. tv., 2300 København S
CVR no. 25080726

## Annual report 2018

Approved at the Company's annual general meeting on 25 June 2019
Chairman:
Wisthi/nagenin

Building a better working world

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Nodes ApS

## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of Nodes ApS for the financial year 1 January - 31 December 2018.

The annual report is prepared in accordance with the Danish Financial Statements Act.
In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.
Copenhagen, 25 June 2019
Executive Board:


Daniel Højris Bæk


Andreas Rasmussen


Casper Holzmann
Rasmussen

Board of Directors:


Hiroki Inagava
Chairman


Andreas Rasmussen

## Independent auditor's report

## To the shareholders of Nodes ApS

## Opinion

We have audited the financial statements of Nodes ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January 31 December 2018 in accordance with the Danish Financial Statements Act.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

## Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.
In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.


## Independent auditor's report

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Statement on the Management's review

Management is responsible for the Management's review.
Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 25 June 2019
ERNST \& YOUNG
Godkendt Revisionspartnerselskab
CVR no. 30700228


Kim Thomson
State Authorised Public Accountant mne26736


Nicklas Rasmussen State Authorised Public Accountant mne43474

## Management's review

## Company details

| Name | Nodes ApS |
| :---: | :---: |
| Address, Postal code, City | Artillerivej 86, st. tv., 2300 København S |
| CVR no. | 25080726 |
| Established | 27 November 2013 |
| Registered office | Copenhagen |
| Financial year | 1 January - 31 December |
| Board of Directors | Hiroki Inagava, Chairman |
|  | Roger Lakhani |
|  | Daniel Højris Bæk |
|  | Andreas Rasmussen |
| Executive Board | Daniel Højris Bæk |
|  | Andreas Rasmussen |
|  | Casper Holzmann Rasmussen |
| Auditors | Ernst \& Young Godkendt Revisionspartnerselskab |
|  | Osvald Helmuths Vej 4, P.O. Box 250, 2000 Frederiksberg, |

## Management commentary

## Business review

The principal acitivities of the Company are development of apps and web applications for mobile phones, social media etc.

## Financial review

The income statement for 2018 shows a profit of DKK 2,082,401 against a profit of DKK 392,348 last year, and the balance sheet at 31 December 2018 shows equity of DKK 3,124,538.

The improvement of the result is among other things due to increase in activities.

## Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.

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## Financial statements 1 January - 31 December

## Income statement

Note DKK
Gross profit
2 Staff costs
Amortisation/depreciation and impairment of intangible assets and property, plant and equipment
Profit before net financials
3 Financial income

| 2018 | 2017 |
| :---: | :---: |
| 31,047,092 | 28,010,223 |
| -28,021,128 | -27,082,910 |
| -392,684 | -374,956 |
| 2,633,280 | 552,357 |
| 242,867 | 62,616 |
| -292,553 | -212,781 |
| 2,583,594 | 402,192 |
| -501,193 | -9,844 |
| 2,082,401 | 392,348 |

Recommended appropriation of profit Retained earnings

2,082,401
2,082,401

## Financial statements 1 January - 31 December

## Balance sheet

| Note | DKK | 2018 | 2017 |
| :---: | :---: | :---: | :---: |
|  | ASSETS |  |  |
|  | Fixed assets |  |  |
| 5 | Intangible assets |  |  |
|  | Goodwill | 0 | 97,665 |
|  |  | 0 | 97,665 |
| 6 | Property, plant and equipment |  |  |
|  | Fixtures and fittings, other plant and equipment | 140,665 | 109,556 |
|  | Leasehold improvements | 195,637 | 317,601 |
|  |  | 336,302 | 427,157 |
|  | Investments |  |  |
|  | Other receivables | 631,020 | 615,118 |
|  |  | 631,020 | 615,118 |
|  | Total fixed assets | 967,322 | 1,139,940 |
| 8 | Non-fixed assets |  |  |
|  | Receivables |  |  |
|  | Trade receivables | 4,683,460 | 3,470,749 |
| 7 | Work in progress | 2,256,826 | 3,240,380 |
|  | Receivables from group entities | 7,141,543 | 3,518,928 |
|  | Other receivables | 481,981 | 82,455 |
|  | Prepayments | 286,427 | 132,489 |
|  |  | 14,850,237 | 10,445,001 |
|  | Cash | 1,159,411 | 88,684 |
|  | Total non-fixed assets | 16,009,648 | 10,533,685 |
|  | TOTAL ASSETS | 16,976,970 | 11,673,625 |

## Financial statements 1 January - 31 December

## Balance sheet

Note DKK
2018 $\qquad$
EQUITY AND LIABILITIES
Equity
9 Share capital

| 80,000 | 80,000 |
| :---: | :---: |
| 3,044,538 | 962,137 |
| 3,124,538 | 1,042,137 |
| 1,015,156 | 513,963 |
| 1,015,156 | 513,963 |

Liabilities other than provisions
Current liabilities other than provisions
Bank debt

| 14,776 |  | $1,886,747$ |
| ---: | ---: | ---: |
| $2,700,178$ |  | $1,261,224$ |
| 368,173 | 513,873 |  |
| $1,279,952$ |  | $1,866,677$ |
| $8,474,197$ |  | $4,589,004$ |
| $12,837,276$ |  | $10,117,525$ |
| $12,837,276$ |  | $10,117,525$ |
| $16,976,970$ |  | $11,673,625$ |

1 Accounting policies
10 Contractual obligations and contingencies, etc.
11 Collateral
12 Related parties

Financial statements 1 January - 31 December

Statement of changes in equity

## DKK

Equity at 1 January 2018
Transfer through appropriation of profit
Equity at 31 December 2018

| Share capital | Retained earnings | Total |
| :---: | :---: | :---: |
| 80,000 | 962,137 | 1,042,137 |
| 0 | 2,082,401 | 2,082,401 |
| 80,000 | 3,044,538 | 3,124,538 |

Nodes ApS

## Financial statements 1 January - 31 December

## Notes to the financial statements

## 1 Accounting policies

The annual report of Nodes ApS for 2018 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class $C$ entities.
The accounting policies used in the preparation of the financial statements are consistent with those of last year.

## Reporting currency

The financial statements are presented in Danish kroner (DKK).

## Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

## Leases

The Company has chosen IAS 17 as interpretation for classification and recognition of leases.
Leases that do not transfer substantially all the risks and rewards incident to the ownership to the Company are classified as operating leases. Payments relating to operating leases and any other rent agreements are recognised in the income statement over the term of the lease. The Company's aggregate liabilities relating to operating leases and other rent agreements are disclosed under "Contingent liabilities".

## Income statement

## Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.
Income from contracts is recognised as revenue by reference to the stage of completion. Accordingly, revenue corresponds to the market value of the contract work performed during the year (percentage-of-completion method). This method is used where the total income and expenses and the degree of completion of the contract can be measured reliably.

Where income from a construction contract cannot be estimated reliably, contract revenue corresponding to the expenses incurred is recognised only in so far as it is probable that such expenses will be recoverable from the counterparty.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

## Gross profit

The items revenue, cost of sales, other operating income and external expenses have been aggregated into one item in the income statement called gross profit in accordance with section 32 of the Danish Financial Statements Act.

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## Financial statements 1 January - 31 December

## Notes to the financial statements

1 Accounting policies (continued)

## Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

## Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

## Amortisation/depreciation

The item comprises amortisation/depreciation of intangible assets and property, plant and equipment.
The basis of amortisation/depreciation, which is calculated as cost less any residual value, is amortised/depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Goodwill
Fixtures and fittings, other plant and equipment Leasehold improvements

## 5 years

5-10 years
3-5 years

Minor assets with an expected useful life of less than 1 year are recognised as costs in the profit and loss account in the year of acquisition.

Profit or loss deriving from the sales of tangible fixed assets is measured as the difference between the sales price reduced by the selling costs and the book value at the time of the sale. Profit or loss is recognised in the profit and loss account under depreciation.

## Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

## Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity is jointly taxed with other group entities. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

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## Financial statements 1 January - 31 December

## Notes to the financial statements

1 Accounting policies (continued)
Balance sheet

## Intangible assets

Goodwill is amortised over the expected economic life of the asset, measured by reference to Management's experience in the individual business segments.

## Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

## Impairment of fixed assets

The carrying amount of intangible assets, property, plant and equipment is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists. Impairment losses on goodwill are not reversed.

## Receivables

Receivables are measured at amortised cost.
The Company has chosen IAS 39 as interpretation for impairment of financial receivables.
An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.
Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

## Work in progress

Service supplies and contract work in progress for third parties are measured at the market value of the work performed less progress billings. The market value is calculated based on the stage of completion at the balance sheet date and the total expected income from the relevant contract. The stage of completion is calculated based on the expenses incurred relative to the expected total expenses relating to the relevant contract.

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## Financial statements 1 January - 31 December

## Notes to the financial statements

## 1 Accounting policies (continued)

Where the outcome of contract work in progress cannot be estimated reliably, the market value is measured at the expenses incurred in so far as they are expected to be paid by the purchaser.

Where the total expenses relating to the work in progress are expected to exceed the total market value, the expected loss is recognised as a loss-making agreement under "Provisions" and is expensed in the income statement.

The value of work in progress less progress billings is classified as assets when the selling price exceeds progress billings and as liabilities when progress billings exceed the market value.

## Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

## Cash

Cash comprises cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

## Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.
Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

## Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases.

Other liabilities are measured at net realisable value.

## Financial statements 1 January - 31 December

## Notes to the financial statements

DKK
2 Staff costs
Wages/salaries
Other social security costs
Other staff costs

Average number of full-time employees

3 Financial income
Interest receivable, group entities
Other financial income

DKK
4 Financial expenses
Interest expenses, group entities
Other financial expenses

5
Intangible assets
DKK
Cost at 1 January 2018
Cost at 31 December 2018
Impairment losses and amortisation at 1 January 2018
Amortisation and impairment losses of disposals for the year
Impairment losses and amortisation at 31 December 2018
Carrying amount at 31 December 2018


| 141,799 |  |  |
| ---: | ---: | ---: |
| 101,068 |  | 61,916 <br> 700 |
| 242,867 | 62,616 |  |
| 2018 |  | 2017 |
|  |  |  |
| 66,317 | 29,064 |  |
| 226,236 | 183,717 |  |
| 292,553 | 212,781 |  |

Goodwill
532,717
532,717

435,052
97,665

| 532,717 |
| ---: |
| 0 |

$\qquad$

6 Property, plant and equipment

DKK
Cost at 1 January 2018
Additions
Cost at 31 December 2018
Impairment losses and depreciation at 1 January 2018
Depreciation
Impairment losses and depreciation at
31 December 2018
Carrying amount at 31 December 2018
Fixtures and fittings, other plant and

| plant and equipment | Leasehold improvements | Total |
| :---: | :---: | :---: |
| 861,469 | 973,030 | 1,834,499 |
| 141,045 | 63,119 | 204,164 |
| 1,002,514 | 1,036,149 | 2,038,663 |
| 751,913 | 655,429 | 1,407,342 |
| 109,936 | 185,083 | 295,019 |
| 861,849 | 840,512 | 1,702,361 |
| 140,665 | 195,637 | 336,302 |

## Financial statements 1 January - 31 December

## Notes to the financial statements

DKK
7 Work in progress
Selling price of work performed
Progress billings
recognised as follows:
Work in progress(assets)
Work in progress(liabilities)

| 2018 | 2017 |
| ---: | ---: |
|  |  |
| $29,322,012$ | $20,502,149$ |
| $-29,765,364$ | $-18,522,993$ |
| $-443,352$ | $1,979,156$ |
|  |  |
| $2,256,826$ | $3,240,380$ |
| $-2,700,178$ | $-1,261,224$ |
| $-443,352$ | $1,979,156$ |

8 Receivables
Out of the Company's total receivables, receivables from group entities totalling DKK 7,142 thousand fall due for payment after more than one year after the balance sheet date.

## 9 Share capital

The Company's share capital has remained DKK 80,000 over the past 5 years.

10 Contractual obligations and contingencies, etc.
Other contingent liabilities
The Company is jointly taxed with its parent, Nodes Group ApS, which acts as management company, and is jointly and severally liable with other jointly taxed group entities for payment of income taxes as well as withholding taxes on interest, royalties and dividends.

## Other financial obligations

Other rent and lease liabilities:

## DKK

Rent and lease liabilities

| 2018 | 2017 |
| :---: | :---: |
| 927,913 | 2,342,608 |

Rent and lease liabilities include a rent obligation totalling DKK 859 thousand in interminable rent agreements with remaining contract terms of less than one year. Furthermore, the Company has liabilities under operating leases for cars and IT equipment, totalling DKK 69 thousand, with remaining contract terms of less than one year.

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Financial statements 1 January - 31 December

## Notes to the financial statements

11 Collateral

## Mortgage and securities

For bank debts, the Company has provided security in company assets representing a nominal value of DKK 3,000,000. This security comprises the following:

Plant and equipment, stock, goodwill, simple claims concering sales and not registered vehicles.

12 Related parties
Information about consolidated financial statements

| Parent | Domicile | Requisitioning of the parent <br> company's consolidated <br> financial statements |
| :--- | :--- | :--- |
| Monstar Lab, Inc | Japan | At the Company's address |

