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# ***ICEpower A/S***

Vandtårnsvej 62 A, 3. B., DK-2860 Søborg

## **Annual Report for 1 June 2022 - 31 May 2023**

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CVR No 25 05 35 91

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
5 /9 2023

Henrik Rasmussen  
Chairman of the General  
Meeting



**pwc**

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of ICEpower A/S for the financial year 1 June 2022 - 31 May 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 May 2023 of the Company and of the results of the Company operations for 2022/23.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 5 September 2023

## Executive Board

Keld Lindegaard Andersen  
CEO

## Board of Directors

Henrik Bjørn Rasmussen  
Chairman

Ronnie Møller-Thorsøe

Anders Sejer Tranberg-Hansen

# Independent Auditor's Report

To the Shareholder of ICEpower A/S

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 May 2023 and of the results of the Company's operations for the financial year 1 June 2022 - 31 May 2023 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of ICEpower A/S for the financial year 1 June 2022 - 31 May 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

# Independent Auditor's Report

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

## Independent Auditor's Report

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 5 September 2023

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Niels Henrik B. Mikkelsen  
State Authorised Public Accountant  
mne16675

Martin Birch  
State Authorised Public Accountant  
mne42825

## Company Information

### The Company

ICEpower A/S  
Vandtårnsvej 62 A, 3. B.  
DK-2860 Søborg

CVR No: 25 05 35 91  
Financial period: 1 June - 31 May  
Municipality of reg. office: Gladsaxe

### Board of Directors

Henrik Bjørn Rasmussen, Chairman  
Ronnie Møller-Thorsøe  
Anders Sejer Tranberg-Hansen

### Executive Board

Keld Lindegaard Andersen

### Auditors

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

## Financial Highlights

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	<u>2022/23</u> TDKK	<u>2021/22</u> TDKK	<u>2020/21</u> TDKK	<u>2019/20</u> TDKK	<u>2018/19</u> TDKK
<b>Key figures</b>					
<b>Profit/loss</b>					
Gross profit/loss	136,997	112,456	67,980	67,321	52,894
Profit/loss before financial income and expenses	53,649	39,079	4,555	13,719	10,449
Net financials	-12,630	-6,109	4,082	-3,680	-2,829
Net profit/loss for the year	32,805	27,349	8,657	8,160	5,973
<b>Balance sheet</b>					
Balance sheet total	229,017	153,474	122,157	119,082	102,652
Equity	105,360	68,319	55,181	52,725	61,565
Investment in property, plant and equipment	3,046	5,019	2,405	3,145	1,835
Number of employees	93	77	52	45	38
<b>Ratios</b>					
Return on assets	23.4%	25.5%	3.7%	11.5%	10.2%
Solvency ratio	46.0%	44.5%	45.2%	44.3%	60.0%
Return on equity	37.8%	44.3%	16.0%	14.3%	10.2%



# Management's Review

## Key activities

The ICEpower Holding A/S consist of ICEpower A/S, ICEpower AB and ICEpower America Inc. The majority of the Groups activities are carried out in ICEpower A/S.

ICEpower aspires "to become the preferred partner for outsourced product creation to the leaders of the audio industry".

Originally, ICEpower was focused on supply of parts such as amplification modules and switch mode power supplies for the audio industry. Over the past 8 years ICEpower has developed into a developer and manufacturer of turnkey products (finished goods) and customised electronic solutions to the audio industry including mechanics, software, analog, and digital hardware.

1. ICEpower serves the entire audio industry with audio products. The Audio Products are off-the-shelf products ready made for implementation for all audio segments and all audio applications from consumer, automotive to professional use.

2. In addition, ICEpower focuses its turnkey business on 3 core application segments

- a. Home Automation audio equipment incl. cinema rack amps,
- b. Audio equipment for Commercial, Corporate and Educational installations
- c. Audio equipment for PRO audio, incl. rack equipment and backplates for powered speakers for both touring and fixed installation.

This means that ICEpower is a project-focused company that also has a large portfolio of audio products for the wider market.

Turnkey solutions are products developed for a specific customer, and include turnkey products, custom designs and speaker backplates.

Audio products are off-the-shelf products, and include amplifier power modules, audio integrated circuits (IC) and power supplies.

ICEpower capabilities include both "simple" products, where all interconnects are analog as well as highly feature-rich digital products incorporating elements such as streaming audio and control over a network connection (e. g. Dante, Milan, or proprietary protocols), Advanced DSP, GUI Control, Hosted webservers and displays.

With 105 employees end of the year in the center of Copenhagen, Denmark, ICEpower has the largest number of power electronics engineers at one location in the world and is a global R&D center of excellence within audio electronics.

## Management's Review

The mission of ICEpower is "through engineering excellence and close partnering, ICEpower offers customers the highest quality and performance audio products at the best price in the market".

ICEpower has been able to prove this concrete offer to turnkey customers during several years in which engineering excellence has proven better audio performance, improved sustainability and competitive pricing compared to ICEpower's main competitors, the customers themselves in combination with the Electronic Manufacturing Suppliers (EMS) in Asia.

### Development in the year

Despite the world-wide electronic component shortages, ICEpower managed to grow its revenue app. 37% (against an expectation of 41%) with an EBT result of 41,0 MDKK during the financial year of 2022/23 against an expectation of 45 MDKK. This is a satisfactory result. A higher revenue and profit would have been reached if all components had been available for our production.

The world market for electronics has been severely impacted by shortages of various kinds of electronic componentry during FY 22/23. The situation seems to have much improved during the last 3 months, however some components remain difficult to source.

During 2022/23 ICEpower continued to win several new projects - all contracted in Development and Supply Agreements for the coming years. This means that provided sourcing of componentry will ease up a revenue growth of a similar size can be expected y-on-y during the coming years.

Today ICEpower is working on turnkey solutions for most of the customers that ICEpower strategically has decided to and wish to work for. ICEpower has won new assignments and contracts that eventually will result in a revenue > double of the FY 2022/23 revenue.

During FY 2022/23 ICEpower has continuously invested in improving our technological offerings, new audio products for the general audio market, new and improved services, new employees, and a general strengthening of our operational performance in close co-operation with our outsourced facilities in Thailand. Currently, ICEpower employs 121 employees.

### Operating risks

The Group's revenue is primarily in USD and results in the Group being sensitive to fluctuations in the USD exchange rate. This is partially met with currency hedging.

# Management's Review

## Targets and expectations for the year ahead

Despite the continued lack of certain components, and a continued impact on the Group's two Thailand-based outsourced manufacturing facilities, ICEpower expects a revenue growth around 25-30% and a considerable growth in EBIT for 2023/24.

The Group has a solid cash position to fund the Group's organic growth and operations through the financial year 2023/24 and beyond.

## Sustainability - ICEpower's Environmental, Social and Governance practice

### Towards a sustainable ICEpower

At ICEpower we take great pride in our efforts toward a better environment, and a sustainable business. And we want to do it the right way.

During the autumn and winter of FY 2021/22 ICEpower spent half a year with an external partner to conclude on how ICEpower scores within Environment and decide what efforts to focus on regarding environment and sustainability. During winter and spring, we continued with a similar effort together with a second external team of consultants to conclude how ICEpower scores within Social and Economic impacts and decide on the way forward.

Today we feel better equipped than ever to deal with sustainability both in relation to ICEpower specifically but also in relation to general manufacturing of and use of audio electronics in the world market.

Each employee plays a unique and necessary role in our company. We operate globally and want to establish and nurture relationships across cultures, languages, and ethnicities. We believe that employees spending a large part of their life working for our company are to be treated with respect and dignity.

Providing proper working conditions is a key area for the company to aim its focus. When ICEpower cares for the people, the people care for their job. They are motivated to perform the best they can. This is beneficial for the employee, for the company and for the customers.

# Management's Review

## Basic Principles towards a sustainable ICEpower

In Q2, 2022 we introduced The Corporate Social responsibility (CSR) of ICEpower A/S. We demonstrate how ICEpower takes responsibility for contributing, while managing adverse impacts on, internationally agreed principles for sustainable social, environmental, and economic development as well as how ICEpower seek to ensure that our business relationships act responsible.

ICEpower's commitment to sustainability is based on the internationally agreed core principles for sustainable development; human rights (including labor rights), environment (including climate), and anti-corruption. The principles are listed by the UN Global Compact and made operational through the UN Guiding Principles on Business and Human rights (UNGPs) and the OECD Guidelines for Multinational Enterprises (OECD).

ICEpower complies with regulations, wherever we operate. Distinct from this, our commitment means that ICEpower, and its subsidiaries, continuously identifies, prevents, or mitigates, our risk of adverse impacts in relation to the core principles. We communicate how we manage such impacts. Where we cause or contribute to adverse impacts, we will provide for access to remedy. We will also seek to make a difference for sustainability, where ICEpower can make a difference.

This means, that ICEpower has implemented and complies to the 2011 Management Standard Process by the UN Guiding Principles (UNGP/OECD) on Business and Human Rights and the OECD guidelines for Multinational Enterprises (OECD).

ICEpower has created an ICEpower Policy Commitment covering social, environmental, and economic sustainability including our first (2022) social, environmental, and economic impact assessment. Our Due Diligence on ICEpower is available on request.

- A Sustainability Policy (available on [www.icepower.dk](http://www.icepower.dk))
- A Business Relationships (RBR) Code of Conduct (CoC) (available on [www.icepower.dk](http://www.icepower.dk))
- A Code of Conduct for Employees (CoC) (available on [www.icepower.dk](http://www.icepower.dk))
- Established operational grievance mechanisms in ICEpower (incl. a whistle-blower system)
- A Three-Year Implementation Plan for Sustainability

### ICEpower's Management System meets UNGPs three requirements:

- A Policy Commitment
- A Due Diligence (including Identification, Prevention/Mitigation, Accounting for (tracking – communicating))
- Way of remediation.

These processes are in place at ICEpower, and ICEpower assumes, expects, and demands the same from all our business relationships (EU Non-financial Reporting Directive – new EU' Corporate Sustainability Reporting Directive').

# Management's Review

## Responsibility in Business Relationships

It hereby follows that ICEpower requires all our business relationships (BR) to have adequate policies and processes in place, ensuring that they manage adverse impacts. ICEpower will from time to time check their processes (and latest Impact Assessments) incl.

- Policy Commitment
- Information on handling of severe impacts
- Impact assessment – from where it is produced
- Information on their handling of Business Relationships.

Acc. to The Foundational Principle 14, the responsibility applies to all enterprises regardless of their size, sector, operational context, ownership, and structure. The scale and complexity of the means through which our relationships meet that responsibility varies according to these factors and with the severity of our business relationship's adverse human rights impacts.

Our minimum expectations towards our Business Relationships are therefore (and in accordance with the UNGP), that our Business Relationships:

- Include their expectations to their Business Relationships in their Policy Commitment
- Adhere and comply with UNGPs
- Assesses their contribution to adverse impacts (incl. making it available for ICEpower and others)
- Info to ICEpower (and others) on 'known' severe impacts that our Business Relationships cause or contribute to.

ICEpower express our expectations to all our Business Relationships in our Code of Conduct as well as in other kinds of direct inquiries.

We will assess selected Business Relationship's due diligence processes as well as collaborate with those on proper implementation.

## Assessing Human Rights, Environment and Economic Impact

Regarding our responsibility for Human Rights, Environment and Economic (Governance) Impact ICEpower complies with the 5 requirements:

- 1.Approved by Top Management (Board of Directors)
- 2.Informed by relevant and sufficient human rights expertise (QA)
- 3.The HuRi expectations are stipulated to all relevant stakeholders (incl. employees and BR)
- 4.Publicly available at [www.icepoweraudio.com](http://www.icepoweraudio.com)
- 5.Embedded throughout our business

Acc. to Foundational Principle 15 ICEpower has, to meet our responsibility to respect human rights, policies, and processes appropriate to our size and circumstances, the following in place:

## Management's Review

- a) The ICEpower policy commitment is in place.
- b) ICEpower has established a human rights due diligence process in which we identify, prevent, mitigate, and account for how we address our impacts on human rights; and
- c) A process in which we enable remediation of any adverse human rights impact we cause or to which we contribute. We have not previously tracked and managed human rights / environment / corruption impacts (prior to 2022). Consequently, the first assessment will note all impacts as 'Potential' impacts, notwithstanding the fact that actual impacts may have occurred during the previous years. Actual adverse impacts will be noted for the future.

### Risk Assessment

ICEpower's risk assessment is available on the [www.icepoweraudio.com/sustainability/](http://www.icepoweraudio.com/sustainability/).

ICEpower has estimated 54 potential impact assessments against all 48 human rights and this constitutes a 100% complete human rights impact assessment for ICEpower a/s.

ICEpower a/s has identified a total of 19 impacts on 13 human rights whereof none are considered severe. Of the identified impacts, we have 19 potential and no actual impacts.

We found that we have no risk of impacts on 35 of the 48 human rights. Our actions to engage with potential affected stakeholders is also available on the [www.icepoweraudio.com/sustainability/](http://www.icepoweraudio.com/sustainability/).

We have assessed adverse impacts that ICEpower a/s has or may have on each of the 16 economic areas. We focus our assessments on the more likely impacts, not all imaginable impacts.

ICEpower has evaluated all impact assessments against all 16 economic areas and this constitutes a 100% complete economic impact assessment for ICEpower a/s.

ICEpower a/s has identified a total of 4 impacts on 4 economic areas. Of the identified impacts, we have 4 potential and no actual impacts.

One of above 4 potential impacts addresses bribery and anti-corruption. ICEpower has four-eyes system (as part of accounting department) on all transactions and unusual variances in purchase prices or sales prices will be addressed. ICEpower also has a whistleblower system. Policies are also part of the employee handbook / Code of Conduct for employees.

We found that we have no risk of impacts on 12 of the 16 economic areas. Our actions to engage with potential impacts and potential affected stakeholders is available on the [www.icepoweraudio.com/sustainability/](http://www.icepoweraudio.com/sustainability/).

ICEpower conducts a APV-assessment every second year (2H, 2021 and planning for 2H, 2023). During FY 22/23 we have completed tasks on APV-assessments from 2021.

## Management's Review

The company has implemented a process and safety around chemistry and its storage. We have established procedures and security around usage of electrical power (to avoid fire and work accidents). We have worked to improve the acoustic environment in all offices.

During FY 22/23 ICEpower runs a Leadership Program for + 20 managers with the purpose of improving work-life balance, reducing stress, and establishing the best possible co-operation between employees. This Program also addresses diversity. ICEpower works actively to improve diversity among its employees as well as understanding different cultures values and approach to work and work life balance. The work force has app. 20% female employees.

### Environment

ICEpower A/S was in the beginning of this century one of the first companies in the world to make efficient amplifiers and make these amplifiers available for the entire audio industry.

In its sense, the very idea behind Class D amplification and switch mode power supply technology and the idea by ICEpower has been and is - while producing ultimate quality sound experiences in a variety of audio products - to:

- Get rid of the heat (avoiding costly, bulky cooling systems) by reaching best-in-class efficiency while maintaining best-in-class audio performance with our proprietary Class D Technology, thereby reducing the power consumption in a home or a professional environment
- ICEpower is the only non-semiconductor company having developed our own Class D technology in silicon, e. g. microchips. This enables ICEpower:
- To make the smallest and lightest weight amplifiers and power supplies, thereby reducing the costs of transportation and use of energy to transport.
- To greatly reduce the number of components needed to manufacture an amplification board – compared to our peers. Again, less use of components means lightweight, less use of natural resources and less energy consumption at all steps in the supply and value chain.

Although Class D technology can be said to have contributed to more sustainability, we consider this evolution for granted today – state of the art. The audio industry still omits CO<sub>2</sub> when manufacturing audio products and especially in use cases by humans no matter whether the use is only idle or playing.

# Management's Review

## The ICEpower CO<sub>2</sub> footprint

ICEpower has estimated our CO<sub>2</sub> emission footprint based on the Greenhouse Gas Protocol (GHGP). ICEpower has established reduction targets based on the Science-Based Targets initiative (SBTi). Based on ICEpower 2019, we have estimated a total of 22.469-ton CO<sub>2</sub> emissions. Scope 1 is estimated at app. 0,02% CO<sub>2</sub> emission. Scope 2 at app. 0,2% CO<sub>2</sub> emissions and thus Scope 3 at app. > 99% of total CO<sub>2</sub> emissions. Thus, details on our efforts within Scope 1 and 2 are covered in our Sustainability Business Conduct on our homepage.

## Reducing The ICEpower CO<sub>2</sub> Footprint, Scope 3

In Scope 3 we distinguish between Upstream CO<sub>2</sub> emissions (manufacturing) and Downstream CO<sub>2</sub> emissions (use cases among the end-users). End-users are either private users/consumers or professional users (commercial installation or live sound).

ICEpower has calculated that Upstream constitutes app. 12% of our Scope 3 emissions while the sold products (Downstream - use cases) constitute 88%.

So, by far, the largest CO<sub>2</sub> emissions happen as soon as the products are switched on no matter whether we are talking 'play mode' or 'idle mode'.

While ICEpower naturally is growing Y-on-Y, our absolute CO<sub>2</sub> emissions are growing simultaneously. ICEpower expects to triple our sales during the coming 3-4 years and thereby generate 3-4 times as much CO<sub>2</sub>-emissions following our growth (upstream + downstream).

Needless to say, and most importantly, the global world must switch to green energy to solve this vast challenge. Energy must be from renewable sources. Water usage must be environmentally responsible and socially equitable.

However, while much of the challenges concerning our environment and climate can be solved by energy from renewable sources, ICEpower is obliged to and feel a strong urge to improve on our Scope 3 emissions right now. In other words, simply waiting for sustainable energy to become available is not responsible.



# Management's Review

## A Two Step Approach

ICEpower finds that the power consumption of the products can be reduced by:

- 1.Design - without significant material cost increase
- 2.Material selection – with a not insignificant cost increase
- 3.A combination of the above

From April 2022, ICEpower has decided to work with the above two / three steps to reduce Scope 3 emissions. In accordance with the SBTi, SMEs are obliged to measure (screening) and reduce Scope 3 in relative terms. So, while ICEpower expects a large growth during the coming 3-5 years, we also expect our Scope 3 emissions to grow in absolute numbers. In relative terms we can improve going forward concerning all new (1) Audio Products (predominantly amplifiers and power supplies) and (2) Turnkey Solutions (predominantly finished goods products for specific, named audio customers) designed, developed, and manufactured by ICEpower.

### **Step 1**

As a first step ICEpower has initiated technical design solutions that will impact and reduce power consumption for products in development. The key objective is to balance design effort, cost, and actual reductions. The effort solely driven by ICEpower will need to be neutral toward the customers. This will typically fall into the 1st category – Design.

### **Step 2**

As a second step, ICEpower has decided, starting April 2022 to offer all our Turnkey Solution customers a choice upfront in terms of reduced power consumption as an effect of using premium materials (2nd category).

For each specific product, ICEpower will initiate a discussion with the specific customer (the product owner) to propose the customer more sustainable product solutions.

These discussions take place during the proposal phase, where the concrete product is estimated with alternatives toward power consumption reduction and the related cost hereof.

By selecting state-of-the-art materials, ICEpower can significantly reduce power consumption. In some cases, this comes with a higher cost than the current market level. So, if ICEpower still wants to be competitive in the segments where ICEpower plays a role, the customer will need to accept a higher product cost – for the benefit of a reduced CO2 footprint.

We hope that numerous competitive benefits for our customers can come into play by putting sustainable products into the market.

## **Management's Review**

When new products, where this is the case are being manufactured in 2022 and in the coming years, ICEpower will measure and estimate the results and make the relevant comparisons to measure and make publicly available the relative CO2 emission improvements according to SBTi.

### **Foreign Entities**

Through subsidiaries, branches etc. the Group is represented in Sweden, Spain, USA, and Japan.

### **Uncertainty relating to recognition and measurement**

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

### **Unusual events**

The financial position at 31 May 2023 of the Company and the results of the activities of the Company for the financial year for 2022/23 have not been affected by any unusual events.

### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

## Income Statement 1 June - 31 May

	Note	2022/23	2021/22
		TDKK	TDKK
<b>Gross profit/loss</b>		<b>136,997</b>	<b>112,456</b>
Staff expenses	2	-59,928	-49,243
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-23,420	-24,134
<b>Profit/loss before financial income and expenses</b>	1	<b>53,649</b>	<b>39,079</b>
Income from investments in subsidiaries	4	159	161
Financial income	5	1,426	1,172
Financial expenses	6	-14,215	-7,442
<b>Profit/loss before tax</b>		<b>41,019</b>	<b>32,970</b>
Tax on profit/loss for the year	7	-8,214	-5,621
<b>Net profit/loss for the year</b>		<b>32,805</b>	<b>27,349</b>

# Balance Sheet 31 May

## Assets

	Note	2023 TDKK	2022 TDKK
Completed development projects		50,290	26,340
Acquired licenses		509	704
Acquired other similar rights		0	0
Development projects in progress		55,872	54,454
<b>Intangible assets</b>	<b>8</b>	<b>106,671</b>	<b>81,498</b>
Plant and machinery		5,070	5,292
Other fixtures and fittings, tools and equipment		1,565	1,200
Leasehold improvements		2,875	3,238
<b>Property, plant and equipment</b>	<b>9</b>	<b>9,510</b>	<b>9,730</b>
Investments in subsidiaries	10	1,486	1,325
Deposits	11	1,004	918
<b>Fixed asset investments</b>		<b>2,490</b>	<b>2,243</b>
<b>Fixed assets</b>		<b>118,671</b>	<b>93,471</b>
<b>Inventories</b>		<b>27,833</b>	<b>7,279</b>
Trade receivables		76,218	38,953
Receivables from group enterprises		2,403	251
Other receivables		1,338	2,010
Corporation tax		220	220
Corporation tax receivable from group enterprises		0	2,402
Prepayments	12	2,334	1,424
<b>Receivables</b>		<b>82,513</b>	<b>45,260</b>
<b>Cash at bank and in hand</b>		<b>0</b>	<b>7,464</b>
<b>Currents assets</b>		<b>110,346</b>	<b>60,003</b>
<b>Assets</b>		<b>229,017</b>	<b>153,474</b>

# Balance Sheet 31 May

## Liabilities and equity

	Note	2023 TDKK	2022 TDKK
Share capital		1,940	1,940
Reserve for net revaluation under the equity method		1,345	1,184
Reserve for development costs		65,881	46,094
Reserve for hedging transactions		-738	-4,972
Retained earnings		36,932	24,073
<b>Equity</b>		<b>105,360</b>	<b>68,319</b>
Provision for deferred tax	14	22,988	16,354
Other provisions	15	500	1,641
<b>Provisions</b>		<b>23,488</b>	<b>17,995</b>
Payables to group enterprises relating to corporation tax		2,775	0
Other payables		2,657	2,977
<b>Long-term debt</b>	16	<b>5,432</b>	<b>2,977</b>
Credit institutions		4,401	0
Prepayments received from customers		0	1,200
Trade payables		75,770	44,005
Payables to group enterprises		4,842	4,986
Deposits	16	684	576
Other payables	16	9,040	13,416
<b>Short-term debt</b>		<b>94,737</b>	<b>64,183</b>
<b>Debt</b>		<b>100,169</b>	<b>67,160</b>
<b>Liabilities and equity</b>		<b>229,017</b>	<b>153,474</b>
Distribution of profit	13		
Contingent assets, liabilities and other financial obligations	17		
Related parties	18		
Accounting Policies	19		

## Statement of Changes in Equity

	Share capital	Reserve for net revaluation under the equity method	Reserve for development costs	Reserve for hedging transactions	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
<b>2022/23</b>							
Equity at 1 June	1,940	1,184	46,094	-4,972	24,073	0	68,319
Exchange adjustments	0	2	0	0	0	0	2
Fair value adjustment of hedging instruments, beginning of year	0	0	0	5,428	0	0	5,428
Fair value adjustment of hedging instruments, end of year	0	0	0	-1,194	0	0	-1,194
Development costs for the year	0	0	35,260	0	-35,260	0	0
Depreciation, amortisation and impairment for the year	0	0	-15,473	0	15,473	0	0
Net profit/loss for the year	0	159	0	0	32,646	0	32,805
<b>Equity at 31 May</b>	<b>1,940</b>	<b>1,345</b>	<b>65,881</b>	<b>-738</b>	<b>36,932</b>	<b>0</b>	<b>105,360</b>

## Statement of Changes in Equity

	Share capital	Reserve for net revaluation under the equity method	Reserve for development costs	Reserve for hedging transactions	Retained earnings	Proposed dividend for the year	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
<b>2021/22</b>							
Equity 1 June	1,940	802	34,933	593	8,256	8,657	55,181
Exchange adjustments	0	11	0	0	0	0	11
Ordinary dividend paid	0	0	0	0	0	-8,657	-8,657
Fair value adjustment of hedging instruments, end of year	0	0	0	-7,135	0	0	-7,135
Tax on adjustment of hedging instruments for the year	0	0	0	1,570	0	0	1,570
Other equity movements	0	210	0	0	-210	0	0
Development costs for the year	0	0	27,634	0	-27,634	0	0
Depreciation, amortisation and impairment for the year	0	0	-16,473	0	16,473	0	0
Net profit/loss for the year	0	161	0	0	27,188	0	27,349
<b>Equity at 31 May</b>	<b>1,940</b>	<b>1,184</b>	<b>46,094</b>	<b>-4,972</b>	<b>24,073</b>	<b>0</b>	<b>68,319</b>

# Notes to the Financial Statements

	2023 <u>TDKK</u>	2022 <u>TDKK</u>
<b>1 Special items</b>		
Revenue - sale of ICEsound	0	12,512
Severance agreement, salaries	0	-500
Impairment of development costs	0	-3,015
	<u>0</u>	<u>8,997</u>
<b>2 Staff expenses</b>		
Wages and salaries	55,205	45,405
Pensions	4,031	3,349
Other social security expenses	692	489
	<u>59,928</u>	<u>49,243</u>
<b>Including remuneration to the Executive Board and Board of Directors</b>	<u>2,806</u>	<u>2,848</u>
<b>Average number of employees</b>	<u>93</u>	<u>77</u>
<b>3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment</b>		
Amortisation of intangible assets	20,154	18,571
Depreciation of property, plant and equipment	3,266	2,548
Impairment of intangible assets	0	3,015
	<u>23,420</u>	<u>24,134</u>
<b>4 Income from investments in subsidiaries</b>		
Share of profits of subsidiaries	159	161
	<u>159</u>	<u>161</u>



## Notes to the Financial Statements

	<u>2022/23</u> TDKK	<u>2021/22</u> TDKK
<b>5 Financial income</b>		
Other financial income	1,426	1,172
	<u><b>1,426</b></u>	<u><b>1,172</b></u>
<b>6 Financial expenses</b>		
Other financial expenses	4,207	2,217
Exchange adjustments, expenses	10,008	5,225
	<u><b>14,215</b></u>	<u><b>7,442</b></u>
<b>7 Tax on profit/loss for the year</b>		
Current tax for the year	2,775	286
Deferred tax for the year	5,439	5,335
	<u><b>8,214</b></u>	<u><b>5,621</b></u>

## Notes to the Financial Statements

### 8 Intangible assets

	Completed develop- ment pro- jects	Acquired licenses	Acquired other similar rights	Develop- ment pro- jects in pro- gress	Total
	TDKK	TDKK	TDKK	TDKK	TDKK
Cost at 1 June	164,114	3,662	1,533	54,454	223,763
Additions for the year	5,936	122	0	39,269	45,327
Transfers for the year	37,851	0	0	-37,851	0
Cost at 31 May	207,901	3,784	1,533	55,872	269,090
Impairment losses and amortisation at 1 June	137,774	2,958	1,533	0	142,265
Amortisation for the year	19,837	317	0	0	20,154
Impairment losses and amortisation at 31 May	157,611	3,275	1,533	0	162,419
<b>Carrying amount at 31 May</b>	<b>50,290</b>	<b>509</b>	<b>0</b>	<b>55,872</b>	<b>106,671</b>

The Company's development projects relate to development of new products, as well as continued development, improvements and upgrading of the Company's existing products.

The development, improvement and upgrading is completed on an ongoing basis and the projects are ready for use upon completion. The products form the basis of a large part of the Company's existing business, hence, there are markets and customers for the products. Projects in progress, consist of supplementary products as well as customer-specific products; hence, there is a market herefore.

The improvements and upgrades are expected to have lives of three to five years which are considered to reflect the useful lives.

The projects are progressing according to plan through the use of the resources allocated by Management to the development.

# Notes to the Financial Statements

## 9 Property, plant and equipment

	Plant and machinery	Other fixtures and fittings, tools and equipment	Leasehold improvements	Total
	TDKK	TDKK	TDKK	TDKK
Cost at 1 June	14,186	7,735	5,398	27,319
Additions for the year	1,656	809	581	3,046
Cost at 31 May	15,842	8,544	5,979	30,365
Impairment losses and depreciation at 1 June	8,894	6,535	2,160	17,589
Depreciation for the year	1,878	444	944	3,266
Impairment losses and depreciation at 31 May	10,772	6,979	3,104	20,855
<b>Carrying amount at 31 May</b>	<b>5,070</b>	<b>1,565</b>	<b>2,875</b>	<b>9,510</b>

## 10 Investments in subsidiaries

	2023 TDKK	2022 TDKK
Cost at 1 June	141	141
Cost at 31 May	141	141
Value adjustments at 1 June	1,184	1,012
Exchange adjustment	2	11
Net profit/loss for the year	159	161
Value adjustments at 31 May	1,345	1,184
<b>Carrying amount at 31 May</b>	<b>1,486</b>	<b>1,325</b>

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Votes and ownership
ICEpower USA	New Jersey	25.000 USD	100%

# Notes to the Financial Statements

## 11 Other fixed asset investments

	Deposits TDKK
Cost at 1 June	918
Additions for the year	86
Cost at 31 May	1,004
<b>Carrying amount at 31 May</b>	<b>1,004</b>

## 12 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

	2022/23 TDKK	2021/22 TDKK
<b>13 Distribution of profit</b>		
Reserve for net revaluation under the equity method	159	161
Retained earnings	32,646	27,188
	<b>32,805</b>	<b>27,349</b>

## 14 Provision for deferred tax

Provision for deferred tax at 1 June	16,354	12,589
Amounts recognised in the income statement for the year	5,439	5,335
Amounts recognised in equity for the year	1,194	-1,570
<b>Provision for deferred tax at 31 May</b>	<b>22,988</b>	<b>16,354</b>

## 15 Other provisions

The Company provides warranties of 1 to 5 years on some of its products and is therefore obliged to repair or replace goods which are not satisfactory. Based on previous experience in respect of the level of repairs and returns, other provisions of DKK 500k (2022: DKK 500k) have been recognised for expected warranty claims.

# Notes to the Financial Statements

## 16 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	<u>2023</u> TDKK	<u>2022</u> TDKK
<b>Payables to group enterprises relating to corporation tax</b>		
Between 1 and 5 years	2,775	0
Long-term part	2,775	0
Within 1 year	0	0
	<b>2,775</b>	<b>0</b>
<b>Other payables</b>		
Between 1 and 5 years	2,657	2,977
Long-term part	2,657	2,977
Within 1 year	9,040	13,416
	<b>11,697</b>	<b>16,393</b>

# Notes to the Financial Statements

	2023 TDKK	2022 TDKK
<b>17 Contingent assets, liabilities and other financial obligations</b>		

## Charges and security

The following assets have been placed as security with mortgage credit institutes:

For assurance of all accounts with Financial institute, credit facility totalling DKK 15,000k, are given floating charge in all assets except accounts receivables.

Financial institutes are given floating charge in accounts receivables totalling DKK 36,500k.

Inventory totalling DKK 19,593k at external partner will be subject to a lien for any unpaid charges and advances.

## Rental and lease obligations

Lease obligations under operating leases. Total future lease payments:

Within 1 year	1,956	1,958
Between 1 and 5 years	0	1,786
	<u>1,956</u>	<u>3,744</u>

## Other contingent liabilities

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of ICEpower Holding ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on un-earned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

There are no further security and contingent liabilities at 31 May 2023, other than what is normal in the line of business.

# Notes to the Financial Statements

## 18 Related parties

### Consolidated Financial Statements

The Company is included in the Group Annual Report of the Parent Company

Name	Place of registered office
ICEpower Holding ApS	Søborg, Danmark

# Notes to the Financial Statements

## 19 Accounting Policies

The Annual Report of ICEpower A/S for 2022/23 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2022/23 are presented in TDKK.

### Consolidated financial statements

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of ICEpower Holding ApS, the Company has not prepared consolidated financial statements.

### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of ICEpower Holding ApS, the Company has not prepared a cash flow statement.

### Recognition and measurement

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Leases

All leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the



# Notes to the Financial Statements

## 19 Accounting Policies (continued)

balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

## Income Statement

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

Revenue from license and royalty agreements is recognised as risks and rewards transfer during the course of the underlying agreement.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### **Expenses for raw materials and consumables**

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

### **Other external expenses**

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, development performed for own account, recognised in assets, expenses for raw materials and consumables and other external expenses.

### **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

### **Amortisation, depreciation and impairment losses**

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### **Income from investments in subsidiaries**

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### **Financial income and expenses**

Financial items include interest, amortization and allowance, fair value adjustments and realized and unrealized foreign exchange adjustments.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Danish group company. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## Balance Sheet

### Intangible assets

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5 years.

Development projects are measured initially at cost. The cost of development projects comprises costs, including salaries and depreciation directly attributable to the development projects, which are necessary to complete the project, from the date when the development project first qualifies for recognition as an asset. Reimbursements and grants for development projects are deducted from the cost in line with the completion.

Completed development projects are amortised over the expected useful life. The amortisation period is normally 3 - 6 years. For development projects protected by intellectual property rights, the maximum amortisation period is the remaining term of the rights.

An amount corresponding to the capitalised development projects in the Balance Sheet, which have been incurred after 1 January 2016, has been recognised under Equity as "Reserve for development costs". The reserve is reduced with amortisation of development projects.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Plant and machinery	3 - 10 years
Other equipment	8 - 10 years
Leasehold Improvements	3 - 10 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount. If so, the asset is written down to its lower recoverable amount.

The recoverable amount of the asset is calculated as the higher of net selling price and value in use. Where a recoverable amount cannot be determined for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

### Investments in subsidiaries

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

### Other fixed asset investments

Other fixed asset investments consist of deposits.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour.

### **Receivables**

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

### **Equity**

#### ***Dividend***

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period. Provisions are measured and recognised based on experience with guarantee work.

### **Deferred tax assets and liabilities**

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

# Notes to the Financial Statements

## 19 Accounting Policies (continued)

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

## Financial Highlights

### Explanation of financial ratios

Return on assets	$\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$
Return on equity	$\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$