

Marel A/S

Company registration number (CVR): 25 01 37 19

P.O. Pedersens Vej 18, 8200 Aarhus N

Annual report for 2020

Approved at the Company's annual general meeting on ²⁵/6 2021

Chairman of the meeting



A handwritten signature in blue ink, appearing to read 'Dimitris', is written over a horizontal line.

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Statement by the Board of Directors and the Management Board

The Board of Directors and the Management Board have today discussed and approved the annual report of Marel A/S for the financial year 1 January to 31 December 2020.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2020 and of the results of its operations for the financial year 1 January – 31 December 2020.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and financial position.

We recommend that the annual report be approved at the annual general meeting.

Aarhus, 25. June 2021

Management Board:



Lars Jøker

Board of Directors:



Amri Sigurjonsson
Chairman

Richard Vad Koch

Gudrun Ulrika Lindberg

Independent auditor's report

To the shareholders of Marel A/S

Opinion

We have audited the financial statements of Marel A/S for the financial year 1 January – 31 December 2020 comprising accounting policies, income statement, balance sheet, statement of changes in equity and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2020 and of the results of the Company's operations for the financial year 1 January – 31 December 2020 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Independent auditor' report

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of financial statement users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 25. June 2021

KPMG

Statsautoriseret Revisionspartnerselskab
CVR no. 25 57 81 98



Mikkel Trabjerg Knudsen
State Authorised
Public Accountant
MNE34459



Michael E.K. Rasmussen
State Authorised
Public Accountant
MNE41364

Management's review

Company details

Marel A/S
P. O. Pedersens Vej 18
DK-8200 Aarhus N

CVR No.: 25 01 37 19

Registered office: Aarhus

Financial year: 01.01 - 31.12

Board of Directors

Arni Sigurjonsson, Chairman
Richard Vad Koch
Gudrun Ulrika Lindberg

Management Board

Lars Jøker

Auditors

KPMG
Statsautoriseret Revisionspartnerselskab
Bredskifte Allé 13
8210 Aarhus N
DK - Denmark

Consolidated financial statements

The financial statements of Marel A/S are included in the consolidated financial statements of Marel hf., Austurhraun 9, 210 Gardabaer, Iceland. The consolidated financial statements can be downloaded at www.marel.com.

Management's review

Financial highlights

(EUR'000)	2020	2019	2018	2017	2016
Income statement:					
Revenue	105,195	97,627	90,525	85,991	88,070
Gross profit	20,448	18,502	19,462	20,686	23,997
Ordinary operating profit/loss	7,910	4,804	8,002	10,008	14,180
Financial income and expenses, net	3,178	1,169	7,184	5,093	-1,773
Profit/loss for the year	10,083	4,988	13,688	13,340	9,659
Balance sheet:					
Total assets	100,505	96,474	89,165	85,076	91,347
Equity	23,219	22,589	25,650	27,007	33,130
Gross investments in property, plant and equipment	798	252	324	2,788	2,729
Financial ratios %:					
Gross margin	19,4	19,0	21.5	24.1	27.2
Operating margin	7,5	4,9	8.8	11.5	16.1
Return on investment (yearly basis)	12,5	8,4	15.5	18.8	24.5
Solvency ratio	23,1	23,3	28.8	31.7	36.3

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Financial Ratios 2015". The financial ratios are defined as follows:

Gross margin	$\frac{\text{Gross profit/loss} \times 100}{\text{Revenue}}$
Operating margin	$\frac{\text{Ordinary operating profit/loss} \times 100}{\text{Revenue}}$
Return on investment	$\frac{\text{Ordinary operating profit/loss}}{\text{Average number of operating assets}}$
Solvency ratio	$\frac{\text{Equity at year end} \times 100}{\text{Total equity and liabilities at 31 December}}$

Management's review

Operating review

Business model

Marel provide advanced equipment and systems to the poultry, fish and meat and industries around the world. Our customers are predominantly companies using advanced and high-end equipment and we serve producers looking to increase the automatization of their production process.

We are defined by our dedication to innovation, reflected in our extensive R&D investments, and we invest around 6% of revenues in research and development annually. Our approach to innovation is not limited to mechanical engineering to optimize performance of each application, but also encompasses integrated technologies and connectivity. Data analytics and software control are becoming increasingly important.

At Marel we focus our efforts on our three main industries of operation, fish, meat and poultry, and are constantly working on new ways to improve existing processes, increase automation and streamlining product processing.

Our strong and long lasting relationship with our customers forms the bedrock of our business model. We are here to partner with our customers, and together we innovate and create products that set new benchmarks in the industry and archive continuous improvements in line with our customer needs.

Marel's extensive sales and service network, spread out across more than 30 countries, is a key competitive edge. The network is Marel's first line of contact for customers at the local level, and it brings first-rate service, consistency and continuity to our partnership with our clients.

Development during the financial year

Revenue in 2020 totalled EUR 105.2 million, which is an increase by EUR 7,6 million (8%) compared to 2019.

The higher revenue and a stable gross profit margin had a positive effect on our gross profit, which has increased by EUR 1.9 million or 11% compared to last year.

Our net result is also positive effected by an increase in dividends from our Danish subsidiary Marel Salmon A/S, where we have received a total of EUR 5.4 million.

Management's review

Operating review

Development during the financial year, continued

The profit for the year after tax totalled EUR 10.1 million, which is EUR 5,1 million better than 2019. Equity totalled EUR 23.2 million at the end of the year, corresponding to a solvency ratio of 23%. The equity has been reduced by paying out dividend for a total of EUR 9.4 million during 2020.

Profit was higher than expectations disclosed in the last published annual report, and is considered satisfactory.

COVID-19

Marel is a critical infrastructure company for the poultry, meat and fish industry. Marel's focus during the COVID-19 is on keeping its employees and customers safe, while maintaining productivity of all manufacturing sites. Marel reorganized its manufacturing sites ensuring all sites remained open, although operating at below historical and targeted utilization rates. By systematically building up safety stock of spare parts across locations and having local presence in more than 30 countries, Marel managed to maintain good delivery performance despite a challenging environment.

Marel did not make use of government support or rent discounts related to COVID-19 in 2020.

Capital resources

The Company's capital resources total EUR 1.4 million, corresponding to the Company's cash and cash equivalents as of 31 December 2020.

Particular risks

In addition to the general socio-economic trends, the Company is also affected by particular risks in relation to the competitive environment and diseases in the production chain.

In general, the food product industry saw increasing competition in most countries. Combined with strongly increasing competition between countries and regions within agriculture, the production chain is continuously concentrated. At the same time, a number of work processes related to agriculture and food production are transferred from high-income countries to countries with lower production costs.

Likewise the industry for production of advanced food processing solutions is undergoing a rapid process of consolidation in these years and we see an intense competition.

Management's review

Operating review

Particular risks

Diseases such as bird flu, BSE or foot-and-mouth disease are risks which, in case of breakout, may affect the Company's sales in the countries and regions that are affected.

Due to its substantial export transactions, the Company is exposed to changes in foreign currencies and interest level. It is group policy to manage financial risks, and no speculation is made in this respect.

Intellectual capital

The primary business foundation is to provide competitive products, solutions and technology for the food industry improving its competitiveness. Accordingly, the Company must be able to develop and retain intellectual capital and know-how on products and business processes. The Company therefore regularly develops policies and procedures for recruiting, training and retaining employees and for developing and documenting products and business processes.

Research and development activities

The Company's research and development activities comprise regular development of new and existing products and processes for the food industry. Approximately EUR 8.0 million was capitalized and expensed on development projects and activities during the financial year equivalent to 7.7% of revenue. Development activities for the coming years are expected to be in the same level.

Branches in Uruguay

The company has an established Branch in Uruguay operating under the name Marel A/S Sucursal Uruguay performing sales and service activities in the local market. In 2020 the branch had an operating profit of EUR 70.000 before taxes.

Disclosure on social responsibility requirements (§99 a)

Marel A/S is part of the global Marel Group that has signed the United Nations Global Compact. The official CSR reporting for the group can be found in the annual report for Marel on the website <https://www.marel.com/en/investors/financials#financial-reports>

The statutory report on corporate social responsibility for Marel A/S covers the financial period 1 January – 31 December 2020 and relates to the annual report for 2020.

Management's review

Operating review

Corporate social responsibility

Social and staff matters

Marel's human resources mission is to engage competent employees and provide them with a supportive and ambitious work environment that motivates and encourages them to make Marel's vision their own. To do this, we provide excellent training and opportunities for further education and job development. We work hard to promote a spirit of teamwork and co-operation throughout the whole organization.

One of the biggest risks is the employee's retention, which we manage through our development trainings and employee satisfaction surveys that guide us to improve ourselves as employer and continue delivering value to our employees.

The Management has an ongoing focus on ensuring that Marel A/S is an attractive workplace for its employees. We do this by supporting a number of employee activities, e.g. sports, social events and a good and healthy canteen. We have a policy of open communication as well as promoting a culture that seeks a healthy balance between work and personal life.

Employee engagement is measured in annual surveys and employee interviews upon which operational changes are implemented. For 2020 we have seen a small improvement in the overall rating, going from 3,69 to 3,80 (with 5 being the maximum score).

Based on the survey the individual team's defined improvement projects to be worked on during 2020 within each function.

Our engagement with the local community is mainly focused on educational outreach in collaboration with local educational institutions, using internships and trainee programs to assist talented young professionals entering the workforce.

Anti-corruption and bribery

Marel's reputation is critical to the company's success; therefore, compliance with global anti-bribery and anti-corruption laws is taken very seriously. An anti-bribery and anti-corruption policy was adopted in January 2017 to reinforce that commitment. It applies to Marel's employees, officers and directors, and any contractors, consultants, agents and other business partners that are engaged in business on behalf of Marel.

The main risk related to our activities include employees and suppliers' violation of our Code of Conduct and our Anti-corruption policies and potential legal and financial consequences hereof. In order to limit such risks, we provide training for both current and new employees.

Management's review

Operating review

Corporate social responsibility

Furthermore all new customers and vendors are tested in FinScan for sanctions as well as a no cash policy being in place for all transactions made between the company and its customers. No breaches to the anti-corruption and bribery policy were recorded in 2020.

Climate and environment

One of our sustainability goals is to help our customers use less water and energy while minimizing their CO2 footprint during production. In general, it is the group's policy to reduce this impact to the extent it is considered financially fair and reasonable. A number of projects have been implemented to support precautionary approaches to environmental challenges, and in 2017 we added a sustainability Scorecard to the product development process, which encourages inclusion of sustainable features from the beginning of the product development process.

Because we are in the food processing business animal welfare is high on our agenda, particularly for our research and development process, where a number of sustainability indicators on animal welfare is included in the sustainability scorecard. By instituting good animal welfare practices in general, we can increase the quality of products and production while simultaneously reducing the carbon footprint of food processing using Marel solutions.

The main risk to the climate and the environmental impact is the increased carbon emission.

The two largest indirect contributors to our carbon footprint are energy consumption in our facilities and employee air travel. Due to the pandemic and the global travel ban that followed, our carbon emission has been reduced, and through the learnings we have made during the pandemic we will strive to continue to continuously lower our carbon footprint by actively encouraging employees to continue to use alternative means of meeting and communicating with each other and our customers.

In 2020 we have introduced a sustainability dashboard where we monitor key factors such as waste and our ability to recycle it, and water and energy consumption. We continue to change our lighting sources to LED.

Further we are working on implementing a CTS System to centrally control heat and ventilation to be able to reduce the consumption of energy.

Human rights

In Marel we have a zero-tolerance policy concerning human rights violations including child labor, forced labor or illegal labor conditions. All Marel employees are required to have reached legal working age in the country they work in and no Marel facilities are allowed to be associated with illegal labor conditions or forced labor.

Management's review

Operating review

Corporate social responsibility

We are committed to respecting all employees' freedom of association and right to collective bargaining without discrimination.

No human rights violations were recorded in 2020.

The main risk related to our activities includes work accidents especially for our operational staff.

Marel is dedicated in providing a safe and healthy working environment, and we do our utmost to make sure our employees have the necessary competences, tools and instructions to perform their work professionally and safely. A Mare Safety, Health and Environment (SHE) Support team monitors compliance with the Marel SHE Policy and facilitates the process for improvement.

The reported number of accidents and the correspondent number of sick days has developed like this:

	2017	2018	2019	2020
Accidents	5	10	3	11
Number of sick days	7	12	66	48

The number of sick days in 2020 is effected by Covid-19 as we have 3 incidents where our employees has been infected with the virus preforming their job.

We are continuously working with safety. In 2021, Marel has launched a global campaign under the name "Zero harm". Huge efforts will be made to create a healthy, safe and productive workplace by taking care of our colleagues, our community, our customers and ourselves.

One of the steps in DK towards zero harm is to hire a local HSE Manager to take health and safety to a new level at Marels locations in DK."

A global diversity policy was adopted in 2017, and has been implemented from 2018 and onwards. Its objective is to insure that equality and diversity within Marel as well as increasing job satisfaction and well-being in the workplace.

The diversity policy rests on four, equally important, pillars:

1. Ensuring equal opportunity
2. Promoting a company culture of tolerance and integration
3. Acting strong and decisively against any bullying, violence or harassment
4. Increasing the visibility of Marel

Management's review

Operating review

Corporate social responsibility

We aim to make sure that employees are not discriminated against on the grounds of their gender, beliefs, nationality, race, sexual orientation, religion, color, personal finances, family, age or on any other grounds.

Disclosure on Gender diversity requirements (§99 b)

Policy for the gender quota on the Management Board

Under section 99b of the Danish Companies Act, the Board of Directors of Marel A/S has laid down the Company's policy to increase the share of the underrepresented gender in the Company's Management in general.

The board members of Marel A/S are now two men and one woman. As this is compliant with the Danish Business Authority's recommendations, Marel A/S is not required to set targets for the underrepresented gender.

Policy for other management levels

Marel A/S wishes that the gender quota of society between men and women is reflected in the Company's management level. Through this policy, the Company will create an equal distribution of sexes at management level.

Managers of the Company should be elected / employed based on their overall qualifications, and it is essential that the managers have the right qualifications, irrespective of their sex. The Board of Directors, however, acknowledges the advantages of a broad-based management at all levels taking into consideration experience, specialized knowledge, culture and sex, etc.

Marel A/S is in a line of business, which has a predominance of male employees. The present management team in Marel A/S comprises seven persons of which one is female.

In the management team, we seek diversity in line with Group policy. Marel aims to obtain equality between co-workers, and finds that the positions in the management team are equally suitable for both men and women. However, as Marel is considered a good workplace, we do not have frequently changes in the management group.

In case a manger leaves, Marel will strive to get more women in the management team, as we want to improve the gender balance for the future, as well as making a systematic effort to give the employees a good work life balance.

The measures initiated have not yet implied any changes in the gender quota of the management team during 2020.

Management's review

Operating review

Outlook

COVID-19 is expected to continue to have an impact in 2021, although it is not known what the full economic impact of COVID-19 will be on Marel. Marel enjoys a balanced exposure to global economies and local markets through its global reach, innovative product portfolio and diversified business mix. Marel's balance sheet and cash flow remain strong, though the Company is impacted by the pandemic.

Marel's significant investments in its business and infrastructure in the past years have uniquely positioned us to capture the many opportunities ahead. Furthermore, we will accelerate and increase our investment in the digital platform.

Based on the actual result for the first 4 month of 2021 the result for the full year is expected to be comparable with 2020, while fluctuations may occur.

Financial statements for the period 1 January – 31 December

Accounting policies

The annual report of Marel A/S for 2020 has been prepared in accordance with the provisions applying to reporting class C large enterprises under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Non-current assets acquired in foreign currencies are measured at the exchange rate at the transaction date.

Consolidated financial statements

In accordance with section 112 (1) of the Danish Financial Statements Act, the Company has not prepared consolidated financial statements, as the Company is a subsidiary and as the financial statements of the Company and its subsidiaries are included in the consolidated financial statements of the parent company, Marel hf., Iceland.

Income statement

Revenue

Revenue from the sale of goods and services is recognised in the income statement provided that delivery and transfer of risk to the buyer have taken place before year-end and that the income can be reliably measured and is expected to be received. Contract work in progress is recognised at the selling price of the work performed. Revenue is measured excl. VAT and taxes and less discounts granted in connection with the sale.

Financial statements for the period 1 January – 31 December

Accounting policies

Production costs

Production costs comprise costs incurred in generating the revenue for the year. Such costs include direct and indirect costs for raw materials, goods for resale and consumables, wages and salaries, rent and leases, and depreciation of production plant and other assets used for production purposes. Write-down for inventories and write-down in connection with anticipated bad debt losses on contract work in progress are also included. Production costs also comprise development costs that do not qualify for capitalisation and amortisation of capitalised development costs.

Distribution costs

Costs incurred in distributing goods sold during the year and in conducting sales campaigns, etc. during the year are recognised as distribution costs. Also, costs relating to sales staff, advertising and depreciation are recognised as distribution costs.

Administrative expenses

Administrative expenses comprise expenses incurred during the year for Company management and administration, including expenses for administrative staff, management, office premises, insurance and office expenses, etc. and depreciation.

Other operating income or operating cost

Other operating income and cost comprises items secondary to the activities of the Company, including gains and losses on the disposal of non-current assets.

Result from investments in subsidiaries

Result from investments in subsidiaries comprises dividends from subsidiaries recognised as income in the income statement when adopted at the General Meeting of the subsidiary.

Financial income and expenses

Financial income and expenses comprise interest income and expense, finance charges in respect of finance leases, realised and unrealised gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

Financial statements for the period 1 January – 31 December

Accounting policies

Result from investments in subsidiaries

Result from investments in subsidiaries comprises dividends from subsidiaries recognised as income in the income statement when adopted at the General Meeting of the subsidiary.

Tax on profit/loss for the year

Tax for the year comprises current tax for the year end and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement at the amount attributable to the profit/loss for the year and directly in equity at the amount attributable to entries directly in equity.

Balance sheet

Intangible assets

Development projects comprise costs directly and indirectly attributable to the Company's development activities and which comply with the criteria for recognition under the Danish Financial Statements Act. Capitalised development projects are measured at cost less accumulated amortisation or at recoverable amount if the latter is lower. Capitalised development projects are amortised on a straight-line basis of the estimated useful lives after completion of the development project. The amortisation period is usually five years.

Goodwill is measured at cost less accumulated amortisation and impairment losses. Goodwill is amortized on a straight-line basis over the remaining life.

Depreciation is provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Goodwill	10 years
Software	3 - 5 years

Property, plant and equipment

Land and buildings, plant and machinery, fixtures and fittings, as well as other plant and equipment are measured at cost less accumulated depreciation. Land is not depreciated.

The basis of depreciation is cost less expected residual value at the end of the useful life.

Financial statements for the period 1 January – 31 December

Accounting policies

Property, plant and equipment, continued

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

Depreciation is provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Buildings	20 - 40 years
Leasehold improvements	Max. 10 years
Fixtures, fittings and other equipment	4 - 6 years

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains or losses are recognised in the income statement as other operating income or operating costs.

Leased assets

Leased assets is depreciated using the straight line method from the commencement date to the earlier of the end of the useful life of the right of use assets or the end of the lease term. The estimated useful lives of the assets are determined on the same basis as those of property and equipment.

The capitalised residual lease obligation is recognised in the balance sheet as a liability, and the interest element of the lease payment is recognised in the income statement over the term of the lease.

Short term leases and leases of low-value assets

Short term leases that have a lease term of 12 month or less and leases of low-value assets are not recognized as right of use assets and lease liability and the lease payments associated with these leases are expensed as a straight line base over the lease term.

The Company's obligation relating to these leases is disclosed in contingent liabilities.

Financial statements for the period 1 January – 31 December

Accounting policies

Equity investments

Equity investments in subsidiaries are recognised in the balance sheet at cost. Write-down is made to the lower of cost and recoverable amount.

Cost is reduced by dividends received that exceed accumulated earnings after the date of acquisition.

For subsidiaries where the parent company has a legal or constructive obligation to cover the deficit equity investments are written down corresponding to the parent company's share of negative equity. Any receivable from these enterprises is written down by the parent company's share of the negative net asset value. If the net asset value exceeds the amount owed, the residual amount is recognised under provisions.

Impairment of non-current assets

The carrying amount of intangible assets and property, plant and equipment as well as investments in subsidiaries is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests of individual assets or groups of assets are conducted when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the anticipated net cash flows from the use of the asset or group of assets.

Previously recognised write-downs are reversed when the basis for the write-down no longer exists. Write-down of goodwill is not reversed.

Financial statements for the period 1 January – 31 December

Accounting policies

Inventories

Inventories are measured at cost in accordance with the average cost formula. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries as well as direct and indirect production overheads.

The net realisable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected sales price.

Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a receivable portfolio has been impaired. If there is objective evidence that an individual receivable has been impaired, write-down is made on an individual basis.

Receivables with no objective indication of individual impairment are assessed for objective indication of impairment on a portfolio basis. The portfolios are primarily composed on the basis of the country of domicile and credit ratings of the debtors in accordance with the credit risk management policy of the Company. The objective indicators used in relation to portfolios are determined based on historical loss experience.

Write-downs are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

Contract work in progress

Contract work in progress is measured at the selling price of the work performed. The selling price is measured by reference to the stage of completion at the balance sheet date and total expected income from the work. The degree of completion is computed as the proportion between resources spent and total estimated resources for the completion of the contract. When it is probable that contract work in progress will result in losses, the estimated loss is recognised in the income statement.

Financial statements for the period 1 January – 31 December

Accounting policies

Contract work in progress, continued

When the selling price of contract work in progress cannot be measured reliably, the contract work in progress is measured at the lower of costs incurred and net realisable value.

The individual work in progress is recognised in the balance sheet as receivables or payables depending on the net value of the sales amount less on-account invoicing and prepayments. Selling costs and costs incurred in securing contracts are recognised in the income statement as incurred.

Prepayments

Prepayments comprise costs incurred concerning subsequent financial years, such as office rent, insurance premiums and licences.

Equity

Dividends

The expected dividend payment for the year is disclosed as a separate item under equity.

Reserve for development costs

The reserve for development costs comprises capitalised development costs. The reserve cannot be used for dividend, distribution or to cover losses. If the recognised development costs are sold or in other ways excluded from the Company's operations, the reserve will be dissolved and transferred directly to the distributable reserves under equity. If the recognised development costs are written down, the part of the reserve corresponding to the write-down of the development costs will be reversed. If a write-down of development costs is subsequently reversed, the reserve will be re-established. The reserve is reduced by amortisation of capitalised development costs on an ongoing basis.

Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. Where alternative tax rules can be applied to determine the tax base, e.g. regarding shares, deferred tax is measured based on the planned use of the asset or settlement of the liability, respectively.

Financial statements for the period 1 January – 31 December

Accounting policies

Corporation tax and deferred tax, continued

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the expected value of their realisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable values.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax due to changes in tax rates are recognised in the income statement.

The Company is jointly taxed with other Danish subsidiaries and affiliated companies. Current Danish corporation tax is settled by the parent company, which is the administrative company, and allocated between the jointly taxed companies in proportion to their taxable income.

Provisions

Provisions comprise expected costs of warranties, losses on work in progress, restructurings, etc.

Liabilities other than provisions

Financial liabilities comprising amounts owed to credit institutions, trade payables and payables to group enterprises are recognised at the date of borrowing at cost, corresponding to the proceeds received less transaction costs paid. In subsequent periods, financial liabilities are measured at amortised cost.

Financial liabilities also include the capitalised residual obligation on finance leases.

Other liabilities are measured at net realisable value.

Segment information

Segment information is provided on business segments and geographical markets. The segment information is in line with the Company's accounting policies, risks and internal financial management.

Financial statements for the period 1 January – 31 December

Accounting policies

Applied exemption clauses in the Danish Financial Statements Act

In accordance with section 86(4) of the Danish Financial Statements Act, the Company has not prepared a cash flow statement, as this is included in the consolidated cash flow statement of the parent company, Marel hf., Iceland.

Pursuant to section 96(3) of the Danish Financial Statements Act, the Company has not disclosed the fee to the auditors appointed at the annual general meeting.

Pursuant to section 98b(3) of the Danish Financial Statements Act, the Company has not disclosed remuneration of Management as only one member of the Management Board is remunerated.

The financial statements of Marel A/S are included in the consolidated financial statements of Marel hf., Austurhraun 9, 210 Gardabaer, Iceland. The consolidated financial statements can be downloaded at www.marel.com.

Financial statements 1 January - 31 December 2020

Income statement

	Note	2020 (EUR'000)	2019 (EUR'000)
Revenue	1	105,195	97,627
Production costs	2,3	<u>-84,747</u>	<u>-79,125</u>
Gross profit		20,448	18,502
Distribution costs	2,3	-5,106	-8,299
Administrative expenses	2,3	<u>-7,432</u>	<u>-5,399</u>
Ordinary operating profit		7,910	4,804
Result from investments in subsidiaries	4	5,366	1,536
Financial income		53	895
Financial expenses	5	<u>-2,241</u>	<u>-1,263</u>
Profit before tax		11,088	5,972
Tax on profit for the year	6	<u>-1,005</u>	<u>-984</u>
Profit for the year	7	<u>10,083</u>	<u>4,988</u>

Financial statements 1 January - 31 December 2020

Balance sheet

	Note	2020 (EUR'000)	2019 (EUR'000)
ASSETS			
Non-current assets			
Intangible assets			
Goodwill	8	1,834	2,370
Development projects	8	5,779	6,072
Software	8	4	8
		<u>7,617</u>	<u>8,450</u>
Property, plant and equipment			
Land and buildings	9	12,169	12,776
Leasehold improvements	9	377	427
Fixtures, fittings and other equipment	9	1,338	1,378
		<u>13,884</u>	<u>14,581</u>
Equity investments			
Equity investments in group enterprises	10	35,378	35,378
		<u>35,378</u>	<u>35,378</u>
Total non-current assets		<u>56,879</u>	<u>58,409</u>
Current assets			
Inventories			
	11	<u>19,271</u>	<u>13,247</u>
Receivables			
Trade receivables		1,171	1,642
Contract work in progress	12	7,998	3,475
Receivables from group enterprises		11,506	14,677
Corporation tax		863	1,857
Other receivables		1,157	833
Prepayments		276	195
		<u>22,971</u>	<u>22,679</u>
Cash at bank and in hand		<u>1,384</u>	<u>2,138</u>
Total current assets		<u>43,626</u>	<u>38,064</u>
TOTAL ASSETS		<u>100,505</u>	<u>96,473</u>

Financial statements 1 January - 31 December 2020

Balance sheet

	Note	2020 (EUR'000)	2019 (EUR'000)
EQUITY AND LIABILITIES			
Equity	13		
Share capital		1,342	1,342
Reserve for development costs		3,120	2,892
Retained earnings		14,757	14,355
Proposed dividends		4,000	4,000
Total equity		23,219	22,589
Provisions			
Deferred tax	14	3,555	3,590
Warranties	15	488	516
Other provision	16	169	162
		4,212	4,268
Non-current liabilities other than provisions			
Lease liabilities	17	2,914	3,396
Payables to group enterprises	17	35,846	35,845
		38,760	39,241
Current liabilities other than provisions			
Lease liabilities	17	771	749
Prepayments from customers	12	621	917
Trade payables		7,694	5,011
Payables to group enterprises	17	7,445	8,644
Payables to credit institutions	17	9,808	8,398
Other payables		7,973	6,656
Total current liabilities other than provisions		34,313	30,375
Total liabilities other than provisions		73,073	69,616
TOTAL EQUITY AND LIABILITIES		100,505	96,473

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Statement of changes in equity

	Share capital	Reserve for development costs	Retained earnings	Proposed dividends	Total
Balance at 1 January 2019	1,342	2,793	13,515	8,000	25,650
Foreign exc. adj. of equity			-49		-49
Net profit for the year		99	4,889		4,988
Interim dividends paid					0
Dividends paid				-8,000	-8,000
Proposed dividends			-4,000	4,000	0
Equity at 1 January 2019	1,342	2,892	14,355	4,000	22,589
Foreign exc. adj. of equity			-87		-87
Net profit for the year		228	9,855		10,083
Dividends paid			0	-4,000	-4,000
Interim dividends paid			-5,366		-5,366
Proposed dividends			-4,000	4,000	0
Equity at 31 December 2020	1,342	3,120	14,757	4,000	23,219

Financial statements 1 January - 31 December 2020

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1 Segment information

Operating segments

The identified operating segments comprise the three industries, which are the reporting segments. These operating segments form the basis for managerial decision taking.

The segment information for the period ended 31 December 2020 is as follows:

	Poultry	Fish	Meat	Others	Total
Revenue	47,480	26,009	24,023	7,683	105,195

Geographical information

The Company's operating segments operate in four main geographical areas

	2020 (EUR'000)	2019 (EUR'000)
Revenue		
Denmark	5,766	4,351
Europe other	57,664	46,769
North America	26,371	30,369
Other countries	15,394	16,138
Total	105,195	97,627

2 Staff costs

Wages and salaries, etc.	26,106	24,831
Pensions	1,539	1,384
Other social security costs	340	352
	27,985	26,568

Staff costs are recognised as follows:

Production	19,901	16,180
Distribution	4,607	7,503
Administration	3,477	2,885
	27,985	26,568
Average number of employees	294	285

Incentive schemes

Pursuant to section 98b(3) of the Danish Financial Statements Act, the Company has not disclosed remuneration of Management as only one member of the Management Board is remunerated.

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Notes

	2020	2019
	(EUR'000)	(EUR'000)
3 Depreciations		
Land and building	625	631
Fixtures and fittings	719	498
Leaschold improvements	50	28
	<u>1,393</u>	<u>1,157</u>
Depreciations are recognised as follows:		
Production	238	156
Distribution	764	603
Administration	391	398
	<u>1,393</u>	<u>1,157</u>
4 Result from investments in subsidiaries		
Dividends from group enterprises	5,366	1,536
	<u>5,366</u>	<u>1,536</u>
5 Financial expenses		
Interest expense, group companies	602	935
Interest expense, leasing	125	139
Other financial expenses	1,514	189
	<u>2,241</u>	<u>1,263</u>
6 Tax		
Tax on profit for the year is specified as follows:		
Current tax	-1,044	-485
Correction tax prior years	9	-3
Deferred tax	30	-496
	<u>-1,005</u>	<u>-984</u>
7 Proposed profit appropriation		
Profit for the year	10,083	4,988
Reserve for development costs	-228	-99
Proposed dividends	-4,000	-4,000
Transferred to next year	<u>5,855</u>	<u>889</u>

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8 Intangible assets	<u>Completed development projects</u>	<u>Ongoing development projects</u>	<u>Total development projects</u>
Cost at 1 January	20,594	4,114	24,708
Additions	0	1,191	1,191
Transferred	1,794	-1,794	0
Cost at 31 December	<u>22,388</u>	<u>3,511</u>	<u>25,899</u>
Impairment loss and amortisation at 1 January	18,636	0	18,636
Amortisation and impairment for the year	1,484	0	1,484
Impairment loss and amortisation at 31 December	<u>20,120</u>	<u>0</u>	<u>20,120</u>
Carrying amount at 31 December	<u>2,268</u>	<u>3,511</u>	<u>5,779</u>

Completed development projects relate to the development and test of machines for the food processing industry and are usually amortised over five years.

Ongoing development projects relate to the development and test of machines for the food processing industry and the majority of the projects are expected to be completed within 1-3 years where considerable economic benefits are expected.

	<u>Software</u>	<u>Goodwill</u>
Cost at 1 January	719	8,295
Foreign exchange adjustments at 1 January	-8	0
Cost at 31 December	<u>711</u>	<u>8,295</u>
Impairment loss and amortisation at 1 January	711	5,925
Foreign exchange adjustments at 1 January	-7	0
Amortisation for the year	2	536
Impairment loss and amortisation at 31 December	<u>707</u>	<u>6,461</u>
Carrying amount at 31 December	<u>4</u>	<u>1,834</u>

Goodwill is amortized over 10 years, as the service business is linked to equipment with a long lifespan.

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9 Property, plant and equipment

	Land and buildings	Fixtures and fittings, etc.	Leasehold improve- ments
Own assets			
Cost at 1 January	11,652	2,081	591
Foreign exchange adjustments at 1 January	0	-24	-4
Additions	19	377	
Disposals	0	-160	0
Cost at 31 December	<u>11,671</u>	<u>2,273.9</u>	<u>587</u>
Impairment loss and depreciation at 1 January	2,153	1,469	164
Foreign exchange adjustments at 1 January	1	-24	-4
Disposals	0	-160	0
Depreciation for the year	139	366	50
Impairment loss and depreciation at 31 December	<u>2,293</u>	<u>1,651</u>	<u>210</u>
Carrying amount at 31 December	<u>9,378</u>	<u>623</u>	<u>377</u>
Leased assets			
Cost at 1 January	4,210	1,277	
Foreign exchange adjustments	-3	-6	
Additions	0	403	
Disposals	0	-337	
Cost at 31 December	<u>4,207</u>	<u>1,336</u>	<u>0</u>
Impairment loss and depreciation at 1 January	933	511	
Disposals	0	-238	
Depreciation for the year	486	353	
Foreign exchange adjustments	-3	-6	
Impairment loss and depreciation at 31 December	<u>1,416</u>	<u>620</u>	<u>0</u>
Carrying amount at 31 December	<u>2,791</u>	<u>716</u>	<u>0</u>
Total	<u>12,169</u>	<u>1,338</u>	<u>377</u>

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10 Equity investments	2020	2019		
	(EUR'000)	(EUR'000)		
Equity investments in group companies				
Cost at 1 January	35,378	35,378		
Additions for the year	0	0		
Disposals for the year	0	0		
Cost at 31 December	<u>35,378</u>	<u>35,378</u>		
Impairment loss at 1 January	0	0		
Impairment for the year	0	0		
Disposals for the year	0	0		
Impairment loss at 31 December	<u>0</u>	<u>0</u>		
Carrying amount at 31 December	<u>35,378</u>	<u>35,378</u>		
Specification of subsidiaries see latest published financial statements	<u>Registered office</u>	<u>Owner- ship</u>	<u>Profit/ loss</u>	<u>Equity</u>
			(EUR'000)	(EUR'000)
Marel Salmon A/S	Denmark	100%	7	18
Marel New Zealand Limited	New Zealand	100%	221	870
Marel GB Ltd.	England	100%	1,033	4,398
Marel Food Systems Ltd.	Ireland	100%	200	1,239
Marel Polska Sp. z.o.o.	Poland	100%	765	1,082
Marel Chile SPA	Chile	100%	145	671
Marel Equipameintos Industriales S.A.	Uruguay	100%	-64	-144
			<u>2020</u>	<u>2019</u>
			(EUR'000)	(EUR'000)
11 Inventories				
Finished goods			3,467	4,525
Work in progress			15,797	8,693
Raw materials and consumables			7	29
			<u>19,271</u>	<u>13,247</u>

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12 Contract work in progress	2020	2019
	(EUR'000)	(EUR'000)
Contract work in progress	8,098	3,682
Progress billings	-721	-1,124
Net value at 31 December	<u>7,377</u>	<u>2,558</u>
- recognised as follows:		
Contract work in progress	7,998	3,475
Prepayments from customers	-621	-917
Net value at 31 December	<u>7,377</u>	<u>2,558</u>

In the above numbers are intercompany projects included with a sales value of EUR 6.994 thousand and progress billings of EUR 0 thousand or a net value of EUR 6.994 thousand with EUR 6.994 thousand reported under assets.

13 Equity

The share capital comprises 10 shares of DKK 1 million each.
There have been no movements in share capital during the past five years.

14 Deferred tax

Deferred tax at 1 January	3,590	3,094
Deferred tax for the year recognised in profit for the year	-35	496
Deferred tax at 31 December	<u>3,555</u>	<u>3,590</u>

Deferred tax relates to:

Intangible assets	1,675	1,690
Property, plant and equipment	972	940
Retaxation obligation, foreign entities	43	50
Current assets	912	934
Provisions	-7	0
Leased assets and liabilities	-40	-24
	<u>3,555</u>	<u>3,590</u>

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	2020	2019		
	(EUR'000)	(EUR'000)		
15 Warranties				
Balance at 1 January	516	430		
Adjustments for the year	-28	86		
Balance at 31 December	488	516		
Date of maturity is expected to be 0-1 year				
16 Other provisions				
Employee Benefits Provision	119	112		
Other provisions	50	50		
	169	162		
Date of maturity is expected to be 0-1 year				
17 Non-current liabilities				
	Current portion	Non-current portion	Total	Hereof falling due after more than five years
Finance leases	771	2,914	3,685	450
Payables to group enterprises	7,445	35,846	43,292	0
Payables to credit institutions	9,808	0	9,808	0
	18,025	38,760	56,785	450

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Notes

18 Related parties

Marel A/S' related parties comprise the following:

Control:

Marel hf., Austurhraun 9, Gardabaer, Iceland

Marel hf. Holds the majority of the share capital in the Company

Marel A/S is part of the consolidated financial statements of Marel hf. Austurhraun 9, Gardabaer, Iceland, which is the smallest and largest group in which the Company is included as a subsidiary

The consolidated financial statements of Marel hf. can be obtained by contacting the Company or at the following website: www.marel.com

	<u>2020</u>	<u>2019</u>
	(EUR'000)	(EUR'000)
Related party transactions		
Group		
Sale of goods	93,393	80,904
Purchase of goods	-37,234	-31,225
Production costs	2,620	905
Distribution costs	1,945	-355
Administrative expenses	-6,077	-4,149
Interest	-602	-935
Total	<u>54,045</u>	<u>45,145</u>
Parent Company		
Dividend	<u>-8,000</u>	<u>-8,000</u>
Total	<u>-8,000</u>	<u>-8,000</u>

Payables and receivables to group enterprises are disclosed in the balance sheet and in note 16, and expensed interest and received dividend is disclosed in note 3 and 4.

19 Collateral, contingent liabilities and lease liabilities

The Company is jointly taxed with other Danish group companies. As the administrative company, together with the other companies included in the joint taxation, the Company has joint and several unlimited liability for Danish corporation taxes and withholding taxes on dividends, interest and royalties. Corporation taxes payable and withholding taxes within the joint taxation unit totalled a receivable of EUR 300 thousand at 31 December 2020. Any subsequent corrections to the taxable joint taxation income or withholding taxes may imply that the Company's liability will increase.

Cash at bank and in hand amounting to EUR 1.384 thousand has been pledged as security for a group cash pool.

In January 2016, Marel hf., entered into a restated Facility Agreement. In relation to this, the shares in Marel Salmon A/S amounting to EUR 15,205 thousand have been provided as collateral to the lenders