

**Lauritz.com A/S
Dynamovej 11c
DK-2860 Søborg
CVR no. 24 99 45 70**

Annual Report

January – December 2018

Approved at the Annual General Meeting 30 April 2019



Chairman of the meeting

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Company details

The company

Lauritz.com A/S
Dynamovej 11
2860 Søborg
Denmark
Phone: + 45 44 50 98 00

CVR no.: 24 99 45 70
Incorporated: 1 October 1999, founded 1885
Municipality: Søborg
Financial year: 1 January - 31 December

Web site: www.lauritz.com

Contact

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Board of Directors

Bengt Olof Tony Sundström, Chairman
Claus Due Pedersen
John Tyrrestrup
Mette Margrethe Rode Sundstrøm
Preben Vinkler Lindgaard

Executive Management

Preben Vinkler Lindgaard, CFO
Thomas Rantzau Stensgaard, CCO

Independent Auditor

Deloitte
Statsautoriseret Revisionspartnerselskab

Financial review completed

During the last 18 month the refinancing of the corporate bonds issued by Lauritz.com A/S has been a priority for the management of the group. The negotiations and approval of the new bond terms has been completed in February 2019. The adoption of the redefined terms for the bonds will secure the financial situation for the group of Lauritz.com in the coming years, allowing management to focus on growing and optimizing the business in a market with a considerate further potential.

The main changes to bond terms:

- Write-down of debt by DKK 85m from DKK 230m to DKK 145m
- Reduction of interest rate from 7.5 percent on the full bond debt to 4% on SEK 130m and 7.5% on SEK 70m. Yearly interest payment the first year hereby reduced by DKK 9.7m from DKK 17.4m to DKK 7.7m
- Extension of the bond by 5.5 years until December 2024, with scheduled yearly redemptions
- No financial covenants, and waiver of the existing financial covenants
- Additional security provided to bondholders by main shareholder

Impairments and changes in accounting estimates

In connection with the Q4 reporting the following adjustments to accounting estimates and Impairments has been made:

- Reassessed the expected value of the Fine Art transaction, resulting in a change in the gain from the sale of the Fine Art business from DKK 40.4m to DKK 11.0m
- Impairment of Goodwill of DKK 31.5m.
- A reservation of DKK 19.5m is made on receivables from sale of partnership agreements to be prepared for future losses.

The value adjustments included in the Q4 report are a consequence of recent performance and updated expectations.

The implementation of IFRS 15 resulted in a change in the recognition of revenue, implying that all fees and commission collected from buyers and sellers from the auction activity at the Lauritz.com auction platforms are now recognized as revenue, including the partner's auction activity as partners for accounting purpose are classified as agents. This change has no effect on this year's profit and loss. Revenue and direct cost is increased by DKK 102m compared to the former accounting practice.

Equity

As a result of the Impairments and changes in accounting estimates made in connection with the Q4 the reported equity is negative at 31 December 2018.

The Restructuring of the bond results in the Equity being restored and improved as illustrated below:

	<u>DKK m</u>
Equity at 31.12.2018	-30.0
Expected impact of change in bond terms	<u>80.0</u>
Proforma Equity at 31.12.2018	<u>50.0</u>

The largest online auction house in northern Europe.

Probably the largest auction house worldwide within design furniture classics .

Auctions to the people!

Lauritz.com is an international online platform selling art, design, antiquities and home luxury to international buyers. It is our vision to democratize the international auction world by making auctions accessible to everyone. Lauritz.com was the first traditional auction house in the world to convert to online auctions. An early disruption of a very traditional market. As a first mover Lauritz.com has become a game changer driving the paradigm shift from physical to online auctions through digitalization, internationalization and industrialization of the auction industry.

Lauritz.com in figures

- 26 auction houses in 6 countries
- Over 3 million customer registrations
- Over 9.000 new customer registrations monthly
- Up to 3.5 million visits monthly
- Up to 1.6 million unique visitors monthly
- Visitors from approx. 200 countries
- Over 270.000 lots sold yearly
- Typically over 10.000 lots on auction
- Approx. 1.500 new auctions starting daily
- Lot value from DKK 800 to 15 million
- Auction turnover of approx. DKK 738m in 2018

This is how it works

Lauritz.com sources items locally to sell globally. Lauritz.com has 26 physical auction houses in 6 countries. Here local sellers can consign items for auction. Sellers can interact with the local house by getting an online evaluation, by booking an expert for a home visit or by booking Lauritz.com's pick-up service to transport items from the seller to the auction house. All items are estimated, described and photographed objectively by Lauritz.com's experts. Each lot is put up for an individual timed auction for 5 days, sold to the highest bid and shipped to the buyer. All items are presented on physical viewing in the given local auction house during the auction period. Major collections or more expensive items are high-lighted on special theme actions. Lauritz.com offers an authenticity guaranty to avoid falsification and copies.

Assortment

Lauritz.com sold over 270.000 lots on auction in 2018. The wide assortment comprises everything from luxury flea market finds to expensive international art works - from DKK 800 and up. The categories cover e.g. modern and antique art and sculptures, furniture, lamps, carpets, ceramics, silver, glass, jewellery, clocks, wine, hunting equipment, collectables... Lauritz.com is exceptionally strong in modern design classics – and

probably the leading auction house internationally for 20th century design furniture classics . High volumes are sold daily of the most famous furniture by Scandinavian architects such as Arne Jacobsen, Wegner, Finn Juhl, Poul Kjærholm, Bruno Mathsson, Carl Malmsten etc. The modern furniture categories add up to approx. 40 percent of Lauritz.com's auction turnover.

Customers

Lauritz.com's customer profile stretches from trendsetters to pensioners, students to top executives. Lauritz.com strives to create a universe that appeals to everyone, whatever their taste, budget or age. The division between men and women between customers is approx. 50/50, typically with a middle to higher income, and in age mainly between 30 to 60 years. Lauritz.com has over 3 million customer registrations and up to 3.5 million visits monthly. Customers come from approx. 200 countries.

Market position

Lauritz.com focuses on the middle market segment for lots with a value between DKK 800 and 50.000. This segment positions Lauritz.com between classified platforms with high volume at low prices and the fine art market with low volume and high prices. Lauritz.com can be described as a contemporary combination of Ebay and Sotheby's.

Business model

Lauritz.com has a simple business model, based on a healthy premium structure. All auction items are sold in commission (which means that Lauritz.com has no inventory). When an item is sold, the buyer pays 22.5 percent in buyer's premium plus a knockdown fee of DKK 150. The seller pays 15 percent in seller's premium plus a knockdown fee of DKK 150. The buyer pays the knockdown and premiums within 3 days. Lauritz.com pays the seller within 35 days.

Geographical expansion

The main key success factor in the auction business is to create a sufficient in-flow of items from local private and professional sellers to present to global buyers. Lauritz.com has a strong track record establishing physical auction houses for this vital local sourcing of items. Lauritz.com can open local auction houses in 3 ways; by opening own operations greenfield, by finding local partners to start in a franchise-like model or by acquiring regional auction houses to convert their traditional physical auctions to online auctions. Germany is considered the next growth market with a potential of up to 20 Lauritz.com houses (at present 3). Furthermore, UK is an attractive market to open on long term for local consignments in up to 10 major cities.

Scalable platforms

Lauritz.com's platforms - and head-quarter set-up - is highly scalable as to; increasing the number of items on auction, increasing online traffic, establishing new auction houses and opening new countries. Lauritz.com already exist in 6 languages, and more can be added.

Business opportunities

Many opportunities are still to be explored and possibly launched. E.g. management sees a considerable potential in; introducing a 'Buy now at fixed price' feature, increasing the number of new-produced items on auction (from design producers/retailers), shortening payment time to sellers, a new payment service, optimizing even quicker/cheaper shipment to buying customers, introducing adds on the platforms and offering new products like consumer loans.

Market position and competition landscape

As a first mover within online auctions worldwide, Lauritz.com has driven the international paradigm shift from traditional, physical auctions to online auctions through soon 2 decades. Significant volumes of items are being sold at Lauritz.com every day and we have a very strong position in the online auction industry. Over the years, we have created a unique position between classified online market places and traditional auction houses. Our core concept as an international online auction marketplace for design, art and antiques - with a high level of expertise, quality and service – is a successful formula with a great future potential.

Today, Lauritz.com holds a strong position as the biggest auction house in the Nordics. Lauritz.com's online platforms perform well, with over 9.000 new customer registrations and up to 3.5 million online visits per month.

The main key success factor in the auction industry is continuously to secure a sufficient amount of items to sell to the buying customers. Therefore, Lauritz.com's growth potential is dependent on our capability to attract items to our auction houses from local sellers to expose these items online to our global buyers.

However, at the same time, we do operate in an increasingly competitive landscape with old and new competitors increasing their efforts to reach Lauritz.com's unique position. Lauritz.com has now entered a phase in our development that requires firm actions to stay ahead of upcoming competition. Traditional auction houses have become more focused and aggressive online. New commercial platforms are popping up with fixed-price or auction concepts. Social platforms have started to compete seriously within trading of second hand items. In addition, the retail market of smaller but interesting local vintage shops is growing.

This development has had an unfortunate impact on Lauritz.com's in-flow of items from sellers, who now have more alternatives. The increased competition has influenced Lauritz.com's auction turnover negatively in 2017 and 2018. While our core business of selling second hands items online was stable in 2016, we have experienced a decrease in 2017 and 2018.

In parallel, consumer behavior has gone through a rapid change the last years as a result of the further digitalization. Today, consumers are prioritizing convenience more than ever. Historically, Lauritz.com has been acknowledged as the most convenient auction concept, defined to be accessible and to make life as easy as possible for the customers. We are now adjusting certain of our customer offerings in order to stay ahead of the increasing number of alternative channels that consumers can chose when selling or buying second hand items.

On the other hand, the market for online trade and trading of used items is generally growing, driven by the digitalization and a new customer focus on sustainability, recycling and circular economy. The increasing interest in second-hand items and the consumers' adaption to online channels create an online market with a substantial future potential. This market development is promising and will give room for many online players.

In order to address the intensified competition and demand of convenience, Lauritz.com is constantly working to improve our offerings through different initiatives to upgrade convenience in Lauritz.com's services towards our future sellers and buyers, securing and developing our market leading position also in the future.

Commercial initiatives

The action plan formulated to address the intensified competition and demand of convenience, includes many new ambitious commercial initiatives to return Lauritz.com to the growth path followed for many years, except for the last two. The plan is now beginning to show results. This is encouraging, and we are strengthening our efforts further to motivate and drive sales as well as increasing the number of individual sellers. Below follows some examples of initiatives.

Lauritz.com's brand values are all about a democratic approach to auctions, making auctions accessible and convenient for modern consumers – in a contemporary and trendsetting way. After having launched our successful app and mobile website in recent years, we are now developing a new state-of-the-art, fashionable responsive (desktop) website.

Furthermore, in order to keep a high visibility in the market, we persistently communicate our standard free pickup-service and personal booking of experts for private home visits towards sellers in advertising campaigns in larger national printed media. The new campaign launched in Q4 2018 is being expanded and is continuing in 2019. For digital media we are rolling out a significant increase in digital campaigns.

Parallely, we have launched an initiative to encourage our professional sellers to consign larger lot stocks, such as previous season's product inventories or surplus items that are suitable for selling at auctions. The benefits of selling at auction are many for our professional sellers - some of the major benefits are; to obtain major brand exposure, to quickly empty surplus stocks, to increase the stock turnover rate, to get access to free storage room (in auction houses). Further, all logistics are being handled by the auction house.

Also, to give both private and professional sellers more comfort in relation to the price they will achieve in an auction, we are working at a more flexible and individual setup for minimum prices and the starting bids.

We keep planning and executing the next step in a demanding, now highly competitive environment. We are confident that the measures we have taken - and the coming actions in the pipeline - will have a positive impact with regards to both attracting more sellers and buyers and securing growth and profitability. On long term basis, we keep reviewing e.g. how to develop our business model, value propositions and product experience on the digitized market for auctions.

Development in organization

The key competence of Lauritz.com is the expertise within art, design and antiques. However, we are generally changing the expert's roles to work in a more proactive and outgoing way. The goal is that the experts should generate more customer leads themselves by finding and contacting potential sellers for external meetings about future consignments, e.g. professional sellers, collectors, major private customers etc. The conversion of the expert's role is addressed e.g. through courses for the experts at Lauritz.com University.

Furthermore, Lauritz.com is in a process of taking our local management to the next level. We have e.g. recruited new branch managers in our Swedish auction houses. These managers have been casted with a high level commercial profile compared to previous managers who tended to have expert background. Results are beginning to show, and it is expected that the local sourcing of items will accelerate, and in turn have a positive impact on long-term auction turnover.

A CCO position (Chief Commercial Officer) was added to the Management team in January 2018, to re-introduce the suitable sales focus in the organisation. The CCO has a seat in the Group executive management team, together with Lauritz.com's CFO.

Furthermore, Lauritz.com employed a new CFO by January 2018 with a seat in the Group executive board.

Development in auction turnover

During time, Lauritz.com has shown a yearly average auction turnover growth of over 25 percent from the start in 1999 until 2016. During the same period from 1999 to 2016, EBITDA has shown a strong and consistent development.

2017 and 2018 has been years with many changes around Lauritz.com. While our core business of selling second hands items online was stable in 2016, we experienced a decrease through 2017 and 2018. For the full year auction turnover amounted to DKK 738m compared to DKK 859m in 2017. This corresponds to a decrease of 14 percent, mainly due to lower auction turnover in Fine Art. Excluding Fine Art and the depreciation of the Swedish krone the decrease is 5.7 percent.

The development in auction turnover is driven by fewer auction lots sold and by the extraordinarily low auction turnover in Fine Art primarily impacting Q2 and Q4. The reduction in auction turnover for lots sold online was reduced by 12 percent in 2017 and by 5.7 percent in 2018. The stabilization is an effect of the commercial activities mentioned above building further on the convenient services such as e.g. Free pick-up service for sellers, Book an expert at home, improved Online valuation services.

Development in financials

EBITDA for the auction business - excluding sales gains and impairments - is DKK 4.6m (6.2m). The change from last year is a result of lower revenue down DKK 37.2m due to the lower auction turnover (see Development in auction turnover), almost offset by lower payment of fees etc. to partners and cost reductions reducing the change in EBITDA for the auction business to DKK -1.6m compared to last year.

Furthermore, the EBITDA in 2018 was impacted by the sale of the Fine Art business (DKK +11.2m) and the reservation made on the risk associated with receivables from sale of partnership agreements (DKK -19.5m).

During the year expectations were adjusted 1) in connection with the sale of the Fine Art business, 2) in connection with the Q3 reporting and 3) in connection with the release of information about the refinancing of the bond. A decrease in revenue has been expected throughout the year due to the sale of auction houses in 2017 and 2018. Expectations regarding revenue were reduced in connection with the sale of the Fine Art business and following weak performance in Q3. Guidance for EBITDA and EBITDA margin excluding income from sale of Fine Art has been stable until release of the Q3 report where expectations were reduced following weak performance in Q3, and further reduction in EBITDA as a result of expected impairments recognised in Q4 2018.

For the full year auction turnover decreased to DKK 738m compared to DKK 859m in 2017. Net revenue decreased in 2018 to DKK 228.0m compared to DKK 297.1m in 2017.

Lauritz.com is a chain of 26 (26) auction houses – where 7 (8) are owned by Lauritz.com, and 19 (18) by a local partner on a franchise like basis. Sometimes Lauritz.com sells an owned auction house to a new partner. The fees from sales of partnership agreements are a natural part of the business, but can vary greatly from one year to another. In 2018 there was no income from sale of partnership agreements, whereas in 2017 income from sale of partnership agreements amounted to DKK 28.4m driven by the sale of 2 large partnership agreements.

The decrease in revenue is mainly explained by lower fees from sale of partnership agreements DKK 0.0m (DKK 28.4m), depreciation of the Swedish kronor DKK -3.6m and by lower auction turnover impacting revenue negatively by DKK -37.2m.

In March 2018 it was decided to separate the Fine Art business of Stockholms Auktionsverk into a company owned 51% by Gelba Management AB and 49% by Lauritz.com Sverige AB. A structure that both partners was expecting to be beneficial to the Fine Art business. It has shown that the split ownership is not the optimal solution in relation to the daily operations of Stockholms Auktionsverks Fine Art business, resulting in the decision to buy back the shares from our partner in March 2019, so we now own 100 percent of the Fine Art business. The transaction has resulted in a gain of DKK 11.0m in 2018 included in other operating income.

In 2018, EBITDA was DKK -6.3m compared to DKK 44.7m last year. The reduction was mainly due to lower fees from sale of partnership agreements, reservation made on receivables from sale of partnership agreements and lower auction turnover, this was partly offset by the effects of 2 rounds of cost cutting that was carried out in Q1 2017 and in Q1 2018.

The carrying amount of goodwill, software in process of development and other intangible assets has been tested for impairment at 31.12.2018. Taking into account the recent performance and expectations the carrying amount exceeded the recoverable amount, resulting in an impairment of DKK 31.5m (DKK 0.0m).

The Profit/Loss for the year is negative with DKK -66.5m (DKK -11.3).

Net Cash Flow for the year was DKK -8.6m up from DKK -14.9m

Events after the balance sheet date

In February 2019 an agreement has been reached with the bondholders to restructure the bonds as described in note 18. Following the changes the bond debt will be reduced by SEK 118m (DKK 85m) to SEK 200m (DKK 145m), and the interest rate will be reduced from 3M STIBOR +7.5 percent on the full amount to 4 percent on SEK 130m and 7.5 percent on SEK 70m, extension of the final redemption date to 2024 and removal of the financial covenants. The financial impact of the restructuring of the bond debt, estimated at DKK 80m after transaction cost and tax, will be included in 2019.

In March 2019 Lauritz.com Sverige AB entered into an agreement to buy back the 51 percent of the shares in Stockholms Auktionsverk AB owned by our partner Gelba Management AB, returning full ownership of the Fine Art business to Lauritz.com. The impact of the change in ownership is covered by the reassessment of the sales gain from the sale of the Fine Art business made in Q4 2018, hence no financial impact in 2019.

No other events have occurred after the balance sheet date that could have a material influence on the Group's financial position.

Corporate governance

Statutory statement of corporate governance, cf. section 107b of the Danish Financial Statements Act Control and risk management systems in connection with the reporting process

The Board of Directors and the Executive Management are overall responsible for the Group's control and risk management in connection with the reporting process, including compliance with applicable laws and regulations in connection with the financial reporting. The Group's control and risk management systems may provide fair but not absolute certainty that unlawful use of assets, losses and/or significant errors or omissions in connection with the reporting process is reduced.

There is no requirement for the Group to comply with a corporate governance codex.

Control environment

The Board of Directors assesses at least once a year the Group's organisational structure, the risk of fraud and the presence of internal rules and guidelines.

The Executive Management monitors the compliance with applicable laws and regulations and other rules and regulations in connection with the financial reporting on an ongoing basis and reports to the Board of Directors on an ongoing basis.

Risk assessment in connection with the reporting process

The Board of Directors makes at least once a year an overall risk assessment in connection with the reporting process. As part of the risk assessment, the Board of Directors considers the risk of fraud and the measures that need to be taken to reduce and/or eliminate such risks. At the same time, Management's incentive/motive, if any, for fraudulent financial reporting or other fraud is discussed.

Particular risks

The IT-platform is critical for Lauritz.com. IT-related risks can significantly impact the operation of www.lauritz.com. These risks include crashes, loss of data, competitors or others monitor or hack into the system, as well as virus-/cyber-attacks.

Financial risks

As a result of its operations, its investments and its financing, the Group is exposed to changes in foreign exchange rates and the level of interest rates. The Parent controls the financial risks in the Group centrally and coordinates the Group's cash management, including funding and placing of excess liquidity.

The issuance of bonds in Swedish kroner means increased risk of exposure to financial items in connection with changes in foreign exchange rates between Swedish and Danish kroner, as Lauritz.com Group A/S presents its annual report in DKK. This risk is partly offset by part of the business having SEK as functional currency.

The Interest rate on bonds issued in 2014 is based on 3M STIBOR + 750 basis points. The floating interest rate may thus affect the financial items of the company. In connection with the refinancing of the bonds in 2019 the interest rate is being converted to a fixed interest rate, resulting in an elimination of the exposure to changes in market level of interest rates (STIBOR).

The financial risks are assessed on an ongoing basis. During 2018, no hedging transactions have been entered into and there are no open hedging transaction at 31 December 2018.

Capital resources

It is the objective of the Group to have sufficient capital resources to be able to make suitable dispositions in proportion to operations and investments.

Management assesses the capital structure on an ongoing basis with a view to ensuring justifiable equity in the company.

At 31 December 2018, the equity amounts to DKK –30.0.m (2016: DKK 39.9m), corresponding to an equity ratio of -8.6 percent (2017: 9.1 percent). Equity will be restored when the reduction of the bond debt becomes effective in 2019, impacting Equity positively by 80m after transaction cost and tax.

Owners

Lauritz.com Group A/S is since 22 June 2016 listed on Nasdaq First Premier Stockholm with the ticker LAUR. The largest shareholders of Lauritz.com Group A/S are founder Bengt Sundström (56.1%) and Mette Rode Sundstrøm (5.2%).

Board of Directors' committees

The Board of Directors has appointed an Audit Committee consisting of Bengt Sundström, Chairman of the Board of Directors, and John Tyrrestrup, member of the Board of Directors. Altogether, the Audit Committee has extensive experience within financial areas and audit and accounting experience. The Audit Committee has held one meeting during 2018, going forward, the Committee expects to meet at least three times a year.

The Board of Directors has appointed a Remuneration Committee consisting of Claus Due Pedersen (Chairman) and Bengt Sundström, both are members of the Board of Directors. The aim of the Remuneration Committee is to make recommendations for remunerations and terms of job interviews with Management of the Group. The Remuneration Committee has held three meetings during 2018, going forward, the Committee expects to meet at least three times a year.

The Board of Directors has appointed a Nomination Committee consisting of Bengt Sundström and Claus Due Pedersen. The aim of the Nomination Committee is to make recommendations for the composition of

the Board of Directors and Management of the Group. The Nomination Committee has held three meetings during the last year, and going forward, the Committee expects to meet at least three times a year.

Information on board member's other managerial posts

<i>Name</i>	<i>Managerial post</i>	<i>Subcommittees of the Board</i>
Bengt Olof Tony Sundström, Chairman	Blixtz Holding A/S, Chairman of the Board of Directors Ejendomsselskabet Blixtz ApS, Managing Director Passionsfabrikken ApS, Managing Director Amio.dk ApS, Managing Director Vignelaure S.A.S., Managing Director SNC Soleil de Vignelaure, Managing Director	Audit committee (Chairman) Remuneration committee Nomination committee (Chairman)
John Tyrrestrup	Blixtz Holding A/S, member of the Board of Directors Weco Invest A/S, member of the Board of Directors Weco-Travel International A/S, member of the Board of Directors Weco-Travel Cee A/S, member of the Board of Directors	Audit committee
Mette Margrethe Rode Sundstrøm	Blixtz Holding A/S, Managing Director Stockholms Auktionsverk AB, Managing Director Lauritz.com Sverige AB, Managing Director	None
Preben Vinkler Lindgaard	None	None
Claus Due Pedersen	Domusnord ApS, owner and Commercial Director Due & Fangel ApS, owner and Commercial Director DN Retail ApS owner and Commercial Director	Remuneration committee (chairman) Nomination committee

Statutory corporate social responsibility, cf. Sections 99a of the Danish Financial Statements Act

Business model

For a description of the business model for Lauritz.com, please refer to pages 2-4.

Risks and policies regarding corporate social responsibility

Lauritz.com has evaluated corporate social responsibility risks related to human rights, environment & climate, employee conditions and corruption and bribery. The primary risk concerning human rights is that employees or business partners may feel discriminated or not treated equally. Concerning corruption, the primary risk is that employees may use payments, gifts or other means to illegally influence business partners and clients or vice versa. For employee conditions, the primary risk is that employees may feel demotivated or that employees may suffer from work related illnesses. For environment and climate, the primary risk is related to the energy consumption of our offices, warehouses and in relation to transportation of goods. Overall, we perceive that our risks in these areas are considered low. The primary reason is that we operate in Scandinavia and therefore follow existing rules and laws in relation to human rights, employee conditions, environment and climate and anti-corruption. Therefore, we have also chosen not to have separate policies regarding these areas. We are, however, continuously reviewing the need for developing separate policies in relation to corporate social responsibility.

Statutory corporate social responsibility, cf. Sections 99b of the Danish Financial Statements Act

At the end of 2018, the Board of Directors consisted of five board members elected by the annual general meeting, of which four are males and one is female. The objective is to have both genders represented in the Board of Directors, meaning that the target for the underrepresented gender is at least 20%. As the Board of Directors consists of five members, changes are infrequent and candidates with the right qualifications are scarce this target is evaluated as ambitious. The Executive management level consisting of CCO and CFO has a composition of two males and zero females at the end of 2018. For the next level of management (country managers and branch managers) there was a composition of three male and four females at the end of 2018. As the company has an equal number of men and women in the management positions, we do not have a separate policy regarding underrepresented gender.

At Lauritz.com Group A/S we believe that diversity regarding education, nationality, gender etc. is a strength. We recruit solely on the basis of individual qualifications, and strive to reach a balanced gender representation at all levels of our organisation.

Our non-discriminatory practices are an integrated part of how we recruit and develop our talents. We encourage our employees with management ambitions and talent, regardless of gender, to take on managerial tasks, and we support their development without gender bias. Further we have reviewed the employment conditions to ensure that there is no gender bias stemming from these, and when recruiting for management positions we ensure that qualified candidates of both genders are part of the process.

Despite our position and efforts, we do not yet have a balanced gender representation at the Board and Executive management levels. We will continue the focus on creating equal opportunities and take further relevant initiatives in this field in the future.

Knowledge resources

Lauritz.com prioritizes recruitment of skilled, ambitious people with strong engagement. Employees shall be able to identify with Lauritz.com's internal description of itself as a Passion Factory, where passion for art, design and antiques goes hand in hand with efficient production and logistics in terms of operation.

Lauritz.com is a knowledge-based company and a requisite for future growth is that Lauritz.com retains present staff and attracts new competences. It is also necessary for Lauritz.com to develop and train staff further, which to a large degree takes place through Lauritz.com's internal training programme – Lauritz.com University. Key staff includes branch managers, valuation specialists and IT staff.

Environment

Items sold at auction are primarily secondhand, quality items that by virtue of their design language quality material and craftsmanship have demonstrated their durability over long periods of time. In its communication, Lauritz.com is conscious of stimulating precisely the concept of recycling, and through its wide-scale sale of used items helps promote reuse and thereby sustainability in our society. Reuse and recycling saves the world's resources, reduces energy consumption for producing new goods and reduces impact on the environment.

Charity

Lauritz.com has been involved in charity for more than 15 years, collaborating with a wide range of large and small organizations, primarily in Denmark and Sweden. Activities here take the form of charity auctions of e.g. art, furniture, design objects and experiences donated by artists, producers of branded goods, shops or celebrities. Lauritz.com always donates buyer's premium as well as seller's commission and hammer fees. In 2018, approx. DKK 2.7m was raised at Lauritz.com, of which DKK 1.0m was fees.

Guidance for 2019

Revenue is expected to increase by 5-7 percent.

The EBITDA for 2019 is expected to be DKK 15-25m.

EBT for 2019 will be impacted positively by the DKK 80m impact from the restructuring of the bond debt.

All numbers are based on exchange rates at the end of 2018.

	2018	2017	2016	2015	2014
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000

Auction turnover ¹	738,217	858,893	1,024,232	1,019,515	941,456
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Statement of comprehensive income

Revenue ²	227,962	297,120	320,989	329,507	274,434
Gross profit	116,517	192,814	210,138	215,324	149,588
EBITDA ³	- 6,340	44,692	46,282	41,830	23,242
Operating profit (EBIT)	- 61,318	5,553	31,931	29,655	16,627
Net financials	- 10,697	- 12,904	- 15,275	- 40,423	- 2,365
Profit before tax (EBT)	- 72,016	- 7,351	16,656	- 10,768	14,262
Tax on profit for the year	5,561	- 3,927	- 5,096	2,255	-3,761
Profit for the year	- 66,455	- 11,278	11,560	- 8,513	10,501

Balance sheet

Non-current assets	184,599	225,347	289,826	282,162	220,001
Current assets	164,078	215,498	204,215	219,403	289,882
Balance sheet total	348,677	440,845	494,041	501,565	509,883
Share capital	53,090	53,090	53,090	6,002	6,000
Equity	- 30,002 ⁴	39,926	63,452	13,287	14,550
Non-current liabilities	16,268	249,962 ⁵	255,292	347,848	350,906
Current liabilities	362,412 ⁵	150,957	175,297	140,430	144,427

Cash flows

Operating activities	- 38,123	- 5,331	- 7,750	- 12,705	15,307
Investing activities	38,642	- 9,607	90,978	- 22,806	- 207,073
Of this, investments in property, plant and equipment	36,228	- 2,138	- 6,945	- 7,978	- 3,786
Financing activities	- 9,110	-	- 51,735	- 1,999	264,039
Total cash flows	- 8,591	- 14,938	31,493	- 37,510	72,273

Ratios:

Gross margin	51.1%	64.9 %	65.5 %	65.3 %	54.5 %
EBITDA margin	- 2.8%	15.0 %	14.4 %	12.7 %	8.5 %
Profit margin	- 26.9%	1.9 %	9.9 %	9.0 %	6.1 %
Equity ratio	- 8.6%	9.1 %	12.8 %	2.8 %	2.9 %
Return on equity	- 862.5%	- 20.7 %	30.1 %	- 61.2 %	60.2 %
Earnings per share (EPS Basic), DKK	- 125.17	- 21.24	39.13	-141.83	175.0
Dividend per share	0	0	0	0	33
Average number of full-time employees	136	182	201	204	136

¹ Auction turnover reflect activities on www.lauritz.com, mobile apps, www.hammaroauktionsverk.com and Stockholms Auktionsverk/Magasin 5.

The amount includes hammer prices, buyer's premiums exclusive of VAT and sales through LauritzOneBid.

² The effect from change in the accounting policy for revenue due to the implementation of IFRS 15 has been updated for the comparison period 2014-2017

³ The effect from implementation of IFRS 16 in 2018, has not been reflected in the comparison figures 2014-2017

⁴ Equity will be restored when the reduction of the bond debt becomes effective in 2019, see page 2.

⁵ Bond debt is included in current liabilities at 31. December 2018, following the change to the bond terms the main part of bond debt will mature after 12 months, see note 18.

Earnings per share are calculated according to IAS 33 (note 18). Key ratios are applied and calculated as follow:

Gross margin	$\frac{\text{Gross profit} \times 100}{\text{Revenue}}$
EBITDA margin	$\frac{\text{Operating profit/loss before depreciation, amortisation and impairment (EBITDA)} \times 100}{\text{Revenue}}$
Profit margin	$\frac{\text{Operating profit (EBIT)} \times 100}{\text{Revenue}}$
Equity ratio	$\frac{\text{Equity, year-end} \times 100}{\text{Balance sheet total}}$
Return on equity	$\frac{\text{Profit for the year} \times 100}{\text{Equity, average}}$
Earnings per share (EPS Basic)	$\frac{\text{Profit for the year}}{\text{Average no of shares in circulation}}$
Dividend per share	$\frac{\text{Dividend distributed}}{\text{Average no of shares in circulation}}$
Auction turnover	Auction turnover reflect activities on www.lauritz.com , mobile apps, www.hammaroauktionsverk.com and Stockholms Auktionsverk/Magasin 5. The amount includes hammer prices, buyer's premiums exclusive of VAT and sales through LauritzOneBid.

Management statement

The Board of Directors and the Executive Management have today discussed and approved the Annual Report of Lauritz.com A/S for 2018.

The Annual Report has been prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements under the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the Parent Company's financial statements give a true and fair view of the Group's and the Parent Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 2018.

Further, in our opinion the Management review includes a true and fair review of the development in the Group's and the Parent Company's operations and financial matters, of the result for the year and of the Group's and the Parent Company's financial position as well as describes the significant risks and uncertainties affecting the Group and the Parent Company.

We recommend that the Annual Report be approved at the General Meeting.

Copenhagen, 3 April 2019

Executive Management



Preben Vinkler Lindgaard
CFO

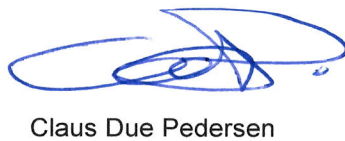


Thomas Rantzau Stensgaard
CCO

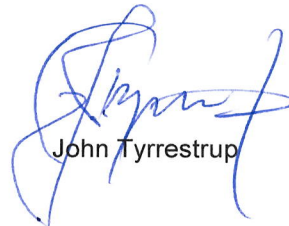
Board of Directors



Bengt Olof Tony Sundström
Chairman



Claus Due Pedersen



John Tyrrestrup



Mette Margrethe Rode Sundström



Preben Vinkler Lindgaard

To the shareholders of Lauritz.com A/S

Opinion

We have audited the consolidated financial statements and the parent financial statements of Lauritz.com A/S for the financial year 01.01.2018 - 31.12.2018, which comprise the statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement and notes, including a summary of significant accounting policies, for the Group as well as for the Parent. The consolidated financial statements and the parent financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2018, and of the results of their operations and cash flows for the financial year 01.01.2018 - 31.12.2018 in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act.

Our opinion is consistent with our audit book comments issued to the Audit Committee and the Board of Directors.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements* section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

To the best of our knowledge and belief, we have not provided any prohibited non-audit services as referred to in Article 5(1) of Regulation (EU) No 537/2014.

We were appointed auditors of Lauritz.com A/S for the first time on 15 April 2015 following Lauritz.com A/S' bond issue being listed on Nasdaq OMX Stockholm. We have been reappointed annually by decision of the general meeting up to and including the financial year 2018.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements and the parent financial statements for the financial year 01.01.2018 - 31.12.2018. These matters were addressed in the context of our audit of the consolidated financial statements and the parent financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Capital structure and financing	
<p>Refer to notes 18, 20 and 26 in the consolidated financial statements.</p> <p>Meeting its financial obligations under the terms of the bond debt and the availability of sufficient funding are important for the going concern assumption covering the period until 31 December 2019, are significant aspects in our audit.</p> <p>The going concern assessment is largely based on Management's expectations and estimates. The expectations and estimates can be influenced by subjective elements such as forecasted auction turnover, revenue, EBITDA and estimated future cash flows. Management's estimates are based on assumptions, including expectations regarding future developments in the online auction market. Accordingly, the capital structure and financing is considered to be a key audit matter.</p>	<p>Based on our risk assessment, we performed audit procedures consisting of, among other things, an assessment of the assumptions made by Management in the budget for 2019 approved by the Board. We have specifically devoted attention to the assumptions made with respect to the future EBITDA and cash flow generation and expected available capital resources in order to assess the Group's ability to continue meeting its payment obligations and its obligations according to the restructured bond terms agreed with bondholders in February 2019.</p> <p>Furthermore, we have read the description in the financial statements of the capital structure and financing, and challenged Management on their expectations to meeting the payment obligations as well as their assessment of the possibilities of obtaining additional funding.</p>

Key audit matters (continued)

<i>Carrying value of goodwill and other intangible assets</i>	
<p>Refer to notes 1, 6 and 11 in the consolidated financial statements.</p> <p>The determination of recoverable amount for the reportable segment and cash-generating unit Lauritz.com was based on the value-in-use derived from future free net cash flow based on budgets and forecasts for the coming five years and cash flows from the terminal period. Significant judgement is required by Management in determining value-in-use, including free cash flow projections based on financial budgets for 2019 and financial forecasts for 2020-2023, discount rate and growth rate in the terminal period.</p> <p>Accordingly, the carrying value of goodwill and other intangible assets relating to Lauritz.com is considered to be a key audit matter.</p>	<p>Based on our risk assessment, we have obtained and evaluated Management's determination of value-in-use for goodwill and other intangible assets for Lauritz.com by which it was drawn up, including the mathematical accuracy of the underlying cash flow model and agreeing future growth, investment and margin assumptions to the budget for 2019 approved by the Board. We evaluated the appropriateness of key market-related assumptions in Management's valuation model, including discount rates and terminal growth rates. We assessed the reasonableness of Management's future forecasts of growth, investment and margin included in the cash flow forecasts and the current operational results.</p> <p>In assessing the level of headroom in the value-in-use calculations for Lauritz.com, we performed a downside sensitivity analysis around the key assumptions, using a range of higher discount rates, lower growth rates in the forecast period and lower terminal growth rates.</p>

Key audit matters (continued)

<i>Carrying value of contractual receivables.</i>	
<p>Refer to notes 1, 16 and 20 in the consolidated financial statements.</p> <p>When Management assess the measurement, including determination of the life time expected loss on contractual receivables from sale of partnership agreements, Management uses estimates of partners' credit risk, including assessment of partners' historical and future performance in order to determine partners' ability to repay contractual receivables.</p> <p>Management's assessment is based on review of historical financial information and forecasts for future periods. Significant judgement is required by Management in determining partners' auction turnover, EBITDA, including free cash flow projections in order to assess the credit risk that relates to partners.</p> <p>Accordingly, the carrying value of contractual receivables is considered to be a key audit matter.</p>	<p>Based on our risk assessment, we have obtained and evaluated Management's measurement of contractual receivables, including determination of credit risk and calculation of any lifetime expected loss.</p> <p>We assessed the underlying process by which Management drawn up their assessment. This included review of historical financial performance of partners. We performed test of the mathematical accuracy of the forecast model. We evaluated the appropriateness of key market-related assumptions in Management's valuation model, including growth rate for partners' revenue and cost and the applied discount rates. We evaluated the appropriateness of the life time expected loss.</p>

Statement on the management review

Management is responsible for the management review.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management review and, in doing so, consider whether the management review is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management review is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management review.

Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Parent or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and these parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Independent auditor's report

Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements (continued)

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements and the parent financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Copenhagen, 3 April 2019

Deloitte

Statsautoriseret Revisionspartnerselskab
Business Registration No 33 96 35 56



Lars Siggaard Hansen
State-Authorised
Public Accountant
mne32208

Statement of comprehensive income 1 January - 31 December

<u>Notes</u>	<u>Group 2018 DKK'000</u>	<u>Group 2017 DKK'000</u>
2 Revenue	227,962	297,120
Direct costs	- 111,445	- 104,306
Gross profit	116,517	192,814
3 Other operating income	11,217	673
4 Other external expenses	- 69,798	- 65,860
5 Staff costs	- 64,276	- 82,935
Operating profit/loss before depreciation, amortisation and impairment (EBITDA)	- 6,340	44,692
6 Depreciation, amortisation and impairment losses	- 54,978	- 39,139
Operating profit/loss (EBIT)	- 61,318	5,553
7 Financial income	13,073	8,453
8 Financial expenses	- 21,224	- 21,357
9 Share of result in associated companies	- 2,547	-
Profit/Loss before tax (EBT)	- 72,016	- 7,351
10 Tax on profit/loss for the year	5,561	- 3,927
Profit/Loss for the year	- 66,455	- 11,278
Items that can be reclassified to profit or loss:		
Exchange rate adjustments, foreign companies	- 3,473	- 6,762
Tax on other comprehensive income	-	-
Other comprehensive income	- 3,473	- 6,762
Total comprehensive income	- 69,928	- 18,040
21 Earnings per share (EPS), DKK	- 125.17	- 21.24
21 Earnings per share (EPS), diluted DKK	- 125.17	- 21.24

Balance sheet

Assets	Group 31.12.2018 DKK'000	Group 31.12.2017 DKK'000
Notes		
Non-current assets		
11 Software in process of development	3,741	11,206
11 Developed software	11,079	6,412
11 Goodwill	94,818	137,003
11 Rights acquired	<u>29,542</u>	<u>50,992</u>
Total intangible assets	<u>139,180</u>	<u>205,613</u>
12 Right-of-use assets	12,937	-
12 Other fixtures and fittings, tools and equipment	<u>7,793</u>	<u>12,535</u>
Total property, plant and equipment	<u>20,730</u>	<u>12,535</u>
13 Deferred tax	10,986	4,905
14 Deposits	2,702	2,294
14 Investment in associated companies	<u>11,001</u>	<u>-</u>
Total financial assets	<u>24,689</u>	<u>7,199</u>
Total non-current assets	<u>184,599</u>	<u>225,347</u>
Current assets		
Inventories	<u>772</u>	<u>1,018</u>
16 Trade receivables	13,823	28,026
16 Contractual receivables	62,085	67,869
25 Receivables from group enterprises	9,178	8,998
Tax receivable	3,396	-
25 Receivables from Parent Company	8,264	6,183
16 Other current receivables	<u>16,604</u>	<u>9,352</u>
Total receivables	<u>113,350</u>	<u>120,428</u>
Cash and cash equivalents	<u>49,956</u>	<u>60,070</u>
15 Assets held for sale	<u>0</u>	<u>35,000</u>
Total current assets	<u>164,078</u>	<u>215,498</u>
Total assets	<u>348,677</u>	<u>440,845</u>

Balance sheet

	Group	Group
Notes	31.12.2018	31.12.2017
	DKK'000	DKK'000
Equity and liabilities		
Equity		
Share capital	53,090	53,090
Other reserves	- 19,881	- 16,428
Retained earnings	- 63,211	3,244
Total equity	- 30,002	39,926
Liabilities		
13 Deferred tax	9,729	12,942
Lease liabilities	6,538	-
18 Bond debt	-	237,020
Total non-current liabilities	<u>16,267</u>	<u>249,962</u>
18 Bond debt	229,673	-
Lease liabilities	6,728	-
Trade payables	105,582	107,719
19 Other payables	19,546	34,361
Corporate taxes payable	<u>883</u>	<u>8,877</u>
Total current liabilities	<u>362,412</u>	<u>150,957</u>
Total liabilities	<u>378,679</u>	<u>400,919</u>
Total equity and liabilities	<u>348,677</u>	<u>440,845</u>

Statement of changes in equity

	Share capital DKK'000	Reserve for exchange rate adjustments DKK'000	Retained earnings DKK'000	Total Equity DKK'000
Equity at 1 January 2018	53,090	-16,408	3,244	39,926
Profit/Loss for the year	-	-	-66,455	-66,455
Other comprehensive income	-	-3,473	-	-3,473
	53,090	-19,881	-63,211	-30,002
Dividend distributed	-	-	-	-
Equity at 31 December 2018	53,090	-19,881	-63,211	-30,002
Equity at 1 January 2017	53,090	-4,160	14,522	63,452
Adjustment to 2017	-	-5,486	-	-5,486
Profit/Loss for the year	-	-	-11,278	-11,278
Other comprehensive income	-	-6,762	-	-6,762
	53,090	-16,408	3,244	39,926
Dividend distributed	-	-	-	-
Equity at 31 December 2017	53,090	-16,408	3,244	39,926

Equity will be restored when the reduction of the bond debt becomes effective in 2019, impacting Equity positively by 80m after transaction cost and tax, see page 2.

Statement of cash flows

<u>Notes</u>	<u>Group 31.12.2018 DKK'000</u>	<u>Group 31.12.2017 DKK'000</u>
Operating profit/loss (EBIT)	- 61,318	5,553
Depreciation, amortisation and impairment losses	54,663	39,139
Impairments and losses on receivables	21,773	3,141
Gain on sale of non-current assets, net	- 11,217	-
Increase/decrease in inventories	246	806
Increase/decrease in receivables	34	5,830
Increase/decrease in trade payables and other payables	- 18,632	- 33,684
Other adjustments	<u>4,179</u>	<u>- 4,446</u>
Cash flows from ordinary operating activities	- 10,272	16,339
Interest received	2,704	1,565
Interest paid	- 19,238	- 19,276
Income tax paid	<u>- 11,317</u>	<u>- 3,959</u>
Cash flows from operating activities	- 38,123	- 5,331
Purchase of property, plant and equipment	- 360	- 2,138
Sale of property, plant and equipment	1,118	326
Sale of assets held-for-sale	35,000	-
Purchase of intangible assets	- 4,532	- 6,586
21 Acquisitions and divestments	<u>7,416</u>	<u>- 1,209</u>
Cash flows from investing activities	38,642	- 9,607
17 Repayment, lease liabilities	<u>- 9,110</u>	<u>-</u>
Cash flows from financing activities	- 9,110	-
Net cash flows for the year	- 8,591	- 14,938
Net capital resources, beginning of year	60,070	76,441
Exchange rate adjustment of capital resources	<u>- 1,523</u>	<u>- 1,433</u>
Net capital resources, end of year	49,956	60,070
Net capital resources, end of year, are composed as follows:		
Cash and cash equivalents	<u>49,956</u>	<u>60,070</u>
Net capital resources, end of year	<u>49,956</u>	<u>60,070</u>

1. Accounting policies

The Annual Report of Lauritz.com Group A/S for the financial year 2018 has been presented in accordance with International Financial Reporting Standards as adopted by the EU and Danish disclosure requirements for annual reports of reporting class C under the Danish Financial Statements Act.

The Group has one reporting segment (auctioning), however, as the Group's activities expand, Management regularly assesses internal financial management reporting and whether it would be relevant to report additional segments. The Annual Report is presented in Danish kroner (DKK), which is the presentation currency of the Group's activities and the functional currency of the Parent.

The accounting policies applied are consistent with those applied last year except as specified below.

Equity and value of intangible assets is restated due to a correction of prior period errors, regarding exchange rate adjustments made in the consolidation of subsidiaries. The accumulated impact on equity at 1 January 2017 is DKK 5,486k.

Classification of Contractual Receivables has been changed from non-current assets to current assets, due to the implementation of IFRS 15 and to reflect that contractual receivables relates to the Groups operating cycle, according to IAS 1.66.

Marketing contribution received from auction houses owned by a partner has been reclassified. The change entails that this income is now classified as revenue, previously it has been offset against marketing expenses.

Changes in accounting policies

Effective from 1 January 2018 Lauritz.com Group A/S has implemented the new or revised Standards and Interpretations applicable for financial years beginning 1 January 2018 or later. The implementation of new or revised Standards and Interpretations has not resulted in any changes in the accounting policies applied except for the changes related to implementation of IFRS 16 Leases and IFRS 15 Revenue from contracts with customers.

IFRS 9 Financial instruments (endorsed by the EU)

The group has applied IFRS 9 Financial Instruments from 1 January 2018. The group has chosen to not restate comparatives, as allowed by the standard.

IFRS introduces new requirements for 1) classification and measurement of financial assets and financial liabilities, 2) impairment of financial assets and 3) general hedge accounting.

The group has reviewed and assessed the financial assets at 1 January 2018 based on the facts and

Accounting policies (continued)

circumstances that existed at that date and concluded that the initial application of IFRS 9 has the financial assets continue to be measured at amortised cost under IFRS 9 as they are held to collect the contractual cash flows and these cash flows consist solely of payments of principal and interest on the principal amount outstanding.

In relation to the impairment of financial assets, IFRS 9 requires an expected credit loss model as opposed to an incurred credit loss under IAS 39. This means that the group has to recognize a loss allowance for expected credit losses on trade receivables and other receivables (current and non-current).

The effect of the change from the 'incurred loss' model in IAS 39 to the 'expected credit loss' model in IFRS 9 at 1 January 2018 is immaterial.

The new provision on classification and measurement of financial assets and on hedge accounting does not have any material impact on the financial statements, but further information is disclosed.

IFRS 15 Revenue from contracts with customers (endorsed by the EU)

The group has applied IFRS 15 Revenue from Contracts with Customers from 1 January 2018. IFRS 15 replace IAS 18 and other standards, and the new standard establish a single, comprehensive framework for revenue recognition, providing details on recognizing revenue to reflect the transfer of control of goods to customers at a value that the entity expects to be entitled to.

Lauritz.com Group A/S has performed an analysis of the impact. Based on the analysis, it is assessed that sale of partnership agreements is not changing under the new standard. Further it is assessed that the new standard imply that the part of the fees and commissions collected from buyers and seller and paid on to auction houses owned by a partner, that was previously not included in the Statement of Comprehensive income of the Group as revenue and cost are, now being recognized as revenue and cost. The result is that the amount collected from buyers and sellers is being recognised as revenue, and the amount paid on to partner owned houses is recognised as direct cost. This change has no effect on profit and loss for the year. This years' revenue and direct cost for the consolidated figures is increased by DKK 102m (2017: 94m), and for the parent company increased by DKK 92m (2017: 94m). Comparison figures are adjusted accordingly. Further information regarding revenue has been disclosed in the notes.

IFRS 16 Leases (endorsed by the EU)

Lauritz.com Group A/S has implemented IFRS 16 on 1 January 2018 with early adoption. The standard is implemented using the modified retrospective approach, meaning that comparative information is not restated, with Right-of-use Assets equal to leasing debt at implementation.

Accounting policies (continued)

IFRS 16 replaces IAS 17, and changes the accounting treatment of leases that previously were treated as operating leases. The new standard requires all leases, regardless of type and only with a few exceptions, to be recognized in the balance sheet as an asset with a related liability. The Income statement is affected, as the annual lease costs consists of both depreciation and interest expenses. Previously, the annual costs relating to operating leases has been recognized as a single expense amount in the Income statement under Other external expenses. The change from the contingent liability reported under IAS 17 in the 2017 Annual Report of DKK 43.7m to the opening Lease liability in 2018 under IFRS 16 of 40.1m is primarily explained by the discounting of the lease payments (included in contingent liabilities in 2018 at nominal value) back to 1. January 2018 when calculating the value of the right-of-use asset and lease liability at the implementation date.

The changes require capitalization of the majority of the Group's operating lease contracts for rental of office space and warehouses. Hence, it affects the financial ratios related to the balance sheet. The lease payments have been divided between a depreciation charge included in operating costs and an interest expense on lease liabilities included in financial expenses.

The impact on EBITDA in 2018 is positive DKK 10.0m for the full year. Impact on profit before tax is DKK -0.3m. Cash Flow from operating activities is impacted positively by DKK 9.1m for the full year, as payments on lease contracts is now presented in Cash Flow from financing activities as repayment of lease liabilities (DKK -9.1m) and interest on lease obligation (DKK -0.9m) is presented as paid interest (included in Cash Flow from Operations).

No new relevant accounting standards has been identified for Lauritz.com Group A/S for the years commencing from 1 January 2019.

Critical accounting judgements and key sources of estimation uncertainty

When applying the Group's accounting policies, Management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily evident from other sources. These estimates and assumptions are based on historic experience and other relevant factors. Actual results may vary from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

During annual testing of goodwill and other non-current assets, including tax assets for impairment, or when an indication of

Accounting policies (continued)

impairment exists, an assessment is made as to how those activities of the Group (cash-generating unit) that relate to goodwill would be able to generate sufficient positive future net cash flows to support the value of goodwill, non-current intangible assets and property, plant and equipment relating to those activities. Due to the nature of the business, estimates are made of cash flows for many years ahead, which inherently is subject to some uncertainty. This risk and this uncertainty are reflected in the discount rate applied and in the terminal value growth rate.

In calculating write-downs for bad and doubtful debts, Management has made estimates based on information available and other indications.

It may be necessary to change previous estimates due to changes in those circumstances on which the estimates are based, or due to new information or subsequent events.

Consolidated financial statements

The consolidated financial statements include the Parent, Lauritz.com Group A/S, and the subsidiaries that are controlled by the Parent. The Parent is deemed to have control when it has power over the relevant activities of the entity in question and when it has exposure, or rights, to variable returns from its involvement with the investee and has the ability to use its power over the investee to affect the amount of variable returns.

Entities in which the group exercises a significant but non-controlling influence are considered associated companies. A significant influence is usually achieved by directly or indirectly owning or controlling 20-50 percent of the voting rights. Agreements and other circumstances are considered when assessing the degree of influence.

The consolidated financial statements are prepared on the basis of the financial statements of Lauritz.com Group A/S and its subsidiaries. The consolidated financial statements are prepared by combining financial statement items of a uniform nature. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. Subsidiaries' financial statement items are recognized in full in the consolidated financial statements.

Business combinations

Newly acquired or newly established enterprises are recognized in the consolidated financial statements from the time of acquiring or establishing such enterprises. Time of acquisition is the date on which control over the enterprise is actually obtained. Divested or wound-up enterprises are recognized in the consolidated statement

Accounting policies (continued)

of comprehensive income up to the time of their divestment or wind-up.

The purchase method is applied on acquisition of new entities over which Lauritz.com Group A/S obtains control. The identifiable assets, liabilities and contingent liabilities of the entities acquired are measured at fair value at the date of acquisition. Identifiable intangible assets are recognised if they can be separated or arise out of a contractual right, and their fair value can be calculated reliably. Deferred tax is recognized for any reassessments made.

Cost of an enterprise consists of fair value of the consideration agreed. If part of the consideration is contingent upon future events, such part is recognised in cost in so far as the events are likely to occur, and the consideration can be calculated reliably.

Positive differences (goodwill) between the cost of the entity acquired and the fair value of the identifiable assets acquired, net of the amount of liabilities and contingent liabilities, are recognised as goodwill in intangible assets. Goodwill is not amortised, but tested at least once a year for impairment. On acquisition, goodwill is allocated to cash-generating units, which then form the basis of impairment testing.

If the asset's carrying amount is higher than its recoverable amount, it is written down to such lower recoverable amount. Goodwill and fair value adjustments made as part of the acquisition of a foreign entity using a functional currency other than the presentation currency used by Lauritz.com Group A/S are accounted for as assets and liabilities belonging to the foreign entity and translated into Danish kroner (the functional currency) applied by the foreign entity at the transaction date exchange rate. Negative balances (negative goodwill) are recognised in other operating income in the statement of comprehensive income at the date of acquisition.

If uncertainty exists at the date of acquisition as to the measurement of identifiable assets, liabilities or contingent liabilities acquired, initial recognition will be based on preliminary fair values. Should the fair values of identifiable assets, liabilities or contingent liabilities at the date of acquisition then turn out to differ from those previously estimated, goodwill is adjusted up until 12 months after the date of acquisition, and adjustments are subsequently taken to the statement of comprehensive income.

Gains or losses from divestment or winding-up of subsidiaries are calculated as the difference between selling price or settlement price and the carrying amount of net assets, including goodwill, at the time of sale plus divestment or winding-up expenses.

Foreign currency translation

Foreign currency transactions are translated using the transaction date exchange rate. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date are recognized in

Accounting policies (continued)

the statement of comprehensive income as financial income or financial expenses. If foreign exchange positions are considered hedging of future cash flows, the value adjustments are recognised directly in other comprehensive income.

Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the balance sheet date and the rate in effect at the time when the payable or the receivable arose are recognized in the statement of comprehensive income as financial income or financial expenses.

Non-current assets purchased in foreign currencies are translated applying the transaction date exchange rate.

On recognition in the consolidated financial statements of entities using functional currencies other than Danish kroner, the income statement items are translated using the average exchange rate for the year, whereas the balance sheet items are translated at the balance sheet date exchange rate. Exchange differences arising out of the translation of such entities' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from the transaction date exchange rates to the balance sheet date exchange rates are recognized in other comprehensive income.

Statement of comprehensive income**Revenue**

The Auction business of Lauritz.com generates revenue from knockdowns on the auction platforms of the group, consisting of commissions and fees from auctions, seller advertising marketing contribution received from partner owned auction houses etc. Revenue from auctions etc. is recognised in the statement of comprehensive income once the sale has taken place and the income can be determined reliably and receipt thereof is expected.

Furthermore, revenue is generated through fees from sales of partnership agreements. Revenue from sale of partnership agreements are recognised once a sale is completed, and the income can be determined reliably, and is presented separately in the notes.

Revenue is recognised net of VAT and duties and less sales discounts.

Direct costs

Direct costs are composed of the share of commissions and fees paid to partner owned auction houses, and packing and distribution costs as well as other costs related to revenue.

Accounting policies (continued)

Other operating income

Other operating income comprises income of a secondary nature relative to the Group's activities, including rental income.

Other external expenses

Other external expenses comprise expenses for sale, marketing, administration, premises, bad debts, operating lease expenses, etc.

Staff costs

Staff costs include wages, salaries, pension contributions, fees to the Board of Directors and the Executive Board as well as other social security costs.

Share-based payment transactions

Equity-settled sharebased payment transactions with employees are measured by reference to the fair value at the grant date. The cost of equity-settled transactions is recognized as staff costs together with a corresponding increase in equity over the period in which the performance and/or the service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and Management's best estimate of the number of equity instruments that will ultimately vest. The impact of the revision of the original estimates, if any, is recognized in profit or loss such that the cumulative expense reflects the revised estimate at the beginning and end of that period.

Financial income and expenses

These items comprise interest income and interest expenses, realised and unrealised capital gains and losses from liabilities and foreign currency transactions as well as amortisation of financial assets and liabilities.

Financial income and expenses are recognized at the amounts relating to the financial year.

Profit/loss from investments in subsidiaries (Parent)

Dividends from equity investments are recognized when unconditional entitlement to such dividends arise. This is typically the date on which the annual general meeting approves distribution by the relevant entity.

Tax on profit/loss for the year

The Group participates in a joint taxation arrangement with both Danish and foreign group enterprises.

Current Danish income tax is allocated among the jointly taxed enterprises proportionally to their taxable income (full allocation with a refund concerning tax losses). The jointly taxed enterprises are subject to the Danish Tax Prepayment Scheme.

Accounting policies (continued)

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognized in the statement of comprehensive income by the portion attributable to profit or loss for the year or taken to other comprehensive income by the portion attributable to entries directly in other comprehensive income. Tax recognised in the statement of comprehensive income is classified as tax on profit or loss for the year.

Balance sheet**Intangible assets**

On initial recognition, goodwill is recognized at cost in the balance sheet as described under “Business combinations”. Subsequently, goodwill is measured at cost less any accumulated impairment losses.

The carrying amount of goodwill is allocated to the Group’s cash-generating unit at the time of acquisition.

Determination of cash-generating units complies with the management structure and management control of the Group. As a result of integrating the acquired entities in the existing Group, Management estimates that the lowest level of cash-generating units, to which the carrying amount of goodwill may be allocated, is at group level as it is generally impossible to trace and measure the value of goodwill in each of the entities acquired after a short period of time.

Rights acquired are measured at cost less accumulated amortisation. Rights acquired are amortised on a straight-line basis over their estimated useful lives, which are estimated to be up to 20 years or less depending on the terms of contract. Software in process of development comprises both externally acquired software and proprietary software qualifying for capitalisation. Software in process of development is not amortised, however, its value is tested on a regular basis, which may result in a write-down.

Completed software is amortised on a straight-line basis using its estimated useful life. The period of amortisation is usually 3 to 5 years.

Intangible assets with indefinite useful lives are not amortised, but are tested at least once a year for impairment. If the assets' carrying amounts exceed their recoverable amounts, they are written down to such lower amount. In the balance sheet, intangible assets with indefinite useful lives are presented in “Rights acquired”.

Right-of-use assets (leased assets)

The group assesses whether a contract is or contains a lease, at inception of the contract. The group recognises a right-of-use asset and a corresponding lease liability with respect to the lease arrangements in which it is the lessee, except for short term leases (under 12 month) and leases of low value assets. For short term and low value asset leases the group recognises the lease payments in operating expenses on a straight line basis over the lease term.

Accounting policies (continued)

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement date and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses. The right of use assets are depreciated over the shorter of the lease term or the useful life of the underlying asset. The right-of-use assets are presented as a separate line in the consolidated balance sheet.

Property, plant and equipment

Land and buildings are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated. Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value. The residual value is the estimated amount that would be earned if selling the asset today net of selling costs, if the asset is of an age and a condition that is expected after the end of useful life.

Depreciation is provided on a straight-line basis from the following assessment of the assets' expected useful lives:

Buildings	50 years
Other fixtures and fittings, tools and equipment	3 to 10 years

The gain or loss arising from the disposal of an item of property, plant and equipment is determined as the difference between the selling price net of selling costs and the carrying amount at the time of sale. Gains or losses are recognised in "Depreciation and amortisation" in the statement of comprehensive income.

Write-down for impairment of non-current assets

The carrying amounts of both intangible assets and items of property, plant and equipment are reviewed annually for any indicators of impairment in addition to that reflected through amortisation and depreciation. However, goodwill and intangible assets with indefinite useful lives are tested annually for impairment, the first time being at the end of the acquisition year.

If any such indication exists, impairment tests are made of each asset and group of assets, respectively. Write-down is made to the lower of recoverable amount and carrying amount.

The recoverable amount is the higher of net selling price and value in use. Value in use is the present value of the estimated net income from using the asset or the group of assets.

Accounting policies (continued)

Non-current financial assets

Investments in group enterprises

Parent

Investments in subsidiaries are recognised and measured at cost in the parent's balance sheet. An impairment test is made if there is any indication of impairment. If cost exceeds recoverable amount, cost is written down to recoverable amount.

Investments in associated companies

Investments in associated companies are recognised as the group's share of the equity value inclusive of goodwill less any impairment losses. Goodwill is an integral part of the value of associated companies and is therefore subject to an impairment test together with the investment as a whole. Impairment losses are reversed to the extent the original value is considered recoverable.

Deposits

Deposits are measured at cost.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Trade receivables, contract receivables and other receivables

Trade receivables, contract receivables and other receivables are initially recognised at Fair value, plus any direct transaction costs, and subsequently measured at amortised cost using the effective interest method. For other receivables and contract receivables, write down is made for anticipated losses in accordance with IFRS 9 based on specific individual or group assessments. For trade receivables, the loss allowance is measured in accordance with IFRS 9 applying a provision matrix based on the groups historical loss experience adjusted for expected changes in specific or general circumstances.

Assets held for sale

Assets are held for sale, when the carrying amount of an individual non-current asset will be recovered principally through a sale transaction rather than through continuing use. Assets are classified as held for sale, when activities to carry out the sale has been initiated and the assets are expected to be disposed of within 12 months. Liabilities directly associated with assets held for sale are presented separately from other liabilities.

Assets held for sale are measured at the lower of carrying amount immediately before classification as held for sale and fair value less costs to sell and impairment tests are performed immediately before classification as held for sale. Non-current assets are not depreciated or amortised while classified as held for sale.

Notes

Accounting policies (continued)

Equity and liabilities

Equity

Proposed dividend is recognized as a liability at the time of adoption at the annual general meeting (the time of declaration).

Reserves for treasury shares are recognized at purchase value.

Reserves for exchange rate adjustments comprise exchange differences arising from the translation of financial statements of entities with a functional currency other than Danish kroner.

Current tax and deferred tax

The current tax payable or receivable is recognized in the balance sheet, stated as tax computed on this year's taxable income adjusted for prepaid tax.

Deferred tax is the tax recognised on temporary differences between the carrying amount and tax-based value of assets and liabilities. Deferred tax liabilities as well as deferred tax assets are recognised.

Deferred tax is measured based on the current tax rate. Changes in deferred tax resulting from changed tax rates are recognized in the statement of comprehensive income.

Liabilities

Financial liabilities are recognized at the time of borrowing at nominal value less transaction costs incurred, equivalent to the proceeds received. Subsequently, financial liabilities are recognized at amortised cost equal to the capitalised value using the effective interest method to the effect that the difference between the proceeds and the nominal amount is recognized in the statement of comprehensive income over the term of the loan.

The lease liability is initially measured at the present value of the lease payments, discounted by using the rate implicit in the lease. If this rate cannot be readily determined the group uses its incremental borrowing rate. The lease liability is presented as a separate line in the consolidated balance sheet.

Other liabilities including debt to suppliers, subsidiaries as well as other payables are measured at amortised cost which usually corresponds to nominal value.

Cash flow statement

The cash flow statement is presented using the indirect method and shows cash flows for the year by operating, investing and financing activities, the year's changes in cash and cash equivalents as well as cash and cash equivalents at the beginning and end of the year.

Accounting policies (continued)

Cash flows from operating activities are calculated as profit or loss for the year adjusted for non-cash operating items, working capital changes as well as interest income, interest expenses and income tax paid.

Cash flows from investing activities comprise payments in connection with the acquisition and divestment of entities and activities as well as the acquisition and sale of non-current assets.

Cash flows from financing activities comprise changes in the size or composition of share capital and related expenses. Moreover, cash flows from financing activities comprise raising of loans, repayments of interest-bearing debt including debt related to right-of-use assets and payment of dividend.

Cash and cash equivalents comprise cash less any overdraft facilities forming an integral part of cash management.

Financial assets and liabilities

The Group and the Parent classify their financial assets as loans and receivables and their financial liabilities as other financial liabilities.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are stated in current assets. The maturity profile of the Loans and receivables is shown in the notes. In the balance sheet, loans and receivables are classified as "Deposits", "Trade receivables", "Contract receivables", "Receivables from Parent Company" and "Other receivables".

Other financial liabilities

Financial liabilities are non-derivative financial liabilities that are measured at amortised cost. They are recognized in the balance sheet under non-current liabilities when the time to maturity from the balance sheet date exceeds 12 months. In the event of maturity within 12 months, they are recognized under current liabilities. Other financial liabilities are classified in the balance sheet as "Trade payables" and "Other payables".

Notes

	Group 2018 DKK'000	Group 2017 DKK'000
2. Revenue		
Auction commissions, fees etc.	220,164	260,830
Other revenue - marketing contribution etc.	7,798	7,907
Fees from sales of partnership agreements	<u>0</u>	<u>28,383</u>
	<u>227,962</u>	<u>297,120</u>

The Group has no single key costumers.

3. Other operating income

Gain from sale of activities	10,978	-
Rental and other income	<u>239</u>	<u>673</u>
	<u>11,217</u>	<u>673</u>

The gain from sale of non-current assets is related to the sale of the Fine Art business.

4. Other external expenses

Fees to auditors appointed at the annual general meeting

Audit services	1,009	1,071
Tax services	20	72
Other services	<u>701</u>	<u>812</u>
	<u>1,730</u>	<u>1,955</u>

Total non-audit services amount to DKK 721k (2017: DKK 758k) provided by Deloitte Statsautoriseret Revisionspartnerselskab Danmark. It consists of advisory services related to financial statements and tax advisory in relation to acquisitions, divestments, and sale of assets.

Other external expenses include impairment losses on receivables of DKK 19,965k (3,237k).

5. Staff costs

Remuneration of the Board of Directors	289	291
Wages and salaries	50,841	64,406
Defined contribution pension plans, cf. below	3,610	3,410
Other social security costs	6,640	9,428
Other staff costs	<u>2,896</u>	<u>5,400</u>
	<u>64,276</u>	<u>82,935</u>
Average number of full-time employees	<u>136</u>	<u>182</u>

Notes

5. Staff costs (continued)

The Group has concluded defined contribution pension plans with the majority of the employees in the Danish Group enterprises. According to the concluded agreement, the Group enterprises pay a monthly amount of 5 percent of the concerned employees' basic salary. The contribution recognized in the income statement in this respect is stated above.

	Group 2018 DKK'000	Group 2017 DKK'000
Remuneration of the Board of Directors and Executive Management		
Remuneration of the Board of Directors	289	291
Wages and salaries, Executive Management	-	3,023
	289	3,314

Remuneration for the Executive Management in 2018 is paid from Lauritz.com Group A/S.

6. Depreciation, amortisation and impairment losses

Depreciation, land and buildings	-	450
Depreciation, right-of-use assets	9,439	-
Depreciation, other fixtures, tools and equipment	2,372	3,236
Gains/losses arising from disposal	342	104
Amortisation rights acquired	4,184	3,994
Amortisation, developed software	7,168	8,168
Impairment losses software in process of development	-	3,043
Impairment losses rights acquired	-	1,200
Impairment losses goodwill	31,473	-
Impairment losses land and buildings	-	18,944
	54,978	39,139

7. Financial income

Interest income	2,523	1,565
Interest income from group enterprises	180	-
Interest income from financial assets	2,703	1,565
Exchange rate gains	10,370	6,888
	13,073	8,453

Exchange rate gains are primarily related to the bond debt denominated in SEK.

Notes

	Group 2018 DKK'000	Group 2017 DKK'000
8. Financial expenses		
Interest expenses	109	164
Interest expenses, leasing	888	-
Bank charges etc.	832	496
Financial expenses, bond debt	17,410	18,616
Amortisation of borrowing costs, bond debt	<u>1,985</u>	<u>2,081</u>
Interest expenses from financial liabilities	21,224	21,357
Exchange rate losses	<u>-</u>	<u>-</u>
	<u>21,224</u>	<u>21,357</u>

9. Share of result in associated companies

The activities of the associated company AB Stockholms Auktionsverk is auctions, focused on physical auctions in the high-end exclusive Fine Art segment.

Financial figures from associated companies:

Revenue	<u>12,600</u>	<u>-</u>
Operating profit before interest (EBIT)	<u>- 5,188</u>	<u>-</u>
Profit before tax	<u>- 5,200</u>	<u>-</u>
Share of result before tax in associated companies	- 2,547	-
Share of tax on profit/loss for the year in associated companies	<u>-</u>	<u>-</u>
	<u>- 2,547</u>	<u>-</u>

Associated companies are listed in note 25.

10. Tax on profit/loss for the year

Current tax for the year	1,606	5,619
Deferred tax change for the year	- 7,804	- 1,888
Adjustment to taxes, prior years	566	161
Adjustment to deferred tax, prior years	<u>71</u>	<u>35</u>
Tax on profit/loss for the year	<u>- 5,561</u>	<u>3,927</u>

Current tax for the financial year is for Danish enterprises computed based on a tax rate of 22.0 % (2017: 22.0 %).

Notes

10. Tax on profit/loss for the year (continued)

	Group 2018 DKK'000		Group 2017 DKK'000
Tax on profit for the year is made up as follows:			
Computed 22.0 % tax on profit for the year before tax (2017: 22.0 %)	- 14,319	-	1,617
Adjustment to prior years	637		161
Adjustment of previously unrecognised tax assets	1,430		5,499
Tax effect of non-deductible expenses/non-taxable income	<u>6,691</u>	-	<u>116</u>
	<u>5,561</u>		<u>3,927</u>
Effective tax rate	<u>Negative</u>		<u>53.4 %</u>

Tax on other comprehensive income DKK 0k (2017: DKK 0k).

Notes

11. Intangible assets (DKK'000)

	Software in process of development	Developed software	Rights acquired	Goodwill
Cost at 1 January 2018	17,753	41,420	66,278	137,003
Exchange rate adjustments	-	8	2,105	4,356
Disposals	6,483	519	22,937	-
	6,356			
Additions	4,369	-	6,971	-
Transferred	11,834	11,834	-	-
Cost at 31 December 2018	3,805	52,727	48,207	126,291
Amortisation at 1 January 2018	-	35,008	14,086	-
Impairment losses at 1 January 2018	6,547	-	1,200	-
Exchange rate adjustments	-	11	227	-
Disposals	6,483	517	578	-
Amortisation for the year	-	7,168	4,184	-
Impairment for the year	-	-	-	31,473
Amortisation and impairment losses at 31 December 2018	64	41,648	18,665	31,473
Carrying amount at 31 December 2018	3,741	11,079	29,542	94,818
Cost at 1 January 2017	15,175	37,476	67,171	138,287
Exchange rate corrections 1 January 2017	-	-	563	3,027
Exchange rate adjustments	-	64	1,456	3,108
Additions from subsidiaries/activities acquired	-	-	-	8,092
Additions	6,390	196	-	1,946
Disposal	-	-	-	5,187
Transferred	3,812	3,812	-	-
Cost at 31 December 2017	17,753	41,420	66,278	137,003
Amortisation at 1 January 2017	-	26,878	10,181	-
Impairment losses at 1 January 2017	3,504	-	-	-
Exchange rate adjustments	-	38	89	-
Impairment losses	3,043	-	1,200	-
Amortisation for the year	-	8,168	3,994	-
Amortisation and impairment losses at 31 December 2017	6,547	35,008	15,286	-
Carrying amount at 31 December 2017	11,206	6,412	50,992	137,003

11. Intangible assets (continued)

Software includes development projects for IT systems and processes in progress. Apart from goodwill and trademarks recognised as rights acquired, all other intangible assets are regarded as having determinable useful lives over which the assets are amortised, see accounting policies. The carrying amount of trademarks without determinable useful lives totals DKK 1.0m at 31 December 2018 (2017: DKK 23.9m).

Impairment losses in 2017 are related to an IT platform that was under development, but due to the current market conditions has been put on hold and future plans are being considered. Impairment losses in 2017 on rights acquired relates to a sub-site that has been shut down.

Acquired enterprises are integrated in the Group as soon as possible to realize synergy effects in the business areas. Consequently, it is generally not possible after a short period to trace and measure the value of goodwill in the individual unit or enterprise. The impairment test is therefore made at group level.

At 31 December 2018, Management has tested the carrying amount of goodwill, software in process of development and other intangible assets for impairment. Taking into account the recent performance and expectations the carrying amount exceeded the recoverable amount, resulting in an impairment of DKK 31.5m. An impairment test is performed in the event of indication of impairment and at least once a year as part of the presentation of the Annual Report.

The key assumptions underlying the calculation of value in use are the determination of EBITDA growth, discount rate and terminal value growth rate.

EBITDA growth is determined based on historical EBITDA realized in the period immediately prior to the beginning of the budget period, adjusted for non-recurring expenses, expected market developments and enterprises acquired and divested. For the 2019 budget period, this is equivalent to an annual EBITDA growth rate of approx. 10 percent from 2019 to 2023, and 2019 at an expected level of DKK 17m (EBITDA minus payment on leasing liabilities).

EBITDA growth is related to the development in Auction Turnover, equivalent to an annual average growth rate of approx. 3 percent during the budget period from 2019 to 2023. When determining investments, the effect of EBITDA growth is included based on historical experience, equivalent to an investment level of approx 15-20 percent of budgeted EBITDA. The effect of expected acquisitions is not included at investment level.

The discount rate is determined based on the Company's marginal borrowing rate plus a risk premium that reflects the risk involved in investing in shares and the risk involved in the activity performed, equivalent to a pre-tax discount rate of 12.8 percent (2017: 12.8 percent).

The terminal value growth rate of 2 percent p.a. is based on estimated economic growth.

11. Intangible assets (continued)**Sensitivity analysis**

A sensitivity analysis has been performed of the main assumptions in the impairment test to identify the impact of a change in the discount rate and the growth rate in the budget period for the cash-generating unit.

A summary of sensitivity analysis is shown below (all other assumptions unchanged):

	Change in assumption	Additional impairment
Average EBITDA-growth for 2019 to 2023	-1 %	5.7m (0.0m)
WACC, pre-tax	+1 %	13.6m (0.0m)
Terminal growth	-1 %	11.9m (0.0m)

12. Property, plant and equipment (DKK'000)

	<u>Right-of-use assets</u>	<u>Other fixtures etc.</u>
Cost at 1 January 2018	-	36,890
Exchange rate adjustments	-	569
Additions due to change in accounting policies	40,068	-
Additions	-	360
Disposal	<u>-17,692</u>	<u>9,959</u>
Cost at 31 December 2018	<u>22,376</u>	<u>26,722</u>
Depreciation at 1 January 2018	-	24,355
Exchange rate adjustments	-	350
Depreciation for the year	9,439	2,372
Depreciation related to disposals	<u>-</u>	<u>7,448</u>
Depreciation at 31 December 2018	<u>9,439</u>	<u>18,929</u>
Carrying amount at 31 December 2018	<u>12,937</u>	<u>7,793</u>

Additions/depreciation related to right-of-use assets arise from the implementation of IFRS 16. Depreciation is straight-line on basis of the underlying contracts with an average of 2-3 years.

Notes

12. Property, plant and equipment (continued)

	Land and buildings	Other fixtures etc.
Cost at 1 January 2017	55,094	36,933
Exchange rate adjustments	-	401
Additions from subsidiaries/activities acquired	-	456
Additions	133	2,005
Disposals	-	2,103
Transfer, assets held for sale	<u>- 55,227</u>	<u>-</u>
Cost at 31 December 2017	<u>0</u>	<u>36,890</u>
Depreciation at 1 January 2017	833	22,768
Exchange rate adjustments	-	228
Impairment losses	18,944	-
Depreciation for the year	450	3,236
Depreciation related to disposals	-	1,421
Transfer, assets held for sale	<u>- 20,227</u>	<u>-</u>
Depreciation at 31 December 2017	<u>0</u>	<u>24,355</u>
Carrying amount at 31 December 2017	<u>0</u>	<u>12,535</u>
Assets held under finance leases are included in carrying amount at		<u>224</u>

In 2017 the transfer to assets held for sale of a net value of DKK 35m are attributable to the property placed at Røvsingsgade 64-68, Copenhagen. In 2017, an impairment loss of DKK 18,944k was recognized prior to the classification as held for sale.

Notes

13. Deferred tax

	Group 2018 DKK'000	Group 2017 DKK'000
Deferred tax at 1 January	- 8,037	- 10,986
Exchange rate adjustments	1,562	72
Adjustments, prior years	- 71	989
Deferred tax on profit/loss for the year	<u>7,804</u>	<u>1,888</u>
Deferred tax at 31 December	<u>1,257</u>	<u>- 8,037</u>

Specification of deferred tax:

Tax loss carry forwards	1,408	2,389
Buildings	-	351
Right-of-use assets/lease liabilities	72	-
Other fixtures and fittings	3,584	698
Leasehold improvements	64	66
Rights acquired	- 4,439	- 9,796
Software	- 1,343	680
Goodwill	- 123	- 1,672
Receivables	1,807	-
Other payables	<u>227</u>	<u>- 51</u>
	<u>1,257</u>	<u>- 8,037</u>

Each of the changes in deferred tax is recognized in profit/loss for the year. No deferred tax is incumbent on other comprehensive income. Tax loss carry forwards are expected to be utilized within 3-5 years.

Deferred tax is recognized as follows in the balance sheet:

Deferred tax (asset)	10,986	4,905
Deferred tax (liability)	<u>- 9,729</u>	<u>- 12,942</u>
Deferred tax at 31 December, net	<u>1,257</u>	<u>- 8,037</u>

When demerging the property placed at Rovsinggade 64-68 on 3 April 2015, no deferred tax was recognized for this property as the Danish tax authorities have stated that instead current tax is incumbent on the property that was sold in 2007 by Ejendomsselskabet Blixtz ApS. Ejendomsselskabet Blixtz ApS does not consider this correct, and a request for the reopening of the tax assessment thereof is pending. Should a decision be made in favour of Ejendomsselskabet Blixtz ApS that the company does not have current tax liabilities regarding the property sold, then deferred tax will instead be incumbent on the property placed at Rovsinggade 64-68 and in that case Ejendomsselskabet Blixtz ApS would pay approx. DKK 13m to Lauritz.com A/S to refund the resulting tax and deferred tax liability.

14. Financial assets (DKK'000)

	<u>Deposits</u>	<u>Investment in associated companies</u>
Cost at 1 January 2018	2,294	-
Addition	408	14,180
Exchange rate adjustments	-	-632
Disposal	-	-
Cost at 31 December 2018	<u>2,702</u>	<u>13,548</u>
Adjustments at 1 January 2018	-	-
Share of result	-	2,547
Adjustments at 31 December 2018	<u>-</u>	<u>2,547</u>
Carrying amount at 31 December 2018	<u>2,702</u>	<u>11,001</u>
Cost at 1 January 2017	1,390	-
Addition	904	-
Disposal	-	-
Cost at 31 December 2017	<u>2,294</u>	<u>-</u>
Carrying amount at 31 December 2017	<u>2,294</u>	<u>-</u>

15. Assets held for sale

	<u>Group 31.12.2018 DKK'000</u>	<u>Group 31.12.2017 DKK'000</u>
Lands and buildings	0	35,000
	<u>0</u>	<u>35,000</u>

For 2017 the assets held for sale are attributable to the fair value of the property placed at Rovsingsgade 64-68, Copenhagen. There are no significant liabilities associated with assets held for sale. The property was sold in February 2018 at an amount equal to the carrying amount at 31 December 2017.

16. Receivables

	Group 31.12.2018 DKK'000	Group 31.12.2017 DKK'000
Trade receivables	13,823	28,026
Contractual receivables	62,085	67,869
Other receivables	<u>16,604</u>	<u>9,352</u>
	<u>92,512</u>	<u>105,247</u>

Trade receivables have reduced due to lower activity level, primarily driven by lower Auction Turnover in the Fine Art business in Q4 2018 compared to Q4 2017.

Contractual receivables relate to the sale of 10 partnership agreements and the contingent consideration (valued as the minimum payment of the Earn Out) of SEK 16.9m (or DKK 12.7m) related to the sale of Stockholms Auktionsverks Fine Art business.

The contractual receivables from sale of partnerships agreements are in the range of DKK 1.0m to DKK 22.3m. Receivables from sale of partnership agreements are interest bearing except one (DKK 12.3m), which has been recognized at discounted value (discounted by 4 percent). The repayment of the receivables is based on performance and repaid on a monthly or quarterly basis. Contractually Lauritz.com has various possibilities to collect the receivable up to and including the option of taking over the branch.

Of the contractual receivables DKK 45.8m (2017: DKK 49.2m) is expected to mature after 12 months.

Impairment of trade receivables and other receivables is made based on expected credit loss. In 2018 a loss of DKK 0,5m has been recognized (2017: DKK 3,2m).

The impairment test performed on the receivables from sale of partnership agreements is based on the expected performance, the historic track record for repayments and the expected resale value of the auction house. A large part of the receivables are related to partners buying their auction house in recent years, with expected strong improvements in the first years of their ownership. Improvements are coming slower than previously expected. As a result hereof the expectations to the development in their performance have been reassessed, leading to an increase in the assessed credit risk of DKK 19.5m which is included in Q4 2018. Besides the impairment recognised for receivables from sale of partnership agreements no significant changes in these receivables have been recognised in 2018.

Notes

16. Receivables (continued)

The impairment losses included in the trade receivables and contractual receivables listed above have developed as follows:

	Group 31.12.2018 DKK'000	Group 31.12.2017 DKK'000
Lifetime Expected Credit Loss:		
Impairment losses at 1 January	5,169	2,028
Impairment losses for the period	19,965	3,237
Realised for the period	- 5,169	- 96
Reversed	<u>-</u>	<u>-</u>
Impairment losses at 31 December	<u>19,965</u>	<u>5,169</u>

The Group has no significant credit risks in trade receivables related to a single customer or market. Impairment of trade receivables is based on a provision matrix based on historical losses adjusted for specific and general changes in circumstances.

The Group has credit risks related to contractual receivables and other receivables as described above. In determining the expected credit losses for these assets impairments are made if the receivables shows indication of impairment.

17. Financial liabilities and financial activities

	Bond debt DKK'000	Lease liabilities DKK'000
Financial liabilities 1 January 2018	237,020	-
Cash flow	-	9,110
Non-cash changes:		
Addition from change in accounting policies	-	40,068
Foreign exchange change	- 7,347	-
Disposals from divestment	<u>-</u>	<u>17,692</u>
Financial liabilities 31 December 2018	<u>229,673</u>	<u>13,266</u>

18. Bond debt

The Group issued listed corporate bonds on 17 June 2014 with a principal amount of SEK 375m (or DKK 294.6m) and on 30 September 2014 with a principal amount of SEK 50m (or DKK 39.4m). The bonds carry interest at 3M STIBOR + 750 bps and are redeemed at par after five years from the date of issue. The corporate bond is listed on the NASDAQ OMX Stockholm.

On 18 July 2016, Lauritz.com A/S repaid part of the bond loan for DKK 82.2m, equivalent to SEK 100m and a redemption price of 104 plus interest. After this partial repayment, the principal amount of the bond debt was reduced to SEK 325m. Lauritz.com A/S has on 16 September 2016 acquired approx. 2.4 percent of the issued bonds for SEK 7.6m (or DKK 5.9m). The bonds were acquired at rate 99.25.

The fair value of the bonds amounts to DKK 210.7m at 31 December 2018 based on the last trade made on 30 August 2017. Of this Lauritz.com A/S holds bonds with a fair value amounting to DKK 5.1m. For information of fair value based on the agreement of the restructured bond SEK 200m, see below.

The group has pledged the shares of Lauritz.com A/S as security for the bond debt.

On 25 February 2019 the bondholders agreed to a restructuring of the bonds entailing the following changes:

- Write down of the outstanding principal amount from SEK 325m to SEK 200m.
- Amendment of the interest rate from a floating rate of STIBOR +7.5 percent to a blended rate where SEK 70m of the principal amount bears a fixed rate of 7.5 percent and SEK 130m of the principal amount bears a fixed rate of 4 percent. Redemptions will first lead to a reduction of the principal amount that bears the higher interest rate of 7.5 percent.
- Extension of the final redemption date from 17 June 2019 to 17 December 2024, with scheduled yearly redemptions starting in December 2019 with SEK 20m and the final redemption of SEK 30m in December 2024.
- The provisioning of additional security to secure the bonds, primarily in form of a pledge in the vineyard Chateau Vignelaure, owned by the main shareholder in Lauritz.com Group A/S, Bengt Sundström. The agreed changes to the bonds will enter into force when the additional securities has been perfected (registration of pledges etc.).
- Obligation of Lauritz.com A/S to pursue divestment of certain auction houses, including establishment of partnership agreements with royalty payments to Lauritz.com. Any cash obtained from such divestments shall be applied as an extraordinary redemption on the bonds.
- Deletion of the obligation to fulfill the financial covenants, and a waiver of the existing financial covenants for the period until the new terms enter into force.

These changes will come into force from 2019, and as a result no changes are included in the 2018 financial reporting.

19. Other payables

Other payables include payroll taxes, holiday pay, payable VAT, severance pay and other costs payable. Additionally, a financial lease commitment is included by DKK 0.0m (2017: DKK 0.2m).

20. Financial risks**Currency risks**

The Group's currency risks are primarily hedged by matching payments received and made in the same currency. The difference between ingoing and outgoing payments denominated in the same currency is a measure of currency risk. The Group's currency exposure at 31 December 2018 is specified below.

2018 (DKK'000)	Cash and cash equivalents	Receivables	Bond debt	Other liabilities	Net position
NOK	122	100	-	-476	-254
EUR	3,236	11,403	-	-6,265	8,374
SEK	37,440	34,312	-229,673	-75,184	-233,105
31 December 2018	40,798	45,815	-229,673	-81,925	-224,985
2017 (DKK'000)					
NOK	156	85	-	-507	-266
EUR	1,868	9,289	-	-	11,157
SEK	38,735	29,358	-237,020	-73,061	-241,988
31 December 2017	40,759	38,732	-237,020	-73,568	-231,097

The bonds issued are issued in SEK and so the principal amount is subject to exchange rate fluctuations between the Company's functional currency (DKK) and SEK. A 5 percent change in the SEK rate at 31 December 2018 would have affected comprehensive income and equity by approx. DKK 4m (31.12.2017: DKK 4m). The sensitivity analysis shows the difference between the 31 December 2018 fair value calculated for the Group's assets and liabilities denominated in SEK. The changes to the bond debt from 2019 will reduce the risk related to fluctuations in SEK.

Interest risks

The Group has interest-bearing financial assets and liabilities and so it is affected by interest rate fluctuations. Fluctuations in the level of interest rates affect the Group's floating-rate bond debt. An increase in the interest rate level of 1 percentage point per annum compared to the interest rate level at the balance sheet date would have had a negative impact of approx. DKK 2m (31.12.2017: DKK 2m) on comprehensive income and equity.

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Notes

20. Financial risks (continued)

similar decline in the interest rate level would have resulted in an equivalent positive effect on comprehensive income and equity. We refer to the new conditions of the bond debt interest in note 18 coming into effect from 2019, eliminating the interest risk described above.

Liquidity risks

The following table detail the Group's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The contractual maturity is based on the earliest date on which the Group may be required to pay.

2018 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	229,673	-	-	-	229,673
Lease liabilities	4,090	2,650	6,002	525	13,267
Other liabilities	131,118	-	-	-	131,118
31 December 2018	364,881	2,650	6,002	525	374,058

We refer to the new conditions of the bond debt maturity in note 18 coming into effect in 2019.

Based on the new conditions for the bond the maturity profile for the liabilities can be presented as follows:

Proforma 2018 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	0	14,532	108,990	21,798	145,320
Lease liabilities	4,089	2,650	6,002	525	13,267
Other liabilities	128,289	1,362	-	-	129,651
31 December 2018	132,378	18,544	114,992	22,323	288,238

2017 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	-	-	237,020	-	237,020
Other liabilities	150,957	-	-	-	150,957
31 December 2017	150,957	-	237,020	-	387,977

The Group aims to have adequate cash resources to continuously carry out transactions appropriately as regards operations and investments. The Group's cash reserve consists of cash and cash equivalents. The Group's liquidity is mainly based on operating profits and the difference between the time of payment and the

Notes

20. Financial risks (continued)

time of settlement. The time allowed for payment by buying customers is three days, and payment to selling customers takes place within approx. 35 days. In order to maintain the current liquidity level, the Group is therefore dependent on continued growth and positive earnings. Management assesses the Group's liquidity requirements on a regular basis.

Credit risks

The Group is not exposed to significant credit risks on trade receivables as all items are handed in on a commission basis, and items from auctions are not handed out until payment has been made. Payments are mostly effected by way of credit cards or bank transfer. The Company has only experienced few cases of credit card fraud. Moreover, reputable collaborators are used for managing cash flows, mainly Valitor, ALTAPAY, Jyske Bank, Danske Bank, SEB and DNB.

Credit risks related to contractual receivables and other receivables are disclosed in note 20.

Other

The Group regularly assesses its capital structure with a view to ensuring adequate equity in the Company.

21. Earnings per share (EPS)

	Group 31.12.2018 DKK'000		Group 31.12.2017 DKK'000
Profit/Loss for the year	-66,455	-	11,278
Number of shares	530,900		530,900
Average number of shares	530,900		530,900
EPS at DKK 100	-125.17	-	21.24
EPS at DKK 100 diluted	-125.17	-	21.24

22. Dividend

For 2018, DKK 0 in ordinary dividend has been distributed to the shareholders of Lauritz.com A/S, equalling DKK 0 per share (2017: DKK 0 per share).

For the financial year 2018, the Board of Directors has proposed dividend of DKK 0k, corresponding to DKK 0 per share.

23. Acquisitions and divestments

Acquisition in 2019

In March 2018 Lauritz.com separated Stockholms Auktionsverks Fine Art business into a company owned 51% by Gelba Management AB and 49% by Lauritz.com Sverige AB. A structure that both partners was expecting to be beneficial to the Fine Art business as well as to the Online business that remained under 100% Lauritz.com ownership. It has shown that the split ownership is not the optimal solution in relation to the daily operations of Stockholms Auktionsverks Fine Art business, resulting in the decision to buy back the shares from our partner.

The purchase price for the 51% is DKK 3.6m and a waiver of the contingent consideration from the disposal in 2018 of below. The acquisition cost are DKK 0m. The transaction brings the activities sold in 2018 back under control of the Group. Net assets acquired will primarily consist of identified intangible assets and goodwill. A detailed purchase price allocation will be performed in connection with the Q1 2019 report.

Divestment in 2018

March 2018, the Group disposed of Stockholms Auktionsverks Fine Art business. As a result of the performance in 2018, and the expected development, the value of the assets received in connection with the sale of the Fine Art business has been reassessed.

The reassessment of the expected value of the contingent consideration and shares received in the sale of the Fine Art business resulted in a reduction of the gain from the Fine Art sale from DKK 40.4m to DKK 11.0m.

	2018
	<u>DKK'000</u>
Consideration received in cash and cash equivalents	7,416
Shares in AB Stockholms Auktionsverk (former Gelba Partners AB)	14,180
Contingent consideration	<u>12,758</u>
Total consideration received	34,354
Consideration received	34,354
Goodwill disposal of	- 6,356
Other net assets disposal of	<u>- 17,020</u>
Gain on disposal	10,978

The gain on disposal is classified as other income in the statement of comprehensive income for 2018.

Notes

23. Acquisitions and divestments (continued)

In 2017, the Group acquired the following enterprises/activities:

Name	Primary activity	Acquisition date	Voting share acquired %
Ztuff ApS	Online auctions	14.02.2017	100

Furthermore, the Group acquired the Danish branch in Roskilde and the Swedish branch in Malmö.

	2017
	DKK'000
Property, plant and equipment	456
Receivables	194
Cash and cash equivalents	691
Trade payables	- 398
Other payables	- 5,026
Net assets acquired	- 4,083
Goodwill	8,092
Total consideration	4,009

At 31 December 2017, part of the total consideration is recognized as contingent consideration. The Group has acquired net assets totalling DKK -4,083k including cash acquired of DKK 691k. Net assets acquired are based on preliminary opening balance sheets, which may be adjusted afterwards.

The Group has incurred transaction costs of DKK 143k, classified as other external expenses in the statement of comprehensive income for 2017.

For this acquisition, the Group paid a purchase price that exceeds the fair value of the identifiable assets, liabilities and contingent liabilities acquired. This positive difference is primarily attributable to expected synergies between the activities of the acquired enterprises and the Group's existing activities, future growth potential and the enterprises' staff. The synergies have not been recognised separately from goodwill as they are not separately identifiable.

Of the Group's profit/loss for the year 2017, DKK -222k is attributable to Ztuff ApS following the acquisition. Of the Group's revenue, DKK 1,222k is attributable to Ztuff ApS. Had the enterprise been acquired with effect from 1 January 2017, the Group's revenue for the year would have been affected with approx. DKK 1,745k and the Group's profit/loss for the year would have been affected with approx. DKK -497k.

Of the Group's profit/loss for the year 2017, DKK 865k is attributable to the branches in Roskilde and Malmö following the acquisition. Of the Group's revenue, DKK 11,966k is attributable to the acquired branches. Had the branches been acquired with effect from 1 January 2017, the Group's revenue for the year would have

Notes

23. Acquisitions and divestments (continued)

been affected with approx. DKK 19,000k and the Group's profit for the year would have been affected with approx. DKK 1,600k.

In 2017, the Group disposed of Ztuff ApS, the Danish branches in Herlev, Roskilde and Esbjerg.

	2017
	<u>DKK'000</u>
Consideration received in cash and cash equivalents	3,336
Deferred sales proceeds	<u>37,300</u>
Total consideration received	40,636
Consideration received	40,636
Goodwill disposal of	- 8,092
Net assets disposal of	<u>- 4,161</u>
Gain on disposal	28,383

The gain on disposal is classified as revenue in the statement of comprehensive income for 2017.

24. Contingencies etc.

Contingent liabilities, consolidated financial statements

The Group has provided security for rent for DKK 1.502k (2017: DKK 1,502k) that expires in 2019.

The group has pledged all shares of Lauritz.com A/S as security for the bond debt.

The Group participates in an international joint taxation arrangement with Blixtz Holding A/S serving as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Group is therefore liable for income taxes etc. for the jointly taxed companies, which is limited to the equity interest by which the entity participates in the Group as well as for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed companies. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the financial statement of the administration company.

25. Related parties

Related parties with a controlling interest

The following related parties have a controlling interest in Lauritz.com A/S:

Name	Registered office	Basis of control
Blixtz Holding A/S	Søborg, Denmark	Shareholder is holding the majority of voting rights in Lauritz.com Group A/S
Lauritz.com Group A/S	Søborg, Denmark	Shareholder is holding the majority of voting rights in Lauritz.com A/S

Ownership

Lauritz.com A/S is wholly owned by Lauritz.com Group A/S, Søborg, Denmark.

Subsidiaries	Registered office	Ownership interest
Lauritz.com Sverige AB	Stockholm, Sweden	100 %
LC Danmark ApS	Søborg, Denmark	100 %
Lauritz.com Finland OY	Helsinki, Finland	100 %
LC II ApS	Søborg, Denmark	100 %
LC III ApS	Søborg, Denmark	100 %
Helsingborgs Auktionsverk AB *	Helsingborg, Sweden	100 %
Karlstad-Hammarö Auktionsverk AB *	Skoghall, Sweden	100 %
Lauritz.com Globen AB	Stockholm, Sweden	100 %
Internetauktioner i Helsingborg AB *	Helsingborg, Sweden	100 %
Lauritz.com Deutschland GmbH	Hamburg, Germany	100 %
QXL Denmark A/S	Søborg, Denmark	100 %
QXL.no AS	Oslo, Norway	100 %

Associated companies	Registered office	Ownership interest
AB Stockholms Auktionsverk *	Stockholm, Sweden	49 %

*The company is not audited by Deloitte.

Transactions

Lauritz.com A/S did not enter into significant transactions with members of the Board or the Executive Management, except for compensation and benefits received as a result of their membership of the Board, employment with Lauritz.com Group A/S or shareholdings in Lauritz.com Group A/S.

26. Events after the balance sheet date

In February 2019 an agreement has been reached with the bondholders to restructure the bonds as described in note 18. Following the changes the bond debt will be reduced by SEK 118m (DKK 85m) to SEK 200m (DKK 145m), and the interest rate will be reduced from 3M STIBOR +7.5 percent on the full amount to 4 percent on SEK 130m and 7.5 percent on SEK 70m, extension of the final redemption date to 2024 and removal of the financial covenants. The financial impact of the restructuring of the bond debt will be recognized in 2019.

In March 2019 Lauritz.com Sverige AB entered into an agreement to buy back the 51 percent of the shares in Stockholms Auktionsverk AB owned by our partner Gelba Management AB, returning full ownership of the Fine Art business to Lauritz.com. The impact of the change in ownership is covered by the reassessment of the sales gain from the sale of the Fine Art business made in Q4 2018.

No other events have occurred after the balance sheet date that could have a material influence on the Group's financial position.

27. Approval of annual report for publication

At the Board of Directors' meeting on 3 April 2019, the Board of Directors has approved the present annual report for publication.

The annual report will be presented to the shareholders of Lauritz.com A/S for their approval at the annual general meeting on 30 April 2019.

Statement of comprehensive income 1 January - 31 December

<u>Notes</u>	<u>Parent Company 2018 DKK'000</u>	<u>Parent Company 2017 DKK'000</u>
1 Revenue	148,235	182,035
Direct costs	- 95,304	- 96,533
Gross profit	52,931	85,502
2 Other operating income	1,749	1,147
3 Other external expenses	- 50,184	- 36,040
4 Staff costs	- 21,217	- 26,313
Operating profit/loss before depreciation, amortisation and impairment (EBITDA)	- 16,721	24,296
5 Depreciation, amortisation and impairment losses	- 9,399	- 33,691
Operating profit/loss (EBIT)	- 26,120	- 9,395
6 Financial income	19,429	23,432
7 Financial expenses	- 66,228	- 35,294
Profit/Loss before tax (EBT)	- 72,919	- 21,257
8 Tax on profit/loss for the year	7,228	- 1,016
Profit/Loss for the year	- 65,691	- 22,273
Other comprehensive income	-	-
Total comprehensive income	- 65,691	- 22,273

Balance sheet

	Parent Company 31.12.2018 DKK'000	Parent Company 31.12.2017 DKK'000
Assets		
Notes		
Non-current assets		
9 Software in process of development	3,741	11,206
9 Developed software	11,127	5,992
9 Goodwill	8,274	8,274
9 Rights acquired	<u>42</u>	<u>99</u>
Total intangible assets	<u>23,184</u>	<u>25,571</u>
10 Right-of-use assets	1,483	-
10 Other fixtures and fittings, tools and equipment	<u>4,332</u>	<u>6,807</u>
Total property, plant and equipment	<u>5,815</u>	<u>6,807</u>
11 Equity interest in subsidiaries	147,956	185,930
15 Deferred tax	8,970	1,771
12 Deposits	<u>1,715</u>	<u>1,306</u>
Total financial assets	<u>158,641</u>	<u>189,007</u>
Total non-current assets	<u>187,640</u>	<u>221,385</u>
Current assets		
Inventories	<u>768</u>	<u>1,018</u>
13 Trade receivables	1,031	3,872
13 Contractual receivables	40,095	56,611
Receivables from group enterprises	13,615	18,936
Receivables from Parent Company	8,264	6,183
13 Other current receivables	<u>8,172</u>	<u>2,627</u>
Total receivables	<u>71,177</u>	<u>88,229</u>
Cash and cash equivalents	<u>10,414</u>	<u>13,839</u>
10 Assets held for sale	<u>-</u>	<u>35,000</u>
Total current assets	<u>82,359</u>	<u>96,071</u>
Total assets	<u>269,999</u>	<u>359,471</u>

Balance sheet

Equity and liabilities

<u>Notes</u>	Parent Company 31.12.2018 DKK'000	Parent Company 31.12.2017 DKK'000
Equity		
14 Share capital	53,090	53,090
Reserve for development projects	7,279	2,011
Retained earnings	- 85,818	- 14,859
Total equity	- 25,449	40,242
Liabilities		
15 Deferred tax	-	-
Lease liabilities	935	-
16 Bond debt	-	237,020
Total non-current liabilities	935	237,020
16 Bond debt	229,673	-
Lease liabilities	585	-
Trade payables	47,012	45,168
Payables to group enterprises	10,064	26,064
18 Other payables	7,179	8,667
Corporate taxes payable	-	2,310
Total current liabilities	294,513	82,209
Total liabilities	295,448	319,229
Total equity and liabilities	269,999	359,471

Statement of changes in equity

	Share capital DKK'000	Reserve for development projects DKK'000	Retained earnings DKK'000	Total Equity DKK'000
Equity at 1 January 2018	53,090	5,977	-18,825	40,242
Profit/Loss for the year	-	1,302	-66,993	-65,691
Other comprehensive income	-	-	-	-
	53,090	7,279	-85,818	-25,449
Dividend distributed	-	-	-	-
Equity at 31 December 2018	53,090	7,279	-85,818	-25,449
Equity at 1 January 2017	53,090	4,427	4,998	62,515
Profit/Loss for the year	-	1,550	-23,823	-22,273
Other comprehensive income	-	-	-	-
	53,090	5,977	-18,825	40,242
Dividend distributed	-	-	-	-
Equity at 31 December 2017	53,090	5,977	-18,825	40,242

Statement of cash flows

	Parent Company 2018 DKK'000	Parent Company 2017 DKK'000
Operating profit/loss (EBIT)	- 33,885	9,395
Depreciation, amortisation and impairments of assets	8,960	33,691
Impairment receivables	7,765	-
Increase/decrease in inventories	250	769
Increase/decrease in receivables	3,770	- 18,920
Increase/decrease in trade payables and other payables	- 10,535	- 15,278
Other adjustments	<u>1,014</u>	<u>385</u>
Cash flows from ordinary operating activities	- 22,661	- 8,748
Interest received	2,303	1,417
Interest paid	- 18,504	- 19,219
Income tax paid	<u>- 2,280</u>	<u>- 805</u>
Cash flows from operating activities	<u>- 41,142</u>	<u>- 27,355</u>
Purchase of property, plant and equipment	- 209	- 1,751
Sale of property, plant and equipment	1,280	326
Sale of held-for-sale assets	35,000	0
Purchase of intangible assets	- 4,532	- 6,390
20 Acquisitions and divestments	-	691
Dividend received from subsidiaries	<u>6,783</u>	<u>15,060</u>
Cash flows from investing activities	<u>38,322</u>	<u>7,936</u>
17 Payments, lease liabilities	- 605	-
Dividend paid to Parent's shareholders	<u>-</u>	<u>-</u>
Cash flows from financing activities	<u>- 605</u>	<u>-</u>
Net cash flow for the year	- 3,425	- 19,419
Net capital resources, beginning of year	<u>13,839</u>	<u>33,258</u>
Net capital resources, end of year	<u>10,414</u>	<u>13,839</u>
Net capital resources, end of year, are composed as follows:		
Cash and cash equivalents	10,414	13,839
Interest-bearing short-term bank loans	<u>-</u>	<u>-</u>
Net capital resources, end of year	<u>10,414</u>	<u>13,839</u>

Notes

	Parent Company 2018 DKK'000	Parent Company 2017 DKK'000
1. Revenue		
Auction commissions, fees etc.	140,437	152,270
Other revenue - marketing contribution etc.	7,798	7,907
Fees from sales of partnership agreements	-	21,858
	<u>148,235</u>	<u>182,035</u>
2. Other operating income		
Rental income	93	673
Other income	<u>1,656</u>	<u>474</u>
	<u>1,749</u>	<u>1,147</u>
3. Other external expenses		
Fees to auditors appointed at the annual general meeting		
Audit services	515	500
Tax services	20	72
Other services	<u>428</u>	<u>686</u>
	<u>963</u>	<u>1,258</u>
Other external expenses include impairment losses on receivables of DKK 19,965k (3,237k).		
4. Staff costs		
Remuneration of the Board of Directors	289	291
Wages and salaries	18,001	21,200
Defined contribution pension plans, cf. below	913	1,042
Other social security costs	261	305
Other staff costs	<u>1,753</u>	<u>3,475</u>
	<u>21,217</u>	<u>26,313</u>
Average number of full-time employees	<u>39</u>	<u>46</u>

The Parent Company has concluded defined contribution pension plans. According to the concluded agreement, the Parent pays a monthly amount of 5 percent of the concerned employees' basic salary. The contribution recognised in the income statement in this respect is stated above.

Remuneration of the Board of Directors and Executive Management

Remuneration of the Board of Directors	291	291
Wages and salaries, Executive Management	-	3,023
	<u>291</u>	<u>3,314</u>

The remuneration the Executive Management is paid from Lauritz.com Group A/S.

Notes

	Parent Company 2018 DKK'000	Parent Company 2017 DKK'000
5. Depreciation, amortisation and impairment losses		
Depreciation, land and buildings	-	450
Depreciation, other fixtures, tools and equipment	1,404	1,530
Depreciation, right-of-use assets	642	-
Gains/losses arising from disposal	437	104
Amortisation, rights acquired	57	656
Amortisation, developed software	6,859	7,764
Impairment losses software in process of development	-	3,043
Impairment losses rights acquired	-	1,200
Impairment losses land and buildings	-	18,944
	<u>9,399</u>	<u>33,691</u>
6. Financial income		
Interest income	1,943	1,417
Dividend received from subsidiaries	6,783	15,060
Interest income from group enterprises	360	-
Interest income from financial assets	9,086	16,477
Exchange rate gains	<u>10,343</u>	<u>6,955</u>
	<u>19,429</u>	<u>23,432</u>
<p>The exchange rate gains are primarily related to the bond debt denominated in SEK.</p>		
7. Financial expenses		
Interest expenses	225	129
Interest expenses, lease	92	-
Bank charges etc.	776	474
Financial expenses, bond debt	17,411	18,616
Amortisation of borrowing costs, bond debt	<u>1,985</u>	<u>2,081</u>
Interest expenses from financial liabilities	20,489	21,300
Impairment losses, group enterprises	7,765	-
Impairment losses, investments in subsidiaries	<u>37,974</u>	<u>13,994</u>
	<u>66,228</u>	<u>35,294</u>

Notes

	Parent Company 2018 DKK'000	Parent Company 2017 DKK'000
8. Tax on profit/loss for the year		
Current tax for the year	-	2,309
Adjustment to deferred tax	- 7,661	- 1,860
Adjustment to deferred tax, prior years	462	406
Adjustment to taxes, prior years	<u>- 29</u>	<u>161</u>
Tax on profit/loss for the year	<u>- 7,228</u>	<u>1,016</u>
<p>Current tax for the financial year is for Danish enterprises computed based on a tax rate of 22.0 % (2017: 22.0 %).</p>		
<p>Tax on profit/loss for the year is made up as follows:</p>		
Computed 22.0 % tax on profit for the year before tax (2017: 22.0 %)	- 16,042	- 1,598
Adjustment to taxes, prior years	- 29	161
Adjustment to deferred tax, prior years	462	406
Recognition of previously unrecognized tax asset	-	5,499
Tax effect of:		
Non-deductible expenses/non-taxable income	9,873	- 139
Dividend received from subsidiaries	<u>- 1,492</u>	<u>- 3,313</u>
	<u>- 7,228</u>	<u>1,016</u>
Effective tax rate	<u>Negative</u>	<u>14.0 %</u>

Notes

9. Intangible assets (DKK'000)

	Software in process of development	Developed software	Acquired rights	Goodwill
Cost at 1 January 2018	17,689	39,423	5,182	8,274
Additions	4,532	-	-	-
Disposals	- 6,483	- 520	-	-
Transferred	- 11,997	11,997	-	-
Cost at 31 December 2018	3,741	50,900	5,182	8,274
Amortisation at 1 January 2018	-	33,431	5,083	-
Impairment losses at 1 January 2018	6,483	-	-	-
Disposals	- 6,483	- 517	-	-
Amortisation for the period	-	6,859	57	-
Amortisation and impairment losses at 31 December 2018	0	39,773	5,140	-
Carrying amount at 31 December 2018	3,741	11,127	42	8,274
	Software in process of development	Developed software	Acquired rights	Goodwill
Cost at 1 January 2017	15,111	35,611	5,182	7,046
Additions from subsidiaries/activities acquired	-	-	-	-
Additions	6,390	-	-	5,480
Disposals	-	-	-	4,252
Transferred	- 3,812	3,812	-	-
Cost at 31 December 2017	17,689	39,423	5,182	8,274
Amortisation at 1 January 2017	-	25,667	3,227	-
Impairment losses at 1 January 2017	3,440	-	-	-
Impairment losses	3,043	-	1,200	-
Amortisation for the period	-	7,764	656	-
Amortisation and impairment losses at 31 December 2017	6,483	33,431	5,083	-
Carrying amount at 31 December 2017	11,206	5,992	99	8,274

For further information, we refer to note 11 in the consolidated financial statement.

Notes

10. Property, plant and equipment (DKK'000)

	Right-of-use assets	Other fixtures etc.
Cost at 1 January 2018	-	22,300
Additions due to change in accounting policies	2,125	-
Additions	-	209
Disposal	-	1,990
Cost at 31 December 2018	<u>2,125</u>	<u>20,519</u>
Depreciation at 1 January 2018	-	15,493
Depreciation for the period	642	1,404
Depreciation related to disposals	-	710
Depreciation at 31 December 2018	<u>642</u>	<u>16,187</u>
Carrying amount at 31 December 2018	<u>1,483</u>	<u>4,332</u>
	Land and buildings	Other fixtures etc.
Cost at 1 January 2017	55,094	21,008
Additions	133	1,618
Disposal	-	326
Transfer, assets held for sale	- 55,227	-
Cost at 31 December 2017	<u>0</u>	<u>22,300</u>
Depreciation at 1 January 2017	833	13,963
Depreciation for the year	450	1,530
Impairment losses	18,944	-
Depreciation related to disposals	-	-
Transfer, assets held for sale	- 20,227	-
Depreciation at 31 December 2017	<u>0</u>	<u>15,493</u>
Carrying amount at 31 December 2017	<u>0</u>	<u>6,807</u>
Assets held under finance leases are included in carrying amount at		<u>224</u>

In 2017 the transfer to assets held for sale are attributable to the property placed at Rovsingegade 64-68, Copenhagen. For further information, we refer to note 13 in the consolidated financial statement.

Notes

	Parent Company 2018 <u>DKK'000</u>	Parent Company 2017 <u>DKK'000</u>
11. Equity interest in subsidiaries		
Cost at 1 January	210,247	209,530
Additional amount recognized during the year	-	717
Disposal	<u>-</u>	<u>-</u>
Cost at 31 December	<u>210,247</u>	<u>210,247</u>
Value adjustment at 1 January	- 24,317	- 10,323
Impairment losses	<u>- 37,974</u>	<u>- 13,994</u>
Value adjustment at 31 December	<u>- 62,291</u>	<u>- 24,317</u>
Carrying amount at 31 December	<u>147,956</u>	<u>185,930</u>

Impairment losses to lower recoverable amount relates to investments in Lauritz.com Sverige AB, Lauritz.com Globen AB, Internetauktioner i Helsingborg AB, and Helsingborgs Auktionsverk AB.

Group enterprises are specified in note 25 to the consolidated financial statements.

12. Financial assets

	<u>Deposits DKK'000</u>
Cost at 1 January 2018	1.306
Addition	409
Disposal	<u>-</u>
Cost at 31 December 2018	<u>1,715</u>
Carrying amount at 31 December 2018	<u>1,715</u>
Cost at 1 January 2017	1,340
Addition	-
Disposal	<u>- 34</u>
Cost at 31 December 2017	<u>1,306</u>
Carrying amount at 31 December 2017	<u>1,306</u>

Notes

	Parent Company 31.12.2018 DKK'000	Parent Company 31.12.2017 DKK'000
13. Receivables		
Trade receivables	1,031	3,872
Contractual receivables	40,095	56,611
Other receivables	<u>8,172</u>	<u>2,627</u>
	<u>49,298</u>	<u>63,110</u>

Contractual receivables relate to the sale of partnerships agreements are in the range of DKK 1.0m to DKK 12.3m. The receivables from sale of partnership agreements are interest bearing except one (DKK 12.3m), which has been recognized at discounted value (discounted by 4 percent). The repayment of the receivables is based on performance and repaid on a monthly or quarterly basis. Contractually Lauritz.com has various possibilities to collect the receivable up to and including the option of taking over the branch.

Of the contractual receivables DKK 36.2 m is expected to mature after 12 months (2017: DKK 40.6m).

Impairment of trade receivables and other receivables is made individually based on expected credit loss. In 2018 a loss of DKK 0,5m has been recognized (2017: DKK 3,2m).

The impairment test performed on the receivables from sale of partnership agreements is based on the expected performance, the historic track record for repayments and the expected resale value of the auction house. A large part of the receivables are related to partners buying their auction house in recent years, with expected strong improvements in the first years of their ownership. Improvements are coming slower than previously expected. As a result hereof the expectations to the development in their performance have been reassessed, leading to an increase in the assessed credit risk of DKK 19.5m.

The impairment losses included in the trade receivables and contractual receivables listed above have developed as follows:

	Parent Company 31.12.2018 DKK'000	Parent Company 31.12.2017 DKK'000
Lifetime Expected Credit Loss:		
Impairment losses at 1 January	4,688	1,547
Impairment losses for the period	19,965	3,237
Realised for the period	- 4,688	- 96
Reversed	<u>-</u>	<u>-</u>
Impairment losses at 31 December	<u>19,965</u>	<u>4,688</u>

Notes

13. Receivables (continued)

The parent company has no significant credit risks in trade receivables related to a single customer or market. Impairment of trade receivables is based on a provision matrix based on historical losses adjusted for specific and general changes in circumstances.

The parent company has credit risks related to contractual receivables as described above. In determining the expected credit losses for these assets impairments are made if the receivables shows indication of impairment.

14. Share capital

The share capital consists of shares with a nominal value of DKK 100 each. The shares have been paid in full. The shares have not been divided into classes and no special rights have been attached to the shares.

The share capital can be made up as follows:

DKK'000

Share capital 1 October 1999	3.000
Capital increase, cash 31 May 2000	150
Capital increase, cash 25 October 2000	3.000
Capital decrease, 24 August 2001	- 150
Capital increase, 3 April 2015	2
Capital increase, cash 12 July 2016	<u>47,088</u>
Total share capital at 31 December 2018	<u>53,090</u>

15. Deferred tax

	Parent Company 31.12.2018 DKK'000		Parent Company 31.12.2017 DKK'000
Deferred tax at 1 January	1,771	-	327
Adjustment to deferred tax, prior years	- 462		-
Deferred tax on profit/loss for the year	<u>7,661</u>		<u>2,098</u>
Deferred tax at 31 December	<u>8,970</u>		<u>1,771</u>

Notes

15. Deferred tax (continued)

	Parent Company 31.12.2018 DKK'000	Parent Company 31.12.2017 DKK'000
Specification of deferred tax:		
Tax loss carry forwards	1,230	-
Buildings	-	351
Right-if-use assets	8	-
Other fixtures and fittings	3,393	506
Leasehold improvements	-	1
Rights acquired	566	717
Software	-	710
Goodwill	-	337
Receivables	4,392	-
Other provisions	1,342	527
	8,970	1,771
Deferred tax is recognized as follows in the balance sheet:		
Deferred tax (asset)	8,970	1,771
Deferred tax (liability)	-	-
Deferred tax at 31 December, net (asset)	8,970	1,771

When demerging the property placed at Rovsingsgade 64-68 on 3 April 2015, no deferred tax was recognized for this property as the Danish tax authorities have stated that instead current tax is incumbent on the property that was sold in 2007 by Ejendomsselskabet Blixtz. Ejendomsselskabet Blixtz ApS does not consider this correct, and a request for the reopening of the tax assessment thereof is pending. Should a decision be made in favour of Ejendomsselskabet Blixtz ApS that the company does not have current tax liabilities regarding the property sold, then deferred tax will instead be incumbent on the property placed at Rovsingsgade 64-68 and in that case Ejendomsselskabet Blixtz ApS would pay approx. DKK 13m to Lauritz.com A/S to refund the resulting tax and deferred tax liability.

16. Bond debt

For information on Bond debt, we refer to note 18 in the consolidated financial statements.

17. Financial liabilities and financial activities

	Bond debt DKK'000	Lease liabilities DKK'000
Financial liabilities 1 January 2018	237,020	-
Cash flow	-	606
Non-cash changes:		
Addition from change in accounting policies	-	2,126
Foreign exchange change	- 7,347	-
Disposals from divestment	-	-
Financial liabilities 31 December 2018	<u>229,673</u>	<u>1,520</u>

18. Other payables

Other payables include payroll taxes, holiday pay, payable VAT, severance pay and other costs payable. Additionally, a financial lease commitment is included by DKK 0.0m (2017: DKK 0.2m).

19. Financial risks

Currency risks

The parent company's currency risks are primarily hedged by matching payments received and made in the same currency. The difference between ingoing and outgoing payments denominated in the same currency is a measure of currency risk. The parent company's currency exposure at 31 December 2018 is specified below.

(DKK'000)	Cash and cash equivalents	Receivables	Group enterprises, net	Bond debt	Other liabilities	Net position
NOK	15	-	-	-	-58	-43
EUR	911	11,082	-	-	-2,322	9,671
SEK	457	1,714	-7,519	-229,673	-	-235,021
31 December 2018	1,383	12,796	-7,519	-229,673	-2,380	-225,393
NOK	6	-	43	-	-43	6
EUR	1,850	7,668	-10,519	-	-1,033	-2,034
SEK	735	5	-2,061	-237,020	-1,321	-239,662
31 December 2017	2,591	7,673	-12,537	-237,020	-2,397	-241,690

The bonds issued are issued in SEK and so the principal amount is subject to exchange rate fluctuations between the Company's functional currency (DKK) and SEK. A 5 percent change in the SEK rate at 31 December 2018 would have affected comprehensive income and equity by approx. DKK 4m (31.12.2017: DKK 4m). The sensitivity analysis shows the difference between the 31 December 2018 fair value calculated for the Group's assets and liabilities denominated in SEK. The changes to the bond debt from 2019 will reduce the risk related to fluctuations in SEK.

Interest risks

The Group has interest-bearing financial assets and liabilities and so it is affected by interest rate fluctuations. Fluctuations in the level of interest rates affect the Group's floating-rate bond debt. An increase in the interest rate level of 1 percentage point per annum compared to the interest rate level at the balance sheet date would have had a negative impact of approx. DKK 2m (31.12.2017: DKK 2m) on comprehensive income and equity. A similar decline in the interest rate level would have resulted in an equivalent positive effect on comprehensive income and equity.

We refer to the new conditions of the bond debt interest in note 18 coming into effect from 2019, eliminating the interest risk described above.

Notes

19. Financial risks (continued)

Liquidity risk

The following table detail the parent company's remaining contractual maturity for its non-derivative financial liabilities with agreed repayment periods. The contractual maturity is based on the earliest date on which the Group may be required to pay.

2018 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	229,673	-	-	-	229,673
Lease liabilities	300	295	935	-	1,530
Other liabilities	59,289	-	-	-	59,289
31 December 2018	289,262	295	935	-	290,492

We refer to the new conditions of the bond debt in note 18 coming into effect from 2019.

Based on the new conditions for the bond the maturity profile for the liabilities would have been:

Proforma 2018 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	0	14,532	108,990	21,798	145,320
Lease liabilities	300	295	935	-	1,530
Other liabilities	59,289	-	-	-	59,289
31 December 2018	59,589	14,827	109,925	21,798	206,139

2017 (DKK'000)	Less than 6 months	6 months to 1 year	1-5 years	5+ years	Total
Bond debt	-	-	237,020	-	237,020
Other liabilities	82,209	-	-	-	82,209
31 December 2017	82,209	-	237,020	-	319,229

For further information on financial risks, we refer to note 20 in the consolidated financial statements.

Notes

20. Acquisitions and divestments

In 2017, the parent company acquired the following enterprises/activities:

Name	Primary activity	Acquisition date	Voting share acquired %
Ztuff ApS	Online auctions	14.02.2017	100

Furthermore, the Group has acquired the Swedish branch in Malmö.

	2017
	DKK'000
Property, plant and equipment	286
Receivables	155
Cash and cash equivalents	691
Trade payables	-
Other payables	- 4,986
Net assets acquired	- 4,252
Goodwill	4,252
Total consideration	0

At 31 December 2017, part of the total consideration is recognized as contingent consideration. The Group has acquired net assets totalling DKK -4,083k including cash acquired of DKK 691k. Net assets acquired are based on preliminary opening balance sheets, which may be adjusted afterwards.

The Group has incurred transaction costs of DKK 143k, classified as other external expenses in the statement of comprehensive income for 2017.

For this acquisition, the Group paid a purchase price that exceeds the fair value of the identifiable assets, liabilities and contingent liabilities acquired. This positive difference is primarily attributable to expected synergies between the activities of the acquired enterprises and the Group's existing activities, future growth potential and the enterprises' staff. The synergies have not been recognised separately from goodwill as they are not separately identifiable.

Of the Group's profit/loss for the year 2017, DKK -222k is attributable to Ztuff ApS following the acquisition. Of the Group's revenue, DKK 1,222k is attributable to Ztuff ApS. Had the enterprise been acquired with effect from 1 January 2017, the Group's revenue for the year would have been affected with approx. DKK 1,745k and the

20. Acquisitions and divestments (continued)

Group's profit for the year would have been affected with approx. DKK -497k.

Of the Group's profit/loss for the year 2017, DKK -1,000k is attributable to the branch in Malmö following the acquisition. Of the Group's revenue, DKK 738k is attributable to the acquired branch. Had the branch been acquired with effect from 1 January 2017, the Group's revenue for the year would have been affected with approx. DKK 1,700k and the Group's profit for the year would have been affected with approx. DKK -1,600k.

In 2017, the Group/company disposed of Ztuff ApS, the Danish branches in Herlev, Esbjerg and the Swedish branch in Malmö.

	2017
	<u>DKK'000</u>
Consideration received in cash and cash equivalents	3,336
Deferred sales proceeds	<u>26,600</u>
Total consideration received	29,936
Consideration received	29,936
Goodwill disposal of	- 4,251
Net assets disposal of	<u>- 3,827</u>
Gain on disposal	21,858

The gain on disposal is classified as revenue in the statement of comprehensive income for 2017.

21. Contingencies etc.**Contingent liabilities, Parent Company**

The Company has issued a letter of support to the subsidiaries LC Globen AB and LC Deutschland GmbH. However, this is not expected to have any impact on comprehensive income or equity.

The Group participates in an international joint taxation arrangement with Blixtz Holding A/S serving as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Group is therefore liable from the financial year 2013 for income taxes etc. for the jointly taxed companies and from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for the jointly taxed companies.

22. Related parties

In note 25 to consolidated financial statements is a list of Group Enterprises.

The company has entered into a management agreement with the Parent Company Lauritz.com Group A/S. In 2018, the agreement amounted to DKK 10,332k (2017: DKK 2,751k).

In 2018, a service fee of DKK 35k has been paid to Lauritz.com A/S (2017: DKK 60k) from Blixtz Holding A/S

In 2017, marketing contributions has been assigned to some of the Company's subsidiaries.

23. Events after the balance sheet date

We refer to note 26 in the consolidated financial statements.

No other events have occurred after the balance sheet date that could have a material influence on the company's financial position.

24. Approval of annual report for publication

We refer to note 27 in the consolidated financial statements.