# **Cipp Technology Holding ApS**

Gersonsvej 7 2900 Hellerup Central Business Registration No 24221458

Annual report 2018/19

The Annual General Meeting adopted the annual report on 15.10.2019

**Chairman of the General Meeting** 

Name: Søren Friis Knudsen

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# **Entity details**

#### **Entity**

Cipp Technology Holding ApS Gersonsvej 7 2900 Hellerup

Central Business Registration No: 24221458

Registered in: Hellerup

Financial year: 01.05.2018 - 30.04.2019

#### **Board of Directors**

Søren Friis Knudsen, Chairman Jacob Østergaard Bergenholtz Jesper Wadum Nielsen Ivan Bjerg-Larsen Petra Margareta Ellegaard Helfferich

#### **Executive Board**

Søren Friis Knudsen Nicolai Krøjer Westh

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab City Tower, Værkmestergade 2 8000 Aarhus C

### Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Cipp Technology Holding ApS for the financial year 01.05.2018 - 30.04.2019.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.04.2019 and of the results of its operations for the financial year 01.05.2018 - 30.04.2019.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Hellerup, 15.10.2019

#### **Executive Board**

Søren Friis Knudsen

Nicolai Krøjer Westh

#### **Board of Directors**

Søren Friis Knudsen

Chairman

Jacob Østergaard Bergenholtz

Jesper Wadum Nielsen

Ivan Bjerg-Larsen

Petra Margareta Ellegaard

Helfferich

# **Independent auditor's report**

#### To the shareholders of Cipp Technology Holding ApS Opinion

We have audited the financial statements of Cipp Technology Holding ApS for the financial year 01.05.2018 - 30.04.2019, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 30.04.2019 and of the results of its operations for the financial year 01.05.2018 - 30.04.2019 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

### **Independent auditor's report**

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

# **Independent auditor's report**

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 15.10.2019

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

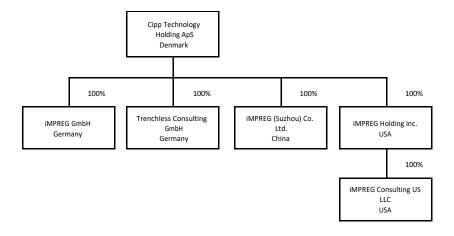
Lars Andersen
State Authorised Public Accountant
Identification number (MNE) mne34506

# **Management commentary**

	2018/19 EUR'000	2017/18 EUR'000	2016/17 EUR'000	2015/16 EUR'000	2015 EUR'000
Financial highlights Key figures					
Gross profit	3.414	2.189	3.806	1.049	2.913
Operating profit/loss	1.987	1.364	3.044	726	2.754
Net financials	-221	778	184	62	2.687
Profit/loss for the year	1.560	1.877	2.484	617	4.738
Total assets Investments in property, plant and equipment	23.587 0	19.578 0	12.528 0	13.610 3	10.208 0
Equity incl minority interests	10.180	8.581	6.964	8.986	8.299
Ratios Return on equity (%)	16.6	24.2	31.1	7.1	57.1
Return on equity (%)	16,6	24,2	31,1	7,1	57,1

Financial highlights are defined and calculated in accordance with "Recommendations & Ratios 2015" issued by the Danish Society of Financial Analysts.

#### **Group Structure**



Ratios Calculation formula Ratios

 $\begin{array}{c} \text{Return on equity (\%)} & \frac{\text{Profit/loss for the year x 100}}{\text{Average equity}} \end{array}$ 

The entity's return on capital invested in the entity by the owners.

# **Management commentary**

#### **Primary activities**

The activities of the Company consist in commercial, investment and consultancy activities. The activities can be exercised directly or through capital investments in other enterprises.

#### **Development in activities and finances**

The income statement for the period 01.05.2018 - 30.04.2019 showed a profit of t.EUR 1.560 against EUR 1.877 for the period 01.05.2017 - 30.04.2018.

Management considers result of the year to be satisfactory.

#### Outlook

The Group expects a positive development of the activities and financial performance for the coming financial year.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# **Income statement for 2018/19**

Notes	2018/19 EUR_	2017/18 EUR
	3.414.323	2.188.630
1	-498.810 -928.945 <b>1.986.568</b>	-662.293 -161.919 <b>1.364.418</b>
	-111.210 504.394 -613.841 <b>1.765.911</b>	695.803 277.501 -195.785 <b>2.141.937</b>
2	-206.313	-264.515
	1.559.598	1.877.422
	-111.210 1.670.808	0 1.877.422 <b>1.877.422</b>
	1	Notes     EUR       3.414.323       1     -498.810 -928.945       1.986.568       -111.210 504.394 -613.841 1.765.911       2     -206.313 1.559.598       -111.210

# **Balance sheet at 30.04.2019**

	Notes	2018/19 EUR	2017/18 EUR
Completed development projects Acquired rights		2.112.177 63.042	1.099.678 5.722
Intangible assets	3	2.175.219	1.105.400
Other fixtures and fittings, tools and equipment		0	0
Property, plant and equipment	4	0	0
Investments in group enterprises Receivables from group enterprises		6.832.416 1.000.000	4.815.316 1.058.000
Fixed asset investments	5	7.832.416	5.873.316
Fixed assets		10.007.635	6.978.716
Manufactured goods and goods for resale		135	135
Inventories		135	135
Trade receivables Receivables from group enterprises Other receivables		266.173 13.208.512 104.399	910.035 11.080.665 74.389
Receivables		13.579.084	12.065.089
Cash		0	534.404
Current assets		13.579.219	12.599.628
Assets		23.586.854	19.578.344

# **Balance sheet at 30.04.2019**

Contributed capital Reserve for net revaluation according to the equity method Retained earning	<u>Notes</u>	2018/19 EUR 16.805 4.278.006 5.884.710	2017/18 EUR 16.805 1.037.230 7.527.288
Equity		10.179.521	8.581.323
Deferred tax Bank loans		292.502 474.859	241.313 0
Non-current liabilities other than provisions	6	767.361	241.313
Current portion of long-term liabilities other than provisions Bank loans Trade payables Payables to group enterprises Income tax payable Other payables  Current liabilities other than provisions  Current liabilities other than provisions	6	258.131 3.866.237 1.313.550 5.589.322 1.301.749 310.983 12.639.972	0 1.082.797 651.726 7.732.697 1.095.436 193.052 10.755.708
Equity and liabilities		23.586.854	19.578.344
Unrecognized rental and lease commitments Contingent liabilities Mortgages and securities Related parties with controlling interest	7 8 9 10		

# Statement of changes in equity for 2018/19

	Contributed capital EUR	Reserve for net revaluation according to the equity method	Retained earnings EUR	Total EUR
Equity beginning of year	16.805	1.037.230	7.527.288	8.581.323
Transfer	0	987.280	-987.280	0
Exchange rate adjustments	0	-147.784	186.384	38.600
Other adjustments	0	2.512.490	-2.512.490	0
Profit/loss for the year	0	-111.210	1.670.808	1.559.598
Equity end of year	16.805	4.278.006	5.884.710	10.179.521

Notes	2018/19 EUR	2017/18 EUR
1. Staff costs		
Wages and salaries	494.001	508.131
Other social security costs	3.761	2.222
Other staff costs	1.047	151.940
	498.809	662.293
Average number of employees	4	4
Referring to section 98B of the Danish Financial Statements Management's remuneration has not been disclosed.	s Act,	
	2018/19 EUR	2017/18 EUR
2. Tax on profit/loss for the year		
Tax on current year taxable	206.313	208.855
Change in deferred tax for the year	0	10.486
	206.313	264.515
	Completed	
	development	Acquired
	projects	rights
3. Intangible assets	<u>EUR</u>	EUR
Cost beginning of year	1.842.825	88.727
Exchange adjustments	1.511	00.727
Additions	1.197.860	800.000
Cost end of year	3.042.196	888.727
Amortization and impairment losses		
beginning of year	-743.147	-83.005
Exchange adjustments	-610	0
Amortisation for the year	-186.262	-742.680
Amortization and impairment losses end of year	-930.019	-825.685
Carrying amount of year	2.112.177	63.042

All intangible assets are considered to have finite useful lives over which the assets are amortized, cf. the description of accounting policies. The company is patenting the most valuable inventions. In the past year, the company has further developed its products, which is crucial for the company and the group to maintain its market position in this segment.

		Other fixtures and fittings, tools and equipment EUR
4. Property, plant and equipment Cost beinning of year	<del>-</del>	49.510
Cost end of year	-	49.510
Depreciation and impairment losses beginning of year	- -	-49.510
Depreciation and impairment losses end of year	-	-49.510
Carrying amount end of year	-	0
	Investments in group enterprises EUR	Receivables from group enterprises EUR
<b>5. Fixed asset investments</b> Cost beginning of year Disposals Transfers	2.394.806 0 159.604	1.058.000 -58.000 0
Cost end of year	2.554.410	1.000.000
Revaluations beginning of year Exchange rate adjustments Share of profit/loss for the year Transfer Investments with negative equity depreciated over receivables Other adjustments	2.420.510 -147.784 -111.210 -159.604 2.263.774 12.320	0 0 0 0
Revaluations end of year	4.278.006	0
Carrying amount end of year	6.832.416	1.000.000
Investment in group entreprises	Registered in	Equity interest %
comprise: iMPREG USA Inc. Trenchless Consulting GmbH iMPREG GmbH iMPREG (Suzhou) Co. Ltd.	USA Germany Germany China	100,0 100,0 100,0 100,0

	Instalments within 12 months 2018/19 EUR	Instalments within 12 months 2017/18 EUR	Instalments beyond 12 months 2018/19 EUR
6. Liabilities other than provisions			
Bank loans	258.131	0	474.859
	258.131	0	474.859
7. Unrecognized rental and lease comm	itments	2018/19 EUR	2017/18 EUR
Hereof liabilities under rental or lease agreer maturity in total	ments until	0	11.366

#### 8. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which Anpartsselskabet af 16. November 2015 serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2013 for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The total known net liability of the jointly taxed entities under the joint taxation arrangement is evident from the administration company's financial statements.

The Company is jointly registered for VAT with Cipp Technology Solutions A/S and thus jointly and severally liable for payment of VAT, cf. the Danish VAT Act.

#### 9. Mortgages and securities

Bank debt is secured by way of letters of indemnity (floating charge) of EUR 1.075.269 on receivables.

The company has with its bank made a liability guarantee of 300.000 EUR for all intermediaries with CIPP Technology Solutions A/S.

#### **Security**

In April 2018, The Group issued a bond for an amount of EUR 30,000k. The group has obtained a loan facility of DKK 5,452k (EUR 732k) and a working capital facility consisting of an overdraft facility limited to DKK 30,000k (EUR 4,027k). The bondholders and the provider of the loan and working capital facilities have entered into an intercreditor agreement sharing the following security:

- A share pledge agreement in respect of The Company;
- A share pledge agreement in respect of iMPREG GmbH;
- A share pledge agreement in respect of Cipp Technology Holding ApS;
- An assignment agreement in respect of receivable claims of iMPREG GmbH;
- A pledge agreement in respect of the Danish Floating Charge of Cipp Technology Holding ApS; and
- A pledge agreement in respect of an intra-group loan from the company to Cipp Technology Holding ApS in the nominal amount equivalent to approximately EUR 10,000k.

#### **Guerentees**

As part of the bond issue, DnB Bank ASA has provided a guarantee of SEK 50k (EUR 5k) to Euroclear Sweden AB regarding the assignment to keep a CSD-register for financial instruments issued by The Company. The guarantee is an on-demand guarantee and is valid for five years or until the Company has fulfilled all its obligations, whichever comes first.

#### 10. Related parties with controlling interest

Cipp Technology Solutions A/S has controlling interest as Cipp Technology Solutions A/S holds all shares in the Company.

#### Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class C enterprises (middle).

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Consolidated financial statements**

Referring to section 112(1) of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### Gross profit or loss

Gross profit or loss comprises revenue, other operating income, cost of sales and other external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognized in the income statement when delivery is complete and risk has passed to the buyer. Revenue is recognized net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

#### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory write-downs.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes write-downs of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises as well as net capital gains on transactions in foreign currencies etc.

#### Other financial expenses

Other financial expenses comprise interest expenses etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### **Intellectual property rights etc**

Intellectual property rights etc comprise development projects completed and acquired intellectual property rights.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. The amortisation periods used are 10 years.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised over their remaining duration, and licences are amortised over the term of the agreement, but over no more than 20 years.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Plant and machinery 10 years
Other fixtures and fittings, tools and equipment 3-10 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Investments in group enterprises**

Investments in group enterprises are recognized and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus or minus unrealized intra-group profits or losses.

Group enterprises with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down to net realizable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise, and it is probable that such obligation is imminent, a provision is recognized that is measured at present value of the costs deemed necessary to incur to settle the obligation.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortized cost, usually equaling nominal value less write-downs for bad and doubtful debts.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realizable value.

Cost consists of purchase price plus delivery costs.

The net realizable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### Cash

Cash comprises bank deposits.

#### **Deferred tax**

Deferred tax is recognized on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognized in the balance sheet at their estimated realizable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Other financial liabilities

Other financial liabilities are measured at amortized cost, which usually corresponds to nominal value.

#### Income tax receivable or payable

Current tax payable or receivable is recognized in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax