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# ***Y&R Denmark Holdings II ApS***

c/o AdPeople A/S, Per Henrik Lings Allé 4, DK-2100  
Copenhagen Ø

## **Annual Report for 1 January - 31 December 2017**

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CVR No 24 21 35 60

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
31/5 2018

Lars Petersen  
Chairman

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## **Management's Statement**

The Executive Board has today considered and adopted the Annual Report of Y&R Denmark Holdings II ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 31 May 2018

### **Executive Board**

Anders Hviid Schack

Torben Snowman

# Independent Auditor's Report

To the Shareholder of Y&R Denmark Holdings II ApS

## Opinion

We have audited the Financial Statements of Y&R Denmark Holdings II ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

# Independent Auditor's Report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

## **Independent Auditor's Report**

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

Copenhagen, 31 May 2018

**Deloitte**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 96 35 56*

Kim Takata Mücke  
State Authorised Public Accountant  
mne10944

Morten Jarlbo  
State Authorised Public Accountant  
mne33247

## **Company Information**

### **The Company**

Y&R Denmark Holdings II ApS  
c/o AdPeople A/S  
Per Henrik Lings Allé 4  
DK-2100 Copenhagen Ø

CVR No: 24 21 35 60

Financial period: 1 January - 31 December

Municipality of reg. office: Copenhagen

### **Executive Board**

Anders Hviid Schack  
Torben Snowman

### **Auditors**

Deloitte  
Statsautoriseret Revisionspartnerselskab  
Weidekampsgade 6  
DK-2300 Copenhagen S

# **Management's Review**

## **Main activity**

The objective of the Company is to own shares in group enterprises, to finance and support such enterprises as well as related business as assessed by Management.

The Group renders advertising, marketing, media and various other forms of consulting and client services.

## **Development in the year**

The income statement of the Company for 2017 shows a profit of DKK 27,777,924, and at 31 December 2017 the balance sheet of the Company shows equity of DKK 112,819,524.

## **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



## Income Statement 1 January - 31 December

|   | <u>Note</u> | <u>2017</u><br>DKK | <u>2016</u><br>DKK |
|---|-------------|--------------------|--------------------|
| Other external expenses                 |             | -141.880           | -174.598           |
| <b>Gross profit/loss</b>                |             | <b>-141.880</b>    | <b>-174.598</b>    |
| Income from investments in subsidiaries |             | 27.888.590         | 20.449.985         |
| <b>Profit/loss before tax</b>           |             | <b>27.746.710</b>  | <b>20.275.387</b>  |
| Tax on profit/loss for the year         | 1           | 31.214             | 37.601             |
| <b>Net profit/loss for the year</b>     |             | <b>27.777.924</b>  | <b>20.312.988</b>  |

## Distribution of profit

### Proposed distribution of profit

|                   |  |                   |                   |
|-------------------|--|-------------------|-------------------|
| Retained earnings |  | 27.777.924        | 20.312.988        |
|                   |  | <b>27.777.924</b> | <b>20.312.988</b> |

## Balance Sheet 31 December

### Assets

|                                    | <u>Note</u> | <u>2017</u><br>DKK        | <u>2016</u><br>DKK       |
|------------------------------------|-------------|---------------------------|--------------------------|
| Investments in subsidiaries        | 2           | 39.114.993                | 33.772.483               |
| <b>Fixed asset investments</b>     |             | <b><u>39.114.993</u></b>  | <b><u>33.772.483</u></b> |
| <b>Fixed assets</b>                |             | <b><u>39.114.993</u></b>  | <b><u>33.772.483</u></b> |
| Receivables from group enterprises |             | 73.712.481                | 51.300.870               |
| Corporation tax                    |             | 31.214                    | 38.411                   |
| <b>Receivables</b>                 |             | <b><u>73.743.695</u></b>  | <b><u>51.339.281</u></b> |
| <b>Currents assets</b>             |             | <b><u>73.743.695</u></b>  | <b><u>51.339.281</u></b> |
| <b>Assets</b>                      |             | <b><u>112.858.688</u></b> | <b><u>85.111.764</u></b> |

# Balance Sheet 31 December

## Liabilities and equity

|  | <u>Note</u> | <u>2017</u><br>DKK        | <u>2016</u><br>DKK       |
|--|-------------|---------------------------|--------------------------|
| Share capital  |             | 160.000                   | 160.000                  |
| Retained earnings  |             | <u>112.659.524</u>        | <u>84.881.600</u>        |
| <b>Equity</b>  | <b>3</b>    | <b><u>112.819.524</u></b> | <b><u>85.041.600</u></b> |
| Trade payables   |             | <u>39.164</u>             | <u>70.164</u>            |
| <b>Short-term debt</b>   |             | <b><u>39.164</u></b>      | <b><u>70.164</u></b>     |
| <b>Debt</b>  |             | <b><u>39.164</u></b>      | <b><u>70.164</u></b>     |
| <b>Liabilities and equity</b>                                  |             | <b><u>112.858.688</u></b> | <b><u>85.111.764</u></b> |
| Contingent assets, liabilities and other financial obligations | 4           |                           |                          |
| Related parties  | 5           |                           |                          |
| Accounting Policies  | 6           |                           |                          |

## Statement of Changes in Equity

|                              | <u>Share capital</u><br>DKK | <u>Retained<br/>earnings</u><br>DKK | <u>Total</u><br>DKK       |
|------------------------------|-----------------------------|-------------------------------------|---------------------------|
| Equity at 1 January          | 160.000                     | 84.881.600                          | 85.041.600                |
| Net profit/loss for the year | <u>0</u>                    | <u>27.777.924</u>                   | <u>27.777.924</u>         |
| <b>Equity at 31 December</b> | <b><u>160.000</u></b>       | <b><u>112.659.524</u></b>           | <b><u>112.819.524</u></b> |

# Notes to the Financial Statements

|   | 2017<br>DKK              | 2016<br>DKK              |
|---|--------------------------|--------------------------|
| <b>1 Tax on profit/loss for the year</b>    |                          |                          |
| Current tax for the year                    | -31.214                  | -38.411                  |
| Adjustment of tax concerning previous years | 0                        | 810                      |
|   | <u><b>-31.214</b></u>    | <u><b>-37.601</b></u>    |
| <b>2 Investments in subsidiaries</b>        |                          |                          |
| Cost at 1 January                           | 57.398.320               | 57.398.320               |
| Cost at 31 December                         | 57.398.320               | 57.398.320               |
| Value adjustments at 1 January              | -23.625.837              | -31.169.252              |
| Share of profit/loss for the year           | 28.194.682               | 21.062.168               |
| Dividend                                    | -22.546.080              | -12.906.570              |
| Amortisation of goodwill                    | -306.092                 | -612.183                 |
| Value adjustments at 31 December            | -18.283.327              | -23.625.837              |
| <b>Carrying amount at 31 December</b>       | <u><b>39.114.993</b></u> | <u><b>33.772.483</b></u> |

Investments in subsidiaries are specified as follows:

| Name              | Place of registered office | Corporate form | Equity interest | Equity | Net profit/loss for the year |
|-------------------|----------------------------|----------------|-----------------|--------|------------------------------|
| Burson-Marsteller |                            |                |                 |        |                              |
| A/S               | Copenhagen                 | A/S            | 100%            | 6.786  | -1.169                       |
| Wunderman A/S     | Copenhagen                 | A/S            | 51%             | 63.385 | 57.575                       |

## 3 Equity

The share capital consists of 160 shares of a nominal value of DKK 1,000. No shares carry any special rights.

There have been no changes in the share capital during the last 5 years.

# Notes to the Financial Statements

## 4 Contingent assets, liabilities and other financial obligations

### Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which WPP Holding Denmark A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2013 for income taxes etc for the jointly taxed companies and from 1 July 2012 also for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

## 5 Related parties

### Consolidated Financial Statements

Name and registered office of the Parent preparing consolidated financial statements for the smallest and largest group:

| Name     | Place of registered office               |
|----------|--|
| WPP Plc. | 27 Farm Street, W1J 5RJ, London, England |

The Group Annual Report of WPP Plc. may be obtained at the following address: [www.wpp.com](http://www.wpp.com)

# Notes to the Financial Statements

## 6 Accounting Policies

The Annual Report of Y&R Denmark Holdings II ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The accounting policies applied remain unchanged from last year.

### Consolidated financial statements

With reference to section 112 (1) of the Danish Financial Statements Act and to the consolidated financial statements of WPP Plc., the Company has not prepared consolidated financial statements.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

# Notes to the Financial Statements

## 6 Accounting Policies (continued)

### Income Statement

#### Other external expenses

Other external expenses comprise expenses administration etc.

#### Income from investments in subsidiaries

The item “Income from investments in subsidiaries” in the income statement includes the proportionate share of the profit for the year and amortisation of goodwill.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with all Danish WPP subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

### Balance Sheet

#### Investments in subsidiaries

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises’ equity value plus or minus unamortised positive, or negative, goodwill.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### Cash pool

The Company is part of a cash pool scheme with other Danish WPP companies. Consequently, a considerable portion of the Company’s bank deposits is included in receivables from group enterprises.

#### Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.



## **Notes to the Financial Statements**

### **6 Accounting Policies** (continued)

#### **Current tax receivables and liabilities**

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.